

Landscape MANAGEMENT

For all ads under \$250, payment must be received by the classified closing date.

VISA, MASTERCARD & AMERICAN EXPRESS accepted. Send to:

Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES:

Landscape Management, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT:

LESLIE ZOLA, 1-800-225-4569, (ext. 670) or 440-891-2670, Fax: 440-826-2865
Email: lzola@advanstar.com

Business For Sale

Landscape Maintenance Business

Established 15 years in Colorado Springs, CO.
Netting \$92,655 per year
Total Price Only \$115,000
A. Jay Hoyal & Co. - 800-757-6088

LANDSCAPE CONSTRUCTION COMPANY

Well Established
20-year Landscape Company
Boston, Massachusetts Area.

Annual volume \$3.1 million PLUS!
Company breakdown:

- 70% Construction
- 20% Maintenance
- 10% Snow Operations

Well managed and organized operation with a meticulous fleet. Will sell with or without the Real Estate, which has all the necessary provisions for repairs and parking.
The 2001 backlog to date is \$2.9 Million!

Contact GLOBAL BUSINESS EXCHANGE
MR. JOHN F. DOYLE at: 781-380-4100

Unique lucrative, long established Service Business in Affluent Resort Community

Features Include:

- Nursery
- Approximately six acres
- Buildings and facilities
- Vehicles and equipment
- Excellent contracts

\$1,380,000 in net sales for 2000

Please reply to Email:

janeschwiering@norrisrealestate.com

Business For Sale (Cont'd)

Lawn Care & Maintenance Companies For Sale

Orange County, FL • Gross: \$800,000
Pinellas County, FL • Gross: \$400,000
South Florida • Gross: \$2 Million

For more information on the above lawn care companies and other data, check our website:
www.preferredbusinessbrokers.com

All Conversations are Confidential
Preferred Business Brokers

Jay Hollon, PCO
Licensed Broker

863.858.4185 • 800.633.5153 • Fax 863.853.3193

Landscape and Irrigation Business in Northern Colorado. 30 employees w/tiered management. Owner doing about 15 hours a week and bidding alone. Has land and buildings. Over 500K equipment, 150K inventory, over 400K net. Terms and training.
Call VRBB: 877-353-0045. 6/01

Business Opportunities



The Best in Synthetic Golf Facilities



We will TRAIN YOU to be SUCCESSFUL in the Backyard Putting Green Business

Call the Putting Green Pros
Toll Free 877-881-8477
www.theputtinggreencompany.com

EXPO 2001
Inside Booth
1702
Check out our
Outside
Demo Area!

FREE APPRAISAL • NO BROKER FEES SELLING YOUR BUSINESS?

Professional Business Consultants can obtain offers from Qualified Buyers without disclosing your identity.
Consultant's Fees are paid by the buyer.

CALL: 708-744-6715
Fax: 630-910-8100

CONKLIN PRODUCTS

Start Your Own Business!

Use/market, new technology liquid slow-release fertilizer, micro-nutrients, adjuvants, drift control, seed treatments, etc.

BUY DIRECT FROM MANUFACTURER.

FREE Catalog - 800-832-9635

Fax: 320-238-2390

Email: kfranke@clear.lakes.com

Educational Opportunities

NOW... Learn professional Landscaping and Gardening at home. Our program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Lifetime Career Schools, Dept. LF0141, 101 Harrison Street, Archbald PA 18403. 5/01

For Sale

TURBO TURF

HYDRO SEEDING SYSTEMS



For a FREE hydro seeding info pack & video call:

TURBO TECHNOLOGIES, INC.

1500 FIRST AVE., BEAVER FALLS, PA 15010

1-800-822-3437 www.turboturf.com

RADIOS

Radius[®]

by Motorola
NEW!
UHF 460 • VHF 150 • Low Band

Programmed To YOUR System!
[Compatible w/Other Systems]

"Talk to anybody from anywhere on the course or job!"

Hand Holds from \$155.00
Mobiles from \$278.00
-Full Year Warranty-

CALL 800-231-0103

\$SAVE!

