



In January almost 180 new members joined the Association. BIGGA's Membership Services Officer, Tracey Maddison, would like to welcome them on behalf of the Association.

Prizes galore in the Membership Draw!

Help us to help you! In your Membership Renewal Pack you will have found two yellow application forms for Greenkeeper Membership of BIGGA. Help increase membership of your Association and join two new members today. If you join a minimum of two new members to the Association this year, you will automatically be entered into the Membership Draw at BTME 2001 to win one of three fantastic prizes.

You could find yourself flying off for a weekend away or spending a wonderful weekend in the historic city of

York in the first class company of the Monk Bar Hotel, or winning vouchers for a major high street store.

To have a chance of winning a fantastic prize all you have to do is to make sure your name goes on the application form in the 'Who referred you to BIGGA' line, encourage two new members to join and leave the rest to us. Mark Smith, Head Greenkeeper of Drayton Golf Club, did just that and he found himself winning £600 worth of holiday vouchers. So come on, help your Association grow in members and grow in strength.



BIGGA welcomes...

Scottish

Fraser Baldwin, West
William P Bell, Central
Paul R Brown, Central
Stephen Brown, West
David S Carr, North
Gareth D Evans, North
John R Hamill, North
Kenneth A Henderson, West
Richard Love, West
Bob P Masson, North
Colin McLaren, North
Stuart Muir, Central
David R Sinclair, North
Huixia Wei, Central
Duncan J Wright, Central

Northern

Simon P Ainsworth, N West
Andrew Billings, Northern
Keith D Blaylock, North East
Gareth Bullock, Northern
David R Cresser, Sheffield
Terry Dale, North West
Steven J Fletcher, Northern
Scott Greaves, Northern West
Thomas Harrison, Northern
Christopher Ideson, N West
Alan D Jackson, North West
Adam P Kendall, Sheffield
Richard Knowles, North West
John A Longcake, North West
Christian I Martindale, Northern
Alister H McAnaw, N West
George Mullen, Cleveland
Leslie Nelson, Northern
Anthony Oley, North West
David A Platt, North West
Frank Platt, North West
Kenneth M Pollard, N Wales
Paul Redford, North West
David Rowley, North West
Frank Shields, North West
Lyn Steel, Northern
Daniel J Teale, Northern
David W Thom, Northern
Darran Thomas, Sheffield
Adam M Wainwright, N West
Wesley A Walker, North West
Martin N Webb, North West
Andrew J Williamson, N Wales
Ian Wrightson, North West

Midland

Roger Ashby, Midland
Chris Aubrey, East Midland
Stephen Blackman, Midland
Nicholas W Clarke, Midland
Craig Cumming, Midland
Jamie Cuthbert, East England
Nick J Edwards, Midland
Michael T Fowkes, Midland
Scott Glover, Midland
Matthew R Marlborough, Midland
Andrew J Harrison, E Midland
Daniel Hawkins, BB&O
Gavin T Heath, Midland
Peter A Jenkin, East England
Martin Johnson, East Midland
Robert J Kimberlee, Midland
William A Langley, Midland
Stephen Massingham, East England
Chris Mayhew, Midland
Laurence McRory, Midland
Jonathan Merchant, Midland
Russell D Moody, East England
Craig Morris, East Midland
Andrew Pearson, Midland
Bryan D Reidy, BB&O
John M Smith, East of England
David A Snow, East Midland
David R Sturgeon, BB&O
Richard D Thomas, Midland
Alastair R Weir, BB&O
John J Wilkes, Midland
Robert E Williams, Midland

South East

David Banks, Essex
Derek P Blake, Essex
Simon P Bolden, London
Mark J Bugler, Surrey
Stuart M R Butler, Kent
Daniel D Clark, Kent
Richard Cook, Essex
Cavin Cranness, East Anglia
Terry Cutler, London
Robin W Doodson, Surrey
Steve Dover, London
Gareth Dowsett, Essex
Owen Dudman, Sussex
Mark S Fleury, Essex
Colin P Forde, London
Christopher D Furneaux, Surrey

Kevin Gladdish, Kent
Anyhony R Golding, Surrey
Daniel Goldsmith, Surrey
Andrew J P Haskell, Surrey
Darren Hastie, Kent
Barry D Hawkes, East Anglia
Rodney Hensby, Surrey
Oliver C Humphrey, Kent
Mark Kennell, East Anglia
Frank R Kenton, Surrey
Neil S Louthter, Kent
Ewan D McCabe, East Anglia
Craig M Mills, Surrey
Nigel Morris, Surrey
Robert J Moss, London
Adrian O Leary, London
Eddy Oliver, Surrey
Robert J Pisanis, Surrey
Matthew Pratt, East Anglia
Raymond P Ridley, London
Michael J Scarr, East Anglia
Gerald F B Sharpe, East Anglia
Martin L Smith, London
Melvyn J Tassell, Kent
Glyn P Taylor, East Anglia
Kenneth Thompson, Kent
Keith J Thompson, Essex
Peter W Todd, Kent
Gareth Upham, East Anglia
Gareth P Weekes, Surrey
Ben D Whelton, Surrey
Stephen R Whitwell, East Anglia
Andrew M Winter, East Anglia
Gareth D Winter, East Anglia
Stephen A Wiseman, Surrey
David Worner, Surrey

