



Working for the good of the fine turf industry

GENERAL INFORMATION

BTME Opening Times

Wednesday January 24 9am-5.30pm Thursday January 25 9am-5.30pm Friday January 26 9am-1.30pm

Booking System

Any delegate wishing to book hotels, seminar sessions or the Banquet should contact Sami Collins at BIGGA Headquarters on 01347 838581. Last date for acceptance of bookings is January 16.

AGM

The BIGGA Annual General Meeting will take place at the Majestic Hotel at 5.45pm on Wednesday January 24, 1996. All members are urged to attend but membership cards must be produced.

Andrew Lawrence of Fenchurch and Bob Dudgeon of Peter Hoare and Co will be on the BIGGA Stand for the duration of the Exhibition to give advice to BIGGA members. Andrew can help on matters of general insurance and the Hambro Legal/ Stress Helplines while Bob can give pension and general financial advice.

Social Programme

As ever there is something for everyone in the social calendar with the Majestic Hotel playing host to the formally organised events.

The Conference Dinner on the Monday night features David Gunson the Air Traffic Controller and winner of the Benedictine After Dinner Speaker of the Year title.

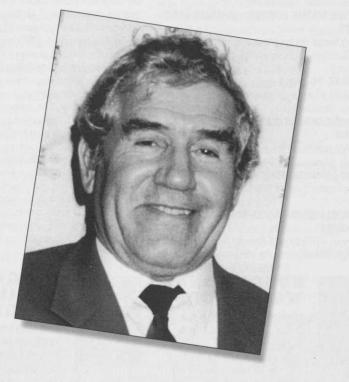
The Karaoke Night on the Wednesday is the occasion when you are the entertainment always bearing in mind that Matthew Kelly might be hiding in the shadows waiting to frog march you on to "Stars in Your Eyes" if you show any potential.

The Exhibition Banquet on the Thursday night is the grand finale of the social programme and this year features comedian Stan Boardman, a recent victim of

Michael Aspel's big red book on "This is Your Life" and Lyn Paul, pictured, the former lead singer of the New Seekers.



They are joined by the City Lights Show Band to complete the entertainment for the evening.



It gives me great pleasure on behalf of the British and International Golf Greenkeepers Assocation to welcome you to Harrogate International Centre for BTME 96.

We have been delighted with the progress BTME has made since it was first launched in 1989 and feel proud that we have achieved our objective of making it the largest, and we believe best, indoor exhibition for the greenkeeping industry in Europe.

It is an ideal showcase for the products of the manufacturers and the perfect environment for the comprehensive range of educational seminars, lectures and workshops.

My year as Chairman comes to an end at BTME 96, and I have thoroughly enjoyed my term of office, particularly getting an opportunity to meet so many of you at the various functions I have attended.

I hope that whether you are an exhibitor, a greenkeeper, golf club official or a speaker you will have a successful week and will enjoy being a part of the BTME 96 experience.

There is genuinely something for everyone.

BARRY HEANEY Chairman of BIGGA





NATIONAL EDUCATION CONFERENCE

TRANSITION ZONE JULY THROUGH DECEMBER

Stanley Zontek, Director, United States Golf Association Mid Atlantic Region

GRASS SPECIES FOR GOLF

Ian McMillan, Course Manager, Hankley Common Golf Club/Dr A J Newall, STRI INTEGRATED PEST MANAGEMENT

Peter Jones, Peter Jones Associates/Dr C A York, STRI

AN ALGARVIAN EXPERIENCE Peter Wisbey, Technical Director, Sociedade Do Golfe Da Quinta Do Largo

A SCIENTIFIC APPROACH Jonathan Hill, Product Manager, Rhône Poulenc

THE BUDGET PROCESS David Whitaker, Course Manager, Wisley Golf

Club GOLF COURSE CONCEPT DESIGN AND DEVELOPMENT

Neville Pearson, ADAS **OVERWINTERING IN CANADA** Trevor Smith, Past President, Canadian Golf

Superintendents Association PESTICIDE USAGE SURVEY – PRELIMINARY RESULTS

Dr Alan Gange, University of London and David Garthwaite, Central Science Laboratory

FROM SOIL TO SAND

John Wells, Master Greenkeeper, Course Manager, Brocket Hall

THE TRANCENDANT RESOURCE FOR ALL SEASONS

David Winterton, Master Greenkeeper, Course Manager, Donnington Grove Country Club COURSE MANAGEMENT UP A MOUNTAIN

Ian Tomlinson, Course Manager, Lausanne Golf Club

ANNUAL BLUEGRASS/BENTGRASS WHICH IS STRONGER?

Joe Vargas, Professor of Botany and Plant Pathology, Michigan State University.



EDUCATIONAL WORKSHOPS Workshop 1: Golf Course

Design, Construction and Establishment Presented jointly by BIGGA

and the British Institute of Golf Course Architects. A practical 'hands on', two day workshop which will allow delegates to gain experience of golf course architecture and project management. The course will cover the history of golf, the development of golf course design, design philosophies and grow in maintenance and will include the design of a golf course from project concept to full technical detail.

The workshop will be presented by Howard Swan MSc and Simon Gidman BSc, both members of the British Institute of Golf Course Architects.

Workshop 2: Stress Management Techniques A practical two day workshop which will allow delegates to learn and practise the techniques of managing stress in themselves and how to recognise and reduce stress in others. The workshop will be presented by Brin Bendon, Vector Training – see feature on handling stress, Page 29



E D U C AT I O N A L S E M I N A R P R O G R A M M E THE CANADIAN GOLF SUPERINTENDENTS ASSOCIATION Trevor Smith, Past President,

Canadian Golf Course Superintendents Association



OGRA



WHO ME?

David Walden, Zeneca Premier Greenkeeper '94 **BACK DOWN TO EARTH** Euan Grant, Toro/PGA European Tour Student Greenkeeper of the Year 1994 THE ROLE OF THE UNIONS TODAY **English Golf Union** THE EVOLUTION OF GREENKEEPER TRAINING IN IRELAND Joe Furlong, Golfing Union of Ireland THE GREENKEEPER, THE GOLF CLUB AND THE SCOTTISH GOLF UNION Bob McLaren, Scottish Golf Union ACCURATE MODERN WATER SCHEDULING Peter White, P&D Water Management LIFELONG LEARNING - OUR FUTURE Lorraine Hatton, Plan-it Training and Consultancy Ltd IN THE WOODS Andrew Boyd, Head Greenkeeper, Bridlington Golf Club

PORTFOLIO DEVELOPMENT FOR **VOCATIONAL QUALIFICATIONS**



Brin Bendon, Vector Training

STRESS MANAGEMENT Jenny Rolf, Lecturer and Stress Counsellor THE EXPANDING ROLE OF THE GOLF COURSE SUPERINTENDENT

Gary Grigg, President GCSAA LUBRICATION TECHNIQUES

Ron Coleman, Managing Director, Lubrication Engineers

NEW TRENDS IN TURFGRASS MANAGEMENT IN THE US

Stanley Zontek, Director, United States Golf Association, Mid Atlantic Region

SIX SIMPLE TECHNIQUES TO IMPROVE YOUR **GOLF COURSE AT THE** LOWEST POSSIBLE COST

John Armitage, Chairman of Green, Littlestone Golf Club and Director of Green Eagle Golf Ltd

AN IPM APPROACH TO THE MANAGEMENT **OF TURFGRASS DISEASES**

Joe Vargas, Professor of Botany and Plant Pathology, Michigan State University



STRI/BIGGA CHAIRMEN OF GREEN SECRETARIES COURSE

This course attempts to give golf course officials the necessary knowledge to understand the problems of managing a golf course. As well as teaching the basics of turf science, the course includes a visit to the STRI laboratories and trial grounds.



INTERNATIONAL SYMPOSIUM

The symposium, organised by BIGGA, will give international visitors the opportunity to present their ideas for

NEW!

The visible yardage

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international co-operation. The event is free of charge and includes a buffet luncheon.

The Learning Experience, in association with Ransomes, offers the most comprehensive education programme in Europe in 1996. Call the BTME Hotline on 01347 838581 for full details and up to date information on the few places still available. **NO BOOKINGS ACCEPTED AFTER JANUARY 16.**

The Visible Yardage Marker Just Got More Visible! You Can Own the Best Marker in the World and Save Money Doing It.

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- Low maintenance 10" diameter collar means you trim less.

Equipment

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GREENKEEPER INTERNATIONAL January 1996

AD

WORKSHOP FOCUS



Managing workplace

We all use the term stress in our daily conversations and we all know what we mean by it since we recognise the signs and symptoms in ourselves and others. A common definition sees stress as a physiological response to undue pressure brought about when there appears to be a gap between how a person perceives the demands being made on them and how they view their ability to cope.

stress

With the increased demands being made upon managers and their employees to achieve more with fewer resources at a time of unprecedented change, stress is on the increase and greenkeeping is not immune for these pressures.

The prospect of increased civil liability claims for stress has been raised following the much publicised case of John Walker verses Northumberland County Council in 1994. This test case set a new legal precedent under which employers may in future be liable under the Health and Safety at Work legislation if employees can prove that they suffered work related illness due to undue occupational stress.

Apart from the prospect of costly litigation, why do employers and management need to take stress management seriously?

The reasons are clear: If occupational stress builds up to unacceptable levels, then employee welfare and productivity will suffer. Surveys undertaken by the HSE and others suggest that the problem is now seen as a major contributor to work-related illness

by BRIN BENDON

Brin will be conducting a free session on supervisory management during BTME 96, in the Royal Hall on Thursday January 25 from 1–1.40pm. There's no need to book – just turn up on the day

and sickness absence. Up to 40% of sickness absences may be stress related.

Dr Vernon Coleman estimates that for every employee on the payroll, stress costs about £1,000 per year in lost time due to stress related illness. Stress costs British Industry something like £20 billion a year, making Britain a world leader in the damage that stress does.

How do we account for these trends? Professor Tom Cox suggests that workplace stress is an organisational issue and that employers and managers should consider whether work design and management which result in excessive and unreasonable pressures are posing a risk to health.

The signs of workplace stress can be observed in reduction in output, higher wastage and error rates, weaher planning and control of work, poor motivation and commitment, erratic or poor timekeeping, poor customer service and conflict and tension between colleagues.

Effective stress management can't just cure the symptoms, it has to look at the cause. Change and uncertainty, lack of clear objectives and inflexible and overdemanding schedules all contribute to occupational stress.

What should our response be? The first step must be to raise awareness of stress as a serious health and safety issue and ensure that practical steps are taken in relation to the day to day planning and organisation of work. We need to raise awareness first because it is something that people are reluctant to discuss. We need to get across the message that it is not wimpish to admit to experiencing stress. Stress is not down to individual susceptibility or weakness.

Finally, we need to invest in management training to prepare Course Managers and Head Greenkeepers for this additional responsibility.

•Brin Bendon is a Management Training Consultant who has a background in behavioural sciences. He is the director of Vector Training, a training consultant specialising in Human Resource Management and is an approved provider of BIGGA's Supervisory and Management Courses.













Match up the sporting pursuit to the BIGGA member of staff. There are a couple of bogus

pursuits thrown



in just to confuse you. ■ Janet Adamson, Sami Collins, Carol Dutton, Louise Lunn, Bill Lynch, Scott MacCallum, Vickie Peckham, John Pemberton, Ken Richardson, Neil Thomas and Pauline Thompson. Now choose from:

Basketball, Football, Swimming, Bungee Jumping, Rowing, Trampolining, Cricket, Middle Distance Running, Marbles, Shinty, High Jumping, Netball, Cross Country. Answers on Page 32.







Stan Zontek

NATIONAL EDUCATION **CONFERENCE SPEAKERS**

How do the various climatic conditions affect grass growth on golf courses in the United States is the very topical subject presented by Stan Zontek, Director of the USGA Green Section Mid Atlantic Region. Stan is an experienced speaker who has visited us and spoken at previous BIGGA events. With unusual weather conditions becoming the norm in the UK, this talk should show how US superintendents cope with the often difficult weather conditions over there.

In a slight change from the usual type of talk, lan McMillan, Course Manager at Hankley Common Golf Club gives his practical ideas on the Selection of Grass Species for golf courses while Dr Andy Newall. from the STRI gives the academic viewpoint. Peter Jones continues with his practical approach to Integrated Pest Management, with Dr Kate York, from the STRI giving the academic view.

Want to learn how pesticides are developed and produced and perhaps why fine turf products cost more than agricultural products then Jonathan Hill, from Rhône Poulenc may be able to give you the answers. Jonathan, Rhône Poulenc's Market Development Manager is a graduate, in Pure and Applied Biology, at Oxford. He joined Rhône Poulenc in 1991 as a Research Officer, testing herbicides. He moved to the Environmental Products Department in 1994 and became Market Development Manager, with a strong emphasis on new product developments.

Peter Wisbey is no stranger to Harrogate and, as Technical Director at the Sociedade Do Golf Da



John Wells

Quinta Do Largo, he is well versed

in warm weather grasses and the

problems of providing irrigation.

Indeed, Peter's Algarvian Experi-

ence has been for him and could

be for you, a true Learning Experi-

David Whitaker, one of BIGGA's

Master Greenkeepers has been at

the Wisley Golf Club for five years.

As Course Manager, David has had

to control and monitor the course

maintenance budget and so is well

qualified to present his ideas on

how a budget should be managed.

As more clubs become cost con-

scious then budget management

becomes more important for

Neville Pearson, who has been

responsible for several golf course

Midlands, has worked for ADAS in

the North West since 1979. Recent

projects include the redesign and

construction of a municipal

course, the design and project

management of new holes for a

private club and the development

The weather is a key part of Trevor

Smith's talk. Trevor is the Past

President of the Canadian Golf

Course Superintendents Associa-

tion and he will be talking about

the effects of the harsh Canadian

Alan Gange and David Garthwaite

have been conducting research

into the use of pesticides on golf

courses. Alan, from London Uni-

versity will dicuss some ideas on

golf course ecology, including the

mycorrhizal relationship of poa,

festuca and agrostis species.

David, from the Central Science

Laboratory will present the prelim-

inary results of the 1994 golf

winters on their golf courses.

of new courses from farmland.

and

in Lancashire.

West

the

greenkeepers.

developments

Cheshire

ence.



course survey, including, response rates, estimated annual usage, reasons for use and comparisons with other agricultural and horticultural areas.

John Wells has been a greenkeeper for 20 years, starting his career at Welwyn Garden City. Now at Brocket Hall Golf Club, John has recently qualified as a Master Greenkeeper and will be awarded his certificate at Harrogate. John will talk about the change from soil based to sand based greens, concentrating on the different management techniques required for each.

David Winterton is the second newly qualified Master Greenkeeper to speak at this year's conference. David, who is the Course Manager at Donnington Grove Golf Course, feels that his staff are the most important resource that he has and his talk explains this belief.

How to cope with managing a golf course up a mountain, given the problems of snow and diseases and how to rebuild 18 greens in five months are the subject of lan Tomlinson's talk. Ian, the Course Manager at Lausanne Golf Club in Switzerland is not only a member of BIGGA but is also the Vice President of the Swiss Greenkeepers Association.

The National Education Conference is rounded off by a keynote speech from Dr Joe M Vargas jnr. Recently described by Jim Arthur as a "Masterpiece", Joe is Professor of Botany and Plant Pathology at Michigan State University. Joe will compare creeping bentgrass and annual meadow grass to illustrate which is stronger, commenting on cultural practices, pest management and folk lore.

EDUCATIONAL SEMINAR SPEAKERS

Wednesday morning sees the start of the BTME seminar programme. Session A is presented by the Institution of Agricultural Engineers and includes Mark Gunter. from the Toro company, speaking on the Technology used in Managing Irrigation Systems, Tim Lodge from the STRI, speaking on Irrigation Need in relation to Green Design and Maggie Pratt from the National Rivers Authority on Water Resource Implications for Golf Course Design. With irrigation systems sometimes seen as an unnecessary extravagance, 1995 has illustrated the folly of such thinking. It is important to deploy the best available technology to make the best use of available resources. Come to this seminar and discover what it is.

Trevor Smith, Past President of the Canadian Golf Course Superintendents Association returns to starts off the afternoon session with a talk on the CGSA and how it fits into the game of golf in Canada,

Two more of BIGGA's prize winners appear next. David Walden, Zeneca Premier Greenkeeper of 1994, has been in greenkeeping since 1973 and now works as Golf Course superintendent for Nene Valley Golf Services in Peterborough. David has recently completed his HNC, by distance learning, is qualified as a D32 and D36 assessor and is working towards D33. David will relate his experiences in winning the Premier Greenkeeper of the Year Competition and what difference winning has made to his career.

Euan Grant was the TORO/PGA European Tour Student of the Year 1994. He has recently moved from the Effingham Golf Club in Surrey





Sue Gudgeon



andrew Boyd



EAKER

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on Coleman

to the Royal Jersey Club, so his title 'Back Down to Earth' may be somewhat misleading. Euan graduated from Leeds University with an honours degree in Sport and Leisure Management but decided that greenkeeping was for him. His choice of career was obviously the correct one judging from his progress so far. Euan will talk about his experiences leading up to, during and after the Student of the Year Competition.

New to Harrogate as speakers are representatives from three of the four Home Golf Unions. First, Neil Hayward from the English Golf Union will discuss the Role of the Unions Today. Neil joined the EGU in 1991 and is employed as the Golf Development Course Secretary. His work includes administration on behalf of the Golf Course Committee and he has been responsible for organising a series of workshops for golf club officials. The second speaker in this seminar is Joe Furlong, from the Golfing Union of Ireland. Joe retired in 1992, after spending 46 years with the Dublin Port Authority. His involvement with golf began in 1968 when he joined the Royal Tara Golf Club and he has been involved with the GUI since 1975. Joe is well qualified to talk on the Evolution of Greenkeeper Training in Ireland and will discuss how training has changed and will continue to change. The final golf union speaker is Bob McLaren from the Scottish Golf Union. Bob has played golf since he was ten years old, has been President of the Scottish Golf Union and is, currently. Chairman of the Greenkeepers Training Committee. Bob has seen many changes in the game of golf and with a 'foot in both camps', he is ideally suited to look at the relationship between greenkeepers, golf clubs and SGU.

