The big question: If you are a grounds professional, why are you trying to do it alone? Don’t you deserve the advantages of joining with fellow grounds professionals in PGMS? If you think so, why not take a closer look by requesting more information? Just complete and mail the following form, and information will be rushed to you.

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Tel. (410) 584-9754  FAX (410) 584-9756

I want to grow with PGMS. Please send more information explaining how.

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CLASSIC HERBICIDE NOW COMES IN WATER-SOLUBLE FORMULATION

Trimec Classic broadleaf herbicide is now available in a dry water-soluble formulation. This new sprayable herbicide, packaged in pre-measured water-soluble bags, performs like liquid Trimec Classic but has handling, economic and environmental advantages, PBI/Gordon says. The new dry product dissolves in cold water with minimal agitation and has little, if any, of the odor usually associated with amine products. Like the liquid product, Trimec Classic DSC contains the same ratio of 2,4-D, MCPP and dicamba.

For more information, phone (800) 821-7925 and tell them you saw it in LANDSCAPE MANAGEMENT, or Circle 296.

PTO-POWERED AERATION ATTACHMENT MAKES LAWN MOWER VERSATILE

Grasshopper's new Aera-vator attachment is designed for Grasshopper zero-radius out-front mowers. The Aera-vator makes it easy to aerate established turf, till bare ground for sodding or screening, or till a plant bed without the mulch.

The Aera-vator lifts hydraulically and locks into a raised position for tight turns, then lowers using a foot-operated release. It uses Grasshopper's PTO attachment drive to vibrate the tines rapidly to and fro, fracturing the hardest, driest soil combinations quickly and easily without irrigation, Grasshopper says.

For more information, contact Grasshopper at (316) 345-8621 and tell them you saw it in LANDSCAPE MANAGEMENT, or Circle 294.

MOWER DESIGN DIRECTS NOISE AND HEAT AWAY FROM DRIVER

The new Ransomes T-Plex 185 triplex mower is built for operator comfort. The mower's rear-mount engine design directs noise and heat out and away from the operating position.

Three fully floating cutting heads follow ground contours for a high-quality cut and smooth finish. The heads are interchangeable with other Ransomes mowers, including the 305 and 405 fairway models.

Reel to bedknife adjustments can be made by hand, thus reducing downtime for maintenance.

Total cutting width is 71 inches. An optional 5-blade fixed head cutting unit is available to cut longer grass.

For more information, phone (800) 228-4444 and tell them you saw it in LANDSCAPE MANAGEMENT, or Circle 295.

This trimmer is high in value and performance

The Maruyama ML23S string trimmer is lightweight—just 10.3 lbs.—and powerful—with a 22.5cc exclusive M-Line engine. It also has features like a tap for cord cutting head with twin .095 lines and a lift-type carburetor for easy starting.

The ML23S has Maruyama's popular anti-vibration system and a design that places emphasis on operator comfort.

The MT23 powerhead can be equipped with straight- and curved-shaft string trimmers, along with an edger, hedge trimmer, blower or tiller.

For more information, phone (206) 885-0811 and tell them you saw it in LANDSCAPE MANAGEMENT or Circle 297.

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For more information, phone (206) 885-0811 and tell them you saw it in LANDSCAPE MANAGEMENT or Circle 297.
Three new grasses have wide benefits

Three new turfgrass cultivars are available from Lofts Seed:
• Rebel III turf-type tall fescue: deep, dark green color that performs well in southeast transition zones and westward across the U.S.; does well from full sun to dense shade; available in limited supply this season.
• L-93 creeping bentgrass: has natural dollar spot resistance; also number one in overall turfgrass quality and attractiveness in Rutgers University trials; performs well on closely-clipped putting greens or IPM-managed fairways and tees where dollar spot is a concern; no excessive thatch or puffiness; available in limited quantities.
• Princeton 105 (P-105) Kentucky bluegrass: produces an aggressive, dense turf; moderately dark color; perfect for quick repairs to sports fields and rec areas; maintains good summer density and is resistant to most troublesome diseases.

For more information, phone (800) 526-3890, ext. 250 and tell them you saw it in LANDSCAPE MANAGEMENT, or Circle 298

Reel innovation lets you make quick, easy changes

The new Jacobsen Greens King V features a FlashAttach reel. Changing from 11-blade reels for greens to seven-blade reels for tees is accomplished by pulling a pin and moving reel attachment forward.

The Greens King V is powered by a 19 hp Kubota diesel, or high output 18 hp Briggs & Stratton Vanguard gas engine—take your choice.

Power steering and a rear wheel that turns inside the front wheel's radius has made it easier for operators to follow the most difficult curves and contours, Jacobsen claims.

For more information, call (414) 637-6711 and tell them you saw it in LANDSCAPE MANAGEMENT, or Circle 299

New formulation of popular post-emergent

Acclaim Extra herbicide is a water emulsion herbicide containing 0.57 lb. of active ingredient per gallon. It controls annual and perennial grass emerged weeds.

Acclaim Extra will replace Acclaim 1EC because it can be used at lower application rates: 3.5 oz./acre or 0.08 oz./1000 sq. ft.

