cc engine develops 13,000 rpm. All use a 3/8-in. pitch, .05 gauge chain. Check the increased distance between front and rear handles for more natural arm positioning and improved sight lines.

Circle No. 254

REDMAX
800/291-8251
sales@redmax.com

The RedMax Pro Series saws, made by Komatsu Zenoah America in Norcross, GA, come in four models. The G310TS has a 14-in. bar and 30.1-cc engine; the G455AVS has a 16-in. and 45.1-cc engine; the G561AVS has 16-, 18- or 20-in. bars and a 53.2-cc engine; and the G621AVS is available with 16-, 18-, 20- or 24-in. bar and has a 62-cc engine. All are equipped with Oregon type chains and feature solid state ignition and an automatic, gear type oil pump. They come with a 90-day commercial warranty.

Circle No. 255

SOLO
800/765-6462
www.solo-germany.com

The Solo 651Sp comes with a 15-, 18- or 20-in. bar and chain. Made in Germany and distributed by Solo in Newport News, VA, it is powered by the 51-cc Solo two-cycle engine. The unit weighs under 11 lb. but offers an antivibration system, adjustable oiler, two piston rings, primer and half-throttle automatic. Quiet and powerful, it is ergonomically designed for easy handling and operation, making it ideal for debarking or thinning medium-size trees.

Circle No. 256

SHINDAIWA
800/521-7733
www.shindaiwa.com

The Model 488 from Shindaiwa, Tualatin, OR, has a full antivibration damping system to reduce operator fatigue. An adjustable automatic oil pump runs off the clutch to regulate oil consumption. It can be fitted with 16- to 20-in. bars and has a 47.9-cc, 3.5-hp engine. Dry weight is 10.1 lbs. The saw comes with a boot-mounted carburetor for protection against vapor lock. Chain catcher is standard equipment.

Circle No. 257

STIHL
800/GO-STIHL
www.stihlusa.com

The Pro 036QS from Stihl, Virginia Beach, VA, is the first chain saw with a triple activated chain brake. Either inertia, front handle guard or rear handle will activate the chain brake. The 036 has a 61.5-cc engine, weighs 13.2 lbs. and comes with 16-, 18-, 19-, 20- or 20-in. Rollomatic bar. Or check out the 026 with an exclusive side-access chain tensioner and an easy access air filter, which makes maintenance simple. Both come with 90-day warranty.

Circle No. 258

TANAKA
243/395-3900
www.tanakapowerequipment.com

The Tanaka TCS-3401 limbing saw from Tanaka Power, Kent, WA, features excellent power-to-weight ratio. Powered by a 34-cc, 1.8-hp engine, it weighs under 8 lbs. The saw can be fitted with a 14- or 16-in. Oregon bar and chain. It has a heavy duty antivibration system, AirForce air filtration, cold weather switch, climbing ring, Walbro carburetor and priming pump. It is covered by a full year warranty for professional use, five years on the electric ignition module.

Circle No. 259

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(703) 573-3551 • FAX (703) 573-1913
Easing drought stress
We have been experiencing a severe drought in New Jersey this year. What can we do to lessen stress to mature trees?

- NEW JERSEY

Drought-stressed trees can weaken and decline or die if corrective measures are not provided at the proper time. Generally, the following plants are subject to drought stress:

- young, newly transplanted plants with limited root systems or plants whose absorbing roots have been cut off during transplanting operation;
- shallow-rooted plants; a large number of plants growing in a limited soil area; and
- mature trees with limited water supply or resources.

Drought can dehydrate plant tissue and can cause scorching, wilting, defoliation, dieback and/or death in some situations.

Consider providing the following for management:

- Apply mulch (no more than 3 to 4 in.) to prevent moisture loss.
- Provide water as needed — deeply but infrequently. Generally 2 in. of water per week is enough on clay soil. This may vary, depending upon the soil type.

For example, 2 in. twice a week may be needed on sandy soils. Monitor the soil moisture using moisture meters such as tensiometers or other portable digital meters.

