Membership Has Its Privileges.

Professional Grounds Management Society (PGMS) invites you to join its ranks and start benefitting from membership in a professional organization dedicated to assisting individual managers. We've been growing since 1911, helping to strengthen the educational and economic advancement of professional managers nationwide.

Members nationwide agree:
PGMS provides the greatest professional networking opportunity for grounds professionals.

What are you waiting for?
For more information about beginning your membership, fill out the form below and mail today. Or save time and FAX us: 1-410-752-8295. Isn't it about time?

Mail to: PGMS
720 Light St., Baltimore, MD 21230
Phone: 410-752-3318 • Fax: 410-752-8295
Email: PGMS@assnhqtrs.com

Name (please print) ____________________________________________
Organization ________________________________________________
Street Address ________________________________________________
City __________________ State _______ Zip _______________________
Phone ( ) __________________ Fax ( ) _________________________

Internet/E-Mail Address ________________________________________
Hardscape made easy

Oly-Ola Sales says its Super-Edg landscape edging product provides a nearly invisible landscape edging border and can be used to form and contain creatively shaped logos and patterns. It's constructed of black vinyl, and its 6-in. depth inhibits landscape growth and keeps animals from digging under fences. Edging is secured with steel anchoring stakes with tapered points that slide through pre-cut slots. For more information contact Oly-Ola at 800/334-4647 or www.olyola.com or circle no. 279

Aquabond's hand-held dispensing and mixing system for its two-component, concrete repair compound dispenses compound for custom threaded mounting and fastening. The compound is dispensed around a lubed bolt and then allowed to dry. The bolt is then unscrewed, creating a custom thread for easy removal. For more information contact Aquabond at 714/685-4922 or circle no. 281

Stow Manufacturing says its TP-10 tile/paver saw is capable of ripping a 24-in. tile in a single pass or cutting an 18-in. tile diagonally. Powered by a totally enclosed, non-vented 1.5-hp electric motor, its blades range from 7 to 10 in. A 10-in. blade is standard, and additional blades and profiling wheels are also available. For more information contact BOMAG Light Equipment Division at 800/235-0008 or www.stowmfg.com or circle no. 280
Fast from the Start

Jacklin seeded bermudagrass and zoysiagrass varieties establish faster and cost far less than sprigging/stripping plugs. Each performs well under heat, drought or high salt conditions. All are supported by the industry’s longest-running commercial breeding and development program. Whether it’s a golf course fairway, rough, athletic field, cemetery, park or residential site, Jacklin has the ideal seeded variety for your project.

Word is quickly spreading so don’t be slow. Continue to sprig and you’ll be left behind with slower establishment rates, increased labor and a higher price tag.

Please call 800-688-SEED for the name of your nearest Jacklin distributor.
If the label’s on it, the best is in it.

Now it's easy to know whether you have the best turfgrass mixtures and blends available. Just look for the Jacklin Quality label.

The Jacklin Quality label on the bag says you're planting turfgrass varieties with:
- the industry's leading private research and breeding program behind them
- a wealth of innovation that has led the world in turfgrass development for nearly seven decades
- proven performance that combines unsurpassed color, turf quality and disease resistance

You never have to wonder if the best is in the bag when the Jacklin name is on it.

So the next time you order seed, ask for Jacklin Quality inside. You'll forever be labeled as somebody who knows how to grow great turfgrass.
Receive FREE information on products and services advertised in this issue.

NAME (please print) 
TITLE
FIRM
ADDRESS*
CITY
*Is this your home address?  O Yes  O No
PHONE ( )
E-MAIL ADDRESS
Signature:

MANAGEMENT
March 2001
This card is void after May 15, 2001

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month:  O Yes  O No

1. My primary business at this location is: (fill in ONE only)
   CONTRACTORS/SERVICE COMPANIES
   02 O 255 Landscape Contractors (Installation & Maintenance)
   03 O 250 Lawn Care Service Companies & Custom Chemical Applicators (ground & air)
   04 O 285 Irrigation Contractors & Consultants
   Other Contractors/Service Companies (please specify)  

