PRODUCTS

Measuring device is accurate to the inch
Stanley Tools now offers a measuring wheel to measure distances quickly and accurately. The wheel (Model 39-012) uses a precision-calibrated, push-button resettable counter that automatically records measurements in feet and inches, up to 1,000 feet. The unit features a wide, one-foot circumference wheel rimmed with a Neoprene tire. It also comes with a telescoping handle, from 22 to 36 inches.

Aerating cores eliminated by pulverizing action
The Lawn Genie is a pick-up sweeper/mower from Mathews Company that eliminates aerating cores with one pass down the fairway.

When a damper is in the open position, the hammer action of the Genie’s free-swinging flail knives pulverizes the cores and returns most of the soil to the ground. Vacuum paddles create a vacuum to pick up thatch and grass. The damper can also be closed to deposit the pulverized cores over ground.

Mathews says tractor-powered Genies in 60-inch and 72-inch widths with Category 1, 3-point hitches and 540 rpm PTO are being used to remove cores on golf courses and other fine turf areas in parks and on playing fields. They are also used to pick up leaves, twigs and other debris.

Splice kits ideal for irrigation work
Direct Bury Splice Kits with Scotchlok R connectors permit fast, simple installation of underground electrical splices for use in projects of 30 volts or less.

The kit, from 3M’s Electrical Products Division, requires no crimper tool or other equipment to make quick, reliable splices. The procedure involves stripping wires, twisting on a Scotchlok connector, then inserting the connector into a tube that has been pre-filled with insulating gel. The tube cover is snapped shut and the entire assembly is buried. Locking fingers in the tube hold the Scotchlok connector in place and the closed tube cover provides strain relief. The pre-filled tube eliminates the problem of installers using too much or too little gel.

The splices are designed to protect against corrosion failure. Effective application range is 32 to 120°F.

Circle No. 202 on Reader Inquiry Card

Brochure details features of new tractor series
The new Jaguar 4000 series tractor is featured in a brochure from Ransomes. Information is provided on the four-mower line, along with detailed specification data.

The Jaguar 4000 is a premium machine incorporating the best in rotary mowing technology. Ransomes claims. Mowing decks of either 61” or 74” are available. The 74” deck has a deepdraft design to ensure that all clippings are discharged out the chute, minimizing clumps.

Irrigation hose works in tight quarters
The Super Blue Flex Hose is the newest product from Hardie Irrigation. Hardie says the hose is extremely flexible, easy to work with and ideal for installing sprinklers in tight quarters. The Super Blue Flex Hose is compatible with all fittings, including Olson E-Z, ELL, Dura, Toro and Rain Bird.

Each coil is wrapped in lengths of 100 feet, and unwinds easily from the center of the coil.

continued on page 104
Sweeper-mower new for core clean-up
Mathews Company of Crystal Lake, Ill. has published an illustrated brochure describing the use of the M-C Lawn Genie in sweeping up and pulverizing aerating cores on golf course fairways. How this sweeper-mower solves the problem of getting rid of cores is shown in photos and text.
Circle No. 213 on Reader Inquiry Card

New fungicide formula called more versatile
A new formulation of Elanco's Pipron is now available, with a label upgrade from "danger" to "warning." The new Pipron does not have any re-entry restrictions in states in which those laws apply.
Elanco says Pipron controls powdery mildew on a variety of greenhouse ornamentals, and helps restore luster on most varieties of greenhouse roses.

Used for 20 years in greenhouses, Pipron has shown no evidence of fungus resistance. It is ideal for rotation with other fungicides. It can be used in conjunction with Rubigan E.C. to stop powdery mildew. It can be used in conjunction with Landcadd and AutoCad to develop realistic "video imaging" views of a site. Links will also be provided to the text-based plant database currently offered with Landcadd.
Circle No. 208 on Reader Inquiry Card

Residue detector gives results in minutes
A new method for measuring insecticide residue can detect 80 percent of all U.S. registered insecticides, according to EnzyTec, Inc.

