A unified industry
working toward
a common goal

Nearly every key issue affecting one part of the Specialty Pesticide Industry affects the entire industry. RISE (Responsible Industry for a Sound Environment) is bringing industry leaders together to identify critical public issues and legislation, and address them as a unified body.

We're proud of our industry's commitment to enhancing and preserving the environment. And we're committed to educating policymakers and the public about the environmental, health and safety benefits of proper pesticide use.

A wide variety of companies and organizations are already members of RISE, and have contributed to successes like we enjoyed recently in Missoula, Montana, which demonstrates the industry is able to work constructively with local government bodies.

If you're a manufacturer, formulator, distributor, supplier or association involved with the use of specialty pesticides, we invite you to join RISE and participate in our future successes.

For more information, call RISE at (202) 872-3860, or write to 1155 15th St. N.W., Suite 900, Washington, D.C. 20005.
New compost bin designed to make backyard recycling easy, affordable

A compost bin that you recycle. That's what Jay and Terrell Menefee have in "The Groundskeeper." The father and son team also believe the bin will make composting easier for homeowners, municipalities and professional landscapers, the three main players in the composting/landfill scenario.

Yard waste is already banned from landfills in some states, with others soon to be passing similar legislation. At Ohio landfills, for example, yard waste bans go into effect in December of 1993. California's recent AB939 legislation required each city and county to divert 25 percent of all landfill material by 1995, and 50 percent by 2000.

Landscape management professionals are therefore concerned, and want to find ways to deal with the problem in such a way that they keep their customers happy, yet are not themselves totally responsible for disposing of customer yard waste. Because no matter how much the industry explains the nutritional benefits of leaving the clipping, there's always going to be certain customers who want the clippings removed.

The Menefee's are marketing "The Groundskeeper" through their company, Delvin & Taylor of Novelty, Ohio. They now offer the bin at a volume discount to municipalities and professional landscapers across the country.

Early on, the Menefees believed their approach to composting should have low impact on the environments, be affordable, require little homeowner effort and not detract for the appearance of the customer's yard. After three years of laboratory and field testing, they believed they met, and, in some ways, exceeded their objectives.

"The Groundskeeper" is a biodegradable bin made of recycled paperboard, containing 15 percent post-consumer fiber. A water-soluble, biodegradable ink is used to dye the bin, which measures 34.5 inches across and 32 inches high.

The company says the bin has a 150-gallon capacity, and will hold about five commercial lawn refuse bags of material.

Homeowner instruction in establishing backyard composting is virtually unnecessary, considering how easy the procedure is. Grass clippings, leaves and other yard waste is layered into the bin. Occasional stirring assists in the breakdown, but is not required.

Delvin & Taylor says the composting process takes about six months.

The company is now supplying bins in bulk quantities at a cost of about $5.50 per bin.

During their early research, beginning in 1989, the Menefees tried several approaches, using a variety of biodegradable refuse bags, tested with and without inoculators and accelerators, added to aid the composting process.

Their research revealed that the best composting bin prototypes were those made with a paperboard containing the right combination of compressive stress resistance and water vapor transmission rate characteristics.

A compressive stress resistance was found that kept the bin rigid as the materials inside were being compressed and composted, as opposed to those the two-ply paper lawn refuse bags which form multiple accordion folds and collapse along with the materials.

As a solution, a water vapor transmission rate was found that tended to keep the materials inside the bin above the 50 percent moisture level required for composting, but also allowed the bin to rapidly dry out after soaking to below the 20 percent moisture content.

According to the company, paper kept at or below 20 percent moisture content decays very slowly, and as a result, the bin maintains its structural integrity over the year or two during which a homeowner would be using it.

The Menefees suggest that one bin be used in the fall to collect and store leaves, and a fresh bin be set up in spring for grass clippings. The partially composted leaves would then provide a source of carbon to layer into the grass clippings over the growing season.

An introductory package sells for $395, and includes:

- 70 compost bins
- 70 instruction books
- 70 promotional brochures
- 5 study packages.

The composting "Pilot Program" package sells for $765, and includes 140 bins, books and brochures, and 10 study packages.

One case of bins sells for $195.

Circle No. 191 on Reader Inquiry Card
Landscaping software for small, medium size company

Eagle Software announces the release of The Landscaper software for IBM and compatible computers, designed especially for small and medium-sized companies.

