Acclaim® to the rescue.

Why battle crabgrass all season long? Now you can apply one rescue treatment in late June or early July—and get rid of crabgrass for good. The treatment? Acclaim® IEC Herbicide—the first truly effective postemergence herbicide for crabgrass and other grassy weeds in cool season turfgrasses.

Acclaim for show-off turf.
Acclaim kills crabgrass much more effectively than the old postemergence arsenates—and it's a lot easier on turf. Even better, Acclaim generally requires only one treatment versus two or three arsenate treatments. Also, Acclaim allows you the flexibility to reseed within 24 hours—so by the time the crabgrass is gone, all you see is lush, beautiful turf.

ACCLAIM®
Because your turf is always on display.

Circle No. 119 on Reader Inquiry Card
PRODUCTS

Lawn mower starter for restoring power

Specially formulated for 2- and 4-cycle engines, Blaster Lawn Mower Starter & Tune-Up restores power and compression without using dangerous ethers. The new starter/tune-up removes carbon, gum and varnish deposits from the engine as soon as added.

Blster instantly cleans the engine to allow it to run smoother. It frees rings and valves, removes moisture and prevents vapor lock. The product is ideal for snowblowers, tractors, chain saws, snowmobiles, outboard engines and engine layovers.

Circle No. 190 on Reader Inquiry Card

Fungicide available in new liquid form

A new liquid form of Rubigan is available from Elanco. Rubigan AS controls dollar spot on tees, greens and fairways for up to 28 days, and is labeled for all patch diseases. A tank mix of Rubigan and Daconil 2787 also controls large brown patch.

Rubigan AS has local systemic action on both warm- and cool-season grasses and remains effective after drying on foliage in the event of rain or irrigation. Less than 2 oz. of Rubigan AS per 1000 sq.ft. will control dollar spot from 14 to 28 days.

Circle No. 191 on Reader Inquiry Card

Hydraulic systems drive triplex, 5-, 7-gang mowers

Ransomes' new triplex GT greens mower has a cutting width of 66 inches. It is offered with nine knife greens cutting units and a choice of optional units for tees mowing, verticutting and vibra-spiking.

The mower is entirely hydraulic, with hydrostatic drive and hydraulically-operated cutting units. Reverse drive provides backlapping units.

A single pedal raises or lowers the cutting height hydraulically with an electronic control. A digital readout gives cuts per meter.

The model 340TG is a five-gang mower and the 465TG is a seven-gang mower.

The trailers are self-contained and quick hitch models with a built-in hydraulic system to drive cutting reels and raise and lower cutting units.

Electric controls are in the cab. The mowers are equipped with either fixed or floating heads. The 340TG cuts an 11-foot-plus path, the 465TG a 15-foot-plus path.

Circle No. 192 on Reader Inquiry Card

Light fairway mower uses five reel gangs

A new lightweight fairway mower was introduced earlier this year by Jacobsen. The LF-100 is a durable, out-front five-gang reel mower that gives a greens-quality cut on fairways. It cuts a 100-inch swath at speeds up to 5 mph for higher productivity.

A new mower configuration puts the two outside reels in front of the operator, so the trimming edge is easily seen without looking back and away from the mowing path. It also provides a shorter uncut circle of grass on turns, and makes grass catcher removal and reel maintenance much easier.

The LF-100 has a 22 hp, three-cylinder diesel engine.

Circle No. 193 on Reader Inquiry Card

Riding aerator features 'on-the-go' adjustment

A new Riding Aerator, the Ryan GA-30, features variable core spacing from 2½x1 inches to 2½x5 inches or anywhere in between, and the operator can vary the spacing with a hand lever while aerating.

The throttle, choke and ignition switch are also hand-operated while speed, brakes and lift control for the aerating head are controlled by foot pedals. The machine has hydrostatic drive, and transport speed is 6 mph, nearly double that of other aerators.

Circle No. 194 on Reader Inquiry Card

Transplanter allows varying rootball sizes

The Dakota Hand from Mid Dakota is a towable transplanter for bucket mount on three-point hitches. The main frame and spade system allows the operator to vary the size of the rootball up to a 28-inch diameter.

