



"I earn 78% more with a FINN HydroSeeder®"

Brian Kerber, The Lawn Firm, Excelsior, MN

"I bought my first hydromulching machine for price. But it's a toy compared to my new FINN HydroSeeder. I've easily doubled my production."

No other machine compares to a FINN HydroSeeder for high production and long trouble-free service life. You'll get faster loading, better coverage, longer spray distance, and more reliable performance. You can get a real

HydroSeeder for as little as \$149 a month. You'll soon know why the most successful contractors agree, "Nothing makes money like a FINN HydroSeeder." Call today.

FINN
HydroSeeder®
Innovative Equipment Enhancing
the World's Landscape

1-800-543-7166

9281 LeSaint Drive, Fairfield, OH 45014
Fax: (513) 874-2914
www.finncorp.com

HydroSeeder® is a registered trademark of FINN Corporation

Circle No. 146

New Product

Introducing the **EXTRACTOR™** A advanced multi purpose fork attachment developed for NASA's Lunar Robotic Program; available now for Skidsteers.

Applications include but not limited to.



Rock and Material Removal



Tree & Shrub Transplanting



Digging



Loading



Harrowing

EXTRACTOR™

For more information
and video call
Toll Free: 1-800-950-6186
Email: renren9@aol.com

Circle No. 148

Catch the rising star in the
landscape maintenance industry.



If you're looking to increase the size of your lawn maintenance service, shoot for the stars and look at a U.S. Lawns franchise. Over the years, U.S. Lawns has become a shining example of what a professional landscape maintenance service should be. With the guidance of U.S. Lawns' team of professionals, we'll show you, step-by-step, how to grow your business, maximize efficiency and cut costs. You'll be recognized as a company with a growing reputation for getting the job done right the first time. For more information on becoming a U.S. Lawns franchisee, call us at 1-800-US LAWNS. And become part of an all-star team today.

www.uslawns.com

Circle No. 147

TURBO TURF HYDRO SEEDING SYSTEMS



Hydro seeding is great! Messy straw is not needed. It has a neat, green appearance, and faster germination. It is a fast one-step application. One man can seed a lawn faster than a whole crew did before. Cut labor costs. Get jobs done faster. Increase your profits seeding a new lawn 200-300%.

Get into hydro seeding with a high performance 300 gallon unit from \$199 down and \$99 a month (or \$3995). Learn about hydro seeding at www.turboturf.com or call for a free videotape.

TURBO TURF

Turbo Technologies, Inc.
1500 First Avenue • Beaver Falls, PA 15010
800-822-3437
www.turboturf.com

Circle No. 149

It's here...
Industrial Machinery
AUCTIONS
on the Internet!

Industry will never
be the same.

AUCTIONS
Machinery and Property
-Plus-
Machinery for Sale
Businesses for Sale
Commercial Real Estate
RFPs and RFQs
Employment
Funding and Capital
E-mail Notification Services



www.i-comindustry.com

Circle No. 150

Creating Simple Solutions

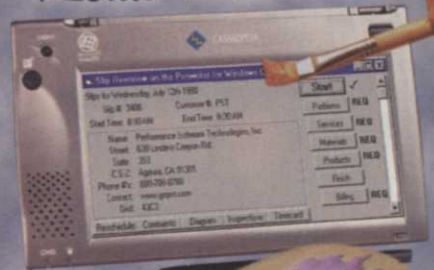


As manufacturers expand controller capability and size, we create convenient solutions to easily adapt our remote control systems. To eliminate hardwiring, we produced Receiver Cards for quick and easy, permanent installation that are capable of operating up to the controller's station capacity. With one transmitter you can control Receiver Cards for Rain Bird® ESP MC & LX, Superior Sterling and Irritrol® Dial & MC controllers. We also offer portable, universal models for all 24VAC controllers.

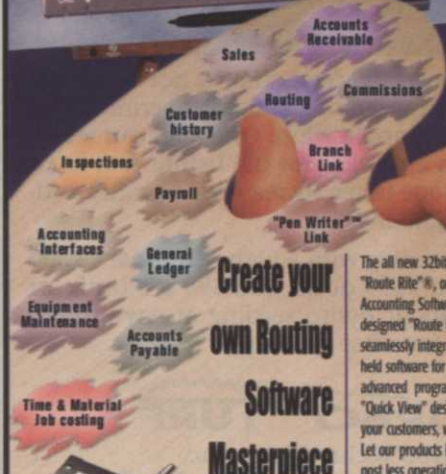
Remote Control Technology
(800) 275-8558
www.remotecontroltech.com

Circle No. 151

It is here!
"Route Rite"® 32



- Web enabled!
- Customizable set ups!
- Integrates with "Pen Writer"™ for CE
- Exports to other popular accounting software or spreadsheets
- Mix & match software modules!
- 32 bit speed with "Quick View" features!
- Upgrade as you grow!
- Totally Integrated!
- Bar code enabled!
- World Class Support!
- Rent or Purchase!