Version 1.1 features Customer and Equipment Tracking, Proposal Writing, Invoicing, Accounts Payable and receivable and Memowriter.

The Landscaper also handles snowplowing, dump runs and more. The Landscaper requires a hard drive and EGA or VGA monitor, and a 286, 386 or 486 computer.

Solatrol says the LEIT 8000 is compatible with most brands, sizes and styles of valves.

The controller can accommodate either eight or 16 stations. The capacity of the basic eight-station unit is doubled simply by attaching Solatrol’s Expander Module Kit (XKIT 8830), similar in nature to a signal splitter used to multiply the number of cable TV outlets in a home.

“In this way, we can more efficiently and economically tailor the LEIT 8000 system to suit the specific needs of the end-user,” says Wyn Nielsen, president and CEO of Solatrol, Inc.

According to Solatrol, the LEIT 8000 is completely independent of AC power, batteries or vulnerable solar panels.

The exclusive microelectronics system collects ambient light energy and stores it directly within its circuitry, assuring operation day and night.

Nielsen says the design makes the system virtually immune to lightning.

Cushman, Inc.’s Groom Master is a ride-on unit for sand trap maintenance and other light earth-moving projects. The Groom Master can be equipped with a rear rake for smoothing, a mid-mount cultivator to lift and loosen, and a front blade to push sand or other soil types. Accessories are operated from driver’s seat.

New riding unit saves time and labor on sand, light jobs

Solatrol, Inc. has introduced its LEIT 8000 Series II Water Management Computer.

The LEIT 8000 can accommodate twice the number of valve stations of its previous model without reliance on AC power, batteries or bulky, awkward solar panels.

The LEIT 8000 can accommodate twice the number of valve stations of its previous model without reliance on AC power, batteries or bulky, awkward solar panels.

WHO MAKES MONEY ON YOUR SEEDING JOBS?

If you’re paying someone else — or using old-fashioned methods or outdated equipment — it’s not you.

Time is money. That’s why you need Finn HydroSeeding equipment — the fastest, most reliable and time-efficient means of seeding. The Finn T-90 HydroSeeder gives you: 800-gallon working capacity that seeds, fertilizes and mulches 1/4 acre per load... spray distances up to 150'... even coverage... and one-man operation. Your choice of gas or diesel engine, skid or trailer mounted. Other tank sizes available from 300 to 3300 gallons.

Finn... We’ve led the industry from the beginning. Find out why.

Call TOLL-FREE 1-800-543-7166.
FAX 513-874-2914
**MARKET SHOWCASE**

**BUSINESS OPPORTUNITIES**

**THE LANDSCAPER**

Small business management system for IBM and compatibles. Designed especially for small to medium landscapers. Some features include:
- Low Price, Affordable
- Easy To Learn and Use
- Quick Easy Setup
- Handles Customer Proposals
- Fast Invoicing
- Accounts Payable and Receivable
- Tracks Your Equipment
- Includes Small Word Processor

For more information, price or free brochure call or write:
Eagle Software
P.O. Box 106
Marion, CT 06444
1-(203)-628-8597

**SOFTWARE**

**SUPERSCAPE MANAGEMENT SYSTEM**

SuperScape Management System offers the landscape professional the following:
- Ease of use
- Reduced support costs
- Reduced training costs
- Excellent management info
- Large time savings
- Increased sales

Benefits too numerous to list. Simply the best software in the industry. Don’t buy until you call.

1-800-580-5880
SoftQuest, Inc.

**COMMERCIAL EQUIPMENT**

**THE BEST PRICES—GUARANTEED!**

- Engines, equipment, commercial mower parts and more!
- Get your FREE catalog from Landscapers’ Supply Corp.

1-800-222-4303
1-914-429-8300 (IN NEW YORK)

**EQUIPMENT FOR SALE**

**LANDSCAPE DESIGN KIT 3**

48 rubber stamp symbols: trees, shrubs, rocks, step stones, vine, & more. 1/4-1 3/4 in dia
$74.95 - $49.99 each

**AMERICAN STAMP CO.**

12250 Pilling Rd., Dept. 1192
Wilton, CA 95693

**TRIMS MANAGEMENT SOFTWARE**

CUSTOMER MANAGEMENT ACCOUNTS PAYABLE ACCOUNTS PAYABLE GENERAL LEDGER PAYROLL

Call or write today for your FREE Demo Disk and Literature to see what TRIMS can do for you!