The product is the size and shape of a small ticket, and can detect the presence or absence of the carbamate, thiophosphate and organophosphate insecticides. Detection range is up to 1 to 10 parts per billion. The ticket detects pesticides in air, water, soil or on surfaces, depending on the technique used.

According to Elizabeth Burkett, marketing manager for EnzyTec, the detection system can be used in a number of ways by golf and grounds maintenance professionals. For example, workers can efficiently monitor the need to change filters in respirators. "Placed inside the facemask, away from the nose and mouth, the detector disc allows an applicator to check the effectiveness of his respirator filter and lets him know when to change it," says Burkett. "A white result on the detector ticket indicates the need for a filter change, while a blue result indicates an effective filter."

EnzyTec says the test can also provide superintendents with a method of monitoring golfer exposure to insecticides applied to a golf course over the golfing season.
They are available in kits of 10, 25, 50 or 100 tickets.
Circle No. 207 on Reader Inquiry Card

Save water and energy with flow-regulated unit
Netafim Irrigation's Dan 2001 Micro-Sprinkler is flow regulated for all terrain with high uniformity and protection from sand and insects.
According to Netafim, the Dan 2001 is ideal for application in orchards, vineyards, greenhouses and nurseries and for micro-climate control. It easily retrofits many existing irrigation systems, and the large nozzle diameters and self-cleaning design reduce chances of clogging.

The sprinkler has low precipitation rates for effective soil penetration. Its interchangeable orifices require no tools for disassembly. The Dan 2001 is fully flow compensating over a pressure range of 20-50 psi, assuring balanced water distribution.
Circle No. 214 on Reader Inquiry Card

Areameter records speed, time and distance traveled
The AMC 100 Areameter system is now available from Warner Electric/Dana Corporation. The Areameter can be mounted on a variety of vehicles to measure, monitor and record the area traversed by the vehicle, as well as the speed, time and distance.
Applications for the Areameter in-
clude measurement of farm land for precision application of seed and fertilizer, measurement of open areas to determine the amount of material required for paving, and maintenance requirements for large landscaped areas such as golf courses.

The first time the system is used, it measures and records the work area to establish a baseline of information for subsequent operations.

New mower line features three adjustable models
A new line of commercial grade walk-behind mowers is now available from Woods. Mowing widths are 36, 48 and 61 inches, with adjustable cutting heights from 1/2 to 4 inches.

A heavy duty hydrostatic transaxle drive provides smooth operation, fast response and eliminates clutching. One lever controls speed, from 0 to 6 mph and up to 2 mph in reverse. Dual disc brakes are employed for precision steering.

Traction is improved with 16-inch tires. An oil bath gear drive is used to drive both wheels to assure straight tracking.

The mower deck on these units is welded from 10-gauge steel, with double reinforced side skirts.

Kohler provides the power.

Hand pump designed as bacteria fighter
A new prototype of the Renson hand pump that is protected from contamination has been developed by F.R. Industries of Pittsburgh and French manufacturer Renson.

The great outdoors has a wide range of turf conditions. So where do you turn for one superior, yet economical feeding? Greenskeeper 20-4-10. This homogeneous fertilizer contains 40% organic nitrogen and is formulated for immediate turf green-up and sustained feeding. Yet it is cost-efficient for use on a diversity of turf areas. From your source for premium quality turf products.
Choose The RIGHT PLASTIC FENCE

IDEAL FOR GOLF TOURNAMENTS and special events; construction, maintenance, landscaping and newly seeded areas; snow and sand control.
• Variety of styles, colors, heights, lengths and weights.
• Low cost per lineal foot.
• Easy to install, take down and store.
• Washes clean for repeated use.

PLASTIC SAFETY SYSTEMS, INC.
EXPRESS

GUARANTEED SHIPMENT WITHIN 48 HOURS ... OR WE PAY THE FREIGHT!

CALL TOLL FREE 1-800-662-6338
P.O. Box 20140 Cleveland, Ohio 44120
Phone 216/231-8590 • Fax 216/231-2702

PLASTIC SAFETY SYSTEMS, INC.
GUARANTEED SHIPMENT WITHIN 48 HOURS ... OR WE PAY THE FREIGHT!