Create your
own Routing
Software
Masterpiece

The all new 32bit Visual Basic upgrade to "Route Rite"®, our traditional Desktop Routing & Accounting Software, since 1991. The performance designed "Route Rite"® 32 is also designed to seamlessly integrate with the "Pen Writer"™ hand held software for Windows CE devices. This most advanced programming masterpiece has a unique "Quick View" design for maximum speed in servicing your customers, while maintaining maximum profits. Let our products help you achieve paperless & post less operation of your routing business.

PERFORMANCE SOFTWARE TECHNOLOGIES, INC.
www.gopst.com 800 788 0788

Circle No. 152

Smooth Operator

Ferris ProCut™ Z

- IS® independent suspension* delivers smoother, faster ride.
- Lowest center of gravity in its class.
- Dual-point pivoting front axle.*
- Foot-operated deck lift.
- 52" or 61" cutting widths.



Call us today at (800) 933-6175 or visit our website
(www.ferrisindustries.com) for your closest Ferris Dealer.

Ferris Industries The Commercial Mower Specialist

*Patent pending.
IS is a registered trademark of Ferris Industries, a Simplicity company. All rights reserved.

Circle No. 153

EFFECTIVE UP TO 6 MONTHS



Animals
avoid plants
before they bite
—not after!

Plantskydd

ANIMAL REPELLENT



Made in Sweden

Dealer Enquiries:
Fax: (604) 885-3522
Email: treeworld@sunshine.net

Distributed by:

Tree World™

10 N. Gates Ave., Lackawanna, NY, 14218



DEER, ELK, RABBITS & OPOSSUM

100% NATURAL • NO SYNTHETIC ADDITIVES • NON-TOXIC

Retaining Walls



No other product beats the durability and design flexibility of VERSA-LOK solid retaining wall units.

No exceptions. Only VERSA-LOK, with its unique pinning system, permits construction of an unlimited variety of curves, corners, and steps without specification of special units.

Call (800) 770-4525 for
**FREE Design
& Installation
Guidelines.**



VERSA-LOK® Retaining Wall Systems

Oakdale, MN • (800) 770-4525 • www.versa-lok.com

LM MART

Circle No. 154

Circle No. 155

You're *Open* for Business on the Web



\$31.95
Item#DMGB100
Over 300 Pages
Soft Cover

Written by
internet specialist
and leading
author, Joe Tracy

...What's Your Next Move?

Web Marketing Applied, Web Marketing Strategies for the New Millennium, is the must-have book for Webmasters, Web marketers, Web developers...or anyone involved in the marketing or promotion of a Website. Every chapter is filled with powerful ideas to help you drive traffic to your site. Excellent for any industry, business or profession.

Master Your Next Move with Success!

Call 1-800-598-6008

Fax: 218-723-9146 • Outside the U.S. call 218-723-9180

Please mention code 950918LM when ordering
Visit our Website and order online at
www.advanstarbooks.com/webmarketing/

Advertiser Index

144	American Cyanamid Skills Development	74
102	Aquascape Designs	CV3
149	Badger Associates	81
	Bayer Corp	17-20
142	C & P Press	68
135	California Landscape Lighting	58
126	Caterpillar Inc	57
137	Corona Clippers	60
	Dow AgroSciences	31
108	Echo Inc	8-9
148	Extractor CDM Inc	81
118	FMC	33
153	Ferris Industries Inc	82
146	Finn Corp	81
112	Finn Corp	23
115	First Products	26
131	Florist Mutual Insurance	69
109	GMC Truck	11
156	Green Industry Expo	75
121	Greentrac.com	41
119	Griffin LLC	35
150	I-Com Industries	82
132	International Lawn & Garden Expo	70
111	Irritrol Systems	22
129	Jacklin Seed Co	73
160	JJ Mauget	65
127	John Deere Co	59
113	John Deere Co	25
123	Kawasaki Motors	45
139	Kanga Loaders	63
125	Monsanto	50-51 (reg)
101	Novartis	Cv2-
105	Otterbine Barebo Inc	7
117	PBI Gordon	27
152	Performance Software	82
122	Profile Products	43
128	Redexim Charterhouse	61
151	Remote Control Technology Inc	82
	Rexius	15
107	Rohmid	6
130	Rohm and Haas	67
114	Stahl	26
103	Textron	CV4
154	Tree World/Plantskydd Animal Repellent	83
170	Turf Merchants Inc	76
145	Turco	7
147	U S Lawns	81
120	United Horticultural Supply	37-38
116	United Industries	12
106	Valent USA Corp	5
124	Valent USA Corp	46
155	Versa Lok Retaining Wall	83

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.

