

Alkzo Nobel Salt (C)

Abington Executive Park
Clarks Summit PA 18504
717-587-9465
Fax: 717-587-9803
See our ad on page 85.

Alamo Industrial (E)

PO Drawer 549
Seguin TX 78156-0549
210-379-1480
Fax: 210-379-0864

Algoma Net Co (E)

1525 Mueller St
Algoma WI 54201
414-487-5577
Fax: 414-487-2852

All American Organics (C)

PO Box 7121
Rochester MN 55901
507-288-3999
800-934-7646
Fax: 507-287-8715
Online: www.hps.com/schulz

Aluminum Seating Inc (E)

555 Tennis Ct Lane
San Bernardino CA 92408
909-884-9449
800-757-7328
Fax: 909-388-2187

Ameraturf (E)

1061 SW 30 Ave
Deerfield Beach FL 33442
954-481-9888
Fax: 954-480-8563
Online: ameraturf@aol.com

Amereq Inc (C)

58 N Harrison Ave
Congers NY 10920
914-268-2122
Fax: 914-268-4294

Americalist Lawn Care Marketing Group (M)

8050 Freedom Ave NW
North Canton OH 44720
800-321-0448
Fax: 216-494-9111

Design, printing, mailing services, lists and telemarketing for the lawn care industry

American Cyanamid (C)

One Cyanamid Plaza
Wayne NJ 07470
800-545-9525
Fax: 201-831-3858
See our ad on cover 2.

American Excelsior Co (C)

850 Ave H
Arlington TX 76005
817-640-1555
800-777-SOIL
Fax: 817-640-3570
Online: www.amerexcel.com

American Granby (E)

7645 Henry Clay Blvd
PO Box 7000
Liverpool NY 13088-7000
800-776-2266
Fax: 800-729-3299

American Honda Motor Co (E)

Power Equipment Div
4475 River Green Pkwy
Duluth GA 30136
770-497-6000
Fax: 770-497-6008

American Intertool Inc (E)

1255 Tonne Rd
Elk Grove Village IL 60007
847-640-7766
Fax: 847-228-7067

American Isuzu Motors Inc (E)

2300 Pellissier Pl
Whittier CA 90608-0995
310-699-0500
Fax: 310-692-7135

American Pride Golf Products (E)

500 N 81 By-Pass
PO Box 1082
McPherson KS 67460
316-241-1980
800-932-4227
Fax: 316-241-4544

American Stamp Co (E)

12290 Rising Rd Dept LM-97
Wilton CA 95693
916-687-7102
Fax: 916-687-7102

American Water Broom Co (E)

3565 McCall Pl
Atlanta GA 30340
770-451-2000
Fax: 770-455-4478

America Turf (E)

1061 SW 30 Ave
Deerfield Beach FL 33442
954-481-9888
Fax: 954-480-8563
Online: ameraturf@aol.com

AmeriQuip (E)

1480 Arrow Hwy
LaVerne CA 91750
909-392-2033
Fax: 909-392-4651

Ametek/Plymouth Products Div (E)

502 Indiana Ave
PO Box 1047
Sheboygan WI 53082-1047
414-457-9435
Fax: 414-457-6652
Online: www.ametekwater.com

Amiad Water System Technologies (E)

PO Box 5547
Oxnard CA 93031-5547
805-988-3323
800-969-4055
Fax: 805-988-3313
Fax: 800-776-3458
Online: amiadusa@aol.com

Amigos (E)

5415 Maple Ste 112A
Dallas TX 75235
214-634-0500
Fax: 214-634-1001

Ampac Seed Co (S)

32727 Hwy 99E
PO Box 318
Tangent OR 97389
541-928-1651
Fax: 541-928-2430
Fax: 800-547-3230
Online: info@ampacseed.com
Online: www.ampacseed.com

Amsoil Inc (E, C)

Amsoil Bldg
Superior WI 54880
715-392-7101
Fax: 715-392-5225

Amturf Seeds (E)

850 N Old 23
Brighton MI 48116-9668
800-482-3130
Fax: 810-632-5840

PROFILE



One Campus Drive
Parispany, N.J. 077054+4492
Phone: (800) 545-9525
Fax: (800) 852-3911
Customer Contact: Gary Curl

PRODUCTS/SERVICES OFFERED

Producer of PENDULUM® herbicide, which contains pendimethalin, the most widely used preemergent herbicide for turfgrasses; IMAGE® herbicide, for postemergent weed control in Southern turfgrasses; and AMDRO® fire ant insecticide, America's #1 fire ant killer.

MARKETPLACE STRENGTHS

Cyanamid manufactures leadership products and supports them with a dedicated staff of research, marketing and service professionals. The company is dedicated to developing products that are effective, convenient and respectful of the environment.

SUPPLIERS

Anchor Fence (E)
6500 Eastern Ave
Baltimore MD 21224
410-633-6500
Fax: 410-633-6506

Anchor Wall Systems (E)
6101 Baker Rd Ste 201
Minnetonka MN 55345-5973
800-473-4452
Fax: 612-933-8833
Online: www.anchorwall.com

Andersons Lawn Products Group (C)
480 W Dussel Dr
PO Box 119
Maumee OH 43537
419-891-6439
Fax: 419-891-2745

A-1 Unique Insect Control (M)
5504 Sperry Dr
Citrus Heights CA 95621
916-961-7945
Fax: 916-967-7082

Beneficial insects: ladybugs, praying mantis egg cases, fly parasites, lacewing eggs, earthworms

Applewood Seed Co (S)
5380 Vivian St
Arvada CO 80002
303-431-7333
Fax: 303-431-7981
Online: applewoodseed@worldnet.att.net

Applied Biochemist (C)
6120 W Douglas
Milwaukee WI 53218
414-464-8450
800-558-5106
Fax: 414-438-5671

Appropriate Technology Ltd (C)
3601 Garden Brook
Dallas TX 75234
972-243-7626
Fax: 972-406-1125

Aquamaster Fountains & Aerators (E)
16024 Hwy X
Kiel WI 53042
800-693-3144
Fax: 414-693-3245
Online: aquamasterfountains.com