Last year's severe drought illustrated all too well, the need to monitor wisely the use of water for irrigation. **Peter White**, runs a water monitoring business in the UK, Portugal and Spain. He measures what is actually happening in the soil, so taking the guess work out of irrigation. Peter will illustrate what can happen, what can be done about it and how things might change in the future.

Lorraine Hatton, from Plan It Training and Consultancy, ably assisted by **Sue Gudgeon** from the GTC, will be looking at the training of greenkeepers. They will aim to show that training is not something just to be completed at the start of a career but should be continued throughout working life. Lorraine is well known to many greenkeepers who have been working towards an assessor award and Sue has been involved with BIGGA, the GTC and assessor training.

If you can't see the wood for the trees then **Andrew Boyd** from Bridlington Golf Club may be able to help. Andrew has been involved with greenkeeping since he was 16 and now manages Bridlington's oldest established golf course. Andrew's talk covers the progress of a tree planting programme at Bridlington, what grants were available, the added value that trees give to his course and he also looks to the future.

How do you put evidence together for presentation to an assessor? What is a portfolio? These are just two of the questions that will be answered during **Brin Bendon**'s talk on Portfolio Development. Brin is well known to delegates on BIGGA Supervisory Management Courses, which he has presented for two years at Aldwark Manor. Brin, a training consultant with Vector Training, is a very experienced trainer, both indoors and outdoors. An enthusiastic hill walker and climber, Brin runs management courses 'out in the hills' as well as in the classroom. Brin will be the tutor on several of the Regional Supervisory Management Courses commencing in February.

Jenny Rolf lectures in psychology at the College of St Mark and St John, which is affiliated to Exeter University. Jenny seems to manage her stress by gardening, interior decorating and walking the hills and coastline of Devon. In her talk, Jenny will attempt to define stress, show you how to recognise it, cope with it and manage your staff so as to reduce it.

Back across the pond for our next speaker, Gary T Grigg, President of the Golf Course Superintendents Association of America. Gary who is the Superintendent at the Royal Poinciana Golf Club in Naples Florida has been a member of the GCSAA for 24 years and has served on its board for six years. Gary holds Masters Degrees in entomology and agronomy and a bachelors degree in agriculture. Gary's talk will show how the role of the superintendent has expanded through the years and how the GCSAA has developed to meet that change in role, which should be familiar territory to BIGGA members.

Ron Coleman is the Managing Director of Lubrication Engineers in the United Kingdom. He has 30 years experience in the field of lubricants and is therefore well qualified to deliver a talk on how improved lubrication practices can assist in improving efficiency and reduce operating costs.

Stan Zontek's second speech of the week looks at New Trends in Turfgrass Management in the US. Stan, who is the Director of the Greens Section Mid Atlantic Region of the USGA. This time, Stan looks at long and short term trends in turfgrass management including Integrated Pest Management and Best Management Techniques and the trend to make many US golf courses more 'natural' like many in Britain.

Improve your golf course but don't spend too much seems to be the theme of **John Armitage**'s talk. John, who is a member of the R&A, chairman of green at Littlestone Golf Course and a director of Green Eagle Golf, who design and build golf courses, seems to have found six techniques which are easy to implement at little cost yet improve the course dramatically.

Our final seminar of 1996 reintroduces **Dr Joe Vargas.** Joe, who is also speaking at the National Education Conference, is Professor of Botany and Plant Pathology at Michigan State University and a well known and respected author. Joe's talk is about Integrated Pest Management and its role in turfgrass management, covering cultural, biological, genetic and chemical pest management as well control methods designed to reduce pesticide use.

Quiz answers	
Janet Adamson	Cross Country
Sami Collins	High Jumping
Carol DuttonMid	ddle Distance running
Louise Lunn	Trampolining
Bill Lynch	Basketball
Scott MacCallum	
Vickie Peckham	Netball
John Pemberton	Rowing
Ken Richardson	Football
Neil Thomas	Cricket
Pauline Thompson	Swimming



ADAS

Stand No. D29 Tel: 01568 780427, Fax: 01568 789519 **Contact: Stewart Finney**

Visitors to the ADAS stand will be able to sample "The Whole in One" experience. This comprehensive service draws on the full range of unique expertise for golf course development and management that we provide to our customers throughout the UK. Examples of recent projects will be on show including; new courses, extensions, remodelling, clubhouse construction, ADAS sports turf research and laboratory services. Details of the practical and highly successful ADAS Golf Course Management Scheme now in its third year will also be featured. These and use of ADAS aerial photography to assist in course planning and subsequent maintenance complete our comprehensive offer to the golf industry.

M J ABBOTT LTD Stand No. B3 Bratch Lane, Dinton, Salisbury, Wiltshire, SP3 5EB, Tel: 01722 716361, Fax: 01722 716828 **Contact: Robert G Donald**

M J Abbott Ltd offer a comprehensive range of specialist services to customers within the sportsground industry. On display will be "state of the art" techniques that we use in the construction, land drainage and irrigation of sports pitches and golf courses. The company, with over 30 years experience, operates throughout Europe using dedicated plant especially adapted for the specialist needs of amenity and leisure contracting. As market leaders, M J Abbott Ltd are able to offer the unparalleled expertise and workmanship you need for your project. Please visit and discuss your requirements with our experienced members of staff.

AITKENS SPORTSTURF

Stand No. A35

Unit 18, Moor Lane Trading Estate, Sherburn in Elmet, North Yorkshire, LS25 6DX, Tel: 01977 681155, Fax: 01977 684636

Contact: Peter Fell

Richard Aitken and his staff will be pleased to welcome cus-tomers old and new to their stand at BTME '96 Harrogate. On display are a number of new and interesting products, furthering the choice Aitkens can offer to greenkeepers, groundsmen and turf managers. The most comprehensive choice available.

ALLEN POWER EQUIPMENT LTD Stand No. A26 The Broadway, Didcot, Oxon, Tel: 01235 813936,

Fax: 01235 811491 **Contact: Lance Basset**

On the Allen Stand will be the new Allen National 68D/L, the 68in triple designed with golf courses in mind. We shall also have Allen Hover Mowers, 16", 18" and 21" machines including the 218si powered by the 120cc M120X Suzuki engine.

The new Allen 'Wheeltrim' wheeled trimmer and the professional range of Zenoah brushcutters and hedgecutters will be seen. Also on show will be walkover sprayers, Groundsman, Paddockmaster and professional models.

ALLETT MOWERS LTD

Stand C10 Trevithick Road, Willowbrook East Industrial Estate, Corby, Northants, NN17 5XY, Tel: 01536 268950 Fax: 01536 201856 **Contact: David Allett**

Allett mowers will be displaying a selection of their fine cut cylinder mowers including the Shaver and Tournament models. These are extremely fine cut pedestrian machines for greens. The Gazelle and Buffalo range are more general purpose machines for boxing off tees and surrounds. Also on display will be the Ranger gang mowers for fairways and rough.

AMENITY LAND SERVICES LTD

Stand No. B9

Long Lane, Wellington, Telford TF6 6HA, Tel: 01952 641949, Fax: 01952 247369 **Contact: Ivan Robert Toon**

ALS supply and advise on the use of a wide range of turf related products and services, i.e. pesticides, fertilizers, seed

BTME CATALOGUE

and top dressing. All our staff are highly qualified and are always at your service. ALS "Contract Services" apply herbicides and other pesticides in accordance with the standards laid down by the NAAC and Monsanto's Quality Circle. We are widely accepted as being the best in the business and in addition to all this we carry out a full free agronomy service. Our ultimate aim is to breath fresh life back into golf courses.



AMENITY TECHNOLOGY Stand No. C40 The Clockhouse, 286 Kings Road, Reading, Berkshire, RG1 4HP, Tel: 01734 510033, Fax: 01734 510044

Contact: Carl Crome

Amenity Technology is once again pleased to be on stand C40 at the BTME.

This year we have pleasure in exhibiting old favourites such as Define, Greenlawnger, Lake Colourant, Moisture Smart, Bout Marker, Hand Cleaner and Shakedown Antifoam. Alongside these you will find the Golf Hole Indicator, Meterite Soil Test Kit, The Drencher Gun Hose end applicator as well as an improved HIO hole cutter, The HIO USA. Hot on the heels of our SALTEX launch of the ROOTS2 range of micronutrient formulation that enhances fine turf growth and stress tolerence.

ASKHAM BRYAN COLLEGE Stand No. D10 York, YO2 3PR, Tel: 01904 702121, Fax: 01904 702629

Contact: Nick Bissett

In addition to our established NVQ Level II and III programmes, run on block release, we offer turf options on NDH and Golf Management options at HND level. Successful completion of HND may lead to one year bolt-on degree of BSc in Land Mangement.

ASSOCIATION OF GOLF CLUB SECRETARIES Stand No. D8

7a Beaconsfield Road, Weston-Super-Mare, BS23 1YE, Tel: 01934 641166, Fax: 01934 644254 **Contact: Ray Burniston**

Membership currently consists of 1900 of whom about 1500 are serving Secretaries or Managers of golf clubs. The Association offers from its headquarters help and support on matters appertaining to golf club management. Training courses for potential and existing Secretaries are run on a regular basis. From some sixteen regions throughout the UK regular business meetings are held and a National Conference is held every third year. The Association has an extensive information library to help their members and clubs.

ATTERTON & ELLIS LIMITED Stand No. A7 Iron Works, Hamlet Road, Haverhill, Suffolk, CB9 8QH, Tel: 01440 702312, Fax: 01440 712138

Contact: David Smith For over 100 years, Atterton and Ellis have led the field with their innovative range of grinding machines.

On show will be the top of the range Express Dual '2000DX, now manufactured and fully guarded to comply with the mandatory European legislation and representing the perfected answer for those who wish to sharpen both 'in-situ', with the cylinder still in the cutting unit or with the cylinder removed.

This feature packed cylinder grinder is the latest in a long line of successful Dual models and includes a relief grinding attachment and an electric drive lifting table.

The Anglemaster '2000DX' bottom blade grinder, also complies with the EC legislation and will be shown featuring power traverse and coolant attachment.

AVONCROP AMENITY PRODUCTS

Stand No. B7 Northfield, Station Road, Sandford, Nr Bristol, BS19 5NX, Tel: 01934 820868, Fax: 01934 820546

Contact: Mr D Padfield

A warm welcome is extended to all visitors to our stand where technical staff will be pleased to discuss with you our extensive range of turf care products. A first class service is offered from our warehouses near Bristol and new depot at Bracknell, Berkshire. Unlike many of our competitors we hold large stocks in order to satisfy our customers needs with the minimum of delay. If you wish to discuss chemicals, fertilisers, grass seed mixtures, topdressings or general sundries. Please come and talk to US.

BAILEYS OF NORFOLK

Stand No. A13

Brick Kiln Road, Hevingham, Norfolk, Tel: 01603 754607

Contact: Alan Bailey

We are manufacturers of Olympian turf dressings, on display are samples of our dressings, loams, sands, etc. Including Norfolk Fen soils.

BARENBRUG UK LTD

Stand No. A24

33 Perkins Road, Rougham Industrial Estate, Bury St Edmunds, Suffolk, IP30 9NW, Tel: 01359 270766, Fax: 01359 271021

Contact: Michel Mulder

Displayed at the Barenbrug stand A24 are examples of their continuing success breeding top quality grasses. After the dry Summer, greenkeepers planning their Spring sowing will enjoy the opportunity to investigate Barenbrug's drought-resistant fescues; superior varieties such as Baruba, Bargreen and Barcrown. Barenbrug also offers the best perennial rye grasses, so favoured by ever more greenkeepers for fairways and tees. Barlinda, Barclay and Barrage fit the bill perfectly. Barenbrug's 90 years' experience, pioneering the latest technologies, allows us to comprehensively cater to the needs of today's turf managers. In fact, you could say we've got grass down to a tee.

E P BARRUS Stand No. C8 Lawnton Road, Bicester, Oxon, OX6 OUR, Tel: 01869 363636, Fax: 01869 363600 **Contact: Mark Mitchell**

E P Barrus Limited will be showing a range of Victa professional lawnmowers and Bluebird lawncare equipment on stand C18. Victa lawnmowers are firm favourites with local authorities, contractors, greenkeepers and landscapers. The complete Victa range includes both two and four stroke engine models, with cutting widths from 18" to 24". Bluebird scarifiers and aerators are perfect for de-thatching, aeration, hollow coring and solid tining. All these products are available from specialist dealers through E P Barrus Ltd, who are able to offer complete spares and service support.

BETTER METHODS - EUROPE Stand No. B34

Brantwood House, Kimberley Road, Parkstone,

Poole, Dorset, BH14 8SQ, Tel: 01202 740142 Fax: 01202 722300

Contact: Richard Horner

Better MethodS are showing their range of popular hand tools and turfcare equipment essential for the preparation and maintenance of all fine turf areas. Included are Soil Samplers, Turf Repair Tools, Levelawn lutes and Aerators. Special tools for golf courses include the well known Turfmaster Golf Hole Cutter and the official U.S.G.A. Stimpmeter for regulating green speeds, also featured are American Eagle golf course accessories, FMW flag pins, flags and signs etc, Jonjo and Mikko bunker rakes plus the new range of Bray seed slotters and a new pop-up sprinkler head trimmer. Our catalogue gives details of the full range and prices.



BIGGA NORTHERN REGION Stand No. D19

5 Lynam Way, Madeley, Crewe, Cheshire, Tel: 01782 750539

Contact: Bob Lupton

Meeting point for Northern members. Details of region/section events will be available as will details of regional seminars in February. Our regional patrons will also be available to answer any queries.

BLAZON EUROPE

Stand No. D21

24 Badgers Court, Langton Hills, Basildon, SS16 6AU, Tel: 01268 413798, Fax: 01268 416434 **Contact: Richard Fry**

Blazon is the only spray pattern indicator recommended and approved by Hardi, the worlds leading manufacturer of spraying equipment.

Visitors to the Blazon stand will be able to discuss at first hand how this unique, non-staining application aid will improve spraying effectiveness, increase application efficiency and encourage environmental responsibility.

With the addition of Blazon to the tank solution, unnecessary and wasteful spray overlap is eliminated, double dosing prevented and missed areas identified. In addition spray operators are able to constantly monitor how changing air conditions affect spray drift and detect at a glance inconsistencies caused by faulty or worn nozzles.

Other stand attractions will include the new turf renovation product, Liquid Green, the opportunity to obtain a free spray calibration aid and information on how to win a top of the range 800 litre Trailer Sprayer and Walking Boom.

BIGGA members will find the visit particularly rewarding as they will be able to see on display a Blazon sponsored work aid that has been made available to all UK clubs where there is an Association member.

BLEC LANDSCAPING EQUIPMENT CO LTD Stand No. C36

BLEC House, 73 Riverside, Deeping Gate, Peterborough, Tel: 01778 342829, Fax: 01778 341098

Contact: Gary Mumby

BLEC are expanding their range of turf care equipment for 1996 with the launch of two new overseeders at this years BIGGA exhibition. The first is a pedestrian controlled seeder for fine turf areas. The second is tractor linkage or towed drawbar overseeder for work on fairways.

On display will be a selection of overseeders and top dressers including the unique pro-seed machine. Also for 1996 BLEC are expanding their hire fleet to accommodate the growing demand in this sector of the market. The BLEC team look forward to seeing you all again at BTME.

BOUGHTON LOAM/TURF MANAGEMENT SYSTEMS

Stand No. C38

Telford Way, Kettering, Northants, NN11 8UN, Tel: 01536 510515, Fax: 01536 510691 **Contact: Mike Franklin**

We will be showing our exciting range of products including our recently launched economy dressing and divot mix, together with the revolutionary pre-germinated seed and liquid sod grass seed products. We look forward to welcoming all our customers old and new. Our new brochure will be launched at BTME '96.

BOURNE AMENITY

Stand No. C15

Newenden, Cranbrook, Kent, TN18 5QG, Tel: 01797 252298, Fax: 01797 253115 **Contact: Dick Reid**

Bourne Amenity and Tilcon Ltd are jointly exhibiting at this year's BTME. Bourne Amenity are a major producer in the South of topdressing and rootzones and are representing Tilcon with the promotion of Dunlop Sports Sand.

Bourne Amenity will also be promoting their range of amenity services including sportsfield construction, drainage design and installation and winter pitch re-instatement. Dick Reid, Bourne Ameinty's drainage expert will be available at Harrogate to offer any help and advice.

BOYD GOLF COURSE ACCESSORIES Stand No. A39

67 Gray's Hill, Bangor, Co Down, Northern Ireland, BT20 3BB, Tel: 01247 271163, Fax: 01247 471136 **Contact: Alan Boyd**

There is no truth in the rumour that Ranulph Feines is on standby to be a guest speaker if the weather becomes too severe.

Irelands leading golf course accessories and equipment manufacturers will be on show once again at BTME, and hope to offer Greenkeepers from near and far the opportunity to view the full range of tools and accessories.

The Boyd Golf Accessories on show will include the new "Elite" holecutter both long and short handled, the combination hole cup puller setter trimmer combines three tools in one, the Boyd aluminium hole cups which are machined both on the outside and the inside, allow the fitting of a white hole cup liner for those special competitions, along with many other tools and accessories of interest.

Call and see us on Stand A39, all will be welcome.



BRITISH AND INTERNATIONAL GOLF GREENKEEPERS ASSOCIATION Stand D31

Aldwark Manor, Aldwark, Alne, York, YO6 2NF, Tel: 01347 838581 Fax: 01347 838864 Contact: Neil Thomas, John Pemberton, Ken Richardson, Bill Lynch, Scott MacCallum, Carol Dutton, Louise Lunn, Vickie Peckham, Pauline Thompson, Janet Adamson, Sami Collins

BIGGA welcomes all visitors to Harrogate once again. The Association is delighted to be organising the event which in its eighth year has developed into the largest indoor exhibition throughout Europe with the addition of Hall D. At the BIGGA stand you will be able to obtain all current BIGGA literature and be updated on developments within the Association. Details of membership of the Association will be available and for those so wishing there will be the opportunity to complete applications whilst visiting the stand. The full range of BIGGA merchandise will be on sale, including some special offers not to be missed. Also details of the Trims computer software package will be available. Be sure to pick up your copy of Greenkeeper International which has a circulation of 9,500 world wide - essential reading for greenkeepers, golf officials and the industry. The Association's staff look forward to meeting you on the stand where much lively and informed discussion can be assured.

