

LANDSCAPE MANAGER OF THE YEAR

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**LANDSCAPE
MANAGEMENT**
Formerly WEEDS TREES & TURF



1987 Landscape
Manager of the year
Michael Hugg

Entry forms are now being accepted by the Professional Grounds Management Society and Landscape Management magazine for their second annual "Landscape Manager of the Year" award.

Purpose of the award is to recognize superior job performance among landscape managers, to challenge those involved in the industry to achieve higher standards of excellence, and to bring national recognition to deserving managers.

Any person directly responsible for the professional maintenance of one or more landscapes is eligible to enter. Applicants will be judged according to job performance, honors and awards, procedures and philosophies, and contributions to the green industry. Applicants will be asked, at the time of entry, to submit four 5 x 7 black-and-white glossy photos and 10 color 35mm slides of current work areas with a short narrative on each.

(clip and mail)

Applicant's name

Title

Applicant's company

Official entry form should be sent to:

Name

Title

Company

Address

City/State

Zip Code

Mail to: PGMS, Landscape Manager of the Year, 1201 Galloway Ave., Suite 1E, Cockeysville, MD 21030

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BOBCAT Complete Gear Box Assembly (BC215).....\$189.95
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EQUIPMENT (TIME TESTED FOR COMMERCIAL USE)

3 HP Commercial Edger (L60).....\$249.95
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 SPYKER Spreader - Stainless Steel (64).....\$64.95

ACCESSORIES

Commercial Catchers-Best Available.....as low as \$99.95
 Tarps - Heavy Dutyas low as \$3.50
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 CORONA L7 Shears.....as low as \$23.50
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 HONDA 11 HP A/F (BAA888)Special \$5.95

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NEARY 1/2 HP Blade Sharpener (HFB156)..... Special \$289.95
 Sudbury Soil Test Kit (7600).....\$42.95
 Multi-Seal Tire Sealant 5 Gal. (SL005).....\$169.95

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Circle No. 148 on Reader Inquiry Card

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Interiorscape Division

interior landscape maintenance

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Send resume to:

Robert L. Scofield
Personnel Department
24121 Ventura Boulevard
Calabasas, CA 91302

an equal opportunity employer by choice

MAINTENANCE SUPERVISOR - Responsible for maintenance of grounds, athletic fields, and buildings within municipal system. Supervises 15-30 employees. Salary: \$22,200 - \$24,300. Inquire: John Presensky, 705 East State Blvd., Ft. Wayne, IN 46805. 5/88

SALES: Landscape Sales person with 1-2 years experience. Individual must be aggressive, motivated and able to work with crew foreman as well as prospective clients. Design ability a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48854 (517) 676-1093. TF

HELP WANTED

Excellent career opportunity in beautiful area with a great quality of life. If you want top earnings, benefits, excitement, a challenge, responsibility, control, customer contact, quick advancement, work in fabulous award-winning jobs, etc., this job is for you. Temporary housing available. We are the oldest and 2nd largest interior landscaper in the U.S. You will be able to utilize all your abilities, extra bonuses and peaks. Apply in confidence: Call 5pm - 9am to Len Parker (201) 757-0437 or 7am - 5pm Rich or Doug, 1-800-526-3672; in N.J. call (201) 322-5552.

PARKER PLANTSCAPE
1325 TERRILL RD.
SCOTCH PLAINS, N.J. 07076

PEST CONTROL/TURF MANAGER in TAMPA BAY AREA: Experience required. Degree in Horticulture field preferred. Must have clean driving record. Excellent salary and benefits. Send resume to: Gary Eichler, Landcare Industries, 5805 South MacDill Avenue, Tampa, FL 33611. 5/88

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101	115	129	143	157	171	185	199	213	227	241	255	269	283	297	311	325
102	116	130	144	158	172	186	200	214	228	242	256	270	284	298	312	326
103	117	131	145	159	173	187	201	215	229	243	257	271	285	299	313	327
104	118	132	146	160	174	188	202	216	230	244	258	272	286	300	314	328
105	119	133	147	161	175	189	203	217	231	245	259	273	287	301	315	329
106	120	134	148	162	176	190	204	218	232	246	260	274	288	302	316	330
107	121	135	149	163	177	191	205	219	233	247	261	275	289	303	317	331
108	122	136	150	164	178	192	206	220	234	248	262	276	290	304	318	332
109	123	137	151	165	179	193	207	221	235	249	263	277	291	305	319	333
110	124	138	152	166	180	194	208	222	236	250	264	278	292	306	320	334
111	125	139	153	167	181	195	209	223	237	251	265	279	293	307	321	335
112	126	140	154	168	182	196	210	224	238	252	266	280	294	308	322	336
113	127	141	155	169	183	197	211	225	239	253	267	281	295	309	323	337
114	128	142	156	170	184	198	212	226	240	254	268	282	296	310	324	338

