Making the grade

By itself, or pulled behind a tillage tool, Brillion Iron Works says its Optimizer Pulverizer creates the optimum seedbed surface firm and texturized without air pockets. With an average operating weight of 200 lbs. per ft. of width and open wheel design, it has enough weight to break clods and texturize the seedbed without overpacking the soil. It's available in 3-pt. hitch models in working widths from 10 to 20 ft., and pull-type models from 10 to 46 ft. Drawbar length telescopes from 13 ft., 11 in. to 19 ft., 1 in. on 28- and 46-ft. models. For more information contact Brillion at 800/409-9749 or circle no. 268.

The new Harley Power Box Rake for front-deck mowers can handle turf renovation and overseeding, dethatching existing turf or removing old or worn turf for reseeding. It operates driving forward, can windrow and grade to the right or left and can trap and remove unwanted debris with box endplates. It's available in 4- and 5-ft. models and comes with an adapter kit to fit most 22-hp front-deck mowers. For more information contact Glenmac, Inc. at 800/437-9779 or www.glenmac.com or circle no. 269.

ATI Corp.'s Model SS725 preseeder tiller attachment for skid steer loaders with 13- to 18-gpm auxiliary hydraulic flow turns a rough grade into a finished seedbed. The 72-in.-wide rotor tills, levels and rakes in one operation, and it can be used while driving in forward or reverse. The rotor teeth are mounted in a helical pattern for smooth operation and uniform seedbed depth. Working depth and rotor angle can be adjusted from the seat. The rotor can be hydraulically angled left, right or straight. For more information contact ATI at 717/354-8721 or circle no. 270.
**Little hydroseeder**
FINN Corp.'s T-30 HydroSeeder® has a 300-gallon capacity and hydroseeds 1/10th of an acre in eight minutes. The smallest unit in the HydroSeeder line, it's designed for landscape contractors who want to add hydroseeding to their services, and is sized for smaller hydroseeding projects such as residences and office and apartment complexes. It has a discharge distance of 70 ft. from a hose as long as 150 ft.
For more information call 800/543-7166 or visit www.finncorp.com / circle no. 250

**Design with ease**
VectorWorks Landmark design software offers drafting and modeling with site and landscape tools to create, analyze and present site and landscape designs. Features include schematic design, 3D visualization, planting design and management, irrigation layout and advanced site model suite (includes DTM).
For more information call 888/646-4223 or visit www.vectorworkslandmark.net / circle no. 251

**Walk this way**
Cub Cadet Commercial’s G1436 gear-driven wide-area walk-behind mower has a 14-hp Kawasaki V-Twin OHV engine and a 36-in. cutting deck. Other features include steel fixed fabricated deck, 5-speed Peerless® transmission with 9-spline shaft, vari-touch for quick and easy drive belt adjustment, double "V" drive belt to reduce slippage, Crew Boss™ Hourmeter/Tachometer and optional 2-wheel standing sulky.
For more information call 877/835-7841 or visit www.cubcommercial.com / circle no. 252

**Solid as a rock**
Anchor Diamond retaining wall blocks, suited for residential and commercial landscaping projects, are available in straight face and beveled three-way face styles, providing design flexibility for straight or curved retaining walls and terraces up to 3 ft. high. With the Anchor Pinless System™, a lip on the back of each Anchor block glides the block into place. An optional Anchor Diamond® step unit makes it easier and safer to walk between different parts of a sloped area.
For more information call 877/295-5415 or visit www.anchorofwall.com / circle no. 253

**Fine design**
Visual Impact Imaging’s EarthScapes landscape design software features on-screen plant and modern hardscape libraries, a clone tool to remove old landscaping, texture tool to paint in materials, advanced perspective tools and infinite levels of undo. Also, create architect-quality plot map aerial views of your project, to scale, with Site-Plan Designer. With E-Z Estimator, estimates come directly from the landscape site plan and allow you to customize fields and modify prices.
For more information call 330/665-9080 or visit www.visualimpactimaging.com / circle no. 254