PRODUCTS from page 105

The opening around the shaft has been effectively sealed and an O-ring has been installed inside the shaft opening.

F.R. Industries says the pump improves the quality of drinking water and reduces the cost of maintenance.

In November 1988, according to F.R. Industries, the Delaware Bureau of Environmental Health stated that the Renson pump had met the sanitary design requirements necessary to ensure public health.

Circle No. 211 on Reader Inquiry Card

Keep debris in place with sweeper apron

Parker Sweeper Company’s Sweep-A-Lawn lawn sweeper keeps grass and leaves in place and safe from swirling winds.

Elastic cords are anchored through grommets at both upper corners of the wind apron and are secured to the upper basket rod with hooks on each side. The wind apron fits snugly and is easily removed for emptying.

Parker says the Sweep-A-Lawn can be used as either a push or trailing sweeper. Hitch for the trailing sweeper is optional. Sweeping width is 30 feet and the basket holds 4.4 cubic feet of material.

Circle No. 212 on Reader Inquiry Card
BUSINESS OPPORTUNITIES

In Mid-Western Wisconsin: Well established landscaping business averaging 110K per year, located in rapidly growing city, 45 miles East of Mpls., St. Paul. Includes all landscaping equipment, vehicles, nursery stock, snowblowing business, etc. Also includes 5 bedroom home on 3 acres with buildings, spa, swimming pool, fireplace. **Great Opportunity.** $179,000. 715-235-7307. 9/89

**CURB KING:** Curbing machine that lays continuous concrete landscape edging. Simplifies the installation of concrete borders. Low investment, high returns. For information call 303-434-5337 or send request to McKay Golf and Country Club, Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF


**CURB MATTE - THE MONEY MACHINE:** Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders. Low investment, high returns. For information call 1-800-780-5120. Applications for residential and commercial settings, golf courses, etc. Turn $5,000-$10,000 equipment purchase into $50,000-$100,000 potential annual income. (801)273-3938. 9/89

**103 ACRE TURF FARM FOR SALE:** Southwestern Ohio, established quality, elite bluegrass blend sod. Large charming country home, good water irrigation potential. Send replies to: P.O. Box 111, Springboro, Ohio 45066. 9/89

EDUCATIONAL OPPORTUNITIES

**LANDSCAPING TRAINING OPPORTUNITY:** Learn Landscaping at Home. At completion of study, certificate awarded. Get into fascinating environment, looking for hard working individual with minimum 2 years experience in nursery industry. Responsibilities: customer sales and service, material handling and maintenance; deal with people and run small crews. Excellent salary and benefits. Contact Bissett Nursery, Holtville, NY, Tel. (516)289-3500. 9/89

**NURSERY FOREMAN:** Bissett Nursery Corp., large rewholesaler of nursery stock and related goods, looking for hard working individual with minimum 2 years experience in nursery industry. Responsibilities: customer sales and service, material handling and maintenance; deal with people and run small crews. Excellent salary and benefits. Contact Bissett Nursery, Holtville, NY, Tel. (516)289-3500. 9/89

**HORTICULTURE INSTRUCTOR:** Virginia Western Community College, a growing comprehensive community college located in Roanoke, VA, serving a population of approx. 250,000 and employing approx. 8000 students for fall semester, is accepting applications for a horticulture instructor. This is a full-time, nine-month teaching position responsible for course assignments in landscape and related support courses in the college's A.S.S. degree program in Horticulture Technology. Responsibilities also include administrative duties in recruitment, marketing, and program expansion. Minimum requirements: Bachelor's degree with a major in horticulture; minimum two years of occupational experience in ornamental horticulture; excellent teaching skills; and ability to help the department expand and market its curricular offerings. Commitment to instruction, student learning, and academic advising of students in community college setting is essential. Good communication and interpersonal skills are basic to this position. Contract to begin, preferably, January 2, 1990, but no later than August 16, 1990. For state application contact WVCC Personnel Office, P.O. Box 14005, Roanoke, VA 24038 or phone 737-857-7282. State application, resume, and transcripts of all college coursework completed must be submitted by Friday, September 29, 1989, EEO/AA. 9/89

