

Help Wanted (Cont'd)

Need Workers Next Year? Seasonal H-2B workers from Mexico for up to 10 months who can only work for you. Process takes a minimum of 120 days. So start NOW for next season and solve your labor problems. **Call: Bob Wingfield, 214-634-0500.** www.amigos-inc.com. 10/99

CHEMICAL SALES REPRESENTATIVE- Come join one of the largest Vegetation Management Companies in the United States. DeAngelo Brothers, Inc. has immediate openings for Chemical Sales Representatives throughout the U.S. Responsibilities include direct marketing of DBI's full product line of chemicals and related equipment throughout a regional territory. Horticulture or related degree desired, with a working knowledge of Vegetation Management Chemicals (minimum two years experience). Qualified applicants must have strong interpersonal communications skills. The candidate chosen will work out of a DBI Regional Office and must enjoy travel. We offer an excellent salary and benefits package, including 401(k) and company paid medical coverage. For confidential consideration, please forward resume, including salary history and geographic preference in cover letter. **Send or fax resume to: DeAngelo Bros., Inc. Attn: Charlie Sizer, 100 N. Conahan Drive, Hazelton, PA 18201.** Fax: 570-459-5500. EOE/AAP/M-F 11/99

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. **PH 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com. Website: <http://www.florapersonnel.com>.** 12/99

JOIN OUR GROWING TEAM! GREENSCAPES LANDSCAPE ARCHITECTS AND CONTRACTORS, a progressive full service design/build landscape company is seeking motivated professionals to fill key management positions: **NURSERY MANAGER** needed to manage nursery, order plant material, care for field and container stock, pull and oversee loading of trucks, supervise staff. Good attitude and plant knowledge required. Must have experience in nursery field production or container management. **MAINTENANCE OPERATIONS MANAGER** needed to coordinate the day-to-day operations of commercial and residential maintenance services. Must be very familiar with pest management, daily operations management (scheduling, supervising crews, quality control, etc.) and staff development (evaluating, disciplining, training, etc.). Previous landscape maintenance experience required. Salary commensurate with experience. Great benefits including 401(k), pension and profit sharing plans. See our website at www.landscapecolumbus.com, then send resume to: **GreenScapes Landscape Architects and Contractors, Attn: Maureen Gootee, 4220 Winchester Pike, Columbus, Ohio 43232-5612. Email: grnscp@aol.com. Phone: 614-837-1869 Fax: 614-837-2393.** 10/99

PUT CLASSIFIEDS TO WORK FOR YOU.

LANDSCAPE MAINTENANCE DIVISION MANAGER position available. Candidate would possess related degree, broad experience in commercial landscape maintenance with emphasis on turf and ornamental pest. Interested candidates should submit resume and cover letter with salary expectations to: **Growing Image Inc., P.O. Box 34231, Indianapolis, IN 46264. Fax: 317-229-6946. Email: growing_image@compuserve.com.** 10/99

Premier, full-service residential landscape firm in Atlanta, Georgia seeks an **OPERATIONS MANAGER** for our rapidly growing Maintenance Department. We're looking for an energetic, highly motivated individual whose focus is on quality and excellence. Qualified candidate will have extensive experience with high-end residential customer service. Responsibilities include field operations management, personnel management and development and financial accountability. Strong technical and horticulture knowledge also required. Excellent compensation and benefits package. If you are interested in working for a distinctive company with an excellent reputation, please mail or fax resume to: **HABERSHAM GARDENS, 1134 Dalon Road, Atlanta, Georgia 30306. Fax: 404-873-6581.** 11/99

SALES OPPORTUNITY- Seeking a highly motivated individual to join a highly successful NJ based landscape firm. Must have extensive background in sales for commercial grounds, maintenance and landscape clientele. Experience should include client prospecting, contract negotiations, estimating, excellent job management skills and a general working knowledge of all aspects of the landscape grounds-maintenance industry. Base salary with commission, full benefits, 401(k). Please submit resume with salary history to: **ARCORP Properties, Pershing Road, Weehawken, NJ 07087.** 10/99

CAREER OPPORTUNITIES: Well -established, full -service design /build firm in Northeast New Jersey seeks energetic, highly motivated and well-organized people to join our company. Candidates should have minimum 3-5 years experience in landscape industry with strong emphasis on sales and customer service for both residential and commercial accounts. **Dept. Mgr. - Irrigation** should have superior technical knowledge to coordinate underground sprinkler installations and service, systems operations and analysis of system deficiencies. **Dept. Mgr. -Maintenance & Lawn/Tree Care** needs thorough knowledge of insect /disease identification and control. State Certification 3A/3B desirable. Strong Commercial and Residential Maintenance experience. **Dept. Mgr. -Design /Construction** should have extensive landscape sales /management /production experience. A degree in Horticulture or Landscape Design desired. All candidates should have excellent communication skills plus strong supervisory and organizational ability. Responsibilities include estimating; sales; scheduling and supervising crews; purchasing and inventory; and budget and profit control. Competitive salary and benefits. Growth potential. **Mail or fax resume to: Personnel Dept., Jacobsen Landscape Design and Construction, 413 Godwin Avenue, Midland Park, NJ 07432. Fax: 201-444-4334.** 11/99