**Off-roading**
Steiner’s UT669G gas utility vehicle features 4-wheel, 14-gauge unitized steel body and tube frame, steel cargo box, rear wheel hydraulic brakes, hand-operated parking brake, automotive-style steering wheel, horn, dual halogen headlights, dual stop/tailights, reverse sounder, skid plate, fiberglass front cow, in-dash storage area, black bucket seats, floor mat and bed lift assist. Options include cage, rear hitch, spare tire and tool box. Towing capacity is 1,200 lbs. Engine is V-twin, 480 cc, 4-cycle, 2-cyl., air cooled. An electric model is available through special order.
For more information contact Steiner at 330/828-0200 / circle no. 255

**Better spreader**
Garber Seeder Company’s new 3-pt. hitch spreader spreads seed or fertilizer into places such as square corners and dead-end spots, makes short turns without cramping the hitch, converts to a pull-type spreader, carries 180 to 360 lbs. or more and calibrates easily so that even small amounts of seed or fertilizer can be spread.
For more information contact Garber at 800/613-4860 or www.garberseeder.com / circle no. 256

**Quiet blowing**
Billy Goat Industries’ Quiet Blow series blower features an exhaust design that condenses and controls hurricane-force airflow into a tight pattern. An ergonomically designed lever allows the operator to control the direction of the airflow right from the handle. Billy Goat says its blower weighs 25 lbs. less than competitive units, and offers the lowest noise level of any wheeled blower on the market.
For more information contact Billy Goat Industries at 816/524-9666 or www.billygoat.com / circle no. 257
Reprints of Landscape Management articles, advertisements, news items or special announcements are available through Advanstar Marketing Services. Customized to meet your specific needs, reprints are highly effective when you use them to:

- Develop direct-mail campaigns
- Provide product/service literature
- Create trade show distribution materials
- Present information at conferences and seminars

Extend your coverage to your website. Custom reprint packages include an E-Print of the same article to post on your website.

Articles
News Items
Advertisements

AD INDEX

119 Aquascape Designs ........................................... 35
126 BASF .............................................................. 50-51
118 Cub Cadet ......................................................... 32-33
131 Dixie Chopper .................................................. 63
134 Easy Lawn ........................................................ 73
127 Excel Industries ............................................... 53
129 Exmark Mfg ....................................................... 59
115 FMC ................................................................. 22-23
123 Ferris Industries .................................................. 40-41
114 Finn Corp .......................................................... 21
120 FMI ................................................................. 39
113 Foley Enterprises .................................................. 20
108 Ford Motor Co .................................................... 10-11
116 GMC Truck .................................................... 25
109 Grasshopper Co ................................................... CV3
109 Grasshopper Co ................................................... 12
110/11 Jacklin Seed ................................................... 17-18
133 JRCO Inc ............................................................. 73
117 John Deere ........................................................ 27-29
101 LESCO .............................................................. CV2-1
130 New England Regional Turfgrass ................................... 60
132 New Jersey Landscape Contractors Assoc ................. 68
106 PBI Gordon .......................................................... 7
128 Pennington Seed ............................................... 55
125 Pond Supplies of America ..................................... 19
105 Rems ................................................................. 15
105 Rohm and Haas ................................................... 5
124 Rohmid ............................................................... 44-45
102 Scag Power Equipment ........................................ 2
104 Textron .............................................................. CV4
107 Walker Mfg ........................................................ 8

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.
Business For Sale

Lawn Care & Maintenance Companies For Sale
Orange County, FL • Gross: $800,000
Pinellas County, FL • Gross: $400,000
South Florida • Gross: $2 Million

For more information on the above lawn care companies and other data, check our website: www.preferredbusinessbrokers.com

All Conversations are Confidential
Preferred Business Brokers
Jay Hoyal, PCO
Licensed Broker
863.858.4185 • 800.633.5153 • Fax 863.853.3193

