

Tough equipment engineered for tough customers.



Cub Cadet Commercial

Cub Cadet Commercial turf equipment and landscaping tools are tough enough for any job — even yours.

We've designed our equipment to meet the demands of professional landscapers like you. That means we build dependable machines that make you more productive. We provide innovative features to make your job easier. Plus, we offer service and support programs that help keep you on the job.

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brand. Take a look at our full line of zero-turn riders, wide-area mowers, trimmers, clippers and blowers. Visit one of our dealers. Take a test-drive. Ask about our exclusive Command Cut System™ and programs like Next Day Parts and our 3-year turf equipment warranty.

At Cub Cadet Commercial, we've made it our business to provide you with the finest professional equipment on the market. Which is why it's tough to find a better partner for your business than Cub Cadet Commercial.

Cub Cadet
COMMERCIAL

Engineered for professional landscapers

For the location of a Cub Cadet Commercial dealer near you, call 1-877-835-7841 or visit www.cubcommercial.com today.

Circle No. 131

► Reading Body's contractor body and equipment carrier in one



E-Z-Go's WorkHorse ST 480 has an 800-lb. payload capacity

continued from page 70

operated parking brake, power dump bed with removable sides and tailgate, six-gal. tank with fuel gauge, reverse warning indicator and halogen headlights

Omaha Standard

Omaha Standard Landscaper Body

Best features:

- Bodies available in lengths of 12'6," 14'6" and 16'6" with an outside body width of 96 in.
- Inside usable area is 90-in.-wide by 12, 14 or 16 ft. long, allowing loading of pallets side-by-side
- Side heights are available in 40 and 52 in. and are made of 10-gauge smooth steel with an optional front-mounted 48-in. side access door on the curbside or street side, making access to the front of the body easy
- The bulkhead is also made of 10-gauge steel



▲ Omaha Standard's Landscaper Truck Body



- A 36-in. cab shield or 12-in. weld-on tool tray with perforated base is available as an option
- The unitized rear doors are made of 10-gauge steel with top-punched skin sheets. The top full opening rear doors swing around and lock to the sides for loading. The double acting dump gate is hinged at the top for dumping/spreading, and the bottom is hinged for extension of the platform load area or dropping down for dock loading
- Platforms are available with wood, smooth steel or tread plate

Reading Body

Platform toolbox combination

Best features:

- A contractor body and equipment carrier in one. Tools and equipment are carried in lockable toolbox compartments. Bin dividers with a shelf are an option
- The open cargo area transports any loose or solid cargo on deckplate steel or wood floor
- Platforms are top coated with a two-component, high gloss black urethane paint. Reading platforms, like all Reading products, receive Lectro-Life immersion priming for rust and corrosion protection
- Backed by a three-year limited warranty

Super Lawn Truck

Equipment storage and transportation system

Best features:

- Equipped with a hydraulically-operated ramp that allows large commercial mowers



The Super Lawn Truck features a hydraulically-operated ramp.

to drive right into the back of the truck for easy transport

- The large box-type van is equipped with the hand and power tool storage system that neatly stores over 50 common lawn maintenance tools
- The on-board fuel station reduces fuel stops to one per week

SCI Products

Workman slide-out container for pickup trucks

Best features:

- Will slide off or on your truck fully-loaded
- Can be used as a job container or dump box
- It allows the operator to drive or load equipment or materials in it while it's on the ground. Materials slide on or off a truck in less than a minute **LMI**

Make plans now to attend....

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Mobile and agile

Talk a lot

Kenwood Communications' ProTalk XLS palm-sized two-way radio with four-mile range transmits ultra high frequency (UHF) radio signals. Equipped with a built-in VOX capability and vibration alert, ProTalk is user-programmable to provide two channels of voice communication from a choice of 242 channel combinations. Its features will accommodate personal user preferences while organizing group communications. It features voice encryption,

channel scanning, and a backlit LCD display with numeric and icon read-outs indicating programmed settings and radio performance.

For more information contact Kenwood Communications at 800/950-5005 or www.kenwood.net / circle no. 285



Keeping watch

FleetBoss Global Positioning Solutions' The Boss fleet management systems uses global positioning satellite (GPS) technology. FleetBoss AutoGraphics software analyzes and reports the data in easy-to-read graphic formats. The systems provide vehicle data such as start and stop times, number of stops by address per day, mileage, maximum speed, idle times, routes traveled and more. The systems can also be customized to monitor service equipment usage. The Boss systems use a small antenna on each vehicle that links it to the GPS system. The vehicle data is then easily downloaded into the user's master database, providing a perma-

nent history of the entire fleet operation.