   LANDSCAPING/GROUNDS CARE FACILITIES
   05 O 290 Sports Complexes
   06 O 295 Parks
   07 O 305 Schools, Colleges & Universities
   Other Grounds Care Facilities (specify)  

   SUPPLIERS AND CONSULTANTS
   08 O 355 Extension Agents/Consultants for Horticulture
   09 O 360 Sod Growers, Turf Seed Growers & Nurseries
   10 O 365 Dealers, Distributors, Formulators & Brokers
   Other (please specify)  

2. Which of the following best describes your title? (fill in ONE only)
   12 O 10 Executive/Administrator - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
   13 O 20 Manager/Superintendent - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
   14 O 30 Government Official - Government Commissioner, Agent, Other Government Official
   15 O 40 Specialist - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Hericulturist, Certified Specialist
   Other Titled and Non-Titled Personnel (please specify)  

3. SERVICES PERFORMED (fill in ALL that apply)
   21 O 19 Landscape Installation
   22 O 26 Landscape Maintenance
   23 O 32 Landscaping Design
   24 O 33 Landscape Engineering
   25 O 34 Special Projects
   26 O 35 Institutional Landscape Management
   27 O 36 Industrial Landscape Maintenance
   28 O 37 Institutional Landscape Design
   29 O 38 Industrial Landscape Engineering
   30 O 39 Special Projects
   31 O 40 Other (please specify)  

4a. Do you specify, purchase or influence the selection of landscape products?  O Yes  O No

4b. If yes, indicate which products you buy or specify: (fill in ALL that apply)
   32 O 1 Aerators
   33 O 2 Trimmers
   34 O 3 Chain Saws
   35 O 4 Chipper-Shredders
   36 O 5 Tractors
   37 O 6 Mowers
   38 O 7 Other (please specify)  

5. Do you have Internet access?  O Yes  O No

5A. If so, how often do you use it?  O Daily  O Weekly  O Monthly  O Occasionally

6. Do you provide Internet access?  O Yes  O No

7. If so, how often do you use it?  O Daily  O Weekly  O Monthly  O Occasionally

8. Which of the following best describes your primary business?  O Yes  O No

9. If yes, indicate which products you buy or specify: (fill in ALL that apply)
   32 O 1 Aerators
   33 O 2 Trimmers
   34 O 3 Chain Saws
   35 O 4 Chipper-Shredders
   36 O 5 Tractors
   37 O 6 Mowers
   38 O 7 Other (please specify)  

10. Save TIME and fax it:  413-637-4343

11. BUSINESS REPLY MAIL
    FIRST-CLASS MAIL
    PERMIT NO 950
    PITTSFIELD MA

12. POSTAGE WILL BE PAID BY ADDRESSEE

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MANAGEMENT  
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PO BOX 5054  
PITTSFIELD MA 01203-9697  

March 2001  
This card is void after May 15, 2001  

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month: 

O Yes  O No  

1. My primary business at this location is: (fill in ONE only)  

CONTRACTORS/SERVICE COMPANIES  
02 O 255 Landscape Contractors (Installation & Maintenance)  
03 O 260 Lawn Care Service Companies & Custom Chemical Applicators (ground & air)  
04 O 285 Irrigation Contractors & Consultants  
05 O Other Contractors/Service Companies (please specify)  

LANDSCAPING/GROUNDS CARE FACILITIES  
06 O 290 Sports Complexes  
07 O 295 Parks  
08 O 305 Schools, Colleges & Universities  
09 O Other Grounds Care Facilities (specify)  

SUPPLIERS AND CONSULTANTS 
00 O 355 Extension Agents/Consultants for Horticulture  
01 O 360 Sod Growers, Turf Seed Growers & Nurseries  
02 O 365 Dealers, Distributors, Formulators & Brokers  
03 O 370 Manufacturers  
04 O Other (please specify)  

2. Which of the following best describes your title? (fill in ONE only)  

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13 O 20 Manager/Superintendent - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor  
14 O 30 Government Official - Government Commissioner, Agent, Other Government Official  
15 O 40 Specialist - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist  
16 O 50 Other Titled and Non-Titled Personnel (please specify)  

