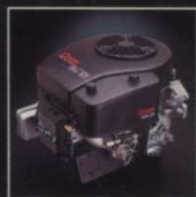




THE CHOICE OF LEADERS

Strong.
Dependable.
Always ready.
Constantly challenging the future.
Searching for better ways.
The symbol of performance.
Power. Precision.
Quiet. Enduring.
The trusted leader.

Onan
Engines



5 - 12.5 hp Single Cylinder Elite



16 - 24 hp Twin Cylinder Performer

Onan Corporation • 1400 73rd Avenue N.E.
Minneapolis, Minnesota, USA 55432

Telephone: 612-574-5000 • Telex 275477 • Cable ONAN

Circle No. 261 on Reader Inquiry Card

PUT YOUR MONEY WHERE YOUR GRA\$\$ IS AT FTGA '89

Florida Turfgrass Association Annual Conference and Show
October 8-11, 1989 • Tampa, Florida

*The Largest Turfgrass Conference in the Southeast
Latest Facts About Warm-Season Turf • Industry Trends
Research Updates • Management Techniques and Practices*

SEVEN NEW WORKSHOPS!

Broad range of topics make these popular, in-depth sessions a must — Aquatic Weeds, Electrical Equipment Repairs, Disease, Nematodes, and Insects, Landscape Plants, Labor Relations, even Personal Money Management. Workshops are open to FTGA members, but be sure to pre-register if you want to attend!

EDUCATIONAL SEMINARS THAT REALLY COVER YOUR TURF!

Virtually every area of turfgrass management is included in our broad range of educational topics. As always, earn C.E.U. credits when you attend designated sessions.

OUTSTANDING SHOW OF EQUIPMENT & PRODUCTS

Hundreds of manufacturers and suppliers will be there with the latest equipment, fertilizer, chemicals and more! Open every day with free admission Wednesday. So bring *all* your employees (and don't forget your Greens committee and Board of Directors!)

It's going to be another great conference and show — don't miss it! Mark your calendar now and call for registration details.

CONFERENCE AND SHOW HIGHLIGHTS

LARGEST TURF SHOW IN THE SOUTHEAST

3 Days — Free Admission Wednesday
Over 200 exhibitors from across the U.S.
Latest equipment, supplies, services
Silent Auction

7 WORKSHOPS

Aquatic Weed Control for Turf Professionals
Troubleshooting Turf Equipment Electrical Components
Disease Management in the Landscape
Nematode and Insect Management in the Landscape
Landscape Plant Selection and Management
Labor Relations and Personnel Management
Personal Finances and Money Management

TURFGRASS RESEARCH REPORTS

Latest Updates on FTGA Sponsored Studies

4 COMPREHENSIVE EDUCATIONAL SESSIONS

Golf Turf
Principles of Turfgrass Management
Lawn and Commercial Turf
Basics of Turf Management

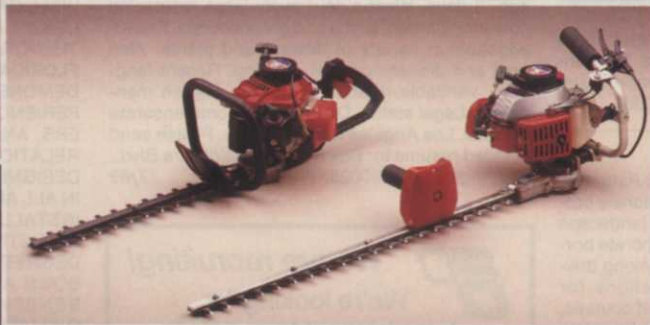
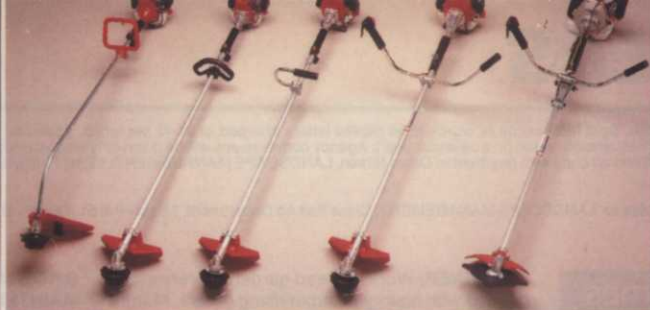
SOCIAL EVENTS

