Junction™
The Essential Fungicide for Greener Greens.

Excellent algae, brown patch and dollar spot control, plus other fungal diseases.

Vital component in resistance management → Convenient dry flowable.

Circle No. 101 on Reader Inquiry Card

Griffin L.L.C.
1-800-237-1854
Valdosta, GA 31601

Always read and follow label directions. © 1998 Griffin L.L.C. Junction is a trademark of Griffin Corporation.
Get double duty
Add a broom attachment to your Exmark Lazer Z™, TurfTracer, TurfTracerHP or Viking Hydro and get double duty out of your mower. The 47 in. by 60 in. rotary broom attachment has a 22-inch diameter polypropylene wafer type brush, with two six-inch gauge wheels. The broom has manual blade angle settings of 0, 10 and 20 degrees left and right.
For more information contact Exmark Manufacturing Co., at 402/223-6300, fax 402/223-6384. www.exmark.com
Circle No. 269

Debris collection attachment
The YBWB walk-behind broom from York Rakes now has a debris-collector attachment, increasing the versatility of the broom. The all-steel unit attaches using only two quick pins and a lever, makes for easy dumping of the 2.5-cu. ft. hopper. The floating design allows it to stay right in the path of the debris coming off the broom and keeps the hopper from interfering with the broom as it moves across uneven surfaces.
For more information contact York Rakes at 800/643-YORK, fax 607/369-2625. www.yorkmodern.com
Circle No. 270

Sweeping the world
Sweepster offers two sweeper models. The C36TW compact walk-behind has right and left brush angles of 15 degrees, heavy duty construction, 36-in. sweeping path, 5 hp and an optional pick-up hopper. The RHFA attachment rotary sweeper attaches to ASAE Cat. I or II 3-point hitches on the front or rear of tractors. The RHFA features a standard 6-ft. by 36-in. brush, heavy duty drive shaft and bearings, forward and backward sweeping, 30 degrees right and left angling and a choice of bristle combinations.
For more information contact Sweepster at 800/456-7100, fax 734/996-9014. www.sweepster.com
Circle No. 271

Powerbroom From Shindaiwa
The new PB270B can be used for scrubbing off caked-on debris, spreading liquids and sealers on flat surfaces and sweeping flat roof debris and gravel. The sweeper rests on the ground during operation and has variable throttle control, pushing debris ahead of the operator. The model weighs only 24 lbs., has 1.5 hp and a sweeping width of 20.5 inches.
For more information contact Shindaiwa Inc. at 503/692-3070, fax 503/692-6696. www.shindaiwa.com
Circle No. 272

Eagle® fungicide expanded label
Rohm and Haas has received approval for Eagle WSP fungicide on backyard fruit trees and ornamental trees and shrubs. The fungicide has been in use since 1995 by golf courses for dollar spot, brown patch, anthracnose and spring dead spot. On bearing and non-bearing fruit trees, Eagle can be used to prevent powdery mildew, rust, pre- and post-bloom scab, brown and black rot and anthracnose.
The fungicide is available in three-ounce, pre-measured, water-soluble packets and is compatible with most commonly used fungicides, insecticides and spray adjuvants.
For more information call 800/987-0467 or
Circle No. 273
Magnify your results!

Your target wants to see more from you.

Advanstar Direct Mail Lists are precisely targeted.

Which means that regardless of what you’re sending, your target will receive it.

TARGETED NAMES

UPDATED QUARTERLY—NEW NAMES!

GUARANTEED DELIVERABILITY

HIGHLY SELECTABLE

ASK ABOUT 24 HOUR TURNAROUND

we target!

Call today:

888-RENT-LIST

Art, Beauty & Fashion
Entertainment / Marketing
Energy & Environmental Management
Landscaping, Pest Control & Roofing
Motor Vehicles
Telecommunications
Travel / Hospitality
And More...
TurfGrass Trends delivers . . .

. . . practical turfgrass management information you can use today, from the #1 research digest for turf managers. Begin your subscription right here, and see what you've been missing! Each issue is written by field experts, and includes leading-edge research and timely information for practical, proven answers to your turfgrass challenges.

- disease management • nutrients
- insect management • genetic improvement
- irrigation • weed management • so much more in every issue!

". . . helpful and informative. I believe this is a very valuable publication, especially as we all work to protect the environment."