BRITISH ASSOCIATION GOLF COURSE CONSTRUCTORS

Stand No. D3

2 Dairy Yard, High Street, Market Harborough, Leics, LE16 7NL, Tel: 01858 464346, Fax: 01858 434734 **Contact:Tim Banks**

The Association aims to promote the development of the golf course construction industry in the UK to promote also the adoption of policies that will ensure a high quality of workmanship and working practices within the industry.

The Association would welcome enquiries from prospective clients on the stand where a copy of the brochure is available outlining in detail members and the aims and objectives of the Association.

BRITISH OVERHEAD IRRIGATION LTD Stand No. C26

Upper Halliford Green, Shepperton, Middlesex, TW17 8SB, Tel: 01932 788301, Fax: 01932 780437

Contact: Gerry Wilkins/ David Jones

With an entirely new exhibition stand this year, B.O.I.L will be mounting an eyecatching display of up to the minute hardware and automatic control equipment for golf course irrigation. Our experienced and knowledgeable staff will welcome the opportunity to discuss any irrigation requirement with you.

BRITISH SEED HOUSES Stand No. A12

Bewsey Industrial Estate, Pitt Street, Warrington, WA5 5LE, Tel: 01925 54411, Fax: 01925 230682 **Contact: Roger Saunders**

On display on stand A12 is Providence, British Seed Houses' new creeping bent grass. Ideal for use on golf course greens and tees, Providence has high STRI ratings for all its characteristics. The cultivar has an outstanding shoot density, is extremely hard wearing and provides a good colour throughout the year. In addition the company's range of 25 top quality "Grade A" amenity mixtures will also be on show, together with Lex 86, a new low-growth amenity ryegrass. Particularly suited to turf production and golf fairways, Lex 86 germinates and establishes quickly to form a dense turf with a fine leaf texture.

BRITISH SUGAR PLC Stand No. D24A Oundle Road, Peterborough, PE2 9QU, Tel: 01733

422351, Fax: 01733 422682 **Contact: Dr Ash Solanki**

British Sugar is able to offer large quantities of arable topsoil annually. All material has undergone extensive conditioning, resulting in a consistent product of low stone content. This topsoil is unique to British Sugar and is available in a range of grades countrywide, full analysis available. There are eight sites located throughout the country.

Our current markets include, recreational areas, such as football pitches, parks and golf courses, as well as landscaping projects, bank construction, land improvement and regeneration. We can provide loading and weighbridge facilities, competitive prices, consistent supply, delivered packages as well as general advice.

BROADSIDE PUBLISHING LTD Stand No. C18A

Broadside, Limpsfield Chart, Oxted, Surrey, RH8 0SZ, Tel: 01883 730270, Fax: 01883 730570 **Contact: John Wilson**

Publishers of the independent and widely acclaimed monthly management newsletter The Golf Club Secretary. The 900+ golf clubs which are already subscribers also receive a ring binder in which to store past issues and supplements, a permanent file containing updates, reprints of earlier articles, a free advisory/enquiry service and other benefits.

Visitors to stand C18A can obtain two sample issues of the newsletter free of charge. Also on offer at a special BTME price will be Welcome to the Committee, a paperback giving essential information and advice to anyone serving on a golf club committee.

CMW EQUIPMENT CO

Stand No. A21

3 Priors Way, Coggeshall, Essex, Tel: 01376 562569, Fax: 01376 563183 **Contact: Mick Moss**

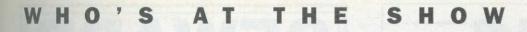
CMW will be exhibiting the tool that has taken the greenkeep-ing profession by storm – "Big Dewie" if you have not got one you need to visit stand A21 to investigate further. Also on show will be new cast alloy ball cleaners. Straight plunger and spiral plunger available. As always, from CMW, competitively priced. As well as the extensive range of golf course furniture manufactured by CMW we will also be exhibiting our increasingly popular range of personalised and general workwear, specifically selected for greenkeepers.

CANNINGTON COLLEGE

Stand No. D18 Cannington, Nr Bridgwater, Somerset, TA5 2LS, Tel: 01278 652226, Fax: 01278 652479

Contact: Mr N Rigden

Cannington is recognised as one of the premier greenkeeping colleges in Britain and is approved by the Greenkeepers Training Committee. Cannington has a wide range of facilities including a high specification 9 hole golf course open both to members and the public. The college offers a range of high quality training and education, from NVQ 1-4 to a three year full time HND in Golf Course Management. A new course which started in Autumn '95 is the HNC in Golf Course Management and is available through the part time route. If you would like to know more information about the range of courses on offer at





Cannington, why not come and talk to us on our stand (D18) at Harrogate.

CHARTERHOUSE TURF MACHINERY LTD Stand No. A18

Weydown Industrial Estate, Weydown Road, Haslemere, Surrey, GU27 1DW, Tel: 01428 661222, Fax: 01428 661218

Contact: David Jenkins

Charterhouse Turf Machinery on Stand A18 has some exciting developments on display. The verti-Drain has become the turf manager's ally in the fight against compaction and the latest model will be on show. The Turf Tidy, launched at BTME last year will again be on show, as will the Greens Dress III top dresser. Charterhouse Turf Machinery is promising more new products in the coming year making the stand one which should not be missed by grounds managers and greenkeepers. Sales Director Philip Threadgold and his team look forward to meeting established and new customers.

CLEVELAND SITESAFE LTD

Stand No. B26

Park Farm, Dunsdale, Guisborough, Cleveland, TS14 6RQ, Tel: 01642 475009, Fax: 01642 471036 **Contact: Irvine Weston**

Cleveland Sitesafe Ltd manufacture and supply a wide range of all steel, highly secure, movable storage and accommodation units for chemicals; tools; fuel; equipment and personnel

COOPER PEGLAR

Stand No. D25 4/5 Watling Close, Sketchley Meadows Ind. Est., Hinckley, LE10 3EX, Tel: 01455 233811, Fax: 01455 233815 **Contact: Nick Wood**

With over 100 years experience in spraying technology we can offer a range of sprayers to cater for almost all of your horticultural needs. From a 1.5ltr hand operated sprayer to a 300ltr tractor mounted sprayer, or our new 12 volt units ranging from 30ltrs to 100ltrs.

We can offer you the right product at the right price and of course the Cooper Pegler know how.



COUNCIL OF EUROPEAN GOLF COURSE ARCHITECTS Stand No. D1

2 Freemantle Cottage, Grove End, Bagshot, Surrey, GU19 5HY, Tel: 01276 453210, Fax: 01276 453211

Contact: Sheila Furnival

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The British Institute of Golf Course Architects, (BIGCA) will join forces with The European Society and the French Association to exhibit a co-ordinated stand under the title of The Council of European Golf Course Architects. BIGCA, ESGA and AFAG are working together to form a European Federation of Golf Course Architects' group and to this end will be at Harrogate together for the first time. Visitors will be able to discuss golf course design with a number of Europe's leading golf course architects on the stand and learn more about BIGCA's role in the field, and that of its fellow bodies.

COUNTY CROPS - AMENITY DIVISION Stand No. B23

Knutsford Road, Lymm, Cheshire, WA13 OTD, Tel: 01925 758886, Fax: 01925 756349 **Contact: David Atkinson**

County Crops - Amenity Division are suppliers of product for the maintenance of sports turf. We are Main Distributors of Miracle Care (formerly Zeneca), Rhone-Poulenc and Vitax Chemicals. We have our own range of Fineturf/Outfield Fertilisers, Grass Seed Mixtures, Line-Marking Paints/Compounds, Grade Sands/Gravels, Top Dressing etc

The Division have 'BASIS' gualified Technical Representatives who will be available to help solve your problems and discuss your needs.

We are a new division backed by over 100 years of experience.

COURSE CARE

Stand No. C16 Parkway House, Worth Way, Keighley, West Yorkshire, BD21 5LD, Tel: 01535 611103, Fax: 01535 611546

Contact: John Wood

Royal Ashdown Forest Golf Club
Royal Dornoch Golf Club
Royal Liverpool Golf Club
Royal Liverpool Golf Club

Royal Dornoch Golf Club Royal Liverpool Golf Club Royaton Golf Club Rye Golf Club St Andrews Links Trust Sherborne Golf Club Slaley Hall Golf & Country Club South Moor Golf Club Taunton & Pickeridge Golf Club Tehidy Park Golf Course Tehidor Golf Club Tamlo Colf Club

le Golf Club

The Berkshire Golf Club
The Vale Golf & Country Club

Course Care is the major supplier of fine turf machinery maintenance products. See Course Care 30 the leading universal lubricating oil for 500 hour operation and Highplex the industry's most effective grease. We have Greenguard non turf burning hydraulic, two stroke in sachets, Diesel Tonic 365 fuel system cleaner.

The Course wear range of foul weather and personalised clothing is on display with the full range of Course Care environmental services loooking after oil, filter and waste packaging disposal. Come and talk machinery solutions, or just talk - we look forward to seeing old friends and new ones.

urnberry Hotel Ineside Golf Club

Tyneside Goll Club Weilingborough Goll Club West Hers Golf Club West Sussex Golf Club Whorplesden Goll Club Worplesden Goll Club Wynyard Hall Goll & Count NEW CUSTOMERS: Achbourne Golf Club

Nairh Golf Club
Ramside Hall Golf Club
Torquay Golf Club
Wanstead Golf Club

Ashbourne Golf Club
Cottesmore Golf & Country Club
Nairn Golf Club

off & Country Club

Experience \mathcal{Reel}' savings and make your course a \mathcal{Cut}' above the rest

Golf Club (IOM) lane) Golf Club

- Golf & Country Club

- SA (Algarve)
- are (Co. Wicklow)

- on & Royton Golf Club

- Jupiter.
- 42" cabacity Mower

Cylinder and Bottom Blade



Professionals.

to last half a century. Used and preferred by



Leashowe Golf Club
Leek Golf Club

Ione Golf Club

ie) Golf Club kham Golf Club r-Lyme Golf Club Club e-underso od Golf Club Eields Golf Club hool Golf Club akes Golf & Country Club ds Castle Golf Club

SATISFIED CUSTOMERS: "Every forward thinking Golf Club should have a Juno in workshop, a truly excellent machine." Mr. Mark Jones, Head Greenkeeper, Preston Golf Club.

"Hunter's relief grinding is far superior to anything I have ever seen, each blade cuts true, the savings are substantial and the cost is minimal." Mr. Roger Shaw, Course Manager, Ramside Hall Golf & CC, Co Durham.

"We hand cut our greens for the first time in years, thanks to the Juno." Mr. Stuart Hogg, Head Greenkeeper, Fortrose & Rosemarkie Golf Club, Ross-shire.

"It is the best piece of machinery this course has ever invested in, a fine machine that I would recommend to anyone." Mr. John Bashford, Head Greenkeeper of the Green Hotel Golf Course. The Kinross Estate.

"A quality machine that gives a superb finish to our cylinders, and saves money." Mr. Derek Green, Head Greenkeeper of Royal Liverpool Golf Club.



accommodate every make and type of professional cutting cylinder and bedknife. Can 'in-situ' grind many greensmower reels. Water cooled (eliminates dust and heat), simple and fast to use, accurate 'relief angle' grinder.

73

Juno 36". Will

YES! All these golf clubs are breathing a big sigh of 'Relief' - let us tell you why! With our unique and accurate "Relief angle' grinding method which: • Reduces contact between cylinder and bedknife (blades can last up to four times longer) • Reduces drag which means less friction, less fuel, less problems, less maintenance • Makes cutting units easier to 'set' • Blades cut cleaner and stay sharper longer. But the biggest 'relief' is cutting service costs, reducing downtime and improving standards.





Look out for the BIGGA promotions girls wearing the BIGGA merchandise and distributing leaflets throughout the exhibition.



D & E TURF MAINTENANCE LTD

Stand No. A10

St Johns Schoolhouse, Central Parade, Shildon, Co Durham, DL4 1DL, Tel: 01388 608620, Fax: 01388 609552

Contact: Dave Stephenson

Once again BTME is upon us and D & E Turf are among the rest of the exhibitors. This year we have expanded the business considerably and we now have besides Dave and Jim Whitton on the service side, additional sales staff, Graham Scott ex course manager at Washington Moat House and Eddie Stead who many of you already know inthe Yorkshire area.

As we are newly appointed Toro main dealers Graham and Eddie will be on the stand and will be on hand to discuss any of your turf maintenance, training and machinery requirements and will have details of new introductions for 1996. D & E Turf bringing perfection into play.

DAVID HEMSTOCK ASSOCIATES Stand No. C20

Suite 4d, East Mill, Bridgefoot, Belper, Tel: 0115 9499080

Contact: David Hemstock

David Hemstock Associates provide a comprehensive and cost-effective service to golf clubs who are considering any course improvements. This includes design, specification, and the organisation of site work on projects ranging from large scale extension and rebuilding schemes to minor remodelling work, technical upgrading, and operational improvements.

We offer detailed and comprehensive improvement assessment reports, with highly accurate course surveys and master plan production; specialising also in feasibility studies, grant and planning applications.

We have an extensive list of golf club clients, and excellent references.

Consultants available at the BTME include our Course Management Specialists, and agronomist Robert Laycock, MSc.

DENNIS Stand No. C17A

Ashbourne Road, Kirk Langley, Derby, DE6 4NJ, Tel: 01332 824777, Fax: 01332 824525 **Contact: Toby Clarke**

Dennis will be exhibiting at Harrogate for the first time this year with their range of Professional Grasscare Equipment. The FT 610 (24" cut) and FT 510 (20" cut) cassette mowers have been sold to golf courses for cutting tees and greens. Their unique interchangeable cassette system allows the user to change from cylinder (9 or 5 blade) to verticutter, scarrifier, brush or Sorrel roller in less than a minute.

Their latest development to be launched in the Spring is a dedicated quality hand Greensmower with a shorter wheelbase than the FT designed specifically to suit golf greens

The Dennis sales team look forward to seeing you on their stand.

DRIVING FORCE LEISURE Stand No. C45

Badcock House, Lodden Industrial Estate, Norwich, Tel: 01508 528828, Fax: 01508 520909 **Contact: Ken Polley**

Driving Force Leisure will this year be promoting new wetting agents for 1996 to supplement their already wide range. In addition a new portfolio of liquid feeds and biostimulants from the USA will be launched for Spring '96. Our stand will have displays of Winter tee mats and frames together with all the information you require for practice ground equipment. Put this together with our guaranteed next day delivery service on stocked products and you too could be better off after visiting our stand, C45.

EAGLE PROMOTIONS LTD

Stand No. D30

Unit 1, Clearway Court, 139-141 Croydon Road, Caterham, Surrey, CR3 6PF, Tel: 01883 344244 **Contact: Philip McInley**

Eagle Promotions offer a comprehensive range of products. From certified course measurement and tee signs through to scorecards, yardage books, green fee tickets, members bag tags, event and leaderboards

Come and see the latest stone effect pedestals and attractive,

durable etched zinc plates incorporating hole information and club crests in full colour. As well as the entire range of Eagle Promotions quality products. For futher information please contact: Philip McInley.

ECHO GB Stand No. A14

The Broadway, Didcot, Oxon, Tel: 01235 813936, Fax: 01235 811491 **Contact: Lance Bassett**

On the ECHO stand this year can be seen the new model HCA 2400 extended hedgecutter enabling hedges up to 12ft high to be cut. The full range of ECHO brushcutters 21cc-46cc will be seen as will the full range of hand held and back pack blowers. ECHO chainsaws and the popular HC2300 hedgecutter and the new 40" hedgecutter will be exhibited.



ELMWOOD COLLEGE Stand No. D17

Carslogie Road, Cupar, Fife, KY15 4JB, Tel: 0334 652781 Fax: 0334 656795 **Contact: Carol Borthwick**

We are friendly and approachable with plenty to offer you and your greenstaff. We run courses from craft level to HND, from full time to distance learning, and everything in between.

Elmwood is an innovative greenkeeping college meeting your needs. You don't even need to live near us to study with US.

Come and talk to us today.

ENGLISH GOLF UNION Stand No. D26

1/3 Upper King Street, Leicester, LE1 6XF, Tel: 01162 553042, Fax: 01162 471322 **Contact: Amanda Baxter**

The English Golf Union are the Governing Body for Men's Amateur Golf in England with responsibilities for Membership, Tournaments, Handicapping, Golf development, Golf Course Management and administration on behalf of its 1777 affiliated clubs

The Golf Development Department remains active in assisting potential developers and local authorities with guidance on the many aspects of this increasingly more involved subject.

The Golf Course Committee, formed to assist existing clubs with the mangement and presentation of their courses, continue to provide sound advice on agromomic and environmental management policies through their continuing series of workshop seminars.

In support of this advice, two new publications 'Living Together - Golf and Nature in Partnership' and 'Golf Course Putting Green Construction Guidelines' will both be available from the stand

ERIC HUNTER GRINDERS LTD

Stand No. C29

Hobson Industrial Estate, Burnopfield, Newcastle Upon Tyne, NE16 6EB, Tel: 01207 270316, Fax: 01207 270312

Contact: Eric C Hunter/ Michael Hunter

More and more customers are recognising the value of a Hunter Grinder. They are robustly built, well engineered, grind to extremely accurate tolerances are very cost effective! and grind 'in-situ' if required. The machines are water cooled to supress grinding dust and prevent metal structure failure through over-heating. One machine grinds both the reel and the bedknife, so there is no need for two machines. The 'relief angle' grinding method perfected by Hunter Grinders by reducing friction, not only saves money, but guarantees that the entire mowing machine cuts finer for longer periods with fewer problems.

ETESIA UK LIMITED

Stand No. B52

Unit 12, Budbrooke Industrial Estate, Budbrooke Road, Warwick, CV34 5HG, Tel: 01926 403319, Fax: 01926 403323

Contact: Robin Taylor

Winners of the 1995 SALTEX best new product award, Etesia, will display their innovative diagnostic unit on their new, highly manoeuvrable 81cm MBHE - a ride-on designed for confined areas or those with restricted access. Etesia's rapidly growing reputation for rugged, reliable pedestrian mowers is further enhanced with five new 46cm and 51cm rotaries powered by Briggs & Stratton or Kawasaki engines. Low decibel ratings, low maintenance costs plus all weather grass cutting and collection are top reasons why commercial users buy Etesia's MVEHH 16hp ride-on. Now available: all weather cab, rotary brush, plus new turf management attachments for the 3-point linkage.