LANDSCAPE MANAGEMENT IN BEAUTIFUL COLORADO Servicing over 1000 customers with their Lawn Care Program. Established 14 years, grossing $816,218 with profit of $121,543. Jay Hoyal Broker- 800-757-6088.
www.BizForSaleinColorado.com 2/01

SOUTHWEST FLORIDA- Lawn care/ Landscape/ Pest Control- Residential and Commercial. Several Available For Sale. 70k to 700k+ Contact to Buy or Sell: Rainer M. Drygala, Business Broker, Century 21 Sunbelt Realty, 800-809-5645 Ext. 337 2/01

Unique lucrative, long established service business with nursery, acreage and facilities in affluent resort community. Approximately six acres, plus buildings, vehicles and equipment. Excellent contracts. $1,365,000 in gross sales for 1999. Please reply to Email: janeschwiering@norrisrealestate.com 1/01

CONKLIN PRODUCTS- Buy wholesale direct from manufacturer all your liquid slow-release fertilizers, surfactants, drift control, chelated micronutrients, lubrication and much more. Use in your business, or market to turf/ landscape industry. Call for free catalog 1-800-832-8635, Fax 320-238-2390, Email kfranke@clear.lakes.com 11/01

TO JOIN THE BEST
The Best in Synthetic Golf Facilities
We will TRAIN YOU to be SUCCESSFUL in the Backyard Putting Green Business
Call the Putting Green Pros Toll Free 877-881-8477
www.theputtinggreencompany.com

Make Your Dreams Come True
The Spring-Green Way!

COMPLETE SUCCESS SYSTEM!
• Growth Industry
• Low Initial Investment
• Extensive Training and Support
• Innovative Equipment Options
• Proven Marketing Programs
• Franchising Leader Since 1977
• Fast Track SBA Loans

For Free Information:
1-800-435-4051
www.spring-green.com

Put the Power of DIRECT MARKETING to Work for You!
• Mail, phone or fax to over 50,000 decision makers in the landscape industry!
Target your message according to your needs... demographic selects are available—our data is also available for database enhancement or overlay.

For counts and pricing contact:
Tamara Phillips
440-891-2773 or 888-RENTLIST

Tired of dealing with the problems the government has placed on your business? Will the move to outlaw more pesticides, like Dursban, destroy your revenues? Now is the time to consider your future with NaturaLawn® of America, the leader in natural, organic-based and biological lawn care. Become the first in your area to use our cutting edge products and technology. Find out how easy it really is to franchise your existing business or start a new one.
For free info, visit our website at www.nl-amer.com or call 800-989-5444.
**GROWTH, STABILITY, DIVERSITY...**

**OMNI FACILITY SERVICES LANDSCAPING GROUP**

Our full-service landscaping company is seeking energetic, team building individuals to join us as we grow throughout the Eastern United States!

Our current openings are:

**NORTHEAST GROUP (CT, PA, NJ, DE)**
- Landscape Installation Operations Manager (Norristown, PA)

**MID ATLANTIC GROUP (MD, DC, VA)**
- Grounds Maintenance Account Manager (VA & MD)
- Grounds Maintenance Sales Rep (Fredrick, MD)
- Landscape Installation Sales Rep (Fredrick, MD)

**SOUTHEAST GROUP (GA, FL)**
- Water Management Technician (Atlanta, GA)
- Grounds Maintenance Operations Manager (Atlanta, GA)

---

**LANDSCAPE DESIGN KIT 3**

- 48 rubber stamp symbols of trees, shrubs, plants & more 1/8" scale
- Stamp sizes from 1/4" to 1 3/4"
- $87 + $6 s/h VISA, MasterCard, or MO's shipped next day. Checks delayed shipment 3 weeks. CA add 7.50% Tax.