LABB SYSTEMS/SOFTWARE
6018 EAST OSBORN ROAD
SCOTTSDALE, AZ 85251
(800)733-9710

Circle No. 250 on Reader Inquiry Card

**LANDSCAPE PLANTS**

Fairway Nurseries
655 Church St.
Indiana, PA 15701

Wholesale B & B conifers, hardwoods and ornamentals cultured and handled for maximum survival rates. We specialize in large and hard to find large, quality conifers. Call toll free or fax for catalogue. Landscape Management readers eligible for 10% discount on orders placed by October 1, 1992. Delivery available.

TOLL FREE 800-547-7677
FAX 412-349-8662

Circle No. 251 on Reader Inquiry Card
# Landscape Management

## September 1992

This card is void after Nov. 15, 1992.

### 1. Business & Industry

**My primary business at this location is:**

(Please mark only one in either A, B or C)

- **A. Landscaping/Ground Care at one of the following types of facilities:**
  - 01 0005 Golf courses
  - 02 0010 Sports complexes
  - 03 0015 Parks
  - 04 0025 Schools, colleges, & universities
  - 05 Other type of facility (please specify)

- **B. Contractors/Service Companies/Consultants:**
  - 06 0105 Landscape contractors (installation & maintenance)
  - 07 0110 Lawn care service companies
  - 08 0112 Custom chemical applicators
  - 09 0135 Extension agents/consultants for horticulture
  - 10 Other contractor or service (please specify)

- **C. Suppliers:**
  - 11 0205 Sod growers
  - 12 Other supplier (specify)

Which of the following best describes your title:

(mark only one)

- 13 EXECUTIVE/ADMINISTRATOR
- 14 MANAGER/SUPERINTENDENT
- 15 GOVERNMENT OFFICIAL
- 16 SPECIALIST
- 17 OTHER TITLED AND NON-TITLED PERSONNEL (specify)

I would like to receive (continue receiving) **Landscape Management** each month: **YES** ☐ **NO** ☐

**Signature:** __________________________ **Date:** __________________________

---

### Name and Contact Information

<table>
<thead>
<tr>
<th>NAME</th>
<th>TITLE</th>
<th>FIRM</th>
<th>ADDRESS</th>
<th>CITY</th>
<th>STATE</th>
<th>ZIP</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Telephone:** __________________________