EUROMEC LTD Stand No. B50 A1 Valley Way, Market Harborough, Leicester, Tel: 01858 434011, Fax: 01858 464910 **Contact: Peter Crewe**

Euromec Ltd will show two machines for the first time. The new Eurogreen professional mower features a twin cylinder, water cooled, clean air diesel engine and hydrostatic drive with a differential lock. These mean that it is quiet and smooth to operate and copes easily with wet and sloping areas. The Brava 700HT is a new, walk behind floor and hard surface sweeper at the low cost end of Euromec's range. Simplified manufacturing has reduced the cost and keeps the maintenance straightforward. These new models join the extensive range of professional mowers, sweepers, scrubber driers and refuse collection machines also on display.

FAIRWAY CREDIT Stand No. D7

Premium Credit Ltd, The Kirkgate, Epsom, Surrey, Tel: 01372 748833, Fax: 01372 748811

Contact: Mary Simpson

Fairway Credit provides a comprehensive and flexible golf club membership fee service. We have a unique facility which offers a simple solution to the annual problems associated with the collection of membership fees. The facility allows the members to pay their membership/joining fees by monthly payments without detriment to the club's cashflow as all fees are fully funded. Our service and administrative support is provided without any cost to the club. All communication is through the medium of the club. The club retains absolute control at all times. For futher information please telephone Mary Simpson on 01372 748833.

FARM AND GARDEN MACHINERY LTD Stand No. C21

Red Hill House, Hope Street, Saltney, Chester, CH4 8BU, Tel: 02144 671166 Fax: 01244 674499 **Contact: Paul Butterly**

Shibaura's a leading Japanese manufacturer of tractors and commercial mowers with world wide reputation for building excellent products powered by their own diesel engines. The range starts with 16HP ride on mowers followed by the "S" range which is a 20-30 HP multi purpose tractor with mid mounted deck. Shibaura produce two out front mowers 22 HP and 27 HP which have many unique features followed by the 33 HP and 38 HP tractors which are supplied with turf tyres ideal for golf clubs.

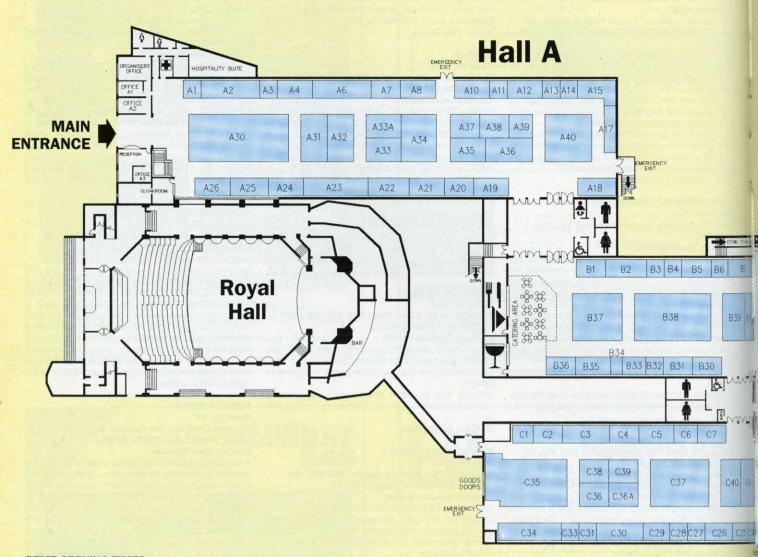
FARMURA LTD Stand No. A19

Stone Hill, Egerton, Ashford, Kent, TN27 9DU, Tel: 01233 756241, Fax: 01233 756419

Contact: Lynette Harmer

Farmura will be exhibiting their full range of products for golf course use. All of the range is either organic or sensitive to the environment in use. Highlighted will be Inhibiter - a major British breakthrough in the management of fusarium. The first product to manage fusarium organically. Also on display will be the market leading range of Farmura Liquid Organics, the innovative super concentrate liquid fertilisers, Ferrosol liquid iron, Blazon spray pattern indicator and Liquid Green. Completing

FINDING YOUR WAY AROUND



BTME OPENING TIMES

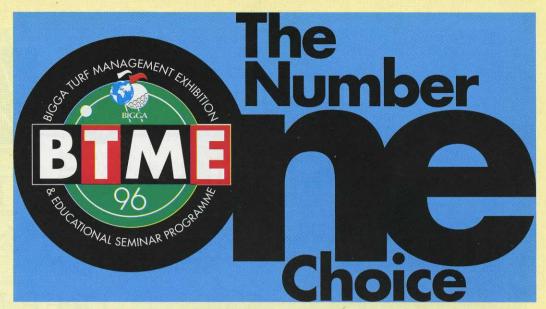
Wednesday January 24 9am-5.30pm Thursday January 25 9am-5.30pm Friday January 26 9am-1.30pm

ADAS	D29
M J Abbott Ltd	B3
Aitkens Sportsturf	A35
Allen Power Equipment Ltd	A26
Allett Mowers Ltd	C10
Amenity Land Services Ltd	В9
Amenity Technology	C40
Askham Bryan College	D10
Association of Golf Club Secretaries	D8
Atterton & Ellis Ltd	A7
Avoncrop Amenity Products	B7
Baileys of Norfolk	A13
Barenbrug UK Ltd	A24
E P Barrus Ltd	
Better Methods Europe	B34
British and International Golf	
Greenkeepers Association	D31
BIGGA Northern Region	D19
Blazon Europe	D21
BLEC Ltd	C36
Boughton Loam/Turf Management	
Systems	C38

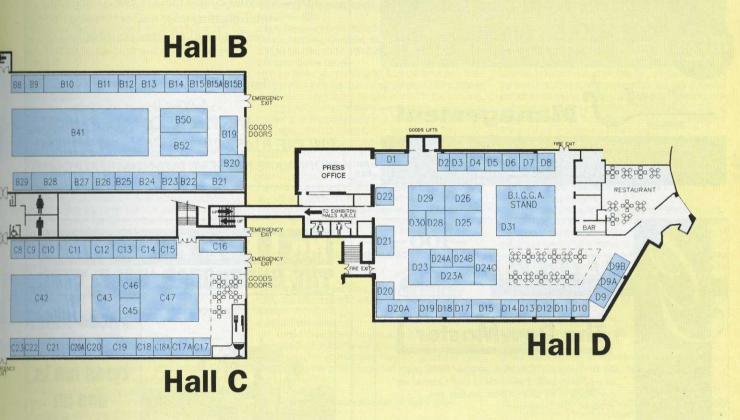
Bourne Amenity	C15
Boyd Golf Course Accessories	A39
British Association of Golf Course	
Constructors	D3
British Overhead Irrigation Ltd	C26
British Seed Houses Ltd	A12
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Broadside Publishing	C18A
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Working for the good of the fine turf industry



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WHO'S AT THE SHOW



the line up will be foresight wetting agent and the turf iron. Come and discuss combined liquid feed programmes, talk about how Farmura products can help you in 1996 and take away an award winning Farmura Manual.

FENCHURCH INSURANCE BROKERS LIMITED Stand No. D31

Bramley Business Park, 533 Stanningley Road, Leeds, LS13 4DA, Tel: 01132 558400, Fax: 01132 570310

Contact: Andrew Lawrence

Fenchurch is a truly independent broker: our business is won on merit and performance.

Independence means that our advice is always objective. In addition, without the bureaucracy inherent in large groups, we are free to channel our collective energies and skills more effectively to meet our clients' requirements and market conditions. The knowledge, expertise and dedication of our personnel are the principal reasons why we continue to win new business and retain existing clients. We place a high priority on innovation and problem solving. We maintain the quality of our service and also secure a high level of contunuity among senior staff.

FLEET (LINE MARKERS) LTD

Stand No. B13

Fleet House, Spring Lane, Spring Lane Industrial Estate, Malvern, Worcestershire, WR14 1AT, Tel: 01684 573535, Fax: 01684 892784 Contact: Joanne O'Sullivan

Following their success in the line marking equipment and materials market, Fleet is launching a complete range of liquid and solid fertilisers developed specifically for the Amenity market. In keeping with tradition, the fertiliser range is of the highest quality, is very competitively priced and has comprehensive technical backup if required. Fleet will also be exhibiting the hugely successful, revolutionary Fastliner – a ride-on linemarker developed by Fleet in conjunction with Kawasaki. In addition, there will be the opportunity to discover the range of aerosols, paints and line marking equipment for which Fleet are renowned.

FOX CONTRACTING (OWMBY) LTD Stand No. B15B Caenby Hall, Lincoln, LN2 3BU, Tel: 01673 878444, Fax: 01673 878644

Contact: Richard Gudgin

Fox Contracting (Owmby) Limited, the Construction Division of the Fox Group of Companies was founded in 1991 and today has a turnover in excess of £9 million. Since its formation, Fox Contracting (Owmby) Ltd has not only successfully constructed many prestigious new developments but has also been active in the upgrading and improvement of numerous existing golf courses. A few recent Championship courses constructed by Fox Contracting have been, Aston Wood on the outskirts of Sutton Coldfield, The Oaks at Aughton near York, Batchworth Park, Rickmansworth and Waltham Windmill, South Humberside to name but a few.

GANNON UK LTD Stand No. B20

Welbourn, Lincoln, LN5 0QL, Tel: 01400 272475, Fax: 01400 272303 Contact: G D Overton

Gannon UK Ltd will be exhibiting the range of Aera-vators and attachments. Also two new models of Aera-vator.



GARFITTS INTERNATIONAL LTD Stand No. B27

Cross Scythes Works, New Street, Holbrook Trading Estate, Halfway, Sheffield, S19 5GH, Tel: 0114 2513344, Fax: 0114 2513000 Contact: Derek Cooper

1995 has been a year of change for Garfitts International. In the last four years there has been substantial growth in the product range which has brought its own success to the company. Constant vigilance in identifying market trends and demands has lead to an expanding range of products and now a move to new larger premises brings further expansion of the production capacity. The recent introduction of factered lines to the range of replacement parts and accessories for grass and turf care machinery will give the industry an even greater single sourcing potential. The continued efforts to maintain a high standard of quality and service gives people the opportunity to buy not only competitivley but also with confidence. A visit to the stand at BTME will reveal a number of new products and provide the opportunity to view our EASYRAKE™ range of powered lawn tools.

GOLF COURSE SUPERINTENDENTS ASSOCIATION OF AMERICA Stand No. D4

1421 Research Park Drive, Lawrence, KS, 66049, USA, Tel: 001 913 832 4435, Fax: 001 913 832 4433

Contact: Pat Jones

Golf Course Superintendents Association of America is the professional association for the men and women who manage golf courses. The organisation's mission is to serve its members, advance their profession and enhance the quality of golf and its environment.

GEM PROFESSIONAL/STA-BRITE SUPPLIES Stand No. B31

Brookside Lane, Oswaldtwistle, Accrington, Lancashire, BB5 3NY, Tel: 01254 393321, Fax: 01254 236775 Contact: Patrick Dyer

BTME has been chosen as the first venue where Gem Profes-

sional and Sta-Brite Supplies, the southern division of Gem Professional, will exhibit together and amalgamate their comprehensive range of amenity products.

The unique blend of the UK's largest privately owned manufacturer of turf dressings and fertilisers and the south's leading distributor of turf related products ensures a truly national service leading the field for quality, value and prompt delivery nationwide

Call and see us on stand B31 for further news of our exciting developments.

GOLF CLUB MANAGEMENT Stand No. D8

Harper Trade Journals, Harling House, 47-51 Gt Suffolk Street, London, SE1 OBS, Tel: 0171 261 1604, Fax: 0171 633 0281 Contact: Steve Rankin

The official journal of the Association of Golf Club Secretaries, Golf Club Management is published eleven times a year, and carries news from the AGCS regions, plus varied special features ranging from tractors and course machinery to computers. The centre section of each issue contains Secretary at Work: management articles specifically aimed at helping the secretary in his everyday work. Regular contributions such as the prize crossword, special golfing article and club stories are enjoyed by secretaries and members alike; the classified advertisements are a source of vacancies in the profession. GCM is also proud to publish the secretaries' handbook, containing a listing of clubs and members in the association.

THE GOLF SIGN COMPANY

Stand No. B32

65-69 Old Chester Road, Birkenhead, L41 9AW, Tel: 0151 647 8081, Fax: 0151 666 1087 Contact: David Frances

The Golf Sign Company, quality sign manufacturers since 1887. This will be our fourth year at Harrogate, and now with the reputation as the leading designers and manufacturers of golf course signage (all in house) in the UK we are looking forward to another great week at the BTME. For full information on tee markers, general information signs, interchangeable notice boards as well as our famous greenkeeper range of standard off the shelf signs (still only £4.99 each) call in and see us on stand B32, or call 0151 647 8081 for full colour brochure.

GRASS ROOTS TRADING CO. Stand No. D24C

Grass Roots House, 34 Ashton Road, Wokingham, Surrey, Berkshire, RG11 1HL, Tel: 01734 771185, Fax: 01734 785116

Contact: Jamie Bennett

Having quickly established themselves as the one-stop shop for greenkeepers, Grass Roots makes its BTME debut this year. The stand displays the comprehensive range of their services. Turf managers will appreciate their efficient, speedy and competitively-priced operation, designed to help you out of a bunker in a hurry. Grass Roots supplies all brands of turfcare products – offering outstanding value. From driving range to



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What do BTME '96 and John Wayne have in common? True Grit – after supplies ran out during the blizzard last year there are ample supplies in store if lightning should strike twice... Lightning? Who said anything about lightning?



clubhouse – Grass Roots covers the full 18 holes. So whatever your greenkeeping needs, you'll discover that the solution is to get back to Grass Roots.

J D GREASLEY LIMITED

Stand No. C20A Ashfield House, 1152 Melton Road, Syston, Leicester, LE7 2HB, Tel: 0116 269 6766, Fax: 0116 269 6866 Contact: John Greasley

The company has enjoyed a busy year having constructed a new 11 holes at the Gog Magog Golf Club, Cambridge, designed by Hawtree.

Many alterations have also been completed on existing courses including Tynemouth Golf Club, The Leicestershire Golf Club, Chirk Golf and Country Club, Whittington Heath Golf Club, West Middlesex Golf Club, West Derby Golf Club Liverpool, Glen Gorse Golf Club.

Alterations and refurbishment works to greens, tees, bunkers, lakes and water features on existing courses now account for a substantial part of the company's turnover. We offer both a design and construct service or construct in accordance with the clients architects designs.We are pleased to visit your site to discuss any requirements and offer free estimates and advice.

GREEN DIRECT/FEN TURF DRESSINGS Stand No. C27

57 The Broadway, Bramhall, Stockport, SK7 3BU, Tel: 0161 439 0834; Fax: 0161 439 0835 Contact: Geoff Lloyd

Green Direct is a new company offering a specialist range of fertilisers to the Amenity Turf and Landscape Contracting sector. Green Direct will be exhibiting its range of Turf fertilisers and Fendress[™] top dressings along with Soil Association approved organic fertilisers. Fen Turf Dressing personnel will be in attendance to show a full range of Top Dressings, root zones, soil and sands.

The Covertan grass germination and establishment fabric will be demonstrated, along with Covermulch landscape mulch.

GREEN-TECH Stand No. B12

P 0 Box 1, Boroughbridge, York, YO5 9NY, Tel: 01423 324342, Fax: 01423 324342 Contact: Richard Kay

Green Tech amenity supplies from North Yorkshire will be promoting their full range of landscape and sports turf supplies. This will include Vitagrow fertilizers and top dressings, Headland Amenity, Sharpes grass seed, Nomix Chipman, grassliner marking products and a full range of landscaping sundries. Green-Tech will be launching a new range of controlled release fertilizer, "Multicote" from Hi-Chem UK. "Multicote" is ideal for use on all sports turf and landscaping areas for use around trees and shrubs and amenity plantings.

For an up to date catalogue and information on what Green-Tech has got to offer you come and visit stand B12.

THE GREENKEEPERS SUPPLY COMPANY Stand No. A3

4 Speedwell Glade, Harrogate, North Yorkshire, HG3 2HE, Tel: 01423 522969, Fax: 01423 522969 Contact: Liam Galway

Once again the Greenkeeping Supply Company will be sharing with Hole-in-White. We look forward to meeting old friends and new on our stand. On show will be the latest offerings from all the leading manufacturers. You can be sure of a warm welcome on stand A3. Contact: Liam Galway office's at: 7 Mill Close, Roxwell, Chelmsford, Essex, Tel/Fax: 01245 248880, 4 Speedwell Glade, Harrogate, North Yorkshire, Tel/Fax: 01423 522969.

THE GREENKEEPERS TRAINING COMMITTEE Stand No. D6

Aldwark Manor, Aldwark, Alne, York, YO6 2NF, Tel: 01347 838640, Fax: 01347 838775 Contact: Sue Gudgeon

The GTC has recently become an approved assessment centre for City & Guilds and SCOTVEC to offer National and Scottish Vocational Qualifications in Amenity Horticulture Levels 1-4 inc. Both golf club employers and greenkeepers will be welcome on the stand to discuss training needs towards qualification.

The GTC network of Advisors and Assessors are available for golf clubs and greenkeepers to receive advice – many GTC Advisors will be in Harrogate, call and see us on Stand D6.

GROUNDSMAN INDUSTRIES LTD Stand No. C46

tand No. C46

The Mill, Seymour Street, Ballymoney, Co Antrim, Northern Ireland, BT53 6JR, Tel: 012656 67049, Fax: 012656 66855

Contact: Billy Warke

Groundsman Industries, fine turf aerators, the professional choice.

Groundsman produce the best range of fine turf aerators to suit both the job and your budget. Three pedestrian models 450mm – 600mm working widths and one tractor/utility mounted 1200mm give the operator fast and effective coverage. A full range of easy change tines means one machine can hollow tine, slit tine, micro tine, solid tine, overseed – yes all with one Groundsman machine. Come and see our range, discuss your needs Stand C46 BIGGA Turf Management Exhibition, Harrogate International Centre.



HADLOW COLLEGE Stand No. D13 Hadlow, Tonbridge, Kent, TN11 OAL, Tel: 01732

850551, Fax: 01732 851957 Contact: David Butler

Hadlow College in Kent offers an extensive range of custom built courses for professional greenkeepers and groundsmen.