3. SERVICES PERFORMED (fill in ALL that apply)  

17 O A Mowing  
18 O B Turf Fertilization  
19 O C Turf Disease Control  
20 O D Turf Aeration  
21 O E Irrigation Services  
22 O F Turf Insect Control  
23 O G Tree Care  
24 O H Ornamental Care  
25 O I Landscape Design  
26 O J Landscape Installation  
27 O K Paving, Deck & Patio Installation  
28 O L Pond/Lake Care  
29 O M Snow Removal  
30 O N Transportation  
31 O O Other (please specify)  

4. Do you specify, purchase or influence the selection of landscape products?  

O Yes  O No  

4a. If yes, indicate which products you buy or specify: (fill in ALL that apply)  

32 O 1 Aerators  
33 O 2 Blowers  
34 O 3 Chain Saws  
35 O 4 Chipper-Shredders  
36 O 5 De-Icers  
37 O 6 Fertilizers  
38 O 7 Fungicides  
39 O 8 Herbicides  
40 O 9 Insecticides  
41 O 10 Line Trimmers  
42 O 11 Mowers  
43 O 12 Snow Removal Equipment  
44 O 13 Sprayers  
45 O 14 Spreaders  
46 O 15 Sweepers  
47 O 16 Tractors  
48 O 17 Track Trailers/Attachments  
49 O 18 Trucks  
50 O 19 Turfseed  
51 O 20 Utility Vehicles  

5. Do you have Internet access?  

O Yes  O No  

5A. If so, how often do you use it?  

5B O A Daily  
56 O B Weekly  
57 O C Monthly  
58 O D Occasionally  

6. If so, how often do you use it?  

59 O A Daily  
60 O B Weekly  
61 O C Monthly  
62 O D Occasionally  

NAME (please print) ________________________________  
TITLE ___________________________________________  
FIRM ___________________________________________  
ADDRESS* ________________________________________  
CITY _____________________________________________  
STATE ___________________________________________  
ZIP _______________________________________________  
*Is this your home address?  O Yes  O No  
PHONE ( ) ________________________________________  
E-MAIL ADDRESS ___________________________________  
Signature: _________________________________________  
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Save TIME and fax it:  
413-637-4343
Clean sweep
The M-B Companies’ hydraulic drive SHL angle broom has a hitch so it can connect to the Jacobsen HR-9016 turbo wide-area and the HR-5111 rotary mowers. Capable of snow sweeping, pavement clearing, grass thatching and leaf raking, brush speed can reach 150 rpm. The broom has a sweeping path of 52 in. when angled 30 degrees left or right, while the rotary brush heads measure 25 in. in diameter and vary in lengths up to 60 in. Wire, polypropylene or 50-50 wire-polypropylene broom head options are available.
For more information contact M-B Companies at 800/558-5800 or www.m-bco.com / circle no. 250

Stop those suckers
Want to stop suckers and sprouts that come up from the base of trees in spring? Monterey Chemical Company says its Sucker Stopper Concentrate can do just that. Just mix with water and spray at the base of trees when suckers appear in spring or prune off and spray immediately for three months of suppression. It can also be mixed with latex paint and painted on the tree surface.
For more information contact Monterey at 559/499-2100 or www.montereychemical.com / circle no. 251

Super sprinkler
Hunter Industries’ new Pro-Spray sprinkler features a factory-installed directional flush cap with a “pull-up ring” which prevents spraying onto walkways and buildings during system flushing. Once lines are flushed, a self-sealing flapper closes the flush cap. Another feature is a pressure-activated, multi-function wiper seal that minimizes “flow-by” and allows more spray heads to be installed in same zone. An extra thick body provides durability, and it's available as a 4, 6 or 12-in. pop up.
For more information contact Hunter at 800/733-2823 or www.hunterindustries.com / circle no. 252

Feed your turf
ROOTSinc. says its organic-based 15-3-8 coarse turf food keeps lawns beautiful because it has 15% nitrogen (90% of which is slow release) to provide nutrition and the long-term environmental benefits of the organic base. It can be safely used throughout the season. One treatment can last two months.
For more information contact ROOTS at 800/342-6173 / circle no. 253

