Walker Manufacturing

Product Focus:
Walker Manufacturing designs, develops and manufactures a line of compact, mid-size commercial riding mowers and attachments. The mowers are targeted for use in landscaped areas with combinations of trimming and open space where quick maneuverability and fitting in tight spots increase productivity.

Description of Manufacturing Facility/Facilities:
The company's factory is at Fort Collins, Colo., situated on 25 acres. It has 100,000 sq. ft. of manufacturing area and 16,000 sq. ft. of offices and research and development. The manufacturing operation includes parts fabrication, welding, painting and assembly. Fifteen acres of irrigated turfgrass around the facility provides on-site test mowing area. The current facility will allow growth to produce up to 25 units per day.

Description of Technical Support, Sales, Training and/or Customer Service:
The factory customer service staff is available for technical support to dealers and end-customers. A dealer program is administered by 33 independent territorial distributors across the U.S.

Major Product Lines:
Walker makes mid-size commercial riding mowers and attachments. Five tractor models have gasoline or diesel engines from 11 to 25 hp. Nine interchangeable mower decks with cutting widths from 36 to 62 inches are offered, each with grass collection, side discharge or mulching available. Six front-mounted implements are also marketed: two snowblowers, a rotary boom, a dozer blade, a dethatcher and an edger.
Product Focus:
Landscape Management is the second-oldest national monthly trade magazine serving "green industry" professionals.

More than 51,000 qualified subscribers include landscape contractors, golf course superintendents, athletic field/grounds managers and lawn care companies, all of whom are involved in maintaining landscapes and grounds. The magazine is also mailed to selected tree service companies, landscape architects, extension agents, horticultural consultants, irrigation contractors, sod growers, turfseed growers, dealers, distributors and manufacturers.

Description of Facility:
Landscape Management is one of 55 trade magazines published by Advanstar Communications, whose home office is located on a 22-acre parcel of wooded land in Middleburg Heights, Ohio. The building, which is fitted into the side of a gently-sloping hill, is of a distinctly environmentally-friendly design.

LM production offices are located in Duluth, Minn. Additional sales offices are located in Kenosha, Wisc., and Eugene, Ore. Advanstar also has major publishing and expositions offices in Duluth, Minn.; Eugene, Ore.; Santa Ana, Calif.; New York City; Chester, England; and Chicago.

Description of Technical Support, Sales, Training and/or Customer Service:
Advanstar Marketing Services in the Cleveland headquarters office offers interested parties the opportunity to purchase classified advertising, back issues of magazines, LM's qualified mailing list and rights to reproduce articles.

Free subscriptions for qualified individuals or companies can be obtained through the magazine's circulation department located in Duluth, Minn.

Major Product Lines:
Landscape Management, which will celebrate its 35th anniversary in 1997, publishes 12 regular monthly issues each year. Besides the full-run section, the magazine publishes two special demographic sections that are mailed only to a selected portion of its total audience: "Golf and Grounds" (which goes to golf course superintendents, athletic field and grounds managers) and "Lawn and Landscape" (which mails to lawn care companies and landscape contractors).

During the spring of each year, LM includes, within its regular monthly issues, the highly popular "guides" to fertilization, weed control, insect control and disease control—developed and written by the nation's finest turf and ornamental experts. These comprehensive articles are divided into cool-season and warm-season sections to recognize differences in climates and adapted species affected.

In July, LM publishes a digest-sized reference book called the "Seed Pocket Guide" which contains regional and national results of the annual National Turfgrass Evaluation Program.

In December, the regular monthly issue is called the "Green Book and Directory," a listing of important suppliers (by product category), dealers/distributors, other contacts within the green industry, and a wealth of other year-long reference material.
Ingersoll

of small tractors.

LABARGE

Circle No. 269
(800) 511-2022

PTO-driven chipper/blower/vacuum can: chip limbs and brush up to 6-inch diameter, vacuum leaves and debris, discharge or bag processed material, blow air at high velocity.

