The Government is Cracking Down on Employers Using Illegal Immigrant Labor.

And it’s only going to get worse. So don’t put yourself or your business at risk.

GTO International can handle the entire process of securing legal H-2B labor including planning, recruiting, qualifying, tracking, processing and transporting. We specialize in using web technology to simplify the process, and keep you readily informed. Our field recruiters select only the best, most dependable workers. For questions or more information, call 1.866.428.4727 or visit us at www.gtoint.com.

The Boys in Green are Back.
And they’re coming to a job-site near you.

Since 9/11, the Immigration and Nationalization Service (INS) has been more determined and diligent than ever before.

Are you prepared?

You must know that your workers are authorized to stay and work in this country. Why? Because you cannot afford to lose your workforce to an INS raid during your busiest season.

You need Amigos to stay ahead of the Feds.

Since 1988, Amigos Labor Solutions, Inc. has placed more than 25,000 legal, dependable seasonal workers throughout the U.S. We are H-2B specialists — the first, and still the best.

Call Amigos today.
You’re Open for Business on the Web

Web Marketing Applied, Web Marketing Strategies for the New Millennium, is the must-have book for Webmasters, Web marketers, Web developers...or anyone involved in the marketing or promotion of a Website. Every chapter is filled with powerful ideas to help you drive traffic to your site. Excellent for any industry, business or profession.

Web Marketing Applied:

• Teaches you how to properly market your Website, step-by-step, to achieve maximum results in a short period of time.
• Shows you how to master hundreds of Web marketing strategies, secrets, techniques, and powerful tips to drive traffic to your site and identify new marketing opportunities.
• Helps you create customer loyalty for repeat business.
• Teaches you how to develop a winning marketing plan specifically for your Website. Worksheets included.
• Provides you with FREE access to a password secure area online where you can gain more valuable techniques and share ideas with other Webmasters.
• Reveals strategic offline marketing techniques to drive traffic to your Website.
• Explains how public relations plays a vital role in marketing and outlines powerful public relations techniques for achieving visitor loyalty and maximum marketing results.
• Illustrates how to brand your Website and grow your business.

Master Your Next Move with Success!

Call 1-800-598-6008
Fax: 218-723-9146 • Outside the U.S. call 218-723-9180

Visit our Website and order online at www.advanstarbooks.com/webmarketing/
NOT LISTED?
For your FREE Listing in the

2004 Landscape Management Green Book

Simply copy and fill out the form below and mail or fax it to:

Candy Hausauer
Landscape Management Green Book
131 W. First St.
PO Box 6295 (55806-9752)
Duluth, MN 55802-2065
218-723-9175; Fax: 218-723-9142

We’ll add you to our list to receive a questionnaire for the next
Landscape Management Green Book

Company Name ________________________________
Address ________________________________
City __________________________ State _______ Zip __________
Phone __________________________ Fax __________________________
Contact Name ________________________________

Please circle manufacturer or distributor, in order to get the appropriate form.
☐ Please send me information on advertising opportunities in the 2004 Landscape Management Green Book
I would like to receive (continue receiving) MANAGEMENT free each month: 

Yes ☐ No ☐

1. My primary business at this location is: (fill in ONE only)

LANDSCAPE MANAGEMENT ☐ SUPPLIERS AND CONSULTANTS ☐

LANDSCAPING/GROUNDS CARE FACILITIES ☐ OTHER Contractors/Service Companies (please specify) ☐

2. Which of the following best describes your title? (fill in ONE only)

Manager/Superintendent ☐ Foreman, Supervisor ☐

Executive/Administrator ☐ Government Commissioner, Agent ☐

President, Owner, Partner ☐ Other Titled and Non-Titled Personnel ☐

Supervisor, Foreman, Instructor ☐ Other Grounds Care Facilities (specify) ☐

3. SERVICES PERFORMED (fill in ALL that apply)

Mowing ☐ Turf Disease Control ☐ Turf Insect Control ☐

Irrigation Services ☐ Landscape Design ☐ Tree Care ☐

Turf Aeration ☐ turf Weed Control ☐ Fertilization ☐

Maintenance ☐ De-icers ☐ Chain Saws ☐

Tree Care ☐ Fertilizers ☐ Chipper-Shredders ☐

Insecticides ☐ Fungicides ☐ Sweepers ☐

Lawn Care Service Companies & Custom Chemical Applicators (ground & air) ☐ Other Contractors/Service Companies (please specify) ☐

4a. Do you specify, purchase or influence the selection of landscape products?