There are some water absorbing polymers in the market. Their practical use in landscapes needs further research. Similarly, the benefit of a number of water dispensing tools placed around the trunks of trees, antidesiccants, biostimulants and mycorrhizae products also need further study. Reports suggest that properly fertilized trees and plants having mycorrhizae have been helped by drought effect. Consider fertilizing using slow-release, organic fertilizer as needed — preferably before the drought.

- Reduce biotic stress such as early foliage diseases and leaf feeding destructive insects and mites, which can deplete the nutrient reserve of the plant. Once the plant is stressed, opportune agents (pests) like borers and/or canker diseases can establish on weakened plants. If so, provide for their management as needed.

- Reduce the stress from abiotic factors such as construction, soil disturbance, compaction and root loss from digging, fill damage and deicing salt application, to name a few.

- Reduce compaction by providing vertical and/or radial trenching to aerate the soil.

This is a guideline to help manage the drought problem and should not be considered a recommendation to deal with a specific drought situation. Each situation should be studied/diagnosed, and proper treatments should be provided as needed.

Managing juniper scale
We are finding severe infestations of juniper scale on upright junipers. They are planted as hedge plants along a property line. What is the best way to manage this problem? Some of the plants have branch dieback. Will these branches come back?

- PENNSYLVANIA

Juniper scale can become a serious pest. They can build up in numbers each year on an infested plant. The needles, particularly on the pfitzer juniper, turn yellow due to scale insect feeding. These sucking insects can weaken plants. At first, they are whitish in color, but turn gray to black as they age. Scale overwinters as adult females.

Treat with horticultural oil (dormant oil) in early spring. Also, use insecticides such as Malathion, Talstar or Dursban from mid-May to late-June when the crawlers (young nymphs) emerge. Two or three thorough treatments may be needed at 10-day intervals to clean up heavy infestations.

Ideal timing would be when the second instar nymphs (crawlers) begin to settle down and before they develop a hard cover. This would be mid-June to the end of June. After that, consider using 2% oil to manage it from June through September. Fertilize and water as needed to improve plant health. Read and follow label specifications.

Manager of Research and Technical Development for the Davey Tree Expert Co., Kent, Ohio

SEND YOUR QUESTIONS TO: "Ask the Expert" Landscape Management; 7500 Old Oak Blvd.; Cleveland, OH 44130, or email: sgibson@advanstar.com. Please allow two to three months for an answer to appear.

www.landscapergroup.com / OCTOBER 1999 / LANDSCAPE MANAGEMENT 53
Loader backhoe for commercial use
New Holland Construction’s Model LB75 entry-level loader backhoe compares in size to the stronger Model 555E, with a few modifications. The LB75 features a New Holland/Iveco, 75-hp engine, compared to the 80-hp 555E engine. The LB75 is only available with 24-in. tires, instead of the 28-in. 555E tires.
For more information, contact New Holland at 800/825-4891, www.newholland.com/na or
Circle No. 260

Fabric protects young trees
Reemay’s new Typar tree protector fabric can be wrapped around young trees to protect them from mowers, weedeaters, deer, insects and bark splitting. Typar comes in 4-in.-by-25-ft. rolls and can be left in place for several years.
For more information, contact Reemay at 800/321-6271, www.reemay.com or
Circle No. 261

Real stone that doesn’t crack
Vengeance Creek Stone’s real stone products, which are harvested from metamorphic quartzite deposits in North Carolina, feature deep, rich colors without the cracking, chipping and flaking problems found in slate and man-made stone products. The 450 million-year-old stone resists stains and is hand-cut, washed, presorted and sized before packaging. Vengeance’s four product lines — accent, stepping, stacking and designer stones — are designed to match project specifications.
For more information, contact Vengeance Creek Stone at 800/295-6023, www.vestone.com or
Circle No. 263

Rain Bird sales rotors
Rain Bird sales’ 5000 Series rotor is a midrange, gear-drive design, available in a 4-in. model, with 6- and 12-in. models scheduled for introduction soon. Rotors feature full- or part-circle operation and an arc adjustment from 40° to 360°. In addition, the 5000 series rotors come with a tree of low-angle, Radius+ and standard angle Rain Curtain nozzles with a capability of 50 feet.
For more information, call 626/812-3400 or
Circle No. 264