Golf Tournament
Toro - Wesco - Zaun - Hector - Corn Boil
Bill Wagner Memorial Prayer Breakfast
President's Reception (for members)
Spouse Program



Florida Turfgrass Association
302 S. Graham Ave.
Orlando, Florida 32803

For registration and schedules call 407-898-6721



THE VERY BEST

Quality

Guaranteed by constant computerized quality control checks. Each finished product is tested by us so it doesn't have to be tested by you.

Dependability

Ask the commercial equipment users—they count on Maruyama worldwide for the very best dependability.

Product Line

Check it out—we're the best and broadest single source of power equipment.

■ Brushcutters ■ Hedge trimmers

- Sprayers ■ Mist dusters
- Injectors ■ Granule spreaders
- Water pumps ■ Blowers

Sales Potential

Our accounts worldwide boast of Maruyama sales growth. Even in the tough Japanese market, we rank #1 in sprayers and #3 in brushcutters*. If you want to grow—go with the very best.

Commitment

Our steady growth and commitment to two-step distribution with servicing dealers makes Maruyama

a company you can count on.

Go For the Very Best

Maruyama—the source of quality equipment since 1895.

Distributor or dealer inquiries should be directed to:

Maruyama U.S. Inc.
15436 NE 95th St., POB 2167
Redmond, WA 98073-2167
(206) 885-0811
FAX: (206) 885-0123
Circle No. 130 on Reader Inquiry Card



*SOURCE: Agriculture Machinery Manufacturers Association of Japan

15436 N.E. 95th St., P.O. Box 2167, Redmond, WA 98073-2167
SEE US AT BOOTHS #2825 & #9771 AT EXPO '89 IN LOUISVILLE

CLASSIFIEDS

RATES: \$1.20 per word (minimum charge, \$35). Bold face words or words in all capital letters charged at \$1.45 per word. Boxed or display ads: \$100 per column inch-1x (one inch minimum); \$95-3x; \$90-6x; \$85-9x; \$80-12x. (Frequencies based on a calendar year). Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$15 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9505. Fax Number 218-723-9615.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

NATURAL ORGANIC lawn care, tree and shrub care. Low cost licensing arrangement. No franchise fee, no investment requirement. Jim Hampton, Bonne Terre, Inc. 918-333-0867. 7/89

CURBMATE - THE MONEY MACHINE: Patented, electrically driven and self-propelled machine produces beautiful continuous concrete landscape edging. Simplifies the installation of concrete borders between lawns and flower beds, along driveways and sidewalks, etc. Applications for residential and commercial settings, golf courses, etc. Turn \$5,000-\$10,000 equipment purchase into \$50,000-\$100,000 potential annual income. (801)273-3938. 7/89

WANTED TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517)484-7726. TF

CURB KING: Curbing machine that lays continuous concrete landscape borders. Low investment, high returns. For information call 303-434-5337 or write PO Box 40567, Grand Junction, CO 81504. 9/89

HELP WANTED

PARK SUPERINTENDENT: Division head responsible for overall operation of the park maintenance division of the McKinney Parks & Recreation Department. Supervises park maintenance operations for 700 acres of park land, athletic and open space areas. Supervises work programs of employees. Assists in the hiring, training and evaluating of division employees. Min. qualifications: BS Degree in Parks Administration or Closely related field with 4 yrs. experience (2 yrs. supervisory). Salary range \$27,921 to \$35,736 plus benefits. Closing date: Open. Contact: Personnel Department, City of McKinney, P.O. Box 517, McKinney, TX 75069. E.O.E. 7/89

