Use the heavy duty wheeled blower to move large quantities of leaves toward the truck.

The intake hose vacuums leaves piled up around the truck and sends them through the four-bladed steel impeller in the truck loader. By crushing leaves and debris into small particles, the impeller greatly reduces bulk. This allows the truck to hold more debris and prevents operators from having to unload the truck as often.
Southern Mill Creek Products Co  
(Dursban) Dursban 2E, 4E, Cricket Bait  
& Granular; (Diazinon) Diazinon AG500;  
(Baygon) Maxtox 151; (Metaldehyde)  
Slugs & Snail Bait; (Sevin) Sevin 5%  
Granule; (Malathion) Malathion Mole  
Cricket Bait  
UAP Special Products Inc  
(Bendiocarb) Turcam 2.5G  
Zoecon Corp-Sandoz Crop Protection  
Corp  
(Fluvinate) Mavrik Aquaflow  

Miticides  
Fermone Chemicals Inc  
(Mite pheromone) Stirrup  
Mobay Corp  
Morestan 25%  
Zoecon Corp-Sandoz Crop Protection  
Corp  
(Processed fiber) Cellin, Cellin Plus,  
Cellin K, K Plus; (Acrylic emulsion) Cellin  
Seal Tackifier  
Finn Corp  
(Dienochlor) Pentac Aquaflow  

Mulches & Erosion Control  
Cellin Mfg Inc  
(Processed fiber) Cellin, Cellin Plus,  
Cellin K, K Plus; (Acrylic emulsion) Cellin  
Seal Tackifier  
Finn Corp  
Fiber Plus; Hydro Stik  
Grass Growers Inc  
Terra Tack I, III, AR, MP  
Jacklin Seed Co  
Jacklin Organic Mulch  
Jonathan Green Inc  
Sunlock, Cellins, Curlex, Hydrogreen  
Hoechst Celanese Corp  
(100% Polyester fibers) Earth Blanket  
Nepera Inc  
(Potassium Propenoate-Propenamide  
Copolymer) Vitera Gelscape  
Soil Seal Corp  
(Copolymer based) Soil Seal  
Warren’s Turf Nursery Inc  
Warren’s Terrabond Polyester  
Geotextile Fabrics  

Nematosides  
Mobay Corp  
Nemacur 3 & 10%  
Rhone Poulenc-Chipco Group  
(Ethoprop) Chipco Mocap  

Penetrant, Metal  
LESCO Inc  
(petroleum based) Lesco 4-Way  
Lubricant  
Precision Laboratories Inc  
(Penetrating oil) Penetral; (Penetrating  
grease) Lube-2  

Repellents, Animal  
Burlington Bio-Medical & Scientific Corp  
Ropel  
W A Cleary Chemical Co  
(Thiram) Spotrete F, Spotrete WDG  
Jonathan Green Inc  
(Thiram) Spotrete F  

Sticker/Extender  
Arborchem Products Co  
(Proprietary) Clean Cut  
Chevron Chemical Co  
(Alkyl olefin aromatic polymers) Chevron  
Spray Sticker  
W A Cleary Chemical Co  
Super Wet, Clearspray  
Jonathan Green Inc  
(Polymer) Exhalt 800  
LESCO Inc  
LESCO Spreader Sticker  
Precision Laboratories Inc  
(Neoprene spreader/sticker) Chem-Stik  
Rigo Co  
(Polyoxpropylene propanol) Wilbur-Ellis  
R-56; (Octyl Phenoxy Polyethoxy  
Ethanol) Wilbur-Ellis R-11; (Alkyl Aromatic  
Polyoxyethylene Ether) Red Top  
Super Spread 200  
Southern Mill Creek Products Co  
(isooctyl phenyl polyethoxy ethanol)  
SMCP  
LESCO Inc  
Bond  
Witt-Pruf Products Inc  
Spray-Stay  