Landscape MANAGEMENT

Each month the *Landscape Management* Classified Showcase offers an up-to-date section of products, services, job opportunities & more!

For ads under \$250, payment must be received by classified closing. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES:

Landscape Management, LM Box#, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT:

LESLIE ZOLA, 440-891-2670, 1-800-225-4569, (ext. 2670), Fax: 440-826-2865
Email: lzola@advanstar.com

Business For Sale

WHOLESALE DISTRIBUTOR of pesticides, insecticides & fertilizers. Successful 25 year history. Excellent relationships with customers & vendors. Owner retiring. Inventory \$80,000. FF&E \$75,000. Cash Flow to Owner \$130,000. Asking \$395,000. Training & SBA financing available. Southeast Florida 561-697-9983 Burgess & Company. 5/00

Unique lucrative, long established service business with nursery, acreage and facilities in affluent resort community. Approximately six acres, plus buildings, vehicles and equipment. Excellent contracts. \$1,365,000 in gross sales for 1999. Please reply to Email: janeschwiering@norris-realestate.com 5/00

Business Opportunities

Professional Business Consultants
PBC
 Merger & Acquisition Specialists

WANT TO BUY OR SELL A BUSINESS?

Professional Business Consultants can obtain purchase offers from numerous qualified potential buyers without disclosing your identity. There is no cost for this as Consultant's fee is paid by the buyer. This is a **FREE APPRAISAL** of your business.

If you are looking to grow or diversify through acquisition, I have companies available in Lawn Care, Grounds Maintenance, Pest Control, Landscape Installation and Interior Plant Care all over the U.S. and Canada.
 P.B.C. 19 W. 555 Central Ave, Downers Grove, IL 60516
708-744-6715 • Fax 630-910-8100

BUSINESS OPPORTUNITY- Energetic person needed to market environmentally friendly liquid slow-release fertilizer and 0-0-25-175, chelated micro-nutrients, drift control, surfactants and many other products to turf and landscape industry. Buy direct from manufacturer. Free catalog. Call: 800-832-9635. Fax: 320-238-2390. Email: kfranke@clear.lakes.com 11/00

Educational Opportunities

WESTERN TEXAS COLLEGE


Two year AAS degree program in Golf Course Maintenance Operations & Landscape Contracting
 One year Golf and Grounds Certificate
 Fully accredited - VA approved
 Expanded learning facilities & new equipment.
 Graduate placement assistance available.

Contact: Golf Course Operations - Landscape Technology Department
 Western Texas College, Snyder, TX 79549
 915-573-8511, Ext. 305

Become a landscape designer. Approved home study. Create plans for lawns, estates, courtyards, walkways, gardens, shrubbery. P.C.D.I., Atlanta, Georgia. Free career literature. 800-362-7070 Dept. GTF694. 5/00

For Sale

COLORBLEND.COM



TULIP BLENDS
 that bloom simultaneously

Sales Aids Available:
 Marketing Flyers, Posters
 Wholesale Catalog

COLORBLEND
 1 888 TIP TOES

WANTED
 Commercial Landscape Companies



Call For Our **FREE** Catalog With 300+ Innovative Products that Make Your Jobs Easier, Safer and Faster!

W.E. CHAPPS, Inc.
 More Than Just Chapps!
 (800) 816-2427
 www.wechapps.com

FOR CUSTOMER SERVICE OR SUBSCRIPTION INFORMATION, CALL 888-527-7008

For Sale (Cont'd)

TURBO TURF
HYDRO SEEDING SYSTEMS



For a **FREE** hydro seeding info pack & video call:
TURBO TECHNOLOGIES, INC.
 1500 FIRST AVE., BEAVER FALLS, PA 15010
 1-800-822-3437 www.turboturf.com

RADIOS

Radius[®]
 by Motorola
NEW!
 UHF 460 • VHF 150 • Low Band

Programmed To YOUR System!
 [Compatible w/Other Systems]

"Talk to anybody from anywhere on the course or job!"

Hand Helds from \$155.00
 Mobiles from \$278.00
 -Full Year Warranty-

CALL 800-231-0103

\$SAVE!

FACTORY LIQUIDATION

UP TO 40% OFF



SUPER TOUGH HEAVY I-BEAM BUILDINGS
 Perfect for use as a landscaping business location.

