FIRM FOOTING

Not 'War Boom,' in Opin-

ion of Buick President.

BY HARLOW H. CURTICE

[President, Buick division, General Motors.]

of war. Paradox-

ically, whereas

the threats of

war acted as a

ness, the actual

outbreak of the

conflict served as

an immediate

stimulus to a

broad recovery

movement in this

threats which the world has had for more than a year

had beclouded the

business horizon,

we had seen some

Altho the war

Uncertainties arising from a year

Harlow H. Curtice

recovery start in our own country in

the months immediately preceding the

European conflict. Most observers

are agreed that a genuine moderate

recovery in our country had set in

prior to Sept. 1. The groundwork for

this had been laid earlier in the year.

Opposed to War Profits.

of another European war-and I am

convinced that American business

wants no part of the controversy

abroad-our national economy is on

the upgrade. Barring any adverse influences resulting from the foreign

situation or an unexpected domestic

difficulty, this trend is likely to con-

American inventories had become de-

pleted, production of manufactured

commodities ran behind consumer re-

quirements, and there developed a

stiffening of the whole economic

structure along the lines of sound

The automobile industry is in a posi-

tion to accomplish one of the most

successful years in its history. Elim-

nating the war factor, the trend of

business in our own recovery indicated

a reasonable expectation of a 20 to

25 per cent increase in volume during

the 1940 model season. This places the

Product at Its Peak.

With the best cars ever produced

vances in design and engineering, the

motor manufacturers are well

equipped to accomplish that volume. I

believe that the automobile industry-

spurred by competitive requirements

which always have brought forth im-provement both in design and value,

and public demand for beauty as well

as utility—has reached a new high in

The 1940 models are considerably

The trend toward practical

improved from an appearance stand-

streamlining, developed last year, is

more nearly fulfilled in the new cars

now being shown, embodying functional qualities which at the same

time have true esthetic value. By fund

tionally streamlining the 1940 auto

IN YEAR TOTAL

BILLION DOLLARS

Every year a billion dollars worth

of used automobiles are sold at re-

tail, according to officials of the Pon-

tiac division of General Motors

There are about 26,000,000 passenger

year. Of this number, some 7,000,000,

Cadillac

Lengthens Its

Leadership

FIVE NEW

CADILLACS

TWO NEW

ASALLES

Also On Display At Your

Cadillac-LaSalle Dealer's

the quality of its product.

of 3,250,000 passenger cars.

lomestic market in the neighborhood

Apart from the unwanted stimulus

COUNTRY MILLS PUSHED BY FORD PLANT PROGRAM

Shops Afford Bridge for Farm-Industry Gap.

An experiment in decentralized manufacturing operations is being conducted by Henry Ford,



founder of the Ford Motor comcountryside within a 50 or 60 mile radius of Dearborn, Mich. Ford is moving many specialized operations from the Rouge plant quiet of small mills or factories in small commu

tablished 15 of these small village industries, located on water power sites. They form a link in his efforts to bridge the working gap between industry and farm. workers employed in the small plants work on farms in the off seasons.

Some Mills Reconstructed. Both men and women are employed In these plants, many of which are located in scenes of unusual rural beauty. Some of the plants are in reconstructed country mills.

Articles made include welding points, lamps, drills, valves, taps, generators, starter switches, and similar light products. In some cases an entire operation at the main Rouge plant has been transferred to the

"The idea for these plants came to Ford in his frequent drives around the country as he visited places where the early settlers established their little mills run by water power," said W. J. Cameron of the

Ford company Water Power Used.

"His first experiment began in 1918 with an old grist mill known as Nankin mill on the Rouge river. Since then other small plants have been built on the Rouge and on the Raisin, Huron, and Saline rivers in rural Michigan. Most of them obtain at least a part of their power from water driven turbogenerators, because one of Mr. Ford's purposes is to show how even a small stream him in new state highway facilities, OVERHEAD

lished in rehabilitated grist mills—at least one of which is 100 years old— owner will benefit directly from 12 CITIES-COUNTIES-294 REFUNDS-AUTOS. and all are in romantic surroundings. cents spent for upkeep of state roads The plants, instead of bringing a and some city streets and from most tryside, fit harmoniously into the and counties as their shares of the landscape. These little village and motor fuel tax. country industries are things of The state has estimated 1940 re. POLICE.

