New package comes in response to this country's environmental concerns

To better address the environmental concerns of its customers, American Cyanamid Company's Specialty Products Department has designed a new, water-soluble bag for Pendulum WDG herbicide.

The water-soluble package has been designed to eliminate container disposal problems, provide pre-measured quantities in an easy-to-use packet, and eliminate product exposure during mixing and loading.

The packets are made of inert ingredients that completely dissolve within minutes after being added to the tank.

“We've worked closely with our customers to develop an effective, economical, easy to apply product,” says Curtis Clark, product manager for American Cyanamid.

Pendulum WDG is a pendimethalin-based product, highly effective for controlling most annual grasses and certain broadleaf weeds as they germinate, before they become a problem.

Pendulum should be applied only to established plants, and is not to be used on seedbeds, transplant beds or liners until plants have become well-rooted.

Circle No. 209 on Reader Inquiry Card

Growth regulator OK for Calif. ornamentals

Sumagic, a plant growth regulator from Valent U.S.A. Corporation, has received a state registration in California for use on container-grown ornamentals.

The product acts as a growth retardant for commercial greenhouse, lathhouse and shadehouse use.

Sumagic's broad label enables it to be used on a variety of plants, from chrysanthemums to poinsettias. It works by controlling the growth hormone that stimulates stem elongation, thereby resulting in more attractive, compact plants that are easier to ship.

Valent says Sumagic lengthens plant shelf life and causes foliage to darken, even with fewer applications.

Circle No. 210 on Reader Inquiry Card

New sunscreen dispenser is now available

SBS Products, Inc. has introduced two new packages and dispensing systems for Deflect Occupational Sunscreen: 1-oz. tubes and a 50 fl.oz. dispenser cartridge.

The new packaging will make the product more convenient and easier to use. The small tubes can be carried on the job. The Paxon 1500 cartridges can be attached to a locker room or restroom wall.

Deflect is an SPF-15 formulation (15 times the skin's natural protection from ultraviolet rays).

The product is waterproof, and, according to SBS, will not run off, even with heavy perspiration, yet will still allow the skin to breathe.

The formula is greaseless, dries completely, and will not cause problems gripping tools or equipment.

Deflect contains aloe vera gel and vitamins A, D and E to help alleviate the drying effects of the sun. Recommended for landscape/golf course workers.

Circle No. 211 on Reader Inquiry Card

Activator enhances efficacy by modifying pH, water

Terra International, Inc. has added Riverside AMS Plus to its line of control products.

AMS Plus enhances herbicide, defoliant and desiccant performance by modifying factors such as pH and hard water.

It is a liquid ammonium sulfate activator containing phosphate ester of polyglycolethers, a blend of ammonium salts and formulation aids.

AMS Plus is recommended for use with Diquat, Endothal, Gramoxone, MSMA, Poast, Roundup, Roundup RT, Jury and other products where an ammonium sulfate activator is required.

Herbicide efficacy is improved, says Terra, because AMS Plus improves herbicide uptake.

Users are instructed to add AMS Plus first when preparing a spray mix. It is recommended for use in ground and aerial application, and comes in a 32.5-gallon jug or mini bulk.

Circle No. 212 on Reader Inquiry Card

Blankets protect against cold, promote germination

Typar Turf Blankets are an effective, durable and inexpensive way to protect turfgrass from freezing and desiccation.

The blankets are made of spunbonded polypropylene, and come in two weights:

- the white, 1.9 oz./sq. yd., for temporary freeze protection for turf in cold- and warm-season areas;
- the black, 3 oz./sq. yd. blanket, to protect warm weather grasses with temporary winter greens in the transition zone.

The Typar blankets retain warmth and moisture, creating an environment similar to that in a greenhouse. According to the company, university testing has shown that both soil and surface temperatures will be 3-15 degrees Fahrenheit higher than uncovered turf.

The blankets can also be used for turfgrass growth and germination. Golf course superintendents use them after seeding, sprigging or sodding, which results in early green-up.

Circle No. 213 on Reader Inquiry Card
If You’ve Forgotten How Well We Control Mole Crickets And Nematodes, Consider This A Refresher Course.
We wrote the book on mole cricket and nematode protection. Now we'd like to send it to you.