NEED LANDSCAPE WORKERS? We can solve any labor problem you have. We have documented workers as well as foremen, leadmen, irrigators and architects available at a price you can afford. Call today! AMIGOS Dallas, Texas 214-634-0500. 7/89

LANDSCAPE DESIGNER/SALESPERSON: Progressive 22-year-old landscape nursery operation in Chicago's growing southwestern suburbs (Naperville/Hinsdale area) seeks experienced individual. For right person, salary \$25,000 to \$30,000 plus bonus and incentives. We seek a well-organized self-starter with strong communication skills, who is proficient in estimating labor time. Thorough background investigation. Call Michael Anderson (312)747-0901. 7/89

GARDENER: Working head gardener. Very experienced with history of supervising others. Mature age. 5 days. West side. Lovely large residential flowering garden. Lathe and greenhouses. Knowledgeable in variety of flowers and plants. Also pest and disease control, feeding. Recent long-term, verifiable references. Fluent English mandatory. Legal status. Drive. Salary commensurate with job. Los Angeles residents only. Please send detailed resume to: Box 673, 12021 Wilshire Blvd., Los Angeles, CA 90025. 7/89



We are recruiting!

We're looking for knowledgeable people in the following areas:

Environmental Care, Inc.

landscape management

Arbor Care

commercial & industrial arboriculture

Interiorscape Division

interior landscape maintenance

Offices located in:

Arizona	Colorado
Phoenix	Colorado Springs
California	Denver
East Bay	Florida
Inland Empire	Jacksonville
Los Angeles	Miami
Palm Springs	Orlando
Sacramento	Tampa/
Santa Ana	St. Petersburg
San Diego	Nevada
San Jose	Las Vegas
Ventura	Texas
	Houston

Send resume to:

Robert L. Scofield
Personnel Department
24121 Ventura Boulevard
Calabasas, CA 91302

a subsidiary of
environmental industries, inc.
an equal opportunity employer by choice

Needed in the S.C. coastal area, landscape architect or designer. Design a primary responsibility. Must also be able to motivate crews in the implementation of his designs. Competitive salary & good benefits. Send resume and cover letter to: Randy Locklair c/o Starwood, Inc., 326 Bush Drive, Myrtle Beach, SC 29577. 7/89

Industrial Herbicide Manager/Applicator. Job openings for quality Herbicide Manager/Applicators (in the Southeast, Northeast, and Midwest). Must be motivated and be willing to travel. Mechanical ability desirable. Send resume or call: Weeds Inc., 520 West Cobbs Creek Parkway, Yeadon, PA 19050. (215)727-5539. 7/89

GROUND CONTROL LANDSCAPING & MAINTENANCE IS SEEKING AN AMBITIOUS, WELL ORGANIZED INDIVIDUAL TO "TAKE THE LEAD" AND CONTINUE THE GROWTH OF THEIR IRRIGATION DIVISION IN THE ORLANDO, FLORIDA MARKET AREA. CANDIDATES MUST DEMONSTRATE EXTENSIVE "HANDS ON" EXPERIENCE, HAVE THE ABILITY TO TRAIN OTHERS, AND POSSESS STRONG SALES/CLIENT RELATION SKILLS. A CERTIFIED IRRIGATION DESIGNER WITH A THOROUGH KNOWLEDGE IN ALL ASPECTS OF IRRIGATION ESTIMATING, INSTALLATION, SERVICE AND DESIGN WILL BE A STRONG CANDIDATE. A HORTICULTURE DEGREE/BACKGROUND WITH EMPHASIS IN SOILS AND TURF GRASSES WILL ALSO BE BENEFICIAL TO YOUR CONSIDERATION. QUALIFIED CANDIDATES FOR THIS HIGH GROWTH POTENTIAL, MANAGEMENT POSITION SHOULD SEND A LETTER OF APPLICATION, RESUME, SALARY REQUIREMENTS, AND LETTERS OF REFERENCE TO: **GROUND CONTROL, C/O CERTIFIED CONSULTANTS, 1215 HALMA LANE, WOODSTOCK, ILLINOIS 60098.** 7/89