These include day-release courses in Groundsmanship and Golf Greenkeeping at NVQ Levels II and III. From September 1996 a Sports Turf Management option will be available on the full-time First Diploma and National Diploma in Horticulture. The College has its own dedicated training area, including greens and tees built to U.S.P.G.A specifications. The College's links with the industry ensures the courses meet the needs of both employers and trainees and comply with the Greenkeepers Training Committee regulations.

HARDI LTD Stand No. B38

4/5 Watling Close, Sketchley Meadows Business Park, Hinckley, Leicestershire, LE10 3EX, Tel: 01455 233811, Fax: 01455 233815 Contact: R W Oliver

As you would expect from Hardi Ltd a good cross section of Models from the extensive range of amenity sprayers will be on show. Also including the quality range of Greencare aeration equipment. Large capacity powered hose reels and Roger's Windfoil Walk Boom. Please come and discuss your requirements on our new larger stand B38.

HAYTER PLC

Stand No. C42/C22 Spellbrook, Bishop's Stortford, Herts, CH23 4BD, Tel: 01279 723444, Fax: 01279 600338 Contact: Barbara Garton

Hayter will have on show grass cutting machinery designed to meet all needs for the golf course professional and local authority market.

See British engineering at its best on both triple units and gang mowers. The FM514 Fairway mower, LT312 Triple unit and TM520 gang mower are just a few of the machines on display. 1996 is also an important year to Hayter as the company celebrates their 50th Year. Visit Stand C42 to view the range and see why Hayter are justifiably proud of their equipment.

HEADLAND AMENITY PRODUCTS Stand No. C1

land Amenity Products.

Norfolk House, Grt Chesterford Court, Grt Chesterford, Essex, CB10 1PF, Tel: 01761 410871, Fax: 01761 410877 Contact: Mark De'ath

Headland Amenity Products is a new and rapidly expanding company within the turfcare and amenity market. Headland staff will be delighted to discuss with you our unique range of adjuvants, Triazone slow release fertilisers, liquid sulphur and our range of high quality seamac growth stimulant products. Come and see for yourself why users are talking about Head-

HEPWORTH MINERALS AND CHEMICALS LTD Stand No. B19

Brookside Hall, Sandbach, Cheshire, Tel: 01270 752752, Fax: 01270 752753 Contact: Trevor Leadbeater

Hepworth Minerals and Chemicals Ltd (HMC) will be featuring the new pro-sport range of Rootzones silica sands and top dressings. Customers will be able to see the USGA golf and sports pitch rootzones which are now available nationwide from five sites over the country ranging from Levenseat in Scotland to Redhill near London. The HMC pro-sport range of lime free silica sands, which are widely used in the sports industry for bunker sands, slit drainage, tee or green construction will also be featured along with a comprehensive range of graded sands for application within the leisure industry including equestrian and play pit sand.

HLD LTD

Stand No. B24 The Shipyard, Gainsborough, Lincolnshire, DN21 1NG, Tel: 01427 611800, Fax: 01427 612867 Contact: Martyn Spence

Following a successful first show in 1995, HLD Ltd will again be exhibiting all aspects of their timber engineering and landscape structures range. With an ever increasing golf course client list and with prestigious schemes completed throughout the country HLD are one of the country's leading manufacturers of timber bridges, boardwalks, decks, lake edge retention systems, landscape structures and general external timberwork.

On hand at the exhibition, qualified staff will be pleased to discuss all topics including design, manufacture and installation.

PETER HOARE & COMPANY

Stand No. D31

Ranmoor House, 237 Graham Road, Sheffield, S10 3GS, Tel: 0114 2305305, Fax: 0114 2309494 Contact: Bob Dudgeon

Peter Hoare & Co provide independent advice on life assurance and pensions to BIGGA and their members. Anyone who wants advice is welcome to call.

HOLE IN WHITE (EUROPE)

Stand No. A3

Skinners Farm, Epping Lane, Romford, Essex, RM4 1ST, Tel: 01708 688435, Fax: 01708 688435 Contact: Mr R D Paterson

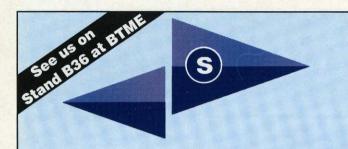
Hole-in-White will be showing the only successful golf hole turf whitener (top inch) on the market in Europe today, being used for most major porfessional and amateur golf tournaments throughout Europe, come along and see for yourself how Holein-White makes this task so simple. Look in on us where our staff will be only too pleased to answer any questions you may have, we look forward to meeting you on our stand.

HUMATE INTERNATIONAL INC Stand No. B22

50A Market Place, Thirsk, North Yorks, Tel: 01845 525585, Fax: 01845 523133 Contact: John McLauchlan

Contact: John McLauchlar

On display will be the full range of Humate products. These include granular Humate, liquid Humate, Humate stress reliever and Humate chelates. Aqua-root wetters, containing Humate and manufactured by Aqua-Aid Inc, will also be featured. These include liquid, granular and pellet forms. The 6oz pellet is used in our Proportioner hose end applicator. Also on show will be the new Bio-system MS micro-organism



STANDARD GOLF FOR ALL YOUR **COURSE EQUIPMENT**

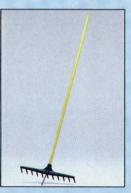
The rugged Pro-Line Standard Tee Console is designed and constructed to last for years. The tee data information sign, hole number, par, handicap and yardages are engraved on tough, resilient acrylic material, and the background colour of the sign matches the ball washer and litter caddie colours. You can specify up to four different yardages which should be coloured to match the tee markers

£309.59 complete PLUS VAT





You will appreciate the classic, subtle beauty of our new Green **Fairway Signs** & Directional Arrows, The bright white type is highly visible and readable. And since they're



AD

REF

manufactured from cast aluminium, they'll last for years and years. Fairway signs £17.31 each 11" Directional Arrows £12.86 each 15" Directional Arrows £23.24 each PLUS VAT

Our Economy Rake is priced so low, you can order several for each bunker! The full-size 15" head is made from highimpact, molded plastic, and the 4' bright vellow handle is available in wood or long lasting fibreglass. NB: we no longer fit spikes as standard.

Complete rake w/Yellow Wood Handle: £4.70 each plus VAT in packs of 12

Ask for our full colour 1996 Catalogue and Price List

Driving Mat 1.5m x 1.5m guaranteed for 12 months @ £195 each (or £165 each for nine).

Contact Paula or Lisa at: Standard Golf (UK) Limited. Maxwell Hart Business Centre, PO Box 297, Lightwater GU18 5HJ Telephone Lo-Call 0345 125398 Fax: 01276 452616



products, used in conjunction with Humates, to suppress diseases and algae. Fertiliser can be dramatically reduced when using the MS programme. Grass becomes healthy and a darker green colour. Certain leaf pests are repelled

HUXLEYS GRASS MACHINERY LTD Stand No. A32

The Dean, New Alresford, Hampshire, S024 9BL, Tel: 01962 733222, Fax: 01962 734702

Contact: Paul Huxley

Huxley's stand will show several new concepts in golf course maintenance machinery. The new Huxley Teestar is an all hydraulic 3 wheel drive ride-on triple reelmower for high quality mowing of tees, greens surrounds and approaches. British designed for british courses, the Teestar has a very low centre of gravity and exceptional traction on slopes. A guicker method of vertical deep tine aeration, with a smoother surface finish, is offered by Huxleys' soil reliever, while the Grainskeeper greens brush provides a faster and more effective method of irregrating top dressings. See the latest at Huxleys!

INDUSTRIAL POWER UNITS Stand No. C5

Sutherland Avenue, Wolverhampton, WV2 2RA, Tel: 01902 452138, Fax: 01902 454159

Contact: Robert Beebee

IPU will show Ferris and Dori and Grillo products. Most exciting for the golf course market is the diesel 17hp 44" cut and collect zero turn Grillo. Ideal for leaving a fine finish in confined areas. Ferris Rotary flair and cylinders are now used by the five largest contractors in the UK. Dori small rotaries and power barrows have a whole new range on display.

INSTITUTE OF GROUNDSMANSHIP Stand No. D22

19-23 Church Street, The Agora, Wolverton, Milton Keynes, MK12 5LG, Tel: 01908 312511, Fax: 01908 311140

Contact: Chris Costello

The Training and Education department of the loG has its own Certificates and Diplomas, recognised by the Ministry of Employment and Education and used throughout the industry. The IoG also has an Assessor Network throughout the UK for those wishing to achieve NVQ's via the non college route. Numerous courses are offered UK wide covering many sports surfaces and amenity topics. A newly launched scheme is the Craft Skills Courses which assess students in many of the essential skills to NVQ Level 2 standard. The Institute is also an information centre of career and education matters.

THE INTURF GROUP Stand No. A36

Regent Street, Pocklington, York, YO4 2QN, Tel: 01759 304101, Fax: 01759 305229

Contact: June Edwards

The contributions the Inturf Group has made to the turf industry since 1985 have been highlighted by their ongoing programme of development and refinement works with turfgrass specification and actual turfing systems, including those of the revolutionary Big Roll and Lay'n'play turf tiles.

A large percentage of Inturf's business activities is conducted with professional sporting clubs, the remainder being around the prestigious landscaping sector.

JACOBSEN E-Z-GO TEXTRON Stand No. C37 Jacobsen House, Telford Way, Kettering, NN16 8UN, Tel: 01536 417777, Fax: 01536 310245 Contact: Mark Osborne/Scott Bullock

Jacobsen E-Z-GO Textron on stand C37 will be exhibiting new professional golf course machinery and equipment. On show will be the new Greensking V triplex greensmower fitted with a 19hp diesel engine. It is also fitted with a vanguard petrol engine. Its patented FlashAttach reels allow for the removal of cutting units within seconds. Also on show will be the new 518, 522, and 526 pedestrian greens mowers now complete with operator presence controls. The well received LF128 lightweight fairway mower is also being exhibited. This mower powered by a 28hp diesel engine will provide power, cutting quality, ease of operation and the service your course demands Making their show debut are the new E-Z-GO TXT petrol and electric golf carts with the new durashield moulded body. With the recent appointment of Jacobsen E-Z-GO Textron as Turfco distributors for Europe a range of their products will be on show including the Mete-R-Matic topdresser and Prolite turf cutter.

JOHN DEERE LTD Stand No. C35 Harby Road, Langar, Nottingham,

NG13 9HT, Tel: 01949 860491, Fax: 01949 860490 **Contact: Graham Williams**

John Deere recently acquired the UK distribution rights to Roberine's full range of professional grass cutting machinery (see separate entry under Roberine/John Deere Ltd). The company now offers the broadest product line of equipment for the professional groundscare industry in the country, backed by the most efficient and cost-effective service support.

The John Deere stand features diesel versions of the 2243 greensmower, 2653 utility mower and Gator utility vehicle, a 3235 fairways mower and 1200A bunker rake, a 220 walk-behind greensmower, an 1145 ride-on front mower and the new Turfchek™ and Accu-Gage™ grass management tools, illustrating John Deere's continuing development of quality equipment for the professional greenkeeper.

JOHNSONS SEEDS Stand No. A20

London Road, Boston, Lincs, Tel: 01205 365051, Fax: 01205 359857 **Contact: Peter Hall**

Johnsons staff will be available to give technical advice about grasses used in golf course maintenance and construction. From the finest green to the most environmentally sensitive wild flower area, our position as a major seed producer and plant breeder enables us to provide not only the full range of varieties needed but also the expertise and service that professional users should receive

Detailed technical literature will be available so please come and see us in Hall A, Stand 20



KAWASAKI MOTORS (UK) LTD

Stand No. C14 1 Dukes Meadow, Millboard Road, Bourne End, Buckinghamshire, Tel: 01628 851000, Fax: 01628 850886

Contact: Peter Yeow

Kawasaki's Mule utility vehicles are now well accepted by the groundcare industry, both as fetch and carry vehicles in their own right (the Mule 2500 series takes a passenger too) and increasingly for specialist tasks with after-market accessories. These range from top-dressers to leaf collectors, sprayers to dog faeces removers, golf ball collectors to white line markers. With automatic torque converter transmission and easy access from either side, Mules are ideal for stop-start work. Weatherbreak (not safety) cabs and heaters are available for all yearround use, while the lockable differential and low ground pressure tyres minimise surface damage on grassed areas.

KINGS HORTICULTURE LTD

Stand No. B10

4 Lancaster Way, Earls Colne Industrial Park, Earls Colne, Colchester, CO6 2NS, Tel: 01473 223300, Fax: 01787 224509

Contact: John Hinton

King's will be exhibiting selections from their exclusive product range. The Floranid range of quality high performance fertilisers from BASF is expanding all the time and details of the new developments will be available at the show, including Nitrophoska Perfekt the conventional fertiliser especially suitable for golf fairways.

Forum Floor is an efficient flexible turf protection system for temporary walk and pathways and work routes. Easy to handle, strong, flexible its the one stop answer to 101 problems

Ironite and Saturald, specialist products for turf from across the world, combine the advantages of granules with the effi-ciency of "slow release" to give proven performance against all kinds of stress and dry patch.

King's Amenity Specialists will be available to discuss with you, all of your turf requirements.

KUBOTA UK LTD

Stand No. A40 Dormer Road, Tham, Oxon, OX9 3UN, Tel: 01844 214500, Fax: 01844 216685

As well as the Grandel tractor range and the ST-30 tractor, Kubota (UK) Ltd is showing a new ride-on model at BTME '96. The Grandel series, which comprises three models in the 34hp -44hp class, features fully synchronised transmission, creep gear box and independent PTO as standard. At the show they are fitted with a variety of Kubota matched attachments. Popular on the golf course, the 29hp ST-30 which incorporates the Bi-Speed turn feature for tighter turning, is fitted with a 'Q' cab at the show.

LAMBORGHINI UK

Stand No. C39 Barby Lane, Barby, Nr Rugby, Warwickshire, CV23 8TD, Tel: 01788 891892, Fax: 01788 891387 **Contact: Chris Cann**

25, 33 and 42 din HP compact models. 12x12 synchro-shuttle gearboxes. Independent 540/1000 rear PTO 2000 RPM M10 PTO. Powerfull hydraulic linkage (1200kg) with position and draft control. Optional weather canopy. Loader, backhoe, mowerdeck and collector available.

60 and 75 DIN HP lightweight, versatile general purpose models. 60 and 70 DIN HP compact models, high specification with 40 kph road speed, options of reverse drive and front linkage with PTO. All tractors carry a unique 3 year 3000 hour full manufacturers warranty. Lamborghini designs and manufactures its products in accordance with its ISO 9001 certification (No 13589)

LAWN-BOY MOWERS

Stand No. B15A

Railway Road, Downham Market, Norfolk, Tel: 01366 382041, Fax: 01366 384204 Contact: N J Brett

Lawn-Boy will be exhibiting its full range of mowers, which are ideal for professional or domestic users. Lawn-Boy mowers are renowned for its dependable and lightweight two-stroke engines. There are two models in the range that have a five-

litre fuel tank and ball bearing wheels which are ideal for use on banks and contract work. Lawn-Boy can be seen on stand no. **B15A**

LEVINGTON HORTICULTURE LTD Stand No. B2

Paper Mill Lane, Bramford, Ipswich, IP8 4BZ, Tel: 01473 830492, Fax: 01473 830386 **Contact: Natalie McBride**

Levington Horticulture Limited will be exhibiting the comprehensive Greenmaster range of liquid and granular fine turf fertilisers, specially formulated for accuracy, ease of use and reliable turf growth and colour response. The benefits of this product range are recognised by the PGA European Tour Courses, who recommend Greenmaster products for greens preparation. Full details will also be available on Turfclear, the popular turf fungicide and worm control product. Turfclear (containing carbendazim) is now available in pre-measured, water soluble sachets - greatly simplifying the mixing process and ensuring accuracy in use, in addition to the traditional concentrate.

Completing the Levington turfcare range. Sportsmaster outfield fertilisers will be featured, along with the selective turf herbicide Tritox (containing MCPA, mecoprop and dicamba)



LINDUM SEEDED TURF Stand No. B5 West Grange, Thorganby, York, YO4 6DJ, Tel: 01904 448675, Fax: 01904 448713 **Contact: Stephen Fell**

Lindum Turf launched BAyr Root washed turf at BTME last year and since then it has been used extensively in many varied locations including the new Short Range Academy Course at Gleneagles, and a huge practice tee at the Kildare Club near Dublin.

As well as the range of turf to suit all golf course requirements, Lindum will be displaying a completely new product Lindum Squayrs - a real breakthrough in turf technology. Solid slabs of mature turf grown in a Netlon advanced turf rootzone can provide instant tees or other sports ground repairs which can be played on immediately.

LINKS LEISURE LIMITED Stand No. C13

Unit 22, Civic Industrial Park, Whitchurch, Shopshire, SY13 1TT, Tel: 01948 663002, Fax: 01948 666381

Contact: Denis Clark

Links Leisure will be showing their well established All Weather Golf Mat, Golf Driving Bays and attractive Course Markers. Briefly: All Weather Golf Mat (a) Stable, rot proof base (b) Interchangeable, heavy duty artificial grass section (c) Unique tee peg retention for both left and right hand players. Golf Driving Bays (a) Heavy duty box section frame (b) Frame either galvanised or plastic coated (c) Long life baffle net (d) Can be supplied either single or in multiples. GRC Course Markers (a) Designed to your requirements (b) painted in a choice of colours (c) Supported on elegant metal frames or free standing GRC bases.

LINSEAL - OKO LTD Stand No. D20 19 Regent Street, Rugby, CV21 2PE, Tel: 01788 551251, Fax: 01788 550283 **Contact: Tom Costello**

British made Linseal-Oko tyre sealant is the only "fibre free" product on the market guaranteed to seal punctures in both tubed and tubeless tyres for professional and smaller vehicles. All wheels can be protected for life from punctures for as little as only £3 per wheel.

