less than a kilogram, so all they have to ingest is about the amount of di-
azinon that is equivalent to the amount of a baby aspirin.

Unlike the insolubles, the solubles can be absorbed through the skin. As a rule, one need not worry about the diluted spray, but must exercise cau-
tion in handling the concentrates. Wear protective clothing and a respira-
tor when preparing the diluted mixture in the spray tank.

Let's consider a prominent soluble fungicide which has been around for many years. Despite a startingly high toxicity, you have used it successfully for decades without any fear that it is hazardous.

This product is Actidione TGF—an antibiotic! Antibiotics are safe; haven’t we all taken antibiotics prescribed by doctors? Well, this one has a MLD₀ of two mg. per kg! But Upjohn, the manufac-
turer, did an excellent job of formulating the product to market it in a form that was non-poisonous.

A product must bear a skull and crossbones label if the formulated ma-
terial has an MLD₀. By diluting Actidione with inertso that you received a two percent mixture, the formulated product then had an MLD₀ of 100.

Upjohn asked the consumer to dilute the product with water at the rate of one oz. per three gallons of water. The di-
luted spray then had an MLD₀ of 37,500.

This example emphasizes the impor-
tance of exercising great care and caution working with the formulated concentrate and at the same time demonstrates the minimal danger of handling the diluted spray. Actidione was taken off the market because EPA challenged the risk factor and Nor-
Am made the business decision to drop the product.

I’ve included a table of the MLD₀’s of all the pesticides available to the golf course superintendent. This data was taken from W.T. Thomson’s Agri-
cultural Chemicals 1985-86 Revision. Bear in mind that the LD refers to the pure active ingredient, so that if you want the MLD₀ of the formulated product, you divide by the percentage of active. For example, Caddy is 20 percent cadmium chloride solution. Since cadmium chloride has an MLD₀ of 88, dividing by 0.2, the MLD₀ of Caddy becomes 440.

Nothing in my talk should be inter-
preted as a suggestion that you can ignore safety in using pesticides. Read and follow the label instructions care-
fully! Read the Material Safety Data Sheet carefully! Follow the manufac-
turers’ recommendations on personal protective equipment required. It is better to be overly safe than sorry.
If you want to see how tough our new bluegrass is, you better step on it.

If you want Northrup King's new Aspen or Trenton Kentucky Bluegrass varieties in your next turf mix, you better get moving. Because now that they're finally available in Medalist mixtures and blends, word is spreading fast.

And understandably so. Considering how well Aspen and Trenton performed in the USDA National Trials, every turf professional will be demanding Medalist mixtures and blends. Both varieties displayed superior disease resistance, winterhardiness, heat tolerance, excellent color and texture, and wide adaptability. All the signs of a sure seller.

So the next step is yours. Order Aspen and Trenton in Medalist Turf Products through your Northrup King Medalist distributor today. Or contact Northrup King, Medalist Turf Products Division, P.O. Box 959, Minneapolis, Minnesota 55440.
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PRODUCTS

Spot herbicide applicator reduces material costs
The Phillips Applicator from Eidson & Associates allows selective herbicide application to weeds, brush and weed trees. Spot treatment reduces material and labor costs and permits reduced chemical carryover.

The lightweight applicator can go anywhere the operator does, and resembles a large syringe that can be aimed directly at the problem area. Spot applications can be adjusted for proper rates.

Compact core aerator is self-propelled
The Powerplug is F.D. Kees' new core aerator. Compact and easy to transport, it is powered by a 5 hp Briggs & Stratton I/C engine with crankshaft style aerating mechanism.

The self-propelled unit covers more than one-third acre per hour, its replaceable stainless steel tines producing a 16-inch pattern. A single lever adjusts the penetration depth from one-half to two inches.

Other features include a 6:1 gear reducer, handle-mounted throttle, fold-over handle and a three-quart fuel tank.

Utility trailer designed for small hauling jobs
The KKT 100 Utility Trailer from Dethmers Manufacturing Co., combines a tailgate/loading ramp plus a tilt deck allowing easy loading and unloading of garden tractors, golf cars, building materials, etc.

