Professional Grounds Management Awards 1999

We’re searching for the country’s Best-Maintained Landscapes
27th Annual Professional Grounds Management Awards

The awards will be presented during the Professional Grounds Management Society Annual Meeting, Nov. 15 in Baltimore, MD. Grand award winners will be featured in Landscape Management magazine. Honor award winners will appear in the PGMS Forum.

Judging
A distinguished panel of judges selected by the Professional Grounds Management Society and Landscape Management will determine the winners.

Presentation of Awards
Awards will be presented during the annual conference of the Professional Grounds Management Society, Nov. 15. This meeting will be held in conjunction with the Green Industry Expo ’99 in Baltimore, MD.

Entry Categories
1. Small site (budget under $80,000)
2. Residential landscape
3. Public works sites (includes parkways & intersections)
4. Shopping area
5. Hospital or institution
6. Government building or complex
7. Cemetery or memorial park
8. Industrial or office park
9. Park, recreation area or athletic field OR — multiple sites under same management
10. School or university grounds OR urban universities
11. Condominium, apartment complex or planned community
12. Hotel, motel or resort
13. Amusement or theme park

Eligibility
An entrant must be professionally engaged in, and responsible for, the maintenance of grounds described in ENTRY CATEGORIES. Projects for which an entry was submitted in a design or construction award competition are eligible in the Professional Grounds Management Awards program, even if the project won an award, because maintenance is the criterion upon which an entry is judged in this award program.

Grand Award winning projects in the Professional Grounds Management Awards program are ineligible to re-enter the program for a period of two years. For example, 1997 Grand Award winning projects are ineligible until 1999.

Any size landscape for which the entrant has the main responsibility for maintenance and beautification may be entered. The amount of money in the landscape operating budget is not a criterion for judging. Rather, the judges will consider the quality, challenge and performance in maintenance of the grounds for a period of at least two years.

Purpose
The aims of the Professional Grounds Management Awards program are:
• To bring national recognition to grounds manicured with a high degree of excellence.
• To recognize individual professional efforts leading to high maintenance standards and high quality appearance of the landscape.
• To challenge those responsible for maintenance of grounds throughout the country to achieve a higher level of excellence. In sponsoring this awards program, Landscape Management magazine and the Professional Grounds Management Society wish to extend their mission in promoting well-maintained landscapes throughout the country.

Deadlines
The deadline for entries is Aug. 6, 1999. All entries must be submitted to the Professional Grounds Management Awards, c/o Professional Grounds Management Society, 120 Cockeysville Road, Suite 104, Hunt Valley, MD 21030.

You are invited to enter the 27th annual maintenance awards program co-sponsored by Landscape Management magazine and the Professional Grounds Management Society.

The annual Professional Grounds Management Awards Program brings national recognition to grounds maintained with a high degree of excellence. The program complements other national landscape award programs that recognize outstanding landscape design and construction. This program salutes the landscape contractor or grounds manager responsible for maintaining a well-manicured landscape year-round.

Grand and Honor Awards are offered in 13 categories covering all types of private, public, commercial and industrial landscapes. To qualify for entry, a landscape must be at least four years old and under continuous maintenance for at least two years. See the entry form (page 64) for complete details of eligibility, categories and awards.
two years, beginning at least two years after construction.

**Awards**

There are two classes of awards: Grand Awards and Honor Awards. Only one Grand Award may be presented in each of the categories listed. The judges may grant as many Honor Awards as they deem deserving, and they may decide no entries are deserving in a given category. Awards will be in the form of certificates mounted under Lucite on walnut plaques.

**How to Enter**

**All entries must include:**

1. Fifteen (15) color 35mm slides—ten (10) showing the overall beauty of the total landscape project and five (5) showing the crew at work. DO NOT USE 'POSED' SHOTS. Furnish a descriptive caption for each slide.

2. Ten (10) 5- by 7-inch color prints—five (5) showing the overall beauty of the landscape and five (5) showing how the grounds crew works in areas that are difficult to maintain. DO NOT USE 'POSED' SHOTS. Label each photograph with a descriptive caption containing all pertinent information.

