

## HELP WANTED

**LANDSCAPE MAINTENANCE OPERATIONS MANAGER:** or equivalent to enhance landscape business in San Francisco Bay area. Must have at least 5 years management experience. Ornamental horticulture degree or equivalent preferred. Salary commensurate w/previous experience. Send resume to: LM Box 494. 9/92

### REGION/BRANCH LEVEL SERVICE AND SALES POSITIONS

Locations in the North Central, Northeast, Southeast, West. Use your outstanding leadership ability and people-handling skills to establish a career with a real future as the recognized leader in lawn care services to both residential and commercial accounts. We are expanding our market penetration and need talented self-motivated branch and sales managers who can take us to the top.

You will receive:

- \*COMPETITIVE SALARY
- \*COMPLETE TRAINING
- \*CAR ALLOWANCE/COMPANY VEHICLE
- \*FANTASTIC BONUS POTENTIAL
- \*COMPREHENSIVE BENEFITS

If you have:

- \*PROFIT AND LOSS RESPONSIBILITY EXPERIENCE
- \*SALES OR SALES MANAGEMENT EXPERIENCE
- \*SUPERVISORY EXPERIENCE

Start your future today by sending your resume in complete confidence to:

**ORKIN LAWN CARE**  
**Pat Guy**  
**2170 Piedmont Road NE**  
**Atlanta, GA 30324**

South Florida, a major Landscape Contractor is looking for **Maintenance Route Supervisors, Landscape Installation Supervisors,** and a **Spray Department Manager.** Sales and supervision a must. Reply to LM Box 495. 10/92

Gothic Landscaping, a major landscape contractor is looking for Maintenance Route Supervisors and Landscape Installation Supervisors for Antelope Valley and Los Angeles divisions. Please send resume and salary history to: 27502 Ave. Scott, Valencia, CA 91355. 9/92

### SALES REPRESENTATIVE

Great opportunity for energetic, self-motivated individual for full time sales. Interesting and challenging work in So. California for a distributor of specialty agricultural chemicals. PCA licenses and degree in biological science required. Excellent company benefits.

EOE NON SMOKING  
SEND RESUME:

**TARGET**  
**P.O. BOX 1117**  
**Cerritos, CA 90701**

**LANDSCAPE MAINTENANCE.** Established firm with reputation for exceptional quality, seeking individual with 4 to 5 years of experience in full service lawn and landscape maintenance of high profile commercial properties. Must be self-motivated, creative, enthusiastic and organized with strong supervisory skills. Please send resume to: The Grounds-Keeper Lawn and Landscape Maintenance Specialist, Inc., 251 West Central Street, Suite 163, Natick, MA 01760. 9/92

**CEMETERY SUPERINTENDENT:** Westchester County New York. Desire individual with a BS in horticulture or related field and 5 to 10 years supervisory experience in the green industry. Send resume including employment and salary history to: Westchester Cemetery, P.O. Box 194, Valhalla, New York 10595. 9/92

**LANDSCAPE & MAINTENANCE SALES:** Established 40 year old triple A rated full service Landscape Maintenance Company seeks an experienced, aggressive, professional salesperson. Excellent opportunity for a highly motivated person. Prior sales experience a plus. **LANDSCAPE PRODUCTION MANAGER:** This position requires strong supervisory skills, the knowledge of all aspects of the Landscape/Construction industry, and employee relations. Minimum 5 years experienced in related field. If you are seeking a career with an established and successful company, please forward your resume and salary history to: Terry Stout, **R.B. STOUT, INC.**, 1285 N. Cleve-Mass. Rd., Akron, Ohio 44333-1899. 10/92

**General and Department Managers:** Full service landscape company with multiple offices in S.C. seeks Experienced Manager in landscape, irrigation installation and ground maintenance. Responsibilities include bid preparation, labor and equipment scheduling and project control. Send resume to David Locklair, Starwood Inc., 3731 Sunset Blvd., W. Columbia, SC 29169. 9/92

### IS YOUR JOB SECURE?

Lawn care careers available with a proven winner. If you like the lawn care industry and want to stay in it, check out a career with Spring-Green. There's a lot to choose from.

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### FOR SALE

Over 100 professional training videos including Irrigation, Pesticides, Safety, Pruning, Propagation, Plant Selection, Soil Preparation, Planting, Turf, Interiorscapes, Xeriscape, IPM and more. California Polytechnic State University. **FREE CATALOG.** 1-800-235-4146. 1/93

**BENT GRASS** available for immediate pick-up or delivery. For information call **Jade Run Turf and Sod Farm: 800-332-1220.** 9/92

**TREES, WHITE PINE, WHOLESALE, TRIMMED AND NATURAL.** \$25 each, any size 6' to 20' in Ashtabula County, OH. You dig and transport. Also available trees delivered locally. After 4 p.m. (216)845-4256. 9/92