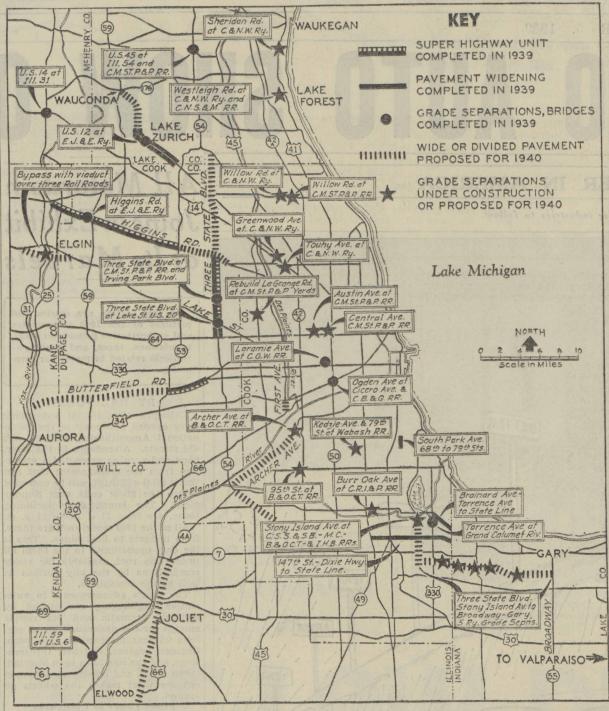
EARLY FINISH OF ROUTE 25 WORK

Early completion of construction on route 25 between Elgin and St. Charles to eliminate traffic hazards has been urged by Fox Valley civic has been urged by Fox Valley civic

The state highway department has been urged to push work on the cut- on road bond issues, which financed bond issue [\$1,928,750], equals 11c. underpass that will do away with a [\$9,670,260] equals 15c. grade crossing at the Illinois Central the North Western railroad.

New construction also will elimin- [\$500,000] equals 12c. ate a sharp curve at the grade separation for the Aurora, Elgin, and Chicago railroad.

1939 and 1940 Road Projects



On this map, prepared by the Chicago Regional Planning association, are located 1939 highway improvements costing \$10,470,000 and improvements scheduled for 1940 to cost \$10,950,000. Encompassing much detail, the legend is unavoidably complicated, but it will be found worthy of study by readers with special interest in particular projects.

AUTOIST GETS 16C OF TAX DOLLAR BACK IN ROADS

Sixteen cents of the gas and license Illinois motorist will come back to can be utilized profitably for indus-trial purposes. according to an analysis prepared by Taylor G. Soper, executive secretary Four of these mills were estab- of the Illinois Road Builders associa

ceipts as: License fees, \$21,500,000; motor fuel tax, \$40,000,000; or \$51,500,-CIVIC GROUPS ASK 000 total highway funds. Each dollar of those receipts will be expended, ccording to Soper, approximately as

Collection, administration, engineer Refunds to counties, for past con- tax in 1940.

mobile department [\$802,957] total equals 4c.

off connection, making possible a new much of present state road system, Upkeep or repairs and maintenance railroad and a narrow underpass for of state roads [\$6,103,174] and upkeep

of city street extensions of state roads State highway police and radio stations [\$1,377,184] equals 2c.

Diversion to Chicago city education

Chassis Design for Plymouth's Ride

Spending Tax Dollar



This chart shows the disposition and economy. of the 100 pennies in each of the 51,500,000 dollars that motorists will not been changed pay for state licenses and gasoline

al fund [\$1,900,000]; to 1932 relief Payment of principal and interest bond issue [\$2,527,500]; to 1934 relief a piston displace-Cities' share of gas tax [\$9,135,625]; counties' share [\$8,508,125]; equals 29c. Reconstruction on state roads [\$208,504]; approximate amount left for road extensions and betterments [\$10,000,000]; equals 16c.

ILLINOIS PUSHES SECONDARY ROAD BUILDING PLANS [Chicago Tribune Press Service.]

road building activities in Illinois smoothness and long life. since 1933 have resulted in the con- Of special interest this year is the car owners in the country, these offistruction of 4,760 miles of highway, 197 bridges completed at a cost of rent regulators. \$20,144,996, state engineers announced

Funds are available and construction is planned for improvement of 92 additional miles at an estimated cost of \$1,650,000. This work, when completed, will bring the 1939 total to a near record figure of 260 miles. Greatest year for secondary road building, engineers said, was 1936, when with the aid of an unprecedented federal emergency allocation, 476 miles were constructed.

