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This month, Tracey Maddison, BIGGA's Membership Services Officer, welcomes almost 170 new members to the Association and gives some important membership renewal information.

# It's your move!

If you are planning on moving house or job or if you have moved recently, to ensure you carry on receiving your copy of Greenkeeper International and other important membership information, don't forget to inform your Association of your new details. Just complete the prepaid 'Change of Address' card at the back of this magazine, and drop it in the post - no stamp required!

#### Be a winner!

As you all know, if you introduce at least two new members to the Association this year, your name will automatically be entered into a grand prize draw at BTME 2001, to win one of three fantastic prizes. Last





People who have used banks or building society accounts as a means of generating income from their savings have suffered as a result of the fall, over the last ten years or so, in the UK Base Rate set by the Bank of England.

Individuals who are reliant on their bank or building society accounts for income would have seen the income produced fall considerably over the last ten years. The trend in recent years has generally been downward, as these are driven by the UK Base Rate.

For example, if you had invested £10,000 into a bank or building society account during the calendar year 1990 your income net of basic rate tax would have amounted to £971.86. By contrast, if you had taken your income throughout, in the twelve month period to 3 April 2000, the same £10,000 investment would have provided a net return of just £209.46, an effective reduction of 78%. (source: Standard and Poor's Micropal. Monies on deposit ['£2,500 + net'], month, I told you about the second prize, a weekend break for two in York's Monkbar Hotel. Don't miss next month's Membership Update for details of the first and third prizes!

#### **Still to Renew?**

If this magazine doesn't belong to you, because your membership expiry date was December, January, February or March, and you still haven't renewed - it's not too late.

If you are not a member and would like to join, contact the Membership Department for more details. Not only are you missing out on your own copy of Greenkeeper International, but you are unable to take advantage of the legal helpline, the personal accident insurance cover, and the new fantastic 20%\* saving offered exclusively to BIGGA members from ARCO, the leading UK supplier of workwear, safety clothing, equipment and industrial and maintenance products.

For members who want to place an order, or to request a free ARCO catalogue, ring ARCO's special BIGGA Hotline on 01482 611773.

(\*Discount not available on selected technical products and special offers.)

### **BIGGA** welcomes...

Scottish Region Socitish Region Robert H Anderson, West David Ball, West Michael C Booth, Central Steven Borthwick, East John Cunningham, Central Andrew T Ferrier, East Bory Friel, West Colin Gibson, North John Jeffrey, East Stephen T MacDonald, West Neil B McKinlay, West Neil B McKinlay, West Stephen T MacDonald, West Neil B McKinlay, West Stephen T MacDonald, West Jones O Neill, West James O Neill, West James O Neill, West John Wilson, Ayrshire Andrew J Wilson, North

Northern Region Wayne Agana, N West Neil Atkinson, N West Paul Banks, N Wales John Caldwell, N West S M Campbell, N West Alex Cochran, N Wales Jack Davey, N West Mark Davies, N West Peter Delannoy, Northern Craig A Dickinson, N West John Drummond, N East Eifion W Ellis, N Wales Jordan R Gibson, N East Richard B Hall, Northern Darren Hargreaves, Norther Jonathan Hayward, N West Jeffrey Holmes, Northern Alan Honeysett, N West Craig P Hustwitt, Norther tt Lambert, North Frank H Marshall, Northern Stuart Mason, N Wales Adam McCallum, Northern Colin Mulholland, Northern Stewart Musgrave, N East

Gareth Potts, Northern Andrew T Powell, Northern Stewart Pugh, N West Lewis Poberts, N West David C Rutledge, Sheffied Gary Shaw, Cleveland Paul A Stephenson, N East Paul R Stephenson, N East Paul R Stephenson, N East Frain Sulfivan, Cleveland Andrew J Tally, N East Thomas J Whits, Sheffield Andrew J Tully, N East Thomas J White, Sheffie Paul A Wight, N East Nigel Wild, Northern David Wilson, Cleveland Matthew Winn, Northern Andrew Woods, N West

#### Midland Region

Gary Barber, BB&O Luke Bates, E of Eng Kevin Beasley, BB&O Thomas G T Boyd, N Wales Paul E Brown, BB&O Christopher Buswell, BB&O Michael Cox, BB&O Tim Davies, N Wales Glenn Gibbons, BB&O Nicholas K Gilks, N Wales Stephen T Johnstone, Kent Mark A Heath, N Wales Matthew Mansfield, Suse Robert McMullin, Surrey Peter A Montague, Essex Paul Osborne, Kent Andrew J Page, Sussex Daniel Pamphiett, Surrey Kevin C Pantrey, Kent Dan Parka, Kent Maloy Parks, Kent Simon F Ringrose, London Michael Sawicki, Surrey Duncan Simmons, Kent Matthew Mansfield, Susse lan Hipgrave, Mid Anglia Richard M Holmes, BB&O Dean F Johnson, E of Eng Arran P Johnson, Mid Anglia Arran P Jonnson, Niko Angua Martin Kearns, N Wales Tom. Luffman, E of Eng Andrew Manganelli, BB&O James Manion, N Wales John F Martin (M.Sc.), N Wales Dean J Richens, BB&O Iain R Ross, Mid Anglia Ian H Ross, Mid Anglia Lionel A Rushton, N Wales Christopher R Sharp, Mid Anglia Dave Shepherd, B&O Andrew Smart, N Wales James P Smythe, BB&O Dean R Sutherland, BB&O Mark Yeomans, N Wales Mark Simms, Sussex Alan Smart, Londor Leslie W Stoner, Sussex Scott J Walker, London Michael Ward, East Anglia