**Fax Number:** __________________________

**Have a sales rep call me:** 18 ☐ (A)

<table>
<thead>
<tr>
<th>101</th>
<th>118</th>
<th>135</th>
<th>152</th>
<th>169</th>
<th>186</th>
<th>203</th>
<th>220</th>
<th>237</th>
<th>254</th>
<th>271</th>
<th>288</th>
<th>305</th>
<th>322</th>
</tr>
</thead>
<tbody>
<tr>
<td>102</td>
<td>119</td>
<td>136</td>
<td>153</td>
<td>170</td>
<td>187</td>
<td>204</td>
<td>221</td>
<td>238</td>
<td>255</td>
<td>272</td>
<td>289</td>
<td>306</td>
<td>323</td>
</tr>
<tr>
<td>103</td>
<td>120</td>
<td>137</td>
<td>154</td>
<td>171</td>
<td>188</td>
<td>205</td>
<td>222</td>
<td>239</td>
<td>256</td>
<td>273</td>
<td>290</td>
<td>307</td>
<td>324</td>
</tr>
<tr>
<td>104</td>
<td>121</td>
<td>138</td>
<td>155</td>
<td>172</td>
<td>189</td>
<td>206</td>
<td>223</td>
<td>240</td>
<td>257</td>
<td>274</td>
<td>291</td>
<td>308</td>
<td>325</td>
</tr>
<tr>
<td>105</td>
<td>122</td>
<td>139</td>
<td>156</td>
<td>173</td>
<td>190</td>
<td>207</td>
<td>224</td>
<td>241</td>
<td>258</td>
<td>275</td>
<td>292</td>
<td>309</td>
<td>326</td>
</tr>
<tr>
<td>106</td>
<td>123</td>
<td>140</td>
<td>157</td>
<td>174</td>
<td>191</td>
<td>208</td>
<td>225</td>
<td>242</td>
<td>259</td>
<td>276</td>
<td>293</td>
<td>310</td>
<td>327</td>
</tr>
<tr>
<td>107</td>
<td>124</td>
<td>141</td>
<td>158</td>
<td>175</td>
<td>192</td>
<td>209</td>
<td>226</td>
<td>243</td>
<td>260</td>
<td>277</td>
<td>294</td>
<td>311</td>
<td>328</td>
</tr>
<tr>
<td>108</td>
<td>125</td>
<td>142</td>
<td>159</td>
<td>176</td>
<td>193</td>
<td>210</td>
<td>227</td>
<td>244</td>
<td>261</td>
<td>278</td>
<td>295</td>
<td>312</td>
<td>329</td>
</tr>
<tr>
<td>109</td>
<td>126</td>
<td>143</td>
<td>160</td>
<td>177</td>
<td>194</td>
<td>211</td>
<td>228</td>
<td>245</td>
<td>262</td>
<td>279</td>
<td>296</td>
<td>313</td>
<td>330</td>
</tr>
<tr>
<td>110</td>
<td>127</td>
<td>144</td>
<td>161</td>
<td>178</td>
<td>195</td>
<td>212</td>
<td>229</td>
<td>246</td>
<td>263</td>
<td>280</td>
<td>297</td>
<td>314</td>
<td>331</td>
</tr>
<tr>
<td>111</td>
<td>128</td>
<td>145</td>
<td>162</td>
<td>179</td>
<td>196</td>
<td>213</td>
<td>230</td>
<td>247</td>
<td>264</td>
<td>281</td>
<td>298</td>
<td>315</td>
<td>332</td>
</tr>
<tr>
<td>112</td>
<td>129</td>
<td>146</td>
<td>163</td>
<td>180</td>
<td>197</td>
<td>214</td>
<td>231</td>
<td>248</td>
<td>265</td>
<td>282</td>
<td>299</td>
<td>316</td>
<td>333</td>
</tr>
<tr>
<td>113</td>
<td>130</td>
<td>147</td>
<td>164</td>
<td>181</td>
<td>198</td>
<td>215</td>
<td>232</td>
<td>249</td>
<td>266</td>
<td>283</td>
<td>300</td>
<td>317</td>
<td>334</td>
</tr>
<tr>
<td>114</td>
<td>131</td>
<td>148</td>
<td>165</td>
<td>182</td>
<td>201</td>
<td>216</td>
<td>233</td>
<td>250</td>
<td>267</td>
<td>284</td>
<td>301</td>
<td>318</td>
<td>335</td>
</tr>
<tr>
<td>115</td>
<td>132</td>
<td>149</td>
<td>166</td>
<td>183</td>
<td>202</td>
<td>217</td>
<td>234</td>
<td>251</td>
<td>268</td>
<td>285</td>
<td>302</td>
<td>319</td>
<td>336</td>
</tr>
<tr>
<td>116</td>
<td>133</td>
<td>150</td>
<td>167</td>
<td>184</td>
<td>203</td>
<td>218</td>
<td>235</td>
<td>252</td>
<td>269</td>
<td>286</td>
<td>303</td>
<td>320</td>
<td>337</td>
</tr>
<tr>
<td>117</td>
<td>134</td>
<td>151</td>
<td>168</td>
<td>185</td>
<td>204</td>
<td>219</td>
<td>236</td>
<td>253</td>
<td>270</td>
<td>287</td>
<td>304</td>
<td>321</td>
<td>338</td>
</tr>
</tbody>
</table>

---

**CirclThe Reader Service Numbers of Those Items of Interest To You.**

**CirclThe Reader Service Numbers of Those Items of Interest To You.**
### CIRCLE THE READER SERVICE NUMBERS OF THOSE ITEMS OF INTEREST TO YOU.

