Every month the Market Showcase offers readers of Landscape Management a complete and up-to-date section of the products and services you’re looking for. Check it out every month, or you might miss out.

For all ads under $250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd, Cleveland, OH 44130

BOX NUMBER REPLIES: Landscape Management, LM Box #1, 131 W. First St, Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: BILL SMITH, 440-891-2670, 1-800-225-4569, (ext. 670), Fax 440-826-2865, Email bsmith@advanstar.com
Join Century Rain Aid, America’s leading irrigation and landscape lighting distributor, as we continue to grow. Century is now accepting applications for plant management and sales positions. Irrigation experience and a college education are preferred. Century offers industry competitive wages and a complete benefits program, including medical, dental, vision, and 401K matching. Please send your resume and salary requirements to:

Century Rain Aid
31691 Dequindre Rd.
Madison Heights, MI 48071
Attn: Wayne Miller

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The Northwest’s fastest growing commercial landscape and maintenance organization. 15+ years of continuous growth. We are currently looking to fill key management and supervisory positions. Must be committed to integrity, professionalism, the pursuit of industry excellence and have a desire to make a difference in a growing company. Company vision and mission statement will be provided upon request. Excellent pay and benefits, 401K.

Send or fax resume (Attn: President) to: (253)848-8187, P.O. Box 1118, Puyallup, WA 98371.

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A full-service commercial landscape contractor located throughout the East Coast. Ruppert is seeking strong management and sales candidates for installation, maintenance, and irrigation to join our employee focused, entrepreneurial spirited organization that is dedicated in providing top quality service for our customers. At Ruppert, you will be recognized for your constant efforts and provided with endless opportunities. To be considered call 888-698-0200 or apply directly at www.ruppertlandscape.com

EOE

The following positions are available: MAINTENANCE CONSTRUCTION FOREMAN & LEAD MEN, IRRIGATION TECHNICIANS & SPRAY TECHNICIANS, MAINTENANCE FIELD OPERATIONS MANAGER Are you aggressive with strong organizational and communication skills and like challenges? Do you have 5 years experience running maintenance or general labor, we can help you get “H-2B” workers from Mexico who can only work for you. This process takes a minimum of 120 days, plus 30 days to complete your paperwork for filing, so you must start now for next season. These reliable workers can solve your labor problems from now on. Call Bob Wingfield, (214)634-0500.

Send your labor problems from now on. Call Bob Wingfield, (214)634-0500.

EXCITING CAREER OPPORTUNITIES FOR VEGETATION MANAGERS Rapidly growing Vegetation Management Company is looking for experienced Division Managers to work out of our regional and branch locations throughout the U.S. Must have a minimum of two (2) years experience in Vegetation Management and/or a degree in horticulture/arbiculture/urban forestry or related field. Must be self-motivated, decisive, creative and have strong organizational skills. WE OFFER: —Excellent starting salary. —Company paid health insurance, life insurance, —Excellent working environment. —Bonuses, —Vакации, —401K Program. For career opportunity and confidential consideration, send or fax resume, including geographic preferences and willingness to relocate to: DeAngelo BROTHERS, INC., Attention: Paul D. DeAngelo, 100 North Conahan Drive, Hazleton, PA 18201, Phone: (800)360-9333, Fax: (717)459-5500, EOE/AAP M-F 9/98

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HELP WANTED

LANDSCAPE MAINTENANCE—CENTRAL VIRGINIA AND TIDewater AREA The largest landscape maintenance contractor in Virginia is constantly in search of qualified, determined individuals who want to be a team player and part of a rapidly growing, profitable organization. Positions included: Project Manager, Spray Technician, Foreman, Crew Members, etc. Excellent benefits including 401-K, bonuses/incentives. Massive growth potential. Send resumes with salary requirements to: JRGM, HR Dept., 11008 Washington Highway, Glen Allen, VA 23059 Fax 804-550-1869. 11/98

Fast paced Design-Build Firm needs Landscape/Irrigation Foreman to install high end landscape and irrigation projects. Location is in the fast paced San Francisco Bay Area, our growth has created the need for division manager in Maintenance Department. Top candidates will be professionals who are forward thinking, customer-focused, and understand a financial statement. An Associate or Bachelor degree is preferred with five years experience in the commercial field. We offer generous salaries and benefits package, profit sharing, 401K match, company paid life and health insurance, and 401K with company match. For immediate confidential consideration, mail, fax or e-mail resume to Gachina Landscape Management, Inc., 1130 O'Brien Dr., Menlo Park CA 94025 Fax: 650-855-0430, E-mail: jobs@gachina.com. 5/98