Ohio landscape construction company wants to expand into landscape maintenance and is interviewing Managers and Supervisors. Excellent compensation package. Send resume or letter describing your experience to: Landscape Managers, 11738 Lake Ave., Suite 203, Lakewood, Ohio 44107. 10/89

**Industrial Herbicide/Applicator.** Job openings for quality Herbicide Manager/Applicators (in the Southeast, Northeast, and Midwest) Must be motivated and seek a challenging Mechanical ability desirable. Send resume or call Weeds Inc., 520 West Cobbs Creek Parkway, Yeard, PA 19050. (215)727-5539. 9/89

**“Consider all of your employment options in the irrigation and landscape industries. Call Flora-personnel, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. Flora-personnel, Inc., P.O. Box 1732, 1450 S. Woodland Blvd., Suite 201, Deland, FL 32717-1732, (904)738-5151, Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC.”** TF

**LANDSCAPE MANAGEMENT SALESPERSON:** Leading Kansas City Landscape Company has immediate opening for talented, experienced, and aggressive person in Landscape Management Sales. B.S. in Horticulture or related field preferred. Salary, incentive, benefits. Send a resume with experience and salary history to the address listed. HERMES LANDSCAPING, P.O. BOX 14336, LENEXA, KS 66215. 913-888-2400. 9/89

**GROUNDS AND MAINTENANCE SUPERINTENDENT:** Hands-on position with beautiful, growing, progressive, privately-owned Cemetery. Responsible for supervising 10-12 people, and all grounds and equipment maintenance. Must have related experience, organization and planning skills, and strong motivation. Send resume and cover letter to Reethaven Mortuary and Cemetery, 11800 W. Highway 54, Wichita, KS 67209. 9/89

**HELP WANTED**

**NEED LANDSCAPE WORKERS?** We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! AMIGOS 214-234-0500. 10/89

**Lawn Doctor, Inc.** needs a graduate Agronomist with a minimum BS Degree for National staff work with on-the-job training. Irvine, CA Area. Entry level. Good opportunity. Send resume and related documentation to John Buechner, Lawn Doctor, 73 Atlantic Avenue, Mastic, NY 11761. 9/89

**Lawn Doctor, Inc.** needs a graduate Agronomist with a minimum BS Degree for National staff work with on-the-job training. Irvine, CA Area. Entry level. Good opportunity. Send resume and related documentation to John Buechner, Lawn Doctor, 73 Atlantic Avenue, Mastic, NY 11761. 9/89
GROUND MAINTENANCE PRODUCTION MANAGER: Orlando, Florida Landscape Maintenance firm has position available for proven manager/leader. We are a rapidly growing company needing a team player capable in all areas associated with landscape maintenance. Abilities must include: planning, scheduling, training, purchasing, client relations, and quality control. Starting salary is $30,000 plus. Vehicle and benefits provided. Applicants please respond to LM Box 472. 9/89


FOR SALE: 1989 Lesaco 500, 9 bladed reels, low hours. Also 1985 Ryans Greensair II - completely rebuilt. (413)568-1638. 9/89

ATTENTION LANDSCAPERS: FREE CATALOG Wholesale pricing on blades, belts, catchers, tires and more. Over 500 guaranteed parts to fit Bobcat, Bunton, Exmark, Deere, Scag and other riders and walk behinds. Outstate Call 1-800-343-4333. New and used.

JAMES LINCOLN CORPORATION 1-800-343-4333

We've got your parts!! 11/89

Lawn Mowing/Maintenance and snow removal business. Established 1966. Owner wants to retire and will consider working with buyer. Doing about 100K per year. Location Southwestern Michigan. Call 616-651-8005. 9/89

88 FORD 5610 NUNES MOWER Designed to mow large areas of turf grass. 17 foot cutting width. Cutting speed up to 6 mph. Large flotation tires. Excellent condition. Artistic Maintenance 714-458-2605

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Olinger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266.