Insecticide expands uses
Merit insecticide, manufactured by Bayer Garden & Professional Care, can now be used to control royal palm bugs, black vine weevil larvae, psyllids, flathead borers, eucalyptus longhorned borers and Japanese beetle adults. In addition, the Merit granular and wettable powder can now suppress hairy chinch bug nymphs when applied preventively to turfgrass.
For more information, call 800/842-8020 or
Circle No. 262

Trimmer meets standards
RedMax’s new BCZ 2500S string trimmer meets California CARB II and EPA standards for 2000. Using the Strato charged air head engine, the trimmer is said to be 30% more fuel efficient than previous engines. The BCZ 2500S features a two-cycle engine that powers a straight, solid-steel drive shaft with splined ends, connected to a 4-in. cutting head.
For more information, call 800/291-8251 or
Circle No. 265
Woods' midmount can cut at 9 mph

Woods Equipment's M-Series Mow'n Machines are midmount zero-turn mowers with a 9-gallon fuel capacity, top speed of 9 mph, lift-up engine hoods, hydraulic deck controls and a two-year parts and labor warranty. The M2250 uses a 22-hp engine and 50-in. deck, while the M2560 includes a 25-hp engine and 60-in. deck.

For more information, contact Woods at 800/385-9798, www.woodsonline.com or Circle No. 266

Soil Profile Sampler

The new Mascaro Profile Sampler from Turf-Tec International simplifies soil sampling. The soil sample is extracted, and then the cutter blade is opened with the aid of a specially designed hinge. There are no bolts or screws to fumble with when opening the sampler. The sample can be viewed instantly — and completely intact — so you can examine a true, undisturbed soil profile. This instrument will take an undisturbed soil sample 6-in. deep, 3-in. wide and 1/2-in. thick. For more information, call 800/258-7477 or Circle No. 269

Seeding maneuverability

Due to the seeder's compact size, the Brillion Turfmaker Junior seeder, available in 4- and 6-ft. seeding width models, offers increased landscaping maneuverability. The 4-ft. model has a 7-bushel hopper capacity and 11 seed metering cups to evenly distribute grass seed, while the 6-ft. model can hold 11 bushels with 17 seeding cups.

For more information, contact Brillion at 800/409-9749, www.brillionfarmeq.com or Circle No. 267

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The John Deere E-Gator Utility Vehicle can be seen and not heard because it's powered by a whisper-quiet electric motor. Designed for customers concerned with operational sound levels and exhaust emissions, the electric utility vehicle is a clean, quiet and efficient option. The electric utility vehicle provides the same advantages of the gas and diesel models — low ground pressure to help prevent ground compaction, smooth operation that's easy to learn safety protections, durability for long life and easy access to service points for easy maintenance. For more information call 919/877-0877 or Circle No. 268

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Internet/E-Mail Address __________________________

1. My primary business at this location is: (fill in ONE only)

[ ] 0040 Sports Complexes
[ ] 0050 Parks
[ ] 0060 Schools, Colleges & Universities
[ ] 0070 Hotels/Resorts
[ ] 0080 Hospital/Health Care/Military
[ ] 0010 Landscape Contractors (installation & maintenance)

2. Which of the following best describes your title? (fill in ONE only)

[ ] 10 Executive/Administrator- President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant

[ ] 20 Manager/Superintendent- Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor

[ ] 30 Government Official- Government Commissioner, Agent, Other Government Official

[ ] 40 Specialist- Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist

[ ] 50 Other Titled and Non-Titled Personnel (please specify)

3. SERVICES PERFORMED (fill in ALL that apply)

[ ] A Mowing
[ ] B Turf Insect Control
[ ] D Turf Aeration
[ ] E Irrigation Services
[ ] F Turf Fertilization
[ ] G Turf Disease Control
[ ] I Landscape Design
[ ] J Turf Weed Control
[ ] M Landscape Installation
[ ] N Snow Removal
[ ] O Other (please specify)

4a. Do you specify, purchase or influence the selection of landscape products?