The above diagram shows how weights have been redistributed in Increased emphasis on secondary the 1940 Plymouths for a better ride. It shows the different location of type of construction is due to the Expect New Trafic Lights the wheels with respect to the chassis, which places passengers closer fact that Illinois has reached "saturato the center of car weight. Rear seats are approximately 81/2 inches tion point" for new primary highway mileages and is concentrating on modernizing and replacing existing main highway network and building also an outstanding attraction that up all weather outlets for residents in many ways is well worth a special of rural areas and outlying communi-

NEW CHEVROLET ENGINE REFINED FOR DURABILITY

.114 ROAD BONDS......154 ValveSystemImproved in 1940 Models.

> BY C. E. WETHERALD made in Chevrolets' six cylinder valve-

gregate they contribute to smooth. ness quieter operation and greater durability, in adgood performance The engine has

in its fundamental characteristics. It is of 31/4 inch stroke, with

bic inches. Among the 1940 mprovements is an increase in the mobiles, the industry's engineers have oil pump capacity, designed to assure provided greater room, comfort, and more than adequate oiling not only safety for the passengers. for cold starts but also at the lowest speeds at which the engine will be USED CAR SALES

Hard Contact Surfaces.

Among changes made with specific ims in view, those affecting the valve system are among the most important. Moving parts of that system now have Springfield, Ill., Nov. 4.—Secondary ly smooth finish for durability, file hard contact surfaces of extreme-

electrical system. Its general unit is cials report, and in a normal year the entirely new heavy-duty ventilat- about 10,000,000 cars-new and used-22 railroad grade separations, and ed generator, with voltage and curare sold. Roughly about 40 per cent

of all car owners buy a car each Generator Capacity Increased. Generator capacity has been stepped or 70 per cent, are used car buyers. up so its peak is reached at a car "But what a difference there is speed of approximately 20 miles an in the good used car of today and hour and is uniform to the top speed the so-called good used car of yesterof the car. There is a new wiring day," the Pontiac officials say. harness, and a newly designed battery most any one, two, or three year old which fits at the right of the engine, used car in a reputable dealer's under the hood. stock has more good unused mileage for convenience, the oil filter in-left in it than most new cars of 20

located on the same side of the engine. The gasoline filler neck at the rear of the car also is on that side.

take, radiator intake, and battery are to 25 years ago.

to Reduce Accident Toll

Installation of traffic signals at 87th street, Pulaski road, and Southwest highway, timed with warning signals for the Wabash railroad crossing at this point, is expected to eliminate a number of serious accidents.



AUTO INDUSTRY'S LIGHT VEHICLES BELIEVED SAFER IN AUTO CRASHES

orporation. Fletcher says that 42 amperes when cold. veight alone does not mean safety in notoring. This is particularly true, ne declares, in several types of accidents, including skidding, sidewipng, the roll over and, most serious

When two cars come together at a fairly high speed the front pillar posts often must stand the brunt of the strain. Fletcher says he believes that in the light vehicle these posts are better able to withstand impact vithout buckling because the propor tionate strength is greater than in of war threats have been cleared by heavy types of motor vehicles. Within the last few years the

safety factor in automobiles has increased almost 50 per cent, says Fietcher, Not only does this gain apply to body, chassis, and machinery, but also to the various mate rials so essential to the operation of

Reinforced Frame Bridge to Be Built in Rockford

Rockford, Ill., Nov. 4.—A reinforced oncrete frame bridge on Jefferson street, over Kent creek, is to be con structed here at a cost of \$25,500.

Buick's New Generator

Gives Increased Output Used for Persons and Goods Adequate current for all electrical

29 Per Cent of Horsepower

Automobile safety problems are tion of Buick's new generator. The in use today in the United States, uency by advances in car design and generator provides considerably more 29.7 per cent is used to propel peronstruction, says C. Scott Fletcher, output at low speeds and has a maxisons and goods by automobile, bus, sales manager of The Studebaker mum output of 33 amperes hot and train, truck, and plane, according to



LOWER-PRICED NEW DE SOTO

New 1940 De Soto...100 Horsepower Engine... New Style... 1221/2" Wheelbase... New Room... New Floating Ride





HAVE YOU SEEN the bigger, more powerful; low-priced car America wanted...the exciting new De Soto-value car of 1940!

Its new room will amaze you. Seats are wider: Rear doors full width at bottom for easier entrance. Windows are bigger; visibility increased! New Sealed Beam Headlight System gives 50

to 65% greater road light. Look-Ride-then Decide. Drive De Soto before you buy any car. DE SOTO DIVISION OF CHRYSLER CORPORATION, Detroit, Michigan.

TUNE IN MAJOR BOWES, C.B.S., THURSDAYS, 9 TO 10 P.M., E.S.T.

