MANUFACTURERS OF TRUCKS, UVs & ACCESSORIES

Trucks
For more information of the vehicles discussed in this article you should visit the following websites:
- Chevrolet; www.chevrolet.com
- Dodge; www.dodge.com
- Ford; www.ford.com
- GMC; www.gmc.com
- Isuzu; www.isuzu.com
- Mitsubishi/Fuso; www.mitsubishi.com
- Toyota; www.toyota.com

Utility Vehicles
American Power Products; (714) 633-7613.
American Pride Golf Products; (800) 932-4227.
Bel-Air Turf Products, Inc.; (800) 279-2233.
Che Tech Co., The; (715) 924-3192.
Club Car Inc.; (800) 643-1010.
Columbia Car, Inc.; (800) 248-5278.
Country Home Products; (800) 446-8746.
Cushman; (800) 228-4444.
E-Z-Go/Textron; (800) 241-5855.
Haul-Master, Inc.; (800) 848-4285.
Jacobsen/Textron; (414) 637-6711.
John Deere; (800) 537-8233.
Kawasaki Motors Corp.; (616) 949-6500.
Kimball Products, Inc.; (800) 358-4586.
Polaris Industries; (614) 471-4800.
PWTI Inc.; (800) 843-9271.
Smithco; (610) 688-4009.
Taylor-Dunn Mfg.; (714) 956-4040.
The Toro Co.; (612) 888-8801.
Yamaha USA; (800) 843-3354.

Truck & Utility Vehicle Accessories
Access Rack Systems; (800) 862-9954.
Action Fabrication; (800) 330-1229.
Adrian Steel Company; (800) 677-2726.
Alum-Line; (800) 446-1407.
American Truck Equipment; (800) 852-0528.
BackRack; (800) 256-8137.
BG Industries; (800) 446-9271.
BH Workman & Son; (800) 422-4069.
BL Industries; (701) 549-3838.
B&M Sales; (800) 338-2236.
Bil-Jax; (800) 537-0540.
Bloomfield Mfg.; (800) 233-2051.
Cambridge Industries; (810) 616-0500.
Daws Mfg.; (800) 366-8269.
Dee Zee; (800) 799-2102.
Delta Consolidated; (919) 832-6351.
Diamond Liners; (213) 567-1032.
Donovan Enterprises; (800) 327-8287.
Dyna-Hoist; (414) 362-2928.
D&S Sales/Western Mule; (800) 288-6853.
Duraliner USA; (810) 664-0850.
Easy-Up Ind.; (800) 795-2736.
Emmett Equip.; (800) 659-5520.
Executive Auto Desk; (612) 888-4106.
Extendo Bed; (800) 752-0706.
Geoquip; (800) 834-0271.
Green Touch Ind.; (800) 621-6919.
H&H Sales Co.; (800) 551-9341.
Handy Ramp; (800) 783-1069.
Highway Products; (800) 866-5269.
Hitch Quick; (602) 829-1039.
Innovative Industries; (800) 374-1134.
Klipping King; (308) 635-1511.
Jungle Jim's; (502) 244-7934.
Masterbuilt; (800) 489-1581.
Maxi Products; (608) 755-1199.
Modern Inc.; (409) 833-2665.
Nation Wide Ladder & Equip.; (800) 228-2519.
Ohio Steel Ind.; (614) 471-4800.
Oxilite, Inc.; (800) 256-2408.
Phoenix USA; (615) 526-6128.
Prairie View Ind.; (800) 554-7267.
Pultarps Mfg.; (800) 368-3075.
Rack-It Truck Racks; (800) 445-7666.
Ramparts; (800) 342-7267.
Ramp Solutions; (800) 969-7267.
Rawson-Koenig; (713) 688-4414.
Reading Body Works; (800) 485-2226.
Rhino Linings; (800) 447-1471.
Roll-Rite; (800) 297-9905.
Stahl; (800) 392-7251.
Stor-it Company; (800) 545-1848.
System One; (800) 627-9783.
Tommy Gate Co.; (800) 543-8428.
Trimmer Trap, Inc.; (800) 279-8727.
Util-A-Top Products; (414) 857-2614.
Valley Mfg.; (800) 233-5532.
Wabasso Products; (800) 658-2322.
Wilcox Bodies, Ltd.; (905) 826-3722.
**Events**

**APRIL**

6: ASCA Arboricultural Consulting Academy, Arbor Day Farm (Lied Conference Center), Nebraska City, Neb. Call ASCA 301/947-0483.