- 20 year roof & wall warranty
- Plenty of room for storage & a workshop

Some Other Sizes Available

40 x 65 (3 LEFT)
40 x 85 (1 LEFT)
50 x 110 (2 LEFT)
60 x 150 (1 LEFT)

Prime Steel

1-800-291-6777 EXT 402

LANDSCAPE DESIGN KIT 3

48 rubber stamp symbols of trees, shrubs, plants & more. 1/8" scale. Stamp sizes from 1/4" to 1 3/4".

\$84 + \$6 s/h VISA, MasterCard, or MO's shipped next day. Checks delay shipment 3 weeks. CA add 7.75% Tax.

AMERICAN STAMP CO.
 12290 Rising Rd. LMM, Wilton, CA 95693
 Local calls: 916-687-7102 Voice or Fax **TOLL FREE (877) 687-7102**

For Sale (Cont'd)

NEW
Horizontal
Aerator
or
Fountain

operates
in...

20"



Aqua Control
The beautiful water quality management system

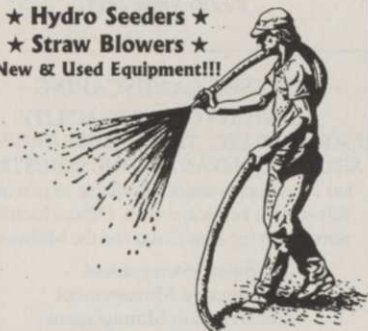


EXCLUSIVE TECHNOLOGY
Beautiful fountains & high volume aerators in shallow ponds are now possible. For full details call **800-377-0019**.

www.aquacontrolinc.com • quality manufacturer since 1970

EROSION CONTROL
T-E-C-H-N-O-L-O-G-I-E-S

- ★ EC3000 Tackifier ★
 - ★ Hydro Seeders ★
 - ★ Straw Blowers ★
- New & Used Equipment!!!



One-Stop Shopping

3380 Rte. 22 W., Unit 3A, Branchburg, NJ 08876
800-245-0551 • 908-707-0800 • Fax: 908-707-1445

www.ErosionControlTech.com

40 x 60 x 12
\$7,523

Build It Yourself And Save 10,000 Sizes, All Bolt-Together All Steel Buildings. Call Today For A Price Quote And A Brochure.

HERITAGE BUILDING SYSTEMS
800-643-5555
www.metabldg.com

SEEDLAND.COM

Lawn & Turfgrass Seeds
Grasses for warm, cool & transition zones.
Buy Seed Direct - Commercial Sales Online.
(888) 820-2080
www.Globalseeds.com

CLASSIFIED ADVERTISING WORKS!

**Control
fertilizer
costs!**



**Kelway®
SST**
Soluble
Salts Tester
& Soil Bridge
• Sturdy • Quick
• Portable • Easy to read

KELWAY SST Soil Salinity Tester performs the same important conductivity tests for soil salinity as elaborate instruments costing far more. Increase your profits, save money on fertilizers. KELWAY SST tester, scientifically engineered for the professional grower, tells you when to leach. Quick easy test with direct reading chart explains soil condition. Use PPM scale for tests of water salinity or to regulate HYDROPONIC nutrient solutions. Comes complete with built-in cell, battery and carrying case. *Guaranteed.* See your local distributor. Write for FREE KELWAY bulletins.

Kel Instruments Co., Inc., Dept. N
P.O. Box 54, Wyckoff, NJ 07481

QUALITY ALUMINUM RAMPS

*World's best source for
Highest Quality loading Ramps*

Thoroughly tested for longevity, designed to fit and built to last. Made out of very strong lightweight, T6 aluminum - the same used in the manufacture of aircraft. Easy to use, tires grip - won't slip. Safety cables hold ramps in place;

*We specialize in providing you
with the RIGHT RAMP for your
application at the BEST PRICE.*

THE RAMP MASTER
70 S. Winooksi Ave.
Building 192
Burlington, VT 05401
800-231-8999
www.ramp-master.com

James Lincoln Corporation

HYDRO-MULCHERS
HYDRO-SEEDERS
STRAW BLOWERS
New and used, all sizes, all types
800-551-2304
www.jameslincoln.com

Spray Truck: 1990 Iveco 12-14 truck with Fiberglass body. Has 400/100 tank w/dry storage in rear for 30 bags. 2 pumps, Honda motor, Hannay reels, 2 spreader holders and grounded level rack for self-propelled spreaders, etc. **\$6500 - 270-898-3132.** 5/00

Help Wanted

Managers • Technicians

NaturaLawn of America, the nation's leader in organic-based lawn care, is seeking experienced managers and technicians to fill expansion opportunities in a number of states.