LITTLE WONDER

Circle No. 270
(215) 357-8045

ReVac model can chip, shred, reduce and vacuum leaves, branches and other organic material up to 3/4 inches in diameter. Shredder hopper can be rotated to the ground to rake leaves into its opening. Optional 10 to 20-foot intake hose/ snout. Engine is 16 hp Briggs Vanguard with Oil Alert. Kill switches on all intake and discharge chutes.

MACKISSIC

Circle No. xxx
(610) 495-7181

SC260-16 Chip N Shred has 4-inch rapid feed chipping. Powered by 16 hp twin-cylinder Vanguard engine with manual or electric start. Load-free starting with overload protection. Highway towable.

PARKER SWEEPER

Circle No. 272
(708) 627-6900

Vac-CS reduces debris 11-to-1. Chipper chute draws twigs, branches and other debris. Vacuum has 30-inch width. Optional hose kit allows easy access in hard-to-reach areas.

SALSCO

Circle No. 273
(800) 872-5726

Chipper/shredder/vacs available from 8 hp Honda (3/4-inch capacity) to 25 hp Kohler (6-inch capacity); also capable of shredding material up to 3/4 in diameter. Chippers are 6x12-inch with 25 hp Kohler or 30 hp Wisconsin engine, up to 13-inch material. Engines of 37-115 hp, diesel or gas, are options.

SNAPPER

Circle No. 274
(770) 954-2598

SG8000 has 8 hp Briggs & Stratton engine, 18x15-inch hopper opening with movable blowback shield, chipping capacity up to 3 inches, tow bar. SG5000 has 5 hp Briggs engine, 18x14-inch opening, chipping capacity up to 2 inches. LS5000 has 5 hp Briggs engine, chute that lays flat on the ground, capacity up to 3 inches.

S&R

Circle No. 275
(541) 523-5952

18- or 24-inch self-powered trailer unit that uses 25 hp Kohler engine. Power feed safety clutch release, 360-degree rotation on exhaust chute. Larger 2469T has 6-inch capacity; smaller 1846T has 4-inch capacity. Discharge height 6-foot-4 and 6-foot, respectively. Synchro-Feed has safety hand clutch.

WOODS

Circle No. 278
(815) 732-2141

Model 5000 is PTO-driven with chipping capacity to 5 inches, shredding capacity to 1 inch; Model 5020 powered by 20 hp Kohler engine. Models 8000 and 8100 chip up to 8 inches with integrated blower (8000 is PTO-driven, 8100 is hydraulic feed). Models 9128 and 9142 are engine-driven, trailer-mounted, towable, with 9-inch chipping capacity; engines are 28 hp Kubota, 42 hp Ford.

WOOD PRO

Circle No. 279
(201) 992-8514

Two models: AVP, a one-hopper all vegetation processor, and 240418E chipper for commercial market. AVP handles up to 6 inches

LM REPORTS cont. from page 34

engine. All have 1%-inch grate. Options: blower attachment package, vacuum attachment package, leaf grate, 1/4-inch grate, 1/8-inch grate.

ECHO

Circle No. 265
(847) 540-8400

The EchoSystem 2 vacuums leaves and reduces them to 1/4 of their original volume. Available in three walk-behind and self-propelled models, EchoSystem 2 reduces sticks and branches up to 3 inches in diameter. Converts to shredder and can transform into walk-behind blower or broadcaster with optional kit. Hopper can be rotated 360 degrees.

GRAVELY

Circle No. 266
(910) 777-1122

Pro Chip 210 powered by 18 hp Kohler engine with 6-inch intermittent cutting capacity. Pro Chip 210 PTO fits any category 1, 3-pt. hitch with 6-inch limb-chopping capacity. Pro Chip 310 has 360-degree rotating hopper, powered by 23 hp Kohler engine. Pro Chip 350 is deluxe 310 with wider axle, larger tires, etc. Pro Chip 395 has 40.5 hp Yanmar diesel engine; takes limbs up to 9" in diameter.

GOOSSEN

Circle No. 267
(800) 228-6542

Will chew up limbs up to 5-inch diameter. Three models: CS1000 (540 PTO), CS5100 (13 hp Honda engine), CS6000 (18 hp Honda engine). Hinged housing for easy access to cutting drum. Shredder cover. Folding safety door on chipper chute. Optional blower attachment has 360-degree directional spout. Optional vacuum attachment has 6-inch by 15-foot hose.

