

Turf Blazers

JUST BUILT BETTER



LOOK closely at two of the reasons we build them better.



The Double Wide Traction Belt is designed to provide extra traction in wet conditions.



Deck construction is 7 gauge side with 10 gauge top. Rounded Trim Corner makes close trimming a breeze.

Rugged and Durable, the Turf Blazer Commercial Rotary delivers day in and day out dependability. Provides high production and Increased profits for your business. See your Turf Blazer Dealer for a test drive on your turf.

Circle No. 220 on Reader Inquiry Card

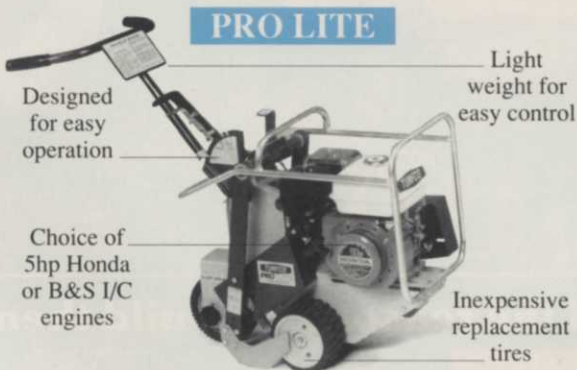
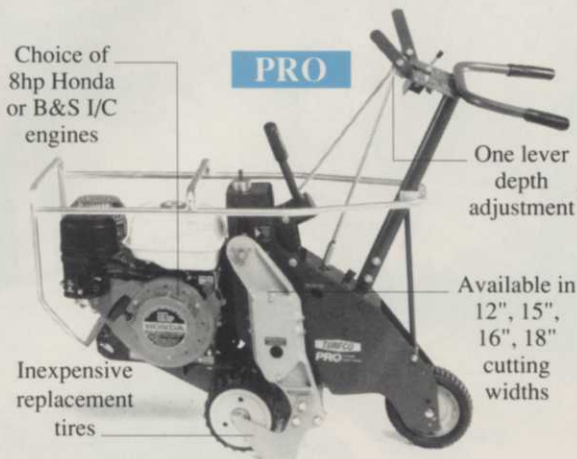
Manufactured by



18155 Edison Avenue
Chesterfield, Mo. 63005

LOOKING FOR A BETTER SOD CUTTER?

Turfco Gives You Two



Circle No. 142 on Reader Inquiry Card

Turfco introduces the newest idea in sod cutters: a choice. Choose the Turfco Pro or Pro Lite. Both have been redesigned for smoother running, simpler operation and lower maintenance costs. Now you can fit the machine to the job, instead of the other way around.

Turfco has shown our dedication to quality, customers' needs and innovative design by building rugged turf maintenance products that have been the better choice since 1953.

See the entire family of high quality Turfco products at your local Turfco dealer, or call 612 / 785-1000 for the dealer nearest you. Fax number 612 / 785-0556.

TURFCO
Simply Better.

SHOWCASE PRODUCT REVIEW

Soil restoration system leaves surface intact

Terralift is a patented soil restoration system that works at depths of up to 36 inches without disturbing the turf surface.

Terralift allows for the injection and balanced distribution of dry fertilizers,



pesticides and soil enhancers without digging up soil.

The system uses a long narrow probe and high pressure. Forced air injected at a controllable rate fractures the subsoil with thousands of fissures.

Of prime importance is Terralift's ability to inject pelletized materials, such as perlite beads, to maintain passages for the exchange of liquids and gases, or other natural agents to accelerate the decomposition of organic matter.

Circle No. 196 on Reader Inquiry Card

New corporate identity a graphics change only

Excel Industries, Inc. reminds the green industry that it continues to produce the Hustler line of out-front rotary mowers as well as the Excel Compact series, the Snow Track 440 and the exciting new 9400 UTR.

Excel has adopted new corporate graphics which are now being seen on Excel turf products.

Circle No. 197 on Reader Inquiry Card

Amigo Tall Fescue from Medalist America. It performs so well in so many ways, you'll gladly call it "friend."

What Amigo can do is just short of amazing. In sun, in shade. In Northern states, in the mid-South. In Spring and late into Fall. At low or high fertility rates. On athletic fields, parks, institutional grounds, fine residential

Amigo Tall Fescue Is Truly Turf Friendly.

lawns. Or for sod. Straight, or in Medalist America blends.