NaturaLawn of America was ranked #1 by Success Magazine for being the fastest growing lawn care company in America, #1 environmentally responsible lawn care company, and #1 natural organic-based franchise opportunity. Starting operations in 1987 and franchising in 1989, there are now almost 50 NaturaLawn® of America locations throughout the United States.

So, if you are tired of too many chemicals and want to get on a career fast track, then send your resume and salary requirements, in confidence, to: **NaturaLawn of America**
1 East Church Street
Frederick, MD 21701
Fax: 301-846-0320
e-mail: natural@nl-amer.com

Please visit us at www.nl-amer.com

Help Wanted (Cont'd)



Nationally 11th ranked full service landscape, irrigation, maintenance, tree care, construction & pool construction company in South & Central New Jersey is seeking career minded, skilled and highly motivated professionals to join its award winning team. Lipinski's goal is to maintain the leadership position in landscape for commercial & residential customers and to redefine the architectural approach in the horticultural industry as a leading technological edge.

Currently seeking:

Landscape Designers/Architects/Salespersons
Landscape Construction Supervisors & Forepersons
Irrigation Service Technicians & Forepersons
Landscape Maintenance Supervisors & Forepersons
Lawn & Pesticide Applicators
Experienced Tree Climbers
Tree Salespersons

Fax or e-mail resume to

Katy Kelly - Human Resource Manager
Lipinski Landscape & Irrigation, Inc.
PO Box 605, Mt. Laurel, NJ 08054

Fax: 856-234-0206. E-mail: katy@lipinskiland.com

**Help Keep
Central Park Beautiful**

TREE CLIMBER/ PRUNER

The Central Park Conservancy, a prestigious not-for-profit organization, is seeking a Climber/Pruner to work under the supervision of our Tree Care Coordinator. Responsibilities include tree pruning and removal, planting, balling and burlapping, deep root and surface fertilization, brush chipping, stump grinding, pest control and general area/equipment maintenance. Candidates for this position must have a minimum of one year experience operating a bucket truck and climbing with a rope and saddle, the ability to operate hand and power tools and perform heavy manual outdoor labor. Qualified candidates will also have tree and horticultural experience and a valid Commercial Driver's License.

If this position seems to match your talents, and could capture your imagination and commitment, please forward your resume to us with position code C/P to **HR Dept, Central Park Conservancy, 14 E. 60th Street, New York, NY 10022, Fax 212-310-6633, or Email to: hrdept@centralparknyc.org**

**Central Park
Conservancy**

EOE

MANAGEMENT CAREERS

*Looking for a new challenge?
Visit our Web site for the latest
career opportunities.
It's quick, convenient, confidential.*

www.greensearch.com



Specialists in Providing Managers for the Green Industry
 E-mail: info@greensearch.com
 Toll free: 888-375-7787 Fax: 770-392-1772



BRANCH MANAGER

Industry leader, award winning, full service firm in Chicago western suburbs seeks aggressive sales and client-oriented individual to be accountable for a multi-million dollar growing branch operation and be part of the senior management team. Responsibilities include sales growth, budgets, estimating, bidding contracts, quality control, training and staff development, motivating sales staff, client interaction, operations management and branch profitability. Horticulture/Business degree or similar a must, along with working knowledge of all grounds maintenance operations and proven leadership and sales record. This is an excellent career opportunity for an energetic, goals oriented, proven leader with excellent interpersonal and communication skills with possibilities for advancement to manage multiple branches within the Chicago Market. We offer excellent salary and benefits package (including a very impressive pay for performance incentive program, car allowances, health insurance, 401k and more). To join an aggressively growing firm and for immediate confidential consideration, call/fax/or mail resume to:

TANDEM LANDSCAPE COMPANY
 Attn: Blaine Owens
 33W480 Fabyan Parkway, Suite 101
 West Chicago, Illinois 60185
 (630) 232-1700 Fax (630) 232-6370



LANDSCAPE ARCHITECT

Award-winning full-service landscape firm seeks an experienced LA/Project Manager dedicated to excellence in landscape design and customer service. Design, estimate, support sales staff in selling process, and oversee quality control and installation of your projects. Minimum 5 yrs. design/build and renovation experience in commercial, industrial and retail projects. Exceptional benefits package. Fax or mail resume to:

TANDEM LANDSCAPE COMPANY
 Attn: Mark Sorrentino
 33W480 Fabyan Parkway, Suite 101
 West Chicago, Illinois 60185
 (630) 232-1700 Fax (630) 232-6370

THE BRICKMAN GROUP, LTD.