Also adaptable to the mainframe are a log-splitter, hydraulic dump wagon and sprayer which are all interchangeable.

Circle No. 195 on Reader Inquiry Card
Everyone talks about the weather. AQUA-GRO® lets you do something about it.

Summertime. It's either deluge or drought. A thunderstorm may dump several inches of rain in minutes...you may not see another drop for weeks. AQUA-GRO® soil wetting agents help you maintain peak turf quality—despite summer weather extremes. And it saves you time and money by making the most efficient use of available water.

Used as a part of a complete turf management program, AQUA-GRO® ensures water penetration which promotes deep turf rooting, prevents localized dry or wet spots and saves labor and money by reducing syringing and irrigation needs.

Ask your distributor for AQUA-GRO® Liquid or Spreadable, the wetting agent that’s been letting professional turf managers do something about the weather for 34 years.

Now through September 15, we’re offering a $10 cash rebate on every 5 gallon pail of AQUA-GRO® ‘L’ and $5 on every 46 pound drum of AQUA-GRO® ‘S’ you buy. Call your distributor for details.

Call for tech service, samples and information 1-800-257-7797, In NJ (609)665-1130.
CLASSIFIEDS

BUSINESS OPPORTUNITIES

CAFE COD - MAINTENANCE, CONSTRUCTION AND SPRAY. IN BUSINESS OVER 25 YEARS. CALL 617-777-5252. 6/88

HELP WANTED

HELP WANTED - SPRINKLER DIVISION Dynamic, successful landscape firm (2 million/INC 500) seeks experienced, highly motivated, people-oriented supervisor for sprinkler division. Career opportunities with a talented management team. Sales/Design/Administration/Field supervisor skills required. Send resume to: SUBURBAN LANDSCAPE ASSOCIATES, P.O. Box 2342, Davenport, Iowa 52809, c/o Monty Mitchell. 6/88

Irrigation Division Manager - Relocate to beautiful Minnesota. Top Mpls. commercial landscape co. needs experienced irrigation professional familiar with all aspects of design and installation. Salary and benefits commensurate with ability and experience. Position immediately available. Send work/salary history to: Minnesota Valley Landscape, 9700 W. Bush Lk. Rd., Mpls., MN 55438. (612)444-1026. 6/88

Landscape Supervisor: Established Michigan landscape firm seeking motivated individual with 5 years experience to manage crews and oversee landscape installation. Send resume and salary requirements to: DeAngelis Landscape Incorporated, 22425 Van Horn Road, Woodhaven, Michigan 48183. 6/88

Landscape Maintenance Operation Manager Florida's fastest growing landscape maintenance firm with operations in 3 cities is looking for an experienced professional. Applicants must have proven management ability, ability to communicate well with clients and employees and strong technical background. Opportunity for growth and responsibility advancement. Excellent salary and benefits. Send resume to: Mr. Khalsa at 305-831-8101. 6/88


TRAINNEES & FOREMEN: Washington D.C. area design-build firm is looking for career minded individuals who want to learn top of the line residential landscaping-construction, planting & landscape maintenance. We need professionals who are willing to work and can produce. We work a 4-5 day week and offer good pay with benefits. Send resumes to: Garden Gate Landscaping, 821 Norwood Road, Silver Springs, MD 20904. Attn: Jim Seipel. 6/88

MANAGEMENT

Due to our aggressive expansion program in the midwest, east coast and southwestern regions, we are needing management personnel for all phases of our tree & shrub and lawn care services, in both residential and commercial operations. If you are "Results-Oriented" with a strong desire to achieve and high personal goals, send resume including salary history by:

Corporate Recruiter Ever-Green Lawns Corp. 1390 Charlestown Ind. Dr., St. Charles, MO 63303.

