

EXPORT REGIONAL SALES MANAGERS BASED WITHIN CONTINENTAL EUROPE

Due to our ongoing growth strategy for 2010 and beyond, we have a vacancy for two Export Regional Sales Managers to join our expanding sales team. This is an exciting time to be joining Ransomes Jacobsen, with new product launches coming on stream throughout 2010 and in the future.

The two positions cover Central Europe and Southern Europe.

As an Export Regional Sales Manager you will be required to implement our sales strategy across your territory, analyse market potential and consistently achieve your sales targets. New Business development will be a major function of this position with a focus on increasing market share within your region.

The successful candidate will have excellent interpersonal, written and spoken communication skills, educated to A-Level/Degree standard, IT literate and have a solid understanding of turf related industries.

The position will require considerable amounts of travel, with the inevitable time spent away from home for extended periods. Language skills will be regarded as highly desirable, but not essential.

It is envisaged that the person accepting this post will be based within the allocated territory, at a location able to offer the best possible travel links and market exposure. A company relocation package would be made available if appropriate.

If you would like to be considered for this position, please contact **Carol Mellelieu, H R Manager Ransomes Jacobsen** on +44 (0) 1473 276214, or by email to: cmellelieu@tip.textron.com

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**RANSOMES
JACOBSEN**
A Textron Company

Driving Environmental Performance

Erewash Valley Golf Club GENERAL MANAGER



Erewash Valley Golf Club, founded in 1905, is a traditional private members club and one of the premier courses in the East Midlands. The club has a large active membership that enjoys first class facilities in the recently modernised clubhouse, which provides a wide range of social activities combined with excellent dining.

Reporting to the Chairman of the Management Committee, the General Manager will be responsible for the day-to-day operational aspects of the club, with the authority to manage and develop a professional team, ensuring that an efficient and cost effective service is delivered for the members.

The ideal candidate should have proven management experience with the skills to manage the day-to-day operations and be able to demonstrate:

- An appreciation of the traditional values of a private members golf club.
- A track record of success in management at a senior level with outstanding organisational, motivational and interpersonal skills.
- Marketing strengths to focus on membership recruitment and membership retention.
- Proven business skills with the financial acumen to set/manage budgets and prepare financial reports.
- Experience in Employment Law and Health & Safety Legislation would also be beneficial.
- Commercial awareness, which is essential to maximise business development opportunities to make best use of the recently modernised clubhouse facilities.
- Self-supporting IT skills, ideally including experience of golf club database packages and financial software.
- A flexible approach to working hours.

Applications, which should include a full CV, will be treated in the strictest confidence and should be directed to: The Chairman, Erewash Valley Golf Club, Golf Club Road, Stanton-by-Dale, Ilkeston, Derbyshire DE7 4QR, or via email to: secretary@erewashvalley.co.uk

The closing date for applications is 20 August 2010.

Technical Sales Manager

South East England

(Kent, Surrey, Sussex, S.London)

Headland Amenity is seeking to appoint a professional technical salesperson to help maintain our growth in the U.K. turf and amenity market.

The successful applicant will be able to support and develop sales of our quality products to both existing and new customers, contribute to new product development and work closely with other industry professionals.

They will have experience in the turf or amenity sectors and be highly motivated with exceptional communication skills.

Applications are invited from people who wish to be part of a dynamic, rapidly growing company and can contribute to our existing close team of Technical Area Managers as well as acting on their own initiative.

Salary will be commensurate with qualifications and experience. The position offers a quality company car and other benefits after a successful qualifying period. Applications by post or email should include a full C.V. and be sent to;



**Andy Russell, Sales & Marketing Director
Headland Amenity Ltd,**
1010 Cambourne Business Park,
Cambourne, Cambs CB23 6DP
Email: andy.russell@headlandamenity.com
Telephone: 01223 597834

Closing date: 19th November 2010



Golf Course Manager/Head Green-keeper

East Brighton Golf Club invites applications for the position of Course Manager/Head Green-keeper.

East Brighton is an 18 hole private members club, formed in 1893 and redesigned by James Braid in 1908. The course is nestled in spectacular down-land countryside with breathtaking coastal views and is located just 2 miles from the city centre of Brighton.