LANDSCAPE MANAGEMENT

MAY 1988
This card void after
July 15, 1988

MY PRIMARY BUSINESS AT THIS LOCATION IS:
(PLEASE CHECK ONE ONLY IN EITHER
A, B OR C)

**A. LANDSCAPING/GROUND CARE AT ONE OF THE
FOLLOWING TYPES OF FACILITIES:**

- 0005 Golf courses
 0010 Sport complexes
 0015 Parks
 0020 Rights-of-way maintenance for highways, railroads & utilities
 0025 Schools, colleges & universities
 0030 Industrial & office parks/plants
 0045 Condominiums/apartments/housing developments/
hotels/resorts
 0050 Cemeteries/memorial gardens
 0060 Military installations & prisons
 0065 Airports
 0070 Multiple government/municipal facilities
 Other type of facility (please specify)

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

- 0105 Landscape contractors (installation & maintenance)
 0110 Lawn care service companies
 0125 Landscape architects
 0135 Extension agents/consultants for horticulture
 Other contractor or service
(please specify)

C. SUPPLIERS:

- 0205 Sod growers Other supplier (please specify)
 0210 Dealers, Distributors

Approximately how many acres of vegetation do you
maintain or manage? _____

What is your title? (please specify) _____

I would like to receive (continue receiving)
LANDSCAPE MANAGEMENT each month: YES NO

Your Signature: _____ Date: _____



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HELP WANTED

Landscape Maintenance Operation Manager - Florida's fastest growing landscape maintenance firm with operations in 3 cities is looking for an experienced, quality conscious maintenance professional. Applicants must have proven management ability, ability to communicate well with clients and employees and strong technical background. Opportunity for growth and responsibility advancement. Excellent salary and benefits. Call Mr. Khalsa at 305-831-8101. 6/88

TREE CARE SALESPERSON - B.S. degree preferred in Urban Forestry, Horticulture or related field. We offer Medical Plan, Profit Sharing, Savings Plan and Paid Vacation. Send resume with pay history to Ira Wickes - Arborists, 11 McNamara Road, Spring Valley, NY 10977, 914-354-3400, attention John. 5/88

Landscape Maintenance: Excellent opportunity for career, goal oriented individual to head commercial maintenance division. Must be experienced and willing to assume total responsibility. Send resume with salary history to Bill Pudifin, RJ Sunday Landscaping, Inc., 4311 Church Rd., Mitchellville, MD 20715. All replies will be held in strictest confidence. 5/88

EXPERIENCED LANDSCAPE FOREMAN: Design & Construction Company seeking person with 3-5 years experience. Individual must be able to take total responsibility of projects, from start to finish. Plant knowledge, construction techniques, blue print reading a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48854 (517) 676-1093. TF

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A leader and complete supplier of equipment and products to the Turf Care Industry, is seeking aggressive, mature, customer oriented individuals to join the team as:

SERVICE CENTER MANAGER

This position will have P/L responsibility for the management of a warehouse operation serving the professional lawn care industry; including local sales development, inventory control and accounts receivable. Ideal candidates should have previous experience in the lawn care and/or golf course industries, or possess a horticultural background. Past selling experience helpful.

Positions are available in Long Island, Baltimore, Philadelphia, Washington, Rochester, N.Y., Cincinnati, Pittsburgh, Detroit, Cleveland, Columbus, Akron, Dayton, also in various Florida metropolitan markets.