FOR SALE: Landscape Construction Co. Northern Illinois. Owner retiring. (312)469-5812. 10/89

Bowie Hydromulcher 1100: Trailer mounted with extra duty suspension and extra wide tires, Kubota Diesel powered with heavy duty clutch and powertrain, centrifugal pump and electric hose reel with hose. Well maintained. No rust. $11,900. Call Gary at (317)873-5231. 9/89

Finn Hydroseeders, Mulch Spreaders, Krimmers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Park, Michigan. 1-800-824-9029. 9/89

ATTENTION GOLF SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda & fire ant free, Beauty Lawn. Zoysia (Cincinnati) 1-513-424-2052. 12/89

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement, finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979.

Toro Parkmaster: 1975 7 gang, New reels & bed knives. Excellent condition. $6,000. Also, Roseman Gang Mowers, 38 units. Good condition. $200 each. 216-598-7155. 9/89

Established, 30-year profitable tree business (summers) and snow plowing (winters) for sale due to pending divorce. Pittsburgh, PA. Have all equipment, vehicles and loyal clientele. Annual revenue near $70,000. Must sell ASAP. Will sacrifice for $50,000 negotiable. $25,000 down; $25,000 in 12 months. Call Dave 412-766-6414.

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756.

NEW AND USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7029 Cippewa Road, Orrville, Ohio 44667. 9/89


ATTENTION LANDSCAPERS: FREE CATALOG Wholesale pricing on blades, belts, catchers, tires and more. Over 500 guaranteed parts to fit Bobcat, Bunton, Exmark, Deere, Scag and other riders and walk behinds. Outstate Call 1-800-343-4333. New and used.

JAMES LINCOLN CORPORATION 1-800-343-4333

We've got your parts!! 11/89

ATTENTION LANDSCAPERS: FREE CATALOG Wholesale pricing on blades, belts, catchers, tires and more. Over 500 guaranteed parts to fit Bobcat, Bunton, Exmark, Deere, Scag and other riders and walk behinds. Outstate Call 1-800-343-4333. New and used.

JAMES LINCOLN CORPORATION 1-800-343-4333

ATTENTION LANDSCAPERS: FREE CATALOG Wholesale pricing on blades, belts, catchers, tires and more. Over 500 guaranteed parts to fit Bobcat, Bunton, Exmark, Deere, Scag and other riders and walk behinds. Outstate Call 1-800-343-4333. New and used.

JAMES LINCOLN CORPORATION 1-800-343-4333

ATTENTION LANDSCAPERS: FREE CATALOG Wholesale pricing on blades, belts, catchers, tires and more. Over 500 guaranteed parts to fit Bobcat, Bunton, Exmark, Deere, Scag and other riders and walk behinds. Outstate Call 1-800-343-4333. New and used.

JAMES LINCOLN CORPORATION 1-800-343-4333

ATTENTION LANDSCAPERS: FREE CATALOG Wholesale pricing on blades, belts, catchers, tires and more. Over 500 guaranteed parts to fit Bobcat, Bunton, Exmark, Deere, Scag and other riders and walk behinds. Outstate Call 1-800-343-4333. New and used.

JAMES LINCOLN CORPORATION 1-800-343-4333
BRUSH CHIPPERS-STUMP CUTTERS: NEW/USED/TRADE. Stocking full line of Brush Bandit Disc Chippers, 6 in.-12 in. capacity. Rayco Stump Cutters from 20 HP to 75 HP. Hawkenst Enterprises, P.O. Drawer 766, Plymouth, NH 03264. Or call (800)258-8970. 10/89

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Odpkye's, Hatfield (Philadelphia Area) 215-721-4444.