Dr. Terrance P. Riordan
Turfgrass Plant Breeder
University of Nebraska

○ Yes! Begin my subscription to TURFGRASS TRENDS

U.S. & CANADA........................................... ○ 6 Months $96 ............. ○ 1 Year $180
ALL OTHER COUNTRIES ............................................. ○ $210 (1 Year)

Payable in U.S. funds drawn on a U.S. bank.
Back issues available at $15 each, prepaid.

○ My payment enclosed. (Make checks payable to TURFGRASS TRENDS.)

○ Please Bill Me

○ Charge my subscription to: ○ VISA ○ MasterCard ○ American Express

Name (please print) ____________________________________________________
Title ___________________________ _____________________________
Business ___________________________ __________________________________
Address ___________________________ ____________________________________
City ______________ State ______ Zip/Postal Code __________
Country ___________________________ __________________________________

signature ___________________________ Date ___________________________
Account # ___________________________ Exp. Date __________________________
Billing Address _______________________________________________________
Fax completed form with credit card information to 218-723-9417 or 9437, or mail coupon with your payment to TURFGRASS TRENDS, 131 West First Street, Duluth, MN 55802-2065.

Charges will appear on your credit card statement as Advanstar Communications Inc., which publishes and distributes this magazine.

Internet/E-Mail Address __________________________________________________

Copyright © 2009 Advanstar Communications Inc.
**“I earn 78% more with a FINN HydroSeeder”**

Brian Kerber, The Lawn Firm, Excelsior, MN

“Buyed my first hydromulching machine for price. But it’s a toy compared to my new FINN HydroSeeder. I’ve easily doubled my production.”

No other machine compares to a FINN HydroSeeder for high production and long trouble-free service life. You’ll get faster loading, better coverage, longer spray distance, and more reliable performance. You can get a real

HydroSeeder for as little as $149 a month. You’ll soon know why the most successful contractors agree, “Nothing makes money like a FINN HydroSeeder.” Call today.

FINN HydroSeeder
Innovative Equipment Enhancing the World’s Landscape
1-800-543-7166

Circle No. 140

**Natural Soil Pavement**

Believe It Or Not, This Path Is Paved. Yes Paved!

Now, with PolyPavement, the incredible liquid soil solidifier, your roads, walkways and paths can be over twice as strong as asphalt while maintaining their natural look and color. And PolyPavement is easy to install. Just dilute it with water then spray it on or mix it into existing soil. It’s that easy. And the cost? Only a fraction of the cost of asphalt.

Tested and recommended by the U.S. Army Corps of Engineers

PolyPavement™
The Natural Soil Pavement
P.O. Box 36339, Los Angeles, California 90036
Tel: 323-954-2240 Fax: 323-954-2244
www.polypavement.com

Circle No. 141

**AD INDEX**

| 111 | American Cyanamid | 73 (reg) |
| 117 | American Cyanamid | 61 |
| 118 | Bayer | 28-29 |
| 136 | Chevrolet Truck | 32-33 |
| 137 | Dodge | 65 |
| 107 | Echo, Inc. | 6-7 |
| 140 | Finn Corp | 75 |
| 132 | Florida Mutual Insurance | 63 |
| 127 | FMC Specialty Products | 45 |
| 113 | GMC Commercial Vehicles | 16-19 |
| 130 | Green Industry Expo | 76 |
| 101 | Griffin LLC | 71 |
| 115 | Griffin LLC | 21 |
| 124/55 | Int Law & Garden Expo | 69 |
| 126 | J J Mauget | 43 |
| 106 | John Deere | 5 |
| 103 | Kubota Tractor Corp | 57 |
| 102 | LESCO (American Cyanamid) | CV2-1 |
| 133 | LESCO, Inc. | 37 |
| 114 | Melroe Bobcat | 11 |
| 109 | Monsanto | 12-13 |
| 121 | NEBS | 24 |
| 160 | Nisus Diesel | 59 |
| 104 | PBI Gordon | CV3 |
| 105 | PBI Gordon | 25 |
| 114 | PolyPavement | 75 |
| 125 | Rhone Poulenc | 52-53 |
| 19 | Rohm & Haas | 48-49 |
| 134 | Rohmid LLC | 39 |
| 120 | SNG | 31 |
| 117 | Turf-Seed, Inc. | CV4 |
| 108 | Tifco | 20 |
| 138 | Tifco | 20 |
| 135 | United Industries | 9 |
| 112 | Valent PPG/USA Corp | 3 |
| 110 | Van Waters & Rogers | 15 |