Our firm has an established growth pattern and record of profit sharing. Interested and qualified candidates should submit resume and salary history in confidence to:

Brad Gerson
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Equal Opportunity Employer

Foremen needed in these departments: Landscape Construction, Lawn Care Applicator and Grounds Maintenance. High caliber people needed to lead and assist company doing quality work in the Chicago Area. Excellent pay, complete benefit package and pension plan. If you are dependable and industrious, send resume to: Ray Knoll, Western DuPage Landscaping, Inc., 31W478 Diehl Road, Naperville, Illinois 60540, 312-416-0072. 5/88

Landscape Sales/Design/Project Manager - If you have outstanding talent in your field and are looking for a career opportunity, we would like to talk to you. Florida's most progressive landscape contractor with sales in excess of \$5 million annually is looking for a top shelf landscape professional to help us grow. Proven track record and hands on experience in commercial landscape contracting and sales is a must. Excellent salary, benefits and incentives. Call Mr. Khalsa at 305-831-8101. 6/88

\$1,000,000.00 SALES PERSON - Our top producing landscape salesperson sold \$1.6 million during 1987. We're looking for a challenger, a motivated and overachieving landscape salesperson with a proven track record. If you are looking for top wages, an opportunity to excel, and your background includes sales of quality landscapes and developing client loyalty, call today and accept the challenge. Our 16 year young, award-winning Design/Build firm serves residential and commercial clients in the booming Cleveland, Ohio market area. Call 216-357-8400. 5/88

COMMAND PERFORMANCE.



Innovation

Competition out there is tough. But you can always count on Ditch Witch equipment to help you keep one step ahead of the other guy. Take the 255sx for instance. It can help you bury sprinkler pipe *without trenching* and with minimal turf damage. In fact, no other lawn plow can outperform it. Now that's innovation!



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If you are in the lawn care business, ... in a related field, or ... just looking to get started...

WE CAN HELP YOU GROW!

Our network of over 3600 independently owned franchised businesses worldwide testifies to our ability to help the small business owner to flourish. If you are enthusiastic, growth-oriented, and interested in learning what ServiceMaster has to offer, then we are interested in getting to know you!

For more information call:

Roger Nondorf
ServiceMaster LawnCare
1-800-255-9780

SALES MANAGER - A very aggressive person currently active as sales manager is needed to develop sales for an established and progressive (design/build landscape firm located in the Chicago western suburbs) firm. This person will work closely with a principal of the firm and eventually take over the top management position of vice president in charge of sales. Good salary. Compensation package tied to performance. Equity/ownership possible for the right person. We are interested in only experienced highly motivated professional individuals. Send resume to LM Box 447. TF

Circle No. 109 on Reader Inquiry Card



"Our mowers are the backbone of our business. We use only Buntons."

*Jack Roberts, President
Environmental Landscape Services, Memphis*

"We run 16 crews with 80 people to provide the best care possible for large commercial properties," says Environmental Landscape Services president Jack Roberts. "We depend on our equipment to help us maintain our reputation as one of the best."

Roberts has experimented with other commercial mowers over the years, but now uses only Buntons. At last count he had 29 of them. Here's what the company's supervisors say about Buntun mowers.

Long Life

"We get years of hard use out of our mowers. All of our equipment is two-cycle, so maintenance is simple, there are no fuel mix-ups, we get added torque, and we don't burn up engines when we run them on steep hills," says John Sumner.

Dependability

"The dependability of the mower is incredible," says Leslie Clark. "The design is well thought out and the workmanship is the best I've ever seen. We know our Buntons will start in the morning, run all day and be ready to work tomorrow."

Quality Cut

"We provide a weed-free, scalp-free turf for the highest profile clients in town," says Paul Summers. "We're known for our quality of cut. With Buntun we always get the good, clean cut we need, even under the most demanding conditions."

Track Record

"Year after year, Buntun has proven to be a quality piece of equipment," says Gary Smith. "Serious thought and continuous research goes into all of our purchasing decisions, and we only buy equipment that takes care of us and our customers."

If mowing is the backbone of your business, you need quality equipment that will take care of you and your customers. Call for the name of the local Buntun dealer in your area.

BUNTON CO.

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Louisville, KY 40232 USA
Phone 502/966-0550 • Telex 204-340 • Fax 502/966-0564



Parks and Recreation Superintendent - City of South Bend, Indiana population 109,000. Responsible for direction of 68 parks, (1400 acres), 3 golf courses, 1 zoo, 3 recreation centers, 1 ice rink and 2 outdoor pools. \$4 (+) million budget. Salary: mid 30's. Four year degree in park & recreation required and 7 years experience in park administration, public administration or a related field. Closing date 5-27-88. Send resume to: City of South Bend Personnel Department, 1200 County-City Building, 227 W. Jefferson Blvd., South Bend, Indiana 46601. (219) 284-9124. Complete job description available upon request. Equal Opportunity Employer. 5/88

