We'd like to show you the weeds PENDULUM® controls. But they never showed up.

The reason they never showed up? Because PENDULUM® herbicide is a highly effective preemergent turf herbicide. Compared to the competition, PENDULUM demonstrates a higher level of control across a broader spectrum of weed species. With PENDULUM, weeds won't ever see the light of day.

For the PENDULUM herbicide distributor nearest you, call: 1-800-545-9525, Ext. 1676.

PENDULUM offers unsurpassed weed control

<table>
<thead>
<tr>
<th>Herbicide</th>
<th>Crabgrass</th>
<th>Goosegrass</th>
<th>Foxtail</th>
<th>Poa Annua</th>
<th>Oxalis</th>
<th>Spurge</th>
<th>Henbit</th>
<th>Chickweed</th>
</tr>
</thead>
<tbody>
<tr>
<td>PENDULUM</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Barricade a</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dimension b</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Team c</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Ronstar d</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Surflan e</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Level of control: O Medium △ Medium-High ▶ High NR Not registered

© Registered Trademark, American Cyanamid Company © 1998 Always read and follow label directions. The Power of Cyanamid Pendimethalin
SouthEast Easy Rider’s new Pickup Hauler is a 317-cu. ft. square mesh enclosure for pickup beds with an easy loading ramp and the ability to lock up equipment. Installation is easy, using four bolts and a mounting bar that remains out of the way when not in use. Call 800/535-2121. www.southeast-easyrider.com

Jungle Jim’s Accessory Products’ Gear Caddy to meet the storage needs of the landscape care industry, with trimmer, blower and tool racks. These racks ensure a snug fit to prevent rattling during transport — as well as quick locking to deter theft. Call 888/844-JIMS.

Holt Specialty Equipment’s trailer-mounted hoists (in bumper-hitch and gooseneck style) and truck mounted hoists roll completely off the trailer or truck and may be left at any location, giving the convenience of multiple containers at various job sites. The hydraulic lift and winch is powered by a gasoline engine or PTO unit of the truck. Call 800/643-8713. holtequipment.com

Intromark Inc. manufactures the Gater, a tailgate replacement system that acts as an extension for longer loads and a restraint for smaller cargo loads. It is adjustable, stores conveniently and can lock in an upright position. Call 800/851-6030.

S-N-G Equipment’s Contain-O-Shell is a one-piece mold containment polyethylene spray unit compatible with any full-size pickup. It is lightweight and may be installed quickly. Side door gives easy access to pumps and filter. Call 800/874-0253.

C & S Turf Care Equipment Inc. has custom-designed spray rig truck bodies and spray accessories, including electric and gasoline skid sprayers. A fiberglass pickup unit combines a 350-gallon tank, three compartments, dual pumps and hose reels in a compact design. Westheffer’s 450-gallon flatbed

Ford offers a full line of trucks.

“We have 150 pieces of rolling stock, including 75 trucks. The only brand we allow is Ford. About 99% of these are diesel, because of their durability, ease of service and power.”

Looks for:

• Diesel irrigation vans — “We use 14-ft. Ford E-350 diesel cargo vans. Interiors are customized with bins and pipe racks, as well as a ramp to load and unload a trencher. It’s virtually a rolling irrigation store.”

• Landscape construction flatbeds — “These are all Ford F-700 2-1/2 ton flatbeds, some with dump beds and removable sides for loading.”

• Landscape maintenance flatbeds — “We use a one-ton flatbed with a 12-ft. bed and a big dovetail ramp that is the width of the bed, used to service the smaller properties. Another vehicle is a F-250 Super Cab that pulls a 20-ft. trailer.”

• New idea — “The experimental vehicle this spring is a 14-ft. enclosed box van with a dovetail ramp — the Super Lawn Truck. Everything is self-contained, and that should mean greater productivity for our crews.”

• Aircraft-grade paint — “We use an aircraft-grade paint that holds up a lot better than other automotive paint.”

Truck rating system

Dean Snodgrass, vice president of Dennis’ Seven Dees Landscaping, Portland, OR, says his firm has about 75 trucks — all Fords.

“We use Ford’s F-450 through 800 Series (diesel). For irrigation, we use trailers. We are making crew cabs a bigger part of our business.”