It features 13-inch rally wheels, a 71 x 96-inch flatbed, 3/4-inch exterior plywood floor and a complete lighting package.

Multiple-purpose tractors are in town
Farm tractors are moving to town as landscape managers discover the advantages of versatile, multi-purpose machines of moderate horsepower.

Engine series unveiled at Power Equipment Show
Kohler Engine Division introduced a new series of engines at the International Lawn, Garden and Power Equipment show in Louisville in July.

The first models introduced were the 5 hp horizontal shaft and 12.5 hp vertical shaft engines. Both feature overhead valve design and low noise and vibration. The 12.5 hp model also features automotive-type hydraulic lifters and full pressure lubrication.
This test won't hold water—or air.

Water passes easily through highly permeable Duon Weed Control Mat.

The proof is stronger, longer lasting plants with Duon® Weed Control Mat.

Both water and air pass easily through Duon Weed Control Mat, made of Phillips Fibers non-woven polypropylene. As a landscaper, you know how important that is to a plant's root system and to the future well-being of your big landscape jobs—especially those you use as references.

When water and air can't get through, plants die. Black plastic won't work for the long-term. And woven polypropylenes are nowhere near as permeable as nonwovens. For example, the air permeability for nonwoven Duon is about 14 times greater than for woven polypropylenes and the water permeability for Duon is about 10 times greater.

Put our words to the test. Hold Duon under running water, then take another piece and breathe through it. Then try the same test with a competitive weed control mat.

When covered from sunlight, Duon is virtually permanent. It allows plants to thrive and impedes about 95% of weed growth (in most areas). It also keeps mulch from going down into the soil.

For your quality landscape jobs, order Duon. For further information, call Phillips Fibers (803) 242-6600.
**LETTERS**

**Weeds or natives?**

To the editors:

I would like to make a comment regarding the article by Carl Kovac in the February 1987 issue of *WEEDS TREES & TURF*, entitled “The Emerald Neckalce.” Mr. Kovac's reference to weeds being allowed to grow in the park system reflects a lack of knowledge on his part regarding native plants. Following his reference to “weeds,” he refers to Joe-pye and common milkweed, implying that these are classified as weeds. In reality these plants are part of a native plant community and are, therefore, not weeds at all. Plants which are sold by nurseries and which are introduced from Europe, Asia and other areas of the world are technically weeds when located in natural settings.

Unfortunately, many individuals who are involved in landscape maintenance think of our native plants as weeds. This is unfortunate since our native plants have much to offer and they reflect the true American landscape in contrast to man-made landscapes filled with European and Asian plants. Please share my comments with Mr. Kovac so that he will become more informed of the natural landscapes.

Richard Ehrenberg
University of Wisconsin-Whitewater
Whitewater, Wisc.

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**On Design**

To the editors:

I would like to make a suggestion concerning your new feature on landscape design. The projects designed by landscape designers and installed by landscape contractors need to have a follow-up sequence three to five years after installation. Too many of these projects look at the aesthetic for now without considering physiological conditions and how they may impact on a living plant. In fact, there appear to be many landscape designers without any concept as to how a plant grows. Therefore, award-winning projects should be noted and a follow-up picture requested three to five years from installation or completion time. A critique as to any change at that time would be appropriate if you publish side-by-side before and after pictures.

I see too many plants fail in locations and/or planting techniques when it is obvious people did not know what they were doing. But it looked good on paper and the first year or two after installation.

Robert E. Partyka
ChemLawn Services Corp.
Columbus, Ohio

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**Upside down?**

To the editors:

As an avid reader of *WEEDS TREES & TURF*, let me laud you both on the quality of your magazine and on your decision to change the name to something that more accurately reflects the issues it must address today.

I would appreciate it, however, if you might clear up a little confusion I
have regarding the bit entitled "Damage Dilemma" (March 1987). Am I mistaken, or is the photo for number 10 on page 74 upside down? Everyone I show the picture to agrees that something just doesn't seem right.

Oh well, that is a trivial matter. Please keep up the good work.

Scott A. Sabol
Dartmouth College
Hanover, Mass.

Editor's note: Yes, that photo is upside down.