25-26: Eighth Annual Leesburg Flower & Garden Festival, Leesburg, Va.; Leesburg Parks & Rec, 703/777-1368.


**MAY**

2-4: Turf & Ornamental Communicators Annual Meeting, Wyndham Hotel at Playhouse Square, Cleveland; 612/758-6340.

4: Equipment and Engine Training Council, Briggs & Stratton Distribution Center, Menomonee Falls, WI. Contact EETC at 512/442-1788 or email: opecert@io.com.

4-6: Southeastern Turfgrass Conference, Rural Development Center, Tifton, GA. Call 912/386-3177 or email: whanna@ufon.cpes.peachnet.edu.

5-7: Soil Erosion and Sediment Control, Program 1: Utilizing the Basic and Revised Standards, Rutgers University, New Brunswick, NJ. Contact Cook College Office of Continuing Professional Education at 732/932-9271.


18-19: Sports Turfgrass Management for Professionals, University of California Extension-Davis. Call University Extension, Davis, 530/757-8899 or 800/752-0881.

18-20: Storms Over the Urban Forest National Conference, Arbor Day Farm’s Lied Conference Center, Nebraska City, NB. Contact The National Arbor Day Foundation at 402/474-5655.


21: Pond Dredging, Maintenance and the Natural Landscape, Cook College, Rutgers University, New Brunswick, NJ. Call Cook College at 732-932-9271.

---

**Get the one that gets them all!**

Unwanted grasses, nutsedge PLUS broadleaf weeds removed from turf!

EPA registered for use in Kentucky bluegrass, tall fescue (including turf types) zoysiagrass and bermudagrass.

ALWAYS READ & FOLLOW LABEL DIRECTIONS.

**Trimec® Plus**

Postemergent Grass & Broadleaf Herbicide

TRIMEC® is a registered trademark of PBI/Gordon Corporation. © 1996 PBI/Gordon Corporation

Circle 139
Bandit Industries web site: www.banditchippers.com. Customers can learn about and review specifications for Bandit products. It also provides information about Bandit dealers. Bandit also can be reached via e-mail: brushbandit@world-net.att.net.

As of February 1, BioBarrier Root Control system will cost 20 percent less than it has in the past, reported its manufacturer, Reemay, Inc., Old Hickory, TN. BioBarrier uses a time-release system to create a zone on either side of it which deflects roots. "We've really concentrated on our manufacturing efficiencies in the last year, working to find ways to streamline the process while still producing the highest quality product, and our greatly increased sales volume has also contributed to our reduced costs," said Harry Barnes, BioBarrier manager at Reemay, Inc. (The price of BioBarrier II Weed Control System will not change.)

Briggs & Stratton, the world's largest manufacturer of small engines, recently sponsored a Small Engine School for WSD Small Engine Repair teachers. Eleven teachers attended the 3-day school at Engine Warehouse in Houston. Bruce Radcliff, national training director for B&S, conducted the training. He was helped by Andy Caldwell of Engine Warehouse and Albert Herron, service manager for Texas Outdoor Power Equipment, Georgetown, TX.

A.H. Hoffman, Inc., a leading provider of high-quality potting soils, soil conditioners and fertilizers since 1934, has relocated its corporate headquarters to production and warehouse facilities in Lancaster, Pa. New address: 167 Greenfield Rd., Lancaster, PA 17601; 717/293-9521; 800/877-0848.

JacklinGolf named Lee Hettick as manager of marketing and golf development. He joins Hiromi Yanagisawa, Jim Connolly and Dr. Eric Nelson on the JacklinGolf team. Lee will be working directly with architects and builders developing grass seed specifications for golf courses. He will also coordinate golf course turfgrass marketing and sales programs for JacklinGolf and Medalist America.

The Lange-Stegmann Company, a St. Louis-based fertilizer formulator, is offering POLYON-coated controlled-release fertilizers throughout the central U.S. Michael Stegmann, vp of Lange-Stegmann, said POLYON-coated nutrients will soon be available in many of the company's fertilizer blends. The patented POLYON fertilizer is manufactured by Pursell Technologies, Inc., based in Sylacauga, AL.