INGERSOLL

Circle No. 268
(414) 582-5000

All-Hydraulic HS24W can chip logs up to 3 inches in diameter at minimum rate of 10 feet per minute. Extra-large top-feed hopper is 18x17 inches. Adjustable discharge baffle with four positions. Optional screens: 1/8, 1/4 and 1/2-inch. Can be pulled on back chip material up to 18 inches on an intermittent basis. 68-inch feed table to the rollers puts distance between operator and feed roller system. Curb-side controllers. Live hydraulics allow operator to reverse feed rollers even if the cutting disc stops. Three engine options: 81 hp Perkins 4.41 diesel, 113 hp Perkins T4.40 diesel, 116 hp 48TA 3.9 Cummins. Exclus. Auto Feed II system.

WOODS

Circle No. 278
(815) 732-2141

Model 5000 is PTO-driven with chipping capacity to 5 inches, shredding capacity to 1 inch; Model 5020 powered by 20 hp Kohler engine. Models 8000 and 8100 chip up to 8 inches with integrated blower (8000 is PTO-driven, 8100 is hydraulic feed). Models 9128 and 9142 are engine-driven, trailer-mounted, towable, with 9-inch chipping capacity; engines are 28 hp Kubota, 42 hp Ford.

WOOD PRO

Circle No. 279
(201) 992-8514

Two models: AVP, a one-hopper all vegetation processor, and 240418E chipper for commercial market. AVP handles up to 6 inches
Every month the Market Showcase offers the readers of Landscape Management a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.

For all ads under $250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44130

BOX NUMBER REPLIES: Landscape Management, LM Box #, 131 W. First St., Duluth, MN 55802

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT: DAN HOKE, 216-891-2762, 1-800-225-4569, (ext. 762), Fax 216-826-2865

FOR SALE

COMMERCIAL INSURANCE FOR LAWN CARE FIRMS “GREEN INDUSTRY SPECIALISTS”

M.F.P. Insurance Agency is dedicated to providing comprehensive insurance programs to the Green Industry at competitive prices. We back up this dedication with a staff of professionals who understand every facet of your business, from marketing to customer service. We know how to properly insure your company whether you’re a sole proprietor or a multi-state operation.

Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

Richard P. Bersnak, President
Jill A. Leonard, V.P.
1-800-886-2398
FAX: 614-221-2203
M.F.P. Insurance Agency, Inc.
50 West Broad Street, Suite 3200
Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

FOR SALE

Pest Control Companies For Sale

Missouri
East Georgia
Central Georgia
Breward County, FL
Broward County, FL
Charlotte County, FL

Gross: $299,000.00
Gross: 540,000.00
Gross: 88,000.00
Gross: 360,000.00
Gross: 75,000.00
Gross: 575,000.00

SOLD

Florida Panhandle
Marion County, FL
St. Lucie County, FL
Volusia County, FL

Gross: 510,000.00
Gross: 70,000.00
Gross: 50,000.00
Gross: 110,000.00

Acquisitiveness (the desire for legitimate gain) is an indispensable quality in a successful owner! There can be many problems awaiting a seller, for example: fair market value, confidentiality, qualified buyers, etc. Let us do away with many of those problems.

All Calls Are Confidential.

PREFERRED BUSINESS BROKERS
Jay Holton, PO, Licensed Broker
800-633-5153 • 941-856-4185

FOR SALE

Grounds Maintenance and Lawn Care Located in Vero Beach, FL. 1995 Gross over 650K.

Jay Holton, PO, Licensed Broker
800-633-5153 • 941-856-4185

FOR SALE

Landscape Co. in Santa Cruz, California
• Garden All Year Long
• Landscape Construction & Maint.
• Routes • Profitable
• Turnkey Operation
Call (408) 475-8608

FOR SALE

Full Service Company Providing Landscaping, Grounds Maintenance and Lawn Care Located in Vero Beach, FL. 1995 Gross over 650K.