LLOYDS & CO LETCHWORTH LTD Stand No. B35

Birds Hill, Letchworth, Herts, SG6 1JE, Tel: 01462 683031, Fax: 01462 481964 **Contact: Derek Haley**

The staff of Lloyds & Company will be pleased to discuss their very popular range of Leda gang mowers suitable for cutting golf course fairways and their Leda giant gang mowers for the rough and semi-rough together with the ever popular Paladin Fine Turf Motor Mower, which has now been updated with Operator Presence Control, with all new prospective an existing customers

MAJOR EQUIPMENT LTD

Stand No. C30 Middleton Road, Heysham, LA3 3JJ, Tel: 01524 850501, Fax: 01524 850502 **Contact: Francis Reynolds**

The premier supplier of ground driven gang mowers with the widest range of gear driven groundsman rollermowers. With grass cutting machines to suit every taste from groundsmen at golf courses, to local authorities and race courses.

MARLWOOD LTD Stand No. B21

PO Box 2, Edenbridge, Kent, TN8 7JX, Tel: 01342 850874, Fax: 01342 850275

Contact: Keith Elliment

Lastec with the Articulator have just perfected the art of grooming the world's finest turf by introducing the world's finest floating rotary mower. Meet the revolutionary new Xseries articulator. Stronger, lighter, tougher, better. The articulator offers the highest quality finish cut of any rotary mower. They cut over 10 feet wide with the same accuracy as a single 21" push mower. Precise length, better grass distribution, better wet grass cutting, better lift, less compaction and of course, no scalping.

MARTIN BROTHERS (UK) LTD

Stand No. B29

18 George Street, Alderley Edge, Cheshire, Tel: 01625 584571, Fax: 01625 586130 **Contact: Ed Thomas**

Martin Brothers are one of the leading suppliers of top dressing, rootzones, Moneystone bunker sand, and grass seeds. We will be showing our range of seven top dressings available nationally from plants around the UK. Rootzones will also be shown including the HMC Prosport range. Moneystone bunker sand, produced in Staffordshire for over 20 years will be shown, available from us and our distributors. To complete our product range we will be showing the Sharpes designer mixtures grass seeds from the amenity turf market. See us on stand B29.

MASSEY FERGUSON GRASS EQUIPMENT Stand No. B37

Banner Lane, Coventry, CV4 9GF, Tel: 01203 851243, Fax: 01203 851194

Contact: Nick Kirby

Massey Ferguson Grass Equipment supplies a wide range of compact tractors and turfcare machinery for the professional groundscare market. In addition to its own branded products. the company is the exclusive distributor for Iseki turfcare equipment and Bucher grounds maintenance machines in the UK and Ireland. All three ranges are sold through a nationwide network of dealers.

On show at BTME will be models from the 17 to 35hp MF 1200 compact tractor line-up and the 25 to 45 hp Iseki TA compact tractor range. Also on exhibit will be the Iseki SF 300 diesel front cut mower and Iseki SG diesel riders.

MAXICROP INTERNATIONAL LIMITED Stand No. C25

Weldon Road, Corby, Northants, NN17 5US, Tel: 01536 402182, Fax: 01536 204254 **Contact: Richard Noble**

Maxicrop seaweed extract is an organic bio stimulant, environmentally sound and proven to enhance the natural growth processes of turf. As part of a structured and responsible spray management programme. Maxicrop will benefit a deeper root structure and lead to a playing surface much more able to



"My Way", "It's not Unusual" and "Hey Big Spender" are just three of the songs which Tare likely to have Amnesty International coming to their aid after being abused and crucified at the Karaoki Evening in the Majestic Hotel on Wednesday evening.

withstand stress and heavy use. The Maxicrop range now includes a double action product, problue, combining seaweed extract with a practical spray indicator.

McCONNEL LIMITED Stand No. B15

Temeside Works, Ludlow, SY8 1JL, Tel: 01584 873131, Fax: 01584 876463

Contact: Tina Briscoe

McConnel manufacture a range of power arm mowers for hedge and verge maintenance as well as backhoes, heavy duty flail mowers, rotary mowers from 1.2m, to 6m cutting width and a full range of professional turf care equipment. On display are the three point linkage mounted power arm 90 hedge/grass trimmer for compact tractors of 25hp and above where access is limited. A variable speed hydraulic drive top dresser which accurately distributes a wide variety of materials including mendip loam and a twin leg turf drainer featuring hydraulically dampened rollers relieves surface ponding and compaction on all types of fine turf areas.

MIRACLE PROFESSIONAL LTD Stand No. B39

Salisbury House, Weyside Park, Catteshall Lane, Godalming, Surrey, GU7 1XE, Tel: 01483 410210, Fax: 01483 410220

Contact: Steve Hall

Miracle Professional (formerly ICI/Zeneca Professional Products) is a leading supplier to the golf market and will be featuring its well-known brands including 'Enforcer', 'Daconil' turf, 'Greenshield' and 'Longlife'. The recent additions to their portfolio, the glyphosate trimesium herbicide 'Touchdown' LA, and the fertilizers 'Renovator' and 'Cleanrun' will also be on display. In addition, Miracle Professional will be highlighting their new selective turf herbicide 'Intrepid'.

Details of their support services, including free soil analysis and the empty pesticide container collection scheme, will be available

MOMMERSTEEG INTERNATIONAL Stand No. C4

The Anderson Centre, Huntingdon, PE18 6XY, Tel: 01480 459500, Fax: 01480 459990 **Contact: John Akers**

New introductions this year include Mocassin, Slender Creeping Red Fescue, Rainbow Chewings Fescue and Amadeus Turf Perennial Ryegrass - all now available within the MM range of grass seed mixtures.

Whether you are constructing a new course, altering or extending are existing one or choosing your renovation mixtures come and talk to our expert staff on Stand C4 later today. We look forward to talking to you.

MONEYSTONE Stand No. C11

Baths Road, Longton, Stoke on Trent, Staffordshire, ST3 2JQ, Tel: 01782 593233, Fax: 01782 598174

Contact: Chris Davy Moneystone Ltd of Stoke on Trent has become, within two years, one of the countrys major suppliers of Rootzone's and Sand to golf course and sports pitch construction projects. Drawing production from sand quarries in seven locations throughout the United Kingdom, Moneystone can offer Rootzone to U.S.G.A. specification with substantial savings in haulage costs.

MULTI-CORE AERATORS LTD

Stand No. A22

3 Hillside Close, Euxton, Chorley, Lancashire, PR7 6JB, Tel: 01257 231861, Fax: 01257 231861 **Contact: Katharine**

Multi-Core Aerators Ltd will be exhibiting at the BTME show for the fifth year running. The TM1000 and TM1500 tractor mounted aerators will both be on display. They combine robust construction with ease of maintenance so downtime is kept to a minimum. The full range of tines from mini hollow to the 19mm hollow giving up to 5 inches of depth will be featured. The popular pedestrian aerator will also be shown offering reliability at an affordable price. If you are looking for an aerator in 1996. Why not visit our stand?

BTME CATALOGUE xxvii

MYERSCOUGH COLLEGE Stand No. B6

Myerscough Hall, Bilsborrow, Preston, Lancashire, PR3 0RY, Tel: 01995 640611, Fax: 01995 640852 Contact: Stuart Davidson/Lorna Tyson

Few colleges in the UK can better Myerscough's long association with the Sportsturf industry.

This dynamic college provides full-time turf science courses at National Certificate, BTEC National Diploma and Higher National Diploma level. In addition, a wide range of part-time courses leading to NVQ qualifications are designed to meet individual needs. Short courses cover sportsground maintenance, sportsturf construction and drainage, marking out, irrigation and FEPA. The College also offers training courses for business sales and support staff, who supply the turfgrass sector. For further information, come and visit our stand

NATIONAL TURFGRASS COUNCIL Stand No. D5

Hunters Lodge, Dr. Browns Road, Minchinhampton, Stroud, Glos, GL6 9BT, Tel: 01453 883588, Fax: 01453 731449

Contact: Peter Helm, Chief Executive

The NTC is demonstrating its current work for the industry. covering the whole range of sports turf and amenity grassland. The NTC is currently concerned with N/SVQ review by The Industry Lead Body for Amenity Horticulture in representing official bodies and has already coordinated feedback on levels 1 and 2. The review of BS 3969:1990 on "Recommendations for turf for general purposes" is currently under way and again the NTC is involved. The stand will display the full range of NTC publications and provide details of future activities.



NATURE FIRST LTD Stand No. C24

Wood Lane Nursery, Down Hatherley, Gloucester, GL2 9QB, Tel: 01452 731199, Fax: 01452 731131 **Contact: Christine Bromage**

Nature First Ltd offer a comprehensive arboricultural service on a nationwide basis. Experts in supply, planting and maintenance of semi-mature trees, the company undertake major contracts for a wide range of clients. Transplanting of trees using their modern fleet of tree spades is regularly undertaken with excellent success rates. Machines with a rootball size of up to 2.1m are available for hire with experienced operators

Dedicated to the supply of the complete arboricultural service the tree surgery division of Nature First has the facility to offer services such as consultancy, stump removal and brushwood chipping as an integral part of the operation. Highly skilled staff and modern mechanised techniques enable the company to offer competitive quotations in all areas. Enquiries are invited for contracts in Great Britain and Europe.

NETLON LIMITED

Stand No. A33a New Wellington Street, Blackburn, Lancashire, Tel: 01254 262431, Fax: 01254 694302 **Contact: Karen Lambert**

Netlon Advanced Turf is the unique combination of a mesh stabilised, free-draining rootzone and natural turf. Together they provide tees with the inherent ability to recover rapidly from damage and equally ensure the divots are half the normal size. Advanced Turf greens possess unrivalled resistance to compaction so that the turf remains healthy and high infiltration rates are maintained. Walkways and cart paths are able to withstand frequent use as a result of the system's high load-bearing capacity.



NEW HOLLAND UK LTD Stand No. C47 Cranes Farm Road, Basildon, Essex, Tel: 01268 292590, Fax: 01268 292974

Contact: Phelim McGovern

With its 'best in class' hydraulic lift and creeper speed gear box, the Ford 2120 is an excellent choice of tractor for the professional turf industry. The use of larger implements requires a tractor of robust construction, the 2120 will prove to be a capable prime mover. Excellent visibility coupled with superb manoeuvrability make the Ford CM Commercial mowers ideal for grass cutting. A choice of rotary, flail, or cylinder mowers make these units extremely versatile. The Ford GT diesel mower utilises a heavy duty chassis, 3 cylinder engine and a dual range hydrostatic transmission. Hydraulic power is used to raise and lower the 48 inch mower deck which may be of side or rear discharge configuration.

NOMIX-CHIPMAN

Stand No. D28

Portland Building, Portland Street, Staple Hill, Bristol, BS16 4PS, Tel: 0117 957 4574, Fax: 0117 956 3461

Contact: Sophie Le Brenn

Nomix-Chipman is exhibiting their new 700 Weed Control System. This is even easier to use and is ideal for landscapers and golf courses looking for cost-effective weed control products. The 700 Series is a flexible hand-held spray lance which offers instant weed control with ready to use herbicides. Because the spray lance utilises Nomix pre-mixed herbicides, the user doesn't need to mix and measure chemicals on site.

The Nomix 700 weed control system is part of the Nomix Safeguard range, aimed at promoting safer use of herbicides in the environment. This range includes Nomix Hilite and Touche non-irritant herbicides, offering improved operator and environmental safety.

NORTH WEST TURF

Stand No. A1 Mickering Lane, Aughton, Lancashire, Tel: 01695 422144, Fax: 01695 424251

Contact: Ian Mercer

Suppliers of top quality seeded turf for greens and tees. All our turf is grown on our own farm to very high standards. We also have our own turf laying division, turf supplied in giant or standard rolls. Over the past six years North West Turf have built up an enviable reputation for consistently supplying high quality turf to many golf clubs. This is the first year we have exhibited at the BIGGA show and we look forward to seeing you on our stand

OAKLANDS COLLEGE

Stand No. D14 Oaklands Campus, Hatfield Road, St Albans, Tel: 01727 850651, Fax: 01727 847987

Contact: Mr I Merrick Offering the best in Greenkeeping courses, both full and parttime, including National Certificate in Greenkeeping & Sports Turf Management, NVQ Levels 2 and 3, Horticultural Mechan-

ics and the full range of FEPA (spraying) courses, as well as Chainsaw User Certificates - plus a range of other short courses.

Situated in St. Albans with easy access from the M1/M25/A1, Oaklands is a GTC approved College that has been involved in Greenkeeping training for the last thirty years and boasts excellent training facilities.

Call at our Stand in the Education Section and talk to us to see how we can help you meet your training needs, to help you get where you want to go in your career.

OCMIS IRRIGATION (UK) LTD Stand No. A15

Higher Burrow, Kingsbury, Nr Martock, Somerset, TA12 6BU, Tel: 01460 241939, Fax: 01460 242198 **Contact: Roger Davey**

Ocmis are irrigation experts with a referral driven reputation in system design, manufacture and supply, installation and service for all sports turf, landscape and amenity areas. We are also specialists in the refurbishment and upgrading of existing systems.

Ocmis are distributors for Rainbird, Buckner & Hunter and can

There will be a flavour of the wildwest in the new Hall D this year with Tex/Mex food on offer. So mount up your mule, don your sombrero, start saying things like "Aarreebah!" and get tucked into your nachos.



supply and service any other make of equipment. Throughout the United Kingdom Ocmis stock MDPE & UPVC pressure pipe, associated fittings, pumping units, electric cable and mobile irrigators.

Ocmis' unique in house design capabilities ensure that the requirements of each client are individually met and that each project is given independent attention.

For more information, or a no obligation survey and design contact Ocmis Irrigation (UK) Ltd, Head Office – 01460 241939, Midlands – 01789 414604, Northern – 01924 453102 and Scottish Office – 01312 202102.

PARAGON ENVIRONMENTAL TECHNOLOGY (EUROPE) LTD

Stand No. C18

109 Pannal Ash Road, Harrogate, North Yorkshire, HG2 9AL, Fax: 01423 505600, Fax: 01423 505600 Contact: Nigel Ronson

Paragon Environmental Technology (Europe) Ltd, the sole distributors of Biogran, look forward to meeting you and discussing the benefits of this product as an extremely cost effective granular organic fertiliser/soil conditioner, which is easy to handle and apply and is producing significant benefits for Golf Courses throughout the country. Biogran is produced by Wessex Water the leading water company in the UK for recycling sewage sludge. It is ideal for golf course fairways, tees, around greens and reclaiming and creating new greens. Its slow release properties encourage a strong healthy root growth and turf.

H PATTISSON & CO LTD

Stand No. C43

342 Selbourne Road, Luton, Bedfordshire, LU4 8NU, Tel: 01582 597262, Fax: 01582 505241 Contact: Mr M Hinch

Patisson celebrate their centenary year, and what a landmark it is for the golfing industry. Pattisson will be launching their 100/100 club at Harrogate, they will be sponsoring greenkeepers for the education programme and details of this will be available from BIGGA. Many surprises lie in store for the year, introduction of 3 new products currently on test and centenary momentrous. The new limited edition brochure will be launched with a centenary calendar in the centre page. The calendar show 100 years support to the greenkeepers, and for some greenkeepers will be a walk down memory lane.

PERRYFIELDS HOLDINGS LTD

Stand No. C6

Thorn Farm, Inkberrow, Worcs, WR7 4LJ, Tel: 01386 793135, Fax: 01386 792216

Contact: Derek Smith

Perryfields Holdings Limited – formerly known as Inter Seeds are pleased to give continued support to BIGGA and their members.

We will be exhibiting the PRO range of amenity grass seed mixtures, wild flowers and fertilisers. Quality remains our number one objective. Our products are backed with ISO 9002 Quality Assurance and AGMA membership.

Customers of Perryfields Holdings Limited are guaranteed competitive prices and a fast, friendly service. All PRO range mixtures are delivered on free express 24 hour carrier. Technical representatives will be available to answer questions and provide quotations.

PETROLEUM PRODUCTS & SERVICES LIMITED Stand No. C3

Dicker Milli, Hertford, Herts, SG13 7AA, Tel: 01992 505775, Fax: 01992 505594

Contact: Natalie Coleman

Alan Shepard played golf on the moon – we helped put him there! LE oils and greases are currently being used by over 600 golf clubs and turf management companies throughout the United Kingdom. LE's high performance grease contains Almagard, LE's exclusive wear reducing additive which won't washout or pound out. All our products are designed to deliver higher performance levels than others. Maintenance and downtime costs are cut dramatically so you, the end user, will recover the initial cost of the lubricant many times over. Don't just take our word for it, come and see for yourself how our products compare with our competitors. Demonstrations will be given throughout the exhibition.

PHOENIX SPORTS TURF SERVICES Stand No. C17

20 Nelson Street, Dalton in Furness, Cumbria, LA15 8AF, Tel: 01229 468001, Fax: 01229 468002 Contact: Karen Clarke

If you have never used cockleshell for your pathways then a visit to the Phoenix stand is a must. Our members of staff will give you full details of the product which is now used by over 400 golf courses throughout the UK including St Andrews, Carnoustie and Sunningdale. Also on show will be the wide range of Top Dressings and construction rootzones available from our quarries throughout England and Scotland. Our Top Dressings are some of the best and most affordable in the country and we can now meet USGA specifications. Phoenix will also be showing the Dunlop Winter tee mat and many other products. Please feel welcome to call for a drink.

PRIME WATERMAN Stand No. B33

Trustans Farm, Westleton Road, Darsham, Tel: 01728 668668, Fax: 01728 668068 Contact: Glyn Prime

Prime Waterman – designers, and installers of quality irrigation system tailor-made for turf., landscape and sports applications and also importers of Weather* Matic irrigation equipment. The Weather* Matic range comprises impact and gear driven pop-up sprinklers together with remote control valves and a full range of electronic irrigation controllers. To complete its range Prime Watermen supplies the Prime Time 3 wire controller and also imports Ferbo hosereel irrigation machines for sports turf and agricultural uses and markets pumps, pipes, valves and fittings for all irrigation requirements.

PSD AGRONOMY LTD Stand No. A11 42 Garstang Road, Preston, Lancashire, PR1 1NA, Tel: 01772 884450, Fax: 01772 884445

Contact: J W Hacker

PSD Agronomy Limited provide a complete agronomic consultancy service for the Golf Course. Whether upgrading a mature Course to cope with today's increased play or developing a new Course, PSD Agronomy can help you. Many mature Golf Courses are suffering severe agronomic problems and PSD Agronomy can provide the technical and analytical support necessary for a busy greenkeeping team.