Soil Conditioner  
American Pelletizing  
(Pelletized lime & gypsum) Reveille  
W A Cleary Chemical Co  
(Calcium carbonate, dolomitic sulfur)  
Limestone-F, Sulfur-F  
LESCO Inc  
(fertilizer & polymers) Lescozyme  
Nalco Chemical Co  
Nalo 2190  
Nature’s Touch  
(Plant/microbial by-products, enzymes)  
Nutra-Aid  
Nepera Inc  
(Potassium Propenoate-Propenamide  
Copolymer) Vitera Gelscape  
Precision Laboratories Inc  
(Calcium) Liqui-Cal  

Soil Fumigants  
Hendrix & Dail Inc  
(Methyl Bromide/Chloropicrin) MBC,  
MBC-33; (Methyl Bromide/Chloropicrin/Solvent) MBC;  
(Chloropicrin) HD-Pic  
LaRoche Industries Inc  
Vertagreen  
Rigo Co  
(Vapam) Wilbur-Ellis Soil-Prep  

Tree Dressings  
J & L Adikes Inc  
(Gro-Well)  
Arborchem Products Co  
(Proprietary) Arborchem  
Chevron Chemical Co  
(Aklylarylpolyoxyethylene, glycols, free  
fatty acids & isopropanol) Ortho X-77  
W A Cleary Chemical Co  
Super Wet, Super Wet 15G  
Elanco Products Co  
Improve  
Jonathan Green Inc  
Aqua-Gro  
Green Pro Services  
Vita Flow  
Leffingwell  
(Neoprene surfactants) Activate  
LESCO Inc  
LESCO-WET  
Mallinckrodt Inc  
Aquagro  
Nature’s Touch  
(Plant/microbial by-products, enzymes)  
Nutra-Aid  
Rigo Co  
(Oxyetheylene) Aquagro  
Precision Laboratories Inc  
Pen-A-Trate  
Southern Mill Creek Products Co  
(isooctyl phenyl polyethoxy ethanol)  
SMCP  

LEMONADE MANAGEMENT: the only mag- 
zine in the green industry for the land- 
scaping manager.  

82 LANDSCAPE MANAGEMENT/SEPTEMBER 1987
"...As a young entrepreneur I definitely feel that I’ve made the right decision."

"The support ServiceMaster gives you is incredible. If you don’t have marketing and management skills, ServiceMaster is the way to go. Any novice can come in. ServiceMaster advises you every step of the way: bringing on a new employee, buying a new van, marketing...

I have several friends in business for themselves and they’re quizzing me for advice. One friend, a landscape architect, is trying out his third bookkeeping system. And they all wish they had the same kind of support system we have in ServiceMaster.

The regional distributor has been a great help to me. Also, Rick White visits all the LawnCare licensees once or twice a year. If you need advice he’s always available by phone, as well.

It’s reassuring to have somebody to turn to. He hasn’t led me wrong yet. I find it a real advantage to be part of ServiceMaster. People recognize the name. In my door-knocking I’ve come across ServiceMaster cleaning customers and haven’t had a negative response yet.

The materials are really effective. I was sold on liquid when I used to work with another lawn care company. I now see the use of both granular and liquid as a real benefit.

All my customers from last year stayed with me except one. The husband wants to try it himself. His wife says he’ll be back next year.

I’m amazed at what’s come out of all this. As a young entrepreneur I definitely feel I’ve made the right decision."

Ted Duncan
ServiceMaster LawnCare Operator
Littleton, Colorado

"Making the right decision can be a tough process, especially when you’re thinking about going into business for yourself. You can really back yourself into a corner wondering if you’ll be able to handle all the mysteries of being your own boss.

Setting up shop, bookkeeping, getting customers, keeping customers...it can seem pretty complicated. And it all boils down to one question: WILL I MAKE IT?

I know I’ve been through it all. I had my own lawn maintenance company before I joined the ServiceMaster team. What attracted me was the beauty of franchising and the fact that ServiceMaster does it better than anybody else.

I personally oversee the technical training of every new licensee. When my students leave the Academy of Service, they can run their own business—and keep it running. They’re got the whole ServiceMaster system working for them.

Are you interested in being your own boss? There’s a lot of satisfaction to it. Thousands of others have done it before you to build successful ServiceMaster franchises. You can be one of them.

Ted Duncan went through the Academy of Service, our intensive training program, in March of ’85. He’s entering his second year as a ServiceMaster LawnCare operator, and I’ve asked him to talk about his experience.

