Receive FREE information on products and services advertised in this issue.

NAME __________________________________________
TITLE __________________________________________
FIRM __________________________________________
ADDRESS _______________________________________
CITY ____________________________________________
STATE ___________ZIP __________________________
PHONE (_____________)
FAX (_____________)

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT each month:  ☐ Yes ☐ no

Signature: __________________________ Date: __________

1. MY PRIMARY BUSINESS AT THIS LOCATION IS: (check only ONE in either A, B or C)
   A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:
      0005 • Golf Courses
      0010 • Sport Complexes
      0015 • Parks
      0020 • Rights-Of-Way, Maintenance for Highways, Railroads & Utilities
      0025 • Schools, Colleges & Universities
      0030 • Industrial & Office Parks/Plants
      0035 • Shopping Centers, Plazas & Malls
      0040 • Private/Public Estates & Museums
      0045 • Condominiums/Apartments/Housing Developments/Hotels/Resorts
      0050 • Cemeteries/Memorial Gardens
      0055 • Hospitals/Healthcare Institutions
      0060 • Municipal Government/Municipal Facilities
      0065 • Airports
      0070 • Military Installations & Prisons
      0075 • National Parks
      0080 • R & D Labs
      0085 • Private Study Areas
      0090 • Other (please specify):
   B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:
      0105 • Landscape Contractors (Installation & Maintenance)
      0110 • Landscaping & Grounds Maintenance
      0115 • Lawn Care Service Companies
      0120 • Turf Grass Service Companies
      0125 • Landscape Architects
      0130 • Land Reclamation & Erosion Control
      0135 • Custom Chemical Applicators (Ground & Air)
      0140 • Irrigation Contractors
      0145 • Other Contractor or Service
   C. SUPPLIERS:
      0150 • Sod Growers, Turf Seed Growers & Nurseries
      0155 • Dealers, Distributors, Formulators & Brokers
      0160 • Manufacturers
      0165 • Other Supplier
   2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
      10 • EXECUTIVE/ADMINISTRATOR: President, Owner, Partner, Director, General Manager, Chairman of the Board,
         Purchasing Agent, Director of Physical Plant
      20 • MANAGER/SUPERINTENDENT: Arborist, Architect, Landscape/Ground Manager, Superintendent, Foreman, Supervisor
      30 • GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official
      40 • SPECIALIST: Forester, Consultant, Agroonomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
      50 • OTHER TITLED AND NON-TITLED PERSONNEL: (please specify)
   3. SERVICES PERFORMED: (check ALL that apply)
      A • Mowing
      B • Turf Insect Control
      C • Tree Care
      D • Turf Aeration
      E • Irrigation Services
      F • Turf Fertilization
      G • Turf Disease Control
      H • Ornamental Care
      I • Turf Weed Control
      J • Landscape/Golf Design
      K • Paving, Deck & Patio Installation
      L • Pond/Lake Care
      M • Landscape Installation
      N • Snow Removal
      O • Other (please specify)
   4. WHAT IS YOUR ANNUAL BUDGET FOR EQUIPMENT, CHEMICALS, SUPPLIES? (please check one)
      1 • Less than $5,000
      2 • $5,000-$10,000
      3 • $10,001-$25,000
      4 • $25,001-$50,000
      5 • More than $50,000
      6 • $100,001-$250,000
      7 • $250,001-$500,000
      8 • $500,001-$1,000,000
      9 • $1,000,001-$2,500,000
      10 • $2,500,001-$5,000,000
      11 • $5,000,001-$10,000,000
      12 • $10,000,001-$25,000,000
      13 • More than $25,000,000

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LANDSCAPE MANAGEMENT

OCTOBER 1995

This card is void after December 15, 1995

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT each month: □ Yes □ no

Signature: Date:

1. MY PRIMARY BUSINESS AT THIS LOCATION IS: (check only ONE in either A, B or C)
   □ A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:
      □ 0005 Golf Courses
      □ 0010 Sport Complexes
      □ 0015 Parks
      □ 0020 Rights-Of-Way, Maintenance for Highways Railroads & Utilities
      □ 0025 Schools, Colleges & Universities
      □ 0030 Industrial & Office Parks/Plants
      □ 0035 Shopping Centers, Plazas & Malls
      □ 0040 Private/Public Estates & Museums
      □ 0045 Condominiums/Apartments/Housing Developments/Hotels/Resorts
      □ 0050 Cemeteries/Memorial Gardens
      □ 0055 Hospital/Health Care Institutions
      □ 0060 Military Installations & Prisons
      □ 0065 Airports
      □ 0070 Municipal Government/Municipal Facilities
      □ 0045 Condominiums/Apartments/Housing Developments/Hotels/Resorts
      □ 0050 Cemeteries/Memorial Gardens
      □ 0055 Hospital/Health Care Institutions
      □ 0060 Military Installations & Prisons
      □ 0065 Airports
      □ 0070 Municipal Government/Municipal Facilities
      □ 0100 Other (please specify)

   □ B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:
      □ 0105 Landscape Contractors (Installation & Maintenance)
      □ 0110 Lawn Care Service Companies
      □ 0112 Custom Chemical Applicators (Ground & Air)
      □ 0120 Tree Service Companies/Arborists
      □ 0125 Sod Growers, Turf Seed Growers & Nurseries
      □ 0130 Dealers, Distributors, Formulators & Brokers
      □ 0135 Extension Agents/Consultants for Horticulture
      □ 0140 Irrigation Contractors
      □ 0145 Other Contractor or Service

   □ C. SUPPLIERS:
      □ 0145 Other Contractor or Service

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (check ONE only)
   □ 10 EXECUTIVE/ADMINISTRATOR: President, Owner, Partner, Director, General Manager, Chairman of the Board
   □ 20 MANAGER/SUPERINTENDENT: Arborist, Architect, Landscape/Ground Manager, Superintendent, Foreman, Supervisor
   □ 30 GOVERNMENT OFFICIAL: Government Commissioner, Agent, Other Government Official
   □ 40 SPECIALIST: Forester, Consultant, Agronomist, Pilot, Instructor, Researcher, Horticulturist, Certified Specialist
   □ 50 OTHER TITLED AND NON-TITLED PERSONNEL. (please specify)

3. SERVICES PERFORMED: (check ALL that apply)
   □ A. Mowing
   □ B. Turf Aeration
   □ C. Turf Insect Control
   □ D. Tree Care
   □ E. Turf Aeration
   □ F. Irrigation Services
   □ G. Turf Fertilization
   □ H. Ornamental Care
   □ I. Landscape/Golf Design
   □ J. Turf Weed Control
   □ K. Paving, Deck & Patio Installation
   □ L. Pond/Lake Care
   □ M. Landscape Installation
   □ N. Snow Removal
   □ O. Other (please specify)

4. WHAT IS YOUR ANNUAL BUDGET FOR EQUIPMENT, CHEMICALS, SUPPLIES? (please check one)
   □ 1 Less than $50,000
   □ 2 $50,001-$100,000
   □ 3 $100,001-$250,000
   □ 4 $250,001-500,000
   □ 5 More than $500,000

   □ 101 119 137 155 173 191 209 227 245 263 281 299
   □ 102 120 138 156 174 192 210 228 246 264 282 300
   □ 103 121 139 157 175 193 211 229 247 265 283 301
   □ 104 122 140 158 176 194 212 230 248 266 284 302
   □ 105 123 141 159 177 195 213 231 249 267 285 303
   □ 106 124 142 160 178 196 214 232 250 268 286 304
   □ 107 125 143 161 179 197 215 233 251 269 287 305
   □ 108 126 144 162 180 198 216 234 252 270 288 306
   □ 109 127 145 163 181 199 217 235 253 271 289 307
   □ 110 128 146 164 182 200 218 236 254 272 290 308
   □ 111 129 147 165 183 201 219 237 255 273 291 309
   □ 112 130 148 166 184 202 220 238 256 274 292 310
   □ 113 131 149 167 185 203 221 239 257 275 293 311
   □ 114 132 150 168 186 204 222 240 258 276 294 312
   □ 115 133 151 169 187 205 223 241 259 277 295 313
   □ 116 134 152 170 188 206 224 242 260 278 296 314
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   □ 118 136 154 172 190 208 226 244 262 280 298 316
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For the Echo Dealer nearest you, call 1-800-432-ECHO (3246). Or write Echo Incorporated, 400 Oakwood Road, Lake Zurich, IL 60047.