Amigo dwarf-type tall fescue consistently ranks at or near the top in key trials, including the National Turf Evaluation Program (NTEP) Tall Fescue Trials.

See how quickly Amigo can make friends in your turf program. Contact your Medalist America Turf Distributor.



Circle No. 131 on Reader Inquiry Card

Locations in: Minneapolis, MN; Tangent, OR; Downers Grove, IL; New Brunswick, NJ

PRODUCT REVIEW

Verti-slicer attachments available in two sizes

Two models of the Turf-Tec Verti-Slicer are now available for quick aerifying without clean up.

The three-foot-wide model attaches to the Verti-Groove machine. The new model covers a six-foot area and is tractor mounted by a three-point lift.

The unit is specially designed to open turf by slicing five inches deep. No soil is

removed, but deep cuts in the turf allow air and water to penetrate down into the root zone.

The Verti-Slicer is the perfect machine to open up the turf on lawns, mounds and steep banks to make hard-to-water areas more receptive to water.

With the Verti-Slicer, turfgrass areas can be deeply sliced at any time of year, even when areas are in use.

Circle No. 198 on Reader Inquiry Card

Lightweight trap sets easily for quick catch

The Wilco mole and gopher trap has been field tested for more than two years with thousands of quick catches.

The metal trap weighs seven ounces and is seven inches long. To operate, the trap is held in one hand and pointed downward. A squeeze on the handle automatically sets the trap.

Circle No. 199 on Reader Inquiry Card

Zero-turn mowers now have mid-size partners

Grasshopper announces the addition of the Model 612 to its new 600 Series of mid-size zero-turn front mowers. The 612 and 614 set new levels of performance for mid-size zero turning-radius mowers in the 44- to 48-inch class.

Along with many other professional features, the Model 612 combines an advanced dual-hydrostatic direct drive system with a Briggs & Stratton 12.5 hp Vanguard engine. The air-cooled, gas, twin-cylinder OHV powerplant was developed to offer the operator improved efficiency and reliability.

The company reports that the hydrostatic direct drive system uses internal filtration and reservoir diaphragms for smoother, cleaner operation and extended service life.

Padded dual levers adjust to match the operator's arm length and put complete control of speed, steering, turns, braking and alternate forward/reverse motions in the palm of the hand. Control levers spread wide for easy-on, easy-off mounting and dismounting.

Circle No. 200 on Reader Inquiry Card

**TURF-TYPE
OREGON TALL FESCUE
SEED FROM OREGON**

Beautiful or Functional

Have them both! Rich, green Turf Type Tall Fescue gives you the beauty you want with a minimum of care.

Excellent for lawns, play areas, parks, airfields, roadways, golf courses and industrial sites.

Proven disease resistant, Oregon Grown Tall Fescue seed produces an adaptable, weed free turf that not only persists through summers and winters, but maintains its beauty.

Insist on Turf Type Tall Fescue seed grown in Oregon.

For more information contact your seed dealer, or write to:
OREGON TALL FESCUE COMMISSION
 886 Lancaster Dr. SE, Salem, Oregon 97301
 Phone: (503) 585-1157

Circle No. 133 on Reader Inquiry Card

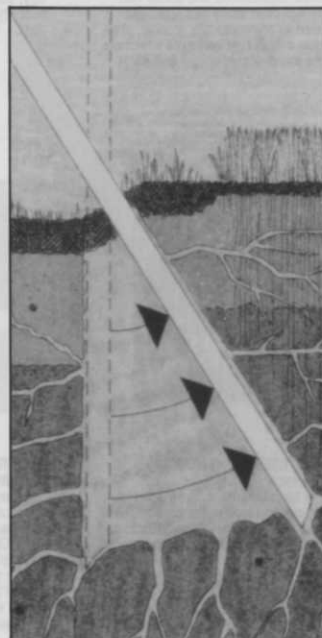
BELIEVE IT OR NOT

Only Verti-Drain® helps you grow bent grass roots as deep as 8 inches.

Turf professionals are amazed to see how healthy and deep their root systems grow after deep tine aeration with Verti-Drain. Case study after case study worldwide shows root systems of fine grasses 8 to 10 inches deep, often through the black layer into the deep root zone.