GROUND MANAGER - spruce Mountain Inn - 45 units - 12 employees. Must have previous experience in this type of operation. Salary negotiable. sent resume to: M. Stevens 303-831-8101. 6/88

Lecturer, Ornamental Horticulture Department. School of Agriculture is seeking a full-time lecturer for the 1988-89 academic year. Duties and responsibilities may include teaching park planning and management, landscape design, plant materials, and other related courses. The Ohio State University Agricultural Technical Institute is seeking applicants for a twelve-month, tenure-track faculty position in grounds management. Responsibilities include the development of a major in grounds management: industry coordination: student recruitment, advising and placement, and teaching related courses. Applicants should indicate their degree with training and experience in related field is required. Send letter of application, resume and three letters of reference to: Dr. Gary A. Anderson, Division Chairman, The Ohio State University, Agricultural Technical Institute, 1328 Dover Road, Wooster, OH 44691. To assure consideration the application file must be complete by June 30. 6/88

LANDSCAPERS ESTIMATOR - Landscape contracting firm located in Park Ridge, IL seeks landscape estimator for commercial projects. Applicants must be familiar with all aspects of the trade able to complete take-offs, have good math abilities and have some design background. This position is 50% office work and 50% field work in locating and measuring lots. Benefits and partial moving expenses offered. If you are looking for a challenging and rewarding career opportunity please send resume, work and salary history to: Gary D. Grathoff, Complete confidentiality assured. Thornapple Nurseries, Inc., P.O. Box 181, Geneva, IL 60134. 312-232-2076. 6/88

LESLCO, INC. A leader and complete supplier of equipment and products to the Turf Care Industry, is seeking aggressive, motivated, customer oriented individuals to join the team as:

SERVICE CENTER MANAGER

This position will have P/L responsibility for the management of a warehouse operation serving the professional turf care industry, including local sales development, inventory control and accounts receivable. Ideal candidates should have previous experience in the warehouse/low volume work. 

Our firm has an established growth pattern and record of profit sharing. Interested and qualified candidates should submit resume and salary history in confidence to:

Brad Gerson
LESLO, INC.
20005 Lake Road
Rocky River, OH 44146
Equal Opportunity Employer

LANDSCAPE MANAGEMENT/JUNE 1988

RATES: $1.10 per word (minimum charge, $25). Bold face words or words in all capital letters charged at $1.35 per word. Boxed or display ads: $90 per column inch -x (one inch minimum): $85-3x; $80-6x; $75-9x; $70-12x. Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add $10 to total cost of ad. Send ad copy with payment to Dawn Nielsen, LANDSCAPE MANAGEMENT, 1 East First St., Duluth, MN 55802 or call 218/723-5200.

BOX NUMBER REPLIES: Mail box number replies to LANDSCAPE MANAGEMENT. Classified Ad Department. 1 East First St., Duluth, MN 55802. Please include box number in address.

84
Set A New Landscape Speed Record

Ask any seasoned turf maintenance professional, and they'll tell you that productivity is measured in maneuverability.

The Excel Hustler's unmatched performance comes from its unique hydraulic steering that lets you trim close, even cut square corners without wasted motion. And there are no clutch or brake pedals to fool with. You have total command of the mower's forward, reverse and turning movements with just one hand!

Start setting your own landscape speed records. Visit your local Hustler dealer today, or call Excel toll-free for the name of the dealer nearest you.

1-800-835-3260
(In Kansas 1-316-327-4911)
HELP WANTED

Lawn sprinkler company needs experienced and dependable foreman. Year-round work. $25,000 minimum salary with excellent benefits. Send resume to Trost Irrigation, Inc., 2551 W. Auburn, Auburn Hills, MI 48073 (313) 853-5151. 6/88

HELP WANTED — Fine Grade Box Operator — Expanding landscape firm in Northern Virginia area seeks knowledgeable individuals for permanent position. Salary commensurate with experience; many benefits plus bonus opportunities. Send resume with complete background experience to: S. Burton & Co., Inc., P.O. Box 147, Hartford, Virginia 22471. 6/88

Landscape Sales/Design/Project Manager - If you have outstanding talent in your field and are looking for a career opportunity, we would like to talk to you. Florida's most progressive landscape contractor with sales in excess of $5 million annually is looking for a top shelf landscape professional to help us grow. Proven track record and hands on experience in commercial landscape contracting and sales is a must. Excellent salary, benefits and incentives. Call Mr. Khalsa at 305-831-8101. 6/88

HELP WANTED
Excellent career opportunity in beautiful area with a great quality of life. If you want top earnings, benefits, excitement, a challenge, responsibility, control, customer contact, quick advancement, work in fabulous award-winning jobs, etc., this job is for you. Temple housing available. We are the oldest and 2nd largest interior landscaper in the U.S. You will be able to utilize all your abilities, extra bonuses and peaks. Apply in confidence: Call 5pm - 9am to Len Parker (201) 757-0437 or 7am - 5pm Rich or Doug, 1-800-526-3672; in N.J. call (201) 322-5552.