Aqua N Lite (E)
31260 Cedar Valley Dr
Westlake Village CA 91362
800-457-0710
Fax: 800-457-0730

Aquapore Moisture Systems Inc (E)
610 S 80 Ave
Phoenix AZ 85043
602-936-8083
Fax: 602-936-9040

AquaScape, A Toro Partner (E, C)
2611 N Second St
Minneapolis MN 55411-1634
612-521-3321
800-569-1345
Fax: 612-521-1455

Aquatic Biologists Inc (E, C)
N5174 Summit Ct
Fond Du Lac WI 54935
414-921-6827
Fax: 414-921-1690

Aquatrols (C)
5 N Olney Ave
Cherry Hill NJ 08003
800-257-7797
Fax: 609-751-3859

Aqua-Tronics Inc (E)
1212 NE 5 St
Redmond OR 97756
541-548-2110
Fax: 541-548-2117

ArborSystems LLC (E, C)
PO Box 34645
Omaha NE 68134
402-339-4459
Fax: 402-339-5011

Arbortech (E)
3201 W Old Lincoln Way
Wooster OH 44691
216-264-4266
800-255-5715
Fax: 216-264-0891

Architectural Landscape Lighting (E)
2930 S Fairview St
Santa Ana CA 92704-6598
714-668-3660
800-854-8277
Fax: 714-668-1107

Arcoa Industries (M)
2348 Meyers Ave
Escondido CA 92029-1008
619-489-1170
800-748-5529
Fax: 619-489-0984
Pick-up tool for litter retrieval

Armor Metal Products (E)
2500 Phoenix Ave
PO Box 4609
Helena MT 59604
406-442-5560
Fax: 406-442-5650

Armor Systems Inc (E)
1626 W Airport Blvd
Sanford FL 32773-4814
407-323-9787
Fax: 407-330-0442

Arrow Seed Co (S)
PO Box 722
Broken Bow NE 68822
800-622-4727
Fax: 308-872-6945

Associated Landscape Contractors of America (M)
12200 Sunrise Valley Dr Ste 150
Reston VA 22091
703-620-6363
Fax: 703-620-6365
Trade association

ATI Corp (E)
325 W Main St
New Holland PA 17557
717-354-8721

Automata Inc (E)
10551 E Bennett Rd
Grass Valley CA 95945-7806
916-273-0380
800-994-0380
Fax: 916-273-0381

Automatic Filters Inc (E)
2672 & LA Cienega Blvd
Los Angeles CA 90034
310-839-2828
Fax: 310-839-6878
Online: tekleen@aol.com

Badger Assocs (E)
(See: Turbo Technologies Inc)

Baker (E)
500 N Spring St
Port Washington WI 53074-0997
414-284-8669
Fax: 414-377-8202

Baker Mineral Products (C)
PO Box 1189
York PA 17405
717-848-1501
Fax: 717-854-9555

Bamert Seed Co (S)
Rte 3 Box 1120
Muleshoe TX 79347
806-272-5506
Fax: 806-272-3114

Bandit Industries Inc (E)
6750 Millbrook Rd
Remus MI 49340
800-952-0178
Fax: 517-561-2273

Barco Products Co (E)
11 N Batavia Ave
Batavia IL 60510-1961
630-879-0084
800-338-2697
Fax: 630-879-8687

Barenbrug/Northeast (E, C, S)
150 Main St
PO Box 99
Ogdensburg NJ 07439
800-435-5296
Fax: 201-209-0977

Barenbrug USA (S)
PO Box 3369
Tangent OR 97389
541-926-5801
Fax: 541-926-9435

Barlow Tyrie Inc (E)
1263 Glen Ave Ste 230
Moorestown NJ 08057
609-273-7878
Fax: 609-273-9199

Barney Professional Turf Services (E)
207 Orchard Ave
Belle Vernon PA 15012-2023
412-929-2111
Fax: 412-929-2111

F A Bartlett Tree Expert Co (E)
PO Box 3067
Stamford CT 06905
203-323-1131
Fax: 203-323-1129
Online: www.bartlett.com

BASF Corp (C)
PO Box 13528
Research Triangle Park NC 27709-3528
919-547-2072
Fax: 919-547-2413

Bayer Corp (C)
Box 4913
Kansas City MO 64120-0013
816-242-2000
Fax: 816-242-2298
See our ad on pages 10-11, 28-29.

PROFILE



8400 Hawthorn Road
Kansas City, MO 64120+0013
Phone: (800) 842-8020
Fax: (816) 242-2659

Customer Contact: Neil Cleveland

PRODUCTS/SERVICES OFFERED

Merit[®] Insecticide delivers season-long control of turf and ornamental insects; Bayleton[®] Fungicide provides lasting residual control of fungal diseases and Dylox[®] and Oftanol[®] Insecticides are highly effective against a variety of pests.

MARKETPLACE STRENGTHS

Bayer Corporation provides a complete line of quality insecticides and fungicides. Products include Merit[®] and Dylox[®] Insecticides, for effective control of turf and ornamental pests and Bayleton[®] Fungicide for fungal diseases.

BCS America Inc (E)
13601 Providence Rd
Matthews NC 28105-7729
704-846-1040
Fax: 704-846-1086
Online: lori_white@bcsamerica.cmail.com
compuserve.com

Beacon Ballfields (E)
Div Lodestar LLC
PO Box 45557
Madison WI 43744-5557
800-747-5985
Fax: 608-274-6072

Bear Cat Co (E)
237 NW 12
West Fargo ND 58078
701-282-5520
Fax: 701-282-9522

Beard Books (E)
1812 Shadowood Dr
College Station TX 77840
409-693-4066
Fax: 409-693-4878

Becker-Underwood Inc (C)
801 Dayton Ave
Ames IA 50010
800-232-5907
Fax: 515-232-5961
Online: www.bucolor.com

Belton Industries Inc (E, C)
8613 Roswell Rd
Atlanta GA 30350
800-225-4099
Fax: 770-992-6361