**Important note:** Put your best scenes on the slides, which are critical to both judging and final banquet display.

3. One recent photograph of yourself, as the person in charge, working in the landscape.

4. INDIVIDUALLY LABEL all slides and photographs with the name of the entrant and the site. DO NOT USE TAPE to mount photographs and/or slides. Please put in plastic or metal mounts.

5. Include a brief description of the site.

6. All entries must contain a COVER LETTER releasing the material for publication at the discretion of Landscape Management magazine. All entries become the property of the sponsors and may be published in Landscape Management magazine or used for other purposes the magazine deems appropriate. NO ENTRY MATERIAL WILL BE RETURNED.

7. Enclose a check for the ENTRY FEE: $125 for members of the Professional Grounds Management Society or $180 for non-members.

   For a reduced rate of $250, non-members can join PGMS and enter the contest. There is not limit to the number of categories an organization may enter. Each entry, accompanied by the entry fee, must be sent in a separate envelope.

8. To qualify, all elements of the entry must be COMPLETE in one mailing envelope.

9. Submit entries to:

   Professional Grounds Management Awards
   c/o Professional Grounds Management Society
   120 Cockeysville Road, Suite 104
   Hunt Valley, MD 21030
   Call 410/584-9754 with any questions.

10. Entries must be received by Friday, August 6, 1999.

SEE THIS YEAR'S ENTRY FORM ON PAGE 64!

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**How to get bragging rights**

Winning a landscape services award can have an amazing effect on your employees, your customers and your peers. Not only is your organization recognized for high quality work, but you can reap additional benefits by turning that award into more business. In fact, the process of preparing contest materials itself is a lesson in smart marketing.

Several industry associations sponsor awards programs to honor outstanding workmanship and skillful management of landscape projects ranging from single-family homes to entire institutions. Although many enter, only a few win, and that is often because they provide first-class entry materials.

**WHAT JUDGES WANT**

Judges look for certain criteria in all entered projects. But most of all, they look at quality of materials, workmanship and overall appearance. Both judging panels for the Professional Grounds Management Award study the property's description, its special challenges (such as excessive use, budget limitations, weather conditions, complexity, etc.), slides and photographs showing it and how all those elements come together.

Judges see each project's best points through:

- Clear statements of the property's characteristics and challenges.
- High-quality photography depicting landscapes at their best times and professional looking staff working on them, wearing appropriate safety gear. (Hint: A sunrise, steam coming off of a pond, aerial view or night lighting will add drama to your presentation.)
- Neat and complete materials.
- Best slides placed first and last — they will be viewed the longest in the presentation.
- Presentations that begin positively and end with a bang.
- Concise but specific descriptions.
- Maintenance project close-up shots; long shots of the plant material.
- "Worthy" projects. Some aren't especially difficult or challenging.
- Follow instructions and enter the right category!

Frequent winner David Frank, president of David J. Frank Landscape Contracting Inc., Germantown, Md, said entering an awards program adds some pizzazz to a job. "Some firms that are too busy or choose not to participate should be encouraged to participate, and I think they're missing something. They're missing a chance to celebrate."

—Kristen Constantino
The Real Test Comes At Sunup

New John Deere XT-Series Trimmers are the ones to have your hands on when day breaks. Our seven new XTs are powered by high-performance M-Series engines with intake silencers and low-tone mufflers for quieter operation. And power-to-weight ratios among the best in the industry. By the way, our engines are also EPA and CARB compliant, something not all manufacturers can say.

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Don't wait 'til dawn to see the light. Pick up a new XT Series Trimmer now. For the John Deere dealer nearest you, call 1-800-537-8233. Or visit us online at www.deere.com.
Please PRINT CLEARLY or type the information requested below. Check for accuracy. This information will be used for publicity purposes and awards.

Each entry must include this completed form and entry fee:
* PGMS members — $125
* Combination PGMS membership and entry fee — $250
* Non-members — $180

Make checks payable to the Professional Grounds Management Society.

