



Whats your Number?

Name: Andrew Robinson

Company: Rigby Taylor Limited

Position: Managing Director

How long have you been in the industry?

"Since 1983."

How did you get into it?

"I joined May & Baker as their technical sales representative for Scotland and N. Ireland. My role was to support the company's five distributors and call on end users promoting a range fungicides and herbicides to golf courses, sports clubs and local authorities."

What other jobs have you done?

"I left school to become a Semi-Professional footballer with Kilmarnock FC. As this was part time I also had a job as an Estimator in the flooring industry. At the age of 19 joined a company called Borax Consolidated selling hand cleaners and industrial herbicides."

What do you like about your current job?

"I get to travel to some of the top sporting venues across the UK and sometimes Europe and enjoy the challenges of trying to help groundsmen and greenkeepers improve their playing surfaces. I also have some great colleagues who are a joy to work with."

What changes have you seen during your time in the industry?

"Much more research is going into product development than in the past and this led to some exciting new product introductions. Sustainable



Golf is now really taking off with the emphasis on root development and plant health rather than just top growth. Greenkeepers are reducing their Nitrogen inputs and replacing these with bio-stimulants and other plant health products, an area where I am pleased to say Rigby Taylor is leading from the front."

What do you like to do in your spare time?

"I like to relax playing tennis and also golf. I am a member of Kilmarnock Barassie Golf Club and working hard to reduce my handicap down from 18. I am also a season ticket holder at Kilmarnock FC and enjoy family meals out with my wife, Linda, our two sons and their partners."

Where do you see yourself in 10 years time?

"Continuing to play an important managerial role in consolidating the position of Rigby Taylor as the number one supplier to that sector of industry we serve."

Who do you consider to be your best friends in the industry?

"Having been in the Industry for so long I have made good friendships with key customers and forged great relationships with some colleagues with whom I have worked with for so long."

What do you consider to be your lucky number?

"3. As I was born on the 3rd day of the Month."

Pick a number

"Number 3."

Andrew has picked The Edward Brothers from Inturf

The new DT Series. Designed for the highs and lows of rough and fairway.



Introducing the DT35 and DT55, with full- and part-circle functions and the DT34 and DT54, full-circle function models - Toro's new dual trajectory sprinklers.

The new range features a special 'selectable trajectory' that gives a choice of 15° or 25°, allowing the jet to be adjusted to suit varying wind conditions and to avoid obstacles. A simple hand adjustment of the main nozzle is all it takes to switch trajectory for optimum performance.

Improved nozzle design ensures uniform coverage and the arc can be adjusted between 40° and 330°. We've also added a full-circle capability for the most cost-effective deployment.

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For full details please call 01480 226858

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Count on it.

*North Berwick (main image) uses Toro Irrigation, but currently operates no DT Series sprinklers.