DISTRICT MANAGER

Mitsubishi Motor Sales of America, Inc. needs an individual to sell a subcompact, off-highway multi-purpose utility vehicle designed for a wide variety of grounds maintenance and industrial applications at such locations as golf courses, parks, farms, airports and construction sites. Based in either the greater Chicago or Philadelphia areas, this person will contact and develop dealer candidates and customer sales accounts throughout the North Central and Northeastern states.

Will assist in preparation and maintenance of dealer sales agreements, provide sales training to dealer personnel, administer company programs, and assist dealers in developing sales plans and goals. 2+ years current sales experience in the wholesale and retail industrial vehicle market and familiarity with dealer agreements, sales reports, and financial statements is necessary. A college degree or equivalent is also desired. Considerable travel involved.

Mitsubishi offers a highly competitive salary, comprehensive company-paid benefits, and a company car. For further information, send a copy of your resume and earnings history to: **Human Resources Department, LM-1173, P.O. Box 6400, Cypress, CA 90630-0064.** Equal Opportunity Employer. M/F/V/H



Mitsubishi Covers New Ground

Introducing the Mighty Mits. Rugged, dependable multi-purpose vehicles that cover a variety of your general work needs.

They're efficient. Quiet. And loaded with features:

- A low-maintenance, 3-cylinder water-cooled engine with balance shaft for reduced vibration and noise.
- A payload capacity of up to 1750 pounds.
- Quick and precise rack and pinion steering.
- A compact 12½' turning radius—for easy maneuverability.

- A raised cab roof with generous headroom for increased roominess and comfort.

Choose from Flo-Thru, Full-Door and Tilt Bed models. With 2- and 4-wheel drive options.

The Mighty Mits. They're high. They're mighty. And best of all, they're Mitsubishi.



MITSUBISHI
MOTOR SALES OF AMERICA, Inc.

Industrial Vehicle Division,
6400 W. Katella Ave., Cypress, CA 90630-0064
(714) 372-6000 (800) FON-MITS

Circle No. 132 on Reader Inquiry Card



Excellent positions in the irrigation & landscape industry are available now. Call **Florapersonnel**, the international employee search firm for the ornamental horticulture industry. Completely confidential. Employer pays fee. **Florapersonnel, P.O.** Box 1732, 1450 S. Woodland Blvd., Suite 201, DeLand, FL 32721-1732. (904)738-5151. Jim Bambrick, Jeff Brower, David Shaw, CPC, Bob Zahra, CPC. TF

Sales Representative: Lebanon Total Turf Care, a Division of Lebanon Chemical Corp., has a position open for a Sales Representative in the Northern New Jersey area. Experience and/or education in the Sales, Business Administration, or Horticulture and Turf areas required. Send resume and letter to Mr. Harry L. Mathis, Northeast Sales Manager, Lebanon Chemical Corp., P.O. Box G, James Port, NY 11947. 7/89

CAREER OPPORTUNITIES ON THE WEST COAST. ORKIN LAWN CARE, a division of Rollins, Inc., Atlanta, GA is expanding its operations to the West Coast, including Washington, Oregon and California. Positions in Management, Sales and Service are available. For more information call Gordon Crenshaw at 404/888-2771 or send a resume to **ORKIN LAWN CARE**, P.O. Box 647, Atlanta, GA 30301. 8/89

TURF SALES & MARKETING MANAGER: This new position reports directly to the National Sales Manager of the leading sulfate of potash producer in the United States. GSL is back in business and looking for growth. This is an opportunity for an experienced, dynamic turf professional with a B.S. in Agriculture to develop the nationwide turf market. Market development and sales strengths, plus knowledge of the turf industry are vital. Location: Eastern U.S. Apply direct to: Julie Greenwald, Great Salt Lake Minerals, P.O. Box 1190, Ogden, Utah 84402. 7/89