Leigh J Ashenden, Kent James P Bent, Kent James P Bent, Kent Doug Brand, Surrey Stefan Brewster, Londo James J Brown, Kent John Bruce, London Gary M Bullock, Essex Graeme Clark, Sussex Peter Davies, London Paul Dickens, Sussex James Everett, Susse Michael D Fuller, Susse Jason Goldsmith, Kent Adrian P Goode, E Anglia Paul Goulding, Susser Gavin M Gre en. Sussex Paul J Griffiths, Susse Paul J Griffiths, Sussex Peter A Harsum, Surrey Daniel P Helm, Surrey Allan A Hilton, Surrey Allian A Hillion, Surrey Bengt J Hollgersson, Surrey Edward J Holland, Surrey Leigh J Holloway, Sussex Benedict E Huggins, London Peter R Hurrell, Essex Leigh Hyde, London Kenneth A Johnston, Susse

Duncan Simmons, Kent

S East Region S West & S Wales Region

Trevor O Bennett, Devon & Cornwall Craig N Jacobs, S West Paul Jeffery, Devon & Corr Grant R Kalahar, S Wales Brian O Lennon, S West Kerry Lewis, S Wales Daniel Osborne, S Coast Cling W.D. nerry Lewis, S Wales Daniel Osborne, S Coast Clive W Pring, Devon & Cornwall Gavin M Townsend, S West Martin Wood, S Coast

Northern Ireland Justin J Waddell

International Members

Edwin A H Wuyts, Belgium Morten Ligaard, Denmark Asbjorn Nyholt, Denmark Derek G Robson, Cermany Keith Chapman CGCS, Netherlands M A Wouters, Netherlands Kain Day, Switzerland

Associate Members

Alasdair J Smith, North Kevin Janesen, N East Clive Heginbotham, N West Harry F Richmond-Watson I N Wales Paul Burgess, Mid Anglia David D Searles, Surrey Garry Allen, S Coast Geoff Connell, N Ireland

### Student Members

Frank C O Prosser, Central Matthew J Biggs, N West Colin P Bagley, Midland

**Trevor Downing of J. Rothschild Assurance illustrates how** income distribution bonds can make a difference if the interest on your savings has fallen

## Advice and help with falling interest

based upon an average of the top ten current and former building societies).

It is important to remember that, when taking income from a bank or building society account, your capital will remain level irrespective of the period of time the money is invested. Whilst this may appear acceptable due to the fact that your capital has not reduced in absolute terms, the damaging effects of inflation would reduce its real value.

Inflation is something which cannot be ignored, as over time, its effects can be considerable.

To put this into perspective, 30 years ago £10,000 would have bought a small family house whereas in today's terms the same £10,000 is what you would expect to pay for a small family car! Not surprisingly, there is now a growing

need for alternative investment options to be provided which will help prevent this problem occurring in the future. One such option is the J Rothschild

Assurance Income Distribution Bond,

where the fund managers aim for each twelve month period is to make four equal payments on a quarterly basis and ideally increase the distribution for the following twelve months.

By investing in real assets such as stocks and shares, rather than fixed interest securities as chosen by other leading Income Distribution Bond providers, the J. Rothschild Assurance Income Distribution Bond has achieved a rising income, superior to that provided by banks and building societies, whilst also providing capital growth which gives protection against inflation.

If you had invested £10,000 when the J Rothschild Assurance Income Distribution Bond was launched on the 22 February 1993, not only would you have received a net income of £4,255.69, your capital would also have increased to £16,557.55 in the period to the 3 April 2000. Alternatively, had you invested an equivalent £10,000 in a bank or building society account over the same period, you would have received a net income of £2,105.61, whilst your capital would still only be worth £10,000 (source: Standard and Poor's Micropal, Bid to Bid). Please note that past performance is not necessarily a guide to future performance and the value of your investment, and the income from it, may fall as well as rise.

Whilst the objective of the J. Rothschild Assurance Income Distribution Bond is to provide a regular income, investors who have no immediate need for the income generated may elect to have this re-invested. This income is then used to buy additional units within your plan.

In the event of world stockmarkets experiencing a period of volatility, cautious investors are able to switch between the Income Distribution Fund and the Deposit Fund free of charge.

If you would like more information or advice relating to this or any other investment matter, please contact Trevor Downing on 01959 500427.

Representing only the J. Rothschild Assurance Marketing Group (members of which are regulated by the Personal Investment Authority and/or IMRO) which takes responsibility for its representatives only in respect of advice given on, and the sale of, life assurance, pensions and unit trust products of members of the Marketing Group.