Think about it. If you’re interested give us a call, or write. We have a real opportunity for people like you."

For information and a franchise application, please call or write:

ServiceMaster LawnCare
2300 Warrenville Road
Downers Grove, IL 60515
(312) 964-1300

For information and a franchise application, please call or write:

ServiceMaster LawnCare
2300 Warrenville Road
Downers Grove, IL 60515
(312) 964-1300

Rick White
Vice President
ServiceMaster LawnCare
### 4. Chemical Companies

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Address</th>
<th>Phone</th>
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<tbody>
<tr>
<td>J &amp; L Adikes Inc</td>
<td>182-12 93rd Ave, Jamaica NY 11423</td>
<td>718-739-4400</td>
</tr>
<tr>
<td>Agro-Chem Inc</td>
<td>See Nature's Touch</td>
<td></td>
</tr>
<tr>
<td>American Cyanamid Agricultural Div</td>
<td>One Cyanamid Plaza, Wayne NJ 07470</td>
<td></td>
</tr>
<tr>
<td>American Pelletizing</td>
<td>13 Island Dr, Brick NJ 08724</td>
<td>201-899-2499</td>
</tr>
<tr>
<td>Andersons Lawn Fertilizer Div</td>
<td>1200 Dussel Dr, PO Box 119</td>
<td></td>
</tr>
<tr>
<td>Andersons Lawn Fertilizer Div</td>
<td>Maumee OH 43537</td>
<td>419-893-5050</td>
</tr>
<tr>
<td>Applied Biochemists Inc</td>
<td>5300 W County Line Rd, Mequon WI 53092</td>
<td>414-242-5870</td>
</tr>
<tr>
<td>Aquashade Inc</td>
<td>PO Box 198, Eldred NY 12732</td>
<td>914-557-8077</td>
</tr>
<tr>
<td>Aquatrols Corp of America Inc</td>
<td>1432 Union Ave, Pennsauken NJ 08110</td>
<td>609-665-1130</td>
</tr>
<tr>
<td>Arborchem Products Co</td>
<td>PO Box 1567, Fort Washington PA 19034</td>
<td>215-659-7922</td>
</tr>
<tr>
<td>Arcadian Corp</td>
<td>PO Box 265, Parsippany NJ 07054</td>
<td>201-829-6500</td>
</tr>
<tr>
<td>BASF Corp Chemicals Div</td>
<td>100 Cherry Hill Rd, Parsippany NJ 07054</td>
<td></td>
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<tr>
<td>Cellin Mfg Inc</td>
<td>9610 Gunston Cove Rd, Lorton VA 22079</td>
<td>703-690-1195</td>
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<tr>
<td>Ciba Geigy Corp</td>
<td>Agricultural Div</td>
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</tr>
<tr>
<td>Creative Sales Inc</td>
<td>222 N Park Ave, PO Box 501</td>
<td></td>
</tr>
<tr>
<td>Cumberland Intl Corp</td>
<td>1523 N Post Oak Rd, Houston TX 77055</td>
<td>713-682-1221</td>
</tr>
<tr>
<td>Doggett Corp</td>
<td>Cherry St, Lebanon NJ 08833</td>
<td>201-236-6335</td>
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<tr>
<td>Dow Chemical USA</td>
<td>9001 Bldg, Midland MI 48640</td>
<td></td>
</tr>
<tr>
<td>E I DuPont de Nemours &amp; Co</td>
<td>1007 Market St, Wilmington DE 19898</td>
<td>302-992-6161</td>
</tr>
<tr>
<td>Elanco Products Co</td>
<td>Dept EM 455, Lilly Corporate Center, Indianapolis IN 46285</td>
<td>317-261-6102 (IN)</td>
</tr>
<tr>
<td>Estech Branded Fertilizers</td>
<td>PO Box 512, Winter Haven FL 33882-0512</td>
<td>813-294-2567</td>
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<tr>
<td>Fermonta Plant Protection Co</td>
<td>5966 Heisley Rd, PO Box 8000</td>
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<tr>