In it, we'll show you why there's nothing better for controlling mole crickets than OFTANOL® insecticide. It gives you excellent residual control. It costs about 30% less per 1,000 square feet than the closest competitor. And it stops mole crickets. Plus, it controls fire ants, too.

Also, we'll show you why there's only one choice for controlling nematodes. NEMACUR® nematicide. It has a 20-year history of controlling more kinds of nematodes than any other product.

For your free booklet, call 1-800-842-8020. Or write Miles Inc., Specialty Products, Box 4913, Kansas City, MO 64120.

Examine the information. Then apply it. And you'll have a course everyone will study.
Another growth regulator gets Golden State go-ahead

The California Department of Food and Agriculture has approved the registration of Bonzi plant growth regulator from Uniroyal Chemical Company, Inc., for use on ornamental plants.

Bonzi is an important tool in the production of compact plants for the ornamentals market. It is used to reduce internode elongation in plants grown in greenhouses, shadehouses, nurseries and interior landscape designs. The approved use list includes poinsettias, geraniums, chrysanthemums and a wide variety of bedding plants, including impatiens, vinca and pansies.

Bonzi can be applied as a bench spray. It penetrates into plant stems and is translocated to the terminal, where it reduces internode elongation. It can be applied at any time.

When used as a drench application, Bonzi provides optimum control of plant height, says Uniroyal. It is readily absorbed by plant roots and translocated to the terminals.

Drench applications generally provide longer and more-uniform height control than foliar applications.

Circle No. 214 on Reader Inquiry Card

Cabinet safety stores, organizes turf products

Justrite Manufacturing Co. now sells the “Cabinet Organizer,” with optional drawer assemblies.

The option applies to the 45-gallon cabinet with manual closing doors. Two-, three- and four-drawer configurations are available, allowing workers to customize the cabinet to storage needs.

Worker safety and productivity are enhanced by maximizing access to important safety equipment in one centralized location.

The drawer units are ideal for storing easily misplaced containers.

Available as:
2 shelves, 2 drawers;
2 shelves, 3 drawers;
2 shelves, 4 drawers;
2, 3 and 4 drawers only.

Circle No. 215 on Reader Inquiry Card

Engines feature clean PTO muffler, splash-type lube

Kawasaki’s FE120D and FE170D horizontal shaft engines now have redesigned muffler for clean power take-off.

The FE engine series has an overhead valve design and superior performance to meet the most demanding uses.

Both are single cylinder, air-cooled, four-stroke engines, fitted with recoil start and automatic compression release. They employ a dual element air cleaner and splash-type lubrication with low-oil shut-off.

The engines serve many applications in light construction equipment.

Circle No. 216 on Reader Inquiry Card

Deep root feeder blends nutrients for trees, shrubs

Webster Corporation makes a deep root tree and shrub feeding system that drills and fills in one operation.

The system makes deep root feeding with dry fertilizer and nutrients around homes and at commercial establishments safe and economical.

The TC-300 Deep Root Tree Fertilizing Machine drills and fills perfectly-shaped holes at uniform depth between the stem and drip line.

Operators can easily handle up to four holes per minute for typical tree feeding operations.

The Webster system places custom-blended fertilizer and nutrients in four-oz. rates at a depth of 12 inches below the soil surface.

Circle No. 217 on Reader Inquiry Card

Zero-turn walk-behind has dual pump/motor drive

The Scap SWZ Zero-Turn walk-behind mower reduces cutting time by 20-40 percent, according to Scag.

The mower is built with a patented dual pump/motor drive system for independent power to each wheel, for no-scuff, zero-radius turning.

Just a squeeze of the handles moves the SWZ from forward to neutral to reverse.

Forward speeds are controlled with a single, patented lever, and can be changed while moving.

A new electric blade brake clutch engages the blades.

Cutting decks range from 32 to 72 inches, and engines range from 12.5 to 20 hp.

A mulch kit is also available.

Circle No. 218 on Reader Inquiry Card

Fountain/aerator beautifies ponds, raises oxygen level

The new Toro Fountain/Aerator adds visual interest and rejuvenates by increasing dissolved oxygen levels.