<table>
<thead>
<tr>
<th>NAME</th>
<th>TITLE</th>
<th>FIRM</th>
<th>ADDRESS</th>
<th>CITY</th>
<th>STATE</th>
<th>ZIP</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**TELEPHONE ( )**

**FAX NUMBER ( )**

HAVE A SALES REP CALL ME 18 □ (A)

<table>
<thead>
<tr>
<th>101</th>
<th>118</th>
<th>135</th>
<th>152</th>
<th>169</th>
<th>186</th>
<th>203</th>
<th>220</th>
<th>237</th>
<th>254</th>
<th>271</th>
<th>288</th>
<th>305</th>
<th>320</th>
<th>336</th>
</tr>
</thead>
<tbody>
<tr>
<td>102</td>
<td>119</td>
<td>136</td>
<td>153</td>
<td>170</td>
<td>187</td>
<td>204</td>
<td>221</td>
<td>238</td>
<td>255</td>
<td>272</td>
<td>289</td>
<td>306</td>
<td>323</td>
<td></td>
</tr>
<tr>
<td>103</td>
<td>120</td>
<td>137</td>
<td>154</td>
<td>171</td>
<td>188</td>
<td>205</td>
<td>222</td>
<td>239</td>
<td>256</td>
<td>273</td>
<td>290</td>
<td>307</td>
<td>324</td>
<td></td>
</tr>
<tr>
<td>104</td>
<td>121</td>
<td>138</td>
<td>155</td>
<td>172</td>
<td>189</td>
<td>206</td>
<td>223</td>
<td>240</td>
<td>257</td>
<td>274</td>
<td>291</td>
<td>308</td>
<td>325</td>
<td></td>
</tr>
<tr>
<td>105</td>
<td>122</td>
<td>139</td>
<td>156</td>
<td>173</td>
<td>190</td>
<td>207</td>
<td>224</td>
<td>241</td>
<td>258</td>
<td>275</td>
<td>292</td>
<td>309</td>
<td>326</td>
<td></td>
</tr>
<tr>
<td>106</td>
<td>123</td>
<td>140</td>
<td>157</td>
<td>174</td>
<td>191</td>
<td>208</td>
<td>225</td>
<td>242</td>
<td>259</td>
<td>276</td>
<td>293</td>
<td>310</td>
<td>327</td>
<td></td>
</tr>
<tr>
<td>107</td>
<td>124</td>
<td>141</td>
<td>158</td>
<td>175</td>
<td>192</td>
<td>209</td>
<td>226</td>
<td>243</td>
<td>260</td>
<td>277</td>
<td>294</td>
<td>311</td>
<td>328</td>
<td></td>
</tr>
<tr>
<td>108</td>
<td>125</td>
<td>142</td>
<td>159</td>
<td>176</td>
<td>193</td>
<td>210</td>
<td>227</td>
<td>244</td>
<td>261</td>
<td>278</td>
<td>295</td>
<td>312</td>
<td>329</td>
<td></td>
</tr>
<tr>
<td>109</td>
<td>126</td>
<td>143</td>
<td>160</td>
<td>177</td>
<td>194</td>
<td>211</td>
<td>228</td>
<td>245</td>
<td>262</td>
<td>279</td>
<td>296</td>
<td>313</td>
<td>330</td>
<td></td>
</tr>
<tr>
<td>110</td>
<td>127</td>
<td>144</td>
<td>161</td>
<td>178</td>
<td>195</td>
<td>212</td>
<td>229</td>
<td>246</td>
<td>263</td>
<td>280</td>
<td>297</td>
<td>314</td>
<td>331</td>
<td></td>
</tr>
<tr>
<td>111</td>
<td>128</td>
<td>145</td>
<td>162</td>
<td>179</td>
<td>196</td>
<td>213</td>
<td>230</td>
<td>247</td>
<td>264</td>
<td>281</td>
<td>298</td>
<td>315</td>
<td>332</td>
<td></td>
</tr>
<tr>
<td>112</td>
<td>129</td>
<td>146</td>
<td>163</td>
<td>180</td>
<td>197</td>
<td>214</td>
<td>231</td>
<td>248</td>
<td>265</td>
<td>282</td>
<td>299</td>
<td>316</td>
<td>333</td>
<td></td>
</tr>
<tr>
<td>113</td>
<td>130</td>
<td>147</td>
<td>164</td>
<td>181</td>
<td>198</td>
<td>215</td>
<td>232</td>
<td>249</td>
<td>266</td>
<td>283</td>
<td>300</td>
<td>317</td>
<td>334</td>
<td></td>
</tr>
<tr>
<td>114</td>
<td>131</td>
<td>148</td>
<td>165</td>
<td>182</td>
<td>199</td>
<td>216</td>
<td>233</td>
<td>250</td>
<td>267</td>
<td>284</td>
<td>301</td>
<td>318</td>
<td>335</td>
<td></td>
</tr>
<tr>
<td>115</td>
<td>132</td>
<td>149</td>
<td>166</td>
<td>183</td>
<td>200</td>
<td>217</td>
<td>234</td>
<td>251</td>
<td>268</td>
<td>285</td>
<td>302</td>
<td>319</td>
<td>336</td>
<td></td>
</tr>
<tr>
<td>116</td>
<td>133</td>
<td>150</td>
<td>167</td>
<td>184</td>
<td>201</td>
<td>218</td>
<td>235</td>
<td>252</td>
<td>269</td>
<td>286</td>
<td>303</td>
<td>320</td>
<td>337</td>
<td></td>
</tr>
<tr>
<td>117</td>
<td>134</td>
<td>151</td>
<td>168</td>
<td>185</td>
<td>202</td>
<td>219</td>
<td>236</td>
<td>253</td>
<td>270</td>
<td>287</td>
<td>304</td>
<td>321</td>
<td>338</td>
<td></td>
</tr>
</tbody>
</table>

