

Brody and Kline Give Conception of Election

C. L. Brody, Executive Vice President of the Michigan Farm Bureau, issued the following statement in regard to the election Nov. 6.

It is well to bear in mind that the recent election did not eliminate or solve the problems confronting our Nation. The vote November 4 changed the leadership in the White House and in Congress, but the problems to be faced remain as they were before the election.

It remains to be demonstrated whether the great personal triumph of General Eisenhower and his induction into the Presidency January 20 will result in initiating a reversal in the trend toward bureaucracy and socialism in America.

In attempting to appraise the situation, consideration needs to be given to the powerful influences and pressures that will face the new President. In addition to any obligations incurred during the campaign we shall still have in office many of the same Congressmen of both political parties, who, in the 82nd Congress, voted to reject the recommendations of the American Farm Bureau Federation for the reduction in the appropriations for agricultural political action programs.

Also many of the legislators who voted to replace the variable farm price floors advocated by the Farm Bureau with 90% of parity support prices on basic farm commodities will continue to occupy seats in Congress. It must not be forgotten that both Presidential candidates expressed themselves in favor of continuing high farm price supports.

We should also remember that leaders in both political parties expressed interest in hand-outs from the Federal Treasury and the continuation of high, guaranteed farm prices. This indicates that candidates for office have become fearful that a considerable portion of the people will sell their votes to the highest bidder.

The tremendous task of reducing the two and a half million employees in the Executive Department and the elimination of wasteful expenditures will be facing the new President. Hundreds and even thousands of individuals on the Federal payroll located in every state in the Union constitute an enormous political power with which the new Administration will have to reckon.

WE CANNOT DISREGARD the fact that subsidies, high price supports, price controls, and other nostrums have deadened the initiative and self-dependence of thousands of people in all walks of life. The forces of bureaucracy have become firmly rooted in the soil of American freedom. Dependence on government has crept upon all classes of our citizens as a narcotic. It has become a habit with many. It will be as

with the support of farmers themselves. Farm organizations are faced with the tremendous task of developing a clear understanding and realization of the destructive results that inevitably follow the continued acceptance of paternalism from government.

We need to emphasize continually that high support or government-guaranteed farm prices automatically lead to production and acreage controls, marketing quotas, price controls and rationing for both producer and consumer. The end result will be that the Government will tell the farmer what and how much he shall produce and how much he is to receive for it. Federal bureaus will dictate what and how much the consumer shall buy and what he shall pay for it.

THE 506 DELEGATES in the 33rd Annual Meeting of the Michigan Farm Bureau in East Lansing, November 13 and 14, emphasized that we must drive home the fact that the farmer cannot continue to accept greater and greater government hand-outs, and at the same time retain his freedom. These representatives chosen by 53,365 Michigan Farm Bureau members in 62 Michigan counties adopted strong policies for the curtailment and consolidation of federal action agencies, the restoration of local option and control, the abolition of all federal payments to individual farmers, and the restoration of variable price supports. These spokesmen for Michigan farmers insist that all government policies and projects conform to the fundamentals upon which the freedom and initiative of the American farmer and all other citizens are dependent.

The best assurance that the Michigan Farm Bureau will accomplish its full part in this program will be to exceed the goal of 56,662 members in the annual Farm Bureau membership roll call starting December 1.

GOVERNOR STEVENSON has expressed the hope that the Democratic Party will "take a position of intelligent opposition" to the Republican Party. He said, "To the extent that I can help make the party a useful instrument to the nation I will be glad to do so." Governor Stevenson could render no higher service than to criticize the Republican Administration for every failure to stop the creeping powers of federal bureaucracy and government domination of the productive efforts and lives of our 150,000,000 people.

Join the Farm Bureau Dec. 1.

49 Counties Make Their Goal in 1952



Pictured above are the counties that reached 100% or more of their goal in 1952: Berrien, Cass, St. Joseph, Branch, Calhoun, Hillsdale, Jackson, Lenawee, Livingston, Oakland, Washtenaw, Wayne, Allegan, Barry, Ionia, Kent Clinton Eaton, Genesee, Ingham, Huron, Lapeer, St. Clair, Sanilac, Tuscola, Montcalm, Newaygo, Osecola, Arenac, Bay, Gladwin, Isabella, Midland, Saginaw, Benzie, Manistee, Missaukee, N. W. Michigan, Alcona, Alpena, Charlevoix, Cheboygan, Emmet, Iosco, Montmorency, Ogemaw, Oshtemo, Presque Isle.