Tame terrain
The BCS brush mower attachment for the BCS tiller mows down tall weeds along fences, in drainage ditches and on steep hillsides. Tractor-style tires allow it to go anywhere, and 1/4-in. thick flails feature a swinging tip design that speeds through tall weeds but gives when it encounters a solid object. Adjustable skids glide along the ground at 1 to 3 in. The primary discharge chute in front directs cut weeds away from operator.
For more information contact BCS at 800/227-8791 or www.bcs-america.com / circle no. 254

Strengthen soil
Natural Industries says its Actino-Iron biological soil additive creates an optimum environment for plants to grow and thrive. Composed of humates and naturally chelated iron and inoculated with a beneficial organism called Streptomyces lydicus strain WYEC 108, it creates a defensive barrier around plants’ root systems, creates a more robust root system and increases plant size.
For more information contact Natural Industries at 888/261-4731 / circle no. 255

Tough enough
Quality Lighting’s WFB outdoor lighting bollard combines an aesthetic design with heavy-duty housing and lens construction. Its broad, columnar body has a sealed, domed head that deflects vandalism. The top third of the head is solid metal and is secured integrally with the base of the unit by three 3/4-in. thick hidden steel rods that extend the length of the body and are bolted into place. 35 to 100-watt metal-halide lamps provide crisp, white illumination.
For more information contact Quality Lighting at 847/451-0040 or www.quality-lighting.com / circle no. 256
No other product beats the durability and design flexibility of VERSA-LOK solid retaining wall units. No exceptions. Only VERSA-LOK, with its unique pinning system, permits construction of an unlimited variety of curves, corners, and steps without specification of special units.

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ATTACHMENTS, OPTIONS AND ACCESSORIES CATALOG

A new twenty-page catalog (P/N 6895-17) is now available for Walker Mowers "Attachments, Options and Accessories." For Walker owners and prospective owners, the catalog highlights the versatility of the Walker product line—showing many ways to make the Walker do more, work better on the job and fit the individual owner. Also available is a companion, thirteen-minute video showing many of the accessory items in action (Order P/N 6895-15).

WEB MARKETING APPLIED, Web Marketing Strategies for the New Millennium, is the must-have book for Webmasters, Web marketers, Web developers...or anyone involved in the marketing or promotion of a Website. Every chapter is filled with powerful ideas to help you drive traffic to your site. Excellent for any industry, business or profession.

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Circle No. 136

Circle No. 137

Landscape Management March 2001
For all ads under $250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Svcs., 7500 Old Oak Blvd., Cleveland, OH 44130

Advertising Information / Ad Placement: Contact Leslie Zola at 440-891-2670 or 1-800-225-4569 (ext. 2670), Fax: 440-826-2865
Email: lzola@advanstar.com

Circle 145 on Reader Service Card

Business For Sale (Cont’d)

For all ads under $250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Svcs., 7500 Old Oak Blvd., Cleveland, OH 44130

Advertising Information / Ad Placement: Contact Leslie Zola at 440-891-2670 or 1-800-225-4569 (ext. 2670), Fax: 440-826-2865
Email: lzola@advanstar.com

Business Opportunities

Circle 145 on Reader Service Card

Lawn Care & Maintenance Companies For Sale
Orange County, FL  Gross: $800,000
Pinellas County, FL  Gross: $400,000
South Florida  Gross: $2 Million
For more information on the above lawn care companies and other data, check our website: www.preferredbusinessbrokers.com
All Conversations are Confidential
Preferred Business Brokers
Jay Holion, PCO
Licensed Broker
863.858.4185 • 800.633.5153 • Fax 863.853.3193

SOUTHWEST FLORIDA- Lawncare/ Landscape/ Pest Control- Residential and Commercial. Several Available For Sale. 70k to 700k+ Contact to Buy or Sell: Rainer M. Drygala, Business Broker, Century 21 Sunbelt Realty, 800-809-5645 Ext. 337 3/01

Business Opps (Cont’d)

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P.O. Box 54, Wyckoff, NJ 07481

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