### CIRCLE THE READER SERVICE NUMBERS OF THOSE ITEMS OF INTEREST TO YOU.

<table>
<thead>
<tr>
<th>NAME</th>
<th>TITLE</th>
<th>FIRM</th>
<th>ADDRESS</th>
<th>CITY</th>
<th>STATE</th>
<th>ZIP</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**TELEPHONE ( )**

**FAX NUMBER ( )**

HAVE A SALES REP CALL ME 18 □ (A)

<table>
<thead>
<tr>
<th>101</th>
<th>118</th>
<th>135</th>
<th>152</th>
<th>169</th>
<th>186</th>
<th>203</th>
<th>220</th>
<th>237</th>
<th>254</th>
<th>271</th>
<th>288</th>
<th>305</th>
<th>320</th>
<th>336</th>
</tr>
</thead>
<tbody>
<tr>
<td>102</td>
<td>119</td>
<td>136</td>
<td>153</td>
<td>170</td>
<td>187</td>
<td>204</td>
<td>221</td>
<td>238</td>
<td>255</td>
<td>272</td>
<td>289</td>
<td>306</td>
<td>323</td>
<td></td>
</tr>
<tr>
<td>103</td>
<td>120</td>
<td>137</td>
<td>154</td>
<td>171</td>
<td>188</td>
<td>205</td>
<td>222</td>
<td>239</td>
<td>256</td>
<td>273</td>
<td>290</td>
<td>307</td>
<td>324</td>
<td></td>
</tr>
<tr>
<td>104</td>
<td>121</td>
<td>138</td>
<td>155</td>
<td>172</td>
<td>189</td>
<td>206</td>
<td>223</td>
<td>240</td>
<td>257</td>
<td>274</td>
<td>291</td>
<td>308</td>
<td>325</td>
<td></td>
</tr>
<tr>
<td>105</td>
<td>122</td>
<td>139</td>
<td>156</td>
<td>173</td>
<td>190</td>
<td>207</td>
<td>224</td>
<td>241</td>
<td>258</td>
<td>275</td>
<td>292</td>
<td>309</td>
<td>326</td>
<td></td>
</tr>
<tr>
<td>106</td>
<td>123</td>
<td>140</td>
<td>157</td>
<td>174</td>
<td>191</td>
<td>208</td>
<td>225</td>
<td>242</td>
<td>259</td>
<td>276</td>
<td>293</td>
<td>310</td>
<td>327</td>
<td></td>
</tr>
<tr>
<td>107</td>
<td>124</td>
<td>141</td>
<td>158</td>
<td>175</td>
<td>192</td>
<td>209</td>
<td>226</td>
<td>243</td>
<td>260</td>
<td>277</td>
<td>294</td>
<td>311</td>
<td>328</td>
<td></td>
</tr>
<tr>
<td>108</td>
<td>125</td>
<td>142</td>
<td>159</td>
<td>176</td>
<td>193</td>
<td>210</td>
<td>227</td>
<td>244</td>
<td>261</td>
<td>278</td>
<td>295</td>
<td>312</td>
<td>329</td>
<td></td>
</tr>
<tr>
<td>109</td>
<td>126</td>
<td>143</td>
<td>160</td>
<td>177</td>
<td>194</td>
<td>211</td>
<td>228</td>
<td>245</td>
<td>262</td>
<td>279</td>
<td>296</td>
<td>313</td>
<td>330</td>
<td></td>
</tr>
<tr>
<td>110</td>
<td>127</td>
<td>144</td>
<td>161</td>
<td>178</td>
<td>195</td>
<td>212</td>
<td>229</td>