Congratulations
To the editors:

Our 23 years with WT&T have experienced many changes in progress and growth not only with the features of your magazine but also in the capabilities of our own company. At times your pages came apart at the seams from handling. My sons used WT&T articles for school projects; my grandsons saved the WT&T listing our company as #2 landscape contractor (February, 1987).

We stand and applaud WT&T and all the persons over the last 23 years that produced a quality publication, often quoted, sometimes clipped or saved, rarely disappointing and always anticipated each month. You all did a great job and should be very proud.

With open arms and with unlimited wishes and support for success, we LANDSCAPE MANAGEMENT.

Edmond De Laurentis,
De Laurentis Construction Co.
Mamaroneck, N.Y.

Hard Knocks
To the editor:

I was very pleased to see the June 1987 issue of LANDSCAPE MANAGEMENT devoted to athletic field safety. I must admit I was a little surprised not to see bypass drainage systems mentioned. A total football field renovation and installation of a sand-silt drainage matrix will produce one of the finest playing surfaces available—bar none. The good news is that such a renovation costs only about half the amount quoted by Dr. Indyk.

Some of the major stadiums using this method of renovation are Comiskey Park, Milwaukee County Stadium and the Memphis Liberty Bowl. But we would rather emphasize the communities which have found out that you don't have to break the budget to have the best: Eugene, Ore.; Schaumburg, Ill.; Huntsville, Ala. and many others.

William M. Ellis
Cambridge Soil Services
Glenco, Calif.

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HELP WANTED

ESTIMATOR SALESPERSON: A diversified, growing, suburban Cleveland landscape firm has an opening for a Landscape Estimator/Salesperson for commercial projects. Applicants must have experience in commercial landscape contracting and a college degree in a related field, ability to deal with landscape architects and general contractors, and excellent written and oral communication skills. Only those with a high degree of personal motivation will be considered. Salary commensurate with experience. Send resume to GROUNDS TECH INC., 2036 Bedford Road, Bedford, Texas 76021. 9/87

LES CO, INC.

A leader and complete supplier of equipment and products to the Turf Care Industry, is seeking aggressive, mature, customer-oriented individuals to join the team as:

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This position will have P/L responsibility for the management of a warehouse operation serving the professional lawn care industry, including local sales development, inventory control and accounts receivable. Ideal candidates should have previous experience in the lawn care and/or golf course industries, or possess a horticultural background. Past selling experience helpful.

Positions are available in various Florida metropolitan areas & also Phoenix, Palm Springs and Salt Lake City.

Our firm has an established growth pattern and record of profit sharing. Interested and qualified candidates should submit resume and salary history in confidence to:

Brad Gerson

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LANDSCAPE MAINTENANCE FOREMEN NEEDED: Expanding commercial landscape maintenance firm servicing Dallas/Ft. Worth areas. Knowledge of industry a must. Send resume to: GROUNDS TECH INC., 2036 Bedford Road, Bedford, Texas 76021. 9/87

Assistant to President/Arborist Sales Position: Outstanding opportunity to join and grow with Westchester's fastest growing Tree Care Company. All benefits. Send resume to Ms. Michele Gerards, Sav-A-Tree of Westchester, Inc., P.O. Box 527, Armonk, NY 10504-0527. 9/87

United Technologies Corporation, Defense Systems & Electronics Group, is seeking experienced individuals who can work together with other people. Must be hard working, organized and capable of directing a project from beginning to end. Salary commensurate with experience. Send resume to: P.O. Box 3982, Solon, OH 44139.


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Top Firm Needs Top Person: Quality conscious. Texas based landscape management firm has immediate opening for detail oriented Operations Manager and/or Business Manager. If you have outstanding professional, managerial and horticultural skills and are not afraid of hard and healthy teamwork, then you could qualify for a top position with the finest landscape firm in the southwest. Outstanding compensation and opportunity. Reply today to LM Box 434.