FOR SALE

	<p>PROTECT GRASS FROM AUTO AND FOOT TRAFFIC</p> <p>INEXPENSIVE, RELIABLE</p> <p>Call Toll Free (From a Touch Tone Phone) 1-800-824-9029 Wait for Tone - 753</p>
--	---

REINCO HYDROGRASSES and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

ATTENTION GOLF SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda & fire ant free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 12/89

ZOYSIA SOD

Meyer Z-52 Zoysia Sod
40 acres of good quality available

Contact: Terry Buchen
Golf Courses of America
Wichita, Kansas
(316) 744-0400

HYDRO-MULCHERS AND STRAW BLOWERS New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214)840-2440, (800)527-2304. TF

LAWN SEED: Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216)724-1266. TF

SPYDERS--New/Used/Rebuilt. New Kohler engines, short blocks and a complete line of engines and Spyder replacement parts. New Style Nichols-Fairfield Torque Hub Kits, Heavy duty Wilton Caster, Hub Kits, Remote Air Cleaner Kits, heavy duty Carriage Side Plates, Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363, 800-397-7509. 7/89

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. DOUBLE SPRINGS GRASS FARM, SEARCY, AR. 1-800-458-4756. TF

PAUL FLORENCE Turfgrass: Quality seed for the Turf Professional. Elite Bluegrasses, Fine-Leaf Ryegrasses, and Turf-Type Tall Fescues. Custom mixing our specialty. Silva-Fiber mulch and supplies for hydro-seeders. Quality Elite Bluegrass Sod. Call us! (513)642-7487. 13600 Watkins Rd., Marysville, OH 43040. TF

Bowie Hydromulcher 1100: Trailer mounted with extra duty suspension and extra wide tires, Kubota Diesel powered with heavy duty clutches and powertrain, centrifugal pump and electric hose reel with hose. Well maintained. No rust. \$11,900. Call Gary at (317)873-5231. 7/89

1975, 18 INCH, ROLL BROUWER SOD HARVESTER ON 3000 "FORD DIESEL." RUBBER MATS ON CONVEYOR AND ROLL-UP. COMPLETELY RECONDITIONED. \$15,900. 513-667-5697. 7/89

PIPE LOCATOR INEXPENSIVE! Locates, traces underground drain, water pipe lines of clay, PVC, ABS, steel, cement. Finds sprinklers, valves, clogs. Bloch Company, Box 18058, Cleveland, Ohio 44118. (216)371-0979. TF

USED EQUIPMENT

BUCKET TRUCKS, Straight Stick, Corner Mount and Knuckle Boom Cranes. Brush Chippers - New Morbark Disc Type, New Woodchuck Drum Type. Best prices anywhere. Used Chippers - Asplundh, Woodchuck, etc. 2 to 8 usually in stock. Sprayers, Dumps, Stakes, Log Loaders, Crew Cab Chip Box Dumps, Railroad Trucks, 50 in stock. Sold as is or reconditioned. Opdyke's, Hatfield (Philadelphia Area) 215-721-4444. TF

NEW and USED EQUIPMENT--Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers. Mirk, Inc., (216)669-3567, (216)669-3562, 7629 Chippewa Road, Orrville, Ohio 44667. TF

BUCKET TRUCK: Hi Ranger 65', 57', 50'. Skyworkers with chip boxes. Asplundh bucket trucks with chip boxes. Asplundh brush chippers. Bear 55 gal. sprayers. Pete Mainka Enterprises, 633 Cecilia Drive, Pewaukee, WI 53072. 414-691-4306. TF

MISCELLANEOUS

LANDSCAPE TRAINING VIDEOS

Intermediate mower maintenance field and shop repair; efficient/profitable mowing techniques; professional shrub trimming, plant installation, basic landscape plan drawing, etc. **ENGLISH AND SPANISH.** Write for free brochure.

