Producing Petunias For Profit

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By William H. Carlson and John M. Mischel
Department of Horticulture

While experienced growers usually have detailed information needed to produce a crop of petunias, the beginner may have to read several books, talk to many established growers and work for several years in order to build his own grower's guide. For both new and established growers, this outline will serve as a guide and reference for petunia growing.

I. HISTORY
A. Petunia axillaris and Petunia violacea, native to South America, are thought to be the ancestors of modern petunias.
B. By 1850, early varieties could be found in private gardens because of the breeding work of French botanist Petun.
C. In 1880, Mrs. Theodosia Shepherd was breeding Superbissima types. These California giant petunias were the leading type until 1930.
D. In the 1940's, open pollinated multiflora and grandiflora varieties became prominent.
E. Early in the 1950's, the first F1 hybrid single petunias were introduced.

II. CULTIVARS
A. There are two main types of petunias—diploids and tetraploids.
   1. There are four classes of diploids.
      a. The first class is Grandiflora singles.
         (1) This type has few large flowers on one stem.
         (2) These flowers have one sepal each.
         (3) These are the most popular varieties because of large, showy flowers.
      b. The second class is Multiflora singles.
         (1) These have fewer smaller flowers on one stem.
         (2) These flowers have one sepal each.
         (3) These are the best varieties for flower beds.
         (4) This class weathers better than the Grandiflora single class.
      c. The third class is the Grandiflora doubles.
         (1) They have larger flowers on one stem.
         (2) These flowers have two sepals each.
         (3) These double flowers are best used in window boxes or planters and not in flower beds.
   (4) These have poorer weatherability than single types.
   d. The fourth class is the Multiflora doubles.
      (1) This class has many smaller double flowers on one stem.
      (2) The flowers have two sepals each.
      (3) These double flowers are best used in window boxes or planters and not in flower beds.
      (4) These have poorer weatherability than single types.

2. There is one class in the tetraploid type.
   a. These are the Superbissima or California Giant class.
      (1) This class has large flower heads averaging from 5 ½ to 6 ¼ inches across.
      (2) This class is of little importance in the present day market.

B. Here are some important cultivar notes.
1. There are approximately 400 to 500 cultivars available.
2. Each seed company has a list of their favorite cultivars.
3. Observe cultivars under your conditions, visit trial grounds, and grow those that perform best in pack, as well as consumer's garden.

III. PROPAGATION
A. Petunias are propagated by seeds or cuttings.
B. Seed is most commonly used for production.
   1. Use only hybrid seed from reliable sources.
   2. Here is the procedure to keep seed viable.
      a. For best results, order new seeds each year.
      b. Keep the seed in a cool, dry place in insect and rodent free containers for storage from year to year.
      c. The rule of thumb: keep the humidity (in percent) plus the temperature (in degrees) below 100.
C. Proper method of sowing seeds is important.
   1. There are roughly 200,000 seeds per ounce but seed count varies by variety.
   2. Sow seed in rows about 1 inch apart.
      a. The rows in the mix are made from a marking board calibrated to form a V-shape indentation ¼ to ½ inch deep.
      b. Sow approximately 1000 to 1500 seeds per standard flat (11 ½ × 22 ¼ inches)
enough to maintain good green color. Low levels of fertilizer keep plants short.
6. Develop your own fertilizer system.
7. If you under-fertilize, plants will be short, yellowish in color, and poor in growth.

C. Optimum temperatures vary with type of growth desired.
1. Seed germination requires a minimum of 70-75°F constant temperature.
2. 60-65°F night temperature is required for first 3 to 4 weeks of transplant growth.
3. Night temperature can then be lowered to 50°F for the last 3 to 4 weeks of crop.
4. Some growers do not lower temperatures at the end of the crop, but maintain 60°F night through entire crop growth.
5. Night temperatures of 70°F after transplanting are too warm for a quality crop.

D. Proper light is essential for good growth.
1. Petunias require direct sunlight for best growth.
2. Use all light possible at recommended temperatures with adequate water.
3. Reduced light causes plants to stretch and reduces flowering.

E. Proper water is important.
1. For most uniform crop, it should be done by hand.
2. Use a fine water breaker to water flats thoroughly.
3. Automatic systems must be adequately installed with enough light present to allow rapid drying of foliage.

F. Spacing is an important consideration.
1. Place flat to flat with 2 foot center walk. (90 percent of greenhouse space should be utilized.)
2. Keep flats off the ground to prevent rooting into greenhouse floor.

G. The following should be considered in flower initiation and development.
1. Plant height and flowering is controlled by temperature and photoperiod.
2. Petunias are long-day sensitive between 63°F and 76°F.
3. Below 63°F, plants are short, well branched and take longer to flower.
4. From 63-76°F (under short days—8 to 12 hours light), plants are short, well branched and take longer to flower.
5. From 63-76°F (under long days—12 to 16 hours light), the flower will initiate, plants will be taller, single stemmed and flower faster.

6. Above 76°F (under either long or short days), plants will be single stemmed, fast flowering and tall.

H. Growth retardants can be used to keep plants compact. (See MSU Bulletin E-1275)
1. Use B-Nine Sp at 2500 ppm when plants are the size of half-dollars.
2. Some varieties require 2 or 3 applications spaced 5 to 7 days apart.
3. Late applications are less effective and may delay flowering.
4. A-Rest at 100 ppm as a foliar spray works well but is more expensive.

I. Programming is an important consideration.
1. Cropping time is 10 to 12 weeks with 50°F night temperature for the last 3 to 4 weeks.
2. Eight to 10 weeks are required if 60°F night temperature is minimum.
3. Total crop schedule might be 70 to 75°F to germinate, then 60 to 65°F nights for two weeks until transplanting, continue 60 to 65°F nights for four weeks, then finish crop at 50 to 55°F nights.
4. To delay flowering, provide 40°F nights when the buds appear.
5. In northern climates, December to January sowing takes 90 days, February sowing, 70 days and March sowing, 50 days.

VI. INSECTS AND DISEASES

A. Insects are not usually a major problem. (See MSU Bulletin E-1276 "Insect Controls for Michigan Commercial Greenhouse and Bedding Plant Production", Price 50 cents).
1. The following insects can be problems:
   a. Aphids can infect petunias.
   b. Caterpillars are sometimes problems on petunias.
   c. Slugs and snails can be a problem in greenhouses with poor sanitation practices.

B. Diseases can be a major petunia problem. (See MSU Bulletin E-1275).
1. Damping off is the major disease on petunias.
   a. Usually it is caused by Rhizoctonia, Pythium or Phytophthora.
   b. Steam or chemical treatment of soil can reduce the problem.
2. Foliar diseases can also be a problem.
   a. Botrytis is the most frequent foliar disease.
   b. Avoid free moisture on foliage and implement strict sanitation conditions.
enough to maintain good green color. Low levels of fertilizer keep plants short.
6. Develop your own fertilizer system.
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VII. WEEKLY STAGES OF DEVELOPMENT OF PETUNIAS

**WEEK 1**

**WEEK 2**

**WEEK 3**

**WEEK 4**

**WEEK 5**

**WEEK 6**

**WEEK 7**

**WEEK 8**

**WEEK 9**

**WEEK 10**

**WEEK 11**

**WEEK 12**

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