In all sorts of applications Verti-Drain has saved greens, improved fairways, brought back sports fields, racetracks, restored high-traffic turf areas . . . even shown dramatic savings on water usage. All because it does one thing better than anything else on the market today—it promotes deep root growth. Customers say it works like a pitchfork actually pitching the tines forward, heaving the soil and creating new pockets for air and water without scarring the surface. There's no other machine like it. And only Verti-Drain can pull cores up to 12 inches deep and solid tine up to 16 inches deep.

Whether you're into hollow tining or solid tining, there's a Verti-Drain model to fit your needs and budget. Deep tine aeration with Verti-Drain can answer your compaction and drainage worries. Now you can have better turf, believe it or not.



The patented Verti-Drain design permits tines to pivot back and forth while penetrating as deep as 16 inches into the soil. A lifting-shattering effect occurs similar to the action of a pitchfork. The results are improved drainage and deeper, stronger healthier root systems.

A Verti-Drain user in Virginia sent us proof of his unusual bent grass results. After aerating he found root-bound holes like this with healthy, white roots growing well past the black layer. It convinced him of the benefits of deep tine aeration. If it works this well for him, think of what it can do for your turf.

No matter what your aeration productivity and depth requirements are, Verti-Drain has a model and the attachments to meet your needs. Call or write today for more details and the name of a dealer near you.

250 Model—
16 inches deep

145 Model—
12 inches deep

120 Model—
10 inches deep

200 H Model—
16 inches deep

Pedestrian Model—
6 inches deep



VERTI-DRAIN®
Works like a pitchfork, only better.

Emrex Inc., Hilltop Drive, RR #3, Box 76, Tunkhannock, PA 18657 (717) 836-3406

Circle No. 147 on Reader Inquiry Card

BOOKSTORE



375 - RESIDENTIAL LANDSCAPES
by Gregory M. Pierceall
An excellent reference for individuals involved in the design and development of plantings and constructed features for residential sites. Illustrations and actual residential case study examples are used to communicate graphic, planning and design concepts which are the focus of this text. **\$55.95**



220 - CONTROLLING TURFGRASS PESTS
by Shurtleff, Fermanian, Randell
New comprehensive guide provides the most up-to-date information available on the identification, biology, control and management of every type of turfgrass pest. **\$48.95**



235 - LAWN CARE: A HANDBOOK FOR PROFESSIONALS
by H. Decker, J. Decker
Written by turfgrass professionals, this handy guide will be invaluable for playing field managers, golf course managers, or any lawn care practitioner. Covers all aspects of turfgrass management. **\$48.95**



640 - TURF IRRIGATION MANUAL
by James Watkins
A guidebook for engineers, architects, designers and contractors. Keeps pace with the latest developments in turf and landscape irrigation. Specific chapters devoted to rotary sprinkler design systems. Golf course design systems and expanded engineering and reference material. **\$29.90**



615 - TURF MANAGEMENT FOR GOLF COURSES
by James Beard
Written by an eminent turfgrass researcher, this USGA sponsored text is an ideal reference and "how to" guide. Details all phases of golf course design and construction, turf management, course administration, irrigation, equipment and disease and pest control. Fully illustrated. **\$74.00**



760 - TREE MAINTENANCE
by Pascal Pirone
The sixth edition of this guide for anyone involved in the care and treatment of trees. Special sections on tree abnormalities, diagnosing tree troubles, non-parasitic injuries and assessing the suitability of different trees. **\$49.95**



620 - TURF MANAGEMENT HANDBOOK
by Howard Sprague
Practical guide to turf care under both healthy and poor turf conditions. Chapters cover turf in cooler and warmer regions, fertilizer use, regular turf care, weed and disease control and special turf problems. Useful seasonal schedules for management of turf areas. **\$26.60**



225 - TURFGRASS MANAGEMENT REVISED
by A.J. Turgeon
Covers the latest developments in turfgrass science and technology. Heavily illustrated with dozens of new drawings. Provides specific recommendations for applying the newest pesticides, fertilizers and other materials to combat turfgrass problems. **\$54.95**



630 - TURFGRASS: SCIENCE AND CULTURE
by James Beard
Comprehensive basic text and reference source used in many leading university turf programs. Includes findings of current research compiled from more than 12,000 sources. **\$54.95**



110 - TURF MANAGERS' HANDBOOK-Second Edition
by Daniel and Freeborg
ENTIRELY UPDATED. A practical guide for the turf practitioner. Chapters on grasses, growth regulators and diseases have had extensive modification. Innovations resulting from research and practice have been added to reflect the current techniques available for turf managers. **\$32.95**

RETURN THIS COUPON TO: BOOK SALES, ONE EAST FIRST STREET, DULUTH, MN 55802

PLEASE SEND ME THE FOLLOWING BOOKS. MY PAYMENT* IS ENCLOSED.