Inquiry at:
P.O. Box 595, Vero Beach, FL 32961

FOR SALE

Golf Course Marketplace Classified Advertising

For all ads under $250, payment must be received by the classified closing date. We accept VISA, MASTERCARD & AMERICAN EXPRESS. Credit card orders are accepted by phone.

ISSUES CLOSING DATES
November 1996 10/4
December 1996 11/6

(Please call Sales Rep to confirm dates.)

SEND AD COPY WITH PREPAYMENT TO:
Dan Hoke
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd.
Cleveland, OH 44310

For more information call: 1-800-225-4569 or 216-891-2762
Fax: 216-826-2865.
FOR SALE

TWO-WAY RADIO SALES & SERVICE
RITRON + JOBCOM
MOTOROLA + RADIUS + SPIRIT
708-429-0234

ON-SITE COMMUNICATIONS
17347 Oleander Ave, Tinley Park, IL 60477
FAST TURNAROUND - 90-DAY WARRANTY

FREE 1996 MKI LANDSCAPERS SUPERSTORE CATALOG
Buy Direct & Save!
Engines, Equipment, Parts & Accessories.
Call Mohawk Industries 800-724-2229 for your free catalog.

ON-SITE COMMUNICATIONS
17347 Oleander Ave. Tinley Park, IL 60477
FAST TURNAROUND - 90-DAY WARRANTY

MICELLANEOUS

50 x 75 x 12
$10,129
Build it yourself and save money. 5,000 sizes, all bolt-together. ALL STEEL BUILDINGS. Call today for a price quote and a brochure.

TERRACARE PRODUCTS CO., INC.
P.O. Box 250, Pardeeville, WI 53954
(608) 429-3402 Fax (608) 429-2889

ADVERTISING IN LANDSCAPE MANAGEMENT SHOWCASE IS A BRIGHT IDEA!
For rates and closing information, call Dan Hoke at 216-891-2762, or fax him at 216-826-2865

NEW PUBLICATION!
Containment System Design:
Chemical Storage, Mixing and Recycling
by Fredric R. Haskett
Item #668 $74.95
Find out how to prepare your company for the scrutiny of government regulators. Learn how your operation can comply with new regulations. Understand the legal implications of compliance versus noncompliance. Discover the difference between the cost of recycling finished product residues and the cost of disposal.

BIG OFF SEASON PROFITS
• Most profitable Season
• Keep Good People
• Use Own Trucks and Trailers
• Sell to Existing Customers

PROFESSIONAL OUTDOOR CHRISTMAS LIGHTING
1995 - Christmas
25% of Sales - 50% of Profits
CALL TODAY
1-800-687-9551 OR 1-806-866-9551

EDUCATIONAL OPPORTUNITIES

Learn LANDSCAPING
TRAIN AT HOME for exciting hobby or career. Start your own spare or full time contracting business. Work in the garden/nursery field or landscape your own property — we show you how. FREE BROCHURE describes opportunities. No salesman.

LET CLASSIFIEDS WORK FOR YOU!
Call 216-891-2762

THE BENEFITS OF CLASSIFIED ADVERTISING
IMPACT
EXPOSURE
VALUE
RESULTS
Call 216-891-2762

ADVANSTAR COMMUNICATIONS MARKETING SERVICES
7500 Old Oak Blvd., Cleveland, OH 44130

LET CLASSIFIEDS WORK FOR YOU!
Call 216-891-2762

ADVANSTAR COMMUNICATIONS MARKETING SERVICES
7500 Old Oak Blvd., Cleveland, OH 44130

The benefits of Classified Advertising
IMPACT
EXPOSURE
VALUE
RESULTS
Call 216-891-2762

ADVANSTAR COMMUNICATIONS MARKETING SERVICES
7500 Old Oak Blvd., Cleveland, OH 44130

Let Classifieds Work for You!
HELP WANTED

Large Commercial Landscape Maintenance Contractor Located in Beautiful Central Florida Seeks Energetic, Dedicated Landscape Professional to Join Our Fast Growing Team.

**Landscape Competencies:** Regional, Shrub and Annual Knowledge, Familiar With Southern Turf Grasses, Able to Exact Quality Work from Diverse Crews. CDL an Asset, 2yr Degree Preferred.