Yes ☐ No ☐

4b. If yes, indicate which products you buy or specify: (fill in ALL that apply)

5. Do you have Internet access?

Yes ☐ No ☐

6. If you do not want Advanstar Communications to make your contact information available to third parties and follow the instructions to remove your name from Advanstar's lists, or indicate so below.

Save TIME and fax it: 413-637-4343

Business Reply Mail

First-Class Mail

Permit No 950

Pittsfield, MA
EXPAND YOUR BUSINESS
by offering the COMPLETE line of FABRISCAPE Fabrics & Erosion Control Products

PERFECT FOR
Professional Landscape Service Needs!
The Retail Garden Center!

FABRICS CUT EASY FOR QUICK INSTALLATION
FABRIC FOR YOUR EVERY NEED!

Landscape Fabrics
Weed Control • Woven Ground Covers
Filter Fabric • Paver/Patio Underliner • Soil Separators

Erosion Control
Burlap • Jute • FabriJute™ Erosion Control Netting • Silt Fence

Construction
Road / Driveway / Recreation Park Underliners & Fences

Accessories
Plastic & Steel Securing Pins • Knives • Fabriscape Drainage System

LANDSCAPE FABRICS & EROSION CONTROL PRODUCTS
4800 S. CENTRAL AVE., CHICAGO, IL 60638
(708) 728-7180 • 1-800-992-0550 • FAX: (708) 728-0482

Circle No. 124

FREE CATALOG!

• Over 1500 water-gardening products featured in our catalog.
• Fully-stocked warehouse - ready to ship throughout the U.S.
• All prices discounted from suggested dealer. Additional discounts on full-case quantity purchases.
• Good profit margin for dealers.
• Knowledgeable sales staff to assist with ordering.
• Aquatic Plants, Water Lilies, and Lotus

Call, Fax, E-mail or mail to us for a FREE Catalog!
1-800-979-0999
Fax (800) 837-0841
discountpond@aol.com

DISCOUNT POND SUPPLIES, INC.
Wholesale Distributors of Water Gardening Products & Aquatic Plants
P.O. Box 2198 • Lebanon, VA 24966 • www.discountpond.com

Circle No. 125

PARKING LOT SWEEPER
Call today for free information on starting a sweeping business.
(800) 345-1246

• How to charge for sweeping?
• What is the profit potential?
• What does it cost to run a sweeper?
• How to find sweeping customers?
• General sweeping information.

MODEL 1600
3 Yard Gasoline Vacuum Sweeper

Basic Sweeper Price
$13,950.00

Sweeper Mounts On Your Truck!
WWW.MASCOSWEEPERS.COM

Circle No. 127

LANDSCAPE MANAGEMENT DECEMBER, 2002 147
**Jrco Hooker Aerator**

- Zero-turn maneuverability
- 1 1/2 acres per hour at 5 mph
- Loose plugs of soil - no messy cores
- 6 holes per sq. ft.
- Electric lift

Call for dealer 800.966.8442  www.jrcoinc.com

---

**RainCAD Suite**

Visit us online at  www.raincad.com

- Imports & exports AutoCAD DWG files
- 1,000 individual drawing layers
- Scan plot plans directly into the program
- Landscape design features include manual and automatic plant placement, area/volume calculations, plant search capabilities, automatic legend creation and more!
- Landscape databases include 2,500 different plant selections and may contain an unlimited number of plant entries
- Irrigation design features include sprinkler placement, zoning, piping, pipe sizing and complete hydraulic calculations
- Databases of irrigation equipment include Hunter, Irritrol Systems, Nelson, Rain Bird, Toro and Weathermatic
- Improved Material/Estimate allows you to select and sort report categories, and the ability to export the report to other formats such as Excel, Word, Lotus 123, HTML and XML

Software Republic

Email: sales@raincad.com  Phone: (281) 463-8804

---

**The Nation's Most Dynamic Landscape Management Company**

*U.S. LAWNS*

If you’re looking to increase the size of your lawn maintenance service, shoot for the stars and look at a U.S. Lawns franchise.

U.S. Lawns has become a shining example of what a professional landscape maintenance service should be. With the guidance of U.S. Lawns professionals, we’ll show you, step-by-step, how to:

- Grow Your Business
- Maximize Efficiency
- Cut Costs
- Get the Job Done Right, the First Time

For more information on becoming a U.S. Lawns franchisee, call us at 1-800-US LAWNS.