Careers in landscape management available in:

Colorado - Connecticut
 Delaware - Florida
 Georgia - Illinois
 Indiana - Maryland
 Missouri - New Jersey
 New York - North Carolina
 Ohio - Pennsylvania
 Texas - Virginia
 Wisconsin

E-mail: jobs@brickmangroup.com
 Web site: www.brickmangroup.com

HORTICULTURALIST

Our growing company is seeking an individual seasoned with 10+ yrs. of experience, degree in Horticulture, & background facilitating training programs. Successful candidate will bring exposure to design, annual flower installation, commercial & residential landscape maintenance. EOE.

If interested, send resume to:

HERMES LANDSCAPING
 12421 Santa Fe Trail Dr.
 Lenexa, KS 66215
 Ph 913-888-2400
 Fax 913-888-2418

HEYSER LANDSCAPING

A DIVISION OF OMNI FACILITY RESOURCES, INC., THE FASTEST GROWING SERVICE COMPANY IN THE INDUSTRY; has career opportunities available to join our full-service landscape team. Offices located throughout the East Coast and the Midwest.

Sales Management
Production Management
Construction Management
Field Positions

SALARY COMMENSURATE WITH EXPERIENCE, FULL CORPORATE BENEFITS PACKAGE. CALL 1-800-462-0343.

Horticulturists

We place Green Industry Professionals, with proven track records, with Quality Companies.

Candidates interested in advancing their careers OR companies needing to fill a position,

Call: 419-478-3202 or fax your information to: 419-478-4009. By mail:

HORTICULTURISTS
 PO Box 6458
 Toledo, Ohio 43612

All Inquiries Are Kept Confidential

SEARCH JOBS • POST JOBS • ONLINE

- www.greenindustryjobs.com
- www.landscapingcareers.com
- www.irrigationjobs.com
- www.nurseryjobs.com

GET FAST ACTION WITH THE DYNAMICS OF CLASSIFIED ADVERTISING!

Help Wanted (Cont'd)

JACK'S NURSERY INCORPORATED

LA and MS's #1 Landscape and Irrigation contractor seeks two commercial **Project Managers** with five (5) years experience in Commercial Landscape and Irrigation installation. Bi-lingual a plus. Exceptional compensation package, including salary, benefits, bonus potential and advancement opportunities. Mail resume to:

Kerry Rotolo
894 Robert Blvd.
Slidell, LA 70458
Fax to: 504-643-2691
Or E-mail to:
kerry@jackslandscape.com
for confidential consideration.

MARYLAND EMPLOYMENT OPPORTUNITIES

Norco, Inc. and Black Creek Farm Nursery, a 28-year old commercial landscaping and wholesale nursery company now seeks individuals experienced in the green industry for the following positions:

Grounds Maintenance Foreman

Must be quality oriented with good leadership and communication skills. Must have good driving record and be able to operate a commercial rig, as well as standard grounds maintenance equipment on commercial jobs located in central and southern Maryland. Bilingual (Spanish), certifications and licenses a plus.

Nursery Production Foreman

Must be willing to work in all types of weather and familiar with farm production. Must have good communication skills and be able to operate farm machinery. Plant identification knowledge necessary. Sales experience, bilingual (Spanish), certifications and licenses a plus.

Positions include excellent compensation, full care medical, 401K, extended leave time, plus! Quality minded individuals looking for a career with a team oriented, high integrity firm need only apply. Send resumes or fax to:

Norco, Inc.
18730 Croom Road
Brandywine, Maryland 20613
Fax: 301-888-1833

LAKE CITY COMMUNITY COLLEGE

Human Resources Department
Route 19, Box 1030
Lake City, FL 32025-8703

INSTRUCTOR TURF EQUIPMENT MANAGEMENT

Minimum qualifications - AA, AS or AAS Degree plus three years experience in mechanics. Bachelor's Degree preferred.

Review of applications to begin May 30, 2000.

For information call: **JOBLINE**

904-752-1822 or Human Resources, Ext. 1314

Email: Beottcherg@mail.lakecity.cc.fl.us

Check us out on the web at www.lakecity.cc.fl.us

VP/ADA/EA/EO

College in Education & Employment

Need Workers Next Year? Seasonal H-2B workers from Mexico for up to 10 months who can only work for you. Process takes a minimum of 120 days. So start NOW for next season and solve your labor problems. Call: **Bob Wingfield, 214-634-0500.** www.amigos-inc.com. 5/00