C.D. Anderson Landscape Videos
515 Ogden Avenue
Downers Grove, IL 60515
1-800-937-0399

FREE PARTS CATALOG-- If you own a 36"--48"--52" walk behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. **BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE!** Replacement parts that fit: **BCBCAT, BUNTON, KEES, EXMARK & OTHERS.** 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. **TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 97 Center St., Ludlow, MA 01056.** TF

WANTED

WANTED: Large Lindig and Royer Shredders. Lewis Equipment. 320 Third Street S.W., Winter Haven, FL 33880. (813)294-5893. 11/89

Worth writing for.

If you're looking for some good reading, you've just found it. The free Consumer Information Catalog.

The Catalog lists about 200 federal publications, many of them free. They can help you eat right, manage your money, stay healthy, plan your child's education, learn about federal benefits and more.

So sharpen your pencil. Write for the free Consumer Information Catalog. And get reading worth writing for.

**Consumer Information Center
Department RW
Pueblo, Colorado 81009**

U.S. General Services Administration.

INTRODUCING ONE TOUGH, VERSATILE MACHINE



Today It's A Mower, Tomorrow A Snowthrower.

It's the commercial machine that converts easily to handle your year-round maintenance needs.

Which means a mower easily becomes a power brush, a snowthrower, or any of a number of machines, with attachments available from Cub Cadet. *You'll* need only one machine—our rugged Power Unit can handle it all.

Built For Durability, Versatility, and Muscle.

- Your choice of three powerful electric start Vanguard engines: 8.5 HP single cylinder OHV, and 12.5 or 15 HP twin cylinder OHV
- Beltless final wheel drive for sure-footed power, even on wet turf

- Planetary transmission, with five speed ranges in forward *and* reverse
- No-clutch, no-stop, forward-to-reverse shifting for easy movement around trees and shrubs
- Standard electric PTO switch, ammeter and hourmeter
- A separate steering clutch on *each* wheel for effortless turning
- Automotive-style U-joint to power attachments for quick conversion to other functions

Cub Cadet

Power Equipment

CUB CADET COMMERCIAL MOWERS

P.O. Box 360930, Cleveland, Ohio 44136
Circle No. 110 on Reader Inquiry Card

- Your choice of three cutting decks: 32", 38" or 46"
- An optional 6-bushel bagger
- An optional steerable sully

The Tough Machine That's Right For You—Right Now!

When you buy a Cub Cadet Commercial Mower during this introductory period, you'll take advantage of the special dealer financing that's available for a limited time only.

Circle the readers service number and a Cub Cadet representative will process your response and speed Dealer and Pricing information *immediately* your way.