Benner's Gardens Inc (E)
PO Box 875
Bala Cynwyd PA 19004
800-244-3337
Fax: 215-477-9429
Online: trine.com/gardennet/benners

Best Professional Products (C)
J R Simplot Co
PO Box 198
Lathrop CA 95330
209-858-2511
Fax: 209-858-2519
Online: best@simplot.com

Big John Tree Transplanter Mfg Inc (E)
Hwy 110 E
PO Box 608
Heber Springs AR 72543
501-362-8161
800-643-8039
Fax: 501-362-5407
Online: bigjohn@cswnet.com

bil-jax inc (E)
125 Taylor Pkwy
Archbold OH 43502-9309
800-537-0540
Fax: 419-445-0367

Billy Goat (E)
PO Box 308
Lee's Summit MO 64063-0308
816-524-9666
Fax: 816-524-6983

Biologic Co (C)
PO Box 177
Willow Hill PA 17271
717-349-2789

BioTherm Hydronic Inc (M)
PO Box 750967
Petaluma CA 94975
707-794-9660
800 GET-HEAT
Fax: 707-794-9663
Turf heating/cooling systems

Bio Turf Gro (C)
1247 W Main
Burley ID 83318
888-246-8873

Bird-X Inc (C)
300 N Elizabeth St Dept LSM
Chicago IL 60607
312-226-2473
Fax: 312-226-2480
Online: birdxinc@aol.com

Blackburn Mfg Co (E)
PO Box 86
Neligh NE 68756
402-887-4161
Fax: 402-887-5171

Blue Bird International Inc (E)
277 S Tejon St
Englewood CO 80110-1206
303-781-4458
Fax: 303-781-1873

BlueBird Intl Inc (E)
277 S Tejon St
Englewood CO 80110-1206
303-781-4458
Fax: 303-781-1873

Bomanite Corp (E)
PO Box 599
Madera CA 93639
209-673-2411
Fax: 209-673-8246
Online: www.bomanite.com

Bonide Products Inc (C)
2 Wurz Ave
Yorkville NY 13495
315-736-8231
Fax: 315-736-7582

Border Concepts Inc (E)
PO Box 471185
Charlotte NC 28247-1185
704-541-5509
Fax: 704-541-5610
Online: www.borderconcepts.com/
borderconcepts

SUPPLIERS

bor-mor Inc (E)
2209 Phelps Rd
Hugo MN 55038
612-429-1888
Fax: 612-429-8828

Boss Snowplow (E)
PO Box 788
Iron Mountain MI 49801
906-774-8000
Fax: 906-779-4218

Bowie Industries Inc (E)
PO Box 931
Bowie TX 76230
817-872-2286
Fax: 817-872-4792

BRADCO (E)
Div ATI Global Inc
PO Box 266
Delhi IA 52223
319-922-2981
800-843-7228
Fax: 319-922-2700
Online: www.scat.com

Brewt Power Systems/Maibo (E)
5120 N Arena Way
Atwater CA 95301
800-255-9180
Fax: 209-394-7622

Briargreen Inc (C)
PO Box 6639
Kent WA 98064
206-630-5024
Fax: 206-630-9124

Brickstop Corp (E)
636 Petrolia Rd
Downsview ON Canada M3J 2W8
800-565-2599
Fax: 416-223-6514

Brillion Iron Works (E)
200 Park Ave
Brillion WI 54110
414-756-3720
800-409-9749
Fax: 414-756-3409

Brown Mfg (Trenchmaster) (E)
Rte 3 Box 339
Ozark AL 36360
800-663-8909
Fax: 334-795-3029

Broyhill Co (E)
One North Market Sq
Dakota City NE 68731-0475
402-987-3412
Fax: 402-987-3601
Online: www.broyhill.com

Bunton Co (E)
4601 E Indian Trail
Louisville KY 40213
502-966-0550
Fax: 502-966-0564

Burch Mfg Co (E)
618 First Ave N
PO Box 876
Fort Dodge IA 50501
515-573-4136
Fax: 515-573-4138

Burkeen Mfg Co (E)
11200 High Point Cove
Olive Branch MS 38654
601-895-4150
Fax: 601-895-9774
Online: www.burkeen.com

Burlingham Seeds (S)
PO Box 217
Forest Grove OR 97116-0217
503-357-2141
800-221-7333
Fax: 503-359-9223

Burlington Scientific Corp (C)
222 Sherwood Ave
Farmingdale NY 11735
516-694-9000
Fax: 516-694-9177
Online: 717-1325@mcimail.com

Bush Hog (E)
PO Box 1039
Selma AL 36702
334-872-6261
Fax: 334-872-0168

Byers Gold Inc (E)
PO Box 39129
Louisville KY 40233-9129
502-459-7900
Fax: 502-473-0800

BYHO Turf Products (E)
PO Box 3410
Fairfield CA 94533
707-426-5379
Fax: 707-426-4737
Online: byhoturf@msn.com

Calhoun Mfg Co (E)
1008 Watkins Rd
Battle Creek MI 49015-8606
800-762-4501
Fax: 616-962-8309

California Landscape Lighting (E)
31260 Cedar Valley Dr
Westlake Village CA 91362-4035
800-457-0710
Fax: 800-457-0730

Canaan Industries Inc (E)
PO Box 8097
Dothan AL 36304
334-793-9112
800-633-7560
Fax: 334-677-0846
Fax: 800-581-0846

Carlson Industries (E)
PO Box 917
Highland CA 92346
909-888-2818
Fax: 909-889-5855

Cenex Supply & Mktg Inc (S)
PO Box 49
Madras OR 97741
541-475-2222
Fax: 541-475-6603

Champion Irrigation (E)
1460 Naud St
Los Angeles CA 90012
213-221-2108
Fax: 213-221-1690

Chandler Equipment Co (E)
1111 E Ridge Rd
PO Box 2533
Gainesville GA 30503
800-243-3319
Fax: 770-535-1265

W E Chapps Inc (E)
PO Box 291054
Port Orange FL 32129-1054
904-761-2427
Fax: 904-767-2200

Chevrolet - Medium Duty Trucks (E)
31 E Judson
Pontiac MI 48342-2230
810-745-7785
Fax: 810-745-5310

Carroll Childers Co (E)
PO Box 750549
Houston TX 77275-0549
713-991-7501
Fax: 713-991-5586
Online: ccctexas@aol.com

T Christy Ent Inc (E)
403 W Brenna Lane
Orange CA 92867
800-258-4583
Fax: 800-468-4583
Online: bluglue@worldnet.att.net.

