

GOLF

GREENKEEPING
and Course Maintenance

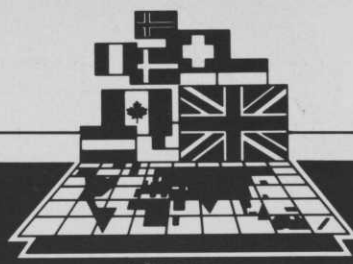
July/Aug
1986

RANSOMES

The Ransomes Mounted 5
cutting a golf course fairway
and semi-rough where undulations
make mowing difficult



The Official Magazine of the
British Golf Greenkeepers' Association



- advisory services • agrochemicals
- demonstrations • education and training
- mowing and maintenance • irrigation
- recreation and playground equipment
- seeds, turf and plants • sports goods
- waste disposal

IOG SPORTS & LEISURE WORLD TRADE EXHIBITION

LANDSCAPING MANAGEMENT MAINTENANCE

- arboriculture and forestry • buildings
- engines and motors • lectures and films
- outdoor furniture • plant and machinery
- protective clothing • safety and security
- technical books and trade journals

ROYAL WINDSOR '86

The main event for the Professional Groundsman, Greenskeeper, Landscape Architect, Estate Owner and Manager, Site Operator and Local Authority Employee.

The finest opportunity to see a whole range of developments, discuss services and techniques with experts, and check-test the latest in machinery and equipment.

Venue: The Royal Windsor Racecourse, Maidenhead Road, Windsor, Berkshire. **Dates:** 16th, 17th and 18th September 1986. **Times:** 10 am till 5 pm daily. **Entrance:** By Catalogue £1.50. Complimentary admission to IoG Members.

How to get there: (Windsor is just 22 miles west of London). *By Road:* A few minutes off the M4 Motorway (Junction 6) on the Windsor-Maidenhead road (A308). Ample car parking facilities available at £1.50 per vehicle. Coaches free. *By Rail:* Frequent services to Windsor from Waterloo, Reading and Paddington with connections to all parts of the country. A complimentary coach service direct to the Exhibition grounds will operate each morning and afternoon from Windsor & Eaton Central and Riverside stations. *By Air:* Close to London Heathrow and convenient also for London Gatwick airports.



Organised annually by:
The Institute of Groundsmanship,
19-23 Church Street, The Agora,
Wolverton, Milton Keynes,
Buckinghamshire, MK12 5LG
Telephone: Milton Keynes (0908) 311856



GOLF

GREENKEEPING

and Course Maintenance

The Official Magazine of the
British Golf Greenkeepers'
Association

Founded 1912

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English and Welsh Golf Unions

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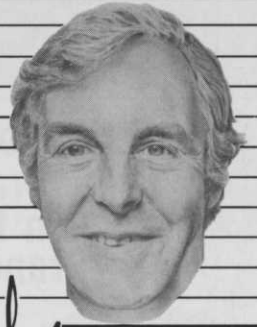
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Greenside Comment...



John Lelean

Waves of apprehension among the Meadow Grass

The widely reported decision of an Industrial Tribunal in Dundee that the Head Greenkeeper at Carnoustie was fairly dismissed has created a few ripples through the ranks of the greenkeeping profession.

Carnoustie has not hosted the Open Championship since 1975. It was reported they had been told the course would not be retained on the R&A list if they continued to use a phosphate fertiliser, which encourages the growth of annual meadow grass.

According to evidence given to the tribunal, the Head Greenkeeper was given a second written warning after a visit to the course by the consultant agronomist to the R&A. He was dismissed in June 1985 following a further visit by the consultant who stated "the course would hardly pass muster as a third rate suburban track". The tribunal was also told six tonnes of phosphate fertiliser had been applied to the fairways, only weeks before his dismissal and against the advice of the R&A's consultant.

Since the sacking and under the new Head Greenkeeper appointed last November dramatic improvements have been made to the course including the rebuilding of 36 bunkers though the fairways were said "to be still contaminated with ryegrass".

Against this weight of evidence the Tribunal found the dismissal was fair on the grounds of 'gross mismanagement and incompetence'.

Greenkeepers throughout the land have now expressed concern for their future careers should they deviate from the advice of the consultant agronomist. Greenkeeping is not the same as it was 20 years ago for the majority of courses in this country. The growth of the game has increased out of all proportion to the number of new courses under construction, with the resultant pressure on the greenkeeper to provide an acceptable playing surface seven days a week for most of the daylight hours.

Techniques, philosophies and policies change, because we are living in dynamic times. Keeping abreast of change is now part of a greenkeepers principle function.

New techniques are bound to lead to divergence of opinions, those for and those against. Neither right nor necessarily wrong. It might be just a matter of timing, or the vagaries of a British climate which will be the deciding factor in an adjudication by laymen, who do not know their poa from their fescue.

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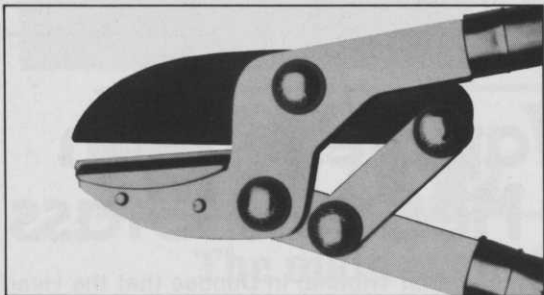
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Next Month

There is no magazine in August. The next issue in September will feature the Windsor Show, the BGGGA Annual Tournament and all the latest information on the proposed amalgamation of the Association.

NEWS Round-up

Lever action develops efficient 'Drawing' blade action for new C.K. Branch Cutters



Two new sturdy, medium sized branch cutters of the 'anvil' type have been added to the C.K. range of garden tools by CeKa Works Limited.

Each Tool incorporates a ground anti-corrosion coated blade attached to a lever mechanism which develops an efficient 'drawing' action during cutting, this results in a much cleaner cut achieved with minimum effort.

The two models available are No. 5041, with tubular aluminium handles, plastic grips and an overall length of 25" (64cm) and No. 5042, with longer 28½" (72cm) hardwood handles for the heavier duty lopping of branches up to 2" (5cm) in diameter.

Retail prices of the two new C.K. items are £21.00 and £24.00 (inc. V.A.T.) respectively.

HEEVO

A COMBINED WINCH AND ANCHOR

The Heevo is a hand operated winch and anchor, combined in a unit which is easily portable, totally independent and capable of a pull exceeding 1,000 lbs. (450kg).

In operation, the fork is pressed into the ground, the pole inclined away from the load and held by the operator with one hand while the other turns the winch handle. As the cable comes under tension, the fork is pulled further in to anchor the pulley at ground level and prevent the pole from rotating when the winch handle is turned.



The Sycon Heevo keeps the winch at a comfortable working height and enables the operator to hold the load by leverage down to a ground level pulley and anchor. Tests have included hauling a car up a 1 in 3 gradient. Top inset shows the standard fork ground anchor and below the optional spade anchor.