**American Stamp Co.**

12290 Rising Rd. LM1, Wilton, CA 95693

916-687-7102 Voice or Fax

TOLL FREE (877) 687-7102

---

**Help Wanted**

**LANDSCAPE FOREMAN**

Year-Round Work – No Snow Plowing

Do You Want:
- A position where you can use your knowledge and love of the outdoors?
- Generous paid time off including 2 weeks at Christmas plus vacation time?
- Competitive salary and outstanding benefits including 100% paid individual health?

We’re an established, $20 million leader in the landscape design/build field, located in Lake Bluff, Illinois. We are searching for customer-focused leaders to direct the efforts of our labor crews and maintain high quality work.

We Offer: A company that cares and an environment where fun, hard work, open communication and personal growth are supported, plus good salary and excellent benefits.

We Require: High integrity • Good communication and teamwork skills • Experience in management and/or landscape work • CDL-A Drivers License or ability to obtain one • Bilingual skills preferred • CLT Certification a plus

Call/Fax/E-mail (24 hours): Heidi– Phone: 847-891-0421; Fax: 847-985-0287;
E-mail: htrybus@hrstore.com; or visit our Website: www.hrstore.com for more info.

---

**USED HYDROMULCHERS.com**

www.usedhydromulchers.com

---

**LAWNS & TURFGRASS SEEDS**

Grosset for warm, cool & transition zones. Buy Seed Direct - Commercial Sales Online.

(888) 820-2080

www.Seedland.com

---

**FACTORY LIQUIDATION**

**SUPER TOUGH HEAVY I-BEAM BUILDINGS**

Perfect for use as a landscaping business location.

- 20 year roof & wall warranty • Plenty of room for storage & a workshop

Some Other Sizes Available

40 x 60 (3 LEFT)

40 x 85 (1 LEFT)

50 x 110 (2 LEFT)

60 x 150 (1 LEFT)

1-800-291-6777 EXT 402

---

**CLASSIFIED SHOWCASE**

**For Sale**

**SEEDLAND.COM**

LAWN & TURFGRASS SEEDS

For a FREE hydro seeding info pack & video call:

TURBO TECHNOLOGIES, INC.

1300 First Ave., Beaver Falls, PA 15010

1-800-822-3437 www.turboturf.com

---

**ATTENTION LANDSCAPERS**

WHY BURN DAYLIGHT SHOPPING?
We’ll deliver blades, filters, etc. for LESS!

Save time and money...

HUGE searchable database:

http://M-and-D.com/LawnPro

24-hour Secure Online Ordering

---

For Customer Service or Subscription Information, Call 888-527-7008

**January 2001**

WWW.LANDSCAPEGROUP.COM
Help Wanted (Cont’d)

New Year...New Job?
Begin your search by clicking your way through our premier job posting Web site. **GreenMatchMaker.com** is designed specifically to help Green Industry job seekers and employers find each other...quickly, confidentially, and conveniently.

ACCOUNT MANAGER
SALES REPRESENTATIVE
The most reputable and quality oriented, full-service landscape firm in Southern West Virginia is growing! We are seeking positive, highly motivated and experienced candidates for sales and service of high-end landscape maintenance accounts. Prefer some experience in landscape installations. Excellent compensation and benefits package. Beautiful area with numerous opportunities for world class outdoor recreation.

Mail or fax resume to:
Aspen Corporation
PO Box 737
 Daniels, WV 25832
Fax: 304-763-4591

THE BRICKMAN GROUP, LTD.
Careers in landscape management available in:
California - Colorado
Connecticut - Delaware
Florida - Georgia
Illinois - Indiana
Maryland - Massachusetts
Missouri - New Jersey
New York - North Carolina
Ohio - Pennsylvania
Texas - Virginia
Wisconsin

E-mail: jobs@brickmangroup.com
Web site: www.brickmangroup.com

BOZZUTO LANDSCAPING COMPANY
Serving Maryland and Virginia
BLC is a stable, profitable, award-winning firm seeking career-minded individuals.
Positions Available in:
- Field Supervision
- Sales
- Management