Ciba Turf & Ornamental Products (C)
PO Box 18300
Greensboro NC 27419-8300
910-547-1160
Fax: 910-547-1164

J A Cissel Mfg Co (E)
PO Box 2025
Lakewood NJ 08701
908-901-0300
800-631-2234
Fax: 908-901-1166

Clarke/American-Lincoln (E)
101 S Hanley #300
St Louis MO 63105
314-721-7255
Fax: 314-746-2383

SUPPLIERS

Classen Mfg Inc (E)
1403 Pine Industrial Rd
Norfolk NE 68701
402-371-2294
Fax: 402-371-3602

CLC LABS (E)
325 Venture Dr
Westerville OH 43081
614-888-1663
Fax: 614-888-1330

Clean City Squares (E)
324 S Newstead Ave
St Louis MO 63110
800-231-1327
Fax: 314-652-3788

Clean-Flo Laboratories Inc (E)
2525 Xenium Lane N
Plymouth MN 55441-9637
612-557-6773
Fax: 612-557-6723

W A Cleary Chemical Corp (C)
178 Ridge Rd Ste A
Dayton NJ 08810
908-329-8399
800-524-1662
Fax: 908-274-0894

Clements Assocs Inc (E)
1992 Hunter Ave
Newton IA 50208
515-792-8285
Fax: 515-792-1361

Clifford Sales & Marketing Inc (C)
44 Granada Way
St Louis MO 63124
314-432-5806
Fax: 314-997-5375

Clinton Engine Corp (E)
Clark & Maple St
Maquoketa IA 52060
319-652-2411
Fax: 319-652-3427

Club Car Inc (E)
PO Box 204658
Augusta GA 30917-4658
706-863-3000
Fax: 706-860-7231

C & M Meteorological Supply (E)
9680 Thoroughbred Lane
Colorado Springs CO 80908
719-495-8878
Fax: 719-495-8960

Colorado Lining Co (E)
1062 Singing Hills Rd
Parker CO 80134
303-841-2022
800-524-8672
Fax: 303-841-5780

Colorado State University (E)
Div Continuing Education
Spruce Hall
Ft Collins CO 80523-1040
970-491-5288
Fax: 970-491-7885
Online: inquiries@vines.colostate.edu

Columbia ParCar Corp (E)
350 N Dewey Ave
PO Box 30
Reedsburg WI 53959-0030
608-524-8888
Fax: 608-524-8380
Online: www.parcars.com

Comet Industries (E)
Div Hoffco Inc
358 NW "F" St
Richmond IN 47374-2297
317-966-8161
800-999-8161
Fax: 317-935-2346

Commercial Landscape Supply Inc (E)
1821 Reynolds Ave
Irvine CA 92614
714-474-9044
800-635-8686
Fax: 714-474-8996

Complete Green Co (C)
365 Coral Circle
El Segundo CA 90245-4620
310-640-6815
Fax: 310-640-6863

Conklin Co (C)
551 Valley Park Dr
Shakopee MN 55379
800-394-6076
Fax: 612-496-4285
Online: marketing@conklin.com

Construction Supply Inc (E)
1500 Alloy Pkwy
PO Box 668
Highland MI 48357-0668
810-887-6767
Fax: 810-887-0855

Contech Construction Products (E)
1001 Grove St
Middletown OH 45044
513-425-2165
Fax: 513-425-5993

Continental Bridge (E)
8301 State Hwy 29 N
Alexandria MN 56308
800-328-2047
Fax: 320-852-7067

Conwed Fibers (C)
1002 Bucks Industrial Dr
Statesville NC 28677
800-366-1180
Fax: 704-871-8740

Corona Clipper (E)
1540 E Sixth St
Corona CA 91719
909-737-6515
Fax: 909-737-8657

CoRoN Corp (C)
PO Box 198
Souderton PA 18964-0198
215-723-5099
Fax: 215-721-2819

Covermaster Inc (E)
100 Westmore Dr 11D
Rexdale ON M9V5C3
416-745-1811
800-387-5808
Fax: 416-742-6837

CPC (E)
PO Box 442
Lexington MA 02173
617-862-1343

C & P Press Inc (E)
888 Seventh Ave 28 Flr
New York NY 10106
212-621-4600
Fax: 212-399-1122

Creative Automotive Products (E)
435 Wilson St NE
Minneapolis MN 55413
612-331-8600
Fax: 612-331-2357

Creative Curb (E)
5 Chrysler
Irvine CA 92618
714-587-8488
800-292-3488
Fax: 714-587-9680

Creative Sales Inc (C)
PO Box 501
Fremont NE 68025
800-759-7739
Fax: 402-727-4841

Crystal Technologies Corp (E)
6311 143 Ave NE
Redmond WA 98052-4645
206-867-3069
Fax: 206-869-0574

C & S Turf Care Equipment Inc (E)
6207 Dressler Rd NW
North Canton OH 44720
800-872-7050
Fax: 216-966-0956

Cub Cadet Corp (E)
PO Box 368023
Cleveland OH 44136
216-273-4550
Fax: 216-225-9133

Curtis Dyna-Fog Ltd (E)
PO Box 297
Westfield IN 46074
317-896-2561
Fax: 317-896-3788
Online: dynafog@iquest.net

SUPPLIERS

Curv-Rite Aluminum Edgings (E)
3603 N Main St
Wayland MI 49348
616-792-0044
Fax: 616-792-8126

Custom Environmental Products Inc (E)
PO Box 140
Dows IA 50071
515-852-4659
Fax: 515-852-4659