EXPERIENCED MANUFACTURER'S REPRESENTATIVE: If you are successful in selling specialty turf products to golf courses, landscape and lawn care customers, you can earn high commissions by selling "VITERRA GELSCAPE", the best water management superabsorbent, and AGLUKON's turf micronutrient suspensions. Training, leads, technical support provided. New territories open. Reply on letterhead stating present product lines you represent. AGLUKON USA, Division NOR-AM Chemical Company, 50 N. Harrison Avenue, Congers, NY 10920. 9/89

LANDSCAPE TRAINING VIDEOS
Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, basic landscape plan drawing, etc. ENGLISH AND SPANISH. Write for free brochure.

C.D. Anderson Landscape Videos
515 Ogden Avenue
Downers Grove, IL 60515
1-800-937-0399

REPS WANTED
Territory Sales Representatives
Industry leader in revegetation and erosion control products is seeking territory managers for the Northeast and Southeast U.S. Regions. Experience or education in landscape, horticulture or related field a plus. Excellent compensation and benefits package. Send resume to:
Mr. Butman, Regional Sales Manager
Convex Fibers
1138 Thornwood Ct., Lake Zurich, IL 60047
(E.O.E.) 9/89

FREE PARTS CATALOG-- If you own a 36"-48"-52" walk behind mower and you feel you're paying too much for parts, call Precio Distributors toll-free and request our parts catalog.

WANTED:
Large Lindig and Royer Shredders.
Lewis Equipment. 320 Third Street S.W., Winter Haven, FL 33880. (813)294-5893. 11/89

WANTED: We're looking for special energetic individuals to fill our full-time sales representative positions. If you are a self-motivated, "people" person, we offer a great opportunity for interesting and challenging work in either our northern or southern California territories. Target Specialty Products is a full-line distributor of specialty agricultural chemicals and supplies. Degree in one of the biological sciences required. Ornamental/nursery experience is preferred. Salary commensurate with experience, plus commission and auto. Excellent company benefits, including medical and dental coverage, profit sharing and incentives. Send resume to Target Specialty Products, P.O. Box 1117, Centere, CA 90702. 9/89

SERVICES
TURFGRASS PRODUCT MARKET CONSULTANT: Dr. William Barone, Box 6841, Leawood, KS 66206, 913-341-3319. 9/89

MISCELLANEOUS

send a Classified Advertising message... 
...write here.

(Please Print)

1. Number of insertions: (circle) 1 2 3 6 12 TF (Til Forbid)
2. Start with (month) issue. (Copy must be in by 5th of month preceding)
3. Amount enclosed: $________

To keep our rates as low as possible, payment must accompany order.

SIGNATURE ___________ DATE __________
NAME __________________ COMPANY __________________
STREET __________________________
CITY __________________ STATE ______ ZIP _______
PHONE NUMBER __________

MAIL AD COPY TO: Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802.

RATES: $1.20 per word (minimum charge, $35). Boldface words or words in all capital letters charged at $1.45 per word. Boxed or display ads: $100 per column inch, one time; (one inch minimum); $95, three times; $90, six times; $85, nine times; $80, twelve times. (Frequencies based on a calendar year). For ads using blind box number, add $15 to cost of ad.
### Advertiser Index