Email: tdavis@land.bozzuto.com
Website: www.bozzuto.com
Ph: 301-497-3900

LANDSCAPE PROJECT MANAGER
Full service company specializing in large commercial projects in need of manager.
Duties to include:
- Computer aided estimating
- Bidding
- General managerial
Candidate should possess related degree, preferably a L.A. degree and proven success in the commercial sector.
Send resume to:
Growing Image Inc.
PO Box 34231
Indianapolis, Indiana 46234
317-293-8585 • Fax 317-299-6946

LANDSCAPING OPPORTUNITIES!
Hermes Landscaping, in scenic Kansas City, is seeking green industry professionals who want good pay, benefits and a stable company, to join our premier landscaping company. We have an opportunity for a Landscape Management Division Manager for our 5 million + division.
Due to our continuing growth,we also have opportunities for:
- Designer
- Horticulturist
- Sales Representative
- Estimator
Experience/knowledge of sprinkler systems or landscaping preferred, but not required.
Please respond to:
Hermes Landscaping
12421 Santa Fe Trail Drive, Lenexa, KS 66215
Ph: 913-888-2400 • Fax: 913-888-2418
Email: hermes1@gvi.net
EOE

The RHI Companies are growing...
Our team is seeking an experienced
Vice President of Landscape Construction
to oversee landscape construction teams in TX, UT, CA, CO and future aquaducts.
We offer a wide range of benefits including medical, dental, 401K with 80% matching, 125 cafeteria plan and education. Confidential email to resumes@rhicompanies.com

Labor Problems?
We have the solution!
- LEGAL
- RELIABLE
- HARD WORKING
- DEPENDABLE
- MEN or WOMEN
- MEXICAN NATIONALS

For more information, call now!
North American Labor Service
PO Box 356
Pascagoula, MS 39568
Ph 228-769-5215
Fax 228-769-1553
NalsMexusa@aol.com

Problems?
We offer a wide range of benefits including medical, dental, 401K with 80% matching, 125 cafeteria plan and education. Confidential email to resumes@rhicompanies.com

For more information, call now!
North American Labor Service
PO Box 356
Pascagoula, MS 39568
Ph 228-769-5215
Fax 228-769-1553
NalsMexusa@aol.com
LASTING IMPRESSIONS
Serving Northern Virginia and the Baltimore/Washington Metropolitan Areas

Our team of professionals has once again expanded operations. We are looking for qualified candidates to fill these positions:

- CLIENTS REP / SALES
- DESIGNER / ESTIMATOR
- BRANCH / AREA MANAGER
- GREENHOUSE MANAGER
- LANDSCAPES SUPERVISOR
- GROUNDCARE SUPERVISOR
- TURF / ORNAMENTAL SUPERVISOR
- FLEET / SHOP MECHANICS

We offer a friendly work environment, continued education, advancement, excellent salary, medical, paid holidays and vacations. **Come join our team!**

For more information contact: Zippy Pena - Ph: 877-GET-LILC ext. 8018 Email: zpena@lilclandscaping.com Fax: 301-249-2335

Visit our website at: www.lilclandscaping.com

See career positions available

---

**WESTERN STATES RECLAMATION, INC.**

(WSRI) is an 18-year-old company with unique clientele & projects. Services and projects include land restoration, large landscape/irrigation construction, minor earthwork and light civil engineering. Present project size ranges from $1K to $4M.

**PROJECT MANAGEMENT POSITION:**

WSRI seeks an individual with 10+ years of experience to handle project management & estimating. Requires a minimum of 5 years experience in a recognized construction company. Position involves supervision of multiple projects and intense scheduling of materials, manpower and machinery. Ideal candidate will have exp. in revegetation, erosion control, urban park construction, civil/earthwork. Degree preferred in civil engineering, construction management, landscape architecture or equivalent. Computer literacy a must.