Kline Makes Statement On Election

Allan B. Kline, president of the American Farm Bureau Federation, issued the following statement in regard to the election November 6.

"Interpreting the election landslide is now a popular pastime. I think farmers, like others, voted as citizens and not as an interest group trying to vote favors for themselves.

There was a widespread will to change those responsible for the administration of our government. There was a confidence in the new leadership offered. This is clear.

At the same time, many millions of people, quite as sincere as the majority, voted for the losing party. They now are the minority party. We need them too. A two party system is good. Indeed, desire for a two party system seemed to be a strong factor in the voting preference in the South.

We have a right to expect of a new administration clear-cut programs and positive action. There is the necessary popular support for such action. Control of Congress insures responsibility. Our times require it. It is important to remember that our problems of inflation, the Korean war, foreign relations, the budget, and others, still remain. The election merely fixed responsibility by choosing representatives to run our government for us.

We are all interested in our relations with other governments.

Voters tried to choose men who could solve the knotty problems of foreign wars and foreign trade. Farmers are especially interested in their solution. Our children are in the armed forces. Our taxes help pay the bill. Ten percent of our total farm production is exported.

We hope the new administration can handle the budget. Farmers are now in the price-cost squeeze which comes after a long inflation. This inflation began with the Second World War. It is world wide. In its earlier stages, farmers prospered. There was unlimited demand, and prices as usual rose faster than costs. But costs catch up and tend to stay up. Farm production expenses as figured by the Bureau of Agricultural Economics, U. S. Department of Agriculture, in 1940 were \$6.6 billion and this year are estimated at \$23.4 billion. Furthermore, farm prices have been falling while costs con-

tinue to rise. We have the problem of maintaining expanding demand. This, of course, means an economy which expands its real income by increasing consumption. We must continually seek to achieve improved nutritional standards and firm demand at reasonable prices for food products.

The election is over. The landslide is an accomplished fact. The electorate has given responsibility to the Republicans. Our problems are many and were never more imposing. However, working together as citizens in a country dedicated to the protection of the citizen's rights and opportunities, we have every reason to believe that the outlook is optimistic."

100 Eggs

The first 100 eggs a hen lays just about pay for her feed for the year, according to Michigan State College poultry specialists.

great step in its contribution to Michigan farmers.

In search for an agent that would solve the major problem of the fertilizer in its production blends the ingredients more smoothly, aids in bringing about uniformity of particle size as well as helps maintain a more uniform chemical analysis.

Farm Bureau Services is now using these surface active agents, known as "surfactants," in their spring fertilizer production. This new homogenizing process will not only enable the co-operative to produce even higher analyses in the future as the ingredient supply will permit, but will provide the farmer with an increasingly important product that he can apply to his soil with greater ease and afford a savings in time, labor, and money.

Hog "Flu"

Balanced rations, dry bedding, plenty of water and barnyard sanitation are your best ways to fight hog "flu," remind Michigan State College swine specialists.

Join the Farm Bureau Dec. 1.