LOCATE IN ONE OF FIVE GREAT CITIES! Tell us what city you prefer! We are a leading lawn care company that has been in business for 30 years with locations in Cleveland, Fort Wayne, Indianapolis, Pittsburgh, and St. Louis. We are accepting resumes for branch managers and branch manager trainees. Our training packages average $35,000 to $40,000 per year and our branch manager packages average $75,000 to $80,000 per year. Both trainee and branch manager benefits include generous salaries, health benefits, new personal vehicles and a large year end bonus. Join a fast growing company that “really cares” about its employees! Branch manager applicants should have managerial experience, and trainee applicants should have assistant manager experience. Send fax or resume to: Kapp’s Lawn Specialists, Michael Markovich, 4124 Clubview Dr., Fort Wayne, IN 46804. Fax: 219/432-7892. 10/98

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LANDSCAPE CONSTRUCTION & MAINTENANCE Co. Well established, 15-year-old Retail Nursery and Landscaping business for sale in Northcentral Indiana, due to health reasons. Working part-time in 1996, brought in $312,000 gross. Includes 6 to 30 acres (many large trees growing in field), store + two other buildings, 1997 Series 7 dump truck, two 1-ton dump trucks, two pick-ups, trailer, other equipment, large inventory, plus home with 4-5 bedrooms, 3 baths, family room with fireplace, in-ground pool. P.O. Box 2124, Warsaw, IN 46581-2124. 9/98

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Two year AAS degree program in Golf Course Maintenance Operations, Landscape Contracting, and one year Golf and Grounds Certificate. Fully accredited, VA approved, expanded learning facilities, new equipment. Graduate placement assistance available. Contact Golf Course Operations/Landscape Technology Dept., Western Texas College, Snyder, TX 79549. 915-573-8511 ext. 305. 12/98

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Looking for Someone Special? Call Bill Smith:
Phone: 800-225-4669 ext.670.
NGF to study the 'state of the game'

The National Golf Foundation reported in August that it would begin a comprehensive study on the future of golf. The study will analyze the current golf growth environment, examine changes made over the past 10 years and make some predictions about what lies ahead in the next decade. Golf demand in specific demographic segments of the population—including "baby boomers" and their children—will be studied.

Big harvest for '98

Pennington Seed, Inc. has announced that it will harvest more than 100 million pounds of turfgrass seed this year. As dramatic as that number sounds it accounts for only 10 percent of the one billion pounds of turf and forage seed produced industry-wide.

The unusually rainy conditions during the winter and spring benefited the Oregon crops, which annually produce half the seed worldwide, increasing turf seed supply. Increased acreage and strong yields mean good news for retailers and consumers. Turf-type tall fescue pricing could drop 10 to 15 percent and Kentucky bluegrass and perennial ryegrass varieties could be 5 percent lower.

Supplies for varieties produced outside of Oregon are also plentiful.

21,000 attend Expo in Louisville

The International Lawn, Garden and Power Equipment Expo was successful once again in attracting both exhibitors and visitors in its 15th year.

Of the 613 exhibitors, 218 were either returnees to the Expo after a break or new, while 68 were recognized as having exhibited every year of the Expo, and 174 companies exhibited in the demo area. In attendance were international exhibitors from Australia, Canada, Finland, France, Germany, Ireland, Italy, Sweden and Switzerland.

Of the 21,135 visitors, 35 percent were dealers; 34 percent were lawn and landscape professionals; 12 percent were distributors; 10 percent merchandisers/buyers, retailers, lawn and garden centers; and 9 percent were manufacturers representatives.

Arizona companies form compost alliance

The Groundskeeper, parent company of Desert Compost, and Western Organics, Inc. have joined forces at Desert Compost's Tempe, AZ facility. Western Organics will manage the site, receiving, mulching and composting yard waste, grass clippings, sawdust and wood waste products. This will allow The Groundskeeper to focus on its core business and maintain its commitment to environmental sensitivity.

Grab Bag features brief observations and prognostications throughout the green industry. If you have an unusual photo or comment you'd like to share with us, please send it in...
The Dunthorpe Garden Tour.
Five exquisite estate gardens.
Rows of award-winning roses.
Rainbows of peonies and azaleas.
Elegant fountains and waterfalls.
But what really stole the show,
was the grass.

It's not everyday a lawn gets more attention than endless acres of magnificent flowers. Unless, of course, it was seeded with Supranova Supina Bluegrass from Fine Lawn Research. Or one of 14 other Fine Lawn varieties, each specifically developed to thrive in a particular environment. Whether your lawn basks in the humid heat of the Southeast, or drowns in the moisture-rich Northwest, the experienced agronomists at Fine Lawn can help you select a seed mixture that will exceed your expectations. We can even blend different varieties to solve specific needs. The benefits of using Fine Lawn seed are easy to see in residential lawns, athletic fields, parks, golf courses and commercial properties. For more information, or to find the location of the dealer nearest you, please give us a call.