PARKER PLANTSCAPE
1325 TERRILL RD.
SCOTCH PLAINS, N.J. 07076

JOIN THE AMERICAN TEAM - And go for the gold...Aggressive landscape company looking for aggressive career minded winners of landscape/irrigation sales; estimating; purchasing; supervision; nursery production and sales. Salary and benefits commensurate with experience. Equal opportunity employer. Send resume to Mickey Strauss, American Landscape Companies, 7949 Deering Ave., Canoga Park, CA 91304 (818)999-2041. 6/88

Orkin Lawn Care Division is looking for managers to manage in Florida. Orkin now has ten branches in Florida with plans to expand. Excellent opportunity to develop into multi-branch responsibilities. If you are an experienced green industry manager who seems stagnated in their present job or a person who is tired of the cold weather and sea sonality of the business, we may have just what you are looking for. Excellent opportunities and advancement potential also for Service Managers, Sales Managers and Turf Specialists. Send your inquiries and resumes to Paul Ferrara at 957 1/2 N. Pennsylvania Ave., Suite 202, Winter Park, Florida 32789 or call (305) 740-6872. 6/88

SALES: Landscape Sales person with 1-2 years experience. Individual must be aggressive, motivated and able to work with crew foreman as well as prospective clients. Design ability a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48554 (517) 676-1093.

If you are in the lawn care business...in a related field, or...just looking to get started...

WE CAN HELP YOU GROW!

Our network of over 3600 independently owned franchised businesses worldwide testifies to our ability to help the small business owner to flourish. If you are enthusiastic, growth oriented, and interested in learning what ServiceMaster has to offer, then we are interested in getting to know you!

For more information call: Roger Nondorf ServiceMaster LawnCare 1-800-255-9780

Established Central Florida landscape contractor has an opening for a highly qualified operations manager for its maintenance division. Ability to schedule, organize and manage people in a rapidly growing organization. Heavy field experience and a commitment to quality work required. Opportunity for an aggressive person to be a key member of a top-notch team. Excellent salary and benefits. Call Mr. Singh (305) 831-8101. 7/88

Florida Landscape Contractor in business 15 years, has an opening for an experienced landscape architect or highly qualified sales person to handle design build sales and business development. Applicant must be a self-starter and possess strong sales skills. Unlimited potential in a growing firm with a top-notch track record. Contact Mr. Singh (305) 831-8101.

POSITIONS AVAILABLE for motivated individuals at all levels in growing landscape company. Full-time or part-time, seasonal or year round. Long Island Green, Inc., South Hampton, NY 516-283-8075.

TREEmE CARE SALESPerson - B.S. degree preferred in Urban Forestry, Horticulture or related field. We offer Medical Plan, Profit Sharing, Savings Plan and Paid Vacation. Send resume with pay history to Ira Wicks - Arborists, 11 McNamara Road, Spring Valley, NY 10977, 914-354-3400, attention John.

MANAGER OF SUPPORT SERVICES - Mid-level Management position, responsible for equipment maintenance, personnel coordination, administrative assistance, and coordination of services within municipal park system. Salary: $24,500 - $28,500. Inquire: Dennis Noak, 705 East State Blvd., Fort Wayne, IN 46805.

EXPERIENCED LANDSCAPE FOREMAN: Design & Construction Company seeking person with 3-5 years experience. Individual must be able to take total responsibility of projects, from start to finish. Plant knowledge, construction techniques, blue print reading a must. Contact: Vander Veen Landscape Co., P.O. Box 164, Mason, MI 48554 (517) 676-1093.