**ESTIMATORS:**

- **ENTRY LEVEL/MID LEVEL/SENIOR LEVEL**
  - **Upper level positions** require previous construction estimating experience up to $5M single project. Must be computer literate and have experience with CADD & estimating software. Degree in related field preferred.
  - **Entry level positions** require computer knowledge, good math skills, and 2 years experience in related field. Degree helpful.

Above average salary, benefits, incentive program, 401K plan and company vehicle.

Send salary, history and requirements to:

WSRI
11730 Wadsworth Blvd., Broomfield, CO 80020
Fax: 303-465-2478 • Email: wsrdr@aol.com
Website: www.wsreclamation.com

---

**SALESPERSONS:**

- **CHECK IT OUT! ACRES EMPLOYMENT ADVANTAGES...** in recent surveys from 90 Acres Group employees, they rated the top three REASONS ACRES BEATS THE COMPETITION:
  - **Professionalism:** Assuring customer service, respect & satisfaction. **Quality:** Experienced, passionate employees committed to doing the best job possible. **Superior Results:** Snow, landscape maintenance, construction, nursery.

For a career opportunity and confidential consideration, contact our 24 hour, 7 day a week Employment Hotline at Phone: 800-355-5266 or send resume to: DeAngelo Brothers, Inc., Attn: H.R. Dept., 100 North Conahan Drive, Hazleton, PA 18201. Fax: 570-459-0321 EOE/AAP/M/F

---

**LANDSCAPE JOBS.COM**

- National Search for Landscape Professionals. See what we can do for you, check out our website: www.landscapejobs.com. Please call 888-729-LAND for this month's HOT JOB.

---

**IRRIGATION TECHNICIANS:** Reputable contractor in Chicago area seeks career-minded individuals for service technician positions. Must have 5-10 years experience. Good communication skills. Good driving records. Work independently with little supervision. Excellent pay with benefits. Year-round employment. Send resume to: Personnel, CENTRAL LAWNS SPRINKLERS, INC., 239 King Street, Elk Grove Village, IL 60007. Fax: 847-364-9774, email: centralirrigation@msn.com

---

**READY FOR A CHANGE?** Come join one of the Largest Vegetation Management Companies in the United States. DEANGELO BROTHERS, INC. is experiencing tremendous growth in all of our divisions and has immediate openings for the following positions: **FOREMEN:** Qualified candidates must have proven leadership, communications and interpersonal skills. Industry related background preferred, but willing to train the right individuals.

- **TECHNICIANS:** Candidates must be responsible, reasonable persons willing to work on weed and brush control crews. Positions involve driving trucks and operating spray and/or trimming equipment.

- **TREE TRIMMERS/BUCKET OPERATORS:** We are seeking tree trimmers with railroad and/or utility line clearance experience. Climbing and bucket operations experience is preferred. **HI-RAIL OPERATORS:** Qualified candidates must have CDL & driver’s license with Tank & Hazmat endorsement, be willing to travel away from home for extended periods of time and possess good mechanical abilities. We offer a good starting salary, benefits, training, advancement and a drug free work place. Must enjoy moderate travel and overnight stays. A valid drivers license is required.

For a career opportunity and confidential consideration, contact our 24 hour, 7 day a week Employment Hotline at Phone: 800-355-5266 or send resume to: DeAngelo Brothers, Inc., Attn: H.R. Dept., 100 North Conahan Drive, Hazleton, PA 18201. Fax: 570-459-0321 EOE/AAP/M/F

---

**SALESMANAGEMENT POSITION:** Well-established Massachusetts landscaping company seeking 10-year+ veteran to develop and implement sales estimating team. Person must have a positive attitude and be a team builder. Position involves sales, job costing, estimating and training. Ideal candidate must have experience in high-end residential, construction hard-scape techniques, drainage, sales management, civil/earthwork, landscape degree or equivalent. Computer literacy a must. Send salary requirements and resume to LM Box 529 or e-mail: landscape@adelphia.net