The aeration provides circulation and maintains aerobic conditions throughout the water column.

A pump draws cold, dense oxygen-deficient water from below the water surface.

The water is projected into the air in the form of a decorative spray pattern.

While in the air, water droplets absorb oxygen, which is then dispersed as the water falls back into the pond.

Four decorative spray patterns are created from totally interchangeable nozzles.

Circle No. 219 on Reader Inquiry Card

Pin placement by color with multi-hued nylon flags

Superintendents looking to add more color to greens can try the new hole marker system from Standard Golf.

The Royaline Cup-Spitter System provides a complete nine-hole pin system in red, white and blue.

The company says the Royaline Flag Sticks are the most popular pins in the Standard Golf catalog.

Striped in the three colors, they’re built with the strength and resiliency of straight, solid fiberglass.

At the bottom of each pole is a precision-cast aluminum ferrule which fits snugly in the cup.

The red, white and blue nylon flags are very visible.

The pins are available in both grommet and tube-lock configurations.

Each marking system includes nine flag stics, three red flags, three white flags and three blue flags.

Circle No. 220 on Reader Inquiry Card
Nothing extinguishes fireants faster than Orthene® Turf, Tree & Ornamental Spray. In fact, Orthene T.T.&O. can eliminate an entire mound in less than a week.

And it's economical to use, no matter how big your emergency.

For more information, call 1-800-89-VALENT. Professional Products Team

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**MARKET SHOWCASE**

Rates: $226 per column inch for 1x insertion; $215 for 3x insertion; $204 for 6x insertion, $194 for 9x insertion; $183 for 12x insertion (one inch minimum). Frequency based on calendar year. For ads using a Reader Inquiry Number, add $35 to the total cost of the ad per issue. For ads using a second color standard red, blue, green or yellow only, add $75 to the total cost of the ad per issue.

Send ad copy with payment to: Bill Smith, Landscape Management, 7500 W 101st Pl., Overland Park, KS 66210 or call (800) 225-4569 ext. 670 outside Ohio, (216) 891-2670 inside Ohio. FAX (216) 826-2865. VISA, MASTERCARD and AMERICAN EXPRESS accepted.

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**Get a step ahead of your competition with a**

**TURBO TURF HYDRO SEEDING SYSTEM**

**SEED FASTER. BETTER. AT LESS COST**

- Seed-mulch-fertilize in one fast step.
- Also repair & renovate fast and better.
- No messy straw.
- Great results and faster germination.
- Very attractive green appearance.

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<tr>
<td>150 Gal. (2000 sq. ft.)</td>
<td>$2795.00</td>
</tr>
<tr>
<td>300 Gal. (4000 sq. ft.)</td>
<td>$3995.00</td>
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<tr>
<td>500 Gal. (6000 sq. ft.)</td>
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<tr>
<td>750 Gal. (1/4 acre)</td>
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<tr>
<td>1000 Gal. (1/3 acre)</td>
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### SOFTWARE

**LAWN ASSISTANT**

#1 #1

To get a FREE 90 page information booklet on the #1 software for the lawn and tree care industry.

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Just as your customers look to you for lawn care advice, people come to us for insurance advice because they do not want to become insurance experts themselves. If you want good advice, the right coverage, and competitive rates, please contact:

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FAX: 614-221-2203

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Landscaping & Irrigation, Lake George New York Resort Area. Excellent opportunity for right person. Established 35 years. Gross $120,000 sacrifice price due to illness $80,000. Owner will assist in transition. Turn key operation. 518-668-2146. 4/94

CENTRAL FLORIDA, East Coast: 10 year old lawn maintenance company. 55 year old owner retiring from business. 20 customers, 1993 gross sales: $145,000. Asking $99,000. Write to Commercial and Residential Maintenance, 599 El Dorado Ave. S.E., Palm Bay, FL 32909 or call (407)727-0020. 4/94

ESTABLISHED LAWNCARE AND IRRIGATION service with branch locations FOR SALE. Located in northern Minnesota. Largest operator in market area with few competitors. $200,000 annual revenue. Priced to sell. Call 218-435-1882. 3/94