**Try A Tough, Versatile Cub Cadet
Commercial Mower—You'll
Appreciate The Difference.**

ADVERTISER INDEX

NO.	ADVERTISER	PAGE NO.	NO.	ADVERTISER	PAGE NO.	NO.	ADVERTISER	PAGE NO.
101	American Cyanamid Co. (Regional)	63	156	Florida Turfgrass Assoc.	82	140	Oregon Fine Fescue Commission	71
102	Aquatrols Corp. of America	91	119	Ford New Holland, Inc.	57	141	PBI Gordon Corp.	6-7
103	Atwater Strong Co.	18	120	Goossen Industries	18	142	Pickseed West, Inc.	43
104	Barebo, Inc.	55	128	Grazer Div. of M. & W. Gear Co.	28	274	Ransomes, Inc.	61
105	Barebo, Inc.	22	121	Hahn, Inc.	70	144	Rhone Poulenc Ag Co./Sevin	37
106	Brouwer Turf Equipment	77	122	Haifa Chemical LTD.	76	145	Rhone Poulenc Ag Co./Mocap	59
107	Brouwer Turf Equipment	38	123	JRM Chemical Co.	90	146	Sandoz Crop Protection	20-21
109	Ciba Geigy Corp./Banner	40-41	124	Jacobsen Div. of Textron	69	147	Sandoz Crop Protection	51
110	Cub Cadet Power Equipment	89	125	Kubota Tractor Corp.	19	148	Tecumseh Products Co.	15
111	Ryan/Spotseeder	CV3	126	Lesco, Inc.	75	149	Tee 2 Green Corp.	CV2
112	Cushman Motors	33	127	Lofts Seed, Inc.	CV4	150	Teledyne Total Power	65
113	Deere and Co., John	24-25	129	Maruyama U.S., Inc.	85	155	TruGreen Corp.	78
114	Ditch Witch Equipment	39	131	Melroe Co.	53	151	Turf Merchants, Inc.	39
108	Elanco Products Co./Gallery	12-13	132	Mitsubishi Motor Sales of America, Inc.	87	152	Turf Seed, Inc.	5
115	Elanco Products Co./Rubigan	31	133	Mobay Corp./Bayleton	16-17	153	Valent U.S.A. Corp./Orthene	26
116	Elanco Products Co./Rubigan	31	134	Mobay Corp./Oftanol	79	154	Valent U.S.A. Corp./Diquat	27
117	Elanco Products Co./Surflan	45	135	Mobay Corp./Oftanol (Regional)	66-67			
118	Fermenta ASC Corp.	2-3	136	Monsanto Co. (Regional)	46A-46D			
			137	Nor Am Cemical Co.	23			
			138	Olathe Manufacturing, Inc.	64			
			261	Onan Corp.	81			

This index is provided as an additional service. The publisher does not assume any liability for errors or omissions.



NEW!
Soil Moist™
POLYMER

- Stores water.
- Helps control overwatering.
- Fewer waterings needed.
- Reduces soil compacting.
- Saves you money.
- Made in the U.S.A.

SOIL MOIST™ is a new polymer water delivery system that can be used in potting, transplanting and most commercial applications. It absorbs excess water with an action similar to a sponge. When the surrounding soil becomes dry, the product discharges the water into the soil as needed.

Available with or without fertilizer in bulk containers or in colorful retail packages with prepacked displays.

Write or call for free fact sheet.



JRM Chemical Division
13900 Broadway Avenue
Cleveland, OH 44125
1-800-962-4010

Savage Heat Waves, Water Shortages, Parched Farms Year After Year After Year

The National Arbor Day Foundation Urges You to Plant Trees to Fight the Greenhouse Effect

The Earth is heating up. "The Greenhouse Effect," says James E. Hansen, Director of NASA's Institute for Space Studies, "is here... it's time to stop waffling."

A sharp increase in atmospheric carbon dioxide (CO₂) is a major cause. Two things contribute — the burning of fossil fuels and the destruction of forests.

You can make a difference. Trees you plant may be our best line of defense. Trees can shade your home in summer, and slow winter wind. While your trees absorb CO₂, they also reduce the amount of fossil fuel burned for cooling and heating.

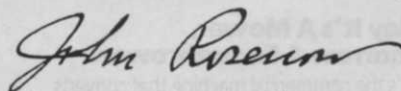
As a result, your trees can be as effective as 15 forest trees in fighting the Greenhouse Effect.

Free Booklet. The National Arbor Day Foundation has published a guidebook titled *Conservation Trees* which will show you how to plant and prune shade trees and windbreaks.

I'm pleased to offer it to you free of charge. Just return the coupon

below and I'll send your *Conservation Trees* booklet by return mail.

If you believe, as I do, that fighting the Greenhouse Effect is vitally important to our future, send for your free *Conservation Trees* booklet today.



John Rosenow, Executive Director
National Arbor Day Foundation



Yes, I want to help fight the Greenhouse Effect. Send my free Conservation Trees booklet.

Name _____

Address _____

City _____ State _____ Zip _____

Mail to: Conservation Trees, National Arbor Day Foundation, Nebraska City, NE 68410