The Exmark Advantage:
A full line of value-packed commercial mowers.

Take the Exmark Turf Ranger®:
Smooth-as-silk handling.
Long-riding comfort.
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*See your Exmark dealer for details. Some restrictions apply.
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Troubled waters?

**Otterbine Aerators**

The prescription for troubled breathing, poor circulation, and changing temperatures in ponds and lakes is practical engineering that is esthetically pleasing.

These aerators range in power, circulating from 600,000 to 20 million gallons of water in a 24-hour period. Each complete, turnkey system is delivered fully assembled; no special pumps or foundations are required.

Striking patterns begin with the Starburst, Rocket, Sunburst, Constellation, or Phoenix working alone or mingled together. Add the Otterbine Fountain Glo™ lighting system for spectacular evening display as well as security or the Rock Float Cover for the illusion of natural spray.

Otterbine Aerators meet the water management needs of golf courses, parks, recreational lakes, office developments, and residential condominiums. Call or write for more information:

**Barebo Inc.**

R.D. 2, P.O. Box 217
Emmaus, PA 18049

215/965-6018

Please see Otterbine Booth #2209 at the GCSAA show
Two for the snow: to help clear your way through the toughest winter conditions

Honda and Jacobsen—though two distinctly different companies—do have one thing in common: they like to move snow, and have the equipment to do it.

Two models recently introduced by the companies—one an attachment, the other a walk-behind—promise much in the way of snow removal.

From Honda comes the self-propelled, two-stage HS828TAS snowblower, now with a hydrostatic drive system.

The hydrostatic drive—which Honda says it pioneered for snowblowers—gives the unit many variable speeds for any type of snow condition. Controls are conveniently located and easy to use. One-hand operation with integrated drive and auger clutch controls leaves the other hand free to make discharge chute and speed adjustments.

The engine features a cast iron cylinder sleeve and ball bearing-supported crankshaft for durability. Standard equipment includes a 120-volt electric starter and recoil start.

Two-way adjustable discharge chutes with a 210-degree discharge radius allow the operator to choose a variety of directions for discharging snow.

The HS828TAS’s dual track drive provides excellent traction, and a new serrated auger with all-metal housing cuts right through the hard-packed snow.

The auger clutch system allows the operator to stop the auger after releasing the clutch lever. Powered by an eight horsepower Honda four-stroke OHV commercial engine, the snow blower will clear a 28-inch wide path and throw snow as far as 49 feet.

Jacobsen Division of Textron snow throwers attach to the Jacobsen Turfcats or G-4x4 Plus, ST-5111 and HR-5111.

Turfcat attachments cut a 51-inch swath. The rated capacity is 120 tons/hour. Hydraulic or mechanical drive are available. Auger diameter is 14-inches.

The G-4x4 Plus, ST-5111 and HR-5111 attachment cuts through 63-inch wide snow trails, and is also rated at 120-tons/hour. Two drives—hydraulic or mechanical—are also available.

All Jacobsen snow throwers have a quick-hitch system that allows implements to be changed in a matter of minutes with no tools.

Each has a two-stage design, and a 10-gauge steel housing reinforced at the wear and stress points.

The auger does not extend beyond the housing.

Honda’s HS828TAS has a cast iron cylinder sleeve and ball bearing supported crankshaft for durability. Standard equipment includes a 120-volt electric starter and recoil start.

Circle No. 190 on Reader Inquiry Card

Jacobsen Turfcat attachments cut a 51-inch swath. Rated capacity is 120 tons/hour.

Circle No. 191 on Reader Inquiry Card
The fight against yellow nutsedge begins here.

Unlike other herbicides which only burn back yellow nutsedge above the surface, Basagran T/O herbicide travels down to control the roots, rhizomes and tuber network underground. It’s the only way to be sure those same weeds won’t come back.

An over-the-top application is all it takes to win the fight against yellow nutsedge and broadleaf weeds. (A second application is recommended when regrowth occurs.) And while it's tough on weeds, it's easy on virtually all varieties of established turf.

Basagran T/O is also labeled for directed sprays in ornamental varieties.

For more information on how to control yellow nutsedge and broadleaf weeds with Basagran T/O, call Toll Free 1-800-878-8060.

Always read and follow label directions. Basagran is a registered trademark of BASF AG. © 1991 BASF Corporation

Circle No. 102 on Reader Inquiry Card
Job applicant screening covers 5 major areas

Wells Fargo Investigative Services offers the landscape/golf industries its Five Star Pre-Employment Screening Program. The Wells Fargo screening program—

- the same one used to screen its thousands of guard applicants each year—includes the following five elements:
  - county criminal record check;
  - state driver’s license record check;
  - consumer credit report;
  - Social Security search;
  - previous employment verification.

The company gives a 72-hour turnaround on applicants screened. It also offers custom-designed reports to meet your specific requirements.