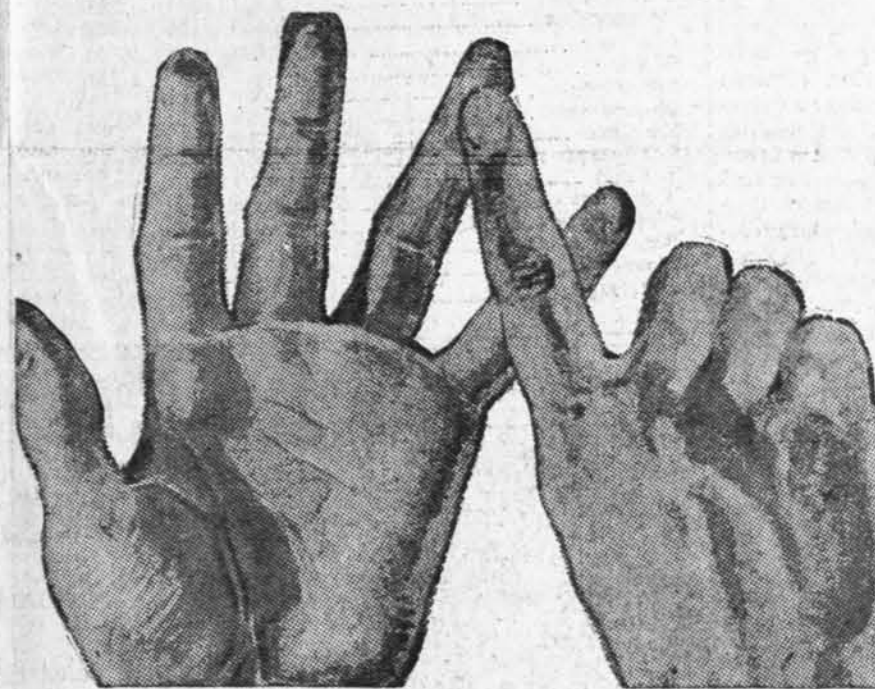


New Fertilizer Process Developed

A great new discovery that will improve the condition and workability of fertilizer during its production as well as storing and drillability during use on the farm has been announced by the fertilizer department of Farm Bureau Services, Inc., in Lansing.

The large co-operative farm supply organization, which has a one and one-half million dollar fertilizer manufacturing plant at Saginaw, was one of the pioneers in the production of high analyses plant foods several years ago and now through the research facilities of the Illinois Farm Supply co-operative has taken another

Here's Another Farm Bureau First!



NOW YOU CAN HAVE
NEW IMPROVED
HIGH ANALYSIS
PLANT FOOD

Farm Bureau Services was one of the pioneers in the production of high analyses plant foods . . . and now, through the research facilities and developments of the Illinois Farm Supply Co-operative, has taken another great step in its contribution to Michigan farmers. This great discovery in fertilizer production now makes it possible for your Farm Bureau plant foods to have these advantages:

- GREATLY IMPROVED FLOW
- SMOOTHER DRILLING & SPREADING
- EXCELLENT STORING QUALITY

A GREAT DISCOVERY IN FERTILIZER MANUFACTURING

In a search for an agent that would solve the major problems in fertilizer production, a chemical now has been found that when added to fertilizer in bringing about uniformity in particle size and helps maintain a more even chemical analysis.

This new, improved process hastens and completes the reaction of the fertilizer ingredients at the time of mixing completing the curing period in a much shorter time and assuring the drillability of the finished product even after long storage during the winter months without special granulation operation.

Take Advantage of These

SUBSTANTIAL DISCOUNTS

On All Farm Bureau New High Analysis Plant Food

SHIPPED IN DECEMBER

Why wait until the last minute to buy your spring requirements of fertilizer. By ordering your Farm Bureau high analysis plant food now . . . for early delivery . . . you can save up to 2% per ton. In addition you'll be certain of getting exactly the amounts and analysis you need. Here are the analysis available to you for spring use:

0-20-0	10-10-10	3-18-9
0-20-20	4-12-24	6-24-12
0-10-30	4-16-16	5-20-20

SEE YOUR LOCAL FARM BUREAU DEALER TODAY

FARM BUREAU SERVICES, INC.

FERTILIZER DEPARTMENT

LANSING 4, MICHIGAN

DECEMBER

Milk Maker Gets Results

Milkmaker 34% is still the choice of good dairymen who have used it for years and checked on results. Farm Bureau Cattle Supplement 48% protein delivers 10% more protein than Soybean Meal—17% more protein than Cottonseed Meal and 41% more than Linseed Meal. And even more important, it carries inorganic sulphur so the urea in the supplement can be built (by bacterial action in the rumen) into the sulphur carrying amino acids, methionine and cystine, which are often in short supply in the average ration.



Farm Bureau Cattle Supplement 48% ALSO carries trace minerals, phosphorus, molasses, and vitamin "D." It makes a complete supplement, yet delivers protein at low costs to help reduce production costs.

Cattle feeders are cashing in on lower production costs, too, by using Farm Bureau Cattle Supplement 48%.

More Space, More Eggs

PURDUE SAYS, providing 48 feet of feeding space per 100 hens, instead of 24 feet helped produce 5 to 7% more eggs. What do you provide?

DON'T CROWD your birds. Give the timid ones a chance to be more comfortable and less harassed—they will pay you for your care.

Research has proved that more watering space, along with more feeding space, helps timid birds eat and drink and lay profitably.

WATCH YOUR SCRATCH—mash ration. 40-60 ratio (40% scratch and 60% mash) if you use an 18% mash and a 50-50 ratio where a 20% mash is used. Pullets can be fed a little more scratch to hold body weight up.

Larger Hogs, Faster

For fattening hogs, research has found that 1200 to 1400 lbs. of corn is well balanced by 100 lbs. of 40% Porkmaker.

If you want bigger, sturdier pigs with more snap and go, feed Farm Bureau Creep-ettes (in pellets) from 2 days on in a creep feeding plan. Creep-ettes carry rolled oats - molasses - extra antibiotics and "B" vitamins.