SEND COMPLETE ENTRY AND FEE TO:
Professional Grounds Management Awards
c/o Professional Grounds Management Society
120 Cockeysville Road, Suite 104
Hunt Valley, MD 21030
Call 410/584-9754 with any questions.

NAME OF SITE:
State: Entry Category #:
Name of company or agency owning this landscape:
Address:
City: State: Zip:

SIGNATURE OF THE COMPANY OR AGENCY OFFICIAL CONSENTING TO THIS ENTRY AND A RELEASE FOR PUBLICITY:
Signature:
Title:

WHO IS RESPONSIBLE FOR MAINTAINING THIS LANDSCAPE?
☐ In-house staff ☐ Outside contractor
Name:
Address:
City: State: Zip:
Telephone (____)

(IMPORTANT) Year site was built: __________________________
Years I have maintained this site: _________________________
Total acres maintained: _____________________________
Acres of turf: _____________________________
Acres of woody ornamentals: _______________________
Acres of display beds: _____________________________
Total paved area: _____________________________

NUMBER OF EMPLOYEES:
Full time (year round): ______ Seasonal: ______
Other (please specify): _________________________
Licensed pesticide applicators: _______________________
Total man-hours per week: _______________________

ANNUAL EXPENDITURES:
Total budget: (including salaries) ______ $
Equipment: ______ $
Chemicals and fertilizers: ______ $
Seed and plant material: ______ $

SPECIAL MAINTENANCE CHALLENGES:
1. __________________________________________
2. __________________________________________
3. __________________________________________

SPECIAL PROJECTS COMPLETED IN THE LAST 2 YEARS:
1. __________________________________________
2. __________________________________________
3. __________________________________________

If selected a winner, I request the name on the award to be
(check one or both):
☐ Name of entrant (name which will appear on plaque): (please print)

☐ Name of organization or agency: (please print)

IMPORTANT: Please provide the name of the person who will accept the award at the banquet:
(please print)

I certify that all information provided on this form and in the accompanying entry is accurate to the best of my knowledge. I understand that no materials will be returned and that all material may be used for publication in Landscape Management magazine or for other purposes deemed appropriate.
Signature of entrant ___________________________
Date ___________________________

ENTRIES MUST BE RECEIVED BY AUGUST 6, 1999
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Title

Business

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Country

Internet/E-Mail Address
Bush Hog 762H accepts either regular or heavy-duty buckets in 9-, 13-, 16-, 24- and 36-in. widths. Maximum reach is 9’6”.

The Lowe Model 7 hydraulic trencher adds versatility to smaller skid steer loaders in the 800- to 1000-lb. class.

**CAN YOU DIG IT?**

Trenchers and backhoes get down and dirty

By CURT HARLER/ Contributing Editor

Whether you’re installing irrigation pipe or running accent lighting along a pathway, use the right equipment to speed the job, minimize damage to surrounding turf, shorten the time to refill the open trench and cut down on reseeding or sodding.

Backhoes can be compared to chain saws: best used on big jobs (like placing irrigation mains or digging deep, long cuts for drainage pipe). They can dig down farther and faster than other machines, but count on spending some time filling in the trench and hand-raking a lot of soil and stone left behind after the excavated ground is replaced.

On the other hand, trenchers are like hand-saws. They leave a smaller cut than a backhoe and are much gentler on the surrounding turf. In fragile turfgrass areas or in residential areas where a backhoe is too noisy or too cumbersome, a trencher is likely to be the tool of choice.

Mini-trenchers are like pruning shears. They can get into even the smallest area. Lightweight and maneuverable, they weigh about half the standard walk-behind trencher’s 700 to 1,000 pounds. That makes mini-trenchers super for short-run jobs.

**Brown Manufacturing**
800/633-8909
www.brownmfgcorp.com

The BedEdger F-780H Trencher is designed for defining landscape beds or installing plastic or steel edging, saving time up to 90% over a shovel. Manufactured in Ozark, AL, the BedEdger is equipped with steerable rear wheels and an 8-hp Honda engine.