We are recruiting!
We're looking for knowledgeable people in the following areas:

Environmental Care, Inc. landscape management
Arbor Care commercial & industrial arboriculture

Interiorscape Division interior landscape maintenance

Positions available in:

Los Angeles East Bay Inland Empire
Sacramento Santa Ana Phoenix
San Diego San Jose Denver
Houston Ventura Colorado Springs
Palm Springs

Send resume to:
Robert L. Scofield Personnel Department
24121 Ventura Boulevard
Calabasas, CA 91302

an equal opportunity employer by choice

SALES MANAGER - A very aggressive person currently active as sales manager is needed to develop sales for an established and progressive (design/build landscape firm located in the Chicago western suburbs) firm. This person will work closely with a principal of the firm and eventually take over the top management position of vice president in charge of sales. Good salary. Compensation package tied to performance. Equity/ownership possible for the right person. We are interested in only highly motivated professional individuals. Send resume to LM Box 447.
For fastest response, use the peel-off label from the front cover.

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**A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:**

- [ ] 0005 Golf courses
- [ ] 0010 Sport complexes
- [ ] 0015 Parks
- [ ] 0020 Rights-of-way maintenance for highways, railroads & utilities
- [ ] 0025 Schools, colleges & universities
- [ ] 0030 Industrial & office parks/plants
- [ ] 0045 Condominiums/apartments/housing developments/hotels/resorts
- [ ] 0050 Cemeteries/memorial gardens
- [ ] 0060 Military installations & prisons
- [ ] 0065 Airports
- [ ] 0070 Multiple government/municipal facilities
- [ ] Other type of facility (please specify)

**B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:**

- [ ] 0105 Landscape contractors (installation & maintenance)
- [ ] 0110 Lawn care service companies
- [ ] 0115 Landscape architects
- [ ] 0120 Extension agents/consultants for horticulture
- [ ] Other contractor or service (please specify)

**C. SUPPLIERS:**

- [ ] 0205 Sod growers
- [ ] 0210 Dealers, Distributors
- [ ] Other supplier (please specify)

Approximately how many acres of vegetation do you maintain or manage? What is your title? (please specify)

I would like to receive (continue receiving) LANDSCAPE MANAGEMENT each month: YES [□] NO [□]

Your Signature: ___________________________ Date: ____________
"Now is not the time to go it alone."

"If you're like so many other lawn care companies, you have more than crabgrass to contend with. Sure, your sales are up—but so are your problems. Cash flow worries. The need for more employee training. The threat of growing regulation. The exploding costs of insurance and health benefits. These are only a few of the realities of running a lawn care business in the '80s.

That's where the Professional Lawn Care Association of America can help. PLCAA is the ProSource for over 1,000 businesses, large and small. PLCAA provides the benefits and resources you need regardless of the size of your company. Find out for yourself what so many other lawn care businesses have discovered, that PLCAA membership doesn't cost—it pays!"

JAMES R. BROOKS
Executive Vice President,
Professional Lawn Care Association of America

Check the PLCAA benefits...

- Management Monograph Publications—Booklets that cover critical business subjects like getting a loan, developing a marketing plan, hiring and firing practices, and more.
- Group insurance and health care—PLCAA offers health and life insurance plans for companies with as few as two employees—and at attractive group rates.
- Collection services—A results-producing collection service to help members with slow-paying accounts.
- Audio-visual training programs—Comprehensive, inexpensive video and slide programs for in-house training of your employees. Current subjects include insect and weed identification, turf diseases, and pesticide handling, with additional topics under development.
- Regional seminars—Each year PLCAA brings the latest in management and technical training, plus equipment demonstrations, direct to a location near you.
- Annual Conference and Show—Exhibits, educational sessions, workshops, and an outdoor equipment demonstration are just a few features of PLCAA's popular annual gathering of lawn care professionals.
- Exclusive publications—Stay current with Turf Talks, PLCAA's bi-monthly newsletter. Members also keep in touch with tax, labor, financial and regulatory information through our periodicals, the Legal Update and Environmental Update bulletins.

And that's only part of the advantages PLCAA members enjoy. If you want to know more, just drop the coupon below in the mail, or give us a call at toll-free 1-800-458-3466.

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PLCAA
PROFESSIONAL LAWN CARE ASSOCIATION OF AMERICA

I'm interested...tell me more!

