INFO-CENTER from page 50

FREE SPRAY GUIDE...Hypro Corp., a leading American spray pump manufacturer, has just released a new spraying guide for all sprayer operators and manufacturers. The full-color, 16-page brochure is an excellent source of information on pumps, calibration, nozzles and pump placement. The guide is free; to order, call or write Hypro at 375 Fifth Ave., NW, New Brighton, MN 55112; (612) 633-9300. Ask for Form 226.

WORKERS' COMPENSATION...Order the “Worker's Compensation Law Bulletin” and receive Free of charge a “1995 Checklist for Cutting Workers' Comp Costs.”

Now in its 18th year, the WCLB reports the most important, trend-setting court cases that, as explained, will help you defeat unjustified claims, avoid liability for negligence and prevent modification and reactivation of old claims.

The bulletin costs less than $5 per month. It is available with a full-year refund guarantee. For more information, write Qunilan at 23, Drydock Ave., Boston, MA 02211; or phone (617) 542-0048.

HERBACEOUS PERENNIALS...The Professional Plant Growers Association is offering the “Professional Guide to Herbaceous Perennials,” a 28-page, full-color booklet designed to introduce landscape pros to using 63 recommended perennials. Authors are Dr. Art Cameron and Laura Coit of Michigan State University.

The brochures cost $2 each for PPGA members, $2.60 for non-members. Quantity discounts (more than 100) are available. To order, write PPGA, P.O. Box 27517, Lansing, MI 48909 or phone (800) 647-7742.

ON PESTICIDES—“The Users Reference Guide to Pesticides” is 200 pages jam-packed with information. Cost is $27.95. To order, send check or Visa/MC number and expiration date to Thomson Publications, P.O. Box 9335, Fresno, CA 93791; or phone (209) 435-2163; or fax (209) 435-8319.

“Go with a proven winner... Easy Marker”

Coaching Great Mike Ditka says, “Easy Marker is the perfect tool for your temporary marking needs!”

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NEW COMFORT HANDLE - revised plastic grip with locking option for extended use

PLUS... detachable Wheel to aid in the application of straight lines - simply remove for freehand use!

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Best paint on the market because it's loaded with pigment which means you get more marks from every can, about 2 1/2 miles per case! Available in paint cartridges or in chalk for less permanent marking. Can be used out of the holder for hand marking. Made exclusively for use in easy markers and for handheld applications. Call for the full selection of colors.

See your local dealer for product information or call: 1-800-MARKERS 1-800-637-5377 DEALER INQUIRIES INVITED

Circle No. 112 on Reader Inquiry Card
Wider floating deck eliminates scalping

Encore Manufacturing Co.'s hydrostatic rider is now available with a 61-inch deck.

The 61-inch Encore Rider, with zero turning radius, is powered by a 20 hp Kawasaki liquid-cooled engine, and an Eaton 771 dual-path hydrostatic drive.

The company says the Rider has a true floating deck design, which allows the mower to cut across rough terrain without scalping the turfgrass.

The full floating deck and a front axle trunnion delivers an exceptional quality cut and one of the smoothest rides possible from a riding mower.

Circle No. 191 on Reader Inquiry Card

Pallet carrier lifts large loads, travels fast

The Amaze-N-Tow pallet carrier combines the lifting power and material handling flexibility of a hydraulic fork lift, with the highway-speed transportation capacity of a large truck.

A 12-volt Industrial Marine battery powers the hydraulic lever operated lift mechanism, securing loads up to 4000 pounds in just minutes.

Other features include:
- a 400-pound tongue weight;
- low center of gravity;
- wide wheelbase;
- fail-safe locking arms.

One person can transport heavy loads safely, by using an ordinary vehicle and conventional hitch.

Circle No. 192 on Reader Inquiry Card

New distributor offers savings on turf supplies

Yardway, a newly formed national supplier/distributor for the green industry, provides equipment, supplies and services that today's landscaping and lawn care companies need in a "one source" shopping environment.

Yardway offers purchasing memberships to landscaping and lawn care companies, which allows those companies to buy at lower prices. Non-members of Yardway are allowed to buy at regular prices.