Farm Bureau Services, Inc.

Feed Department

221 N. Cedar Street

Lansing, Michigan

ROLL CALL WEEK

Dec. 1

JOIN

YOUR COUNTY FARM BUREAU

Need Seed? Pays to Read

Michigan has a seed labeling law that permits condemnation of seed lots containing noxious weeds...

Vern Thalman New Jr. President

Saturday afternoon. Preliminary contests in the forenoon had eliminated Herbert Clarke, Eaton; Theresa Koppelman, Monroe; Paul Leipprandt, Huron...

WALTER HERITZ WINS SKILLED DRIVING CONTEST AFTER AN EXCITING and exhausting day, Walter Heritz of Berrien County was declared the winner in a closely contested battle to determine the Junior Farm Bureau's most skillful driver.

Six people competed in the contest at Michigan State College on November 1. Each had previously won a county contest. Other contestants besides Heritz were runner-up Herb Bachelor, Emmet; Sally Devine, Monroe; Lauren Geiger, Washtenaw; Garth Klett, St. Joseph; and Ray Travis, Barry.

THE TESTS were conducted by the Michigan State Police and Professors Leslie Silvernale, Bernard Loft, and Roland Patterson of the Michigan State College Driver Education Program.

This contest was the culmination of the Junior Farm Bureau Skilled Driving Campaign in which all but two of the Junior groups participated to some extent.

JUNIORS PRESENT TROPHIES AT ANNUAL BANQUET THREE HUNDRED twenty-five Junior Farm Bureau members and friends attended the annual banquet at the People's Church in East Lansing on November 1.

County with most members by convention time, 1952—Berrien. County with highest percentage of goal by convention time, 1952—Osego.

Group with best written program for 1952-53—Washtenaw Salem.

County achieving best program in 1951-52—Berrien. County with most members in 1951-52—Berrien.

County with highest percentage of goal in 1951-52—Osego. County with greatest increase in percentage of goal in last year—Livingston.

OTHER BANQUET features included entertainment by Jackie Gagnon from Washtenaw County and the state Talent Find Junior Farm Bureau quartette from Livingston County.

"Farmers Voted As Citizens"

(Continued from Page 1) realistic payments out of the federal treasury.

MEXICAN GENERALS—MARRIED TO FARM BUREAU By way of conclusion, let me say that rather than having won a war let's consider that we are in a position of having an opportunity to clean up the problems that have been left behind and move forward on to higher ground.

Socialism is merely another form of monopoly—this time government monopoly, and we can expect its advocates to continue to fight for more power transferred from the individual to the state.

The farmers of America have clearly indicated that they are strongly in favor of a program with balance. In the 1948 election farmers generally supported the platforms of both political parties because they were in line with the recommendations of the major farm organizations.

However, the left-wing element in the party was securely in control at Chicago and the writing of the 1952 farm plank of the Democratic Party was turned over to Secretary of Agriculture Charles Brannan and Congressman Harold Cooley of North Carolina who used as their advisors the extremely left-wing Farmers Union.

Final Tabulation by County On Proposals No. 1-2-3 As They Appeared on the Nov. 4 Ballot

Table with columns: COUNTIES, PROPOSAL NO. 1 For/Against, PROPOSAL NO. 2 For/Against, PROPOSAL NO. 3 For/Against. Lists 53 counties and their respective vote counts.



WESLEY S. HAWLEY Director of Membership Acquisition

Mr. and Mrs. Farm Bureau members, do you want a Farm Bureau with lots of power? Do you want a Farm Bureau that is utilizing all of its power? If the answer is yes, then we really need to GAS-UP.

Membership participation is the gas for power in Farm Bureau. It is by putting yourself into Farm Bureau that the real power is developed. You wouldn't buy a farm and expect results without working it.

This is going to be even more needful in the immediate future for there will be a real scramble by many groups to have influence on government and on our society.

Yes, let's GAS-UP with a good big tank-full of membership participation. Then we can really go places.

Discussion Committee Elected

New members of the state committee which arranges the discussion topic series were elected during July. In a series of meetings in the Farm Bureau districts the following persons were chosen as members and alternate members of this committee.

- District 1 — Lee Cook, Kalamazoo and J. C. Baumeister of Burr Oak. District 2 — O. G. Barrett, Morrenco, and Mrs. Roy Lord, Ceresco.

Insurance By Delegates Study Tabled

A REPORT made by the Insurance Study Committee, appointed by the Michigan Farm Bureau Board of Directors was tabled by voting delegates to allow for study by the membership.