<td>Fermone Chemicals Inc</td>
<td>1523 N Post Oak Rd, Houston TX 77055</td>
<td>713-682-1221</td>
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<tr>
<td>Finn Corp</td>
<td>9281 Le Saint Dr, Fairfield OH 45014</td>
<td>513-874-2818</td>
</tr>
<tr>
<td>Garfield Williamson Inc</td>
<td>Proform Turf Products Div</td>
<td></td>
</tr>
<tr>
<td>Grass Growers Inc</td>
<td>424 Cottage Pl, Plainfield NJ 07060</td>
<td>201-755-0923</td>
</tr>
<tr>
<td>Great Lakes Biochemical Co</td>
<td>6120 W Douglas Ave, Milwaukee WI 53218</td>
<td>414-464-1200</td>
</tr>
<tr>
<td>Jonathan Green Inc</td>
<td>Squankum-Yellowbrook Rd, PO Box 326, Farmingdale NJ 07727</td>
<td>201-938-7007</td>
</tr>
<tr>
<td>Green Pro Services</td>
<td>380 S Franklin St, Hempstead NY 11550</td>
<td>516-538-6444</td>
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<td>Growth Products</td>
<td>PO Box 1259, White Plains NY 10602</td>
<td>914-428-1316</td>
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<tr>
<td>Gustafson Inc</td>
<td>PO Box 660065, Dallas TX 75266</td>
<td>214-985-8877</td>
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<tr>
<td>Hawkeye Chemical Co</td>
<td>PO Box 899, Clinton IA 52732</td>
<td>319-243-5800</td>
</tr>
<tr>
<td>Hendrix &amp; Dail Inc</td>
<td>PO Box 648, Greenville NC 27835-0648</td>
<td>919-758-4263</td>
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<tr>
<td>Hoechst Celanese Corp</td>
<td>PO Box 5887, Spartanburg SC 29304</td>
<td>800-845-7597</td>
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<tr>
<td>Hoechst-Roussel Agri-Vet Co</td>
<td>Rte 202-206 N, Bedminster 1, Somerville NJ 08876</td>
<td>201-231-2865</td>
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<tr>
<td>International Reforestation Suppliers</td>
<td>2100 W Broadway, Eugene OR 97405</td>
<td>800-321-1037</td>
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<tr>
<td>Jacklin Seed Co</td>
<td>W 5300 Jacklin Ave, Post Falls ID 83854</td>
<td>208-773-7581</td>
</tr>
<tr>
<td>Kincaid Enterprises Inc</td>
<td>Plant Rd, PO Box 549, Nitro WV 25143</td>
<td>304-755-3377</td>
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THE BROUWER-VAC . . . largest capacity Vac on today's market. The powerful suction head and blower provide the latest technique for vacuuming turf and hard surface areas. It provides an economical method of picking up grass clippings, leaves, twigs, pine needles and thatch from verti-cutting on sod farms, golf courses, parks and recreation areas and also trash and litter from hard surfaces in airports, parking lots, stadiums and highway shoulders. It vacuums acre after acre without wasteful frequent unloading stops. Fast easy self-unloading is via hydraulically operated door and conveyor. The optional Vac extension hose is spring balanced for ease of handling and allows the operator access in hard to reach areas around trees, flower beds, fences and culverts. The Brouwer-Vac, designed to provide an economical, fast, efficient and reliable way to "clean-up", it enhances the beauty and cleanliness of turf and hard surface areas.