<table>
<thead>
<tr>
<th>NO.</th>
<th>ADVERTISER</th>
<th>PAGE NO.</th>
<th>ADVERTISER</th>
<th>PAGE NO.</th>
<th>NO.</th>
<th>ADVERTISER</th>
<th>PAGE NO.</th>
</tr>
</thead>
<tbody>
<tr>
<td>101</td>
<td>Air-O-Later</td>
<td>56</td>
<td></td>
<td></td>
<td>124</td>
<td>Elanco Products Co./Gallery</td>
<td>20-21</td>
</tr>
<tr>
<td>102</td>
<td>American Cyanamid Co.</td>
<td>85</td>
<td></td>
<td></td>
<td>126</td>
<td>Excel Industries, Inc.</td>
<td>19</td>
</tr>
<tr>
<td>171</td>
<td>Associated Landscape Contractors of America</td>
<td>89</td>
<td></td>
<td></td>
<td>134</td>
<td>E-Z-GO Div. of Textron</td>
<td>36</td>
</tr>
<tr>
<td>104</td>
<td>Aquaportal Systems</td>
<td>55</td>
<td></td>
<td></td>
<td>127</td>
<td>Finn Corp.</td>
<td>51</td>
</tr>
<tr>
<td>105</td>
<td>Aquatrols Corp. of America, Inc</td>
<td>69</td>
<td></td>
<td></td>
<td>128</td>
<td>Ford New Holland</td>
<td>23</td>
</tr>
<tr>
<td>106</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>129</td>
<td>Gooszen Industries</td>
<td>52</td>
</tr>
<tr>
<td>107</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>130</td>
<td>Grasshopper Co.</td>
<td>44</td>
</tr>
<tr>
<td>108</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>131</td>
<td>Great Plains Manufacturing</td>
<td>46</td>
</tr>
<tr>
<td>109</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>132</td>
<td>Howard Johnson</td>
<td>80-81</td>
</tr>
<tr>
<td>110</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>133</td>
<td>Jacobsen Div. of Textron</td>
<td>63</td>
</tr>
<tr>
<td>111</td>
<td>Ciba Geigy Corp./Subdue</td>
<td>78-79</td>
<td></td>
<td></td>
<td>272</td>
<td>Jacklin Seed Co., CV4</td>
<td>84</td>
</tr>
<tr>
<td>112</td>
<td>Continental Bridge</td>
<td>28</td>
<td></td>
<td></td>
<td>135</td>
<td>KLM Bio-Systems, Inc.</td>
<td>88</td>
</tr>
<tr>
<td>113</td>
<td>Cub Cadet Corp.</td>
<td>CV3</td>
<td></td>
<td></td>
<td>136</td>
<td>Kubota Tractor Corp.</td>
<td>65</td>
</tr>
<tr>
<td>114</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>137</td>
<td>Lawrence, Inc.</td>
<td>22</td>
</tr>
<tr>
<td>115</td>
<td>Cushman</td>
<td>41</td>
<td></td>
<td></td>
<td>138</td>
<td>Lebanon Chemical Co.</td>
<td>105</td>
</tr>
<tr>
<td>116</td>
<td>Cushman</td>
<td>49</td>
<td></td>
<td></td>
<td>139</td>
<td>Lesco, Inc.</td>
<td>61</td>
</tr>
<tr>
<td>295</td>
<td>Cushman</td>
<td>59</td>
<td></td>
<td></td>
<td>290</td>
<td>Lombardini USA, Inc.</td>
<td>45</td>
</tr>
<tr>
<td>296</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>140</td>
<td>Maryuama Manufacturing Co., Inc.</td>
<td>57</td>
</tr>
<tr>
<td>118</td>
<td>Deere and Co., John</td>
<td>32-33</td>
<td></td>
<td></td>
<td>141</td>
<td>Mobay Corp./Dyrene</td>
<td>75</td>
</tr>
<tr>
<td>119</td>
<td>Delavan</td>
<td>14</td>
<td></td>
<td></td>
<td>142</td>
<td>Monsanto Co./Expede</td>
<td>2-3</td>
</tr>
<tr>
<td>120</td>
<td>Elanco Products Co./Surflan</td>
<td>91</td>
<td></td>
<td></td>
<td>143</td>
<td>Monsanto Co./Roundup</td>
<td>2-3</td>
</tr>
<tr>
<td>121</td>
<td>Elanco Products Co./Surflan</td>
<td>73</td>
<td></td>
<td></td>
<td>144</td>
<td>National Mower Co.</td>
<td>35</td>
</tr>
<tr>
<td>122</td>
<td>Elanco Products Co./Rubigan</td>
<td>73</td>
<td></td>
<td></td>
<td>145</td>
<td>National Mower Co.</td>
<td>37</td>
</tr>
<tr>
<td>123</td>
<td>Elanco Products Co./Rubigan (Regional)</td>