**Salary Range:** $23,500-27,000 + Benefits. Relocation Bonus.

Send Resume With Cover Letter to: Mr. Thomas Klus, Nanak's Landscaping Grounds Maintenance, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-827-7011.

FLORAPersonnel, Inc. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8083. 11/96

**Horticultural Personnel**

DuBrow's Nurseries, Inc., a full service horticultural corporation, with locations in Northern/Central NJ and Eastern PA, is looking for all levels of management: managers, foremen/women, assistant foremen/women for our growing Grounds Management, Design/Build and Nursery/Growing divisions. Must possess a related college degree, bilingual is a plus. Competitive salary and full company benefits. Please fax resumes to: DuBrow's, attn: Michael Branch. fax: 201-992-6050. EOE M/F.

**SALES & MARKETING REP**

Successful candidates will be involved in new business development and promotion of landscape management and related site services. Directly responsible for estimating, bidding, and sales. Some travel required. Excellent growth potential and benefits are available for qualified applicants.

Qualified candidates should have a horticultural related degree, and/or strong sales record in the landscape industry. High level of communication, interpersonal, and organizational skills are required.

Please send or fax resume to: Personnel Dept., P.O. Box 110322, Stanford, CT 06911-8322. Fax: (203) 316-5434

HELP WANTED

One of No. VA's Most Successful Landscape firms has opening for Designer/Estimator. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package.

Call 703-352-7555

Fastest Growing Company in Southern Florida seeks Management and Supervisory Personnel for Pest Control, Lawn, and Termite Control. Excellent growth potential. Full benefits package. All replies strictly confidential. Send resume to: P.O. Box 7011, West Palm Beach, FL 33405-7011. 12/96

**LANDSCAPE DESIGNER/SALESPERSON**

Large design/build firm in Louisville, KY is seeking landscape designer/salesperson. Experience preferred but not required.

Please send resume to: P.O. Box 43713, Louisville, KY 40253

**PROFESSIONAL GROUNDS, INC.**

Established company in Washington, D.C. area has career positions in our landscape division for supervisor and foreman. Minimum of 3 years experience in landscape contraction required. Good pay, benefits, and growth potential.

Call Bill Moss at (703) 339-8600 E.O.E.

For Advertising Information Contact Dan Hoke at 216-891-2762

HELP WANTED LANDSCAPE management

For all ads under $250, payment must be received by the classified closing date. We accept VISA, Mastercard, & American Express. Credit card orders are accepted by phone. Send Ad copy with payment to: Dan Hoke, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2762. Fax Number 216-826-2865.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, LM Box #, 131 W. First St., Duluth, MN 55802. Please include box number in address.

HELP WANTED

Large Commercial Landscape Maintenance Contractor Located in Beautiful Central Florida Seeks Energetic, Dedicated Landscape Professional to Join Our Fast Growing Team.

**Landscape Competencies:** Regional, Shrub and Annual Knowledge, Familiar With Southern Turf Grasses, Able to Exact Quality Work from Diverse Crews. CDL an Asset, 2yr Degree Preferred.

**Salary Range:** $23,500-27,000 + Benefits. Relocation Bonus.

Send Resume With Cover Letter to: Mr. Thomas Klus, Nanak's Landscaping Grounds Maintenance, Inc., 1174 Florida Central Parkway, Longwood, Florida 32750. Or FAX to 407-830-8883. 8/97

Landscaping

**MID SIZE LANDSCAPE MANAGEMENT FIRM LOCATED IN THE MIDWEST NEEDS EXPERIENCED LANDSCAPE ARCHITECT WITH SKILLS IN IRRIGATION, LANDSCAPE DESIGNS, ESTIMATING AND CENTRAL SATTELITE SYSTEMS FOR LARGE COMMERCIAL PROPERTIES. GOOD STARTING SALARY WITH FULL BENEFITS PACKAGE.**

Send resume and salary history to LM Box 521.

**Grounds Maintenance and Enhancement Supervisors & Managers**

Become a part of one of Maryland and Virginia's fastest growing team of landscape professionals. Come and work for a company that recognizes quality as a daily occurrence and knows that customer satisfaction is a successful driving force.