WANTED - Aggressive Manufacturer's Reps - Manufacturer of agricultural, golf course, municipal and lawn & garden spraying equipment is seeking qualified reps with experience in sprayer sales. Seeking nationwide network, exclusive territory contract, excellent technical support and top of the line equipment. Send resume and current line card to: The Broyhill Company, P.O. Box 475-CB, Dakota City, NE 68731-0475. Phone: 1-800-228-1003. 5/88

SALES MANAGER - Central Jersey Chemical Company seeks take charge sales pro, minimum 8-10 yrs. experience selling in Turf/Ornamental/Agricultural markets. College degree (s) preferred. Coordinate overall national sales programs - reports directly to CEO. Competitive salary and benefit package. Room for professional and personal growth and rewards. Send resume, including sales history information to LM Box 451. 5/88

Southwest's finest landscape management company seeking enthusiastic, motivated individual for Landscape Maintenance Supervisors position. Degree in related field or experience in maintenance and or installation. Opportunities available in Dallas, Houston, Fort Worth. Send resume/work history to: Personnel Administrator, Maintain, Inc., 2549 Southwell, Dallas, TX 75229. 5/88

MANAGER OF SUPPORT SERVICES - Mid-Level Management position, responsible for equipment maintenance, personnel coordination, administrative assistance, and coordination of services within municipal park system. Salary: \$24,500 - \$28,500. Inquire: Dennis Noak, 705 East State Blvd., Fort Wayne, IN 46805. 5/88

Landscape Architects/Supervisors (project foremen) to join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: **GOLDBERG & RODLER, INC.**, 216 East Main Street, Huntington, New York, 11743. 6/88

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top notch track record. Contact Mr. Singh (305) 831-8101. 5/88

FOR SALE

LANDSCAPE INSTALLATION/MAINTENANCE COMPANY for sale. Located in booming area north of San Francisco. Year-round moderate climate, twelve years in same location with established clientele. Will train. Call Jeannie Lewis 707-762-2787. 5/88

Dowdeswell model 650 (The Gem) walk behind commercial tillers are available—20", 24", 30"—gas or diesel. Save 10% now, other makes, types, sizes from \$289.95. Let us bid your equipment and service needs! G. Gandy Equipment Services, 2031 4th Ave., Joliet, IL 60433. 815-726-7921. 6/88

Used Brouwer Harvester A-3, 18" roll, Massey 135, electric depth control, rebuilt. \$16,000. Cincinnati, OH 513-769-4061. 5/88

THE AFFORDABLE STUMP CUTTER: Stainless Steel, HEAT TREATED, 5½ lbs., FAST, SAFE cutting. Unique locking system holds 6 grooved carbide teeth removed with one recessed bolt. Compatible with new or old two wheel Gravely Tractors. Kinetic Stump Cutter Inc., 1220 W. Hawie Street, Jupiter, FL 33458 or (407) 744-0680 after 5 p.m. EST. 6/88

ATTN: GOLF COURSE SUPERINTENDENTS—Bentgrass Sod at putting green height, guaranteed weed and poa annua free. Stormy Acres, West Haven, VT 05743. 802-265-3046. TF

WHOLESALE PARTS & SUPPLIES: Over 3,000 replacement parts and tools in stock at direct wholesale prices. Spark-plugs, edger blades, monofilament cutting line, throttle cables, wheels, tires, tubes, lawn mower blades, shovels, rakes, pruners & more! Call today for a **FREE** catalog & price list. **TOLL FREE** 1-800-356-0171 or 404-438-6072. **GREENLINE DISTRIBUTORS**, P.O. Box 2253, Smyrna, GA 30081. 5/88

FINN HYDROSEEDER—1500 gallon mounted on LN8000 Ford diesel. 4" suction pump mounted on truck for refilling. Both in excellent running condition. \$15,000. Greeno, Inc., Phone 617-897-7244. 5/88

FOR SALE - Bean Sprayer 60 G.P.M. Pump @ 800 P.S.I. 400' 3/4" hose, 2 guns 150 G.P.M. homelite refill pump, extra hose reel motor mounted on G.M.C. Truck with new engine in 8/87. Currently rigged for roadside spraying. Has 4x8 arrow board-O.C. single & double swivel nozzles. \$14,000 negotiable. Also 16" Wayne Chipper 318 Chrysler. Good condition - \$3800.00. Call 607-699-7402. 5/88