Looks for:

• Load capacity — “It is always a concern, as well as horsepower, hauling capacity and serviceability. My mechanics select the engine that they work on. I will special order my trucks based on their recommendations.

“Right now I am retiring some older vehicles and am trying to put together an F-450 Series crew cab with a short box dump. I want to carry medium-size loads, transport people and pull a 10-ft. trailer.”

cont. from page 60
INSURANCE IS ONE THING YOU SHOULDN'T HAVE TO WRESTLE WITH.

INTRODUCING THE NEW BUSINESS PACKAGE POLICY (BPP)* FROM FLORISTS' MUTUAL.

We're proud to present the most flexible business package policy the Floral/Horticultural industry has ever seen. Now buildings, greenhouses, contents, crops, computers, business income and public liability are available in a single policy. We can custom-tailor the BPP to meet your unique needs.

Perhaps best of all, you'll be covered by Florists' Mutual, the industry's insurance specialist for more than a century. Call us today for a free coverage evaluation and custom-tailored Business Package Policy proposal.

FLORISTS' MUTUAL INSURANCE COMPANY
Growing With You For More Than A Century

500 St. Louis Street, Edwardsville, IL 62025-1573
1-800-851-7740
FAX 1-800-233-FMIC
http://www.plantnet.com

*May not be available in all states.
Graham Lawn Equipment's ready-to-use spray rig units include the GLE 300-gallon model, with a Tuflex 30-gallon fiberglass tank and loading and unloading. They are easily removed in two to three minutes, freeing the truck for other uses, and can be used to haul cargo. Call 800/220-0419. www.truckbuddyinc.com

Graham Lawn Equipment's 1999 Master Catalog of accessories highlights the MX50 tire changer — a small tire tool that makes changing small tires quick and easy — ratchet tie downs, Husky truck floor liners, vehicle desks, first aid kits, safety items, water coolers and more. Call 800/382-8473. www.gemplers.com

Westheffer Co., Inc. manufactures an impressive line of custom-designed spray units for pickup and flat-bed trucks. The covered Commander Body series can serve as a moving billboard for your business. Call 800/362-3110.

Trimmertrap Inc. offers a line of racks for protection from theft and damage, including racks for trimmers, backpack blowers, a combination rack for blowers, hedge trimmers and chain saws — as well as portable hand tool and accessory hand tool racks. Call 800/279-8727.

Robert E. Reaves is with Irricom, a public relations and communications firm in Austin, TX. He holds a master's degree in horticulture from Oklahoma State University.

Trimmertrap racks protect tools.

Can't do without it
Bob Rocchio, Town & Country Landscaping Company, Johnston, RI, sticks with one brand.

"All of our trucks are Ford — three F-350 dump trucks, two F-250 pickups and three LN-8000s (35,000 GVW). They are a mix of diesel and gas. Ford F-350s are the basic maintenance truck, which we use to haul trailers."

Looks for:
- The right fit — "It's important to match the vehicle with its purpose. We like to keep the same brand of truck to make maintenance more simple."
- Organizers — "We'd like to see rear organizers, especially for commercial trucks."
- Regular updates — "We want to keep our fleet updated. We keep our small trucks four to five years, larger trucks six to seven years."
- Likes leasing — "We do some leasing on some of our equipment. Our accountant helps us determine whether it is better to lease or buy. At the end of the lease, we sometimes purchase the equipment."

Recycles used trucks
Dave Peabody, president of Peabody Landscape, Columbus, OH, customizes used Isuzu trucks.

"We're converting our one-ton Chevy and Ford maintenance trucks to work/personal vehicles. I can also carry five or more people when I do training."

cont. from page 58
• Rating system — "We keep our trucks approximately eight years and, each year, we give a point scale to the condition of the truck and weigh it against the cost of purchasing a new vehicle."
- Cargo trailers — "For irrigation and job-site shacks, we use cargo trailers. We can keep tools on site, acting as a warehouse."
- Theft deterrent — "We've gone to a rack system that holds small hand tools. It's theft proof and very organized. Now, everything is cabled and padlocked to prevent theft."