Ideal for getting machinery out of trouble on the golf course, the Heevo is priced at £49.50 (incl. VAT).

RiteFeed

Natural Goodness

NEW EDUCATIONAL AND TRAINING SECTION AT WINDSOR SHOW

This year has seen an unprecedented demand for space at the IoG's Sports and Leisure World Trade Exhibition at the Royal Windsor Racecourse (16-18 September). All space has now been allocated and, for the first time at Windsor, a waiting list has been introduced.

The importance of the Institute's Education and Training Section has grown in the same proportion. In order to accommodate the increased number of colleges and other educational bodies attending, the Institute of Groundsmanship has decided to allocate the whole of the prestigious Parade Ring at the east of the racecourse to an entirely new Education and Training Centre.

Each educational and training enterprise will be apportioned an individual unit - 15 feet deep x 10 feet wide - within a run of tented accommodation. Every single one will be fitted with wooden flooring, carpet covered, and provided with overhead lighting and a power socket, a table and two chairs.

In addition to colleges, leading national educational bodies will also be invited to join in this exciting new venture: The National Turfgrass Council; The Sports Turf Research Institute; the Forestry Commission; and the Health and Safety Executive. The BGGGA have also been invited and have accepted a stand space.

Among other who have been asked to participate are:

- The Association of Playing Field Officers
- The British Agricultural and Garden Machinery Association
- The British Association of Golf Course Constructors
- The Department of the Environment
- The English and International Golf Greenkeeping Association
- The Institute of Horticulture
- The Landscape Institute
- The Royal Society for the Prevention of Accidents
- and The Sports Council

ISEKI

INTRODUCE ANOTHER NEW COMBINATION AT THE ROYAL

ISEKI TX 2140 hitched to 1.25 ton capacity TIPPING TRAILER has been well accepted throughout the agricultural and Horticultural Industry. The power and speed of operation ensures the operative a fast turn round of almost any load. The versatility of the ISEKI tractor can be seen on the photograph with the added Mid-Mounted Mower attachment.





Royal treatment

Give your greens a regal look
with Jacobsen

Want greens fit for tournament play? Jacobsen Greens Kings and Greens Mowers give them the royal treatment.

Greens King IV (foreground) follows the greens' contours. Fully articulated, individually controlled reels let you maneuver around the edges. Reels steer in the direction turned—so there's no drag, scuffing or streaking. Power backlapping, without disassembly,

saves sharpening time and insures a quality cut. Convenient foot pedal delivers smooth, variable speed control.

The Jacobsen Greens Mower (background)—first on the green for over 60 years! It offers you a rugged frame for durability and precision. Yet the Greens Mower is lightweight, perfectly balanced and easy to handle.

It delivers the smooth tournament quality cut demanded by pro golfers.

So get the Jacobsen Greens King or Greens Mower. And give your greens the royal treatment.

**Morrison Industries Limited,
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Tel: King's Lynn (0553) 763333
Telex: 818861**

**JACOBSEN
TEXTRON**

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Engineered from the ground up.

J-9-4

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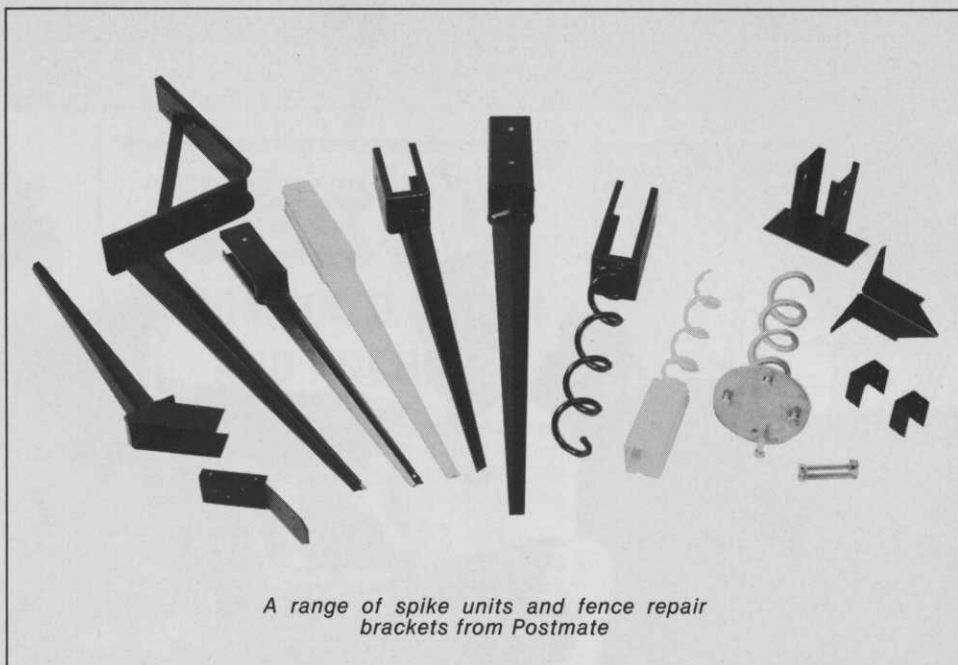
NEW COMPANY MANUFACTURES POST- SITING EQUIPMENT

Postmate Limited, a New Enterprise company based in Birmingham, is manufacturing a whole range of post-siting equipment. The range covers drive-in spike units, post repair brackets, brace kits, concrete coil units, rail repair brackets, base plates and panel clips.

Standard finishes are epoxy-coated polyester in brown, matt black or white. Many other specialist fixings are manufactured and they are currently establishing a nationwide distributor/stockist network.