IT IS EXPECTED that Community Farm Bureaus will discuss this report and state their conclusions as to the desirability of proceeding with the organization of a Fire and Windstorm Insurance program.

No Change In Broiler Prices In 1953

Broilers and fryers will sell for about the same in 1953 as in 1952, form 28 to 35 cents per pound live-weight at wholesale in Detroit, forecasts Henry E. Larzelere, Michigan State College poultry marketing specialist.

Shoestring

This is no time to buy a farm on a "shoestring," Michigan farm economists advise. In any farm purchase, be sure of the title before you close the deal, they also caution.

Plenty of Eggs

There'll be plenty of eggs in December, 1953—the man who has plenty of eggs in September and October will be happy he started chicks early.

Evergreens

Evergreens need water this fall to grow this winter and be enjoyed next spring, remind Michigan State College forecasters.

It costs no more to be Sure

Be Fremont Mutual Sure

Fremont Mutual FIRE INSURANCE COMPANY... 76 Years Strong!

Back in the 1870's your grandfather, even your great grandfather may have known Fremont Mutual, may have had the opportunity to test the integrity, the performance which through the years were to give Fremont Mutual its outstanding performance.

Now, Fremont Mutual is 76 years strong — because of its performance and well earned reputation. Most certainly, you too can be sure with a Fremont Mutual Fire Insurance policy.

Extra Protection... Ask your Fremont Mutual Agent to show you, in every policy, the added protection extras — yours with Fremont Mutual. Call him today.

Agents: Fremont Mutual is growing... territory inquiries are invited.

The best friend your farm could ever have. Fremont Mutual FIRE INSURANCE COMPANY. HOME OFFICE - FREMONT, MICHIGAN

SPECIALISTS IN Windstorm Insurance

More than 110,000 policies in force protecting about \$800,000,000 of property throughout the State of Michigan against all kinds of Windstorm Losses.

The splendid financial position and record of service of this company commend it to every thoughtful and business-like farm owner.

Insure Today with the Largest Insurance Company of its Kind in Michigan

MICHIGAN MUTUAL WINDSTORM INSURANCE CO. HASTINGS MICHIGAN

District 10



DON KILPATRICK of Harrisville, Alcona county, is the new MFB District Representative for District 10 in northeastern Michigan.

He succeeds Arlo Wasson, now with the Farmers Petroleum Cooperative. Mr. Kilpatrick helped organize Alcona County Farm Bureau in 1948 and has served as county chairman and Community group chairman. Mr. and Mrs. Kilpatrick and family live on their dairy farm near Harrisville.

MFB Approves Building

After a Friday morning defeat at the Michigan Farm Bureau Convention, supporters of the proposed new Animal Industries Building at M.S.C. asked for reconsideration of the resolution.

Led by interested livestock and dairy members from Branch county, delegates Friday afternoon reviewed again the need for modern teaching and research facilities.

"Economy is not simply refusing to spend money, but is a wise use of money," said one delegate. Others agreed and gave overwhelming approval to support for the proposed structure.

\$685,000 Invested In Fertilizer Plant

FINANCE PROMOTION DIVISION B. P. Pattison

Debenture sales for the building of a second fertilizer plant and the development of phosphate mine holdings in Idaho has reached the total of \$658,000.00. Sale of these debentures will continue throughout the year.

At the bottom of this page you will find a coupon to be mailed if you are interested. The use of this coupon assists our salesmen in contacting you quickly and economically. The mailing of the coupon in no way obligates you to purchase debentures but is considered as merely a request for additional information.

Livestock Need More than Urea

J. A. Hofer, animal husbandryman at Michigan State College, reports beef cattle get as much nitrogen or protein supplement from a pound of urea as from six pounds of soybean oil meal.

Muck Farmers Colostrum

Colostrum in new milk gives a calf the vitamin A it lacks at birth.

Form for FARM BUREAU SERVICES, INC. Finance Promotion Division. Includes fields for Name, Address, RFD No., Road.

HARDY'S COMPLETE MINERAL PLAN Supplies All Minerals Stock Need—at Low Cost!



SAVES EXPENSE OF HIGH-PRICED MINERAL MIXTURES!

The Modern Method of Mineral Feeding Now you can easily supply your livestock with both the Major Minerals (Calcium, Phosphorus and Salt) and the Trace Minerals (Iodine, Manganese, Copper, Iron and Cobalt) — without upsetting the Calcium-Phosphorus ratio...