Circle No. 250

**Burkeen Manufacturing Co.**
800/647-9824
www.burkeen.com

From Olive Branch, MS, the Burkeen B-30 Combination Trencher/ Vibratory Plow has a 30-hp diesel engine, features a two-speed transmission, plow self-centering system, sod cutter, bolt-on plow blades and a lifetime warranty. It is equipped with a rotary boring unit for tunneling under streets or sidewalks; a trencher attachment for trenching in large-diameter pipe or opening pits for boring applications; and a rotary-boring unit for installing green.
The Burkeen B-30 Combination Trencher/Vibratory Plow

pipe of various types up to 2 inches in diameter. Circle No. 251

Bush Hog
334/872-6261 www.bushhog.com

The Bush Hog 762H is the Selma, AL company’s backhoe of choice for landscapers, electrical contractors and golf course superintendents. It is designed for operator comfort with a walk-through design on the operator’s platform. The maximum digging depth is 7’6” and maximum reach is 9’6". Regular and heavy-duty buckets are available in 9-, 13-, 16-, 24- and 36-in. widths. Circle No. 252

Ditch Witch
800/654-6481 www.ditchwitch.com

The Ditch Witch Model 5700 trencher has 57 hp and an all-hydrostatic design. Made by The Charles Machine Works Inc., Perry, OK, it has a 20-degree swiveling operator’s seat for comfort during long jobs. A single handle controls the backfill blade, with a float function for easier job site restoration. A new long-arm steerable vibro plow attachment and long-arm steerable combo attachment add versatility and offset plowing capabilities. Trenches can be as deep as 52 in. Backhoe attachment can dig as deep as 64 in. Circle No. 253

Elite Trenchers
800/223-5468 www.eltretrenchers.com

Elite offers four trencher styles ideal for installing sprinkler systems, bed edging, root pruning, cable installation, telephone cable installation and golf course drainage. The products, made in Cape Coral, FL, dig at depths ranging from 6 to 12 in. The push-forward disc blade type trencher can dig 20 to 30 ft. per minute. The 900-lb. winch design and roller wheel body allows the machine to roll up and down easier. Circle No. 254

Glenncorp Inc.
870/239-4796 www.glenncorp.com

Glenncorp’s GCI-500 3-Point Hitch Trencher has a 3-ft. digging depth, a reservoir, filter system and PTO pump. The Paragould, AR-based company includes a two-spool control valve. Standard equipment includes open platform, joy stick controls, outrigger guides, cushioned seat, replaceable bushings and 160-degree rotation. Digging depths range from 6 ft. to 12 ft. Circle No. 255

Ingersoll Equipment Co. Inc.
920/582-5000 www.ingersoll-inc.com

Ingersoll’s 6018 LBH Loader Backhoe, from Winneconne, WI, features power steering, single-lever shifting for forward and reverse, speed control with a right-mounted foot pedal and single lever control of the swing and boom. The lower weight keeps it from tearing up turf. The 6018 can be towed on a trailer behind a pickup truck. Circle No. 256

JCB Inc.
888/PICK-JCB www.jcbna.com

JCB’s Backhoe Loader from Great Britain uses a new tool-carrier coupler. It features a two-position loader linkage to maximize bucket or pallet fork performance. Larger diameter loader arm pipework and a detent for the third valve spool provide power for continuous-flow attachments like sweepers. All of the models (JCB 214S, 215S and 217S) feature the Smooth Ride System to eliminate front-end bounce. Maximum backhoe dig depths range from 14”7” to 17”3”. Circle No. 257

John Deere
800/537-8233 www.deere.com

John Deere’s 47 and 48 Backhoes, when teamed with a John Deere 4000 series tractor, create an enhanced digging force with faster cycling times. The Rockshaft Assist (RSA) mounting system uses tractor hoist pressure capability. Model 21C trenching attachment is designed for larger skid loaders and hydraulic flows between 13 and 25 gallons per minute. It has a 50,000-lb. anti-back flex digging chain. Circle No. 258