Gasoline engines are best
Rick Kier, president of ProScapes Inc., Syracuse, NY, prefers gasoline engines for smaller trucks.

"All of our small trucks have gas engines, and larger trucks have diesel because they hold up better."

Looks for:
- Bench seats — "For a crew truck, you need a bench seat so you can put three people in it."
- Capacity — "We want to be able to haul at least 10 yards of mulch on the larger trucks. We've found that pto hydraulic systems hold up longer than electric hydraulic systems."
- Work/personal vehicle — "It's a Chevy Tahoe, which I use both for work and personal use. If I need to take a client somewhere to view a property, the Tahoe is a clean vehicle. I can also carry five or more people when I do training."

cont. from page 62
unit, custom van unit or custom designs meet larger needs. Low Profile Tree & Shrub/Lawn Care unit fits nicely on the back of an Isuzu NPR. Call 800/872-7050.

Graham Lawn spray rig unit.

metal skid mounting on pickups. For medium-duty trucks, try the GLE HX 600 +100 spray unit, for trucks with a GVW of 14,000 plus. Call 800/543-2810.

Trimmertrap Inc. offers a line of racks for protection from theft and damage, including racks for trimmers, backpack blowers, a combination rack for blowers, hedge trimmers and chain saws — as well as portable hand tool and accessory hand tool racks. Call 800/279-8727.

Truck Buddy and Mobility's family of durable, fiberglass pickup truck containers have pushbutton

Robert E. Reaves is with Irricom, a public relations and communications firm in Austin, TX. He holds a master's degree in horticulture from Oklahoma State University.

Recycles used trucks
Dave Peabody, president of Peabody Landscape, Columbus, OH, customizes used Isuzu trucks.

"We're converting our one-ton Chevy and Ford mainte-
From regular cab to dump truck, from wrecker to stake truck to flatbed utility, Ram is built for trade. Whatever the trade. With up to 11,000 pounds GVWR, and up to 20,000 pounds GCWR, depending on the model, Ram offers the strength, as well as the flexibility of design, to do the job.

Our On The Job program is flexible about working around your individual needs, too. With it, qualified commercial customers can get special APR reductions when financing through Chrysler Financial. We also offer TRAC, Capital, and Municipal Lease options that allow customers to tailor-make a deal based on individual needs. Plus, you can choose from a $300 cash allowance, a 100,000-mile/5-year Powertrain Care Plus service contract with Road Hazard Tire Coverage, or select upfit package allowances. And that's on the longest-lasting full-size pickups on the road.

The only full-size pickups with the Magnum engine lineup—featuring the 310-horsepower Magnum V-10 and the legendary 24-valve Cummins Turbo Diesel. And the only full-size pickups ever to be ranked “Most Appealing” by J.D. Power and Associates, having received this honor for four consecutive years.

Dodge Ram. Work with it.

Call toll-free 1-877-ON-THE-JOB or visit www.4adodge.com

---

1GVWR: Gross Vehicle Weight Rating; GCWR: Gross Combination Weight Rating. 2Service contract option not available in AL, FL, MS, OK, or UT. No refund if canceled. Some vehicles ineligible. There is a $100 deductible for each covered repair visit. Tire coverage covers only complete or pro-rated replacement for original four tires, excluding spare. See plan copy and full details at dealer. Upfitters are solely responsible for after-market modifications and equipment. Based on percentage of 7/88-7/97 new pickup registrations still registered on 7/1/97. Data source: The Polk Company. J.D. Power and Associates 1995-1998 Automotive Performance, Execution, and Layout (APEAL) Studies 1998 study based on 979/07 consumer responses. www.jdpower.com Always use seat belts. Remember a backseat is the safest place for children. Properly secure all cargo.
nance trucks to 18,000 GVW Isuzus. The Isuzus have a cab-over style with 18-ft. cargo boxes that will be removed from the truck and converted to covered trailers with dual axles for mowing crews. They also have dual tanks which can be valved shut to function as one tank for truck fuel and the other for off-road fuel for the lawn mowers (powered by an electric pump). Purchasing used Isuzu diesels with around 120,000 miles and customizing is more efficient. We are able to set up two trucks and trailers for the price of one new Isuzu. It doesn’t make sense to buy new if you can find well-maintained used vehicles and customize them to fit your needs.