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.
YOU'RE INVITED TO GIE'S 10TH ANNIVERSARY CELEBRATION
November 13-16, 1999
Baltimore Convention Center • Baltimore, Maryland

- 12 Exclusive Trade Show Hours
- Outdoor Equipment Demonstration
- 3 Educational Conferences
- 300 Exhibiting Companies
- More than 5,500 Industry Professionals

What Exhibitors Said About GIE/98:
- "Still working on outstanding leads from the GIE Show."
- "Always a great show for us."
- "Keep up the good work. We appreciate the opportunity to be a part of the show."
- "Well organized, professional show."

Show Schedule

**CONFERENCES**
November 13 - 16, 1999

**OUTDOOR EQUIPMENT DEMONSTRATION**
November 14, 1999

**TRADE SHOW**
November 15 - 16, 1999

"The Cadillac of networking within the industry."
-GIE/98 Attendee

YES! I want to know more about GIE/99.
- Send me information on exhibiting my products!
- Send me information on attending conferences & show!

Contact:
Title:
Company:
Address:
City/State/Zip:
Phone: (_____) Fax: (_____)

Clip and send to:
GIE, 1000 Johnson Ferry Rd., NE, Suite C-135, Marietta, GA 30068-2112
Fax: 770/578-6071 Phone: 770/973-3019

NEW! * Visit GIE at www.gieonline.com

Circle No. 130 on Reader Inquiry Card
For all ads under $250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT:
LESLEY ZOLA, 440-891-2670, 1-800-225-4569, (ext. 670), Fax 440-826-2865
Email: lzola@advanstar.com

Let Your Classified Ad
STAND OUT
From The Crowd! Try the Impact of Color!
Contact Leslie Zola
800-225-4569 ext. 760;
440-891-2670; Fax 440-826-2865
or Email lzola@advanstar.com

NORTHEASTERN LANDSCAPE COMPANY
The Northwest's fastest growing private commercial landscape and maintenance organization. 15+ years of continuous growth. We are currently looking to fill key management and supervisor positions. Must be committed to integrity, professionalism, the pursuit of industry excellence and have a desire to make a difference in a growing company. Company vision and mission statement will be provided upon request. Excellent pay and benefits, including 401(k). Send or fax resume (Attn: President) to: 253-848-8187, P.O. Box 1118, Puyallup, WA 98371

PROJECT MANAGER
LA and MS's #1 Landscape & Irrigation Contractor... seeks experienced commercial PM. Excellent salary, benefits and advancement opportunities. Mail resume to: Human Resources Dept. 894 Robert Blvd., Slidell, LA 70458 or Fax to: 504-643-2691 or E-mail to: kerry@jackslandscape.com

TIRE CHANGERS
FOR SALE

HI-V'M-NM-J J

Classifieds
HELP WANTED

Brick paving designer/salesperson: Chicagoland's largest brick paving and retaining wall contracting firm is looking for an enthusiastic and knowledgeable sales associate to compliment our residential sales force. This person must have at least three years in residential or commercial sales experience in landscape and/or hardscape. Immediate consideration, salary plus commission insurance benefits and company vehicle. Fax resume to: (847)390-0060 or send resume to: American Brick Paving, Inc. 825 Seegers Rd., Des Plaines, IL 60016. ATTN: John Bielbach

LANDSCAPE ARCHITECT/DESIGNER "EXCELLENT OPPORTUNITY" Looking for a creative, self-motivator with strong plant knowledge. Responsibilities include design, estimating and sales for residential and commercial. "Commission & Benefits" Please send resume, fax or call Buckley's Prairie Landscaping P.O. Box 75, Springfield, IL 62705. (217)787-5033 fax (217)787-8901

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Meadow Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com.

LANDSCAPE CONSTRUCTION SUPERVISOR/IRRIGATION CONSTRUCTION SUPERVISOR/LANDSCAPE CONSTRUCTION FOREMAN/IRRIGATION CONSTRUCTION FOREMAN Krueger's Associated Landscaping, a full service landscape contracting company servicing the beautiful Portland Metro area, is seeking additional key personnel. Qualified applicants should possess good communication skills, be customer service oriented, have knowledge of scheduling and planning projects, understanding a financial statement, and have proven leadership and interpersonal skills. Bilingual preferred, experience/education required. We offer excellent pay, full benefits and advancement opportunities. For immediate consideration please fax resumes to (503) 647-9861, or call (503) 647-1000.

