What people are saying about the BIGGA Supervisory Management Courses – to find out more contact Ken Richardson on 01347 838581. More information in next month's *Greenkeeper International*

"Very enjoyable and beneficial"

"Brilliant – enjoyed every minute" "Extremely worthwhile"

"An excellent introduction" "200 greenkeepers can't be wrong" "What a confidence booster"

"Fast, punchy, entertaining, fun, informative" "Let's have more"

Best course yet

The purpose of this letter is to pass on my feelings regarding the Supervisory Management Course which I attended last October at Elmwood College in Fife. My immediate response to reading the application notice in Greenkeeper International was that it seemed such good value for money – $\pounds 50$ for a two-day course – which included meals and accommodation ($\pounds 150$ for non-members who find it difficult to justify their membership fee!.

The subjects covered during the course related to the abilities necessary to create enthusiasm, leadership and motivation (read any advertisement in Greenkeeper International and you will find these immortal words). On arriving and meeting the rest of the the class, which mainly consisted of assistants (the gaffers presumably know it all already!) I found everybody to be very pleasant and friendly.

Enter our lecturer, Rod Clark, warm and cheerful, and in no time at all he had set a comfortable pace that was appreciated by the entire class. The learning process had begun and, indeed, it continued over the course of the next two days. From the presentation of the hand-outs, to the plentiful supply of note pads and even the sharpened pencils everything was considered to be very professional and was appreciated by all.

I found the whole experience to be extremely worthwhile and I would like to thank the BIGGA Education Department and the Golden and Silver patrons for what I feel was one of the best courses I have every attended.

Ronald Bunting, Head Greenkeeper, Kilmacolm GC

PS Why is there no Scottish venues arranged for 1996? Editor's Note: The Scottish Region asked for their courses to be held in October '95. Further courses planned in October '96/ Spring '97.

I've been Franked

Two days in February I was given the opportunity to become Franked.

You may well say what is he on about being Franked. Well for you people out there who do not have a clue what I am on about I will let you into a secret.

Frank Newberry runs a training

and consultancy business and one of his contracts is with BIGGA.

Just recently I was on one of his managment courses held in Brighton. It was spread over two very full but highly informative days.

At 9am, after we checked into our rooms at the superb Old Ship Hotel we gathered into our group of 14 pupils and found our seats in the conference room (class room). Frank then introduced himself and we were away.

Over the next 48 hours I found out more about myself as a manager than I have in the last three years. Not only do you learn about management but you also get a small insight into body language and public speaking. The majority of the time is taken up learning new techniques to make you a more confident manager.

Team work features very highly throughout the course as does the art of conversation. As part of the course you finish up by making a presentation which includes putting together a 30 second video which everybody found immense fun to do.

At the end of the two days everyone had got something out of the course so this can only be a good thing. What also makes it a better deal is that it only cost my club around £50. This can only come about with generous support that BIGGA receives from its Golden and Silver Key members.

Frank runs a variety of courses for BIGGA so don't miss out on an opportunity to get yourself Franked.

Jonathan Budd Deputy Head Greenkeeper, Ham Golf Club

Stimulating

Having recently attended the Regional Supervisory Management Course at Brighton I feel I must write and congratulate you on the interesting and stimulating two days.

As well as introducing new management techniques Frank Newberry's infectious enthusiasm ensures that all participants left the sessions with increased confidence in their own management ability.

Running these courses locally and at such low cost (thanks to Golden Key contributers) speaks volumes for the Association's Education Initiative. **Roger Tydeman**

Selsdon, Surrey