**LAWN SEED:** Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

**SPYDERS:** New/Used/Rebuilt. New KOHLER K582 Engines, KABOTA Water Cooled Replacement engine kits. Complete line of Spyder and engine parts. All Spyder up date kits. Hydraulic pump and motor repair service. **MOBILE LIFT PARTS INC.,** 5402 Edgewood Rd., Crystal Lake, IL 60012. 800-397-7509, 815-455-7363. 11/92

**Tulip Colorblends-Nature's Fireworks.** Tulips for Fall planting. New ideas and Competitive Prices. GCSAA members have pre-approved credit. Customer Service and Follow-up Assistance call **1-800-877-8637.** Write to: **Schipper & Co.,** P.O. Box 7584, Dept. L92, Greenwich, CT 06836-7584. **Our Roots Are Bulbs.** 9/92

**PENNSYLVANIA GROWN SOD:** PENNCROSS - Bentgrass available soil free. BLUEGRASS BLEND, BLUEGRASS/RYEGRASS Blend - Shipped via our trucks - forklift unloaded. **VICNOR FARMS, INC.,** Connoquenessing, PA 16027. **800-842-0461** 10/92

### FOR LEASE

**HYDRO SEEDING UNIT & TRAILER:** 350 GPM/50 PSI, Skid Mount 300 Gallon Tank, Manual Reel, 100' Hose, 10 HP Briggs I/C Engine, Manual Start, Nozzel Kit (4 Nozzles). Trailer Option-Single Axle, Steel Deck Trailer For Single, 300 Gallon Hydro Seeding Unit. Pond Fill System-Suction Hose & 3 Way Valve. Air Gap Fillwell-7" Air Gap For Hydrant Fill. LEASE RATES: Down Payment-\$500; 36 Payments @-\$218; Purchase Option-\$550; or Cash Price of \$5,000. Call Mark Taylor, **BUSH LEASING, INC.** 800-766-2874. 10/92

### FINANCING

**OUR ACCOUNTS RECEIVABLE PROGRAM OFFERS CONTRACTORS UNLIMITED LINES OF CREDIT, IMMEDIATE CASH FLOW AND LETTER OF FINANCIAL COMMITMENT, LOW NET-WORTH-NO PROBLEM. NEW BUSINESS START UPS O.K. ON CONTRACTS WITH ALL FEDERAL, STATE COUNTY-AGENCIES, MOST MAJOR COMMERCIAL FIRMS, UNIVERSITIES, AND HOSPITALS. BANK RATES AND 48 HOUR FUNDING. PLEASE REPLY TO: FFS CAPITAL, 899 BERGEN, STE 16580, JERSEY CITY, NJ 07306.** 11/92

### BUSINESS FOR SALE

**FOR SALE:** Reputable and prosperous Lawn Care, Tree Care and Lawn Irrigation business in Southern New Jersey. Gross sales \$500,000. Customer accounts: 1,075 Lawn Care, 160 Tree Care and 975 Irrigation. Highly skilled personnel. Tangible assets exceed \$150,000. Modern office and operations center on 6.5 acres available. Great expansion opportunity for growth oriented company. Owner retiring. Call Doug after 6 p.m. 609-726-1521. TF

Nitro-Green Professional Lawn and Tree Care franchise. Colorado Springs, Colorado. Incredible opportunity. Second largest city in Colorado. Established in 1984. \$30,000. (303)678-0990. TF

## SOFTWARE

Route Manager System for scheduling and accounts receivable record keeping. Serving the Lawn Care Industry since 1982. List price \$350. Fortunate Computers, 46 N. 4th Street, Coplay, PA 18037. 800-275-0620. 12/92

**AUTO\*POST III+** an integrated business management system including invoices, statements, proposals, and inventory with job costing for \$249. Add our management module for \$299 and get payroll vendors, check writing and general ledger. Working demos \$10. **NEW SERV CO.** (513)829-1585. 9/92

## MISCELLANEOUS

**ENGINES, EQUIPMENT, COMMERCIAL MOWER PARTS AND MORE!** - Get your **FREE** catalog from Landscapers' Supply Corp. by calling 1-800-222-4303 or in New York 1-914-429-8300. 12/92

**FREE PARTS CATALOG**— If you own a 36"—48"—52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOB-CAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Massachusetts 413-583-6100. PRECO DISTRIBUTORS, 97 Center Street, Ludlow, MA 01056. TF**

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## PRODUCT REVIEW

### Radio system keeps golf carts out of protected areas

The Cartrol golf cart control system uses radio signals to keep golf carts away from areas they don't belong; eliminates signs, ropes, fences, and other barriers; and results in less mowing time.

A thin wire is buried six to eight inches deep in designated force field configurations. A radio signal is sent from a transmitter through the wire, creating a protected force field. When a cart enters the force field, a control box on the cart activates an audio warning and an indicator light, and forward gear is interrupted. Only the reverse gear is operational until the cart exits the protected area.

Control boxes cost \$225 per cart. Installation and components per green or other area is between \$1500 to \$2000. A design fee of \$600 depends on whether the course has blueprints/ aerial photographs.

**Circle No. 195 on Reader Inquiry Card**

### New fertilizer coating ends nutrient release guesswork

O.M. Scott & Sons Company's new Poly-S fertilizer coating technology has been applied to the company's 21-3-20 NPK Turf Fertilizer.