Custom Products of Litchfield Inc (E)
PO Box 718
Litchfield MN 55355-0718
320-693-3221
800-222-5463
Fax: 320-693-7252
Online: www.800cabline.com

Daihatsu America Inc (E)
4422 Corporate Center Dr
Los Alamitos CA 90720
800-777-7070
Fax: 714-952-3197

Dakota Peat & Blenders (E, C)
Pioneer Peat Inc
PO Box 14088
Grand Forks ND 58208
701-746-4300
Fax: 218-773-3151

Dalton Cooper (E)
68 Forest Ave
Locust Valley NY 11560
516-759-2011
Fax: 516-759-2055

Data Industrial Corp (E)
11 Industrial Dr
PO Box 740
Mattapoisett MA 02739
508-758-6390
Fax: 508-758-4057
Online: techsales@dataindos.com

Data Trak (E)
135 Oyster Creek Dr Ste W
Lake Jackson TX 77566
800-453-3972
Fax: 409-297-7725
Online: atlaseqmgr@aol.com

Davey Tree Expert Co (E, C)
1500 N Mantua St
Kent OH 44240
330-673-9511
Fax: 330-673-5406

Dayni Controls Mfg Co (E)
18414 Eddy St
Northridge CA 91325
818-349-8367
Fax: 818-349-5530

D & D Trailers Inc (E)
100 Lexington Ave
Trenton NJ 08618
609-771-0001
Fax: 609-771-4479

Debus/SBS Products Inc (M)
3200 James Savage Rd
Midland MI 48640
517-496-0091
800-248-7190
Fax: 517-496-0087
Fax: 800-367-7408
Online: www.industry.net/debus-sbs
Sunscreens, waterless skin cleansers, lotion
soaps, medicated creams

Deep Root Partners L P (E)
345 Lorton Ave Ste 103
Burlingame CA 94010
800-458-7668
Fax: 800-277-7668
Online: www.deeproot.com

John Deere (E)
Commercial & Consumer Equipment Div
225 Hillsborough St Ste 250
Raleigh NC 27603
919-832-7421
Fax: 919-834-9026
Online: www.deere.com
See our ad on pages 33-38.

Delavan-Delta Inc (E)
20 Delavan Dr
Lexington TN 38351
901-968-8152
Fax: 901-968-5085

Dethmers Mfg Co-DEMCO (E)
PO Box 189
Boyden IA 51234-0189
800-543-3626
Fax: 712-725-2380

Deutz Corp (E)
3883 Steve Reynolds Blvd
Norcross GA 30093
770-564-7100
Fax: 770-564-7222

Diamond Machining Technology Inc (E)
85 Hayes Memorial Dr
Marlborough MA 01752
508-481-5944
Fax: 508-485-3924

DICKEY-john Corp (E)
PO Box 10
Auburn IL 62615
217-438-3371
Fax: 217-438-6012

Dilloware Inc (E)
1395 Bear Creek Rd
New Braunfels TX 78132
800-880-0887
Fax: 210-899-2124

Dingo Digging Systems (E)
3326 Hwy 51
Fort Mill SC 29715
803-548-4348
Fax: 803-548-2762

Ditch Devil Trenchers Inc (E)
(See: Elite Trenchers Inc)

Ditch Witch (E)
PO Box 66
Perry OK 73077
800-654-6481
Fax: 405-336-3458

Dixon Industries Inc (E)
Airport Industrial Pk
PO Box 1569
Coffeyville KS 67337-0945
316-251-2000
Fax: 316-251-4117
Online: www.dixon-ztr.com

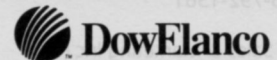
DOB Distributors Inc (E, C)
12805 Eckmoor Rd
Silver Spring MD 20904-3340
800-255-0901
Fax: 301-622-1045

Dockstocker Corp (E)
PO Box 654
Greene NY 13778-0654
607-656-2300
Fax: 607-656-9005

Doggett Corp (C)
31 Cherry St
Lebanon NJ 08833
800-448-1862
Fax: 908-236-7716

DowElanco (C)
9330 Zionsville Rd
Indianapolis IN 46268-1054
800-352-6776
Fax: 800-905-7326
See our ad on pages 19 & 21.

PROFILE



9330 Zionsville Road
Indianapolis, IN 46268+1054
Phone: 1-800-352-6776
Fax: 1-800-905-7326

Customer Contact:
Customer Information Center

PRODUCTS/SERVICES OFFERED

- Dursban* insecticide, Team*, Gallery*, Surflan* and Snapshot* preemergence herbicides, Confront* postemergence herbicide, and Rubigan* fungicide.
- Dursban controls more than 140 insect pest.
 - Team prevents grassy weeds such as crabgrass and goosegrass.
 - Gallery prevent the growth of 95 broadleaf weeds such as dandelion and spurge for up to eight months.
 - Surflan controls grassy and broadleaf weeds on warm-season turf as well as on 400 ornamentals.
 - Snapshot prevents 111 broadleaf weeds and annual grasses on more ornamentals than any other preemergent.
 - Confront postemergence provides superior control of 35 different species of broadleaf weeds.
 - Rubigan provides control of 14 major turfgrass diseases including dollar spot.

MARKETPLACE STRENGTHS

DowElanco is a global leader in developing and manufacturing value-added pest control products while remaining a steward of environmental and ethical standards. It is one of the largest research-based companies in North America, and was formed as a joint venture of Dow Chemical and Eli Lilly and Company in 1989.