The City of Savannah, GA is seeking a **Park & Tree Director** for management of its lush urban forest and extensive passive park program including **21 historic parks within a National Landmark District**. This position has high community visibility and requires an individual with excellent public relations, training, and team building skills. This position requires a BS degree from an accredited college or university in horticulture, landscape architecture, arboriculture or related field +5 yrs. progressively responsible experience in landscape maintenance and installation or an equivalent combination of educ. & exp. International Society of Arboriculture Certification and GA Commercial Pesticide Applicator's License required or must obtain within 6 mos. of employment. Valid driv. lic., transcripts, and background investigation, including supervised drug screen & post-offer/pre-employment medical screen required. This position offers: \$50,808 ann. + an excellent benefits package which includes: Lifetime Retirement, Long Term Disability, Tuition Reimbursement, In House Training & Development Seminars and Employee Assistance Program to name a few. Apply before 2pm, Mon., 6/26/2000, to the City of Savannah, Human Resources Dept., 132 East Broughton Street, 5th Floor, Savannah, GA 31401. Applicants with a know disability as defined under the Americans With Disability Act & need an accommodation in the recruitment or selection process, must request this accommodation no later than 48 hours prior to the need. Equal Opportunity Employer. 5/00

READY FOR A CHANGE? Come join one of the Largest Vegetation Management Companies in the United States. **DeANGELO BROTHERS, INC.** is experiencing tremendous growth in all of our divisions and has immediate openings for the following positions: **•FOREMEN:** Qualified candidates must have proven leadership, communications and interpersonal skills. Industry related background preferred, but willing to train the right individuals. **•TECHNICIANS:** Candidates must be responsible, reasonable persons willing to work on weed and brush control crews. Positions involve driving trucks and operating spray and/or trimming equipment. **•TREE TRIMMERS/BUCKET OPERATORS:** We are seeking tree trimmers with railroad and/or utility line clearance experience. Climbing and bucket operations experience is preferred. **•HI-RAIL OPERATORS:** Qualified candidates must have CDL & drivers license with Tank & Hazmat endorsement, be willing to travel away from home for extended periods of time and possess good mechanical abilities. We offer a good starting salary, benefits, training, advancement and a drug free work place. Must enjoy moderate travel and overnight stays. A valid drivers license is required. For a career opportunity and confidential consideration, contact our 24 hour, 7 day a week **Employment Hotline at 800-355-8944** or send resume to: **DeAngelo Brothers, Inc., Attn: H.R. Dept., 100 North Conahan Drive, Hazleton, PA 18201.** Fax: 570-459-5500 EOE/APP/M-F 4/01

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. **PHONE (407)320-8177. FAX (407)320-8083.** Email: Hortsearch@aol.com. Website: <http://www.floraperpersonnel.com> 12/00

James Martin Associates, Inc. is a rapidly expanding 22 year-old landscape firm located in Northern Illinois. We specialize in commercial and residential landscape maintenance and are seeking several team-oriented people with experience ranging from 1-7 years in maintenance project management. The successful candidate must possess skills in project and client management, contract negotiations, client prospecting and estimating. Also must have solid understanding of the grounds management industry. We offer excellent salary, benefits, profit sharing and 401K. For immediate consideration please call or send resume with salary history to: **James Martin Associates, Inc., Attn: Chris Keenan, 59 East U.S. Highway 45, Vernon Hills, IL 60061.** Fax: 847-634-8298 Phone: 847-634-1660 E-mail: MARTINASSOC@ATT.NET 6/00

**PUT THE POWER OF
CLASSIFIED ADVERTISING
TO WORK FOR YOU!**

To Advertise in *Landscape Management*
Call Leslie Zola: 1-800-225-4569 ext. 2670
Fax: 440-826-2865
E-mail: lzola@advanstar.com



**FOR
CUSTOMER SERVICE OR
SUBSCRIPTION INFO,
CALL 888-527-7008**

LANDSCAPE MANAGEMENT (ISSN 0894-1254) is published monthly by Advanstar Communications, Inc., 131 W. First St., Duluth MN 55802-2065. **Subscription rates:** one year, \$39, two years \$58 in the United States & Possessions; \$66 for one year, \$99 for two years in Canada and Mexico; all other countries \$130 for one year, \$195 for two years. For airmail delivery, include an additional \$70 per order annually. Single copies (pre-paid only): \$4 in the United States; \$7 in Canada and Mexico; \$12 all other countries. Back issues, if available: \$8 in the U.S.; \$14 in Canada and Mexico; \$24 all other countries. Add \$5 per order for shipping and handling. **Periodicals postage paid** at Duluth, MN 55806 and additional mailing offices. **POSTMASTER:** Please send address changes to Landscape Management, P.O. Box 6198, Duluth, MN 55806. Canadian G.S.T. number: R-124213133. Publications Mail Agreement Number 841919. Printed in the U.S.A.