Book Number and Title	Quantity	Price	Total Price

Domestic—*Please add \$3.50 per order plus \$1.00 per additional copy for postage and handling.

All others—*Please add \$5.00 per order and if ordering multiple copies, also add \$2.00 per additional copy to cover postage and handling.

Please allow 6-8 weeks for delivery. Prices subject to change. Quantity rates available on request.

Questions? Call 218-723-9471 or 9472

Total _____

Postage & Handling _____

Total Enclosed _____

PAYMENT MUST ACCOMPANY ORDER

Please charge to my Visa, MasterCard or American Express (circle one)

Account Number _____

Expiration Date _____

Name _____

Street Address _____

City _____

State _____

Zip _____

Phone Number () _____

Signature _____

Date _____



ADD MUSCLE TO YOUR WORK FORCE, GET A BIG BOSS

The term "labor-saving device" might have been coined to apply to the Polaris Big Boss. It's your worker of choice when human hands, arms and backs aren't quite enough, but a pickup or dump truck is too much. And it's a terrific recreational vehicle as well, able to haul an entire campsite in a single trip, or supply a remote hunting cabin with food and equipment for a week. For farms, construction



sites, back yards, or the back woods, a Big Boss gives you the extra strength you need to do what needs to be done.

Warning: ATV's can be hazardous to operate. For your safety: Never carry



passengers, avoid excessive speeds, and be particularly careful on difficult terrain. Polaris ATV's may not be ridden by people under 18 years of age. Polaris recommends that all ATV riders take a training course. For safety and training information, see your dealer or call Polaris at 1(800)328-9975. (In MN, 1(800)247-6670).

POLARIS
Believe It.

RATES: \$1.25 per word (minimum charge, \$40). Bold face words or words in all capital letters charged at \$1.50 per word. Boxed or display ads: \$105 per column inch-1x (one inch minimum); \$100-3x; \$95-6x; \$90-9x; \$85-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$20 to total cost of ad per issue. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9483. Fax Number 218-723-9437.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box in address.

BUSINESS OPPORTUNITIES

PROFITABLE BUSINESSES FOR SALE: All areas except Northeast. Owner financing/low down payment. Good terms. Call NOW on these business opportunities. Dougan 719-548-8888. **AFFILIATED BUSINESS CONSULTANTS, P.O.** Box 49457, Colorado Springs, CO 80949. 2/92

FOR SALE: Well established contracting and maintenance business servicing Chicago's exclusive and very wealthy North Shore suburbs. Must have good horticulture or landscape architectural training and experience. Send resume to LM Box 489. 2/92

DEALERSHIP OPPORTUNITY: There is currently an outstanding opportunity to own a Ditch Witch Dealership! If you know of someone interested, and need more information please contact: Milan Ray (402)895-2444. 2/92

LET THE GOVERNMENT FINANCE your new or existing small business. Grants/loans to \$500,000. Free recorded message: (707)448-0330. (OL8) 3/92

NOW... LEARN PROFESSIONAL LANDSCAPING AND GARDENING AT HOME! Accredited program provides thorough training in all phases of commercial and residential landscaping. Diploma awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept. A-578, 101 Harrison St., Archbald, PA 18403. 9/92

WANT A HIGH INCOME SECURE FUTURE? Here's your opportunity! Buy a well-established maintenance company in Baltimore, Maryland with \$30K down. Owner drew \$69K in 1991 on sales of \$129K. (410)987-7141. 2/92

For Sale: Landscape Maintenance Business in Denver, Colorado. Gross sales average \$225,000 for a seven month season. All commercial accounts. Excellent net income. Business has been in operation for ten years. For more information write P.O. Box 101992, Denver, Colorado 80250. 2/92