Price/McNabb, Charlotte, NC, is the new public relations agency of record for Husqvarna Forest & Garden Co. The agency has been Husqvarna's ad agency for more than seven years. Handling the public relations duties are Sherri Oosterhouse and Tom Scharfe.

The Scotts Company's Professional Turf Division has realigned its marketing department and expanded its resources to become more responsive to market needs. The company has also appointed managers for particular new product lines. Dan Paradiso leads the Professional Turf group as director of marketing. Wayne Horman is marketing manager of seed and fertilizers for the US and Canada. Mike Bandy is marketing manager of control products, including herbicides, fungicides, insecticides and chemicals. Tina Marshall is marketing assistant for the Professional Turf Division since 1995. Nikie Schooley is a marketing coordinator for the Professional Turf Division. LM
Liquid injection system from Ransomes

The Cushman Envirojet 160 liquid injection system delivers turfgrass pesticides, liquid organic fertilizers, wetting agents or polymers directly into the subsurface soil structure, at the root zone. Because products are distributed directly from the system’s tank into the soil, it virtually eliminates waste, personnel contact, runoff, UV degradation, and surface and airborne contamination.

Mounted on a Cushman Turf-Truckster, the Envirojet 160 uses high pressure pulses of water to create a small elongated hole on the turf surface. It then creates subsurface fracturing, the patented “jetation” sequencing process, of up to six inches in diameter. This pattern allows for nearly 100 percent distribution of chemicals and other products within the root zone and soil structure.

- Features of the unit include:
  - A 16-jet, 64-inch-wide injection platform,
  - Power brush,
  - Mechanical tank agitation,
  - An 8.7 gpm high pressure positive displacement pump,
  - Low maintenance mechanical pulse sequencer
  - Easy mounting/dismounting for Turf-Truckster use.

Appropriate for use on golf greens, tees, fairways or sports fields, the unit’s subsurface shattering process also helps reduce soil compaction, increase microbial activity and improve percolation.

The Envirojet 160 is equipped with a large external filter to allow fill up from any clean water source. Its 160-gallon tank can also be filled and used for effective spot irrigation in places where a water source is not available.

For more information on the Envirojet 160, contact Ransomes America Corporation at 800/228-4444, or Circle No. 268

Rain Bird weather station aids irrigation

The WS-PRO series weather stations from Rain Bird’s Golf Division deliver the sophisticated meteorological data needed to optimize golf course irrigation schedules and reduce watering costs. Two models are available: WS-PRO-SH (short-haul) and WS-PRO-PH (phone modem).

They can be used with most Rain Bird central control systems, including the new Windows-based Cirrus system. The weather station provides data such as air temperature, solar radiation, relative humidity, wind speed, wind direction and rainfall. This information is continually collected by central control to automatically adjust watering schedules.

The WS-PRO’s built-in micrologger can collect, record and analyze up to three months worth of meteorological data. Additionally, the weather station’s state-of-the-art instrumentation can accurately calculate evapotranspiration (Evap) rates.

BEST’s herbicide choices

The new range of BEST products containing Dimension turf herbicides are designed for reliable pre- and postemergent control of crabgrass, up to the four-leaf stage. The products also control goosegrass, chickweed, spurge and other tough-to-kill annual grasses and broadleaf weeds.

Dimension helps provide BEST products with the widest application window in the turfgrass industry, up to 13 weeks. It’s available as a stand-alone product, granular Dimension 270-G, or with two fertilizer formulations for healthy turf growth; BEST 24-3-8 with 2 percent Dimension; and BEST 16-8-8 with 2 percent Dimension. The mini-sized fertilizer combinations are created to have uniform distribution and deliver more pellets per square inch, thus reducing the chance of skips or breakthroughs.

The BEST Dimension granular formulations, which work at rates up to 12 times lower than similar herbicides, bind tightly to soil, have low solubility and won’t harm adjacent trees, shrubs and ground cover.

Available throughout the western United States and the Pacific Rim, the BEST product line includes many fertilizer/herbicide combinations. Contact BEST/J.R. Simplot Company, 800/992-6066; www.bestfertilizer.com, or Circle No. 270
Retaining walls with style
The Versa-Lok segmental retaining wall system is a permanent, attractive alternative to ordinary retaining wall types.