Circle No. 192 on Reader Inquiry Card

All-purpose fungicide in easy-to-use packets

Duosan WSB (Water Soluble Bags) is an all-purpose turf and ornamental fungicide from Grace-Sierra Horticultural Products Company.

Duosan WSB gives turf managers versatile, broad spectrum disease control in a safe, easy-to-use pre-measured form.

Group marketing manager, Mark Broxon, says Duosan eliminates the need to purchase, store, re-load and use multiple fungicides at one time.

Duosan WSB is labeled for use on turf, ornamentals, trees, shrubs and flowers and provides broad spectrum control of most turf and ornamental diseases. It contains a contact and a systemic fungicide.

Circle No. 193 on Reader Inquiry Card

New biological ready for turf, ornamentals

Sandoz Crop Protection Corporation has introduced Steward, a new biological insecticide for use on turf and ornamental plants. National distribution began in the fall of 1991.

Based on a strain of Bacillus thuringien-
Subscription Fax

Complete this form today and fax it to:
218-723-9433

I wish to receive (continue receiving) LANDSCAPE MANAGEMENT free of charge:

YES □ no □

Signature Date

Name (please print)

Title Phone No. ( )

Your Firm's Name

Business Address

City State Zip

Do you wish to receive promotional materials?

YES □ NO □

1. BUSINESS & INDUSTRY

My primary business at this location is: (Check only one in either A, B, or C)

A. LANDSCAPE/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:

   0005 □ Golf courses
   0010 □ Sports complexes
   0015 □ Parks
   0020 □ Rights-of-way maintenance for highways, railroads & utilities
   0025 □ Schools, colleges & universities
   0030 □ Industrial & office parks/plants
   0045 □ Condominiums/apartments/housing developments/hotels/resorts
   0050 □ Cemeteries/memorial gardens
   0060 □ Military installations & prisons
   0065 □ Airports
   0070 □ Multiple government municipal facilities

   □ Other type of facility (specify)

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

   0105 □ Landscape contractors (Installation & maintenance)
   0110 □ Lawn care service companies
   0112 □ Custom chemical applicators
   0125 □ Landscape architects
   0135 □ Extension agents/consultants for horticulture

   □ Other contractor or service (specify)

C. SUPPLIERS

   0205 □ Sod growers
   0210 □ Dealers, distributors

   □ Other supplier (specify)

2. WHICH OF THE FOLLOWING BEST DESCRIBES YOUR TITLE? (Check only one)

   10 □ EXECUTIVE/ADMINISTRATOR—President, owner, partner, director, general manager,
       chairman of the board, purchasing agent, director of physical plant
   20 □ MANAGER/SUPERINTENDENT—Landscape/ground manager, superintendent, foreman,
       supervisor
   30 □ GOVERNMENT OFFICIAL—Government commissioner, agent, other government official
   40 □ SPECIALIST—Arborist, forester, architect, consultant, agronomist, pilot, instructor,
       researcher, horticulturalist, certified specialist
   50 □ OTHER TITLED AND NON-TITLED PERSONNEL (specify)
sis (B.t.), Steward is active against certain lepidopterous species, including armyworms, cutworms, loopers and sod webworms. It also controls bagworms, budworms, gypsy moths, leaf rollers and tent caterpillars, according to the company.

Ron Fister, director of turf and ornamental sales, says Steward is safe to predator insects. There is no pre-harvest interval or re-entry restriction for workers, and residual activity is seven to 10 days.

Shuttle car perfect for resorts, touring

Columbia ParCar's Shuttle is a comfortable way to move people and equipment efficiently and safely.

The Shuttle features a 2-cycle Columbia engine, which does not require an oil change. The electric model comes with a lift-out battery pack tray for continuous use and an on-board automatic electric charger.

State of the art features like Columbia's speed balanced rack-and-pinion steering give the Shuttle superior maneuverability and steering capabilities. The front body is constructed of metton, a synthetic space-age plastic, to assure users of a durable, long lasting front body and many versatile uses.

A trunk is optional.

Hydroseeding software calculates all job costs

Erosion Control Technologies has introduced an IBM-compatible software package designed for hydroseeding projects.

The Hydro Seed Cost Estimator itemizes and calculates materials, labor and equipment costs for each estimate. As the user selects each element of each cost category, costs are sub-totaled and converted into: dollars per acre, center per square yard and cents per square foot.

Any miscellaneous costs may also be added or removed from the estimate at any time.

Variables include: job size, cycle time, travel time and pump-out time.

Package includes materials management, equipment maintenance, work order reports, user manual and on-line "help facility."

Tractor available with diesel, gasoline engines

Walker introduces the new Model D tractor with a water-cooled, three-cylinder Kubota engine, available in either 16.5-hp or 21-hp gasoline versions.