Over 100 franchised locations operating in 24 states.

Visit us at GIE Booth # 2003  www.uslawns.com
SAVING BIG $$$

**Buy Direct - Wholesale Pricing**
**Longer Life - Higher Segment**

**Super Turbo - Seg**
- Jumbo 4" - $19.00
- 7" - $39.00
- 10" - $50.00
- 12" - $89.00
- 14" - $99.00
- 16" - $150.00
- 20" - $199.00

**Super Seg**
- Jumbo 4" - $10.00
- 7" - $19.00
- 10" - $40.00
- 12" - $69.00
- 14" - $79.00
- 20" - $199.00

Great for Cured Concrete Brick, Block, Pavers

Family Owned and Operated Open 7 Days a Week
1-800-285-0163
Email: QDTblades@aol.com

“NAME SAYS IT ALL”
www.qualitydiamondtools.com

Circle No. 132

Drills and Broadcast Seeders

- Double disk drills for no-till and interseeding
- Broadcast seedings rolled in with a Brillion™ style cultipacker
- Hand or electric broadcasters for small sites

Trillion

Call: (763) 537-6639
Web: www.truaxcomp.com
e-mail: truax@pclipn.com

Circle No. 133

**Lawn Care & Landscaping Scheduling Estimating Routing Contracts Invoicing Income Reports**

Get your FREE Trial at: www.adkaco.com/LM.htm - 1-800-586-4683

Circle No. 131

**Weed Man**

North America’s Largest Lawn Care Franchise Company!

**Ranked #1**
- Ranked #1 in Lawn Care Franchise Satisfaction Rankings, SUCCESS magazine
- Protected territory enables you to market efficiently
- Systems that will increase profits and efficiency
- In depth training permits rapid integration
- Network of dealers provide a wealth of information
- Leaders in the industry will help mentor and grow your business

2001-2002 projected sales

1-888-321-9333 • www.weed-man.com

Circle No. 134

Weed Man

Circle No. 134

Circle No. 134

Circle No. 134
Ad Index

Ad Index

131 Advanced Design Adkad ........................................... 149
122 Agri Fab Inc .......................................................... 56
102 Amigos Inc ............................................................ 141
102 Aquascape Design ................................................... CV3
136 Ariens ................................................................. 150
101 B A S F Corp .......................................................... CV2-1
101 B A S F Corp .......................................................... 101
107 Bobcat Co ............................................................. 11
114 Daniels Pull Plow .................................................... 23
125 Discount Pond Supplies ............................................ 147
116 Dixie Chopper ......................................................... 35
116 Dixie Chopper ......................................................... 115
116 Dodge Chrysler ........................................................ 7
136 Dow Agroscience ..................................................... 32-33
136 Dow Agroscience ..................................................... 103
104 Excel Industries ....................................................... 2
117 Flail Master Co ......................................................... 36
113 Foley Enterprises ...................................................... 22
124 Fabriscape Inc ......................................................... 147
117 Ford Motor Co ........................................................ 28-29
127 G M C Truck ........................................................... 18-19
127 G M C Truck ........................................................... 38-39
119 Grasshopper ........................................................... 41
119 Grasshopper ........................................................... 119
108 Gulf States Horticultural ............................................. 9
108 Innovative Concrete .................................................. 107
108 J P Horizons ............................................................ 55
128 J R C O Inc ............................................................. 148
110 John Deere and Co ..................................................... 17
110 John Deere and Co ..................................................... 109
135 Line Ward Corp ....................................................... 150
127 Masco Sweepers ....................................................... 147
105 Mastercard Intl ........................................................ 5
113 P L C A A ................................................................. 50
111 Perma Green Supreme ............................................... 21
123 Peterson Pacific ....................................................... 53
120 Pond Supplies of America ......................................... 57
132 Quality Diamond Tools ............................................. 149
126 Reinco ................................................................. 147
103 Shaver Mfg ............................................................ 125
103 Simplicity .............................................................. CV4
129 Software Republic .................................................... 148
109 Syngenta ................................................................. 15
133 Truax Co Inc .......................................................... 149
130 U S Lawns .............................................................. 148
121 Valley View Ind ........................................................ 57
121 Vitamin Institute ........................................................ 99
115 Walker Mfg Co ......................................................... 25
115 Walker Mfg Co ......................................................... 116
134 Weed Man ............................................................. 149
118 Yazoo Kees Mfg ...................................................... 37

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.