40' x 75' x 14'
\$9,437

Build It Yourself And Save!!! 10,000 Sizes, Bolt-Together All Steel Buildings & Homes. Call Today For A Price Quote And Brochure.
HERITAGE BUILDING SYSTEMS..
800.643.5555
heritagebuildings.com

LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols of trees, shrubs, plants & more. 1/8" scale. Stamp sizes from 1/4" to 1 3/4".
\$87 + \$6 s/h VISA, MasterCard, or MO's shipped next day. Checks delay shipment 3 weeks. CA add 7.50% Tax.

AMERICAN STAMP CO.
12290 Rising Rd. LM1, Wilton, CA 95693
Local calls: 916-687-7102 Voice or Fax **TOLL FREE (877) 687-7102**

For Sale (Cont'd)

FACTORY LIQUIDATION



UP TO 40% OFF

SUPER TOUGH HEAVY I-BEAM BUILDINGS

Perfect for use as a landscaping business location.

- 20 year roof & wall warranty
- Plenty of room for storage & a workshop

Prime Steel

Some Other Sizes Available

- 40 x 65 (3 LEFT)
- 40 x 85 (1 LEFT)
- 50 x 110 (2 LEFT)
- 60 x 150 (1 LEFT)

1-800-291-6777 EXT 402

TOPSOIL PROCESSING EQUIPMENT



TIGER SCREEN™

A screening plant for skid steer loaders.

800-837-3344

SEEDLAND.COM

LAWN & TURFGRASS SEEDS

Grasses for warm, cool & transition zones.
Buy Seed Direct - Commercial Sales Online.

(888) 820-2080
www.Seedland.com

Mid-'70s FINN 1500 Gallon Hydro-Seeder

- Diesel Powered
- Mechanical Agitation
- Totally Reconditioned!
- Brand new electric reel, hose, fittings

Mounted on 1978 Ford 1800 Cabover, with CAT Diesel. Beautiful Condition!

Total Package - \$22,500

Call Neal @ Colonial Gardens Youngstown, OH

330-539-5964

25 Used Spray Trucks MUST SELL

Excellent condition, check out
www.getgreenthumb.com/trucks.html

Or call Albert
972-727-9595

landscapersupply.com
WHERE THE PROS SHOP
1-800-895-4589

usedhydromulchers.com

MOWER REPLACEMENT PARTS

FREE 200 Page Catalog - Save \$\$\$\$

Mower Blades • Air & Oil Filters
Trimmer Line • Belts • Plugs
Over 20,000 Blades in Stock

MOW MORE SUPPLIES

1-800-866-9667

Order **FREE** Catalog LM01

Help Wanted

MANAGEMENT CAREERS

*Looking for a new challenge?
Visit our Web site for the latest
career opportunities.
It's quick, convenient, confidential.*

www.greensearch.com

E-mail: info@greensearch.com
Toll free: 888-375-7787

GreenSearch

PROFESSIONAL GROUNDS MANAGEMENT

MANAGEMENT POSITIONS

Our commitment to excellence has resulted in an overwhelming demand for our services in the northeast and mid-Atlantic region.

Control Environmental Services, Inc. is part of Control Services Group, a national service provider with 90 years of experience in the building maintenance industry. We offer full benefits, continuing education, profit sharing and more.

Please respond to Carol Durst, Director, H/R Control Environmental Services Inc.
737 New Durham Rd., Edison, NJ 08817
1-800-548-6063, ext. 74
Fax: 1-732-548-4359
cdurst@controlsg.com



*Recognition for our greatest asset... People
and a respect and an understanding of
our greatest resource... Nature*

**GET FAST ACTION WITH
THE DYNAMICS OF
CLASSIFIED ADVERTISING!**

Help Wanted (Cont'd)

AMERICAN LANDSCAPE COMPANIES - EOE

CAREER OPPORTUNITIES with 27 year-old award-winning company are available in the following areas:

- Landscape Sales
- Nursery Sales
- Estimating
- Landscape Management

Experience in commercial, public works and production housing preferred. Sales rep will service all of Southern California. Salary commensurate with experience. Benefits. Send resume to HR fax 818-999-2056 or e-mail to hr@americanlandscape.com

MANAGEMENT

Chicago Metropolitan Area

Anderson Pest Control, a leader in pest management services for more than 75 years, is experiencing significant growth and has immediate opportunities for experienced managers.