Why take a chance on inefficient feed utilization, by permitting your cattle and hogs to consume detrimental quantities of Calcium in order to secure Salt, Phosphorus or the Trace Minerals?

HERE'S WHAT YOUR NEIGHBORS SAY: Less Expensive Method — "In the future that is how I shall feed minerals. It is a quicker method and less expensive." — A.B.

HARDY'S THE ORIGINAL TRACE MINERAL SALT. Includes image of product box and text: "The best friend your farm could ever have."

The 48th State Organizes, Plan To Join AFBF

Rhode Island farmers have formed a new farm group in their state and announced their plans to affiliate with the American Farm Bureau Federation. The new group, the Rhode Island Association of Farmers, has already chosen officers and employed a full-time secretary.

Rhode Island is the only state in the nation which does not now have an AFBF affiliate.

Burton Froberg of Lafayette, president of the Rhode Island Association of Farmers, visited the Washington office of the AFBF shortly after the organization of the Association.

"For a long time we have been concerned with the need to build an independent organization of farmers in Rhode Island," Mr. Froberg said. "We are determined to make the Association of Farmers a 'voice for agriculture' in this state. Everyone who is a farmer is welcome to join."

"It will be our purpose," he continued, "to represent the farmers of Rhode Island both in the state and at Washington. We have needed such representation for a long time. We are particularly concerned with the growth of 'big government.'"

The president of the new farmers' organization is a Washington County dairy farmer and a breeder of the state's leading poultry farmers.

The new Association will have its central office in Providence.

MFB Delegates Set Policies For 1953

DAN E. REED, Ass't Legislative Counsel, MFB

With nearly perfect attendance of the more than 500 voting delegates, the Michigan Farm Bureau Annual Convention on November 13 and 14 approved 64 resolutions embodying the thinking of the membership. They also gave approval to the resolutions adopted by M. F. B. Women at their Annual Meeting on Wednesday, November 12.

EIGHTEEN resolutions adopted were of national or international scope and in reference to these the delegates affirmed the following statement:

"The ongoing resolutions relative to national and international affairs are adopted for the guidance of our voting delegates to the forthcoming annual convention of the American Farm Bureau Federation. They will be superseded by the resolutions adopted at that convention.

Wherever there is any conflict between these resolutions and the AFBF resolutions, the pronouncements of our national organization will prevail. This is essential in order that we may have

effective harmony and unanimity with all of the other Farm Bureau forces throughout the nation."

THE 38 resolutions on state affairs constitute directives to guide the legislative program of M. F. B. Policies approved also include goals for membership, new Community Farm Bureaus and increased Junior Farm Bureau activity.

Farm Bureau Women won support for several resolutions including specific recommendations on mental health facilities and on school curriculum.

PRINTED COPIES of the full text of the resolutions adopted at the convention are available and will be supplied on request of members writing: Public Affairs Division, Michigan Farm Bureau, 221 North Cedar Street, Lansing, Michigan. A summary of the resolutions will appear in next issue of Michigan Farm News.

Four County Farm Bureaus failed to qualify voting delegates: Mason, Montmorency, Otsego and Presque Isle. These counties were entitled to a total of 12 delegates and would have given almost 100% attendance of convention representatives.

MFB Urges Emergency Aid For Schools

One of the problems before many delegates at the annual convention of the Michigan Farm Bureau in mid-November was the financial crisis confronting their own local school district. The MFB convention adopted this resolution:

"A CONSIDERABLE number of school districts will experience a shortage of operating funds before the revenue from their general property taxes becomes available. The situation will apparently be especially acute during the period of January through June of 1953.

Because of the condition of the State's General Fund, we recommend that the Governor convene the legislature in special session in the very near future so that they might enact the necessary emergency legislation to authorize school boards to have increased borrowing authority against anticipated general property tax revenues or against anticipated primary school interest fund payments or other forms of state aid soon to be due to the district. We further recommend that this emergency legislation should terminate June 30, 1954."

A letter regarding the problem and quoting the Farm Bureau action was sent to Governor G. Mennen Williams by Stanley M. Powell, the Farm Bureau's legislative counsel. It is reported that Governor Williams is giving consideration to this request.

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'The' Appoints Benson Sec'y Of Agriculture

EZRA T. BENSON has been appointed by President-elect Eisenhower as Secretary of Agriculture. Mr. Benson is the former Secretary of the National Council of Farmer Co-operatives. "A topnotch appointment," said Allan Kline, President of the American Farm Bureau Federation. Mr. Benson is well equipped for the job. He is familiar with the Washington scene. He has had experience in farming and farm marketing, and has administrative ability of a high order. Several years of residence abroad have given him an insight into international problems which will serve him very well.