Built on chalk, the course is playable throughout the year without the necessity of temporary greens or tees.

Applications are invited from those who are:

- Qualified to NVQ level 3 or equivalent.
- A team player able to mentor others.
- Enthusiastic and a committed person, with a hands-on approach to green-keeping and green-keeping management.
- Possesses an eye for detail, with the ability to control and manage a budget in line with the business requirement.
- Hold appropriate first aid, pesticide and preferably chainsaw certificates.
- Fully conversant with up to date Health and Safety regulations.
- Appreciate the need for flexible working hours and will have the necessary skills to manage, lead, and develop the existing team of green-keeping staff to deliver and maintain the full potential of this excellent down-land course.

Salary and benefits package will be commensurate with the experience and qualifications of the successful candidate.

Requests for an Application Pack including a Person Specification should be sent to: The General Manager, East Brighton Golf Club, Roedean Road, Brighton BN2 5RA or by e-mail to: george@ebgc.co.uk

Closing date for applications: 22nd November 2010.

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FOR FURTHER INFORMATION CONTACT KIRSTIN BLACK
ON 01347 833 832
OR EMAIL kirstin@bigga.co.uk



intheshed answers

QUICK 'NINE HOLE' QUIZ ANSWERS:

1. 1985
2. John Isner and Nicolas Mahut
3. 11 hours and five minutes
4. Real Madrid and Eintracht Frankfurt (Real won 7-3)
5. 149 Not Out
6. Gareth Edwards
7. 1977. Tom Watson and Jack Nicklaus
8. Chariots of Fire
9. Secretariat

CROSSWORD

H	I	G	H	F	I	V	E	S	H	A	W	L	S	
E	A	R	I	A	A	I	H							
R	E	F	R	A	I	N	C	D	A	V	I	N	C	
E	F	N	C	A	E	D	L							
B	R	E	A	K	E	M	M	E	N	T	H	A	L	
Y	R	F	N	A	O	I								
			P	U	T	T	I	N	G	G	R	E	E	N
C	P	R	V	D	E	K	G							
R	O	S	E	T	A	S	T	O	N	E				
I	A	N	H	E	T	C								
B	A	L	D	E	A	G	L	E	K	O	A	L	A	
B	M	M	O	A	E	H	N							
A	B	I	D	I	N	G	N	U	L	L	I	F	Y	
G	S	L	H	T	L	T	O							
E	S	T	H	E	R	A	S	S	I	R	I	A	N	

MONSTER SUDOKO

9	A	6	8	0	7	4	5	E	B	3	1	0	2	C	F
0	2	C	1	B	6	E	F	5	9	8	4	A	7	0	3
4	5	3	B	A	C	1	2	F	D	7	0	8	6	E	9
7	D	E	F	8	0	9	3	2	C	A	6	B	4	5	1
8	B	A	7	5	2	6	0	3	F	1	E	C	9	4	0
6	3	D	9	C	E	A	8	4	8	0	5	F	1	7	2
5	4	0	2	F	1	7	8	9	A	D	C	E	B	3	6
C	1	F	E	8	3	0	4	6	2	8	7	5	D	A	8
B	F	4	3	7	5	8	1	C	0	E	9	8	A	2	D
A	7	2	5	E	D	3	0	1	6	4	F	9	C	8	B
1	6	8	C	2	B	F	9	A	3	5	0	4	E	0	7
E	0	9	D	4	A	C	6	8	7	2	B	1	3	F	5
D	C	5	6	3	9	2	A	B	E	F	8	7	0	1	4
F	E	7	0	1	8	B	C	D	4	9	2	3	5	6	A
3	9	1	4	0	F	D	E	7	5	6	A	2	8	B	C
2	8	B	A	6	4	5	7	0	1	C	3	D	F	9	E

SQUIGGLY SUDOKO

6	3	9	8	5	4	2	1	7
2	4	7	1	3	6	5	8	9
1	5	8	9	2	7	3	6	4
3	6	1	4	9	5	7	2	8
4	7	2	3	8	1	9	5	6
8	9	5	7	6	2	4	3	1
7	2	6	5	1	9	8	4	3
9	1	3	2	4	8	6	7	5
5	8	4	6	7	3	1	9	2