<td>83</td>
<td></td>
<td></td>
<td>146</td>
<td>National Mower Co.</td>
<td>39</td>
</tr>
<tr>
<td>148</td>
<td>Northrup King Co.</td>
<td>96</td>
<td></td>
<td></td>
<td>147</td>
<td>Nor Am Chemical Co.</td>
<td>77</td>
</tr>
<tr>
<td>149</td>
<td>Olathe Manufacturing, Inc.</td>
<td></td>
<td></td>
<td></td>
<td>150</td>
<td>Oregon Tall Fescue Commission</td>
<td>18</td>
</tr>
<tr>
<td>125</td>
<td>Par Ex</td>
<td>15</td>
<td></td>
<td></td>
<td>151</td>
<td>Pickseed West, Inc.</td>
<td>16-17</td>
</tr>
<tr>
<td>155</td>
<td>Plastics Safety Systems, Inc.</td>
<td>106</td>
<td></td>
<td></td>
<td>152</td>
<td>Polaris Industries, Inc.</td>
<td>87</td>
</tr>
<tr>
<td>154</td>
<td>Precision Labs, Inc.</td>
<td>74</td>
<td></td>
<td></td>
<td>153</td>
<td>Pro Seed, Inc.</td>
<td>22</td>
</tr>
<tr>
<td>156</td>
<td>Promark Products, Inc.</td>
<td>50</td>
<td></td>
<td></td>
<td>157</td>
<td>Ransomes, Inc.</td>
<td>67</td>
</tr>
<tr>
<td>273</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>158</td>
<td>Sandoz Crop Protection</td>
<td>12-13</td>
</tr>
<tr>
<td>159</td>
<td>Scag Power Equipment</td>
<td>53</td>
<td></td>
<td></td>
<td>160</td>
<td>Scotts Turf, O.M.</td>
<td>24-25</td>
</tr>
<tr>
<td>161</td>
<td>Service Master Co.</td>
<td>99</td>
<td></td>
<td></td>
<td>162</td>
<td>Te 2 Green Corp.</td>
<td>CV2</td>
</tr>
<tr>
<td>163</td>
<td>Toro Co.</td>
<td>6-7</td>
<td></td>
<td></td>
<td>166</td>
<td>Telemark, Inc. (Regional)</td>
<td>93</td>
</tr>
<tr>
<td>167</td>
<td>Turf Merchants, Inc.</td>
<td>95</td>
<td></td>
<td></td>
<td>164</td>
<td>Turf Seed, Inc.</td>
<td>5</td>
</tr>
<tr>
<td>168</td>
<td>Verto Drain</td>
<td>70</td>
<td></td>
<td></td>
<td>169</td>
<td>Walker Manufacturing</td>
<td>68</td>
</tr>
<tr>
<td>170</td>
<td>Wells Cargo Inc.</td>
<td>54</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.

---

**Grounds Managers**

**This Is What PGMS Is Doing For You**

If you haven't checked out the Professional Grounds Management Society recently, then you're in for a surprise. We're offering a bundle of new benefits that make joining PGMS more rewarding than ever! Here's what we've been up to and how you can benefit:

**ANNUAL CONFERENCE AND TRADE SHOW** - The yearly forum bringing together grounds managers, top speakers, and suppliers for the sharing of knowledge and ideas.

**NEWSLETTERS** - A newsletter is mailed monthly to keep members current on the affairs of the Society and the latest developments critical to successful grounds management.

**CERTIFICATION** - Voluntary peer review of acceptable competence to enable you to become a Certified Grounds Manager.

**RESEARCH AND SURVEYS** - Information on operational practices is gathered for dissemination of all members.

**INSURANCE** - Included in your membership fee of $5,000.00 accident and dismemberment insurance.

No matter how large or small your operation, PGMS is your source for the best, most meaningful grounds management information and help. Your membership investment goes to work for you immediately - that's the PGMS promise. Join now and grow with us!

---

Send me more information on what PGMS can do for me.

Name __________________________

Company ________________________

Street __________________________

City & State _____________________

Zip ____________________________

Phone __________________________