<td>246</td>
<td>263</td>
<td>280</td>
<td>297</td>
<td>314</td>
<td>331</td>
<td></td>
</tr>
<tr>
<td>111</td>
<td>128</td>
<td>145</td>
<td>162</td>
<td>179</td>
<td>196</td>
<td>213</td>
<td>230</td>
<td>247</td>
<td>264</td>
<td>281</td>
<td>298</td>
<td>315</td>
<td>332</td>
<td></td>
</tr>
<tr>
<td>112</td>
<td>129</td>
<td>146</td>
<td>163</td>
<td>180</td>
<td>197</td>
<td>214</td>
<td>231</td>
<td>248</td>
<td>265</td>
<td>282</td>
<td>299</td>
<td>316</td>
<td>333</td>
<td></td>
</tr>
<tr>
<td>113</td>
<td>130</td>
<td>147</td>
<td>164</td>
<td>181</td>
<td>198</td>
<td>215</td>
<td>232</td>
<td>249</td>
<td>266</td>
<td>283</td>
<td>300</td>
<td>317</td>
<td>334</td>
<td></td>
</tr>
<tr>
<td>114</td>
<td>131</td>
<td>148</td>
<td>165</td>
<td>182</td>
<td>199</td>
<td>216</td>
<td>233</td>
<td>250</td>
<td>267</td>
<td>284</td>
<td>301</td>
<td>318</td>
<td>335</td>
<td></td>
</tr>
<tr>
<td>115</td>
<td>132</td>
<td>149</td>
<td>166</td>
<td>183</td>
<td>200</td>
<td>217</td>
<td>234</td>
<td>251</td>
<td>268</td>
<td>285</td>
<td>302</td>
<td>319</td>
<td>336</td>
<td></td>
</tr>
<tr>
<td>116</td>
<td>133</td>
<td>150</td>
<td>167</td>
<td>184</td>
<td>201</td>
<td>218</td>
<td>235</td>
<td>252</td>
<td>269</td>
<td>286</td>
<td>303</td>
<td>320</td>
<td>337</td>
<td></td>
</tr>
<tr>
<td>117</td>
<td>134</td>
<td>151</td>
<td>168</td>
<td>185</td>
<td>202</td>
<td>219</td>
<td>236</td>
<td>253</td>
<td>270</td>
<td>287</td>
<td>304</td>
<td>321</td>
<td>338</td>
<td></td>
</tr>
</tbody>
</table>
KNOW YOUR SOIL pH IN SECONDS!

TO ECONOMICALLY DISPOSE OF:

TREES & BRUSH

MODEL 250

BRUSH & PRUNINGS

MIGHTY BANDIT II

For Trees and Brush
Select one of Bandit's horizontal feed, disc style chippers -- 6", 9" and 12" diameter capacity machines are offered. See firsthand how quickly and effortlessly these machines turn tree waste into dimensional, recyclable wood chips.

For Shrubbery, Prunings and Brush
The Mighty Bandit II is the answer. This all purpose chipper combines a 2-wheel hydraulic feed system with gravity. Chip prunings, brush, vines, even paper and cardboard. The Mighty II produces a fine chip that is ideal for compost.

Video tapes are available upon request.

Isn't it time that you tried the most popular chipper in the tree care industry?