REMEDIATION. Concrete can greatly extend the life of old houses and barns whose foundations or walls might need repair or replacement.

REMODELING. Concrete can greatly extend the life of old houses and barns whose foundations or walls might need repair or replacement.

Mrs. Converse Wins Speaking Contest

THE TITLE of the 1952 Women's speaking contest was "A Farm Woman Chats With Her City Friend." The state elimination contest was held the night of November 11 with women from eight districts participating. These women were:

District 1—Mrs. Arch Thompson of Kalamazoo Co.

District 2—Mrs. John Converse of Calhoun Co.

District 4—Mrs. Don Yeiter of Kent County.

District 5—Mrs. Harry Wright of Eaton County.

District 6—Mrs. Ben Davies of Sanilac County.

District 7—Mrs. Roy Dosenberry of Mecosta Co.

District 8—Mrs. Martin Stockmeyer of Saginaw Co.

District 9—Mrs. John Fales of Missaukee County.

THE JUDGES for the state elimination contest were Dr. Jo Menchhofer of Michigan State College; Miss Virginia Summers, City Librarian of Lansing; and Mr. Don Kinsey of the Research and Information Department.

Winners of the state elimination contest were Mrs. John Converse, Mrs. Dosenberry, and Mrs. Wright.

THE FINAL of the speaking contest was presented at the Farm Bureau Women's annual meeting with judges from the cities of Lansing, Detroit, Grand Rapids, Kalamazoo, and Hastings, and the final winners were: First place—Mrs. John Converse of Calhoun County and Mrs. Roy Dosenberry of Mecosta County.

IN MAKING their report of the state elimination contest the judges remarked that all the speakers were very, very good and that it was hard to make a choice between them. Mr. Kinsey, who has judged at the last three state contests, commented that he felt great progress was being made in the speaking contest. It is expected that the women who competed in the state contest will be used as the nucleus for our speakers bureau throughout the state to present the modern farm family of Michigan to their city friends.

Sam Rymer's Service Is His Motto

SAM RYMER, Michigan's top Farm Bureau insurance salesman of 1952 is a soft-spoken, good-natured, neighborly farmer whose creed is to give a helping hand to his fellow men whenever he can.

The insurance salesman who leads all others in the Farm Bureau is Sam Rymer, of Spring Lake, Michigan. This month Sam will captain the Farm Bureau team that goes to Seattle, Washington, to attend the conference of American Farm Bureau Federation.

BY THE END of this year Sam Rymer's sales of life insurance for the Farm Bureau are expected to be well past three-quarters of a million dollars. He will be very close to membership in that exclusive fraternity of topnotch metropolitan insurance salesmen who belong to the Million Dollar Round Table by virtue of selling a million dollars in life insurance in a single year. Sam's feat is more remarkable because it was accomplished during the first full calendar year of operation of the Michigan Farm Bureau Life Insurance Company.

HOW DID HE DO IT? Sam hung up his record by following the Christian principle of helping others as you would have them help you. He wears working clothes, not fancy garb, when he starts out to call on his neighbors, as the photograph with this article shows, and he expects to use those working clothes.

"I have an unlimited marine engineer's license and can act as chief engineer of any vessel afloat, either steam or Diesel," Sam explains.

"So when I meet a farmer having trouble with his equipment, anything from a lawn mower to the largest Diesel tractor, I can help him out. I always carry a

Service Is His Motto



set of socket wrenches, some special tools and wrenches, and an electric drill with me. If a farmer has run a stone through his combine and has bent things up, he is in trouble and he appreciates anything you can do to help him get it apart, straighten it out, and back in service again."

ONE NIGHT Sam milked twenty cows while his "prospect" went to a Farm Bureau meeting where he had to act as chairman. He has done every kind of chore to help out his brother farmers, and it never occurs to him to worry about his own convenience when he starts out to give a helping hand.

SAM, IN OTHER WORDS, believes that selling begins with service. He doesn't like high-pressure methods. He thinks that he is performing a service when he tells his friends and neighbors about the insurance and savings programs available through the Farm Bureau, and he says that he nearly always has interested listeners because they look on him as a friend and because most people are interested in planning their own future welfare.

THE TEAM of Farm Bureau insurance salesmen that Sam will lead to Seattle will consist of twelve members. The other agents on this top Farm Bureau group do not follow Sam's methods exactly, but each of them has found that his sales depend upon giving good service. All of them work long hard hours throughout the year helping Farm Bureau members plan their personal programs of security.