Anderson is looking for individuals that have strong communication and interpersonal skills. This position requires administration of all aspects of branch operations including full budgeting and profit & loss responsibility. With an inside staff of four and a field staff of up to twenty you will need experience in leading a service team. A college degree is preferred.

We offer excellent growth opportunities, incentive and benefits package including: Matching 401(k), health, life, dental & vision, company vehicle and paid vacations.

For immediate consideration, fax or email resume, salary history and cover letter to:

Mark O'Hara

Email: anderpest@AOL.COM

Fax: 630-834-9298

EOE - Drug Free

THE BRICKMAN GROUP, LTD.

Careers in landscape management available in:

- California - Colorado
- Connecticut - Delaware
- Florida - Georgia
- Illinois - Indiana
- Maryland - Massachusetts
- Missouri - New Jersey
- New York - North Carolina
- Ohio - Pennsylvania
- Texas - Virginia
- Wisconsin

Fax: 301-987-1565

E-mail: jobs@brickmangroup.com

Web site: www.brickmangroup.com

To advertise in *Landscape Management*, contact **LESLIE ZOLA:**

800-225-4569 ext. 2670 or 440-891-2670

Fax: 440-826-2865 • E-mail: lzola@advanstar.com

Help Wanted (Cont'd)



Our landscaping team is seeking an experienced
Area Manager
based in Northern California

We offer a wide range of benefits including medical, dental,
401k with 80% match, 125 cafeteria plan and education.
Confidential fax to (303) 738-8857 or email to
resumes@rbicompanies.com

Employment Growth Opportunities

Carson Landscape Industries is seeking qualified individuals to work in the Sacramento area.

Current openings are available for:

- Irrigation Department Manager/Technician
- Irrigation Service Technician
- Production Job Supervisor
- Installation Job Supervisor
- Maintenance Account Management

For year-round employment, 401(k), medical/dental benefits, and the opportunity to work for one of Sacramento's premiere companies, please fax or mail resumes to:

Carson Landscape Industries
9190 Jackson Road
Sacramento, CA 95826
Fax: 916-856-5410

**EMPLOYERS – JOB SEEKERS
STOP HERE!**

Ferrell's Jobs in Horticulture

is a twice-a-month national newspaper and website for Green Industry employment.

Call: 800-428-2474
or visit
www.giantads.com

Since 1993

GreenIndustryJobs.com

- www.greenindustryjobs.com
- www.landscapejobs.com
- www.irrigationjobs.com
- www.nurseryjobs.com
- www.treecarejobs.com

INCREDIBLE OPPORTUNITIES

to grow personally and professionally with a progressive and aggressive company leading the way in design/build projects in Collin County, Texas.

- **Landscape Design and Sales Position**
Enthusiastic, creative person with a landscape design/architecture background, to take care of client consultation, design, estimate process and sale of high-end residential projects.
- **Landscape Construction Supervision**
Organized, detailed, enthusiastic person with a background in high-end residential and commercial landscape projects, including hardscapes and water features.

Fax or email your resume to:
Longhorn Maintenance Inc.
972-562-6265
abechtold@longhorn.ws

TEUFEL LANDSCAPE

Offering its services for 111 years, Teufel Nursery, Inc. has become one of the largest green industry companies in the Northwest, employing over 460 people. The company is diversified into four major areas consisting of Horticultural Supplies, Nursery Production, Wholesale Plants, Commercial Landscape Construction & Maintenance.

Teufel Landscape is currently seeking an experienced Senior Foreman for our Residential Landscape Installation Department. This person should be proficient in all areas of residential landscape construction including: water features, masonry, wood structures, detailed plantings, pavers. Compensation will be commensurate with individual's ability and knowledge.