Look at the Value Low Price Buys

Advanced Styling • 100 HorsepowerEngine • 1221/2-In.Wheelbase · New Floating Ride-All Passengers Cradled Between Axles · Perfected Handy-Shift · Sealed Beam Headlight System (50 to 65% Greater Road Light) • Bigger Windows-Increased Visibility . Rear Doors' Full Width at Bottom . Wider Seats • Warning Signals on All Dash Gauges.

DE LUXE COUPE

DE LUXE SEDAN Delivered at Detroit, Michigan, including Federal taxes. Transportation, state and local taxes, if any, extra. Standard equipment includes: bumpers, bumper guards, spare tire and wheel, two tail lights, dual windshield wipers and safety glass.

DES(0)[(0) THE GREAT AMERICAN FAMILY CAR

DESOTO AND PLYMOUTH DEALERS

1919 N. Clark St.
M. J. Schmidt, Inc.,
3638 Southnort Ave.
Sunnyside Automobile Co., Inc.,
4513 Lincoln Ave.
Norman C. Towne, Inc.,
5139 Broadway
Wenzel Auto. Sales, Inc.,
1143 Diversey Pkwy.
Bernard & Lee, Inc.,
1033 Chicago Ave., Evanston, Ill.
Skokie Motor Sales,
S064 Lincoln Ave., Niles Center, Ill.
Winnetka Motor Car Co.,
874 Green Bay Road, Winnetka, Ill.
Lake Forest Garage,
Lake Forest, Ill.

CENTRAL AND WEST

CENTRAL and WEST (cont.) Dawes Motors Corp..

2457 S. Michigan Ave.
Marks Motor Sales, Inc.,
2177 Ogden Ave.
Phillins Motor Sales, Inc.,
3828 W. Koosevelt Rd.
Rowe. Young & Cooley
4660 Washington Blvd.
Sandra Motors, Inc..
711 W. Jackson Blvd.
Harold A. Sims Motor Co.,
2550 N. Cicero Ave.
Berwyn Motor Sales,

Berwyn Motor Sales, 6631 Ogden Ave., Berwyn, Ill. Aron Motor Sales 5504 W. Cermak Rd., Cicero, Ill. Brandow-Watt Motor Co., 151 W. First St., Elmhurst, Ill.

C. J. Eck Motor Sales, 7243 Roosevelt Rd., Forest Park, Ill. Herman V. Miller, 546 Duane, Glen Ellyn, Ill. Nodell Motors, 741 Madison, Oak Park, Ill.

Bensenville Motors, 97 N. York Ed., Bensenville, Ill. Light Motor Sales. 10 W. Chicago Ave., Hinsdale, Ill. Heyes Motors, Inc., \$12 W. Burlington Ave., LaGrange, Ill.

Lombard Sales, 120 W. St. Charles Rd., Lombard, Ill. SOUTH

Van Hattem Motor Sales, 10940 S. Michigan Ave

Sibley Motor Sales, 119 W. 147th St., Harvey, Ill. John Smit Motor Company, 5539 Archer Ave., Summit, III.

veiled for the first time at the and tre-International amphitheater. I know that other manufacturers join me in sincerely complimentingthe management and all the members of the committee in charge of Chi-D. S. Eddins.

cago's show for this year. The public knows that the leading producers spared no

farther forward from the axle.

this year's show

was given with-

out a dissenting

voice as the 1940

displays were un-

BY D. S. EDDINS.

[President, Plymouth Motor Corporation.]
Unqualified approval of the auto in-

dustry for the exceptional setting of

Outstanding Attraction. Therefore, it is especially gratify-and 350,000 square feet of additional and to us to see that for Chicago mo-safety glass will be needed to build prists the committee has reated not the first quarter new Plymouths only a beautiful automobilershow, but | alone.

effort for every one to come and see ti

Whether they realize it or not, nearly every man, woman, and child has a stake in this year's show. Effects of improved cars on employmentand therefore on purchasing power thruout the country-spread far beyond the confines of the automobile

production line. New jobs are born and business is stimulated each time a new improvement is adopted for the latest model cars. Picture a city of 20,500 all owing their living to the addition of ventilating wings which make pos-

sible draftless ventilation in cars. Effect of Shock Absorbers. Since shock absorbers became standard equipment on modern cars, 4,500,-000 man hours of work are required to supply these parts alone during a good sales year for the industry. In new engineering improvements expense this year to make the new that create work to be scattered cars more attractive and better in everywhere, 1940 is a banner year. Approximately 4,250,000 square feet more of sheet steel than last year