"Acclaim Extra covers 14 percent more area than the old formulation," says market manager George Raymond. "In addition, the signal word has been reduced from 'warning' to 'caution.'"

For more information, phone (302) 892-3030 and tell them you saw it in LANDSCAPE MANAGEMENT, or Circle 300

Trimmer/brushcutter has heavy-duty anti-vibe system

Tanaka's new commercial trimmer/brushcutter, the TBC-2510, provides professionals with all the most important features that you demand.

Weighing only 11.6 lbs., the TBC-2510 contains a heavy-duty anti-vibration system located at the ending/shaft mount to provide smooth cutting power. The machine’s 24cc engine was tested to produce 1.3 hp and last more than 1,500 hours.

Other features: a forged steel connecting rod and a large ball bearing-supported crankshaft, a new-generation Brain autofeed cutting head that features a new interlocking cap and simplified line length adjustment system.

For more information, phone (206) 395-3900 and tell them you saw it in Landscape Management, or Circle 301
**PRODUCT REVIEW**

**Popular pre-emergent now registered in Calif.**

Barricade pre-emergence herbicide from San- doz Agro Inc. has been registered by the California EPA.

In landscaping/lawn care situations, Barricade delivers comparatively long residual control of crabgrass, goosegrass, *Poa annua* and 27 other problem grasses and broadleaf weeds. Using up to 75% less active ingredient than other pre-emergents, a single application can last up to 26 weeks.

In golf course situations, it delivers what San- doz calls “superior” performance in controlling weeds on fairways, tees and roughs. And its flexi- bility allows for fall, spring or split applications.

**Two herbicides help control tough weeds**

Riverside Simazine 90DF can now be used in a tank mix with herbicides such as Gramoxone, Roundup, Solicam and Surfplan for a wider spectrum of post-emer- gence weed control in southern turfgrasses. Simazine is most commonly used to control weeds like burclover, chickweed, dandelion, speedwell, yarrow, crim- son clover, lambsquarter, ragweed and vetch.

Also, Riverside Phenoxxy 88 is great for controlling tough weeds in turfgrass grown for seed and ornamental turf- grass. It is a 2,4-D acid formulation that is good at controlling weeds like bindweed, chickweed, cocklebur, lambsquar- ters, knotweed, ragweed and sunflowers in turf.

Both products are sold by Terra Interna- tional. For more information, phone (712) 277-1354 and tell them you saw it in LANDSCAPE MANAGE- ME, or Circle 302.

**More hp and torque for this professional-style trimmer**

Churning out 11 percent more horsepower and 35 percent more torque than its predecessor, Echo’s new SRM-3100S string trimmer/brushcutter is a popular choice for today’s professional landscaper, the company says.

The SRM-3100S has a solid-steel drive shaft with a commercial-duty 30.5cc dual-piston ring engine with Pro-Fire Electronic Ignition. Its head holds 50 ft. of .105 diameter Cross-Fire trimmer line.

For more information, phone (708) 540-8400 and tell them you saw it in LANDSCAPE MANAGEMENT, or Circle 303.

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EQUIPMENT FOR SALE 200 gallon stainless steel tank. 5.5 HP Honda. Electric reel 500ft hose. Asking $950.00. 92 Pequea utility trailer 8x10 with lift ramps. Asking $850.00. Please call 603-942-5725. 4/96

LEASE FINANCING

LEASE any type equipment for your business. Call AmeriNet Financial (216)543-3800. 12/96

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ISSUES

June 1996 5/8
July 1996 6/6
August 1996 7/8
September 1996 8/8
October 1996 9/6
November 1996 10/8
December 1996 11/6

(Please call Sales Rep to confirm dates.)

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For more information call: 1-800-225-4569 or 216-891-2762, Fax: 216-826-2865.
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**LANDSCAPE**

**APRIL 1996**
This card is void after July 15, 1996

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT each month: [ ] Yes [ ] no

Signature: __________________________ Date: ______________________

**1. MY PRIMARY BUSINESS AT THIS LOCATION IS:** (check only ONE in either A, B or C)

A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:
   01 [ ] 06 Golf Courses
   02 [ ] 10 Sport Complexes
   03 [ ] 15 Parks
   04 [ ] 20 Rights-Of-Way, Maintenance for Highways Railroads & Utilities
   05 [ ] 25 Schools, Colleges & Universities
   06 [ ] 30 Industrial & Office Parks/Plants
   07 [ ] 35 Shopping Centers, Plazas & Malls

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:
   16 [ ] 105 Landscape Contractors (Installation & Maintenance)
   17 [ ] 110 Lawn Care Service Companies
   18 [ ] 112 Custom Chemical Applicators (Ground & Air)
   19 [ ] 120 Tree Service Companies/Arborists
   20 [ ] 125 Landscape Architects
   21 [ ] 130 Land Reclamation & Erosion Control
   22 [ ] 135 Extension Agents/Consultants for Horticulture
   23 [ ] 140 Irrigation Contractors
   24 [ ] Other Contractor or Service

C. SUPPLIERS:
   25 [ ] 210 Sod Growers, Turf Seed Growers & Nurseries
   26 [ ] 215 Dealers, Distributors, Formulators & Brokers
   27 [ ] 220 Manufacturers