Lawn trucks organize daily operations

For many years, Bonaire, GA-based contractor Tony Bass thought there had to be a better way to organize his landscape maintenance vehicles and make major reductions in the waste of time and money. He also wanted to eliminate theft of his equipment.

He customized a truck that would meet his goals and put it into actual use in his business, where it saved him 484.5 man-hours a year per crew of non-productive labor. Now Bass is offering his system to the entire landscape industry.

The Super Lawn Truck system consists of a 1999 Isuzu NPR Diesel truck; 16-ft. box van; hydro ramp; fuel station system; hand and power tool storage system; irrigation parts and inventory system; underbody tool storage system; media and marketing package; and custom paint job — all with a three-year unlimited mileage warranty and a one-year warranty on all other products and workmanship. Cost is approximately $44,000.

According to Bass, president of Super Lawn Trucks, his system allows contractors to:

- Stop wasting labor, loading and unloading equipment daily.
- Reduce fuel stops to once per week.
- Secure tools from thieves, accidental loss and bad weather.
- Reduce warehousing needs by maintaining an inventory on the truck.
- Add simple irrigation repair jobs to your lawn maintenance crews.
- Improve your marketing efforts by having two 7x16-ft. rolling billboards.
- Redirect wasted labor hours into productive work hours.
- For more information, contact Super Lawn Trucks at 912/923-0027 or on the web at www.superlawntruck.com.

No one manufacturer: "We are not tied to one manufac-
turer. We think International is the best vehicle for medium-duty trucks. For supervisory vehicles, we prefer 3/4-ton Chevy trucks and for sales vehicles, Ford Rangers with extended cabs."

Clean really counts

Tynes Stringfellow, president of Jubilee Landscape, Inc., Fairhope, AL, is partial to Ford.

"We have 48 vehicles, most of which are Ford-250 Super Cab diesels with automatic transmissions. We like diesels because they run with less downtime and are also less expensive to maintain. I like Ford because they've been real good service trucks. My personal vehicle is a GMC pickup, and I really like it. Other Ford vehicles include several F-800 two-ton dump bodies, F-600 series. Many manufacturers don't think about the contractor when they build trucks."

Customization: "We pull everything on a utility trailer. Our landscape trailers have retractable tarps, which we use to haul plants, pavers, bricks and other job materials." LM
April 1999

This card is void after June 15, 1999

Signature: Date:

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month: Yes No

4a. Do you specify, purchase or influence the selection of landscape products?

1 My primary business at this location is: (fill in ONE only)

2. Which of the following best describes your title? (fill in ONE only)

3. SERVICES PERFORMED (fill in ALL that apply)

4b. If yes, check which products you buy or specify: (fill in ALL that apply)

5. Do you have Internet Access? Yes No

6. If so, how often do you use it?

1. My primary business at this location is: (fill in ONE only)
BUSINESS REPLY MAIL
FIRST-CLASS MAIL PERMIT NO 550
PITTSFIELD MA
POSTAGE WILL BE PAID BY ADDRESSEE

LANDSCAPE management
ADVANSTAR COMMUNICATIONS INC
PO BOX 5054
PITTSFIELD MA 01203-9697

April 1999
This card is void after June 15, 1999
I would like to receive (continue receiving) LANDSCAPE MANAGEMENT free each month: O Yes O no

Signature: Date:

3. SERVICES PERFORMED (fill in ALL that apply)
40 O 4 Moving 46 O 1 Turf Fertilization
41 O 5 Tree Aeration 47 O 2 Turf Disease Control
42 O 6 Tree Care 48 O 3 Ornamental Care
43 O 7 Turf Aeration 49 O 4 Landscape Design
44 O 8 Irrigation Services 50 O 5 Turf Weed Control

4a. Do you specify, purchase or influence the selection of landscape products?
75 O Yes 76 O No