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EXCELLENT BUSINESS OPPORTUNITY. FOR SALE: APPROXIMATELY 6000 MEXICAN FAN PALMS CERTIFIED FOR USE IN CALIFORNIA. HEIGHTS RANGE FROM 4'-18', AVERAGES APPROXIMATELY 11'. FOR MORE INFORMATION WRITE OR CALL: BMF PARTNERSHIP, PO BOX 1568, SCOTTSDALE, ARIZONA 85252, 602-968-8549. 4/94

NOW ...LEARN PROFESSIONAL LANDSCAPING AND GARDENING at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free brochure describes program and opportunities in detail. Call 1-800-326-9221 or write Career Training Inc., Dept: LF0144, 101 Harrison Street, Archbald, PA 18403. 4/94

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BREATHABLE NURSERY TARPS: Stock and custom sizes, reinforced edges - grommets every 3 feet. Competitive prices - Free Delivery - Fast Service. We accept Visa/Mastercard. 1-800-888-9669, ask for Dept. LM394. 5/94


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ORGANIC LANDSCAPE MAINT

REDUCE AGRICHEMICAL USE. BUGS FLYER, the premier environmental landscape quarterly, tells you how. Discover the latest environmentally sound landscape products, techniques, and resources. Professional subscriptions $18.00. BUGS, Dept. LM, PO Box 76, Citrus Heights, CA 95611. 5/94

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BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Rollers: New Morbark Disc and Drum Style. New Rayco Stump grinders. Best prices anywhere. Used Chippers: Asplundh, Morbark, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Box Chip Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. We also buy your surplus equipment. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. 12/94


Brouwer 24 inch Sod Harvester, Ford 3910 diesel, 400 hrs. Excellent condition! Lights but no roof. $20,000.00. Phone 517-332-8410. 6/94

SPRAY TRUCK: '76 Ford 1-ton with 600 gal. Tuflex tank, new Hannay hose reel, Honda motor with Hypro pump. Ready to work, $5,000.00. Will separate truck and spray equipment. Call Jack at 410-335-7368. 4/94


FINN HYDROSEEDERS AND MULCH BLOWERS - NEW AND USED LARGE PARTS INVENTORY - SAME DAY SERVICE. WOBERT & MAS- TER, INC. 1-800-234-SOIL. 12/94

HELP WANTED

Maintenance Managers & Supervisors: One of the nation's largest and fastest growing full service landscape companies has an immediate need for experienced maintenance managers and superin- tendents, as well as entry level maintenance superin- visors in the Midwest, Southwest, Mid-Atlantic, Northeast and Southeast states. The company seeks energetic, team oriented college graduates with proven leadership, communication and inter- personal skills. The company offers full-time posi- tions, excellent advancement opportunities and exceptional compensation and benefits with an industry leader celebrating 54 years of uncompromis- ing customer service. For immediate confidential consideration, please send or fax your resume to: The Brickman Group, Ltd., Corporate Office, 375 S. Flowers Mill Road, Honolulu, PA 19047, 215-757-9630, EOE 4/94

MAINTENANCE/CONSTRUCTION: Mid-size company looking for qualified, career oriented professionals in San Francisco Bay Area. Outstanding opportunity for aggressive, self motivated individu- als for Maintenance Area and Maintenance Foreman/Supervisory positions. Send resume to: D.C.L., 4300 Bettencourt Way, Union City, CA 94587. 4/94

JOIN HOUSTON'S FASTEST GROWING LAND- SCAPE COMPANY: We are currently seeking aggressive career minded individuals. Landscape and Maintenance Foreman/Supervisory positions available immediately. Send resume with salary history to: Personnel, PO Box 840596, Houston, TX 77284-0596. 4/94

LANDSCAPE MAINTENANCE SUPERVISOR: Largest landscape maintenance company in the nation is seeking individuals with 3-4 years experi- ence. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. Ventura County area. EOE. Please send resume to: Environmental Care, Inc., 2910 Sherwin Ave., Ventura, CA 93003. 4/94