Feed Bone Meal

Pigs need bone meal or other frame-building mineral if they are going to carry the weight they put on with B vitamins and antibiotics, advise swine specialists at Michigan State College.

if this happens...



STATE MUTUAL PAYS!

You are covered against smoke damage caused by stationary heating plants or stoves (portable oil stoves and heaters and fireplaces excepted). That's "protection made to order!"

Special Notice

WINDSTORM insurance can now be made a part of your State Mutual policy. It's no longer necessary to buy a separate policy to protect your buildings from windstorm damage. If you so desire, State Mutual gives you this protection along with your fire protection in a "one-policy" package.

HAIL damage to your buildings can also be covered by State Mutual's new "one-policy" package. This protection goes right along with the windstorm coverage mentioned above.

Remember, your State Mutual Policy is non-assessable—a feature which makes it completely acceptable as collateral at banks or other loaning agencies. And there are no membership fees for new members.

State Mutual INSURANCE COMPANY

702 Church Street Flint 3, Michigan
E. R. DINGMAN, President H. K. FISK, Secretary

"State Mutual Insures Every Fifth Farm in Michigan—Ask Your Neighbors!"

Phone Cos. Sponsor 4-H Projects

A. G. Kettunen, State 4-H Club leader, announced that the Michigan Bell Telephone Company, in cooperation with the Michigan Independent Telephone Association, will sponsor several activities in connection with the 4-H Club Conservation Project, starting in 1953.

Boys and girls who have completed at least one year's program in the conservation project will be eligible to participate.

A girls' camp will be established for the first time. The telephone companies will supply most of the funds for the expense of the girls' camp and defray certain cost in connection with the boys' camp. Transportation expenses to the boys' camp will continue to be covered by the Federal Cartridge Corporation.

Telephone companies' sponsorship will also include medals to the high boy and the high girl in each county, and a free educational trip for the top boy and the top girl in the State to the National 4-H Club Congress in Chicago.

Kettunen stressed that the entire program will be supervised by the 4-H Club section of the Cooperative Extension Service, Michigan State College.

"4-H people believe the conservation project to be one of the most important," he said. "The program brings many economic benefits to the state, particularly those areas dependent on the forests, lakes, and streams, and the resorts, tourists and sportsmen they attract."

"Michigan's telephone companies are to be congratulated for their participation in this program which is pointed toward conserving the state's soil and water resources," he added.

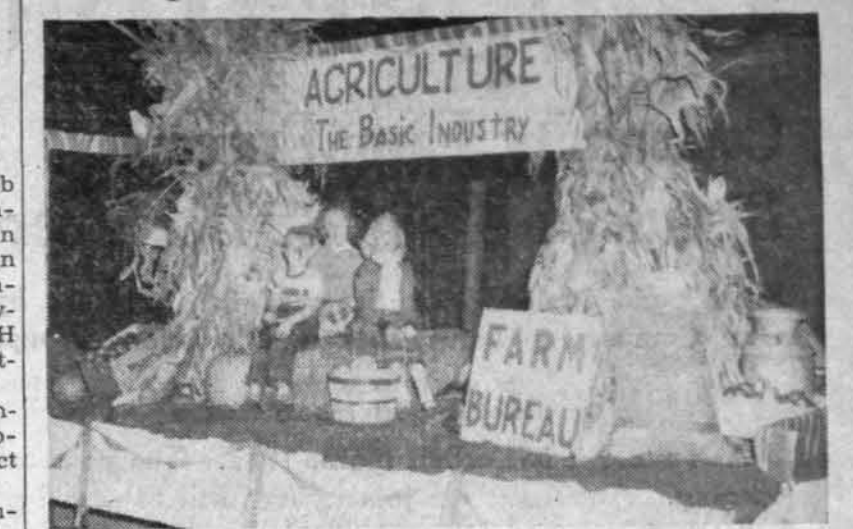
More than \$3000 will be spent annually to aid these camps for 75 boys and 75 girls selected from the state and furnish other incentives for conservation projects.

Farming Expense

Farming expenses will go up 4 or 5 percent in the coming year, Michigan State College farm economists predict.

Join the Farm Bureau Dec. 1.

Muskegon County Salutes Industry



Muskegon County Farm Bureau participated in the salute to industry parade recently with the float pictured above. The parade was sponsored by the Muskegon Chamber of Commerce. The Farm Bureau float was to represent agriculture's important part in American industry.



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