For more information contact FleetBoss Global Positioning Solutions at 877/265-0365 or www.fleetboss.com / circle no. 286

Crunch numbers

Service Communication Software's Service Pro 2000 helps landscapers route, schedule, job cost, market, bill and collect. It creates more than 400 built-in reports, and allows users to make solid operating choices and project sales, growth and income. Mobile accessories include the Handheld and the Pocket Pro. Search for accounts using a customer's name, account number, or phone number; use multi-route view to edit a daily or weekly schedule for multiple routes. The "Best Fit" feature determines the most efficient date and time to schedule a new service, or retreat and scan bar codes to prove your identity and work completed.

For more information contact Service Communication Software at 614/873-6706 or www.picksos.com / circle no. 287

Go digital

Nextel Communications uses iDEN (integrated Digital Enhanced Network) technology developed by Motorola. It's a digital wireless system that combines digital cellular, Nextel Direct Connect, text/numeric messaging and wireless web services in a single phone. Popular for the construction trades where out-of-office communication is necessary. Data-capable phones allow Nextel customers to

access the Web. The company recently introduced the first Java-powered phone in North America. It offers numerous applications specifically for the business customer, including construction calculators, expense pads, voice activation, speakerphone, etc.

For more information contact Nextel Communications at 800/639-8359 or visit www.nextel.com / circle no. 288

Well-received

Vertex Standard's VX-1210 HF band transceiver is weather-resistant, lightweight and user-friendly. Field programming of up to 500 channels allows for continuous receiver coverage between .5 and 30 MHz and transceiver coverage between 1.6 and 30 MHz. The unit offers up to 20 watts of transmit output power. The VX-1210 features a backlit LCD display and alphanumeric labeling of memory channels. Selcall and Telcall are standard features, including a "kill system" to disable unauthorized use.

For more information e-mail Vertex Standard at sales@vxstdusa.com or visit www.vxstd.com / circle no. 289

Palm it

Palm, Inc.'s Palm i705 handheld delivers always-on "push" e-mail from up to eight e-mail accounts; secure, end-to-end, behind-the-firewall e-mail for corporate users; web browsing via Google search or URL entry. The classic Palm Personal Information Management (PIM) features a date and address book in a one-piece package. AOL's Instant Messenger service and other AOL services are also on the Palm i705 wireless handheld.

For more information contact Palm, Inc. at 408/878-9000 or www.palm.com / circle no. 290



Get in front of **51,707** landscape professionals who read **LANDSCAPE MANAGEMENT** over other industry magazines

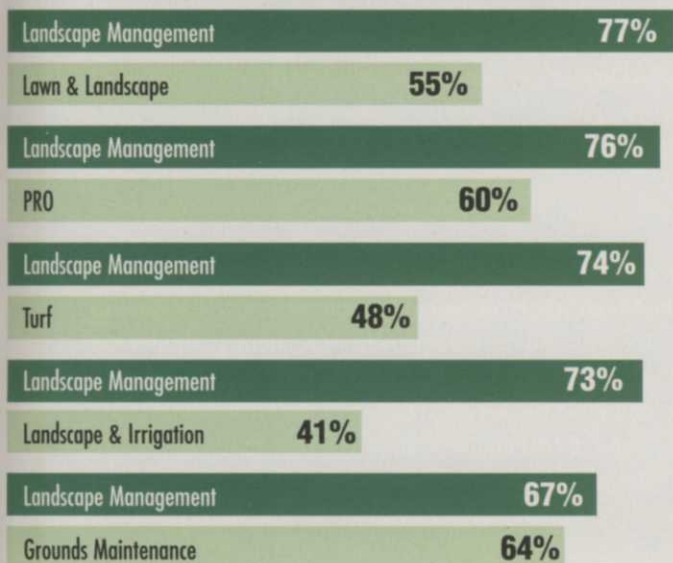
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GEORGE M. GAUMER, Vice President
Sales & Operations
Davey Commercial Grounds Management
Kent, Ohio



PHOTO CREDIT: Post Properties, Inc.