South West & South Wales

Matthew Ayres, South West
John A Bailey, South Coast
Derek B Booth, Devon & Cornwall
Matthew J Bright, S Wales
Shaun Coombs, South West
Timothy Cozens, South Coast
Andrew J Green, South West
Anders Harvey, South West
Graeme P Hibberd, S Coast
Alan J Jacobsen, South Coast
Gary Killick, South Coast
Jonathan Oostendorp, S Coast
Ian P Pugh, South Coast
Christopher J Salter, S Wales
Ian Shaw, South Coast

Neal Williams, Devon & Cornwall
Neil J Wright, South Coast

Republic of Ireland

Stephen W Byrne,
David Johnston,
Jason Law,

International

Joe Heatrack, Germany
Herr U Kayser, Germany
Alberto Missoni, Italy
Gerard Van Der Werf, Netherlands
Nuno Bobone Sepuveda, Portugal
Per Olof Lijung, Sweden
Patrik Sjöblom, Sweden
Leif Tonseth, Sweden
Owen Towne, USA

Golden/Silver Key Company Members

Gerri Birlouch, East Midland
Barry McCloskey, Mid Anglia
Richard Evers, Essex
Dennis Goodwin, East Anglia
Craig Lyndell, East Anglia
Richard Tyrell, East Anglia
Neil Woodfin, East Anglia
Mark Rayner, South West
David Singleton, South West

Associate Members

Henry C Bechelet, Northern
Nicholas Danvers, E Midland
Anthony Howarth, Midland
Barry Pale, Sussex
Horace O Parker, South Coast

Check out April's edition for February's new members!

Trevor Downing of J Rothschild Assurance illustrates how an investment of £10,000 became £1.4m in just 30 years

Who wants to be a Millionaire?

In December, the St James's Place Greater European Progressive Unit Trust celebrated its 30th anniversary. Anyone who had invested £10,000 when the trust was launched, would today have an investment worth £1.4m - a return of 18% pa after all charges. By any benchmark, a very successful outcome for those clients who have remained invested throughout and an interesting thought for those of us contemplating where to invest in this millennium.

Thirty years is a relatively short part of our lifetime. What difference would it have made to any of us if our parents or grandparents had invested £10,000 on our behalf 30 years ago? What difference could we make by investing for the next 30 years?

Obviously, no one can guarantee the level of future investment returns from investing in unit trusts but over the longer term, equity based funds have consistently outperformed deposits and

other forms of savings. For example, instead of £1.4m, £10,000 invested over the last 30 years on deposit would now be worth £66,052. This equates to six times as much as originally invested but nowhere near the 140 times increase produced by the Greater European Progressive Unit Trust (see table below).

So, how do Taube Hodson Stonex Partners Ltd (THSP, the manager of the Greater European Progressive Unit Trust) achieve their success? Can we expect their record to continue?

Well, THSP also had another unit trust celebrating a birthday recently, their UK and General Progressive Unit Trust was 10 years old last October. It too returned 18% pa after charges during this time, producing a five-fold increase over the decade and vindicating the investment strategy adopted by the managers over successive periods.

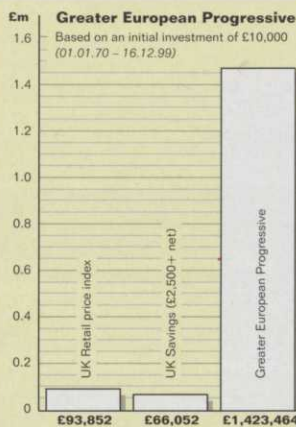
We look at the UK fund in more detail in the next article but the overall driving

force behind the THSP investment success is their focus on stockpicking and choosing successful investment ideas or themes to follow.

The current portfolio reflects this with the major holdings including: Canal Plus (France) Investor (Sweden), Holsten Brauerei (Germany), Ericsson (Sweden), Marconi and Psion, reflecting the managers' strong views on the positive outlook for IT, Media and Telecommunications across Europe.

The new millennium will, undoubtedly, bring new investment opportunities. Will it also bring a chance to see £10,000 invested now turn into £1.4m in 30 years time? No one can be certain, but what history has shown is that equity markets offer a better chance of gaining greater investment returns than deposit based investments. With the focus on tomorrow's industries in Europe, perhaps it's time to look at the Greater European Progressive Unit Trust.

If you want to know more about THSP or how to use an ISA to ensure your investment remains tax efficient, please contact Trevor Downing on 01959 500427.



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