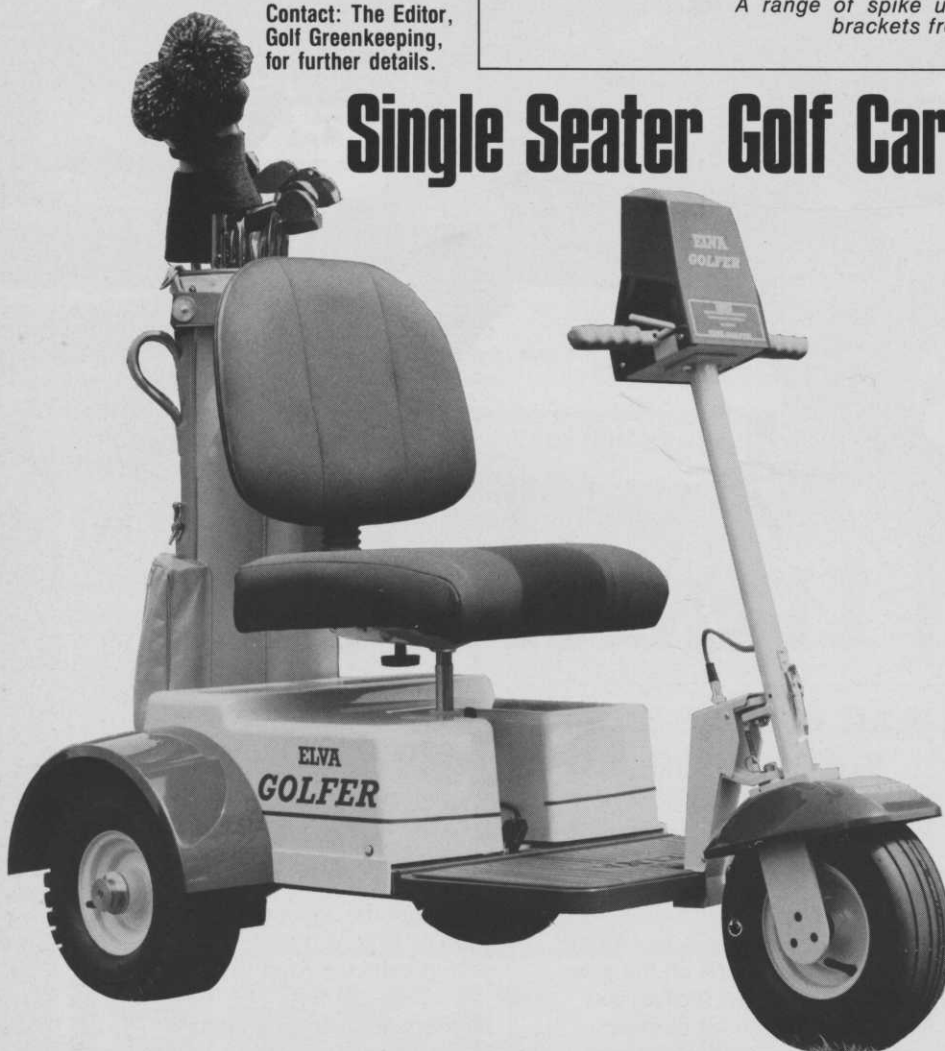
This progressive company has already obtained substantial contracts for its fencing equipment. Colour brochures, prices and lists of distributors are available on request.

Contact: The Editor,
Golf Greenkeeping,
for further details.



A range of spike units and fence repair brackets from Postmate

Single Seater Golf Cart



A compact electric golf vehicle designed specifically for British courses was unveiled at Wentworth prior to the PGA Championship.

Priced at under £2,000, it makes individual vehicle ownership a viable proposition for the first time.

The ELVA "Golfer" has been developed following extensive research into the requirements of clubs and their members, with a view to overcoming the objections to golf vehicles by some clubs.

The new vehicle is a stylish, single-seater machine which will not damage the fairway, can be carried in a small hatchback and is maintenance-free.

Unlike their American counterparts, British clubs do not generally make provision for special vehicle tracks. A major consideration therefore, was that the Golfer should not damage the course, even in the wettest conditions.

This has been achieved by the use of maximum adhesion tyres coupled with a proportional speed control which prevents fierce acceleration or braking. Tests on some of the hilliest courses in the country have shown that the Golfer will climb the steepest of gradients on wet grass, without marking the turf.

The compact dimensions of the "Golfer" will also appeal to the club professional interested in the growing business of hiring vehicles out to players, as he will not need to set aside large areas for parking and storage.

The ELVA Golfer has been engineered for the comfort and convenience of the driver. It is equipped with a fully adjustable weatherproof seat and umbrella mounting. Two adjustable straps fitted with quick-release clips secure the golf bag to a rear platform.

Powered by two 12V semi-traction batteries which drive a motor on each rear wheel, an overnight charge from a normal 13A socket is sufficient for 18 holes with power to spare.

The all-British Golfer comes complete with batteries, charger and twelve-month warranty. Price £1,695, plus VAT.

For further information contact the Editor, Golf Greenkeeping, P.O. Box 12, Wetherby, W. Yorkshire.

TO ALL B.G.G.A. MEMBERS

Notice is given that an Extra Ordinary Meeting to discuss the proposed amalgamation of the three United Kingdom Greenkeeper Associations; B.G.G.A., S.I.G.G.A., and E.I.G.G.A. will be held on Monday, 11th August, 1986 at Billingham Golf Club to follow the Annual General Meeting.

All members of the B.G.G.A. will be balloted to obtain their opinion of the proposed amalgamation prior to the discussions of the Executive Committee's recommendation.

Will all National Tournament Trophy holders please ensure perpetual Cups are returned to Billingham Golf Club by Monday 11th August 1986.



Agile as a cat

Jacobsen Turfcut II gives you all the moves for quality cutting.

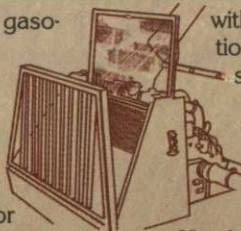
Get the agile machine with the moves of a cat. Get a fast-moving, clean-cutting Jacobsen Turfcut II*.

Featuring smooth power steering, four-wheel wide-track stability, and hydrostatic traction. A touch with your right foot delivers variable speed for precise maneuverability . . . the left pedal raises or lowers implements hydraulically for easy transport.

The heart of the Turfcut II is a rugged 23-hp, 51.6 cu. in., 4-cylinder,

liquid-cooled Continental gasoline engine. And our special dual-screened radiator assures cleaner, cooler engine operation. With a warning system to alert the operator when screens need cleaning—for longer engine life.

Superior rotary-deck performance delivers a quality cut on all types of turf. And, the Turfcut's mechanical or hydraulic PTO drive,



with a wide implement selection, gives you a year 'round system.

For speed and maneuverability, pounce on the Turfcut II. It's agile as a cat.

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Engineered from the ground up.

*Choose from five models, diesel and gasoline, with three-wheel or four-wheel configurations and a variety of deck sizes.

LOOKING FOR A NEW JOB

Last month we discussed the preparation of a Curriculum Vitae and the setting out of a letter of application in response to an advertisement for a Head Greenkeeper. It was also shown there is a distinct Buyer and Seller relationship between the employer who advertises the vacancy and the person applying for the position.

It is now worth looking at this relationship in a little more depth, because once the applicant reaches the interview stage the roles of buyer and seller become much more defined.

A well prepared advertisement designed to attract quality applicants is a highly skilled job. That is why larger companies give the job to specialist recruitment agencies. The job announcement is invariably aimed at a person already gainfully employed, may be thinking of looking for a fresh challenge, but would not be tempted to apply for a position offering less than he is receiving in his present job.

Offering less is not necessarily money. *People are not motivated by money.*

Before you jump up and down and tear this magazine to pieces after such an outrageous statement, let us look at the reasons people are persuaded to give up the security of regular employment to take a step into the unknown.

Frederick Hertzberg, a behavioural scientist, said that people will work harder and longer for factors other than money.

He lists these motivational factors as - Self Expression in the Job — the opportunity to Develop One's Own Ideas - Additional Responsibility both for Others and Overall Results - The Facility for Personal Achievement - Prospects of Promotion - Recognition of Effort and Encouragement for Further Education and Training.