HELP WANTED

SALES/MANAGER LANDSCAPE MAINTENANCE: Looking for aggressive person with extensive background in sales for commercial grounds maintenance and landscape clientele. Experience should include client prospecting, contract negotiations, estimating, annual budgeting and a general working knowledge of all aspects of the grounds management industry. If you are seeking a career opportunity with an aggressive full-service firm, please send your resume to LM Box 490. TF

Need a general manager or trouble shooter for chemical lawn care? Need growth or increased profits? Need a cleaner, more productive company or if you want to ad a chemical lawncare division or start a new company call John at (208)338-5107. 2/92

Top Northern California based landscape maintenance company needs aggressive, strong-minded leaders. Opening for detail-oriented landscape maintenance personnel - Operations Managers, Supervisors, Crew Foreman; PCO license and horticultural degree helpful. You would join a group of hard-working, competitive minded team players in one of the fastest growing maintenance companies with 4 offices and 300 full-time personnel. Send resume to: Four Seasons Landscape & Maintenance, Inc., 777 W. San Carlos St., San Jose, CA 95126. Attn: James R. Marcus. (408)283-8800. 2/92

Searching for the right employee? Time for a new position? Contact **Florapersonnel, Inc.**, international search and placement firm for the landscape, irrigation industries and allied trades. **Confidential. Fee paid by employer.** Florapersonnel, Inc., 2180 W. 434, Suite 6152, Longwood, FL 32779-5008. Phone: (407)682-5151 Fax: (407)682-2318. TF

TURF SPECIALIST: Experience in the application of lawncare materials desired. Commercial applicators license and good communication skills a plus. Competitive hourly wage/full benefit program. For more information call 215-368-9333 or send resume to: P.O. Box 249, Kulpsville, PA 19446. 2/92

CITY OF URBANA JOB ANNOUNCEMENT: CITY ARBORIST. The City of Urbana's Public Works Department is looking for a qualified individual to fill the position of City Arborist. The person who fills this position will be responsible for the administration of the City's tree planting and maintenance program, supervision of divisional staff, administration of the Arbor Division budget, including special funds, and administration of the City's tree ordinance and standards and special projects. Interested candidates should hold a bachelor's degree with emphasis in forestry, ornamental horticulture, or appropriate biological science and three (3) years of work experience in arbor management. To apply, please submit resume, an introductory letter, salary history and expectations to: Ronald Gremore, Personnel Manager, City of Urbana, 400 South Vine Street, Urbana, IL 61801 before February 28, 1992. EOE. 2/92

OPERATIONS MANAGER/SUPERVISOR: Small growing maintenance company in Central Florida looking for an experienced hands-on manager, with future move into management. Excellent growth opportunity for right person. Salary, benefits plus bonuses. Come grow with us. Send resume to P.O. Box 878, Oviddo, FL 32765. 2/92

LAWN CARE SPECIALIST - INTEGRATED PEST MANAGEMENT SPECIALIST: Collier Arbor Care, Portland, Oregon, Since 1937. An industry leader in I.P.M. Two career positions available for outstanding individuals with 2-4 year Horticulture Degree. Minimum of two years experience in tree/shrub/lawn care. Candidates must be committed to highest industry standards of workmanship, safe work practices, and customer service. Excellent communication skills, sales ability. Excellent benefit package. Salary commensurate with experience. Send resume to: 9032 Southeast Division Street, Portland, Oregon 97266. 2/92

Innovative firm seeking Plant Health Care Director: Candidate should have an undergraduate degree, or equivalent, and in-depth knowledge of arboriculture and lawn care. Salary commensurate with experience. Send resume to: Mike's Tree Surgeons, Inc., 263 Park Street, Troy, MI 48083. 2/92

BRANCH MANAGER: For large southeast regional landscape maintenance contractor. Must have 3 years experience running a \$1,000,000 + branch. Must possess good operational and customer service abilities. Excellent salary and benefits. Send resume to LM Box 488. 2/92

LANDSCAPE MAINTENANCE SUPERVISOR: For multi-million dollar Florida landscape company. To handle field supervision for up to 5 crews. Knowledge of southern horticulture preferred. Salary + benefits. Send resume to: Mr. S. Khalsa, 1174 Florida Central Parkway, Longwood, FL 32750. 2/92