New golf courses are being planned every week. Having PSD Agronomy as part of the team will help ensure a high quality, well managed project. See Mike Harbridge, John Hacker or David Stansfield on Stand A11 for further details of services.

RAINBIRD EUROPE

S.A.R.L Stand No. D23A BP7200, 535 Rue Georges Claude, B.I. Les Milles, F.13792, Aix-en-Provence, Tel: (33) 42 24 44 61, Fax: (33)42 24 24 72 Contact: Katrin Pelanchon Spanning six continents and

touching more than 100

countries with its products and services, Rain Bird has grown to a position of industry leadership through a 60year commitment to uncompromising quality. Dating from the introduction of its first product, the original impact sprinkler, the company has been known for its innovation in both the design and application of its products.

Today, Rain Bird offers landscape and golf architects the widest choice of pop-up impact or closed-case sprinklers, electric valves and water management control systems. Whatever your irrigation needs are: bowling greens, football or rugby fields, horse race tracks, hockey fields, parks and city landscape developments, golf course or putting greens, there is always a Rain Bird solution.

RANSOMES, SIMS & JEFFRIES LTD Stand No. A30

Ransomes Way, Ipswich, Suffolk, Tel: 01473 270000, Fax: 01473 276300 Contact: Clare Clark

A brand-new fairway mower is being launched by Ransomes at BTME.

Known as the Fairway 305, the ride-on, five-unit machine complements the range of Ransomes 250 lightweight fairway mowers to provide exceptional levels of performance, economy and operator comfort.

Joining the Ransomes 305 on the company's extensive exhibit are the T-Plex 185 tees and surrounds mower with its up-front driving position, a Cushman 4-Wheel Turf-Truckster, a Ryan GA30 aerator and Mataway overseeder/ dethatcher and a trio of tournament quality greens mowers – the walk-behind Greens Super, a diesel-engined G-Plex and the revolutionary all-electric E-Plex mower.

The Revolutionary V-1550

SEE IT AT HARROGATE: STAND B41, HALL B Toro Irrigation Products distributed in UK by

TORO

TIL Irrigation Limited Ringwood Hampshire BH24 1JG Tel 01425 476261 Fax 01425 472380

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Companies wanting to gain maximum publicity should deposit press packs in the Press Centre in Hall D



REASEHEATH COLLEGE

Stand No. D11 Nantwich, Cheshire, CW5 6DF, Tel: 01270 625131,

Fax: 01270 625665 Contact: Beverley Cope

Reaseheath College offers sports turf courses at a range of levels, from BTEC First Diploma and BTEC National Diploma up to the Higher National Diploma in Golf Course Management. The courses are complemented by Reaseheath's excellent training facilities including a nine-hole golf course which operates as a commercial golf club. The Reaseheath stand will also feature two new courses to cater for the working groundsman/greenkeeper. The National Intermediate Diploma of the Institute of Groundsmanship will be offered as a two year evening course and the BTEC Higher National Certificate is a part time route to the equivalent Diploma.

RHÔNE-POULENC ENVIRONMENTAL PRODUCTS Stand No. A6

Fyfield Road, Ongar, Essex, Tel: 01277 301114, Fax: 01277 301119

Contact: Jonathan Hill

Come along to the Rhône-Poulenc stand and pick up your free copy of our new, IOG award winning, technical manual.

The manual is produced in full colour and broken down into colour coded, tab marked sections, eg. fungicides. Each section begins with helpful information including colour photographs of the major weeds, diseases and pests to help with identification. After all, correct identification is the basis of control! The section then continues with label information and a colour pack shot for each product in our comprehensive range.

RIGBY TAYLOR LIMITED

Stand No. A23

Rigby Taylor House, Garside Street, Bolton, Lancs, Tel: 01204 394888, Fax: 01204 385276 Contact: Craig Aucott

More new products from the Company that brought you Rimidin and Bastion T to keep you in the forefront of fine turf management technology. Further improvements have also been made to our already successful range of fertilizers and grass seeds, all of which are featured in our revised product guides. Details of the full range of Mascot products will be available along with our unique customer support package.

RISBORO' TURF

Stand No. A38

Chinnor Road, Bledlow, Bedfordshire, HP27 9PH, Tel: 01844 274127, Fax: 01844 274191 Contact: Mark Barthelmie

RTS will be showing their established range of pedestrian and mounted sorrell rollers plus for the first time at BTME the new Hercules 1524 multi tine spiker and the Neary rotary blade grinders and backlappers from the USA.

We will also be showing a pedestrian and pushed/pulled acrow ballpicker and the low loading machinery trailer for compacts and/or trucksters.

RITEFEED LTD

Stand No. C12

Electron House, Electron Works, Brook Street, Preston, Lancashire, PR1 7NH, Tel: 01772 253521, Fax: 01772 881338

Contact: John Walker/Richard Lawrence

"This new product, is the way to be in control of your turf culture" Derek Ganning, The Belfry. "The most versatile and long lasting liquid I have used" Neil Whittaker, Woburn Golf and Country Club. "The ideal product for us...extremely cost effective" Charles White, Largs Golf Club. What new product are they all talking about? Visit Ritefeed on Stand C12 to find out about the most exciting product to be launched on the Golf Course market, in the last ten years. If you are unable to visit the show, give us a ring and we will arrange for one of our turf consultants to call, after the show and give you all the latest information.

ROADPHONE COMMUNICATIONS Stand No. D9B

Pinfold Road, Bourne, Lincs, PE10 9HT, Tel: 01778 421250, Fax: 01778 421076 Contact: Mike Bailey Communications specialists for sales, hire and service of twoway mobile radios, hand portables, base stations and radio systems. Radio equipment and cellular telephones available for long or short term hire contracts. Service centre of Motorola, Tait, Icom and Philips PMR equipment. Cellular telephone sales, service and installation of equipment manufactured by Motorola, Panasonic, Mitsubushi, Sony and Ericsson. Home/office telephone systems and fax machines from Panasonic and Mitsubushi. Our large showroom at Bourne is open Mon-Fri, 8.30am to 5.30pm. Sat 9.00am to 1.00pm for sales, service or advice.

Member of the Federation of Communications Services Ltd.



ROBERINE/JOHN DEERE LTD Harby Road, Langar, Nottingham, NG13 9HT, Tel: 01949 860491, Fax: 01949 860490 Contact: Graham Williams Stand No. A34

UK distribution of Roberine's full range of professional grass cutting equipment was transferred to sister company John Deere Limited from Claymore Grass Machinery at the beginning of January.

John Deere is establishing a separate dealer agreement for Roberine products, utilising Deere's established service and parts supply network.

Roberine machines on show include a five-gang model 1900 self-propelled fairways mower, a model 400 tees and surrounds cylinder mower and a model 800 front mower with 1.5m rotary deck.

The 1900 is fitted as standard with joystick-operated individual cutting unit lift and foot pedal-operated simultaneous quick lift for cross-cutting. An optional air suspension seat is also available, to provide the ultimate in operator comfort.

ROLAWN (TURF GROWERS) LTD Stand No. A31

Elvington, York, Tel: 01904 608661, Fax: 01904 608272

Contact: Terry Ryan

Rolawn was founded in Scotland over 20 years ago and has grown to become the largest turf company in Europe. At BTME '96 the company will be exhibiting its crop of advantage greens turf. Rolawn has become the first turf company in the UK to introduce independent testing of its turf by the STRI.

Also on show will be Rolawn's famous medallion turf and the new budget rolls launched last year. During BTME '96 Rolawn will be running a daily competition with 12 bottles of fine Scottish Whisky to be won each day.

RUFFORD TOP DRESSING Stand No. A25

Fairway House, South Stage, Broadway, Salford Quays, Manchester, M5 2UQ, Tel: 0161 877 8550, Fax: 0161 877 8554

Contact: Peter Jefford

Rufford Top Dress Supplies are leaders in the field of supplying golf courses, bowling greens and Winter sports pitches throughout the UK with a superior range of turf dressings, sands, soils and construction rootzones mixes. New for BTME '96 is Wetter Aide a unique combination of specially formulated wetting agent granules incorporated into the Rufford Top Dressing of your choice.

SAXON INDUSTRIES Stand No. B30

Lower Everland Road, Hungerford, Berkshire, RG17 0DX, Tel: 01488 684545, Fax:01488 681525 Contact: Mary Huxter/Colin Honeybone

Saxon Industries will be exhibiting the Saxon Triple 180, an excellent general purpose mower for golf courses. Also the 22 inch pedestrian greens mowers, two models, one complete with groomer and positive straight drive system also a non

groomer model. All cylinders in Saxon mowers are constructed from nickle chrome tungsten.

SCOTTISH GOLF UNION Stand No. D26 The Cottage, 181a Whitehouse Road, Barnton, Edinburgh, EH4 6BY, Tel: 0131 339 7546, Fax: 0131 339 1169

Contact: Ian Hume

The Scottish Golf Union as the governing body of the sport is fully aware of the need to support an active programme for the continuous training of greenkeepers at all level. In addition we are also actively pursuing a joint venture with the Scottish Natural Heritage and the Scottish Golf Course Wildlife Trust for the establishment of a full time Ecology Advisor for Scotland. The appointed person will be available to assist our member clubs on matters relating to an ecology programme for their courses. It is hoped that this programme which is golf led will lead to a better understanding of such matters and alleviate any fears which may exist.

Stand No. A2

61 Loughborough Road, West Bridgford, Nottingham, NG2 7LA, Tel: 0115 945 5100, Fax: 0115 945 5311 Contact: Mark Hunt

Scotts Uk Ltd will be displaying their recently introduced range of fertilisers for close mown and fine turf applications featuring Scotts Unique Poly S and Methylene Urea technology. Alongside these products will be a new improved Sierrablen turfmix available in both 5-6 and 8-9 month longevities for once per season applications to tees, fairways, wear areas and new course 'grow-in'. Also on show will be the popular R8-A spreader with its unique helical cone for even application of fertilisers to most areas on the golf course, together with spreader settings for all Scotts products.

SEWARD TURF MAINTAINANCE Stand No. C28

Windmill House, Wigginton, York, Tel: 01904 765949, Fax: 01904 760016

Contact: Paul Seward

Specialising in turf compaction Sewards is the first company in the UK to operate the vertidrain, and now has available two 2.5m fairway and two 1.45 greens machines. Sewards have now added their own developed sand and gravel slitting machine to their range for both sale and hire. Overseeding is carried out with various types of drills, hollow tining fairway grooming with a collector is also available. Top dressing is carried out with a 1 and 4 ton spreader. We are also distributors for force limagrain grass seeds, fertilisers and top dressing.

SHARPES INTERNATIONAL Stand B28 Sleaford, Lincolnshire, NG34 7HA, Tel: 01529

304511, Fax: 01529 303908 Contact: lan Backhouse

Sharpes International will be highlighting the difference between various bent grasses for greens mixtures. In particular the company will be explaining the benefits of Sefton over Highland and providing technical information on the "Penn pals" – Penncross and Penneagle. The 1996 designer mixture catalogue will be available along with copies of a new publication – "Useful hints on how to manage creeping bent grasses".

SISIS EQUIPMENT (MACCLESFIELD) LTD Stand No. C41

Hurdsfield, Macclesfield, Cheshire, SK10 2LZ, Tel: 01625 503030 Fax: 01625 427426 Contact: Mrs Hilton (Publicity Manager)

Sisis will launch a new seeder at BTME. See it on their stand along with the now well established 321-D tractor and the technicore vertical aerator. The technicore, with its wide range of interchangeable tines is the most versatile greens aerator on the market, offering deeper penetration than any other machine of its type. Making its first appearance at BTME is the Powaslot, one of the newly introduced range of Sisis trenchers, designed for use with compact tractors and therefore within the scope of golf clubs for purchase hire.



WHO'S AT THE SHOW

SOVEREIGN TURF LTD

Stand No. C19 14 Eagle Walk, Norwich, NR2 2JA, Tel: 01603 664209, Fax: 01603 664209 Contact: Steve Williams

Sovereign Turf Ltd will be exhibiting their New Century greens turf launched last year and well received by all greenkeepers who have used it. It is grown on light sandy loam similar to USGA specification rootzone and does not require washing before it is laid. Sovereign's Elite tees turf will also be on show. The very fine leafed limousine also makes this ideal for greens surrounds and approaches finally Sovereign Regal sports turf which is hard wearing and recovers quickly enough for Winter sports pitches, yet is fine enough for use on tees. Sovereign's turf is available direct or via local distributors.

SPARSHOLT COLLEGE HAMPSHIRE Stand No. D9A Sparsholt, Winchester, S021 2NF, Tel: 01962 776441, Fax: 01962 776587

Contact: R G W Young 1996 continues to see changes in Further Education, both in the national arena with NVQ's and more specifically to Greenkeeping, with the further development of the GTC Greenkeeping and Supervisory Certificates. As would be expected from one of the primary trainers to the industry and as an approved status Greenkeeping College, Sparsholt College now offers a complete programme of courses that meets the needs of all industry approved training. Provision for 1995/1996 is summarised as follows: Full-time - National Diploma and National Certificate in Golf Course and Sportsground Management. Part-time - NVQ - Levels 2 and 3 Greenkeeping, TDLB - Assessor Training, GTC - The Certificate in Golf Greenkeeping and Supervision. Short Courses -A full range of legislative and short courses. Full residential facilites available.

SPORTS GROUND IRRIGATION CO Stand No. A8 Market Harborough, Leicestershire, Tel: 01858

463153, Fax: 01858 410085 Contact: Mike Walker

SGI will be showing the latest products from Hunter industries, including the new I31 plus sprinkler. In addition a working 'Phairway' acid injection system will be demonstrated – the answer to 'take-all' and black layer on alkaline sand greens. Free water and soil sampling offered during the exhibition.



SPORTS TURF RESEARCH INSTITUTE Stand No. D15 Bingley, West Yorkshire, BD16 1AU, Tel: 01274 565131, Fax: 01274 561891

Contact: Anne Wilson

The STRI is recognised as the leading authority on the construction and management of golf courses. It is the national centre for the investigation of problems affecting the establishment and maintenance of turf for golf and a range of other sports and amenities. Its advisory service provides the means by which this expertise is made available to the industry. STRI agronomists cover all parts of the UK and several European countries where they advise on over 1000 golf courses. STRI also provides an architectural service, carries out ecological appraisals of golf courses and offers 5-day instruction courses for greenkeepers.

STANDARD GOLF (UK) LTD Stand No. B36

Maxwell Hart Business Centre, PO Box 297, Lightwater, Surrey, GU18 5HJ, Tel: 0345 125398, Fax: 01276 454616

Contact: Duncan Stewart

Standard Golf UK Limited will be displaying a complete range and colours of American Equipment and also UK manufactured Golf Equipment. Standard Golf UK limited offer a complete range of Golf Course Furniture and are also distributors for Tacit, Pattissons and Stewarts of Edinburgh. Standard Golf UK Ltd are truly the one-stop Company for all your Golf Course needs. The 1996 addition to the Standard Golf range will be on show together with Winter tee mats, driving range mats and a complete range of course signage, offering the widest choice available on the market. Duncan, Andrew, Lisa and Paula will be on the stand to answer your queries and to demonstrate the equipment on offer. There is a special show offer to visitors of the BTME Show and details will be available on our stand.

SUPATURF PRODUCTS LTD Stand No. A4

2 Maizefield, Hinckley, Leicestershire, LE10 1YF, Tel: 01455 234677, Fax: 01455 234714

Contact: Rachel Higgins

Another innovating BTME for Supaturf. Supaturf will be displaying it's world beating soil surfactant primer 604 fresh from the most dynamic and successful product launch the industry has seen for many years.

At the show there will be the opportunity to join the new and totally free water management forum, which will offer all readers an opportunity to catch up on the latest news from around the world and share valuable information on this most important subject. Also on show, Supaturf will be launching a major new range of compacted granular, methylene urea based controlled release fertilisers. This range will be the most advanced







technology fertilisers available in the world today and will perfectly compliment Supaturf's more traditional range. Come and see Supaturf at stand A4 where innovation is a tradition.

SUPREME MOWING LTD

Stand No. C2

Wet Moor Lane, Wath Upon Dearne, Rotherham, Tel: 01709 873436, Fax: 01709 878005 Contact: Paul Wakefield

Makers of the world's finest grinding machines and superior replacement parts, including cylinders, bottom blades etc for al makes and models of turf machinery. Supreme Mowing are also pleased to announce the launch of their range of back lapping machines offering high quality low budget maintainance of al cylinder mowers.

SYMBIO

Stand No. B25 Sutton Business Centre, Restmor Way, Wallington, Surrey, SM6 7AH, Tel: 0181 669 0011, Fax: 0181 773 8449

Contact: Guy Longshaw

At their fourth BTME Symbio present their range of advanced biotechnology products for sports turf and water amenity management. The turf products have proved extremely effective in solving a wide number of turf problems. In particular they are used for thatch reduction, improving disease resistance and treating sub-surface problems such as black layer. In addition to problem solving, Green Circle is routinely used to encourage sports turf to feed itself from soil organic matter, thereby improving rooting and reducing fertiliser and fungicide inputs. Symbio offer a specialised service for managing amenity and recreational water. They have successfully restored water features which have suffered from nutrient enrichment and incoming pollu-

this season.

tion giving effective control of algae, blanket weed and noxious smells. Advice will also be on hand for Symbio's other biotechnology products for septic tank and effluent treatment plant maintenance, oil spill clean-up (including Oil Remover for turf), soil decontamination as well as surface cleaning and drain maintenance.

T & G IRRIGATION SERVICES Stand No. B40

38 Halfpenny Lane, Knaresborough, North Yorkshire, Tel/Fax: 01423 864963 Contact: Tony Anderson

Many people in the golf industry will no doubt be aware of the sudden and tragic death of Tony Teggin of T & G Irrigation in November. Tony was highly regarded by all who knew him. Despite the loss, the Company will be represented at the show as usual, sharing a stand with Watermation and will welcome their customers, old and new.

T.I.L IRRIGATION LTD Stand No. B41 Water House, 10 Carvers Industrial Estate, Southampton Road, Ringwood, Hampshire, BH24 1JS, Tel: 01425 476261, Fax: 01425 472380 Contact: Graeme Francis

T.I.L Irrigation as the national distributor for Toro Irrigation products are pleased to announce the introduction of a unique pop-up sprinkler. Following on from their success with, amongst others, gear driven rotation and electric valvein-head control, Toro have developed the V-1550 and you can see it for the first time at BTME '96. Taking the proven concept of gear driven rotation and multinozzling to a higher level the Toro V-1550 is the world's most advanced rotary sprinkler in its performance range. Come and see the future of pop-up irrigation with TIL irrigation and Toro.