BANDIT INDUSTRIES, INC.
6750 MILLBROOK RD.
REMUS, MI 49340
PHONE: (517) 561-2270
FAX: (517) 561-2273

Circle No. 255 on Reader Inquiry Card

FOR SALE

COMMERCIAL INSURANCE
for LAWN CARE OPERATORS

M.F.P. Insurance Agency, Inc.
50 West Broad Street, Suite 3200
Columbus, OH 43215
(614) 221-2398

Contact:
Richard P. Bersnak, President
or
Jeanne Bartkus

Circle No. 188 on Reader Inquiry Card

FOR SALE

COLORADO LINING COMPANY

Lining Products & Service
Custom Fabrication & Installation

- Reservoirs
- Decorative Ponds
- Tailings Dams
- Landfill Liners
- Irrigation Ponds
- Tank Liners
- Golf Course Ponds
- 20,30,40 mil PVC - 20 - 100 mil HDPE - 30 - 8 mil VLDPE

Call (303) 841-2022
1062 Singing Hills Road • Parker • CO • 80134

Circle No. 254 on Reader Inquiry Card

MISCELLANEOUS

THE TREE FERTILIZER COMPANY

SINCE 1941

PLEASE SEND US THE MOST RECENT CATALOG ON YOUR DIFFERENT VARIETIES OF TREE FERTILIZER AND INDEX OF PUBLICATIONS ON TREE NUTRITION.

NAME:
COMPANY:
STREET:
CITY: STATE: ZIP:

THE DOGGETT CORPORATION
LEBANON, NJ. 08833
1-800-448-1862

Circle No. 255 on Reader Inquiry Card

FOR SALE

Know your soil pH in seconds!

KELWAY HB-2
Professional soil acidity & moisture tester

Tells you when to lime.
Now, read your soil pH in seconds with KELWAY HB-2 acidity tester. Learn on-the-job whether to add lime and how much. No batteries. No reagents. No chemicals. Just insert KELWAY soil tester in moist soil. Professionally designed for growers, KELWAY tester gives direct acidity and moisture readings. Contact your local distributor or write for FREE informative literature today.

Kel Instruments Co., Inc., Dept. N
P.O. Box 54, Wyckoff, NJ 07481

Circle No. 253 on Reader Inquiry Card

Circle No. 253 on Reader Inquiry Card
POSITION WANTED

FREE CLASSIFIED AD

To all "POSITION WANTED" Classified Advertisers!

• Maximum 40 words
• Maximum 2 issues

Offered as an industry service - Let LANDSCAPE MANAGEMENT help you with your employment needs. For more information contact:

Susan Ramseth
LANDSCAPE MANAGEMENT
7500 Old Oak Blvd., Cleveland, OH 441430
216-891-2742-Phone 216-826-2865-Fax

BE BEST "POSITION WANTED" ADVERTISERS in the Industry!

LIST YOUR AD for FREE in the 'Classified Ads' section of LANDSCAPE MANAGEMENT by mailing the following:

Write or call Edward Ball, 25 Whitewood Drive, Branford, CT 06405. 203-481-8599 evenings.

-looking for a home: Hard working, reliable, honest, landscaping & irrigation professional of 15 years with "Hands on Philosophy" looking to relocate to the Rocky Mountain Region. Seeking employment with a company committed to excellence. Desires to work toward partnership. Ken Mencel, 85 Woodmere Road, Bridgeport, CT 06610 (203)372-7828 FAX (203)372-7175. 9/92

Professional Grounds Manager and Urban Forester with 13 years experience in green space management including historic properties, athletic turf and trees. Seeking position in the Midwest. For more information contact Dale Gaasland, 5 Henry St., Belmont, MA 02178. 617-861-2758. Fax 617-861-2738. 10/92

SUPERINTENDENT OF GROUNDS AND ATHLETIC FIELDS IN CONNECTICUT. Certified with 12 years experience in Grounds Management, Athletic Field Renovation, Landscaping and design work. Resume upon request. Inquiries write or call Edward Ball, 25 Whitewood Drive, Branford, CT 06405. 203-481-8599 evenings. 10/92

POSITION WANTED: Horticultural and Historic Property Manager- degreed and certified in grounds management and building operations management, 20 years experience directing corporate sites, large estates, public gardens and arboretums. Seeking challenging and rewarding position. Will relocate. Contact Robert at (706)845-9041. 10/92

LANDSCAPE GARDENER. Young, energetic professional seeks relocation to Northwest. 14 years experience in all phases of Landscape Maintenance. Prefer Estate or Management company with expanding market. Contact Gardener, P.O. Box 550398, Birmingham, AL 35255. 10/92

Moving?
Be sure to let us know your new address. Please enclose a complete address label from one of our recent issues.