FEATURES:
- Large load capacity
- Light weight construction
- Dual flotation tires
- Easy to operate finger tip controls
- Unloads in seconds with hydraulic driven conveyor
- 80 in. floating suction head (Opt. extension to 120 in.)
- P.T.O. Driven
- Only requires standard tractor 35-45 hp

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TURF EQUIPMENT LIMITED
7320 Haggerty Rd./Canton, MI. 48187 Telephone (313) 459-3700
Woodbine Avenue/Keswick, Ontario, Canada L4P 3E9 Telex 065-24161 Telephone: (416) 476-4311
<table>
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<tr>
<th>Company Name</th>
<th>Address Details</th>
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<tr>
<td>LaRoche Industries Inc</td>
<td>1100 Johnson Ferry Rd NE</td>
<td>+1-404-247-7531</td>
</tr>
<tr>
<td>LaRoche Chemical Corp</td>
<td>1600 E Cumberland St</td>
<td>+1-717-273-1687</td>
</tr>
<tr>
<td>Maag Agrochemicals Inc</td>
<td>5699 N Kings Hwy</td>
<td>+1-708-356-7506</td>
</tr>
<tr>
<td>Mallinckrodt Inc</td>
<td>PO Box 5439</td>
<td>+1-414-225-2222</td>
</tr>
<tr>
<td>J J Maugt Co</td>
<td>2810 N Figueroa St</td>
<td>+1-213-227-1482</td>
</tr>
<tr>
<td>MCI AgSystems</td>
<td>811 Railroad Ave</td>
<td>+1-800-345-0419</td>
</tr>
<tr>
<td>Milliken Chemical</td>
<td>PO Box 817</td>
<td>+1-414-225-2222</td>
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<tr>
<td>Monsanto Co</td>
<td>800 N Lindbergh Blvd (C3SD)</td>
<td>+1-314-694-6440</td>
</tr>
<tr>
<td>Moyer &amp; Son Inc</td>
<td>113 E Reliance Rd</td>
<td>+1-312-941-4180</td>
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<td>Moyer Chemical Co</td>
<td>3321 W Castor St</td>
<td>+1-312-237-9600</td>
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<td>Na-Churs Plant Food Co</td>
<td>421 Leader St</td>
<td>+1-614-382-5701</td>
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<tr>
<td>Napco Chemical Co</td>
<td>One Napco Center</td>
<td>+1-312-961-9500</td>
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<tr>
<td>Nature's Touch</td>
<td>11150 W Addison St</td>
<td>+1-312-455-6900</td>
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<tr>
<td>Nepera Inc</td>
<td>Rte 17</td>
<td>+1-914-782-8171</td>
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<tr>
<td>Nor-AM Chemical Co</td>
<td>3509 Silverside Rd</td>
<td>+1-312-421-4070</td>
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<tr>
<td>Plant Marvel Laboratories Inc</td>
<td>371 E 16 St</td>
<td>+1-312-757-7500</td>
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<tr>
<td>Precision Laboratories Inc</td>
<td>PO Box 127</td>
<td>+1-312-498-0800</td>
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<tr>
<td>Prentiss Drug &amp; Chemical Co</td>
<td>21 Vernon St CB 2000</td>
<td>+1-316-326-1919</td>
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<tr>
<td>Rhone Poulenc-Chipco Group</td>
<td>2 T W Alexander Dr</td>
<td>+1-707-422-5100</td>
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<tr>
<td>Rigo Co</td>
<td>4701 W Hwy 146</td>
<td>+1-203-531-4740</td>
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<td>Royal Poulenc-Chipco Group</td>
<td>2 T W Alexander Dr</td>
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<tr>
<td>Ringer Corp</td>
<td>9959 Valley View Rd</td>
<td>+1-415-857-1130</td>
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<tr>
<td>Safer Inc</td>
<td>60 William St</td>
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<td>5414 N 56 St</td>
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<tr>
<td>UAP Special Products Inc</td>
<td>PO Box 37800</td>
<td>+1-402-330-1910</td>
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<td>Union Carbide Agricultural Products Co</td>
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<td>Cordelia &amp; Chadbourne Rds</td>
<td>+1-203-531-4740</td>
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<td>Wilbur-Ellis Co</td>
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<td>Wilt-Pruf Products Inc</td>
<td>PO Box 4280</td>
<td>+1-203-531-4740</td>
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<td>Zoecon Corp-Sandoz Crop Protection Cor</td>
<td>PO Box 10975</td>
<td>+1-415-857-1130</td>
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<tr>
<td>Editoral Information Services</td>
<td></td>
<td>+1-216-826-2839</td>
</tr>
</tbody>
</table>
Stops leaf spot for less. *Dyrene 4.*

It's the economical new formulation of a proven performer. So now you can keep leaf spot under control. Without your budget getting out of control. *Dyrene* 4 flowable turf fungicide. The stopper.