TACIT Stand No. B1

48 Hillmorton Road, Rugby, CV22 5AD, Tel: 01788 568818, Fax: 01788 537485 Contact: Richard Webb

Tacit extend a warm welcome to our many UK, European and overseas visitors. This year we wil be showing our usual range of top quality golf course accessories, plus a selection of new products. In response to many golfers comments that the present hole placement indicators which are attached to the flagstick are not satisfactory, Tacit have designed a completely new placement indicator which is attached to the 150yds distance marker. To learn more about this and other new products for 1996, call in at stand B1 where our friendly staff will be pleased to assist.

TALBOT FARM LANDSCAPES Stand No. D24B

Talbot Farm Nursery, 75 Derby Road, Hilton, Derbyshire, DE65 5FP, Tel: 01283 732755, Fax: 01283 732755

Contact: Sean Goodwin/Mark Goodwin

JAL 2000

Talbot Farm Landscapes is a progressive company, which operates nationwide, laying turf right across the scale ranging from small family homes to large country houses, sports fields and amenity areas for local authorities.

We have successfully completed a number of golf courses throughout the country to include the Carnegie Golf Course, Skibo Castle, Dornoch; Pavenham Park Golf Course, Bedford; Burgham Park Golf Course, Burgham, Northumbria; Matfen Hall Golf Course, Matfen.

We have also undertaken work at a number of business developments throughout the country and have recently developed our own laying machine, "The Turfporter", which is proving to be a major asset to our company.

He worried the life out of all the committee members and kept on complaining about sending out his cylinders for grinding.

Order an Atterton for him

MAKE PEACE WITH

OUR GREENKEE

He told everyone about the attributes of an Atterton grinder, how you can grind in-situ with the cutter unit still in the machine.

How you can grind the cylinder separately when the machine's stripped down for maintenance.

How there's a new model out with a relief grinding attachment and an electric drive lifting platform to get those heavy old gang units up onto the grinding table. How there's a bottom blade grinder that made the ideal pair and how the pair of them would enable him to keep his cutter units and the course in tip top condition. How they're both the best in the business and he wanted 'em bad!

We made peace with our greenkeeper – do the same and you'll see how an Atterton reduces service account costs and provides real benefits to your greenkeeper and the course!



AD



TILCON TRUSCAPE

Stand No. C15 Eaton Hall Works, Manchester Road, Congleton, Cheshire, CW12 2LU, Tel: 01260 275214, Fax: 01260 299149

Contact: David Lainton

Truscape's "one stop shop" facility gives specifiers, contractors, groundsmen and greenkeepers access to Tilcon's sports turf range of construction and maintenance products. Truscape also offers specialist aggregates like Harden Red and a full range of standard construction and maintenance materials. Dave Lainton and Terry McGarrigle will be on the stand to give information on any of the Tilcon products.

TILDENET LIMITED Stand No. C23

Longbrook House, Ashton Vale Road, Bristol, BS3 2HA, Tel: 0117 966 9684, Fax: 0177 923 1251 Contact: Lawrence Green/Ruth Hensman

Tildenet Limited will be exhibiting their established germination material whilst introducing the new Economy material. The economy germination material will enable greenkeepers to cover large areas at a fraction of the cost. As market leaders in Sports Ballstop netting Tildenet can offer advice on installation or a free site survey, other products include antiball plugging net; target nets; chipping nets and golf practice nets. Adding to this range is the new Epic target green and their latest net bay dividers as used at Celtic Manor.

D W TOMLIN

Stand No. C36A Old Leake, Boston, Lincolnshire, PE22 9JS, Tel: 01205 870535, Fax: 01205 871304 Contact: Mr R Tomlin

D W Tomlin will be exhibiting a range of machinery suitable for use with compact and larger horsepower tractors for maintaining and construction of golf courses and sport grounds.

TONICK WATERING

Stand No. C33

2 Prince William Close, Worthing, BN14 0AZ, Tel: 01903 262393, Fax: 01903 694500 Contact: Tony Ware/Sandy Ware

Decoders, highly reliable equivalents to Watermation, CIC, WrightRain, Primetime, Robydome and Photron are offered by Tonick. Our versions come with a 3 year warranty and are normally from stock. Vulnerable and confusing switches are replaced by your own low cost address programmer. It also tests your existing decoders. If you suffer from decoder failures, you can now choose an alternative high reliability design, this will perform in your existing irrigation system. Our decoders are priced competitively.

TORO COMMERCIAL PRODUCTS/LELY UK Stand No. B41

Station Road, St Neots, Huntingdon, Cambs, PE19 1QH, Tel: 01480 476971, FAx: 01480 216167 Contact: Peter Mansfield/David Cole

Toro is launching the industry's first 7-plex fairway mower – the Reelmaster 6700-D – and showing four other turf maintenance machines recently added to the range. The 6700-D is a powerful new fairway mower with a 133" cutting width, designed to give a quality cut at high levels of productivity. Among many new innovative features, the 42hp machine boasts Toro's unique L-I-N-K-S cutting unit suspension system, to 'hug' the turf and reduce 'bobbing', even at very high forward speeds. Also on the stand is the Reelmaster 6500-D, a slightly smaller, 38hp model with five cutting units and a working width of 96". They are joined by the Reelmaster 2300-D precision-cut tees mower, the ultra-quiet Greensmaster 3200-D ride-on greensmower, and the 4-wheel drive Workman 4000 Series utility vehicle.

TOTRAX LTD

Stand No. D20

Langrick, Boston, Lincolnshire, PE22 7AD, Tel: 01205 280578, Fax: 01205 280520

Contact: David Raynes/Nev Tointon

Totrax offers a wide range of turf and tractive tyres to suit every pocket. With a varying range of patterns available from leading manufacturers the Company is able to provide a tyre to suit the majority of machines and most applications. To complement this Totrax offer a wide tange of wheels to fit ride-on mowers, compact tractors. They also offer conversions from agri-tyres to turf and vice-versa.

ΑΤ

The Totrax 15-15 tyre fitting machine will be displayed on the stand and is specially designed to fit tyre and implement as well as standard tyres in your own workshop, thus avoiding expensive callout charges and a reduction in down-time. Repair materials and compressor can also be supplied.



TURF MANAGEMENT Stand No. B11 60 Waldegrave Road, Teddington, Middlesex, TW11

8LG, Tel: 0181 943 5694

Contact: Richard Garlick/Katherine MacKinley

Win a free half-day visit from top golf course consultants PSD when you come to the Turf Management stand to register (or re-register) for a year's free subscription. PSD's John Hacker and David Stansfield advise some of the country's top courses, including Royal St Georges, Walton Heath and Lindrick, as well as the English Golf Union. Think what they could do for your course! Come and meet the staff from the Haymarket horticulture group, Britains's leading group of horticulture magazines: Turf Management, the independent voice of greenkeepers and groundsmen; Horticulture Week, the industry's best selling magazine; and Amenity Horticulture, the monthly buyer's guide for landscape contractors and local authorities.

TURF-ACTANT PRODUCTS

Stand No. C7

Hollies, Pebmarsh Road, Twinstead, Sudbury, Suffolk, CO10 7ND, Tel: 01787 269292, Fax: 01787 269970 Contact: Richard Davies

Richard Davies and Edward Clarkson look forward to you visiting stand C7 and discussing with them the established range of Turf-Actant Products.

In addition the micro-biological products from Symbio, Kelpie composted seaweed, and Service Chemicals' range including Turfex, Spraywet, Go Green and the new dry patch treatment Alleviate will be on display.

TURFLAND Stand No. D23

Red House Farm, Dutton, Warrington, Cheshire, WA4 4LL, Tel: 01928 714336, Fax: 01928 710329 Contact: Nick Sales

Turfland will be showing their top quality turf now being grown at their Southport nurseries. The growing medium is light, sandy, grade one soil producing their best turf ever. An average sq. metre roll weighs a mere 11kg making it easy to handle and lay. Deliveries are made by Turfland trained drivers and customers are not expected to assist in unloading vehicles. Turfland Professional Equipment will also be on the stand representing the Brouwer, Landpride and Steiner range of excellent grass cutting and maintenance equipment. Chris Whatmore Jnr. of Turfland and Nick Sales of T.P.E. Ltd extend a warm welcome.

ULTRA PLANT Stand No. D2

35B Farlough Road, Newmills, Dungannon, Co Tyrone, Northern Ireland, BT71 4DU, Tel: 01868 747582, Fax: 01868 747582

Contact: Kevin Gates

Ultra Plant will be displaying our range of topdressers, including our new UB50 Topdresser which can fit most utility vehicles, including Cushman etc. A demonstration is a must. Also on display will be our very successful HL40 high lift

dump trailer, designed to reduce double handling and laborious tasks. Ultra Plant will also unvail our new mixer/blender for top-

Ultra Plant will also unvail our new mixer/blender for topdressings etc. Please call for a friendly Irish welcome.

UNDERGEAR EQUIPMENT (RBP) LTD Stand No. B4

ТНЕ

Black Lake Works, West Bromwich, West Midlands, B70 OPD, Tel: 0121 553 1606 Fax: 0121 553 1307 Contact: John Edwards

Undergear offer what is probably the most comprehensive range of turfcare tyres in the world. In addition to being sole UK distributors for Goodyear Terra Tyres, Undergear are distributors for Trelleborg, Bridgestone, Carlisle and Continental tyres. Undergear developed their own 'Golf' design tyre specially for the preparation of the Ryder Cup course at the Belfry. This tyre is now working on courses all over the UK and is also exported to many countries. Undergear can supply tyres for most machines and with their own wheel-making facility offer complete tyres and wheel units to the customer's individual requirements.

UNITED MOWERS LTD Stand No. C34

Willow Croft, Baston Road, Greatford, Stamford, Lincs, Tel: 01778 560304, Fax: 01778 560305

This year United Mowers Ltd have introduced two new machines to their range. The first one is the United Super Wizzard, the most advanced rotary mower of its type, with independant hydraulic drive to the wings. The wings will cut above or below ground level enabling it to follow all ground contours. This machine has had 40 years of development behind it. The second new machine to our range is the United Multi-Set Grader Blade. This will be the most advanced grader blade of its type in the UK. Different models for different sized tractors will be available. Hundreds of positions can be selected from inside the tractor cab by fingertip control.

United Mowers Ltd have been in front for 40 years and are still in front.

VITAX LTD

Stand No. A37 Owen Street, Coalville, Leicester, LE67 3DE, Tel: 01530 510060, Fax: 01530 510299

Contact: Trevor Holmes

With over 50 years experience of supplying a range of high quality cost effective products to the professional amenity and grower markets, Vitax will be displaying their full range of sport amenity chemicals and key range fertilisers. Plus with the success of last year's prize draw scheme for a BIGGA gift voucher, we shall be running the same prize draw at this year's show. The value of the voucher has been increased to £150.

WARWICKSHIRE COLLEGE Stand No. D12

Moreton Morrell, Warwick, CV35 9BL, Tel: 01926 651367, Fax: 01926 651190

Contact: Graham Martin/Brian Nuttall

Warwickshire College is a GTC approved greenkeeper training college in the Midlands. It is set in some 500 acres of landscaped parkland, with turf facilities including soccer, rugby and hockey pitches. There is a small par 3 golf course, which is being expanded by students during practical sessions, ultimately to become a 9 hole course. The college is currently running NVQ greenkeeping levels 2 and 3 on a day release basis, and an evening course for the IOG National Intermediate Diploma. Other horticultural courses are also offered, including a two year National Diploma in Horticulture with greenkeeping option.

WATERMATION SPRINKLER & CONTROLS LTD Stand No. B40

Tongham Road, Aldershot, Hants, GU12 6AA, Tel: 01252 336838, Fax: 01252 336808 Contact: Eileen Hawthorn

Watermation will once again be sharing a stand with T & G

Turf Irrigation Services of Knaresborough, N. Yorkshire their Northern Distributor. On show will be Watermation's latest tough, easy maintenance sprinklers, which incidentally are made in Britain, a

nance sprinklers, which incidentally are made in Britain, a fact which ensures ready spare parts. Along with their world renown TW2 controller will be their latest remote control handset with its many advanced operating features. Watermation and T & G welcome customers, old and new.



WELSH COLLEGE OF HORTICULTURE Stand No. D9

Northop, Mold, Clwyd, Tel: 01352 840861, Fax: 01352 840731

Contact: Graham Wright

An accredited college to offer NVQ/GTC courses from Level 3 at the College was successfully completed last summer. The College prides itself on being at the cutting edge of training and innovation. Last year for instance saw the first greenkeeper to gain an accredited award through a Homestudy form of learning. This method of learning can be very appealing to certain groups of greenkeepers ie. abroad, rural, small clubs or even very large ones. The Welsh College prides itself on its friendly flexible approach to training.

WELSH GOLFING UNION Stand No. D26

Catsash, Newport, Gwent, NP6 1JQ, Tel: 01633 430830, Fax: 01633 430843 Contact: Richard Dixon

The Welsh Golfing Union was founded in 1895 and in the Union's Rules and Constitution are listed the five main objects of the Union. One of these object's is "To assist in the establishment and maintenance of high standards of greenkeeping". To help achieve this the WGU during the past 10 years has instigated and hosted a number of Seminars and Workshops which have addressed greenkeeping and golf course related topics. The Union has also assisted its affiliated clubs by providing grants to clubs which have students attending appropriate courses at the Welsh College of Horticulture, Northop and Pencoed College, Bridgend.

WESSEX SOFTWARE SYSTEMS Stand No. B14 P 0 Box 11, Billingshurst, West Sussex, RH14 9EJ, Tel: 01403 784864, Fax: 01403 784067

Contact: Guy Coleman Wessex is the UK and Republic of Ireland Dealer for the Qqest Software Systems range of software programmes. The maintenance management software is of great benefit to any organisation that has regular servicing and maintenance needs, be it equipment, facilities or grounds, the shop management software has been developed to facilitate the day to day management of agricultural, garden and groundskeeping equipment dealers. The system includes all the latest PC technology, including CD ROM electronic imaging. The ETC Time and attendance clock is today's technology version of the paper punch card clock. Easy to use, the ETC is very effective in monitoring employee attendance or absenteeism.

WHITE HORSE CONTRACTORS LIMITED Stand No. C9

Blakes Oak Farm, Lodge Hill, Abingdon, Oxon, OX14 2JD, Tel: 01865 736272, Fax: 01865 326176 Contact: Kevin Smith

White Horse Contractors Limited, drainage specialists since 1957 have, over the years evolved into a company with a wide range of experience in all aspects of land drainage and sportsfield/golf course construction. The Company operates throughout the UK using its own specialist plant which boasts of six fully equipped laser grade control Mastenbrook trenchers. WHC are able to provide a comprehensive package from design through to construction for a wide range of projects.

The company offers services including drainage,-sand slitting, sand grooving, vertidraining and top dressing, water supply, irrigation, lakes and ponds, access roads, fencing and landscaping, all carried out by its own experienced workforce.

WIEDENMANN (UK) LTD Stand No. A33

Stoney Brae, Potter Hill, Paisley, Tel: 0141 884 2552, Fax: 0141 884 6252

Contact: Gordon McMurdo Wiedenmann (LIK) Ltd the Scott

Wiedenmann (UK) Ltd the Scottish based importer of the highly successful Terra-Spike machine will be exhibiting a Terra-Spike P160 on stand A33 at Harrogate. Wiedinmann UK sell through a nationwide dealer network, and have sold many Terra-Spikes to golf Courses, local authorities and private sports clubs.

The Terra-Spike is the most versatile deep spiker available and is packed with operator friendly features such as simple and easy to use infinite heave adjustment, controllable depth adjustment via a single winding handle and a unique line retention design. Choose between 8mm, 12mm, 19mm and 25mm diameter solid tines. 12mm, 20mm and 25mm hollow tines and slitting tines. Extras include rear rollers, brush attachments and multi-tine holder.

For further details on the Terra-Spike range please call by the Wiedenmann stand at BTME or telephone Gordon McMurdo at Wiedenmann (UK) on 0141 884 2552.

WOOD GRAPHICS Stand No. C31

24 Nottingham Road, Southwell, Notts, NG25 OLF, Tel: 01636 814319, Fax: 01636 816687 Contact: Patrick Roberts

Wood Graphics manufacture high quality routed wooden signs which are designed for use in the countryside. Signs are custom made to clients own requirements using traditional materials and methods. A variety of styles and finishes are available, ideal for golf courses, caravan parks, country parks and nature reserves.

YORK & MARTIN Stand No. B8 38 Salisbury Street, Fordingbridge, Hants, SP6 1AB, Tel: 01425 652087, Fax: 01425 652476

Contact: Philip York

The partners (whose experience is to the client's advantage) will be in attendance to discuss their cost effective independent irrigation consultancy services, which cover all aspects of irrigation, providing advice on water requirements, quality, and sourcing; improving and up-dating the performance of existing systems; system design, specification, bills of quantities, tender evalution, and inspection. Their services are provided for projects large and small throughout the British Isles and Europe.



GOLF IRRIGATION

Conserving Nature's Resources Since 1933

Irrigation by Rain Bird®

From the beginning, Rain Bird[®] golf irrigation has been focused first on the needs of the golf industry and then on developing products that meet these needs. Perhaps that's why you'll see Rain Bird products in use on world-class tournament courses, local club courses and municipal courses across the country ant throughout the world.

RAIN BIRD EUROPE S.A.R.L 535, Rue Georges Claude B.P. 72000 13792 Aix-en-Provence Cedex 3 FRANCE ☎ (33) 42. 24. 44. 61 Fax : (33) 42. 24. 24. 72

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nature's resources allows us to better meet the irrigation needs of the golf world.

The Rain Bird commitment to product innovation,

aftersales service and the wise management of

Visit the Rain Bird stand at Harrogate to find out why so many golf courses choose irrigation by Rain Bird.



RAIN BIRD UK 1 Caburn Crescent Lewes - East Sussex BN 7 1NR U.K. 1 (44) 1273 - 480933 Fax: (44) 1273 - 480934

B GREENKEEPER INTERNATIONAL January 1996