---

**CLASSIFIED SHOWCASE**

Help Wanted (Cont'd)

- **SEARCH JOBS • POST JOBS • ONLINE**
  - www.greenindustryjobs.com
  - www.landscapecareers.com
  - www.rrigationjobs.com
  - www.nurseryjobs.com

- **Western States Reclamation** is an 18 yr. old environmental contracting co. & continues to expand. We seek to fill the following positions:
  - **Landscape Foreman & Superintendents**
  - **Irrigation Foreman & Superintendents**
  - **Landscapes Maintenance Foreman**
  - **Equipment Operators:** Backhoe, Bobcat, Grade Tractor, Front End Loader

Top wages & job stability, exc. benefits, profit sharing, incentive program, sign on bonus, and co. vehicle for right indiv.

Please send your resume with salary history to:

WSRI
11730 Wadsworth Blvd.
Broomfield, CO 80020
Fax: 303-465-2478
Website: www.wsreclamation.com

---

**LANDSCAPEJOBS.COM**

- National Search for Landscape Professionals. See what we can do for you, check out our website: www.landscapejobs.com. Please call 888-729-LAND for this month's HOT JOB.

---

**IRRIGATION TECHNICIANS** - Reputable contractor in Chicago area seeks career-minded individuals for service technician positions. Must have 5-10 years experience. Good communication skills. Good driving records. Work independently with little supervision. Excellent pay with benefits. Year-round employment. Send resume to: Personnel, CENTRAL LAWNS SPRINKLERS, INC., 239 King Street, Elk Grove Village, IL 60007. Fax: 847-364-9774, email: centralirrigation@msn.com

---

**READY FOR A CHANGE?** Come join one of the Largest Vegetation Management Companies in the United States. DEANGELO BROTHERS, INC. is experiencing tremendous growth in all of our divisions and has immediate openings for the following positions: **FOREMEN:** Qualified candidates must have proven leadership, communications and interpersonal skills. Industry related background preferred, but willing to train the right individuals.

- **TECHNICIANS:** Candidates must be responsible, reasonable persons willing to work on weed and brush control crews. Positions involve driving trucks and operating spray and/or trimming equipment.

- **TREE TRIMMERS/BUCKET OPERATORS:** We are seeking tree trimmers with railroad and/or utility line clearance experience. Climbing and bucket operations experience is preferred. **HI-RAIL OPERATORS:** Qualified candidates must have CDL & driver’s license with Tank & Hazmat endorsement, be willing to travel away from home for extended periods of time and possess good mechanical abilities. We offer a good starting salary, benefits, training, advancement and a drug free work place. Must enjoy moderate travel and overnight stays. A valid drivers license is required. For a career opportunity and confidential consideration, contact our 24 hour, 7 day a week Employment Hotline at Phone: 800-355-5266 or send resume to: DeAngelo Brothers, Inc., Attn: H.R. Dept., 100 North Conahan Drive, Hazleton, PA 18201. Fax: 570-459-0321 EOE/AAP/M/F

---

**SALESMANAGEMENT POSITION** - Well-established Massachusetts landscaping company seeking 10-year+ veteran to develop and implement sales estimating team. Person must have a positive attitude and be a team builder. Position involves sales, job costing, estimating and training. Ideal candidate must have experience in high-end residential, construction hard-scape techniques, drainage, sales management, civil/earthwork, landscape degree or equivalent. Computer literacy a must. Send salary requirements and resume to LM Box 529 or e-mail: landscape@adelphia.net

---

**CLASSIFIED SHOWCASE**

Help Wanted (Cont'd)

- **SEARCH JOBS • POST JOBS • ONLINE**
  - www.greenindustryjobs.com
  - www.landscapecareers.com
  - www.rrigationjobs.com
  - www.nurseryjobs.com

- **Western States Reclamation** is an 18 yr. old environmental contracting co. & continues to expand. We seek to fill the following positions:
  - **Landscape Foreman & Superintendents**
  - **Irrigation Foreman & Superintendents**
  - **Landscapes Maintenance Foreman**
  - **Equipment Operators:** Backhoe, Bobcat, Grade Tractor, Front End Loader

Top wages & job stability, exc. benefits, profit sharing, incentive program, sign on bonus, and co. vehicle for right indiv.