SPRAY TRUCK - 1977 + Beam 20-20, 1200 gallon tank plus drop tank + fertilizer tank. 300 ft. hose on electric reel. Good condition. Ask for John. (305) 481-9888. \$4,500. 5/88

Brouwer Sod Harvester, 18 in. mounted on 3600 Ford diesel, \$15,000. Meyers Turf Form, 913-681-2668. 5/88

BRAND NEW TOPSOIL SCREENERS. EXCELLENT FOR CONTRACTORS, LANDSCAPERS OR GOLF COURSES. NO MOVING PARTS, SIMPLE TO USE. SIZES AVAILABLE 8' x 8', \$3,995. AND 12' x 8', \$4,995. NORTH AMERICAN CONTRACTORS 216-799-9725. 10/88

BROUWER-7 Gang PTO mower and new parts. Low use, good condition. \$5,500. **FOLEY**—388 reel sharpener, like new, \$1,500. (405) 771-5122. P.O. Box 424, Spencer, OK 73084. 6/88

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Versatility

Looks can be deceiving. What really matters is what's on the inside, and how it will make your job easier. That's the thinking behind the 2020 riding trencher. Not only can you use it to backfill, but it's less than 36 inches wide, so it will dig just about anywhere you need it to. And isn't that the beauty of versatility? Come take a closer look.



Ditch Witch

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Perry, Oklahoma 73077-0066
Toll-Free: 1-800-654-6481

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ACTIVE INGREDIENT:
Aluminum tris (O-ethyl phosphonate) 80.0%
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**KEEP OUT OF REACH OF CHILDREN
CAUTION**

STATEMENT OF PRACTICAL TREATMENT

IF ON SKIN: Wash with plenty of soap and water. Get medical attention if irritation persists.

IF IN EYES: Rinse with plenty of water. Get medical attention if irritation persists.

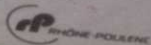
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Only CHIPCO ALIETTE fungicide translocates throughout your turfgrass for total Pythium protection.

If you're like many golf course superintendents, you rotate fungicides to reduce the risk of disease resistance. But you still need a "foundation" product you can count on for effective, long-lasting Pythium control. And the name of that product is CHIPCO ALIETTE fungicide.

Unlike other turf fungicides, CHIPCO ALIETTE fungicide features a unique two-way systemic action. Once applied to turf, its active ingredient translocates downward and upward throughout each grass plant. The result: total disease protection from top to bottom.


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Best of all, CHIPCO ALIETTE fungicide delivers long-lasting pythium prevention at a down-to-earth price. In fact, CHIPCO ALIETTE fungicide is one of your best fungicide values based on cost per day of control.

This year, discover the fungicide that's in a class by itself. CHIPCO ALIETTE fungicide.

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FUNGICIDE

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Circle No. 138 on Reader Inquiry Card

JACOBSEN HF5 MOWING UNIT: 1986 (462 hrs.). Has 10 Blade Reels w/Catchers, Grooved Front Rollers & Large Steering tires. Call 312-986-2074. 6/88

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. TF

LAWN SEED. Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. Olliger Seed Company, 89 Hanna Parkway, Akron, OH 44319. Call collect (216) 724-1266. TF

FOR SALE: Complete established Tree Service, upstate NY. 1 acre with 4 Bay garage, pole barn and small house. All tree working equipment. Call or write: Speer Tree Service, 301 Maple Hgts.; Bath, NY 14810. 607-776-3883. 5/88

ROCK PICKER - Anderson E Series, PTO Drive with Hi-Lift, Excellent Condition. Write or call: Bob Ruff, Stoney Creek Golf Course, Wintergreen, Virginia 22958. (804) 325-2200 Extension 530. 5/88

For Sale - beautiful 9 hole golf course, excellent condition. 13 years old, approximately 2,000 pine & evergreen trees lining fairways. All necessary equipment to maintain & plenty of shop buildings. Nice Pro-Shop. Located in S.E. Oklahoma. Contact Hassen Dow - 405-326-6130 or 405-326-7459. 5/88

Olathe Sweeper model 48HL self-propelled high dump unit. Very good condition. Priced to sell. Located in Irvine, CA. 714-857-6408. 5/88

SELECTIVE CONTROL Of Weeds, Brush And Weed Trees!



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Spot treatment cuts labor, materials. Automatic — Adjustable — Accurate.



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