Little Beaver, Inc.
409/327-3121 www.littlebeaver.com

The Kwik-Trench Earth Saw is a portable trencher for residential sprinkler systems, cable TV, satellite dish drops, electrical, plumbing, telephone, gas lines, landscape edging, drainage lines and root pruning. It is easy to load and all rotating parts are shielded. The product is made in Livingston, TX. Circle No. 260

Lowe Manufacturing Co.
888/DIG-LOWE www.loweman.com

The Lowe Model 7 hydraulic trencher is an economical and solid basic trencher attachment for most models of skid steer loaders. Made in Readstown, WI, this unit adds versatility to smaller skid steer loaders in the 800- to 1,000-lb. class. Included are a 34,000-lb. digging chain, a removable spoil auger and seal bearings in the nose. Model 7 has a 3,000-psi continuous operating pressure capability. Model 21C trenching attachment is designed for larger skid loaders and hydraulic flows between 13 and 25 gallons per minute. It has a 50,000-lb. anti-back flex digging chain. Circle No. 261

Melroe Ingersoll-Rand
701/241-8700 www.bobcat.com

The Bobcat 607 Backhoe Attachment has a digging depth of nearly 8 feet and operates with Bobcat 751, 753, 763, 773 and 863 Skid Steer Loaders. It has a single bucket mounting position for straight wall and power digging. Standard 6-inch curb clearance and

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Toro SiteWork Systems with backhoe

Vermeer Manufacturing Company
888/VERMEER
www.vermeer.com

Vermeer's V-8550A Hydrostatic Trencher/Plow has a 90-hp Cummins engine, a backfill blade with a floating position and patented creep override in forward and reverse. Made in Pella, IA, the V-8550A features higher torque curve and improved performance. An enclosed wet disc service and parking brake automatically apply when the engine stops and an operator presence system shuts down the machine when the operator leaves the seat.

Thomas Equipment Ltd.
800/561-5623
www.thomasloaders.com

The BH108 Side Shift Backhoe Attachment has a narrow profile, a vertical stabilizer design and side shift capability, for work close to walls and obstructions. It offers internal or external control systems. Internal controls allow you to sit inside the loader cab, out of the weather and controls have easy access and flip up and out of the way allowing easy entry and exit from the loader cab. External control provides visibility to the full 8.5 ft. digging depth.

Thomas Turf Equipment Inc.
330/828-0200
www.steinturf.com

The Steiner Trencher TH300 features a visible depth indicator, variable depth control, and quick chain tension adjustment. The product, made in Dalton, OH, has a debris-free trench with a scraper, a front mount and a quick hitch. The TH300 also has a heat-treated carbide tip chain. It attaches to a Steiner tractor.

Toro
800/476-9673
www.toro.com

Toro SiteWork Systems includes the Dingo compact utility loader and more than 35 attachments including a trencher and backhoe. The Bloomington, MN, company's Dingo is 42-in. wide, and fits through four-foot gateways allowing it to take hydraulic power to areas previously open only to hand labor. The Dingo also has a 22-hp Kohler Command engine. The tiger comes with a 20-hp Kohler Command engine.

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800/561-5623
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Circle No. 265

Circle No. 263

Circle No. 264

Circle No. 267

Yazoo Kees Inc.
800/723-9496
www.yazookees.com

Yazoo Kees, Jackson, MS, has improved the Millennium Series Digit TLB (tractor/loader/backhoe) models: the Dominator M2208, Dominator Diesel M2208D and the Tiger M2008. Dominators have a 22-hp Kohler Command engine. The Tiger comes with a 20-hp Kohler Command engine.

Circle No. 266
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May 1999
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Date:

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5a. If so, how often do you use it?

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106 118 130 142 154 166 178 190 202 214 226 238 250 262 274 286 298 310
107 119 131 143 155 167 179 191 203 215 227 239 251 263 275 287 299 311
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6. Do you have Internet Access?

7. Do you have Internet Access?

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5a. If so, how often do you use it?