Copyright ©2000 Advanstar Communications, Inc. All rights reserved. No part of this publication may be reproduced or transmitted in any form or by any means, electronic or mechanical, including by photocopy, recording, or information storage and retrieval system, without permission in writing from the publisher. Authorization to photocopy items for internal or personal use, or the internal or personal use of specific clients, is granted by Advanstar Communications Inc. for libraries and other users registered with the Copyright Clearance Center, 222 Rosewood Dr., Danvers, MA 01923 phone: 978-750-8400 fax 978-750-4470; call for copying beyond that permitted by Sections 107 or 108 of the U.S. Copyright Law. For those not registered with the CCC, send permission request in writing to Permissions Dept. Advanstar Communications Inc., 7500 Old Oak Blvd., Cleveland, OH 44130 or fax to 440-891-2740.



cleanup crew

THIS AND THAT

Ga-ga for Gogel

PGA Tour professional golfers hang around trees all day, right (well, at least the wild ones)? So wouldn't it make sense for a tree company to sponsor an up-and-coming tour pro? That's why the Davey Tree Company decided to sponsor PGA Tour rookie Matt Gogel. Part of the deal is that Gogel will wear the Davey Tree name, logo and Web site on his headwear and bag. Davey Tree is pretty pleased with Gogel's performance this year which, by



mid-April, amounted to two top ten finishes, including a tie for second at the AT&T National Pro-Am at Pebble Beach. Watching their man on national television, Davey Tree can't deny that increasing its presence in the golf course market was ever so much fun.

COMING NEXT MONTH:

- ▶ Get the seed money you need
- ▶ Fertigation update
- ▶ **Landscape construction/ installation guide**
- ▶ Irrigation components

Celebrity landscaper

As a CLP and president of Raimondi Horticultural Group, Chris Raimondi is used to watching things grow, mostly plants. But on March 28, he saw his celebrity status grow like Jack's beanstalk after rubbing elbows with Martha Stewart on her nationally syndicated T.V. show, Martha Stewart Living. Raimondi, who teaches plant courses at the New York Botanical Garden and serves as a co-chair of the Plants for Clean Air Council, was sought after by the show's producers to talk about the history, use, care and popularity of four well-known species of ficus. Highlights from Raimondi's "15 minutes of fame" can be seen on Stewart's Web site, www.marthastewart.com, or Raimondi's site, www.raimondihg.com. There's no word yet as to whether Raimondi and his ficus will make the big screen.



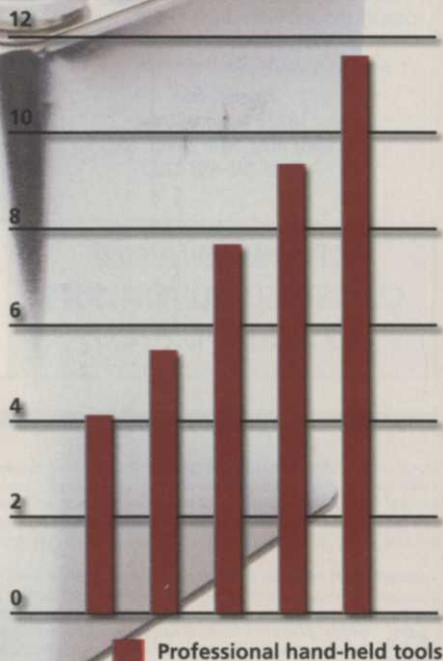
A VERY GOOD YEAR

1999 was a good year for the handheld power equipment industry. The Portable Power Equipment Manufacturers Association (PPEMA) reported that industry shipments increased for all categories of handheld gasoline-powered equipment:

- ▶ 10% for chainsaws to 2.34 million units.
- ▶ 9% for trimmers and brushcutters to 4.37 million units.
- ▶ 2% for handheld blowers to 1.65 million units.
- ▶ 15% for backpack blowers to 290,230 units.
- ▶ 19% for cutoff saws to 122,230 units.
- ▶ 8% for hedge trimmers to 319,080 units.
- ▶ 15% for edgers to 66,630 units.

The PPEMA (www.ppema.org) forecasts slower growth, with the exception of handheld blowers, for 2000.

POWER & HAND TOOL DEMAND BY MARKET (BILLION DOLLARS)



SOMEONE WILL WIN THIS HUMMER!



The Great HUMMER® GIVEAWAY

With every one thousand dollars in products purchased, you get another chance to win this one of a kind vehicle!

To receive our bi-monthly magazine, a free video or catalog, call toll free

1-800-306-6227