In order for these motivational factors to be brought into play, the conditions known as the 'Hygiene Factors' must be available. In the job environment for greenkeepers these would include - An attractive part of the country, good working conditions with adequate up to date equipment. Acceptable working relationship between self and employer and similarly between self and staff. Reasonable holidays and time off.

The availability of fringe benefits such as a car and clothing allowance, automatic membership of the golf club and acceptance of one's wife in the social scene.

These Hygiene Factors, provide the right conditions to allow the Motivational Factors to be brought into play. To this list must be added Money. Unless the salary scale is within acceptable limits, the right candidates will not apply for the position.

The professional job advertisement sets out to attract the top applicants by first listing some of the hygiene factors. - 'A pleasant parkland course in an attractive area of the country'. - 'The successful applicant will be provided with a modern three bedroomed house'. - A generous expense allowance will be paid for car and telephone'. - The club operate a non-contributory pension scheme'.

Later in the advertisement the motivational factors might be listed, such as - 'The successful candidate will be expected to supervise the construction of a further nine holes'. - 'Within the next two years the role of Head Greenkeeper will be enlarged to Course Manager'. - 'Training in financial controls will be given by our Accountant together with attendance at short courses and selected seminars'.

Put in the correct sequence the hygiene and motivational factors can have a substantial effect on the number and quality of response.

Would you apply for a job which boldly stated.

**Wanted - Head Greenkeeper
Apply to Secretary with
two references?**

At this stage the prospective employer is the Seller and you, the advertisement reader, are the Buyer. Once you put pen to paper and make your application the roles are reversed and it is you who will set out to sell your services and the employer who will buy them.

It is essential to be aware of these roles when you reach the interview stage.

If you followed the advice in the last article, produced a C.V. and wrote a concise letter of application, neatly typed, with a photograph of yourself looking bright eyed and bushy tailed it is a racing certainty you are now on your way to the interview.

An interview is best described as '**a conversation with a purpose**'. The purpose of the prospective employer is to discover your suitability for the post and uncover, if he can, any murky and sinister happenings in your past.

Your purpose is to convince the prospective employer that not only are you the most suitably qualified, most experienced, hard working, totally dedicated of all the applicants, you are so good they will increase the salary, to a level you cannot refuse.

Interviews for Greenkeepers and Course Managers in this country, are almost always by Committee. There may be a preliminary meeting with an individual but if one arrives smartly dressed, acts alive and alert with a noticeable degree of keenness this little hurdle should not produce any problems.

**The professionals
choice in
Compact Tractor
equipment
WESSEX**

WESSEX FARM MACHINERY SALES CO.,
NEWMAN LANE, ALTON, HAMPSHIRE.
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The word 'Role' has been used several times and this is precisely the position taken by both the Interviewer and Interviewee. Each is playing out a role. If the Committee type interview takes place, your first task is to discover who is in charge and who is likely to carry most weight when the decision making takes place. Answers and later questions can be generally directed in his direction.

Professional interviews usually follow a planned path to ensure the correct selection is made. The usual method is known as the 'Seven Point Plan'. It is unlikely the average golf club would exactly use this format unless they have a Selection Specialist or Personnel Manager as a member, but it is quite a useful method for the interviewee to use as a thought collector to put his selling facts into chronological order.

Firstly, under the heading of Physical be aware of your appearance, and how you speak. You do not have to cultivate the voice of a 'Sloane Ranger', but be aware of how you sound to others.

Education, work experience and training will be listed on your C.V., but be prepared to enlarge on the bare facts previously put in writing.

You will certainly be assessed under the heading of General Intelligence. This will emerge during your answers to questions. If something is asked which is not fully understood do not be frightened to say so. There are no marks for answering a wrong question.

Have at your finger-tips under the heading of Aptitudes your mechanical

skills, greenkeeping skills, book-keeping abilities and any knowledge of producing written plans and programmes. Should you have any examples of work schedules there is likely to be an opportunity to produce them to illustrate a point in your answer. Someone is bound to ask about your interests outside the job. Do not deny having any.

People without any interests other than work are boring, narrow minded and often resistant to change. Be enthusiastic, but not to the extent it gives the impression it takes priority over the job.

Interview panels will certainly assess a man's disposition. Will he be accepted by other members of the staff? Does he have Leadership qualities? Will he lead by example, form his subordinates into a team or be an autocrat? They will also attempt to discover whether the candidate is reliable, dependable, loyal and has the confidence to handle problems and make decisions.

Lastly the Seven Point Plan considers Circumstances, Marital Status, Dependents, Mobility and Financial Considerations such as house ownership.

If all the facts under these headings are considered and jotted down on a piece of paper before the interview takes place, answers will flow freely and smoothly on the day.

How much should I say? - is the question often asked. The rule for Interviewers is that they should speak for only 10% of the time and listen

for the other 90%, but very few can restrict their conversation to these limits. They should ask 'open ended questions', beginning with Who, Why, When, What, Where and How, instead many put closed questions and receive Yes and No answers, stifling a flowing conversation.

Try to avoid the Yes, No, reply and qualify the answer you give, it helps to create a meaningful dialogue.

Most interviews last about half an hour and during this time you will be asked if there are any questions you wish to ask. Make sure you have some prepared. It is essential to do your homework before the interview and find out as much about the job as possible. Be ready to clarify any points concerning the conditions of service, to whom you are responsible and the degree of accountability.

One well-known Head Greenkeeper asked for a Sunday morning interview arrived in the town on a Saturday evening. He climbed over the fence of this Championship Course and walked every hole. When interviewed he was able to discuss the layout of the course in depth and raised several points of interest concerning future developments.

The man who succeeds at the interview stage is the one who sells himself, and his worth to the employer. He can only do that if he has the confidence to believe in his own abilities. If you can convince yourself it is only a matter of presentation to persuade someone else, you are the best candidate for the job.



GREEN'S

HYDRAULIC HY-RANGER

TRIPLE 7' AND QUINTUPLE 11'6"
HYDRAULIC GANGS. NOW ALSO
AVAILABLE IN 'LIGHTWEIGHT'
VERSIONS FOR TRACTORS FROM 18HP

In the battle to maintain fine grassed areas, there is no better weapon than a GREEN'S mower. Every machine is built to cut in even the worst conditions and built to last.

Every machine is designed for minimum maintenance and when that seasonal maintenance is required our watchword is accessibility.

When a spare part is needed our central stores pride themselves on being able to deliver that part within 24 hours (often for machines much older than their operators!).

We can help make your task easier, and more cost effective.

Call us for information and advice, and the address of your nearest stockist.

Distributed in England
by Claymore Grass Machinery.
Tel. 021 326 7171

ARBROATH, SCOTLAND, DD14 3DR, U.K.