Yardway offers member's access to the following lines:
- MTD/Yardman; Ferris and Lesco mowers; Lesco fertilizers and seed; Union tools; DFS forms and stationery; Bush office furniture; JDI office furniture; Packard Bell multi-media computers; Nebs software; RainBird irrigation; various truck and trailer models.
- Vision Benefits and travel discounts; are included.

Later this year, Yardway will open the Yardway Network, by which affiliates can obtain client referrals under The Yardway Network name and supplies and services.

Circle No. 193 on Reader Inquiry Card

New power tool for curb trench preparation work

The Curb King sod trimmer from Tool Engineering & Manufacturing Co. eliminates shoveling curb paths by hand.

With a few passes, you can control the depth and width of a trench around existing flower beds, next to foundations, under fences and through grasses.

The tool is versatile and maneuvers well. The company has a complete line of concrete curbing machines, mixers and trailers.

Circle No. 194 on Reader Inquiry Card

One sturdy tool combines features of rake and shovel

The Shrake hand tool combines the features of a heavy duty shovel with those of a sifting rake.

The tool is designed to sift out unwanted...
ed debris—such as rocks and leaves—from good soil.

The heavy duty shovel can also be used for digging out bulbs from planters, and takes the place of the rake and shovel combination when doing preparatory work for landscaping and planter installation.

The Shrake is manufactured by Environmental Protection Developers, Inc. Circle No. 195 on Reader Inquiry Card

Endophyte-enhanced seed ready for 1995 season

Two new perennial ryegrass varieties are available from E.F. Burlingham & Sons.

Wizard is a high-endophyte variety best suited for short mowing heights and the turf traffic found on golf courses, athletic fields and seed mixes. It exhibits an excellent mowing quality, moderate leaf texture, and deeper dark green color. It will be of good use in southern overseeding programs and cool-season mixes.

Excel is a dark green turfgrass with a moderate level of endophytes. It has a fine leaf texture, with improved resistance to dollar spot and red thread diseases.

According to E.F. Burlingham & Sons, Excel exhibits more tillering, and has a semi-dwarf growth habit. It performs well alone or in mixes with dark green bluegrass and fine fescue varieties or in southern overseeding.

Circle No. 196 on Reader Inquiry Card

New fungicide manages turf, ornamental diseases

Terra’s Aliette T & O fungicide controls several plant diseases in ornamentals, turf and around bedding plants.

Aliette T & O controls downy mildew, fire blight, and bacterial blight in ornamentals and bedding plants, when applied prior to disease development, and in conjunction with good cultural management.

The product can also be used as a systemic fungicide against pythium diseases such as blight and root rot, and yellow tuft on common turf on golf courses, sod farms and other areas.

Circle No. 197 on Reader Inquiry Card

Electric bunker rake quiet with no emissions

The Sand Star E, an electric-powered bunker rake, has just been introduced by Smithco.

The quiet, battery-powered rake is the first and only one of its type available to the golf industry, according to the company.

The Sand Star E is powered by six, 6-volt batteries, which store and deliver sufficient energy to handle bunker conditioning. The batteries can be recharged overnight.

The Sand Star E runs at a 10 mph forward speed and 5 mph in reverse. It comes with rear-wheel drive and a comfortable, high-backed operator seat with a presence safety switch.

Circle No. 198 on Reader Inquiry Card

Mowers built with new features

Kubota Tractor Corporation’s new FZ-Series of front mowers combine Zero Diameter Turn and Auto Assist Differential.

The FZ-2100 runs on a 20-hp, liquid-cooled diesel engine and hydrostatic transmission. According to the company, this was the first mower to offer the Zero Diameter Turn and Auto Assist Differential, which lets the operator switch automatically between two- and four-wheel drive.

The 2400 is built for use on all types of commercial and golf course landscapes. It features new, wider optional round-shoulder turf tires for increased stability and traction with minimal turf damage.

Circle No. 199 on Reader Inquiry Card
Drive system cuts brush replacement

Sweepster, Inc. has a new hydraulic drive sweeper for tractors, loaders and skid steers that reduces brush replacement time by 92 percent.