Drainage Products Inc (E)
444 Via El Centro
Oceanside CA 92054
619-757-7211
Fax: 619-757-7214

Drexel Chemical Co (C)
1700 Channel Ave
Memphis TN 38106-1412
901-774-4370
Fax: 901-774-4666

DuraTech Industries (E)
PO Box 1940
Jamestown ND 58402
701-252-4601
Fax: 701-252-0502

Dyna Digger (M)
dba Brisco Inc
251 Buckeye
Swannanoa NC 28778
800-IF-YOU-DIG
Fax: 704-298-8871
Power tree digger

Eagle Point Software (E)
4131 Westmark Dr
Dubuque IA 52002-2627
319-556-8392
800-678-6565
Fax: 319-556-5321
Online: www.netins.net/shawcase/eaglewww

Earthgreen Products Inc (C)
8222 Douglas Ave Ste 200
Dallas TX 75225
214-750-4698
800-764-6464
Fax: 214-750-1158

Earthway Products Inc (E)
PO Box 547
Bristol IN 46507
800-294-0671
Fax: 219-848-4249

Earth Works Natural Organic Products (E, C)
PO Box 278K
Martins Creek PA 18063
800-732-TURF
Fax: 610-250-7840

Easy Rake (E)
1001 S Ransdell Rd
Lebanon IN 46052-2384
317-482-1662
Fax: 317-482-1145

Eaton Brothers Corp (E)
PO Box 60
Hamburg NY 14075
716-649-8250
Fax: 716-649-9466

Echo Inc (E)
400 Oakwood Rd
Lake Zurich IL 60047
847-540-8400
800-392-0329
Fax: 847-540-8413

Edwards Equipment Co (E)
4312 Main St
Yakima WA 98903
509-248-1770
800-452-5151
Fax: 509-248-9721

EFCO Inc (E)
15722 Kadota St
Sylmar CA 91342
818-362-0292
Fax: 818-362-9872

EICON (E)
7304 S Alton Way Ste M
Englewood CO 80112-2314
303-290-9159
Fax: 303-290-9546

Elite Trenchers Inc (E)
1114 SE 12 Ct
Cape Coral FL 33990
941-574-1906
Fax: 941-458-4530

Elvex Corp (E)
7 Trowbridge Dr
PO Box 850
Bethel CT 06801
203-743-2488
800-888-6582
Fax: 203-791-2278

Emerald Isle Ltd (C)
2153 Newport Rd
Ann Arbor MI 48103
313-662-2727
Fax: 313-747-6617

Emrex Inc (E)
PO Box 1349
Kingston PA 18704
717-288-9360
Fax: 717-288-9023

Encore Mfg Co (E)
2415 Ashland
Beatrice NE 68310
402-228-4255
Fax: 402-223-4103

Environmental Container Corp (E)
31700 SW Riedweg Rd
Cornelius OR 97113-9609
503-693-0774
800-729-7137
Fax: 503-648-3136

Environmental Protection Inc (E)
PO Box 333
Manclona MI 49659
800-OK-LINER
Fax: 616-587-8020
Online: www.grfn.org/~pvcliner

Environmental Seed Producers (S)
PO Box 2709
Lompoc CA 93438
805-735-8888
Fax: 805-735-8798
Online: esp@utech.net

Environmental Technologies Equipment Corp (E)
101-110 Research Dr
Saskatoon SK Canada S7N 3R3
306-934-3832
Fax: 306-934-1615

Enviro-Reps Intl LLC (C)
515 Calle San Pablo
Camarillo CA 93012
805-388-4422
Fax: 805-388-4421

Enviro-Screen Inc (E)
22 Fifth St
Taunton MA 02780-4833
508-880-3286
800-949-6724
Fax: 508-880-3286

ETEC (E)
101-110 Research Dr
Saskatoon SK Canada S7N 3R3
306-934-3832
Fax: 306-934-1615

Excel Industries Inc (E)
Hustler Turf Equipment
PO Box 7000
Hesston KS 67062
316-327-4911
800-395-4757
Fax: 316-327-3123
See our ad on page 31.

PROFILE

HUSTLER®

P.O. Box 7000
Hesston, KS 67062+2097
Phone: (316) 327-4911
Fax: (316) 327-3123
Customer Contact: Ken Raney

PRODUCTS/SERVICES OFFERED
Excel Industries manufactures a complete line of commercial riding rotary mowing equipment. All twelve Hustler models feature true zero radius turning maneuverability and year-round attachments.

MARKETPLACE STRENGTHS
Hustler turf equipment is known the world over as the industry leader in zero-degree turning commercial mowers and specialized attachments to make turf care easier and faster.

SUPPLIERS

Ex-cell Metal Products Inc (E)
2041 W Churchill St
Chicago IL 60647
312-486-1140
Fax: 312-486-4487

Exmark Mfg Co (E)
2101 Ashland Ave
PO Box 808
Beatrice NE 68310-0808
402-223-4010
Fax: 402-223-5489
Online: www.exmark.com

Express Radio Inc (E)
7682 Wiles Rd
Coral Springs FL 33067
800-448-7755
954-344-9050
Fax: 954-344-9112
Online: expressradio.com

E-Z-GO Textron (E)
PO Box 388
Augusta GA 30903-0388
706-798-4311
Fax: 706-796-4540

E-Z Trench Mfg Co (E)
1665 Hwy 701 S
Loris SC 29569
803-756-6444
Fax: 803-756-6442

FABRISCAPE Inc (E)
3145 W Columbus Ave
Chicago IL 60652
800-992-0550
Fax: 773-436-0335

Fair Mfg Inc (E)
PO Box 306
Menno SD 57045
605-387-2389

Fanno Saw Works (E)
PO Box 628
Chico CA 95927
916-895-1762
Fax: 916-895-0302

Farmers Marketing Corp (S)
(See: Seeds West Inc)

Feldmann Engineering & Mfg Co (E)
520 Forest Ave
Sheboygan Falls WI 53085-2513
414-467-6167
Fax: 414-467-6169

Jack Ferrell (E)
8 Terri Dr
Carlisle PA 17013-9295
717-240-0810
800-428-2474
Fax: 717-240-0820
Fax: 800-884-5198
Online: www.abacus-mall.com/agquest/

Fiberstars Inc (E)
2883 Bayview Dr
Fremont CA 94538
510-490-0719
800-327-7877
Fax: 510-490-3247
Online: www.fiberstars.com

Filtration Irrigation & Fertigation (E)
18155 Elkwood St
Reseda CA 91335-2064
818-705-0215
Fax: 818-343-0919
Online: jygutman@aol.com

Fine Lawn Research Inc (S)
PO Box 1051
Lake Oswego OR 97034
503-636-2600
Fax: 503-636-7020