Telephone (0241) 73841

Telex 76559



COMPETITION GREEN

Finding greens which look good and play well is what every member expects, competition day or not. And fertilizers are vital to success. Now, with the new range of Fine Turf Fertilizers from ICI, grass nutrition is simpler and less time consuming.

Some of the products incorporate DIDIN* a new idea in long-term feeding – some have magnesium and seaweed extract – all of them are formulated as organic-based mini-granules.

We've included the new long-lasting nitrogen stabilizer called DIDIN into 'Spring and Summer Feed' and 'Weed and Feed'. Initial colour response is good without excessive stimulation of leaf growth. But, more importantly, DIDIN

steadily provides nitrogen for up to three months after initial application – long after ordinary fertilizers have stopped working.

Another new idea is 'Nitro-Iron' which contains no phosphates. The 7:0:1 formula is boosted with 3% Iron to provide good green up and efficient moss control.

For winter hardiness there is 'Autumn and Winter Feed'. In this formula the major plant foods are supplemented by both magnesium and iron.

To ensure fertilizer applications meet your requirements, we offer a free soil analysis service for all purchasers of ICI Fine Turf Fertilizers.

All developed especially for fine turf – and busy Greenkeepers.

EN.



Fine Turf Fertilizers.



Professional Products

ICI Professional Products, Woolmead House East, Woolmead Walk, Farnham, Surrey GU9 7UB. Tel: (0252) 724525.

*DIDIN is a trademark of SWK Trostberg AG

Golf Greenkeeping reviews the latest in **TRUCKS and TRAILERS**

Kawasaki

ATVs on the GOLF COURSE



The very low ground pressure - around 2lbs. per sq. in. of a Kawasaki four-wheeled All Terrain Vehicle makes it an attractive proposition for the golf course. Apart from the low fuel consumption the single cylinder, four stroke engine, the Kawasaki KLF185 retails at only £1,599 (plus VAT), and is very easy to operate due to its automatic clutch, electric start and Ackerman steering.

It is equipped with sturdy carrying racks front and rear, and in this form is perfect for providing personal transport with a useful carrying capability across the course over the tees, and on the greens!

With a tow ball to the bracket provided, its versatility is further increased through a wide range of trailers that are available - including those that can carry the KLF itself behind another vehicle.

Maintenance requirements are low - rear drive is by shaft and the reverse gear enables easy hook-up of trailers.

A heavier machine the Kawasaki KLF300 has front and rear suspension. A unique Dual Mode Differential, compensates for the unequal distances the rear wheel travels when you make a turn. However, if you need maximum pulling power, then the diff can be unlocked from the saddle to give the benefits of a 'solid' rear axle.

The KLF300 can happily pull chain mowers, spray greens and fairways and tow trailers, making it a very versatile piece of equipment for just £2,149 (plus VAT).

EUROPLUME LTD.

The versatile two seater Hauler truck is ideal for all aspects of grounds-manship work, and is manufactured in Britain.

The Hauler is fitted with low ground pressure tyres that can run as low as 2.6 lbs. psi. giving the minimum amount of disturbance to the ground.

For the Hauler there is a choice of either a 690cc Kohler petrol engine, or a Kubota twin cylinder water cooled diesel engine.

The Hauler is a real workhorse, with a multitude of applications. Onto the 4x4ft. counter balance tipping utility box one can mount either extension sides or a grass box, one can also drop the sides of the utility box should one need to carry wide or bulky loads. This amazing compact truck is so adaptable one can mount a fertilizer spreader or sprayer directly onto the Hauler. For extra carrying capacity the Hauler is fitted with a tow bar.

The standard truck costs £2,500 with a full list of extra equipment individually priced.



Saxon

Saxon are brand leaders in this trailer business producing two-wheeled hand-barrows from 7 cu. ft. capacity up to a 45 cwt. capacity two-wheeled trailer.

Products are sold primarily through some 400 distributors throughout the U.K. On the small trailers, wide turf-saver tyres are available as an optional extra.





SUZUKI ANNOUNCES A NEW VERSATILE FOUR WHEEL DRIVE PICK-UP

SUZUKI GB CARS - the Heron International Company that is the UK's sole importer of Suzuki's four wheel products - announces the introduction of the SJ413K, long wheelbase, four wheel drive pick-up.

The new SJ413K Pick-up from Suzuki has an overall length of nearly 13 feet - almost 18 inches more than its well known 1 litre brother, the SJ410 - with all this additional space being used to accommodate an exceptionally roomy and practical flat pick-up bed measuring 61 inches by 52 inches.

The SJ Pick-up's load area will be a boon to owners who have a need for carrying materials across the roughest of terrain.

Principal demand for the SJ Pick-up is expected to come from farmers horticulturalists and the timber and forestry industries, although its versatility and practicality are such that it will have substantial appeal to any golf course for both on and off the site transport.

There is excellent driver and passenger comfort in the roomy, well insulated cab. With contoured supportive seats upholstered in a new durable washable vinyl material. Both have high back separate head restraints.

Instrumentation is 'car style' and fully comprehensive; there is also an exceptionally efficient heating and ventilation system delivering warmed or cool air to the interior via a series of multi-directional vents.

Priced at £4,521.00, the SJ413K runs on 2 star fuel and will give around 30 miles to the gallon from 1,324cc. Top speed in official figures is 81 mph.



UNIQUE TRAILER FOR RICKMAN CONSTRUCTION

The Kargo Auto Trailers are unique in that they tip without the use of hydraulics. An all steel body carries a 1,000kg payload (1 ton), is maintenance free and is fitted with auto reverse brakes, full legal lighting and a tail-gate which is totally removable, hinged both top and bottom. A ladder rack is also included and the height of the trailer body removes any intrusion of the wheels, doing away with wheel arches and leaving a very smooth, no obstruction interior. Height of the trailer does not impair the towing stability.



Priced at £960 plus VAT the T4 model is obtained from Rickman Construction of Derby.

To tip the trailer, all one has to do is place the trailer up to the tipping area, apply the hand brake on the trailer, then reverse gently just a couple of inches and the trailer tips. Pull forward slightly and the trailer falls back into the towing position, release the hand brake and lock the body down with the spring locks situated on the front, and tow away.

The time cycle is less than 2 minutes with no complications. Bradley Double Lock towing gear is fitted as standard and also torsion suspension. A feature is the positioning of the rear lighting equipment mounted well inside and protected underneath the trailer so that should one reverse into an obstacle no lights are fractured.

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These trailers feature the patented Lolode/Avonride Ground Level Loading System which allows the trailer to be lowered flat to the ground and raised again by means of a hydraulic hand pump or alternatively a power take off facility or an electric power pack, both available as options.

Optional extras include an infinitely adjustable height tow bar which can be utilised by a variety of vehicles of different towing heights and allows the trailer to remain coupled to the towing vehicle while raising and lowering. Winches are available in various capacities from 1 tonne to 3 tonne and decks may be timbered or steel chequerplate.