4b. If yes, check which products you buy or specify: (fill in ALL that apply)
55 O 4 Aerators 62 O 5 Herbicides
56 O 2 Blowers 63 O 6 Insecticides
57 O 3 Chain Saws 64 O 7 Line Trimmers
58 O 4 Chipper-Shredders 65 O 8 Mowers
59 O 5 Devices 66 O 9 Snow Removal Equipment
60 O 6 Fertilizers 67 O 10 Sprayers
61 O 7 Fungicides 68 O 11 Spreader

5. Do you have Internet Access? 77 O Yes 78 O No

5a. If so, how often do you use it?
79 O 4 Daily 80 O 5 Weekly 81 O 6 Monthly 82 O 7 Occasionally

101 113 125 137 149 161 173 185 197 209 221 233 245 257 269 281 293 305
102 114 126 138 150 162 174 186 198 210 222 234 246 258 270 282 294 306
103 115 127 139 151 163 175 187 199 211 223 235 247 259 271 283 295 307
104 116 128 140 152 164 176 188 200 212 224 236 248 260 272 284 296 308
105 117 129 141 153 165 177 189 201 213 225 237 249 261 273 285 297 309
106 118 130 142 154 166 178 190 202 214 226 238 250 262 274 286 298 310
107 119 131 143 155 167 179 191 203 215 227 239 251 263 275 287 299 311
108 120 132 144 156 168 180 192 204 216 228 240 252 264 276 288 300 312
109 121 133 145 157 169 181 193 205 217 229 241 253 265 277 289 301 314
110 122 134 146 158 170 182 194 206 218 230 242 254 266 278 290 302 316
111 123 135 147 159 171 183 195 207 219 231 243 255 267 279 291 303 315
112 124 136 148 160 172 184 196 208 220 232 244 256 268 280 292 304 316

2. Which of the following best describes your title? (fill in ONE only)
26 O 1 Executive/Administrator - President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
27 O 2 Manager/Supervisor - Arborist, Architect, Landscape/Grounds Manager, Superintendent, Foreman, Supervisor
28 O 3 Government Official - Government Commissioner, Agent, Other Government Official
29 O 4 Specialist - Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
30 O 5 Other (please specify)

Signature: Date:

3. SERVICES PERFORMED (fill in ALL that apply)
40 O 4 Moving 46 O 1 Turf Fertilization
41 O 5 Tree Aeration 47 O 2 Turf Disease Control
42 O 6 Tree Care 48 O 3 Ornamental Care
43 O 7 Turf Aeration 49 O 4 Landscape Design
44 O 8 Irrigation Services 50 O 5 Turf Weed Control

4a. Do you specify, purchase or influence the selection of landscape products?
75 O Yes 76 O No

4b. If yes, check which products you buy or specify: (fill in ALL that apply)
55 O 4 Aerators 62 O 5 Herbicides
56 O 2 Blowers 63 O 6 Insecticides
57 O 3 Chain Saws 64 O 7 Line Trimmers
58 O 4 Chipper-Shredders 65 O 8 Mowers
59 O 5 Devices 66 O 9 Snow Removal Equipment
60 O 6 Fertilizers 67 O 10 Sprayers
61 O 7 Fungicides 68 O 11 Spreaders

5. Do you have Internet Access? 77 O Yes 78 O No

5a. If so, how often do you use it?
79 O 4 Daily 80 O 5 Weekly 81 O 6 Monthly 82 O 7 Occasionally

101 113 125 137 149 161 173 185 197 209 221 233 245 257 269 281 293 305
102 114 126 138 150 162 174 186 198 210 222 234 246 258 270 282 294 306
103 115 127 139 151 163 175 187 199 211 223 235 247 259 271 283 295 307
104 116 128 140 152 164 176 188 200 212 224 236 248 260 272 284 296 308
105 117 129 141 153 165 177 189 201 213 225 237 249 261 273 285 297 309
106 118 130 142 154 166 178 190 202 214 226 238 250 262 274 286 298 310
107 119 131 143 155 167 179 191 203 215 227 239 251 263 275 287 299 311
108 120 132 144 156 168 180 192 204 216 228 240 252 264 276 288 300 312
109 121 133 145 157 169 181 193 205 217 229 241 253 265 277 289 301 314
110 122 134 146 158 170 182 194 206 218 230 242 254 266 278 290 302 316
111 123 135 147 159 171 183 195 207 219 231 243 255 267 279 291 303 315
112 124 136 148 160 172 184 196 208 220 232 244 256 268 280 292 304 316
Go Ahead. Mix Business and Pleasure. You'll Have Mow Fun!