Help Wanted - Landscape Management. Looking for a disable veteran to fill position as landscape technician. Southern CA, high desert area. Additional information, contact welcome, confidential, and always free. 1740 Lake Meadow Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. Email: Hortsearch@aol.com. Website: http://www.florapersonnel.com.

Exciting Career Opportunities - Munie Outdoor Services, Inc., a well-established, full service landscape maintenance & construction company located in the St. Louis area is searching for skilled, highly motivated individuals for key positions including Branch Manager, Assistant Production Manager, Landscape Architect and Foreman for our Maintenance Landscape Construction, and Golf & Sports Turf Construction divisions. We offer an excellent compensation and benefits package, in addition to advancement opportunities. Please forward a resume to: Munie Outdoor Services, Inc., Attn: HR Manager, 1000 Milburn School Rd., Caseyville, IL 62232, or fax to (618)832-5475. EOE/AA.

MAKE MORE $$$. How? Join NaturaLawn of America, the leader in organic-based lawn care, and let us show you how to expand your customer base and grow your business. There are many reasons why we have been selected as one of the top 100 franchises in the U.S. To learn more, contact us at 800-989-5444 or www.nl-amer.com. Financing and discounts are available to qualified candidates.

Join the Company That Changed the Industry! True or false: 1. You know you’re better than what the boss thinks. 2. You’re tired of company rhetoric. 3. Your ability to train and help others is one of your strongest points. 4. You’re a bit of a “rebel” and believe in your opinion. 5. You like to work hard but really enjoy playing hard. 4 Or More True Answers? Then we want to talk to you. NaturaLawn of America’s continued growth has created another regional manager position for operational/technical support. If you enjoy people, communicate well, and have experience in business and training, we want you!!! Fax your resume in strict confidence to (301)946-0320 or e-mail us at natural@nl-amer.com. www.nl-amer.com.

BUSINESS FOR SALE

Owner selling established and flourishing landscape business in Midwest Wisconsin - in the town of Black River Falls. Tremendous growth potential due to rapidly expanding population and very little competition in this area. OPTIONAL: Snow plowing accounts for the winter season. Contact: Keith Cormican, W10120 Hwy. 54 East, Black River Falls, WI 54615. Phone: 715-284-9085 or fax 715-284-8922.

LANDSCAPE CONSTRUCTION & MAINTENANCE CO. WELL ESTABLISHED 15 YEAR COMPANY IN THE BOSTON, MA AREA. $2.5M TO $2.9M VOLUME ANNUAL. PAST 3 YEARS PROFITS HAVE BEEN IN THE SIX DIGIT FIGURES. COMPANY BREAKDOWN, 70% CONSTRUCTION, 20% MAINTENANCE & 10% SNOW OPERATIONS. WELL RUN ORGANIZATION, AND WELL MAINTAINED FLEET. THE 1999 BACK LOG EXCEEDS $1M TO DATE. MAIL RESUME IN CONFIDENTIAL ENVELOPE TO: BUSINESS OPPORTUNITIES 271 CANTON ST., STOUGHTON, MASS. 02072

Let Your Classified Ad STAND OUT From The Crowd! Try the Impact of Color! Contact Leslie Zola 800-225-4569 ext. 670; 440-891-2676; Fax 440-826-2865 or Email Izola@advanstar.com

Place your ad today!
ANNOUNCING: The Third Annual LANDSCAPE MANAGEMENT “Emerald Awards.” LANDSCAPE MANAGEMENT magazine is offering a $500 first prize to the winner of a random drawing to be held on July 1, 1999. Second prize is $300 and third prize is $200 in cash. To be eligible for the drawing, simply fill out the questionnaire at right and return it to our editorial offices.

Answers to the questions will determine our “1999 Emerald Awards” winners, to be revealed—along with the contest winner—in our August issue.

CONTEST REQUIREMENTS: Contestants must be owners or employees of landscape maintenance companies, lawn care companies or landscape contracting firms; or an athletic field manager or member of an athletic field maintenance crew; or manager or member of a facility landscape management crew. Product selections must be currently used by entrant. Employees of Advanstar Communications or their families not eligible.