Mobay Corporation, Specialty Products Group, Box 4913, Kansas City, Mo. 64120

*DYRENE is a Reg. TM of Mobay Corporation* 6-2254
5. Seed Companies

J & L Adikes Inc
Jamaica NY 11423
718-739-4400
San Diego CA 92154
516-437-4477
Sod/Sprigs: Sod
619-428-6112

Kentucky Bluegrasses: Adelphi; Perennial Ryegrasses: All Star
Am-Sod Inc
2606 Hollister St
San Diego CA 92154
619-426-6112

Bamert Seed Co
251 Oak St
Manteca CA 95336
209-823-1738

Cenex/Land O Lakes Ag Services
182-12 93rd Ave
Salem OR 97305
503-585-7033

Fine Lawn Research Inc
PO Box 290
Madison GA 30650
503-585-7033

Kentucky Bluegrasses: Plush, Holiday; Perennial Ryegrasses: Magnum Brand; Fescues: Bonanza Turf-type (Tall); Other: resellers of various public and proprietary varieties

CelPril Industries Inc
216-333-9250

Kentucky Bluegrasses: Chateau; Perennial Ryegrasses: Pennant; Fescues: Finelawn & Jaguar Turf Type Tall; Turfseed Mixes or Blends: Triple Play Perennial Ryegrass Blend

Garfield Williamson Inc
Proform Turf Products Div
9 Stewart PI
Fairfield NJ 07006
201-882-7755

Kentucky Bluegrasses: Liberty, Eclipse, Midnight, Classic, Adelphi, Glade, Columbia, Challenger; Perennial Ryegrasses: Omega II, Premier, Manhattan II, Citation II, All Star, Regal, Derby; Fescues: Jaguar, Apache, Bonanza, Arid, Tempo Turf Type Tall, Shadow Chewsings, Ensylvia Creeping; Bentgrasses: Penncross, Penlinks, Penneagle, Pennstar, Sea Side, Astoria, Emerald, Exeter; Turfseed Mixes or Blends: Proform Polo 50 (Bluegrass/Ryegrass 50/50), Proform Triple Classic Turf Rye Blend (Omega II, Premier, All Star); Other: Native and ornamental grasses, wildflowers

J & L Adikes Inc
810 Jackson St
Albany OR 97321
503-928-3100
Kentucky Bluegrasses: Barblue, Baron, Georgetown, Majestic, Mystic, Nassau, Princeton (P104), Ram I, 1757; Perennial Ryegrasses: Cowboy, Diplomat, Palmer, Prelude, Repell, Yorktown II; Fescues: Clemfine Tall, Jamestown Chewsings, Rebel Tall, Rebel II Tall, Reptans Creeper, Tribute Tall, Wilma Chewsings; Bentgrasses: Astoria, Highland, Pennnecale, Pennlinks; Turfseed Mixes or Blends: All of the above; Other: Agree Intermediate Ryegrass

Jonathan Green Inc
Squakum-Yellowbrook Rd
PO Box 326
Farmingdale NY 11777
201-938-7007 (NJ)
800-526-2303


Gator; Fescues: Houndog Tall, Ensylvia Creeping Red, Highlight Chewsings; Bentgrasses: Emerald, Penncross, Penneagle; Turfseed Mixes or Blends: PhD Overseeding Blend (Derby, Regal, Gator), Dixie Green (Derby, Highlight), Dixie Green with Sabre (Derby, Highlight, Sabre), PhD with Sabre (Derby, Regal, Gator, Sabre)

★ Jacklin Seed Co
W 5300 Jacklin Ave
Post Falls ID 83854
208-773-7581
Kentucky Bluegrasses: Glade, Fylking, Wabash, Cheri, Eclipse, Nassau, Nugget, Ram I, Huntsville, Merion, Summit, Geronimo, Troy, Classic, Adelphi; Perennial Ryegrasses: All Star; Fescues: Arid Tall, Safe Forage Tall, Logro Fine; Bentgrasses: Putter Creeping, Streaker Red Top, Penncross, Penneagle, Penway Blend, Pennlinks; Turfseed Mixes or Blends: Four Star Sud Blend (Nassau, Glade, Ram I & Baron); Other: Pinto Wildflower Mixture, Reubens Canada Bluegrass

★ LESCO Inc
20006 Lake Rd
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