Positions are full-time with exceptional compensation, benefits, and advancement opportunities. Mail or fax your résumé today to: Tom Davis, Bozzuto Landscaping Company, 15127 Marlboro Pike, Upper Marlboro, MD 20774, Fax No.: 301-827-7011.

**FLORAPersonnel, Inc.** In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE (407)320-8177. FAX (407)320-8083. 11/96

**HORTICULTURAL PERSONNEL**

DuBrow's Nurseries, Inc., a full service horticultural corporation, with locations in Northern/Central NJ and Eastern PA, is looking for all levels of management: managers, foremen/women, assistant foremen/women for our growing Grounds Management, Design/Build and Nursery/Growing divisions. Must possess a related college degree, bilingual is a plus. Competitive salary and full company benefits. Please fax resumes to: DuBrow's, attn: Michael Branch. fax: 201-992-6050. EOE M/F.

**SALES & MARKETING REP**

Successful candidates will be involved in new business development and promotion of landscape management and related site services. Directly responsible for estimating, bidding, and sales. Some travel required. Excellent growth potential and benefits are available for qualified applicants.

Qualified candidates should have a horticultural related degree, and/or strong sales record in the landscape industry. High level of communication, interpersonal, and organizational skills are required.

Please send or fax resume to: Personnel Dept., P.O. Box 110322, Stanford, CT 06911-8322. Fax: (203) 316-5434

HELP WANTED

One of No. VA's Most Successful Landscape firms has opening for Designer/Estimator. Must have minimum of 2 years experience. Excellent growth opportunity and benefits package. Call 703-352-7555

Fastest Growing Company in Southern Florida seeks Management and Supervisory Personnel for Pest Control, Lawn, and Termite Control. Excellent growth potential. Full benefits package. All replies strictly confidential. Send resume to: P.O. Box 7011, West Palm Beach, FL 33405-7011. 12/96

**BRANCH SALES MANAGER**

National Lawn Equipment, Parts & Accessories Supplier expanding into the Northeast, Mid Atlantic and Southeast. Need articulate individual with retail management experience. Computer literate. Several markets available. Send resume with salary history & requirements to: Landscapers Supply, P.O. Box 459, Spring Valley, NY 10977-0459. 8/97
HELP WANTED

MANAGEMENT TRAINEES WANTED- Rapp’s Green Lawn, an established, fast growing company, is seeking management & sales trainees for our Midwest locations (Indiana, Missouri, Ohio & Pennsylvania). Lawn care experience or college credits helpful. Must be able to relocate. Excellent benefits. Starting salary upper $20’s. Come work for a company that cares about it’s employees! Send resume to Michael Markovich, Rapp’s Green Lawn, Inc., PO Box 9038, Ft. Wayne, IN 46899 or fax resume to 219/432-7892.

11/96

LANDSCAPE MAINTENANCE SUPERVISORS
Scott Byron & Co, a premier provider of residential maintenance services to Chicago-North Shore suburbs has openings due to expansion for experienced supervisors. These are full time, year round positions with excellent pay and benefits. For immediate and confidential consideration, fax or send your resume to: General Manager, 30088 Scott Byron & Co, a premier provider of residential landscaping. Diploma awarded. For immediate and confidential consideration, fax your resume to: General Manager, 30088 Scott Byron & Co, a premier provider of residential landscaping. Diploma awarded.

9/96

EQUIPMENT FOR SALE


COMPLETE NURSERY, RETAIL SALES and MAINTENANCE BUSINESS in PIEDMONT, NORTH CAROLINA... HIGH GROWTH RETIREMENT and RESORT AREA. On busy highway. Thriving and growing. Owner will stay for transition. Call John McKeithen, Gouger, O'Neal & Saunders, Inc., 800-672-2228 or 910-692-2996.


GROUND MAINTENANCE FIRM Upper Midwest based year around ground maintenance firm specializing in large contracted property maintenance, mowing, pruning, weed and feed, and snow removal. Revenues exceed $2MM. Experienced staff in place. Outstanding reputation, offers turnkey opportunity with established client base. Reply to LM Box 519.