[ ] A Yes

[ ] B No

4b. If yes, check which products you buy or specify: (fill in ALL that apply)

[ ] A Aerials
[ ] B Blowers
[ ] E De-icers
[ ] F Fertilizers
[ ] G Fungicides
[ ] H Herbicides
[ ] I Insecticides
[ ] J Line Trimmers
[ ] K Mowers
[ ] L Snow Removal Equipment
[ ] M Sprayers
[ ] N Spreaders
[ ] S Turfseed
[ ] T Utility Vehicles
[ ] O Sweepers
[ ] P Tractors
[ ] Q Truck Trailers/Attachments
[ ] R Trucks
[ ] S Turfseed
[ ] T Utility Vehicles

5. Do you have Internet Access?

[ ] A Yes

[ ] B No

5A. If so, how often do you use it?

[ ] A Daily
[ ] B Weekly
[ ] C Monthly
[ ] D Occasionally

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Flowtronex, a Dallas pumping systems manufacturer, has acquired Mikotech, a California-based company that will service Flowtronex customers in the Los Angeles, Orange County, Palm Springs and Las Vegas areas.

Exmark Manufacturing appointed Jeffery Hallgren as director of sales and marketing.

Garick named Ralf Engelbrecht as national sales manager for product lines such as Paygro, Garick, Forest Floor and Best Sand.

American Cyanamid announced it will continue the Double the Dollars Rebate Program, an offer designed to reward professional turfgrass managers for early purchases of Cyanamid’s Pendulum herbicide and other pendimethalin-based products from Lesco and The Scotts Company. Professional customers must purchase and take delivery of the products by Dec. 15.

Barenbrug Northeast named Michael Mulder vice president/general manager; Robert Macfarlane territory manager; Gwyneth Mansue marketing support representative; and John Carson sales and marketing manager for the turf market.

Barrett Marketing Group, a Canadian independent distributor, has been named the exclusive distributor for Encore Power Equipment in Canada.

Epic of Wisconsin is constructing a new office facility in West Bend, WI, measuring 8,640 sq.ft.

Gehl’s board of directors approved a 41,000-sq.-ft. expansion project at the company’s Madison, SD, skid loader manufacturing facility. This project will be coupled with a remodeling project of 20,000 sq.ft. in the existing plant.

John Deere will expand its manufacturing facilities in Augusta, GA. The project includes construction of 206,000-sq.-ft. in facilities and a $23 million investment.

Mark Phipps joined Precision Laboratories as the district manager for the company’s turf, ornamental and aquatics team.

R.M. Wade purchased Nibco’s micro-irrigation business, located in Fresno, CA. Nibco will retain ownership of several products not classified under micro-irrigation.

Irritrol Systems appointed Eric Schneider district sales manager for CO, UT, MT and WY.

L. William Templeton joined Woods Equipment as vice president and general manager, parts business.

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**Info center**

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**SALT DAMAGE IN THE LANDSCAPE...** can occur from the accumulation of salt in the soil and from aerial spray lifted by passing traffic. The Minnesota Nursery & Landscaping Association (MNLA) is offering information on ways to counteract the damage of road salt. To obtain a free copy of MNLA’s “Planting and Care Guide,” and the “Consumer Directory to MNLA Members,” call 651/633-4987 or www.mnlandscape.org.

**THE 1999/2000 SNOWPLOW REPLACEMENT PARTS CATALOG...** is now available from Central Parts Warehouse. This year the company is offering Fisher V-plows and replacement parts, low-profile salt spreader parts, list and net prices, 24-hour Internet access and same day shipping on stock parts. To obtain a copy of the catalog, call 800/761-1700 or www.centralparts.com.

**PREPARING FOR ITS JANUARY SHOW...** The Mid-America Horticultural Trade Show has updated and augmented its Web page, which typically remains static during the summer months. The new Web page contains an updated exhibitor list, information about the midwinter conference and other core features, such as Navy Pier, travel, Chicago attractions and the Career Center. Visit the Mid-Am Web site at www.midam.org.
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L. Circulation Director: Robert A. Dahl, Circulation Director

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