All questions on this entry form must be completed, and all blanks filled. One entry per person. No more than five entries from any one employer will be allowed. Entry forms will appear in the February through June, 1999 issues of LANDSCAPE MANAGEMENT.

Completed questionnaires should be mailed to: Emerald Awards, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130. They must be received by noon, July 1, 1999.

A random drawing of all eligible entry forms will be held July 1, 1999. Winners will be notified within 24 hours.

<table>
<thead>
<tr>
<th>QUESTION: What is your favorite brand name of...</th>
<th>CHECK HERE IF YOU DO NOT USE</th>
</tr>
</thead>
<tbody>
<tr>
<td>riding mower?</td>
<td>□</td>
</tr>
<tr>
<td>walk-behind mower?</td>
<td>□</td>
</tr>
<tr>
<td>turf fertilizer?</td>
<td>□</td>
</tr>
<tr>
<td>pre-emergence herbicide?</td>
<td>□</td>
</tr>
<tr>
<td>post-emergence herbicide?</td>
<td>□</td>
</tr>
<tr>
<td>turf insecticide?</td>
<td>□</td>
</tr>
<tr>
<td>turf fungicide?</td>
<td>□</td>
</tr>
<tr>
<td>plant growth regulator?</td>
<td>□</td>
</tr>
<tr>
<td>compact tractor?</td>
<td>□</td>
</tr>
<tr>
<td>turf aerator?</td>
<td>□</td>
</tr>
<tr>
<td>pick-up truck?</td>
<td>□</td>
</tr>
<tr>
<td>leaf blower?</td>
<td>□</td>
</tr>
<tr>
<td>line trimmer?</td>
<td>□</td>
</tr>
<tr>
<td>chain saw?</td>
<td>□</td>
</tr>
<tr>
<td>Kentucky bluegrass?</td>
<td>□</td>
</tr>
<tr>
<td>perennial ryegrass?</td>
<td>□</td>
</tr>
<tr>
<td>turf-type tall fescue?</td>
<td>□</td>
</tr>
<tr>
<td>turfgrass mix or blend?</td>
<td>□</td>
</tr>
<tr>
<td>biological control product?</td>
<td>□</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>NAME:</th>
</tr>
</thead>
<tbody>
<tr>
<td>EMPLOYER:</td>
</tr>
<tr>
<td>CITY/STATE:</td>
</tr>
<tr>
<td>PHONE NUMBER: ( )</td>
</tr>
</tbody>
</table>
The top 20 housing markets in the United States, based on new starts in 1997, are:
1. Atlanta, GA
2. Phoenix, AZ
3. Washington, DC
4. Las Vegas, NV
5. Chicago, IL
6. Dallas, TX
7. Portland, OR
8. Denver, CO
9. Detroit, MI
10. Minneapolis, MN
11. Austin, TX
12. Orlando, FL
13. Charlotte, NC
14. Nashville, TN
15. Ft. Lauderdale, FL
16. Boston, MA
17. Seattle, WA
18. Raleigh, NC
19. Tampa, FL
20. Riverside, CA

Middleton Place, Charleston, SC — a top American lawn
Briggs and Stratton picked Middleton Place, Charleston, SC, as one of America's top 10 best-kept public lawns. Middleton Place is a carefully preserved 18th century plantation. The gardens are based in the symmetry of 17th century European design. The turf, a combination of St. Augustine and centipedegrass, is irrigated as needed, fertilized twice annually and mowed at 2.5 to 3 inches.

What do the numbers say?
According to a recent Pennington Seed survey of lawn and garden consumers:

- 56% rank a well-kept lawn and landscape as the top eye-catching feature when judging a home's "curb appeal."
- 52% consider home pride to be the greatest benefit of lawn and garden care.

Meanwhile, a recent Gallup poll showed that a well-kept lawn and landscape can add up to 15% to the value of a home.

Web tip of the month: The language of landscape

Here are a few of our favorite translations:

- Here, let me pay you now! = Ici, laissez-moi vous payer maintenant! (French)
- You are our number one customer. = Sie sind unser Zahlungskunde. (German)
- I wish we had more employees like you = Deseo que teníamos más empleados como usted! (Spanish)
- The check is in the mail = Il controllo è nella posta. (Italian)