D. SUPPLIERS:
   28 [ ] 10 EXECUTIVE/ADMINISTRATOR: President, Owner, Partner, Director, General Manager, Chairman of the Board, Purchasing Agent, Director of Physical Plant
   29 [ ] 20 MANAGER/SUPERINTENDENT: Arborist, Architect, Landscape/Ground Manager, Superintendent, Foreman, Supervisor
   30 [ ] 30 GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official
   31 [ ] 40 SPECIALIST: Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
   32 [ ] 50 OTHER TITLED AND NON-TITLED PERSONNEL: (please specify)

**3. SERVICES PERFORMED:** (check ALL that apply)
   33 [ ] A Mowing
   34 [ ] B Turf Insect Control
   35 [ ] C Tree Care
   36 [ ] D Irrigation Services
   37 [ ] E Turf Fertilization
   38 [ ] F Turf Disease Control
   39 [ ] G Snow Removal
   40 [ ] H Ornamental Care

**4. WHAT IS YOUR ANNUAL BUDGET FOR EQUIPMENT, CHEMICALS, SUPPLIES?** (please check one)
   41 [ ] 1 Less than $50,000
   42 [ ] 2 $50,001-$100,000
   43 [ ] 3 $100,001-$250,000
   44 [ ] 4 $250,001-500,000
   45 [ ] 5 More than $500,000
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I would like to receive (continue receiving)
LANDSCAPE MANAGEMENT each month: □ Yes □ no

1. MY PRIMARY BUSINESS AT THIS LOCATION IS: (check only ONE in either A, B or C)

A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:
01 Golf Courses
02 10 Sport Complexes
03 15 Parks
04 20 Rights-Of-Way, Maintenance for Highways Railroads & Utilities
05 25 Schools, Colleges & Universities
06 30 Industrial & Office Parks/Plants
07 35 Shopping Centers, Places & Mails

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:
16 105 Landscape Contractors (Installation & Maintenance)
17 110 Lawn Care Service Companies
18 112 Custom Chemical Applicators (Ground & Air)
19 120 Tree Service Companies/Arborists

C. SUPPLIERS:
25 210 Sod Growers, Turf Seed Growers & Nurseries
26 215 Dealers, Distributors, Formulators & Brokers
27 220 Manufacturers

3. SERVICES PERFORMED: (check ALL that apply)
31 Landscape/Golf Design
32 Turf Insect Control
33 Turf Weed Control
34 Turf Aeration
35 Turf Fertilization
36 Irrigation Services
37 Landscape Installation
38 Snow Removal
39 Ornamental Care

4. WHAT IS YOUR ANNUAL BUDGET FOR EQUIPMENT, CHEMICALS, SUPPLIES? (please check one)
48 $50,000-$100,000
49 $100,001-$250,000
50 $250,001-$500,000
51 More than $500,000

NAME
TITLE
FIRM
ADDRESS
CITY STATE ZIP PHONE ( ) FAX ( )

HAVE A SALES REP CALL ME 18 □ (A)

Signature: Date:

1. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 CEO/Chief Executive Officer: President, Owner, Partner, Director, General Manager, Chairman of the Board
21 President/General Manager/Purchasing Agent
22 Manager/Superintendent
23 Director/Foreman
24 Superintendent, Foreman, Supervisor
25 Manager/Supervisor
26 Other (please specify)

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 Manager/Supervisor: Assistant, Supervisor, Manager, Director, General Manager, Chairman of the Board
21 President/General Manager/Purchasing Agent
22 Manager/Superintendent
23 Director/Foreman
24 Superintendent, Foreman, Supervisor
25 Manager/Supervisor
26 Other (please specify)

3. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 Government Commissioner
21 Director/General Manager
22 Superintendent, Foreman, Supervisor
23 Manager/Supervisor
24 Other Government Official
25 Other (please specify)

4. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/Foreman
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

5. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/Foreman
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

6. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/Foreman
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

7. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 Manager/Superintendent
21 Director/Foreman
22 Superintendent, Foreman, Supervisor
23 Manager/Supervisor
24 Other (please specify)

8. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 Manager/Superintendent
21 Director/Foreman
22 Superintendent, Foreman, Supervisor
23 Manager/Supervisor
24 Other (please specify)

9. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Supervisor
22 Manager/Superintendent
23 Director/General Manager
24 Superintendent, Foreman, Supervisor
25 Manager/Supervisor
26 Other (please specify)

10. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/General Manager
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

11. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/General Manager
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

12. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Supervisor
22 Manager/Superintendent
23 Director/General Manager
24 Superintendent, Foreman, Supervisor
25 Manager/Supervisor
26 Other (please specify)

13. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/General Manager
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

14. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/General Manager
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

15. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/General Manager
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

16. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/General Manager
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

17. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/General Manager
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

18. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/General Manager
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)

19. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
20 President/General Manager/Purchasing Agent
21 Manager/Superintendent
22 Director/General Manager
23 Superintendent, Foreman, Supervisor
24 Manager/Supervisor
25 Other (please specify)