NPK Turf Fertilizer is designed for more uniform turf growth and extended residual. Its one-to-one, nitrogen-to-potash ratio provides excellent initial green-up without surge growth.

"We're proud to offer superintendents and turf managers NPK Turf Fertilizer," says Richard B. Stahl, vice president and general manager of Scotts Professional Business Group. "Utilizing our state-of-the-art Poly-S technology, which provides polymer performance at SCU (sulfur-coated urea) prices, it is an excellent value."

The product supplies sufficient potash to build soil potassium levels and a maintenance rate of phosphorus and sulfur.

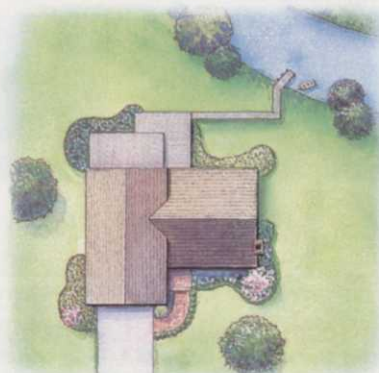
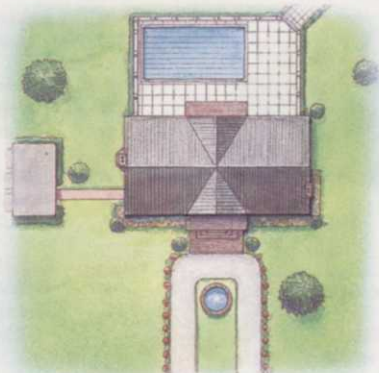
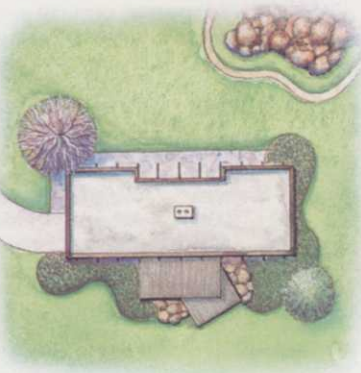
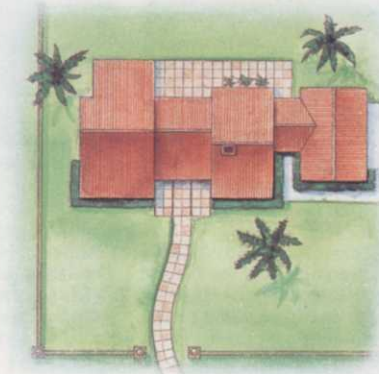
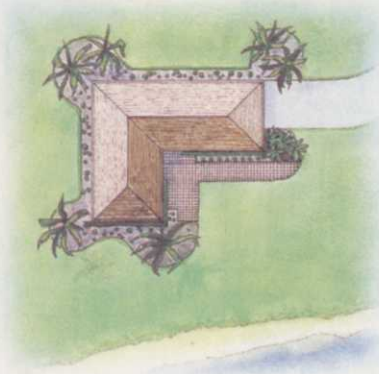
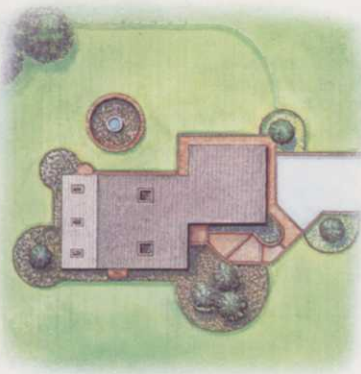
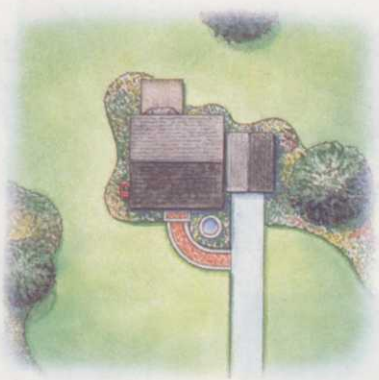
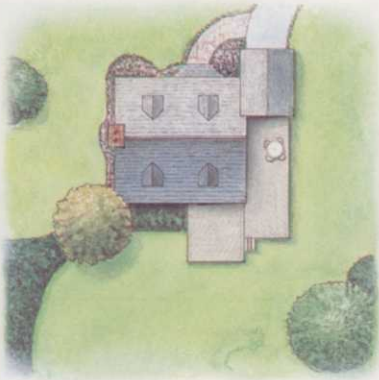
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## CORRECTIONS

■ The July issue of LM stated that Bill Pensyl is owner of Green Thumb Services in North Brunswick, N.J. However, Pensyl is actually operations manager for Green Thumb, which is owned by Joseph A. Bianco Sr. and Joseph A. Bianco Jr.

Also that month, in the article about deer tick control LM neglected to note that Dr. Brian Bret, who was cited, is with DowElanco.

We regret any inconvenience caused by these two oversights.



# Make sure your equipment goes the whole nine yards.

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