LANDSCAPE DESIGN/INSTALL MANAGER- Memphis firm with reputation for exceptional quality working with high profile clients is seeking experienced career manager for design/installation division. Must have strong design talent, experience in commercial and residential landscaping, organization and communication skills. Bottom line responsibility for entire design process from generation of proposal through completion of installation. A salaried career opportunity with production bonuses, health/life insurance, profit sharing (401k). **Contact: Margie Hill at 901-382-9000 or fax resume: 901-382-7797.** 10/99

CONSTRUCTION/MAINTENANCE: San Diego firm seeking outgoing and knowledgeable Superintendents and Foremen. CLTM and QAC a must for Maintenance Superintendent position. Competitive pay/company vehicle and medical. **Send resume to: 1265 Felicitia Lane, Escondido, CA 92029 or Fax to: 760-745-1982.** 10/99

SUNRISE OF NASHVILLE, 20 years experience. We are one of Nashville's best Landscape/Irrigation/Maintenance companies, interested in quality individuals looking to relocate to the Middle Tennessee area. We are currently searching for the following: **Maintenance Foremen • Irrigation Technician • Landscape Foremen.** Also: **Operations Manager** to oversee employees and facilities. We offer good pay, health/dental benefits, retirement program and the opportunity to share responsibility and grow with a quality company. **Please contact us via Email: sunrise7@bellsouth.net. Phone: 800-793-1652. Mail: Sunrise of Nashville, 2707 Larmon Drive, Nashville, TN 37204** 10/99

OPERATIONS/SALES REPRESENTATIVE Well established full service company in Dallas, Texas, seeks energetic, highly motivated, and well-organized person to join our company. We are seeking an individual with a horticulture degree or equivalent experience in landscape (and/or horticulture), with a strong emphasis on sales and customer service. Excellent compensation and benefits, reasonable hours, professional environment. Please mail or fax resume to **Turtlecreek Landscape Services, 2607 Manor Way, Dallas, Texas 75235; fax 214-351-2530.** 9/99

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Landscape
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Grab Bag

Beautiful in Memphis

The Memphis Beautiful City Commission honored OneSource Landscape & Golf Services, Memphis District, with three Memphis Beautiful Business Awards this summer. The OneSource projects receiving the recognition were: landscape work at The Residence Inn by Marriott at Poplar Pike, design and maintenance at the Harbor Town Common area and a redesign of a large flower bed at the Memphis Distribution Center.

More on Fragala

We named Russ Fragala Landscape Contracting Corp. to our 10 Great Small Companies list last month, and that's not the only list the company made. The Long Island, NY, firm is one of the 25 Fastest Growing Companies on Long



Island, an award jointly sponsored by Hofstra University and KPMG. Fragala reported growth of 143% in the last year. Congratulations!

Flowers power poor taste Some think they're molded candy or drawer pulls

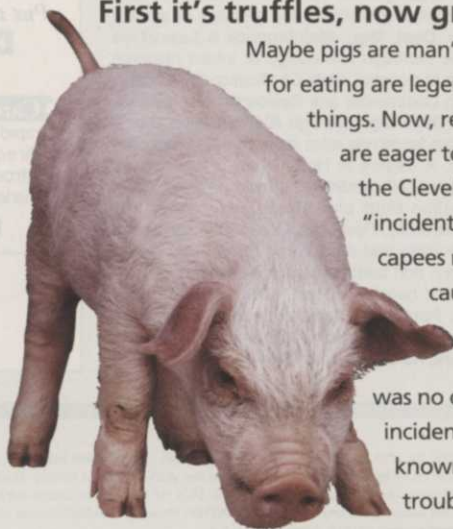
We know "fluff" copy when we see it, but this news release took the cake. Introducing "Forever Flowers," it claims these molded, sun-resistant polyester flowers will "last forever." In fact, it says, "there is no need to plant new flowers every year." According to the release, the flowers



"add sparkling color to drab winter lawns and gardens," and are also available in a choice of "ethnic" colors like red/white/blue for the United States, or orange/green/white for Ireland, etc. An added bonus: embedded wire mounting lets you hang these "on trees or bushes." New add-on service possibilities? We don't think so!!

First it's truffles, now grubs

Maybe pigs are man's best friend. Their abilities to root out rare truffles for eating are legendary among people like the French who eat those things. Now, residents of Cuyahoga Heights, OH, have found pigs are eager to root out those tasty grubs. According to a report in the *Cleveland Plain Dealer*, the tiny suburb had two pig/grub "incidents" in the space of one week. First, five 150-lb. farm escapees ravaged one lawn looking for the tasty pests (and causing \$1,000 in damage). The punishment was harsh when they were caught — a trip to the slaughterhouse a few weeks early. Local police noted "there was no criminal intent" by the departed porkers. The second incident involved two rogue potbellied pigs (owner unknown), who tore up the grass to the tune of \$150 worth of trouble. This one sounds like a copycat crime.



Grab Bag features brief observations and prognostications throughout the green industry. If you have an unusual photo or comment you'd like to share with us, please send it in.

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