*Subscribers find **LANDSCAPE MANAGEMENT** more useful than other green industry magazine*



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Property at a glance

Location: Boulder, CO

Staff: Ned's Lawn & Tree Service, Inc.

Category: Small Site

Total budget: \$25,200

Year site built: 1975

Acres of turf: 3.5

Acres of woody ornamentals: 5

Acres of display beds: 1

Total paved area: 1.9 acres

Total man-hours/week: 25

Maintenance challenges

- ▶ Keeping bluegrass lush and green
- ▶ Aging irrigation system
- ▶ Responsible and efficient employees

Project checklist

Completed in last two years:

- ▶ Relandscaped problem areas with more appropriate plant selections.
- ▶ Updated irrigation system
- ▶ Developed IPM program

On the job

- ▶ 2 full-time staff, 3 seasonal employees

Roche of Colorado Corporation

2001 PGMS Grand Award Winner for Small Site

When Roche of Colorado Corporation, a pharmaceutical company located in Boulder, CO, hired Ned's Lawn & Tree Service to maintain its landscape, it had one simple demand: keep the Kentucky bluegrass lush and green.

This, however, was easier said than done. The company is located at the foot of the Rocky Mountains, where Ned's crew members have found plenty of large rocks and gravel to contend with just beneath the soil. A 25-year-old irrigation system which must be monitored bi-weekly doesn't help matters.

Mowing's no cinch either. Numerous berms around the site, as well as steep rolls in the terrain, make mowing an adventure.

Where bluegrass has had trouble surviving, Ned's crews have added flower beds with California poppies, snapdragons, Brazilian verbena, begonia, lobelia,



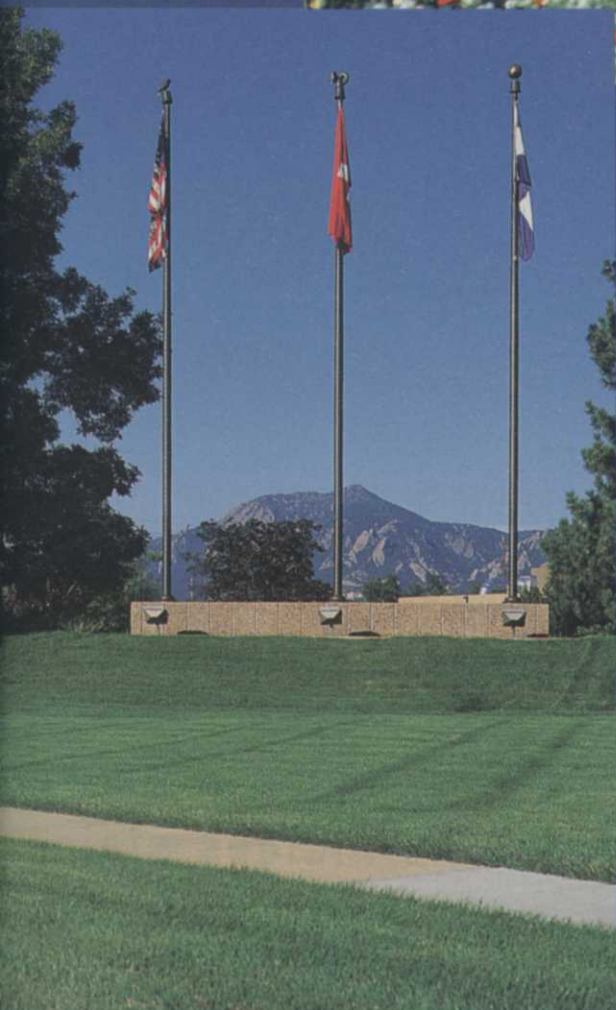
Flat ground is hard to find on Roche of Colorado Corporation's site, which is why most mowing is done with stand-on mowers.

blue salvia, and others. White Nancy has proven to be a great ground cover for the area. With 100% lush bluegrass being unrealistic for this site, Ned has been educating the client on appreciating the diversity within a bluegrass landscape and understanding the principles of site specific landscape design.

