



A FIRST CLASS ADDITION

AJ Scamblers has confirmed their appointment as dealer for the AS Motors ride-on and pedestrian commercial mowers range throughout the Cambridgeshire, Bedfordshire, Hertfordshire and North London region.

Ed Scambler for the company

commented: "We see the A S Mower commercial range as a first class addition to our expanding professional groundcare offering."

Scott Lelliott of PSD Grounds-care hands the first part of the AS Motors stock order to Gordon White of Scamblers



Speedcut celebrates 35 years

Speedcut Contractors celebrated 35 years in the sportsturf business at BTME.

The company completed five major football projects last year and built golf course tees, greens, ponds and bunkers at major golf clubs, including Foxhills Golf Club and Resort and Kingswood.

Other golf clubs worked on included, among many others, Staverton Park, Piltdown, Sandown Park, Wimbledon Park in London, Worthing, Sundridge Park, Lee-on-Solent, Nizels, The Oaks, Lingfield Park and Burgess Hill Golf Centre.

"This has been one of our busiest years ever," said Speedcut Managing Director Dick Franklin, who founded the business at his Oxfordshire base in 1977.

"BTME is very important for us because it is an opportunity to meet up informally with many clients and machinery suppliers who we work with during the year."

What's your number?

Our regular and random profile of an industry figure continues with this month's lucky number...

Name: Adrian Abbott

Company: MJ Abbott Ltd

Position:

Technical & Sales Director



How long have you been in the industry?

I have worked for the company since 1988, but I didn't set foot on a golf course until 1995.

How did you get into it?

Working for a family business, my career has pretty much followed the company's progression. In the early days, I worked as a mechanic looking after the plant and equipment. I was then the Workshop Manager before working on one of our first irrigation projects at Disneyland Paris in 1991. I then headed up the local water engineering department before becoming the Technical Director overseeing system design and the aftersales support for all our irrigation customers.

What other jobs have you done?

Mechanic, Workshop Manager and Water Engineer.

What do you like about your current job?

I have recently changed roles and now head our direct sales division and oversee our recently launched webshop. This has taken me fully out of my comfort zone and I am really enjoying the new challenge, particularly the procurement of new product lines and the increased contact with our customers.

What changes have you seen during your time in the industry?

The relentless progress in computer and pump technology. When I first started supporting irrigation systems, not every customer had a phone line at the maintenance facility, let alone an internet connection! Now I can support the irrigation controllers and pump stations of more recent clients from my smartphone.

What do you like to do in your spare time?

I have a young family of three girls and have become a taxi service to take them to a myriad of parties and other activities.

Where do you see yourself in 10 years time?

Hopefully still in the industry and with a full head of hair!

Who do you consider best friends in the industry?

Over the years I have made numerous friends with both suppliers and customers. I have also enjoyed watching green keepers that I worked with years ago progress and become course managers in their own right.

What do you consider to be your lucky number? 3

Find out who Adrian has picked next month