# Recruitment



Ernest Doe, one of the largest Ransomes Jacobsen Dealers in the UK covering the South East of England, has the following vacancies at its Sutton-at-Hone Dartford branch:

#### Professional grass machinery technician

The successful applicant will form part of a professional team and work from a well equipped workshop and should be skilled and experienced in professional groundcare machinery. See www.ernestdoe.com for further details

## Professional grass machinery demonstrator

Ideal position for someone who would like to progress to Sales. Duties will include:

- Demonstration of new machinery
- PDI machinery, delivery and installation
- See www.ernestdoe.com for further details.

Successful applicants will have the ability to work on a wide range of turfcare equipment and be able to work alone or as part of a team. The company offers good promotional prospects.

Persons interested in the above vacancies should apply in writing with full CV to the branch manager:

**Richard Link** Ernest Doe & Sons Ltd 83 Main Road Sutton-At-Hone Dartford Kent DA4 9HQ

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# **Technical Sales Managers** 1) Northern England 2) South East England

To continue our growth in the U.K. turf and amenity market we are seeking professional salespeople.

The successful applicants will be able to support and develop sales of our quality products to both existing and new customers, contribute to new product development and work closely with other industry professionals. They will have experience in the turf or amenity sectors and be highly motivated with exceptional communication skills.

Applications are welcomed from people who wish to be part of a dynamic, rapidly growing company that can contribute to our existing close team of sales professionals as well as acting on their own initiative.

Salary will be commensurate with qualifications and experience. The positions available offer a quality company car and other benefits after a successful qualifying period. To discuss this opportunity in confidence, please contact us by 23rd March 2010.

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Andy Russell, Sales & Marketing Director Headland Amenity Ltd, 1010 Cambourne Business Park,

Cambourne, Cambs CB23 6DP Email: andy.russell@headlandamenity.com Telephone: 01223 597834 Fax: 01223 598052 Or apply by post or email including your full C.V.



Close House Hotel & Golf is currently expanding with an investment of £7.5 million on a new golf clubhouse, golf academy and custom fit centre, and the new 18 hole Championship Colt Course to open Spring 2011. This will create a 36 hole golf facility only 15 minutes from Newcastle upon Tyne. This development has created the opportunity for:

#### **Oualified Greenkeepers**

We are looking for enthusiastic, motivated and experienced individuals to join the existing greenkeeping team in maintaining this exciting development. There are currently two vacancies with an immediate start and two further vacancies for later in the year.

The successful candidates will desirably have the following qualifications and skills:

- · Qualified to NVQ 2 or equivalent
- P.A. 1, 2 & 6 Spraying Certificates
  Minimum of 2 years relevant experience
- · Good team player · Knowledge of Health and Safety Regulations
- Knowledge of irrigation systems
- Ability to produce and maintain high standards of work
- · Other relevant qualifications i.e. chainsaw certificate, would be advantageous

This is an excellent opportunity for any individual to experience growing a new championship golf course. Salary negotiable depending on experience

Benefits Uniform provided; meals whilst on duty; car parking; free golf membership, discounted hotel and restaurant rates. No live-in accommodation available.

Please apply in writing with full C.V. to: Jane Klotz, HR Manage Close House Hotel and Golf Heddon on the Wall, Newcastle upon Tyne NE15 0HT Tel. No. 01661 852255 Email: jane.klotz@closehouse.co.uk www.closehouse.co.uk

Closing date for applications for immediate start no later than 19th March 2010 Closing date for later start by 5th April 2010



Irrigation Service Engineer required for expanding Service/ Maintenance Company.

Applicants will need a clean driving license & must be self motivating, hard working & prepared to work long hours

A good knowledge of Hunter, Toro & Rainbird Irrigation Products is a necessity.

The accepted applicant can expect a good hourly rate of pay with additional benefits

Please apply by sending your C.V. to:

Topturf Irrigation (Service) Limited Units E4 & E5 **Rudford Industrial Estate** 

Ford Nr. Arundel West Sussex **BN18 0BD** 



West Linton Golf Club was established in 1890 and is widely recognised as a high quality course, hosting regional and national events. The Club requires a

# **HEAD GREENKEEPER**

The successful candidate will Hold appropriate greenkeeping qualifications as well as experience in a similar position Be capable of leading, motivating and managing our experienced green keeping team
 Be able to prepare and manage an annual budget, and capital projects · Have flair and vision, as well as awareness of the requirements of a busy course for members and visitors

An attractive remuneration package, which may include accommodation, will be offered.

Application form and additional information available from John Johnson, Club Secretary, West Linton Golf Club, Medwyn Road, West Linton, Peeblesshire, EH46 7HN. Closing date for applications is 22nd March 2010 Tel: 01968 660970

E: secretarywlgc@btinternet.com

# Turf & Amenity Technical Area Sales Managers (2 vacancies)



# Scotts Professional UK & Ireland seeks two Turf & Amenity Technical Area Sales Managers to expand its operations in Southern England.

Scotts Global Professional is a worldwide leading division of The Scotts Miracle Gro Company and is active in Ornamental Horticulture, Professional Turf & Amenity and Specialty Agriculture with subsidiaries in all continents. The Professional UK & Ireland Division is market leader in providing branded technical nutrition, plant protection and growing media solutions to end-users in its core Turf & Amenity and Ornamental Horticulture markets.

You know our brands - they include Sierrablen Plus, Sierraform, Greenmaster and Sportsmaster.

What you may not realize is the strength of the business behind them.

The Scotts Miracle-Gro Company is the world's largest horticultural company with products for both the home and garden and professional markets. We are a global \$3billion company and we continue to grow.

The UK Turf & Amenity business now seeks two Technical Area Sales Managers to expand its operations further in Southern England. You will take responsibility for maximizing the sales effort for the growth of Scotts Professional products in the Turf and Amenity market in your designated area

#### Key Responsibilities, Tasks and Activities

- Manage, develop and implement annual sales action plans within your sales area
- Increase sales by aggressively pursuing opportunities
- Provide sales support and technical advice to distributors and end-users
- Maintain and strengthen excellent customer relationships
- Fully utilise SAP Customer Relations Management Tool
- Identify and develop new customers

#### **Education, Experience, Skills and Knowledge**

Proven success in a technical sales role is essential An industry-recognized gualification is advantageous (e.g. BSc in Turf & Amenity / BASIS / FACTS)

- Technical understanding of the nature of our
- product range and the Turf & Amenity market You'll be self-motivated, show high initiative and
- drive to achieve business results and objectives A professional approach to business with good
- Excellent interpersonal and organisational skills A good team player

#### In return, we offer a substantial benefits package including:

- A competitive salary, company car, company bonus and 26 days annual leave
- A contributory pension scheme
- Subsidized private medical and dental insurance Excellent development and career opportunities
- within a global professional business

For more information you can contact: Stephen Squires, Business Director, Professional UK & Ireland, Tel +44 1473 201100 or Harry Vandeberg, HR Manager, Scotts Professional: Tel +31 418 655 700.

To apply, please send your résumé and a covering letter by email to harry.vandeberg@scotts.com to reach us no later than 26/03/2010. For more information about working at Scotts visit www.lovethegarden.com/careers/



### **QUICK 'NINE HOLE' QUIZ ANSWERS:**

- 1. Greg Norman, Jack Nicklaus
- and Ernie Els Magic 2
- The Rocket 3.
- Eddie the Eagle Eric the Eel
- 6. 7. William Perry
- Martin Offiah
- Chopper Yifter the Shifter 9

# CROSSWORD

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