Versa-Lok walls are economically installed without mortar and do not require concrete footings. In addition, the standard unit is used to build straight walls, inside corners, outside corners, curves and steps. No special units need to be ordered or estimated. These walls display a natural split-face texture. Once installed, they are virtually maintenance free.

To get information about Versa-Lok, visit the web site: www.versalok.com/wall or call 800/770-4525.

Circle No. 272

Liquid plant nutrient products
Tessenderlo KERLEY, Inc., offers a new line of liquid plant nutrient products under the firstTurf liquid fertilizer label. These products have been especially formulated for the golf course, sports turf and lawn care markets.

The firstTurf line consists of seven different formulations that provide a variety of nitrogen, phosphorous, potassium, sulfur and other nutrients. The plant nutrient line includes KTSR (0-0-25-17S), as well as 5 different formulations containing slow-release triazone nitrogen. These are: N-SURER (28-0-0-), N-SURER-PRO (30-0-0), N-SURER-LF (26-0-0), N-SURER-KS (15-0-12-8S), and N-SURER-TG (9-6-8). Rounding out the line is NFE (14-0-0-4Fe), a liquid combination of nitrogen and iron for the correction of iron deficiencies in turf, trees and ornamentals.

Contact Tessenderlo KERLEY at 602/528-0607, or Circle No. 273
Kubota’s two new small tractors

Kubota’s two new lawn and garden tractors, the TG1860 and TG1860G, are equipped with either a 48” or 54” mower and are powered by liquid cooled engines. Rated at 18 hp/35.7 cubic inches, the Kubota TG1860G offers the convenience of fuel-efficient, quiet gasoline engine power. The TG1860 features Kubota’s 18-hp diesel engine.

Kubota’s electronic rack-and-pinion steering is introduced on the TG-Series. The speed-sensitive steering system allows precise control without loss of horsepower while turning. Also standard on the TG series is Kubota’s Cushion Ride suspension system, two spring-loaded shocks connected to the flat operator’s deck.

Kubota markets a complete line of tractors from 12.5 to 91 PTO horsepower, along with a line of performance-matched implements and related equipment. For more information, contact Kubota at 888/458-2682.

---

WaterStax cleans golf course wastewater

Landa, Camas, WA, acquired WaterStax, a bioremediation wastewater treatment system for golf courses.

The WaterStax, with nearly 50 installations nationwide, consists of three tanks, a grass clipping removal assembly, and automated pumps for controlling the use of BioStax GC, the proprietary solution of microbes that breaks waste like oil, grease, hydrocarbons, and grass clippings into harmless substances consisting mainly of carbon dioxide and water. The resultant water can either be discharged to the sanitary sewer or irrigated back onto the course.

---

Fungal antagonists at work

Soil Technologies Corp.’s TurfTech Bio combines the proven effectiveness of TurfTech II with a selection of fungal antagonists. It’s the ideal product for those seeking a biological alternative to improve soils and plant health.

TurfTech Bio comes in an easy-to-use dry, dormant form which is mixed with water for spraying or injecting into irrigation systems. When compared with expensive on-site fermenters, TurfTech Bio is an excellent choice for enhancing the rhizosphere and optimizing plant health.

When applied in the soil TurfTech Bio’s blend of beneficial organisms goes to work enhancing the rootzone and improving soil and plant health. By preventing the growth of harmful soil fungi such as Pythium, Fusarium and Rhizoctonia, fungicide usage can be minimized.

For more information contact Soil Technologies Corp. at 515/472-3963 or e-mail: soiltech@lisco.com, or Circle No.278

---

New central control system

Cirrus, the newest, computer-based central control system from Rain Bird’s Golf Division, uses the latest technologies for golf course irrigation management.

Cirrus uses Global Positioning System technology and CAD to produce detailed, on-screen course images. It also can alert the superintendent of conditions favorable to pests and various turf diseases.

Cirrus is designed to run on the Microsoft Windows 95 operating system. It uses all the features of the Stratus and Nimbus central control system series introduced in 1995 and 1996.