All Lolode products comply to RTA regulations and EEC. directive 71/320 Annex VIII, and Lolode is an approved supplier to the British Telecom and the MOD.



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SECTIONAL News

CLEVELAND

Hon. Ass. Sec: Roger Shaw,
12 Bede Terrace, Ferryhill,
Co. Durham DL17 8AJ

On Thursday, 15th May we staged our Spring Tournament at Bishop Auckland Golf Club. The weather once again turned against us with some heavy showers, but it did not dishearten the 25 players. The course was presented in very good order thanks to Brian Coatsworth and Staff despite the weather during the previous weeks.

Our main sponsor for the day, Terry Charlton offered a prize for a hole in one at the 7th hole of a colour portable T.V. and if all failed, a black & white portable for closest to the hole.

The winner of the black & white television with a splendid shot of 6 feet kept secret until the presentation went to David Hardy of Brancepeth Castle Golf Club.

RESULTS:

1st:	Bob Philips (Greenkeeper) Whitby	41 points
2nd:	Steve Dinsdale (Greenkeeper) (Richmond)	39 points
3rd:	Tony Mears (Greenkeeper) (Dinsdale Spa)	37 points
1st:	Tom Flowers (Guest) (Brancepeth)	39 points

Our thanks to Trade and Golf Clubs for support given and to Bishop Auckland Golf Club and their staff.

The Annual General Meeting of the Cleveland B.G.G.A. took place in the Clubhouse after the presentation of prizes.

The Secretary, Bill Hatfield gave his report and account of funds for the year ending. Bill also informed the members that he wished to stand down as Secretary due to other commitments during the winter months. A vote of thanks was extended to Bill for all his work over the past year.

Our Chairman, George Malcolm and founder member also stepped down from office, after 7 years as Chairman of the Section.

Now National Vice Chairman, George has given his full and loyal support to the Section and Association and has been responsible for bringing a professional outlook to the Greenkeepers of the area. He has been a great ambassador for Greenkeeping.

NEW COMMITTEE MEMBERS ELECTED:

Harry Lees:	Chairman
Roger Shaw:	Vice Chairman
George Malcolm	
Anth Naisbitt:	Secretary
Bob Philips	
Bruce Burnell	
Tony Mears	
Paul Kellett	

Congratulations to Tony Mears and wife Jean on the birth of their first baby Best Wishes from the Cleveland Section.

NORTH WEST

Hon. Sec: David F. Golding,
38 The Grove, Flixton,
Manchester M31 3JH
Telephone: 061-748-8592

SPRING TOURNAMENT REVIEW

On Thursday, 22nd May we visited Ormskirk Golf Club for our Annual Spring Tournament. The course was in fine condition despite a very cold spring.

Mike Greenwood and his staff had worked very hard to prepare the 'stage' for the greenkeepers North-West 'Tour'. Some sixty-five players enjoyed a fine day and very warm hospitality from all at Ormskirk.

Our Guest of Honour for the evening meal and presentation was Life Member, Albert Fyles who had spent all his greenkeeping life at the club. Mr. R. J. Berry the Club President paid tribute to Albert and then assisted in presenting the prizes to:-

HARGREAVES CUP:

Best Nett:	D. Berry
Best Gross:	B. Jackson
Over 50's:	F. Tyson
2nd Nett:	A. Davies

BURROWS AGGREGATE:

A. Peel

In all we had twenty-five prizes which once again was thanks to the trade and guests of the Section.

Finally on thanking Ormskirk Golf Club for allowing us to use their fine facilities let me personally thank Mr. Bert Cross the Golf Section's sub-committee Chairman for all his work in making sure the day was successful despite breaking his knee-cap three days prior to the event.

BATTLE OF THE ROSES

After Cavendish the 'tour' moves North to Preston Golf Club for the Pattison sponsored 'Battle of the Roses' Shield. As holders we intend to hold on to the coveted shield which means I require names of person who would like to be considered to represent the Section. The format is soup and sandwiches at lunchtime followed by the four-ball betterball matchplay 'battle', finishing off with an evening meal and presentation of the Shield to the North-West Section!

EDUCATION

Courses available to all greenkeepers are available at the Cheshire College of Agriculture, Reaseheath. For apprentices they have City & Guilds Phase I & II and for 1st Assistants and mature greenkeepers there is the Phase III which is for those persons seeking a managerial position in the future.

There are day or block releases available from September, so apply now by writing to our 'old friend' (The Baird of Nantwich) Denis Mortram Senior Lecturer at the College, Nantwich, Cheshire.

*Early application is advisable.

SHEFFIELD

Hon. Sec: Frank Barratt,
46 Lister Avenue,
Sheffield S12 3FP.
Telephone: (0742) 399941

The Presidents Prize Competition was held at Notts. Golf Club on May 19th when 33 players took part. On one of the few days so far this year which could be called summer.

The sun shone all day on a course that in spite of the bad winter and early spring conditions, was in excellent order. For the work put in, we thank Head Greenkeeper Graham Armson and his staff. The club staff are also thanked for the meal and the cheerful and efficient service.

The winner of the President Prize was local boy, David Taylor.

The Section A.G.M. was held after the prizegiving.

The Election of Officers was as follows:-

President:	S. Kenneth Arnold
Vice	
Presidents:	C. R. Straw, R. Robertson, P. Wharton, D. A. Craven, A. Shardlow, D. Singleton, P. Fish
Chairman:	H. Gillespie
Vice	
Chairman:	B. V. Lax
Secretary/ Treasurer:	F. Barratt
Competition Secretary:	K. B. Heaney

Committee:

R. Hayhurst, G. Brammah, R. Graham,
E. Palmer

N.E.C. Member: H. Gillespie

One of the more pleasant tasks of the day, was to inform one of our oldest members that that day he had become a Life Member.

Congratulations to Cyril Chappell who in August retires from Phoenix Golf Club, where he has worked since 1936.

After six years service in the R.A.F. as a fitter, Cyril returned to Phoenix and became Head Greenkeeper in 1958. Cyril is an ex-committee member, is still a good golfer, but not quite the two handicap he once was.

One wonderful bit of information he passed on, if he had found one golf ball a day for every day he's been at Phoenix, it would now stand at a total of 17,333, I'm sure Cyril, you found more than one ball a day on many occasions. Long Life and Good Health in your retirement.

Footnote: ERIC THE HERON is alive and well, living in part-time retirement on the edge of a pond in RAINOW! Courtesy of Alan Birch.

Life President, Eric Staniforth has complained so often of the heron who has taken a delight in stealing the fish from his pond that Alan Birch made a special presentation of a purpose made sign depicting the 'thief', christened 'Eric' to be erected alongside the President's pond. Perhaps a large pike might prove a suitable deterrent.

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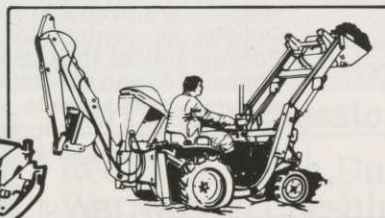
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Hampshire College of Agriculture,
Sparsholt, Winchester,
Hampshire SO21 2NF.
Telephone: (096) 272441 Ext. 288.