GROUNDS MAINTENANCE/LANDSCAPE/LAWN CARE- Expanding grounds management firm in Cincinnati and Columbus seeks qualified and experienced personnel to fill openings in Grounds Maintenance, Landscape Construction, Lawn Care, Irrigation and Flower Care. Quality conscious individuals knowledgeable in ornamentals, turfgrass, landscape installation, lawn mowing, irrigation service, pest management and flower care should respond. Outstanding compensation, year round work, benefits and advancement opportunities available. Letter or resume to **PRO-LAWN PROSCAPE**, 11488 Deerfield Road, Cincinnati, Ohio 45242; Attn: Clayton Sheeler. (513)489-2433, days. 2/92

LAWN CARE BRANCH MANAGER: Well established major company expanding in midwest and eastern cities desires ambitious, hands-on branch manager. Must have successful telemarketing experience in lawn care and be able to motivate both telemarketing and production employees. We care about our employees and offer high salaries and good benefits. Please reply to LM Box 474. 3/92

M.I.S. MANAGER: South Florida's premier landscape firm in operation since 1946 is looking for an individual experienced in green industry at designing, documenting, conversion and training of integrated computer systems. Need to upgrade RPG II programs or convert system. We are a full service firm offering landscape design & construction, maintenance, pruning, spraying, irrigation interiors, retail garden center and wholesale nursery. 3000+ customers, 1000+ vendors. Send resume with salary history to: Attn: Controller, Rood Landscape Co., Inc., P.O. Box 3768, Tequesta, FL 33469. 2/92

FOR SALE

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

It's a Sure Bet The World's Top Courses Aren't Cutting with a National Mower Because It's Pretty!



Discover why National Triplexes are the 1st Choice of the world's top turf professionals. Call today for a FREE video.

(612) 646-4079



NATIONAL MOWER COMPANY

SINCE 1919

700 Raymond Avenue
St Paul, Minnesota 55114
FAX (612) 646-2887

Premier Northeastern Illinois Maintenance and Architectural Landscape Company: Established commercial, industrial and corporate accounts. Motivated seller. **BUSINESS COUNSELORS, INC.** - 708-705-0808. 2/2

FOR SALE: 1985 Chevrolet 1 ton lawn spray truck. Diesel with 56,000 miles. 300 gallon fiberglass tank. D30 Hypro Pump. Hannay reel, 300' hose, 5.0 hp. Honda engine with oil alert. Asking \$8,850. Call (616)669-0500. 2/92

NEW TURF INSTALLING MACHINES: The TIM 750 installs 25 yard rolls 2.5 feet wide and 92 feet long. The new 48" machine installs 40 yard rolls 4 feet wide and 90 feet long. Perfect for athletic fields and golf course fairways. Less seams, drying and less labor with good soil contact and excellent customer satisfaction. You can't harvest and install turf faster, easier and with better quality. Call Jim Sterling 419-655-2020 or 419-257-2119 at Cygnet Turf, 4111 Inslay Road, North Baltimore, Ohio 45872 (video available). 2/92

NEW AND USED BROUWER EQUIPMENT: Mowers - VACS - Fork Lifts - Harvesters - and full line of replacement parts. Contact Ed or Glenn Markham at 1-800-458-3644. TF

JACOBSEN HF 15 Diesel, self propelled, hydraulic driven 7-gang fairway units; sharpened, lapped and ready for use. New paint, transmission recently overhauled. \$5,500, photo's available. Greenlawn Sod Co. (303)482-6574. 3/92

For Sale: Used Brouwer Sod Harvesters and Hitch-Hiker Forklifts. Many lines of equipment for sod growers as well as full line of Ford, Brouwer, and Kubota parts in stock. Huber Ranch Sod Nursery, Inc. Ph: 800-553-0552. 2/92

BENT GRASS available for immediate pick-up or delivery. For information call Jade Run Turf and Sod Farm: 800-332-1220. 2/92

HYDRO-MULCHERS AND STRAW BLOWERS: New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

ENGINE, EQUIPMENT, COMMERCIAL MOWER PARTS AND MORE! - Get your **FREE** catalog from Landscapers' Supply Corp. by calling 1-800-222-4303 or in New York 1-914-429-8300. 3/92