Finn Corp (E, C)
9281 LeSant Dr
Fairfield OH 45014
513-874-2818
800-543-7166
Fax: 513-874-2914
Online: www.finncorp.com

First Products Inc (E)
164 Oak Ridge Rd
Tifton GA 31794
912-382-4768
Fax: 912-382-0506

Fisher Engineering (E)
12 Water St
Rockland ME 04841
207-594-4446
Fax: 207-594-7818

Fiskars Inc (E)
780 Carolina St
Sauk City WI 53583
608-643-4389
Fax: 608-643-4908
Online: www.fiskars.com

Flame Engineering Inc (M)
W Hwy 4
PO Box 577
LaCrosse KS 67548-0577
913-222-2873
800-255-2469
Fax: 913-222-3619
Propane torch for weed burning (hand held or tractor mount)

Flat-Gard Inc (E)
PO Box 636
Howe TX 75459-0636
903-532-9426
Fax: 903-532-7072

FlexStake Inc (E)
2348 Bruner Lane
Ft Myers FL 33912-1907
941-481-3539
800-348-9839
Fax: 941-482-3539

Florapersonnel Inc (E)
1740 LK Markham Rd
Sanford FL 32771
407-320-8177
Fax: 407-320-8083
Online: hortsearch@aol.com

Floratine Products (C)
144 Mid S Cove
Collierville TN 38017
901-853-2898
Fax: 901-853-3101
Online: www.floratine.com

Flower Concepts Inc (M)
265 Rte 210
Stony Point NY 10980
914-942-5019
Fax: 914-942-5019 *51
Plant pouch

FLOWTRONEX PSI Ltd (M)
10717 Harry Hines Blvd
Dallas TX 75220
214-351-6885
Fax: 214-357-5861
Landscape pumping systems

FMC Corp (C)
Rte 1 & Plainsboro Rd
Princeton NJ 08543
800-528-8873
Fax: 609-452-8408

Focal Point Communications (M)
61 Circle Frwy Dr
Cincinnati OH 45246
800-525-6999
Fax: 513-874-9727
Online: mas119@primax.net
Marketing services

Foresight Products Inc (E)
6430 E 49 Dr
Commerce City CO 80022
800-325-5360
Fax: 303-287-3866

Forestry Suppliers Inc (E)
205 W Rankin St
PO Box 8397
Jackson MS 39284-8397
601-354-3565
800-647-5368
Fax: 800-543-4203

Four Star Services Inc (C)
PO Box 463
Bluffton IN 46714-0463
800-348-2608
Fax: 219-824-1534

Fox Valley Systems Inc (E)
640 Industrial Dr
Cary IL 60013
800-323-4770
Fax: 708-639-8190

Friend Mfg Corp (E)
Prospect St
PO Box 385
Gasport NY 14067
716-772-2622
800-777-2936
Fax: 716-772-2370

Fuerst Bros (E)
1020 S Sangamon Ave
Gibson City IL 60936
800-435-9630
Fax: 217-784-4326

Gandy Co (E)
528 Gandrud Rd
Owatonna MN 55060
507-451-5430
800-443-2476
Fax: 507-451-2857

Gardens Alive! (E, S)
5100 Schenley Pl
Lawrenceburg IN 47025
812-537-8650
Fax: 812-537-5108

Garfield Williamson Inc (E)
(See: Barenbrug/Northeast)

Gearmore Inc (E)
2260 Pomona Blvd
Pomona CA 91768
909-620-6061
Fax: 909-620-1001
Online: lc-gearmore@worldnet.att.net

Gehl Co (E)
143 Water St
West Bend WI 53095-0179
414-334-9461
Fax: 414-338-7517

Geiger Enterprises Div (E)
Rte 63 Box 285
Harleysville PA 19438
215-256-6511
800-443-4437
Fax: 215-256-6110
Fax: 800-432-9434
Online: www.hortnet.com/ecgeiger/

General Equipment Co (E)
1500 E Main St
PO Box 334
Owatonna MN 55060
507-451-5510
Fax: 507-451-5511

Germain's Seeds (S)
13117 Thomasville
Moorpark CA 93021-2957
800-688-TURF
Fax: 805-523-8744

Gilmour Group (E)
PO Box 838
Somerset PA 15501
800-458-0107
Fax: 800-682-0002
Online: www.gilmour.com

Glen-Hilton Products Inc (E)
PO Box 31614
Richmond VA 23220
804-755-1101
Fax: 804-755-1102

Glenmac Inc (E)
PO Box 2135
Jamestown ND 58402-2135
800-437-9779
Fax: 701-252-1978
Online: glenmac@daktel.com

Glenncorp Inc (E)
3211 E Kings Hwy
PO Box 535
Paragould AR 72450
501-239-4796
Fax: 501-239-8942

GMC Div (E)
31 E Judson
Pontiac MI 48342
810-456-5000
Online: www.gmc.com
See our ad on page 154 & cover 3.

GNC Pump Inc (E)
5202 Dow Rd
Houston TX 77040
713-937-3449
Fax: 713-896-0164

Gold Eagle Co (M)
4400 S Kildare
Chicago IL 60632
773-376-4400
Fax: 773-376-3245
Online: stabil@lx.netcom.com
Fuel stabilizer

Goldschmidt Chemical Corp (C)
914 E Randolph Rd
Hopewell VA 23860
800-446-1809
Fax: 804-541-2783

Golfco Intl Inc (E)
6311-143rd Ave NE
Redmond WA 98052-4645
206-867-3059
Fax: 206-869-0574

Goossen Industries (E)
PO Box 705
Beatrice NE 68310
402-228-4226
Fax: 402-223-2245

Grasshopper Co (E)
One Grasshopper Trail
PO Box 637
Moundridge KS 67107-0637
316-345-8621
Fax: 316-345-2301
See our ad on page 13.