Members will be pleased to hear that our representatives in two trade organised competitions did the Section proud.

Firstly, in the Morrison Industries/Jacobsen Annual Greenkeepers Golf Tournament, held at Hunstanton in April, Gordon Payne came 5th, whilst Phillip Wentworth came joint 9th from a field of 28 players.

Phillip tells me that the links course situated almost on the beach was in superb condition and apart from winds of 38 mph causing sand storms, was a very enjoyable tournament. A full report was provided in the May Journal.

Secondly, in the Vitax-Steeley Minerals Competition, held at the Whitchurch Golf Course, Cardiff, in May, the Section came first!

Total points score based on the best five cards was 152 points with Ted West playing a captain's role with a top score of 37.

Other members of the team were:-
Ken Lodge, Phillip Wentworth,
Berni Emberley, Paul Drodge and
Derek Cheetham

Apart from winning the Shield, each member received a tankard.

Congratulations to all the above members.

If you would like to represent your Section in future meetings, just phone Ian Rickman, as suggested in the April notes.

Details for our Autumn Tournament are as follows:-

Date: Thursday,
25th September, 1986
Venue: Basingstoke Golf Club
Time: Tee off from 8.00 a.m.
Competition: 36 hole Greensome
Entry Fee: £11.00 per person

Members are invited to bring one guest partner.

Written entries stating names, current golf handicaps, with the correct remittance, should be sent to:-

Mr. Ian Rickman,
53 Woodroffe Drive, Basingstoke,
Hampshire RG22 2NH
Telephone: (0256) 463587

Please note that the closing date will be Monday, 15th September, 1986.

Would Section Members who are going to the Institute of Groundsmanship Exhibition at Windsor in September, please let me know. A rota to man the B.G.G.A. Stand is being organised and needs your support. This is your chance to help the Section and to meet other Greenkeepers from all parts of the country. Volunteers are required and both Eric James our Chairman, and Committee, are looking for a good response.

Finally, I am pleased to record the names of new Section Members as follows:-

Paul Allis	Roffey Brothers
Keith Martin	Meyrick Park G.C.
Arthur Smith	Meyrick Park G.C.
Frank Wallace	Student at Hampshire College of Agriculture, Sparsholt
William Moseley	Petersfield G.C.
Martin Coward	Broadstone G.C.

DEVON & CORNWALL

Hon. Sec: Bill Pile,
33 Knowle Drive,
Exwick, Exeter EX4 2DF.
Telephone: 214053

Dear Members,

As greenkeepers we all know what it is like to be criticised and, hopefully, praised. Over the years there has been a certain amount of criticism of our magazine, in my opinion now is certainly the time for praise.

The magazine has improved dramatically over the last twelve months and particularly the March, April and May issues of this year. The articles are interesting and varied also superb colour pictures.

What more can you want of a magazine devoted to greenkeeping which is a limited subject and it must be extremely difficult to find different topics.

Personally, I would say well done to John Lelean, keep up the good work.

MID ANGLIA

Hon. Sec: L. Wakerell,
26 Loxley Road, Berkhamsted,
Herts. HP4 3PS

The Annual General Meeting was held at Arkley Golf Club on Thursday, 22nd May, 1986 at 7.30 p.m.

Several apologies were received for absence, mainly due to the clash of fixture with the Vitax-Steeley Competition in Cardiff.

The Minutes of the last A.G.M. were approved as were the Treasurer's and Secretary's Report.

Considerable discussion took place after the Executive Representative Report, mainly concerning the talks with other interested parties with a view to forming a combined Association for all Greenkeepers.

The following were elected for the forthcoming year:

President:	Mr. D. Reeder
Chairman:	H. Herrington
Vice Chairman:	P. Fitzjohn
Secretary:	L. Wakerell
Treasurer:	L. Wakerell
Assistant Secretary:	R. Goodwin
Competition Secretary:	K. Bunting
Executive Representative:	H. Herrington

The following members were elected to form a Committee:

R. Bowey; M. Lay; N. Whittaker;
G. Smith and J. Wells

Vice President's were re-elected en-bloc with the addition of R. Manashi.

Members were informed that the 75th Annual Meeting of the B.G.G.A. would be held at Verulam Golf Club on 17th, 18th and 19th August, 1987.

A vote of thanks was recorded for the Auditor, Mr. C. A. Rowe and the Captain and Members of Arkley were thanked by our Chairman for the courtesies extended to us throughout the afternoon.

The 18 holes competition prior to the Meeting, for the Rigby Taylor Shield was won by Steve Millard with 37 Stableford points.

WELSH

Hon. Sec: Philip Swain,
7 Elm Close, Underwood Estate,
Llanmartin, Newport,
Gwent NP6 2HT
Telephone: Newport 413227

On Tuesday, 3rd June, we held our annual match with the Secretaries at Southerndown Golf Club.

I must voice an opinion on the numbers present from our side. We could only muster 9 with John Walsh helping out at the last minute.

Obviously there were genuine reasons for withdrawals and my thanks go to those who were good enough to tell me, but we must make an effort to keep this competition going and we cannot expect the Secretaries to foot the bill all the time.

Back to the match, the Greenkeeper's came out on top by a score of 4 to 1.

We were treated to some good weather and we would like to pass on our thanks to John Walsh and his team for presenting the course in such good condition. We also extend our thanks to the Secretary and Stewardess for helping out with their efficiency and kindness.

The A.G.M. was held after the tournament at Royal Porthcawl Golf Club. The weather was superb and was the best conditions we had played the course in a very long time.

We must thank Bruce and his boys on the good condition of the course and the steward and stewardess for the help and efficiency. My thanks to the Secretary and the Committee for giving us courtesy and the course and club facilities.

The competition was well fought as usual but not so close.

Winner of the John Duncan Cup was Mike Jones with a score of 68 - A Shirt - donated by Ted Thompson. Winner of the John O'Gorman Cup was Philip Swain with a score of 74 - A Bottle of Wine donated by Walter Jones. The next best score was 78 scored by Peter Light and John Hopkins with Peter Light winning on a countback.

Peter Light won a Bottle of Sherry and John Hopkins a Bottle of Port.

Winner of the Birdie Cup was Colin Lewis with a score of 88 and a Bottle of Martini.

Second - Robert Kitcher with a score of 80.

Third - Walter Jones with a score of 91.

The cups and prizes were presented by Roger Bird in the absence of our President.

The A.G.M. was poorly attended and so the meeting did not last very long.

It was decided in the meeting that because the Secretary was now on the telephone that the members should notify the Secretary if they are going to attend the meeting or not.



MIDLANDS

Hon. Sec: Steve Wood
58 Guerne Road,
Beechdale,
Walsall
Telephone: (0922) 611380

In early April the Committee played for the Ray Challenger Cup over the fine Belfry course, resulting in a win for Mick Hughes with some inspired golf.