COMMERCIAL MOWER PARTS: * HA-801S Control handle \$2.99. OT-436S Oil filter-Kawasaki \$4.99. SA-101S Spindle bearing \$5.49. LC-50S Wheel belt-B, K, E \$9.95. LC-80S Blade to blade-52" Bu \$3.99. LC-201AS Small idler-B, K, E \$4.99. CC-841S Grass bag-Snapper \$17.95. Offer expires March 31, 1992. **FREE CATALOG: 1-800-343-4333. LAWN CARE PARTS UNLIMITED.** 2/92

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

PRESIDENT'S ROLEX: Exact replica. Satisfaction guaranteed. (Limit 1). Send \$24.95 to Royal Products, 665 River Divide, Sevierville, TN 37862. 1-615-429-3017. 2/92

SPYDERS - New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, heavy duty Wilton Caster Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates. We repair and rebuild hydraulic pumps and motors for your Spyder. Same day service. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363; 1-800-397-7509. 2/92

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, tall fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc., (Philadelphia Area) 215-721-4444. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. **Wolbert & Master, Inc.,** P.O. Box 292, White Marsh, MD 21162. 301-335-9300, 1-800-234-7645. TF

EDUCATIONAL OPPORTUNITIES

GRAYSON COLLEGE, Denison, Texas: Two-year technical program in Golf Course and Turfgrass Management. 18-hole golf course on campus. Dormitories, placement assistance, financial aid and scholarships available. Contact: GCC, 6101 Grayson Drive, Denison, TX 75020. 903-463-8653. 4/92

MISCELLANEOUS

Improve Employee Performance, Prevent Accidents, Increase Profits...with effective video training. Get your **FREE** copy of "How To Show Video For Maximum Impact" plus a **FREE** catalog of over 110 landscape training videos, all Satisfaction Guaranteed. Call 1-800-235-4146 or write VEP, 82T-1, California Polytechnic State University, San Luis Obispo, California 93407 TODAY. 6/92

FREE PARTS CATALOG-- If you own a 36"-48"-52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BOBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Massachusetts 413-583-6100. PRECO DISTRIBUTORS, 97 Center Street, Ludlow, MA 01056.** TF

SOFTWARE

BOTANICUS SOFTWARE programs for the landscaper requiring IBM or clone, hard disk & printer. **Botanicus-The Tropical Plant Encyclopedia Release 1.9.** Over 800 trees, shrubs, palms, grasses, weeds & wild flowers in easy to use format with custom report options. \$49.95 + \$2.50 S/H. Tank-mix-Pesticide Formula Calculator. Select formula, enter data for exact amount of formulation. Mix 1 pint or 1000 gallons. \$24.95 + \$2.50 S/H. P.O. Box 39619, Fort Lauderdale, FL 33339. 2/92

SIMPLE, SIMPLE, SIMPLE MEANS PROFITS, PROFITS, PROFITS

Superscape Landscape Management System offers the Landscape Professional the following:

- ✓ Excellent Mgmt. Information
- ✓ Large Time Savings
- ✓ Increased Sales
- ✓ Reduced Training Costs
- ✓ Reduced Support Costs
- ✓ Ease of Use
- ✓ Our Users Love Us
- ✓ Macintosh Window Environment



Benefits too numerous to list. Simply the best software in the Landscape industry.

Don't buy until you call.

SoftQuest, Inc.

1-800-580-5880

Fax 512-452-2378

8711 Burnet Rd., Suite F72

Austin, TX 78758

REPS WANTED

CONWED FIBERS: A leader in Erosion Control/Revegetation products seeks Territory Sales Representative. Experience in the industry a plus. Excellent opportunity. Salary, commission, vehicle and full benefit package provided. Send resume to Walter Butman, Sales Manager, Conwed Fibers, 1985 Tate Blvd. SE, Suite 350, Hickory, North Carolina 28601. 2/92

USED EQUIPMENT

For Sale: Low volume, lawn spray trucks with chemical injection systems. 1 - 1983, 2 - 1985 Ford Rangers, 1 - 1985 Chevy S10. All in good shape, ready to go to work. Upgrading fleet. \$3,000 - \$6,000 OBO. 219-926-2220. Ask for Keith Hundt. 2/92

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Sky-workers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bean 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-All Forestry Bucket Trucks, Chipmore Wood Chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCKS: Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Asplundh (Morbark Disc Type), New Asplundh Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as-is or reconditioned. Opdyke's, Hatfield (Philadelphia Area), 215-721-4444. TF