For more information, call 626/812-3600 and tell them you read about it in Landscape Management, or Circle No.276
1. My primary business at this location is: (fill in ONE only)

2. Which of the following best describes your title? (fill in ONE only)

3. Is your golf course: (fill in ONE only)

4. If you work for a golf course, how many holes are on your grounds?

5. How many acres are maintained at your facility?

6. SERVICES PERFORMED (fill in ALL that apply)

7a. Do you specify, purchase or influence the selection of landscape products?

8. Do you have a modem?

Signature: ____________________________ Date: ____________________________

3. Is your golf course:

A. Public
B. Semi Private
C. Private
D. Hotel/Resort
E. Municipal

4. If you work for a golf course, how many holes are on your grounds?

5. How many acres are maintained at your facility?

6. SERVICES PERFORMED (fill in ALL that apply)

7a. Do you specify, purchase or influence the selection of landscape products?

8. Do you have a modem?

9. If yes, check which products you buy or specify; (fill in ALL that apply)

10. If you work for a golf course, how many holes are on your grounds?

11. How many acres are maintained at your facility?

12. SERVICES PERFORMED (fill in ALL that apply)

13. Do you have a modem?

14. If yes, check which products you buy or specify; (fill in ALL that apply)

15. How many acres are maintained at your facility?

16. SERVICES PERFORMED (fill in ALL that apply)

17. Do you have a modem?

18. If yes, check which products you buy or specify; (fill in ALL that apply)

19. How many acres are maintained at your facility?

20. SERVICES PERFORMED (fill in ALL that apply)

21. Do you have a modem?

22. If yes, check which products you buy or specify; (fill in ALL that apply)

23. How many acres are maintained at your facility?
1998 EMERALD AWARDS

ANNOUNCING: the third annual LANDSCAPE MANAGEMENT "Emerald Awards". LANDSCAPE MANAGEMENT magazine is offering a $500 first prize to the winner of a random drawing to be held on July 1, 1998. Second prize is $300 and third prize is $200 in cash. To be eligible for the drawing, simply fill out the questionnaire at right and return it to LM's editorial offices.

Answers to the questions will determine our "1998 Emerald Awards" winners, to be revealed—along with the contest winner—in our August issue.

WIN

CONTEST REQUIREMENTS: Contestants must be owners or employees of landscape maintenance companies or lawn care companies; or maintenance employees of a golf course or country club, including superintendents and assistant superintendents; or an athletic field manager or member of an athletic field maintenance crew; or manager or member of a facility landscape management crew.

Product selections must be currently used by entrant. Employees of Advanstar Communications or their families not eligible. All questions on this entry form must be completed, and all blanks filled. One entry per person. No more than five entries from any one employer will be allowed. Entry forms will appear in the February-June, 1998 issues of LANDSCAPE MANAGEMENT. Completed questionnaires should be mailed to: Emerald Awards, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130. They must be received by noon, July 1, 1998. A random drawing of all eligible entry forms will be held July 1, 1998. Winners will be notified within 24 hours.

OFFICIAL ENTRY FORM

QUESTION:
What is your favorite brand name of...

CHECK HERE IF YOU DO NOT USE

riding mower?

walk-behind mower?

turf fertilizer?

pre-emergence herbicide?

post-emergence herbicide?

turf insecticide?

turf fungicide?

plant growth regulator?

compact tractor?

turf aerator?

pick-up truck?

leaf blower?

line trimmer?

chain saw?

Kentucky bluegrass?

perennial ryegrass?

turf-type tall fescue?

turfgrass mix or blend?

biological control product?

NAME:

EMPLOYER:

CITY/STATE:

PHONE NUMBER:

(AC )
Magnify your results!

Your target wants to see more from you.

Advanstar Direct Mail Lists are precisely targeted.

Which means that regardless of what you're sending, your target will receive it.

TARGETED NAMES

UPDATED QUARTERLY — NEW NAMES!

GUARANTEED DELIVERABILITY

HIGHLY SELECTABLE

ASK ABOUT 24 HOUR TURNAROUND

we target!

Call today:

888-RENT-LIST

Art, Beauty & Fashion
Entertainment / Marketing
Energy & Environmental Management
Landscaping, Pest Control & Roofing
Motor Vehicles
Telecommunications
Travel / Hospitality
And More …