Please send your resume with salary history to:

WSRI
11730 Wadsworth Blvd.
Broomfield, CO 80020
Fax: 303-465-2478
Website: www.wsreclamation.com

---

**LANDSCAPEJOBS.COM** - National Search for Landscape Professionals. See what we can do for you, check out our website: www.landscapejobs.com. Please call 888-729-LAND for this month's HOT JOB.
A cut above the rest?

Holy lawnmowers, Grassman! The Associated Press recently reported in The Plain Dealer that Wolf-Garten, a European manufacturer of gardening equipment, has developed a lawnmower for consumer use that slices grass by laser, cutting it so finely that the pieces can remain on the ground as fertilizer. Called the Zero, Wolf-Garten claims the two-seat open vehicle is powerful enough to be registered for road use — and, hold on to your wallet, would cost $30,000! As to whether or not the new technology will be applied to commercial mowers remains to be seen — the company will only put the mower in production if it draws enough dealer interest.

Yep, those are all people

This may look like a colorful clump of dots, but it's actually the faces of all 1,750 Walker Mfg. Co. "family members" who attended the Walker Mowers Family Reunion Aug. 11-12 in Fort Collins, CO. Everyone who had ever bought a Walker mower was invited to the reunion to watch the company's 50,000th mower roll off the assembly line. Reunion goers were also treated to factory tours, polka music, a mower race and a show featuring talented pigs Bacon and Porkchop.

Need a new shirt?

Ever see a Landscape Management staffer at an industry show, notice his or her sharp-looking shirt with the magazine's name embroidered on the front and say to yourself, "Now, I've got to get one of those!" Well, here's your chance to become the envy of the fashion world and win a navy blue golf shirt with "Landscape Management" on the front, just like the one Managing Editor Jason Stahl has on (photo at left). All you've got to do is tell us (in 200 words or less) about the craziest thing that ever happened to you or your crew during the work day. We'll pick the best story, and you'll get some style. You might see it in print if you win. Entries due by Feb. 15, 2001. Send your submissions via e-mail to jstahl@advanstar.com or snail mail to Landscape Management, 7500 Old Oak Blvd., Middleburg Heights, OH 44130. Who ever said we wouldn't give you the shirts off our back?

Tell us a story and this shirt could be all yours.
WHAT IF

a lot was riding on your next mower?

If you're contemplating a mower purchase — whether a single unit or a whole fleet — there are probably a lot of "what ifs" going through your mind. Grasshopper Mid-mount mowers incorporate Grasshopper's legendary design that is perfect where economy and performance are essential.

What if ... You could reduce downtime and routine maintenance associated with your mowing? Keeping the design simple takes R & D and Grasshopper's 30 years of experience has helped create the most dependable and service-friendly mid-mount design in the industry.

What if ... You could book yourself or your operators to more jobs if their efficiency increased significantly? Or if getting done early meant more family time? From the Ultimate Operator Station with HydraSmooth™ steering, an operator on a Grasshopper can complete the job ahead of schedule and feel renewed for the rest of the day.

What if ... The quality of your work drew the attention of prospective customers? Many commercial operations are built on this kind of success.

What if ... You found a mid-mount mower that could outperform any other you've ever tried and add significantly to your bottom line? Is attaining that next level of performance everything to you?

M1 Series Mid-mount mowers, with true zero-turn maneuverability, include both air-cooled and liquid-cooled diesel models, 52" to 72" cutting widths.

Model 321D
Liquid-cooled diesel

With Grasshopper, It's All Within Your Reach.™

Finance or lease a Grasshopper. Ask for details.