Designed for heavy commercial service, this model features compact dimensions and a powerful, long life, industrial engine.

Walker offers other compact and maneuverable mid-size rider mowers for commercial operators and owners of large homes.

Software keeps records in compliance with regs

Environmental Compliance Systems, Inc. has created an innovative software program that keeps chemical inventory records and transforms them into governmental compliance reports.

The "Superintendent's Compliance/Management System" can be used by superintendents or other chemical users for chemical inventory, application reporting, Hazardous Communication programs and employee safety and training records.

New greensmower warns rider of oil leaks

The Toro Company announces the rollout of the Greenmaster 3100, engineered with the "Turf Guardian" leak detector.

Toro reports that the hydraulic oil leak detector can warn of leaks as small as five ounces, to prevent major damage to the appearance and playability of the green. The Greenmaster 3100 is called the lightest mower in its class, designed to minimize turf compaction.

The 3100 provides a single-lever, quick-adjust steering arm designed to accommodate different-sized riders and steering styles. All instrumentation is conveniently grouped on one side. The mower is powered by a 16-hp Vanguard engine.
BUSINESS OPPORTUNITIES

FOR SALE: Well established contracting and maintenance business servicing Chicago's exclusive and very wealthy North Shore suburbs. Must possess a strong background in architecture and experience. Send resume to LM Box 489.

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to $500,000. Free recorded message: (707)448-8438.

FOR SALE - Lawn care company located in Michigan's upper peninsula. Reputable company with solid customer base, both residential and commercial. Equipment includes: Chevy C-60 with 1000 gallon stainless tank, Ford F-350 with 600 gallon stainless tank, Dodge 250 with 325 gallon poly tank, plus aerator, dethatchers, etc. All equipment in excellent condition. For information, please call (906)474-9221.

NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-578, 101 Harrison St., Archbald, PA 18403.

HELP WANTED

LANDSCAPE MAINTENANCE & GENERAL SUPERINTENDENT: Largest landscape maintenance company in the nation seeking individuals with 3-4 years experience. Must be able to make decisions, be creative, self-motivated, organized with strong supervisory skills. San Francisco Bay Area location. DOE. Please send resume to: Environmental Care, Inc., 825 Mabury Road, San Jose, CA 95133.

TURF SPECIALIST: Experience in the application of lawn care materials desired. Commercial applicators license and good communication skills a plus. Competitive hourly wage/benefit program. For more information call 215-368-9333 or send resume to: P.O. Box 249, Kulpsville, PA 19446.


SALES/MANAGER LANDSCAPE MAINTENANCE: Looking for aggressive person with extensive background in sales for commercial grounds maintenance and landscape clientele. Experience should include client prospecting, contract negotiations, estimating, annual budgeting and a general working knowledge of all aspects of the grounds management industry. If you are seeking a career opportunity with an aggressive full-service firm, please send your resume to LM Box 490.

TURF MANAGEMENT SUPERVISOR: Responsible for production/quality control at our Southeastern PA location. Experience in diagnosis and application of lawn care products required. Must possess commercial applicators license and ability to provide quality customer service. Supervisory experience a plus. Full benefit package. Salary commensurate with experience. Please send resume to: P.O. Box 249, Kulpsville, PA 19446.

LAWN CARE BRANCH MANAGER: Well established major company expanding in Midwest and Eastern cities desires ambitious, hands-on branch manager. Must have successful telemarketing experience in lawn care and be able to motivate both telemarketing and production employees. We care about our employees and offer high salaries and good benefits. Please reply to LM Box 474.

BRANCH MANAGER: For large southeast regional landscape maintenance contractor. Must have 3 years experience running a $1,000,000 + branch. Must possess good professional and customer service abilities. Excellent salary and benefits. Send resume to LM Box 488.

LANDSCAPE MAINTENANCE SUPERVISOR: For multi-million dollar Florida landscape company. To handle field supervision for up to 5 crews. Knowledge of southern horticulture preferred. Salary + benefits. Send resume to: Mr. S. Khalsa, 1174 Florida Central Parkway, Longwood, FL 32750.

GROUNDS MAINTENANCE/LANDSCAPE/LAWN CARE: Expanding grounds management firm in Cincinnati and Columbus seeks qualified and experienced personnel to fill openings in Grounds Maintenance, Landscape Construction, Lawn Care, Irrigation and Flower Care. Quality conscious individuals knowledgeable in ornamentals, turfgrass, landscape installation, lawn mowing, irrigation service, pest management and flower care should respond. Outstanding compensation, year round work, benefits and advancement opportunities available. Letter or resume to PRO-LAWN PROSCAPE, 11488 Deerfield Road, Cincinnati, Ohio 45242; Attn: Clayton Sheeler. (513)489-2433, days.


FOR SALE


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