GREENSWAY GOLF COMPANY, a Golf Construc- tion Employment Service. We specialize in short and long term placement. If you specialize in Golf Course Grading and Shaping, Irrigation, or Con- struction Management, send your resume today and join the fastest growing data base of available Golf Course Construction personnel. Overseas and domestic jobs available. Mail or Fax resume to: GreensWay Golf Co., Attn: Chris Johnson, 101 S. Kraemer Blvd. Suite 132, Placentia, California 92870, FAX 714-524-7255. 4/94

RATES: $1.45 per word (minimum charge, $46). Bold face words or in all capital letters charged at $1.75 per word. Boxed or display ads: $226 per column inch-1x (one inch mini- mum); $215-3x; $204-6x; $194-9x; $183-12x. (Frequencies based on a calendar year.) Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add $23 to total cost of ad per issue. Send ad copy with payment to Bill Smith, LANDSCAPE MANAGEMENT, 7500 Old Oak Blvd., Cleveland, OH 44130 or call 216-891-2670. Fax Number 216-826-2865. VISA MASTERCARD and AMERICAN EXPRESS accepted.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 131 W. 1st St., Duluth, MN 55802-2065. Please include box in address.
HELP WANTED

LANDSCAPE SUPERVISOR: AN EMPLOYEE OWNED COMPANY IN SUNNY ARIZONA has an immediate opening for an individual with 2-3 years exp. Successful applicant must be self-motivated, organized and a person with strong supervisory skills. Bi-lingual (Eng/Span) preferred. Must have valid drivers license and be certified with state pest control within 1 month. Excellent salary and benefits package. Please send resume to 3159 W. Buckeye, Phoenix, AZ 85009. Attn: Branch Manager. EOE/MD/VD. 4/94

Attention Employers and Job Seekers! Employers submit current job openings to the quickest, least expensive and most comprehensive job listing publication in landscaping, grounds/golf course maintenance & related horticulture fields. Ad deadlines are the 3rd & 17th of each month. $14.95 for unlimited detail and nationwide exposure. Call for vacancy notice form. Job Seekers subscribe to the freshest source of national job openings in the fields of horticulture, 6 issues (3 mos.) for only $19.95. MC/Visa. Call 1-800-428-2474, Fax 1-800-884-5198. Ferrell's JOBS IN HORTICULTURE, 154 E. Chapel Ave., Carlisle, PA 17013-3435. 4/94

MAINTENANCE PROFESSIONALS: Michigan's leading provider of the finest in Horticultural Services is currently accepting applications from experienced GroundsCare Formen, Turf & Ornamental Applicators, and Pruning Specialists. Send resume in confidence or call TORRE & BRUGLIO, INC., 850 Featherstone, Pontiac, MI 48342, Attn: David Drolshagen, 810-452-9292. EOE. 4/94

POSITIONS WANTED

Grounds Superintendent, Arborist Superintendent Commercial, Campus, or Utility Company. Northeast region. A.S. Arboriculture, MA, CONN Certified Arborist 20 years commercial building and grounds maintenance experience. Vast supervisory experience. Contact: DFH, 50 LUDLOW STREET, WORCESTER, MA 01603 or 508-737-7766. 4/94

CGCS is seeking assistant superintendent position at quality club where current superintendent will be retiring in the next 1-2 years. Would like opportunity to work with superintendent to fully understand member expectations before assuming responsibilities. Experienced north/south regions. Bob 904-223-7760. 4/94


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MY PRIMARY BUSINESS AT THIS LOCATION IS:
(PLEASE MARK ONLY ONE IN EITHER A, B OR C)

A. Landscaping/Ground Care at one of the following
types of facilities:
01 • Golf courses
02 • Sports Complexes
03 • Parks
04 • Schools, colleges, & universities
05 • Other type of facility (please specify)

B. Contractors/Service Companies/Consultants:
06 • Landscape contractors (installation & maintenance)
07 • Lawn care service companies
08 • Custom chemical applicators
09 • Extension agents/consultants for horticulture
10 • Other contractor or service (please specify)

C. Suppliers:
11 • Sod growers
12 • Other supplier (specify)

Which of the following best describes your title:
(mark only one)
13 • EXECUTIVE/ADMINISTRATOR
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15 • GOVERNMENT OFFICIAL
16 • SPECIALIST
17 • OTHER TITLED AND NON-TITLED PERSONNEL (specify)

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16 SPECIALIST
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