EXPO 99 is for fun AND profit.

- New products from 600 companies
- Outdoor demo area open every day
- Caesar’s new gaming boat
- Free lawn & landscape seminars
- Six Flags Kentucky Kingdom
- Concert Saturday night, starring Crystal Gayle, Lee Ann Womack & Andy Childs
- New irrigation and tree care pavilions


SATURDAY, SUNDAY, & MONDAY
JULY 24-26, 1999
KENTUCKY EXPOSITION CENTER
LOUISVILLE, KENTUCKY USA

Circle no. 123 for visitor information
Circle no. 155 for exhibitor information
**Events**

**MAY**

13 Trees, People and the Law Seminar
   Minneapolis, MN; National Arbor Day Foundation, 402/474-5655

17-19 BioCycle National Conference
   Albuquerque Hilton, NM; 800/661-4905

19 North Carolina Turf & Landscape Research Field Day
   North Carolina State University, Raleigh; Gene Maples, 910/695-1333

25 Las Vegas Nevada Landscape Association Trade Show & Conference
   Tropicana Resort and Casino, Las Vegas; Debbie Drew, 702/673-0404

**JUNE**

3 Pruning Trees and Ornamentals
   University of Massachusetts, Amherst, MA; 413/545-0895

10-12 2nd Annual Snow & Ice Symposium
   Airport Marriott Hotel, Pittsburgh, PA; 814/456-9550

15 Seed Field Day
   Pure Seed Testing East Research Facility, Rolesville, NC; 919/556-0146

18 Pennington/Seeds West International Warm Season Turfgrass Research Tour
   Seeds West Arizona Research Facility, Maricopa, AZ; 520/783-2050

24 Turf Research Field Day
   UMass Turf Research Facility, South Deerfield, MA; Mary Owen, 508/892-0382

25 Selecting, Planting and Maintaining Trees to Save Money, Time and Effort
   UCR Extension Center, University of California, Riverside; Jan Crump, 909/787-5804;
   www.ucr.edu

**JULY**

19-20 Legislative Day on the Hill & the Arlington Renewal Project
   Holiday Inn Capitol, Washington, DC; PLCAA, 800/458-3466; www.plcaa.org

21-23 Turfgrass Producers International Summer Convention & Field Days
   East Lansing Holiday Inn, MI; Tom Ford, 847/705-9898; www.turfgrass.org

24-26: Expo 99 Kentucky Expo Center, Louisville; 502/562-1962;
   http://EXPO.mow.org

27: Midwest Regional Turf Field Day
   West Lafayette, IN; Bev Bratton, 765/494-8039; www.purdue.edu

**AUGUST**

1-4: International Society of Arboriculture Conference
   Stamford, CT; Lisa Thompson, 217/355-9411; www.ag.uiuc.edu/isa

**Team Turfco**

**FREE BUSINESS BUILDERS!**

Bottom line is this: We profit when you profit!
Call now for your FREE Getting Started Booklets.
Step by step instructions on how to profit from Aeration, Landscaping, Edging and Seeding.

Getting Started in Aeration
Includes "The Profit Formula", Selling, New Customers, Follow-up, Billing and a detailed review of the relationship between aeration and annual weeds.

Profit from Beds & Edging
Illustrated step-by-step instructions for installing & maintaining today's most popular edging at reduced labor costs and a more professional finish.

How to Get Started in Lawn Seeding
Includes "How much can I make", "Thatch", "Aerate & Fertilize", "After Seeding Care Instructions" and a review of the most popular grass types.

Landscaping Pathways to Profit
Learn the secrets to quick profitable installation of beds & shrubs. Learn about edging options and cost-effective ways to handle sod removal.

To help you start selling each booklet comes with a start-up supply of brochures you can use to mail or give to your customers.

**Call or Write Today!**

**Turfco Mfg. Inc.** 1655 101st Ave. N.E. • Minneapolis, MN 55449-4420 • (612) 785-1000 • (612) 785-0556

Circle 138