Landscape/Maintenance Old established Northern Colorado landscaping, maintenance & snow removal business. Grossing over $1,000,000. Owner anxious to retire. Terms. VR Business Brokers 970-407-1000.

9/96

FRANCHISE OPPORTUNITIES

FRANCHISE OPPORTUNITY HELP!! WE HAVE MORE CUSTOMERS THAN LOCATIONS TO SERVE THEM. NaturaLawn of America, the leader in organic-based lawn care, has franchises available nationwide. Positioned to take advantage of the increasing demand for environmentally friendly lawn care, NaturaLawn of America offers proven, innovative advertising and marketing strategies, very competitive pricing on our exclusive products, on-going training and operational support, protected territories and more. Call 800-989-5444.

9/96

WHOLESALE DISTRIBUTORS

Needed to market environmentally friendly, liquid, slow-release fertilizer products directly from manufacturer. Ken Franke, P.O. Box 123, Plato, MN 55370; 800-832-9635.

10/96
Is poor seed the real problem?

There are more than a dozen reasons for a new stand of turfgrass seed to not establish properly, according to Jim Freilich of the Scotts Co., Gervais, Ore.:

- poor soil preparation;
- inadequate renovation procedures;
- weed seed sources nearby;
- native plant population;
- mulch contaminants;
- topsoil contaminants;
- herbicide residual;
- no fertilizer applications;
- insufficient moisture/irrigation;
- old seed or improperly-stored seed;
- wrong planting time;
- improper selection of seed mix;
- disease and insect damage; and
- shade too dense.

Postage-stamp park

Once upon a time, tiny Waldo Park in Salem, Ore., could stake a claim as being the world’s smallest city park, per Ripley’s Believe It or Not. That and the title of “Littlest Redwood Park in the World” are now history, but the 2400-sq. ft. plot of land is still notable for the history that remains: a 124-year-old redwood tree, planted by William Waldo four generations ago. Salem Parks field supervisor Darrell Belcher claims the corner on which the park sits “is kind of a sacred place.” Low-maintenance ivy is used as a groundcover, but “the tree controls the street there,” says Belcher. Thanks to park maintenance operator Gary Robb for the information.

‘Houston, we have dirt!’

Dr. Douglas W. Ming of the National Aeronautics and Space Administration leads the work on development of synthetic soil using zeolites, a common group of minerals found across the western U.S. According to a NASA report, the soil could provide a precise timed release of plant nutrients to provide years-long fertility with low run-off potential. Ivy planted in the soil has lived for more than two years on a diet of nothing but deionized water.

Plain talk from the doctor:

“People call it ‘summer bentgrass decline’ because they’re afraid to say summer bentgrass d-d-d-death!”

—DR. JOE VARGAS
MICHIGAN STATE UNIVERSITY

Gaining on Jack Benny

Median age of superintendents who are members of the Golf Course Superintendents Association of America is somewhere between 35 and 39 years, according to the association.

Breakdown of ages:

20-24 years = 261 members
25-29 years = 1340 members
30-34 years = 2071 members
35-39 years = 2314 members
40-44 years = 2169 members
45-49 years = 1271 members
50-54 years = 712 members
54-59 years = 520 members
60-64 years = 403 members
65-69 years = 275 members
70-74 years = 175 members
75-79 years = 146 members
80-84 years = 81 members
85-89 years = 38 members
90+ years = 14 members

Grab Bag is a new LM department that features brief observations and prognostications throughout the green industry. If you have an unusual photo or comment you’d like to share with us, please send it in...
SEE WHAT THE TREE CARE INDUSTRY can offer you. Over 150 exhibitors will be on hand with the equipment and services you need.

Check out a chipper, inquire about insurance. Need a lift? We've got 'em — from 15 to 55 feet and more! Try a tree health management seminar or get the low-down on leasing.

It's all here at the tree care industry's most comprehensive trade show...TCI EXPO '96!

CHARLOTTE, NC
NOVEMBER 7 – 9, 1996

For more information or a registration package, call toll-free today:

1-800-733-2622

TCI EXPO '96 is cosponsored by the National Arborist Association and the International Society of Arboriculture.