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ADDRESS __________________________
CITY ______ STATE ______ ZIP ______
PHONE (_____) ____________________

FILL OUT AND MAIL TO:
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Professional Lawn Care Association of America
1225 Johnson Ferry Rd., NE, Suite B 220,
Marietta, GA 30068
WANTED - Aggressive Manufacturer's Reps - Manufacturer of agricultural, golf course, municipal and lawn & garden spraying equipment is seeking qualified reps with experience in turf and ornamental sales. Seeking nationwide network, exclusive territory contract, excellent technical support and top of the line equipment. Send resume and current line card to: The Brophy Company, P.O. Box 475-GB, Dakota City, NE 68731-0475. Phone: 1-800-228-1003.

Experienced Irrigation Superintendent - Golf Course Design and Construction Company seeking individual with experience at irrigation system design/installation crew management and equipment operation to work on various projects throughout Florida. Top salary and benefit package. Applicants must be aggressive, responsible, neat and experienced in sales/customer service. Compensation from $25,000 plus full benefit package. Send resume to: Hydro Lawn, Inc., 7905 Airpark Road, Gaithersburg, Maryland 20879.

PERSONNEL: Hydro Lawn, a Mid-Atlantic full service lawn care company is accepting applications for Sales/Customer Service management positions. Applicants must be aggressive, responsible, neat and experienced in sales/customer service. Compensation from $25,000 plus full benefit package. Send resume to: Hydro Lawn, Inc., 7905 Airpark Road, Gaithersburg, Maryland 20879.

SALES REP - A Midwest centrifugal pump company is looking for ambitious, highly motivated sales people for all regions of the U.S. If you have knowledge of the agriculture, turf, water systems and/or commercial markets, we want to speak to you. Good pay, benefits and company environment you can grow within is awaiting you. Send resume to LM box 452.


ATTN: GOLF COURSE SUPERINTENDENTS—Bentgrass Sod at putting green height, guaranteed weed and poa annua free. Stormy Acres, West Haven, VT 05743. 802-265-3046.

FREE CATALOG: Guaranteed replacement parts for 32, 36, 48, and 52" walk-behind mowers. DISCOUNT PRICES on blades, belts, wheels, engines, bearings, catchers, mowers and numerous accessories. QUALITY PARTS that fit Bobcat, Bunton, Exmark, Kees and others. CALL TOLL FREE for a catalog 800-343-4333. In Michigan call direct or collect 313-949-8031 LAWN CARE PARTS UNLIMITED Quality you can trust, selection and service that you need!

CUSTOM LANDSCAPING TRAILERS. Protect your investment from exposure and theft. Choice of colors, delivery available. NORTHWEST TRAILERS, Palatine, IL 800-522-6208 or 312-577-6208. FOR SALE—LANDSCAPE INSTALLATION/Maintenance company for sale. Located in booming area north of San Francisco. Year-round moderate climate, twelve years in same location with established clientele. Will train. Call Jeanie Lewis 707-762-2787.

REPS WANTED

SALES REP - A Midwest centrifugal pump company is looking for ambitious, highly motivated sales people for all regions of the U.S. If you have knowledge of the agriculture, turf, water systems and/or commercial markets, we want to speak to you. Good pay, benefits and company environment you can grow within is awaiting you. Send resume to LM box 452.

FOR SALE - Pipe Locator - Inexpensive! Locates, traces PVC, metal, cement pipes, sewers, plastic tanks, electric, phone, gas lines. Block & Company, Box 18058, Cleveland, OH 44118. 216-371-0979.

WHOLESALE PARTS & SUPPLIES: Over 3,000 replacement parts and tools in stock at direct wholesale prices. Spark-plugs, edger blades, monofilament cutting line, throttle cables, wheels, tires, tubes, lawn mower blades, shovels, rakes, pruners & more! Call today for a FREE catalog & price list. TOLL FREE 1-800-356-0171 or 1-800-382-8473.

GOLF COURSES. NO MOVING PARTS, SIMPLE TO USE. SIZES AVAILABLE 8', 10', 12', $3,995. AND 8', $4,995. NORTH AMERICAN CON-