PGMS
Landscape
MANAGEMENT

Editors' note: *Landscape Management* is the exclusive sponsor of the Green Star Professional Grounds Management Awards for outstanding management of residential, commercial and institutional landscapes. The 2002 winners will be named at the annual meeting of the Professional Grounds Management Society in November. For more information on the 2001 Awards, contact PGMS at:

720 Light St. • Baltimore, MD 21230 • Phone: 410/223-2861. Web site: www.pgms.org



Although there are some display beds on site, the 3.5 acres of Kentucky bluegrass demand the most attention from Ned's crew. Roche of Colorado Corporation issued this directive when hiring Ned's: keep the bluegrass lush and green.



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several broadleaf weeds, including spurge and oxalis – all with an application window so wide, it even includes early postemergent crabgrass control. Only Dimension has the new technology to do all that. Which means there's really no reason to filthy-yellow-mess with anything else.

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Green Star Professional Grounds Management Awards 2002

**We're searching for the country's
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30th Annual Green Star Professional
Grounds Management Awards**

You are invited to enter the Green Star Professional Grounds Management Awards, co-sponsored by *Landscape Management* magazine and the Professional Grounds Management Society.

This annual program recognizes excellence in landscape management and complements other national programs for landscape design and construction. Grand and Honor Awards are offered in 13 categories of private, public, commercial and industrial landscapes. To qualify, a landscape must be at least four years old and under continuous maintenance for at least two years. See page 81 for details.

The awards will be presented during the Professional Grounds Management Society Annual Meeting, Nov. 13-17 in Nashville, TN. Several winners will be featured in *Landscape Management* and PGMS Forum.

Entry Categories

1. Small site (budget under \$80,000)
2. Residential landscape

3. Public works sites (includes parkways & intersections)
4. Shopping area
5. Hospital or institution
6. Government building or complex
7. Cemetery or memorial park
8. Industrial or office park
9. Park, recreation area or athletic field OR — multiple sites under same management
10. School or university grounds OR urban universities
11. Condominium, apartment complex or planned community
12. Hotel, motel or resort
13. Amusement/theme park.

Judging

A distinguished panel of judges selected by PGMS and *Landscape Management* determines the winners.

This program aims to:

- ▶ Bring national recognition to grounds care.
- ▶ Recognize individual efforts leading to high landscape maintenance standards.
- ▶ Challenge landscapers to achieve a level of excellence.

Eligibility

An entrant must be professionally engaged in, and responsible for, the maintenance of grounds described in ENTRY CATEGORIES. Projects for which an entry was submitted in a design or con-

struction award competition are eligible in the Green Star program, even if the project won an award, because maintenance is the criterion upon which an entry is judged.

Grand Award winning projects cannot re-enter this program for two years (2001 Grand Award winning projects are ineligible until 2003).

Any landscape for which the entrant has the main responsibility for maintenance and beautification may be entered. The size of the landscape operating budget is not a criterion for judging. Rather, the judges will consider the quality, challenge and performance in maintenance of the grounds for a period of at least two years.

How to enter

All entries must include:

1. Fifteen (15) color 35mm slides — ten (10) showing the beauty of the total landscape project and five (5) showing the crew at work. **DO NOT USE 'POSED' SHOTS.** Put a descriptive caption on each slide.
2. Ten (10) 5- by 7-in. color prints — five (5) showing the beauty of the landscape and five (5) showing crew members working in areas that are difficult to maintain. **DO NOT USE 'POSED' SHOTS.** Label each with a descriptive caption.

Note: Put your best scenes on

the slides, which are critical to judging and awards display.

3. One recent photograph of yourself, as the person in charge, working in the landscape.

4. **INDIVIDUALLY LABEL** all slides and photographs with the name of the entrant and the site. **DO NOT USE TAPE** to mount — put in plastic or metal mounts.

5. Include a brief description of the site.

6. All entries must contain a **COVER LETTER** releasing the material for publication at the discretion of *Landscape Management* magazine. All entries become the property of the sponsors and may be published in *Landscape Management* magazine or used for other purposes the magazine deems appropriate. **NO MATERIALS WILL BE RETURNED.**

7. Enclose a check for the **ENTRY FEE:** \$125 for members of PGMS or \$180 for nonmembers. To qualify, all elements of the entry must be **COMPLETE** in one mailing envelope, including entry fee.

Deadline

The deadline for entries is Aug. 4, 2002. All entries must be submitted to the Green Star Professional Grounds Management Awards, c/o Professional Grounds Management Society, 720 Light St., Baltimore, MD 21230.