PROFILE



31 East Judson Street
Pontiac, MI 48342+2230
Phone: 1-800- GMC-8782
Customer Contact:
Customer Relations
internet: www.gmc.com

PRODUCTS/SERVICES OFFERED
GMC offers a wide range of powerful, comfortable and versatile landscape trucks — from several configurations of the Sierra pickup to the strong and reliable medium duty conventional and tilt-cab trucks.

MARKETPLACE STRENGTHS
GMC's variety of sizes and configurations of trucks are also equipped with powerful engines to get the job done effortlessly. The range of products from light-duty to medium-duty, are all conveniently available from one source.

PROFILE



One Grasshopper Trail - PO Box 637
Moundridge, KS 67107
Phone: (316) 345-8621
Fax: (316) 345-2301
Customer Contact: Connie Estep
e-mail: grassshp@midusa.net
internet:
http://www.grasshoppermower.com

PRODUCTS/SERVICES OFFERED
Grasshopper offers the industry's most complete line of zero-radius outfront mowers, 14 to 28 hp, gas or diesel, air-cooled or liquid-cooled, plus year-round attachments and accessories.

MARKETPLACE STRENGTHS
• Grasshopper products are retailed by a worldwide network of independent servicing dealers.
• They are designed and engineered to provide long-lasting value with superior comfort, easy operation and all-season versatility.

SUPPLIERS

Grassland West Co (S)
605 25th St
PO Box 1604
Greeley CO 80631
970-356-7002
800-782-5947
Fax: 970-356-7263

Grassroad Pavers8 Plus/Bartron Corp (E)
441 S 48 St #107
Tempe AZ 85281
602-921-4979
Fax: 602-829-6730
Online: bartron@primnet.com

Gravely Intl (E)
150 S Stratford Rd Ste 530
Winston Salem NC 27104
910-777-1122
Fax: 910-777-1594
Online: www.gravely.com

Grazer Div/Ingersoll Equipment Co (E)
200 Ingersoll Rd
PO Box 5001
Winneconne WI 54986
414-582-5000
Fax: 414-582-5043

Great Dane Power Equipment Inc (E)
PO Box 766
Elm Grove WI 53122
414-544-4090
Fax: 414-544-1418

Great Salt Lake Minerals Corp (C)
8300 College Blvd
Overland Park KS 66210
913-344-9303
Fax: 913-338-7919
Online: nason@hq1.usa.com

Great Western Seed Co (S)
(See: Lofts Great Western Seed Co)

GreenCare Intl (E)
17851 Georgetown Lane
Huntington Beach CA 92647-7163
714-842-6003
800-635-8761
Fax: 714-842-1707

Greener Pastures (C)
2010 E Hennepin Ave (55413)
PO Box 18741
Minneapolis MN 55418
612-331-2904
800-798-1069
Fax: 612-331-2357
Online: www.greenerpast.com/handyramp

Green Industry Expo (M)
1000 Johnson Ferry Rd NE Ste C-135
Marietta GA 30068-2112
770-973-2019
Fax: 770-578-6071
National expo for lawn care & landscape professionals

Green Machine by John Deere (E)
14401 Carowinds Blvd
Charlotte NC 28273
704-588-3200
Fax: 704-588-0926

Green Mountain Outfitters (E)
PO Box 4193
Winston Salem NC 27115-4193
910-767-7700
Fax: 910-767-8802

Greenscape Pump Services Inc (E)
1425 Whitlock Lane Ste 108
Carrollton TX 75006
214-446-0037
Fax: 214-446-0313

Jonathan Green Turf Products (E, C, S)
48 Squankum-Yellowbrook Rd
PO Box 326
Farmingdale NJ 07727
908-938-7007
800-243-0047 NJ
800-526-2303 Outside NJ
Fax: 908-938-5786

Griffin Corp (C)
Rocky Ford Rd
Valdosta GA 31601
912-242-8365
Fax: 912-244-5813

Griswold Controls (E)
2803 Barranca
Irvine CA 92606
714-559-6000
Fax: 714-559-6088

Gro-Power Inc (E, C)
15065 Telephone Ave
Chino CA 91710-9614
909-393-3744
Fax: 909-393-2773

Grotech Inc (E)
PO Box 71070
Madison Heights MI 48071
810-546-5101
800-725-8377

Gro Tec Inc (C)
PO Box 290
Madison GA 30650
706-342-1234
Fax: 706-342-9644

Groundtek of Central Florida Inc (E)
862 Maguire Rd
Ocoee FL 34761
407-877-7473
Fax: 407-877-8670

Growth Products Ltd (C)
PO Box 1259
White Plains NY 10602-1259
914-428-1316
Fax: 914-428-2780

GSE Lining Technology Inc (E)
19103 Gundler Rd
Houston TX 77073
800-435-2008
Fax: 713-875-6010

Guest Industries Inc (E)
3601 Winsted Rd
Torrington CT 06790
203-482-1118
Fax: 203-489-6336

Gustafson Inc (C)
1400 Preston Rd #400
Plano TX 75093
214-985-8877
Fax: 214-867-0816

Hannay Reels Inc (E)
553 State Rte 143
PO Box 159
Westerlo NY 12193
518-797-3791
Fax: 800-733-5464

James Hardie Irrigation (E)
27631 La Paz Rd
Laguna Niguel CA 92677
714-831-6000
Fax: 714-831-3212
Online: www.hardie.com

Harmony Products (C)
2121 Old Greenbrier Rd
Chesapeake VA 23320
800-343-6343
Fax: 804-523-9567

Hasslinger Mfg Corp (E)
1515 N 105 St
Omaha NE 68114
402-491-0916
Online: hmc@radiks.net

Haulmark Industries Inc (E)
14054 C R 4
PO Box 281
Bristol IN 46507
219-825-5867
800-348-7530
Fax: 219-825-9816
Online: www.haulmark.com

Haul Master Inc (E)
(See: HCC Inc)

HCC Inc (E)
1501 First Ave
Mendota IL 61342-0952
815-539-9371
Fax: 815-539-7331
Online: hccinc@aol.com

Heckendorn Equipment Co of Kansas Inc (E)
122 W Second
PO Box 134
Peabody KS 66866
800-835-7805
Fax: 316-983-2880

SUPPLIERS