Excellent benefits, including
Medical/Dental/Vision • 401(k)
Paid Time Off • Cafeteria Pre-Tax Plan
Wholesale Discounts • Moving Expenses

Please apply or send resume to:

Attn: HR-1
Teufel Nursery, Inc.
12345 NW Barnes Road, Portland, OR 97229
Fax: 503-672-5009 • 800-483-8335
Email: tylers@teufel.com
www.teufel.com
EOE

WHY NOT?

Why not become more than you are?
Why not work with a premier company?
Why not live in a great place?
Why not grab the opportunity of your life?

We are always looking for great people in
Maintenance • Installation • Irrigation

Zuke's Landscape

Phone: 916-635-6502 • Fax: 916-635-6504
Email: zukes@pacbell.net

INFORM • INTRODUCE • INFLUENCE • INSTRUCT

REPRINTS

Use Landscape Management reprints to:

- Develop direct-mail campaigns
- Provide product/service literature
- Create trade show distribution materials

Custom reprint packages include an E-Print
of the same article to post on your website.

**Landscape
MANAGEMENT**

MARCIE NAGY • ADVANSTAR MARKETING SVCS
1-800-225-4569 ext. 2744 or 440-891-2744

SALESPEOPLE- CHECK IT OUT! ACRES EMPLOYMENT ADVANTAGES... In recent surveys from 90 Acres Group employees, they rated the top three REASONS ACRES BEATS THE COMPETITION: **Professionalism:** Assuring customer service, respect & satisfaction. **Quality:** Experienced, passionate employees committed to doing the best job possible. **Superior Results:** Snow, Landscape Maintenance, Construction, Nursery. In recent customer surveys, 2 out of 3 customers rated Acres above peer companies in both "WILL" & "SKILL" while scoring Acres as "meeting and frequently exceeding expectations!" **FIND OUT WHY!** Acres Group, Northern Illinois' largest independent landscape contractor, growing at +18%, seeks additional sales people to continue our growth. Our Construction Department is looking to expand in the design/build market. If you're a Landscape Architect who is highly motivated to aggressively build a design team, with 5-7 years of experience, Acres Group is looking for you! Superior compensation and benefit opportunities. Acres Group, 610 W. Liberty St., Wauconda, IL. **Contact Tom Ballo for immediate confidential consideration. Phone: 847-526-4554 x88; Fax: 847-526-4587; Email: Thomas.Ballo@acresgroup.com Visit our website at: www.acresgroup.com MEMBERS OF THE ILCA SINCE 1985. 6/01**

MANAGER, DISPLAY GARDENS- The Chicago Botanic Garden, located 30 miles north of Chicago in Glencoe, seeks an individual to direct, coordinate and monitor the maintenance programs for 25 display gardens to ensure proper care and development of collections. Work with the horticulturists to develop and support the highest maintenance standards and maximize operational efficiencies. Serve on interdepartmental teams and work groups, and as a liaison with other program areas to provide horticultural expertise and support. Write articles and present lectures related to plants and their care. Position requires a BS in Horticulture or related plant science with five years supervisory experience. Strong interpersonal skills are needed along with the ability to excel in a team environment. **Please submit resume with cover letter to: Carol Chaney, Chicago Botanic Garden, 1000 Lake Cook Road, Glencoe, IL 60022. Position open until filled. EOE 6/01**

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. **PHONE 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com Website: http://www.florapersonnel.com 12/01**

**Show Your
TRUE**

COLOR INCREASES READERSHIP BY 40%!

Advertise in Landscape Management!
Contact Leslie Zola: 1-800-225-4569 ext. 2670
or 440-891-2670 • Fax: 440-826-2865
E-mail: lzola@advanstar.com

COLORS

cleanup crew

THIS AND THAT

Yuuuummy

Imagine getting this call: "Yeah, I'd like to order one thousand linear feet of hibiscus, a ton of leafy ficus branches and a truckload of eugenia. Oh yeah, and 100 gallons of spring water to wash it down with."

The call is from the San Diego Zoo to San Diego, CA-based Miramar Wholesale Nurseries. The plant material is not going to be used to decorate the grounds but feed, and entertain, the animals. Not only do the giraffes, rhinos, gorillas, etc. find the stuff tasty, they also like to play with it. In fact, it's part of their behavioral enrichment program. This plant material stimulates the animals' minds and pleases their palates.