Our Spring Tournament took place at Whittington Barracks G.C. on May 22nd and our sincere appreciation to everyone involved at the club for providing such a wonderful day's golf.

We must also mention a most kind and generous donation of £75 from the club towards the prizes.

RESULTS:

Best Nett:

1st	S. Mucklow	Ransomes Cup and Watch
2nd	B. Boland	Holdall
3rd	A. Boroston	Camera

Best Gross:

1st	S. Dickinson	Golf Bag
2nd	A. Lewis	Holdall

Our thanks to all the trade members who attended, and to Rigby Taylor (Midlands) for refreshments at the 10th.

Forthcoming Events:

October 30th
Autumn Meeting, Little Ashton G.C.

NORTHERN

Hon. Sec: D. C. Hannam,
12 Moorfield Avenue, Menston,
W. Yorks.
Telephone: (0943) 72008

The grapevine has it that using P₂O₅ these days renders the poor old greenkeeper defenceless against dismissal: Whatever next? One wonders, in the light of the meteoric increase interest shown towards our job in recent times.

Suddenly, we are wooed by firms and organisations, which not long ago, would not exchange the time of day with greenkeepers, let alone shell out towards golf greenkeeping administrative finance or greenkeeper training. Now we are told we must amalgamate, pull together and work in concert. Why and with WHOM? We have always been the B.G.G.A. Old F.W.H. (Metaphorically Fred, honestly) is exactly right in his comments about the name. I bet his true thoughts aren't printable in a decent publication.

Cynicism aside, one event which proved an undoubted success was our President's Day at Garforth on June 19th. Everything went like a dream.

Very favourable comments were exchanged about Colin Garnett's lovely course and these accolades were topped off by the lad himself being among the pot winners.

Garforth Golf Club made us warmly welcome and our special thanks go to Mr. Bill Mountain, our evergreen President for organising such a grand afternoon.

BGGA SECTIONAL GOLF TOURNAMENT DIARY

JULY	8	Ashridge G.C. (Mid. Anglia)
JULY	10	Isle of Purbeck G.C. (S. Coast)
JULY	10	Dinas Powis G.C. (Welsh)
JULY	16	Roses Match Preston G.C.
JULY	29	Midlands v. Mid Anglia, Tewkesbury G.C.
AUG.	11-12-13	NATIONAL TOURNAMENT - Billingham G.C.
AUG.	14	Easingwold G.C. Invitation Day (Northern)
AUG.	21	A.R.M.S Tournament (Open Event) Filton G.C. (S. West)
SEPT.	4	S. Coast v. S. West, Wells G.C.
SEPT.	9	Matlock G.C. (Sheffield)
SEPT.	11	Langland Bay G.C. (Welsh)
SEPT.	25	Basingstoke G.C. (S. Coast)
OCT.	2	Longcliffe G.C. (E. Midlands)
OCT.	8	St. Pierre G.C. S. West v. Welsh
OCT.	14	Fulford G.C. (Northern)
OCT.	16	Exeter Golf & Country Club (Devon & Cornwall)
OCT.	21 or 22	Cotswold Edge G.C. (S. West)
OCT.	30	Little Ashton G.C. (Midlands)
NOV.	19	Elfordleigh Hotel & Golf Club (Devon & Cornwall)
DEC.	11	Kenfig G.C. (Welsh)
DEC.	17	Okehampton Golf Club (Devon & Cornwall)

A revised tournament diary will be published throughout the season. Would Secretaries please inform the Editor of new dates and venues as soon as they are available.

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EAST MIDLANDS

Hon. Sec: R. W. Willars,
27 Condor Close, Broughton Astley,
Leicestershire.
Tel: Sutton Elms 283053

SPRING GOLF TOURNAMENT

Our Spring Tournament was held on Wednesday, 14th May at the Sherwood Forest Golf Club, Nottingham. We would like to thank the Committee for extending us the courtesy of their course.

Unfortunately the weather was cool and very windy with the last few off the tee getting rather wet. We would like to thank the companies and friends who donated prizes, for their generosity.

Our thanks also to the ladies for the cards, raffle, etc. to the starters for getting us off on time and to the Vice-Captain of Sherwood Forest Golf Club Mr. Peter Hall for presenting our winners with their prizes.

GREENKEEPERS NETT:

1st, R. Barker, 70; 2nd, D. Bagshaw, 74; 3rd, G. Arnold, 74; 4th, D. Cleaver, 76; 5th, N. Danvers, 76; 6th, N. Root, 78; 7th, B. Mott, 79; 8th, M. Billings, 80; 9th, J. White, 80; 10th, S. Fretter, 80; 11th, D. Leatherland, 80.

VICE-PRESIDENTS NETT

1st, A. Hope, 67; 2nd, S. Dickinson, 70; 3rd, N. Liddington, 71; 4th, P. Simpson, 74; 5th, J. Barsby, 74.

VISITORS NETT

1st, D. Hamilton, 69; 2nd, P. Hall, 72; 3rd, D. Mitchel, 74.

ANNUAL GENERAL MEETING

Our A.G.M. was held on Monday, 19th May at the Leicestershire Golf Club. 22 members attended and the following officers were elected:

President:	W. A. Garratt
Chairman:	R. Holt
Vice Chairman:	N. Danvers
Secretary:	R. W. Willars
Treasurer:	D. Cleaver
Section Representative:	P. McCarron
Committee:	

S. Fretter, W. Cole, C. Hood, N. Root, S. Donoghue

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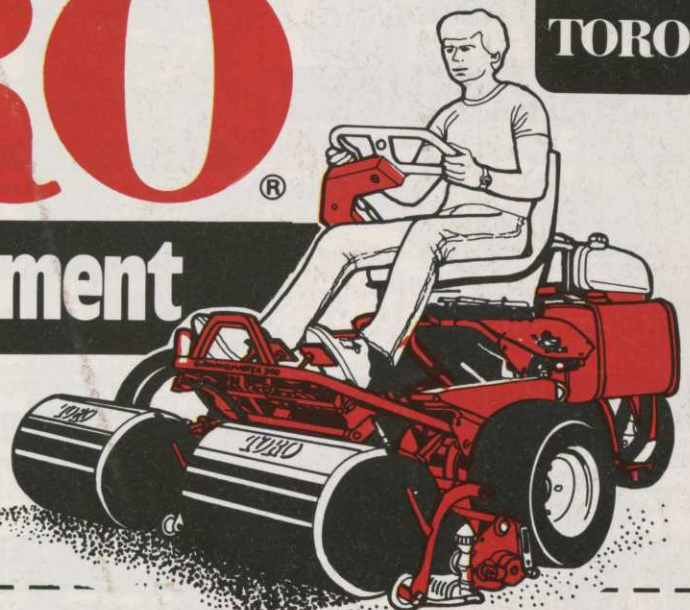
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