One person can replace a loaded core in 10 minutes on the QC series power sweepers. Sweepster has redesigned the mounting for the hydraulic motor that drives the brush core. A separate mounting bracket cradles the hydraulic motor and slides in and out of the brush core. Simply pull a pin, lower the arm support, remove the hydraulic motor mounting bracket and the brush is ready to replace.

Longer hydraulic hoses allow for the removal of the hydraulic motor without unhooking the hoses, which protects the hydraulic system from possible contamination.

Circle No. 200 on Reader Inquiry Card
Every month the Market Showcase offers the readers of Landscape Management a complete and up-to-date section of the products and services you’re looking for. Check it out every month, or you might miss out.

FOR ADVERTISING INFORMATION AND AD PLACEMENT, CONTACT:
Stephanie Stiggers-Smith, 216-891-2719
1-800-225-4569 (ext. 719)
Fax 216-826-2865

For all ads under $250, payment must be received by the classified closing date. VISA, MASTERCARD, & AMERICAN EXPRESS accepted. Send to: Advanstar Marketing Services, 7500 Old Oak Blvd., Cleveland, OH 44190.
Send blind box replies to: Landscape Management, 131 W. First St., Duluth, MN 55802 (Include box number in address.)

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LANDSCAPE DESIGN KIT 3
1/8" scale set contains: 48 rubber stamp symbols of trees, shubs, accents, rocks, hedges, railroad tie, stepping stones, and stamp pad.

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Richard P. Bersnak, President
Jill A. Leonard, V.P.
1-800-886-2398
FAX: 614-221-2203

M.F.P. Insurance Agency, Inc.
50 West Broad Street, Suite 3200
Columbus, OH 43215-5917

Circle No. 301 on Reader Inquiry Card

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August 7-11
September 8-9
October 9-11
November 10-10
December 11-10

(Call rep for date confirmation.)

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Cleveland, OH 44190

for more information, call Stephanie:
1-800-225-4569
or 216-891-2719
Fax: 216-826-2865

Every month the Market Showcase offers the readers of Landscape Management a complete and up-to-date section of the products and services you're looking for. Check it out every month, or you might miss out.
MAINTENANCE MANAGERS & SUPERVISORS:
One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superintendents, as well as entry level maintenance supervisors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and interpersonal skills. The company offers full-time positions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating more than 50 years of uncompromising customer service. For immediate confidential consideration, please send or fax your resume to: Hermes Landscaping, 19047 S. Flowers Mill Road, Langhorne, PA 19047, 215-757-9630, EOE 5/95

OPERATIONS MANAGER: Hermes Landscaping has an immediate opening for an individual to oversee the installation of landscaping and sprinkler systems on large commercial projects. Candidates should have supervisory experience and related background. Bachelors degree preferred. Sal range 25k-35k + benefits. Hermes has been providing quality service for 30 years and we currently have a lot of contracts to fulfill. Come join our team. Send resume to: Hermes Landscaping, P.O. Box 14336, Lenexa, KS 66215. (913)888-2400 EOE. 5/95

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Are you interested in selling your small to medium sized Lawn Care company? We can probably help! We are currently searching for lawn spraying companies throughout the United States and Canada. If you wish to discuss this possibility further please contact: John Kloosterhuis, 476 Evans Avenue, Etobicoke, Ontario Canada M9W 2T7, Phone: (416)253-6540 or Fax: (416)253-6891. 6/95
1. BUSINESS & INDUSTRY

MY PRIMARY BUSINESS AT THIS LOCATION IS:
(PLEASE MARK ONLY ONE IN EITHER A, B OR C)

A. Landscaping/Ground Care at one of the following types of facilities:

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<td>0010 Sports Complexes</td>
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<td>03</td>
<td>0015 Parks</td>
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<td>0025 Schools, colleges, &amp; universities</td>
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B. Contractors/Service Companies/Consultants:

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<td>0112 Custom chemical applicators</td>
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C. Suppliers:

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Which of the following best describes your title:
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<td>OTHER TITLED AND NON-TITLED PERSONNEL (specify)</td>
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| 15 GOVERNMENT OFFICIAL |
| 16 SPECIALIST |
| 17 OTHER TITLED AND NON-TITLED PERSONNEL (specify) |

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