Of course, all of this "play food" spells big bucks for Miramar, one of the largest commercial landscape centers in southern California.



Excess supervision

Jim Creager of Natural Lawn has had about enough of his pickiest customer, a local elected judge who's also — get this — his relative!

One day, the judge called him and asked him to mow his lawn. He was in court that day, so it was his wife who gave Creager a tour of their property. It was a nice-sized home on two lots with several beds, a couple of brush piles, an old dog pen and a vegetable garden. The problem started the next time Creager visited, because the judge's wife once again showed him the whole property and detailed what to mow and what not to mow. In

fact, every time he shows up, she gives him the same rundown.

"She feels the need to tell me everything that needs to be done as if I'm a moron," Creager says.

Plus, he's been told that the beds must never have a single leaf in them, and they call as late as 11 p.m. to see if he's coming the next day.

"You should have seen the look on her face when I unloaded my new Z mower last year," Creager says. "She said, 'You're not going to mow my lawn with that thing, are you?' I've tried twice to get rid of them but they just keep calling."

THOSE DARN CRITTERS

What's the nastiest critter you've ever come up against while on the job? Tell us in 200 words or less and you might win one of our golf shirts, which are going fast. We'll pick the best story, and you might even see it in print if you win. Entries are due by July 15, 2001. Send your submissions via e-mail to jstahl@advanstar.com or snail mail to: Landscape Management, 7500 Old Oak Blvd., Middleburg Heights, OH 44130.

For his story, we salute Jim with a "Landscape Management" golf shirt.

LANDSCAPE MANAGEMENT (ISSN 0894-1254) is published monthly by Advanstar Communications, Inc., 131 W. First St., Duluth MN 55802-2065. **Subscription rates:** one year, \$46, two years \$67 in the United States & Possessions; \$76 for one year, \$113 for two years in Canada and Mexico; all other countries \$148 for one year, \$220 for two years. For airmail delivery, include an additional \$70 per order annually. Single copies (pre-paid only): \$8 in the United States; \$10 in Canada and Mexico; \$15 all other countries. Back issues, if available: \$16 in the U.S.; \$20 in Canada and Mexico; \$30 all other countries. Add \$6 per order for shipping and handling. **Periodicals postage paid** at Duluth, MN 55806 and additional mailing offices. **POSTMASTER:** Please send address changes to Landscape Management, P.O. Box 6198, Duluth, MN 55806. Canadian G.S.T. number: R-124213133. Publications Mail Agreement Number 841919. Printed in the U.S.A.

Copyright ©2001 Advanstar Communications, Inc. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including by photocopy, recording, or information storage and retrieval system, without permission in writing from the publisher. Authorization to photocopy items for internal or personal use, or the internal or personal use of specific clients, is granted by Advanstar Communications Inc. for libraries and other users registered with the Copyright Clearance Center, 222 Rosewood Dr., Danvers, MA 01923 phone: 978-750-8400 fax 978-750-4470; call for copying beyond that permitted by Sections 107 or 108 of the U.S. Copyright Law. For those not registered with the CCC, send permission request in writing to Permissions Dept. Advanstar Communications, Inc., 7500 Old Oak Blvd., Cleveland, OH 44130 or fax to 440-891-2740.



DIXIE CHOPPER

The World's Fastest Lawn Mower



Check out these features that set the Dixie Chopper apart!

Velvet Touch Control Steering - Every "Z" Mower Should Be This Smooth

Lifetime Mower Frame Warranty* - it Doesn't Get Any Better Than This

Top Ground Speed of All "Z" Mowers - Makes YOU More Productive

Engine Options Include Honda, Kawasaki, Kohler, and Yanmar Diesel Power

Call today to experience the Dixie Chopper and see what you've been missing in your business. We'll be glad to tell you and show you what tens of thousands already know; the Dixie Chopper is tops for "Price, Performance and Reliability".

Circle No. 102

DIXIE CHOPPER
The World's Fastest Lawn Mower
www.dixiechopper.com
765-CHOPPER