HELP WANTED: PESTICIDE APPLICATOR: Position for trained, educated and experienced Hort and Ornamental Applicator to work with a grounds care corporation. The general scope of the work will include diagnosis and control of insects and diseases on bluegrass and ornamental shrubs. We offer excellent benefits and the opportunity to work with imminant professionals. Send resume and salary history. CARMINE LABRIOLA, INC., Providing Horticultural Services to Corporate Landscapes. For over 20 years. 200 JOHNSTON ROAD, SCARSDALE, NEW YORK 10583.

Production Foremen, Crew Leaders, Climbers: Aggressive Midwestern full service (no line clearance) arboricultural firm needs experienced self starters to help us grow. Outstanding benefit and employee recognition package included. Positions available in sales, accounting, service center, back office and field and management. Send resume and salary history to LM Box 437. Equal Opportunity Employer.
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Quantity rates available on request. Scheduled for publication June 1987. Orders will be fulfilled within 60 days of the publication date or within 60 days of the date of order if received after the publication date.
HELP WANTED

LANDSCAPE SUPERVISOR - Detroit area landscape firm seeks individual with strong horticultural, irrigation, supervisory, and client relations skills for Landscape Management Supervisor position. Learning and growth opportunities with established company. Salary and benefits. Letter and/or resume to Landscaping Company, 4026 Pacheco Blvd., Martinez, CA 94553. 9/87

San Francisco Bay Area landscape firm seeks individual with strong horticultural, irrigation, supervisory, and client relations skills for Landscape Management Supervisor position. Learning and growth opportunities with established company. Salary and benefits. Letter and/or resume to Landscape Care Company, 4026 Pacheco Blvd., Martinez, CA 94553. 10/87

UNIQUE OPPORTUNITY

Nationwide Service Company is starting a brand-new Lawn Care division. Initial branches will be in major metropolitan areas in FLORIDA. We have immediate need for:

REGIONAL MANAGEMENT BRANCH MANAGEMENT

We need experienced, aggressive, results oriented people desiring growth above initial management assignments in shade tree and ornamental Florida licenses desirable. Superior salary and benefit packages include: Medical, dental, profit-sharing, and stock purchase plan.

If you desire to be in on an exciting

Sky's the Limit, start up opportunity, forward a resume with salary history (mandatory) in absolute confidence to LM Box 432.

MARKETING MANAGER - National NYSE company based in Dallas, is expanding marketing of its turf and grounds care line, and is seeking qualified Marketing Manager. Program includes complete product and equipment line, features customer soil analysis, and is supported by national advertising. Responsibilities include: preparation of yearly marketing plan, marketing segmentation, market identification, new product introduction, development of sales and product strategy, and positioning and promotions. Experience in grounds industry necessary. Please send resume and references to LM Box 436. 9/87

LANDSCAPE FOREMAN - Located in the beautiful, horse country of Lexington, KY. The nation's 2nd oldest landscape nursery is looking to add to its landscape department. Applicants must have experience in reading blueprints, spacing, methods of sole preparation, managing 3-4 man crews, and knowledge of ornamental equipment. Compensation includes full benefits and opportunities to top pay. If qualified, please send resume and salary history to: Hellenmeyer Nurseries, Inc., 2370 Sandiersville Rd., Lexington, KY 40511, ATTN Stephen Hellenmeyer.

MANAGEMENT: Ever-Green Lawns Corporation, a division of the multi-national Hawley Group, Ltd. is looking for experienced lawn and tree care professionals. Please respond in writing only to Richard D. Niemann, Corporate Recruiter, Ever-Green Lawns Corp., 1936 Charlestown Industrial Drive, St. Charles, MO 63303. TF

LANDSCAPE ARCHITECTS/SUPERVISORS (project foremen) to join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a hiring in both landscape and design areas. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: GOLDBERGER & RODLER, INC., 216 East Main Street, Huntington, New York 11743. 10/87

CAREER OPPORTUNITIES: ChemLawn is now accepting applications for the positions of Lawn Specialist in our expanding Florida Markets. Join the Nation's Leader in Lawn Care. Send resume to LM Box 422. TF

HELP WANTED: Landscape, turf and spray foremen, nurserymen and pruners. Experience and/or education necessary to work for our dynamic, quality oriented, large, 40 year established company in the Hamptons on Long Island. Professional wages and benefits, year round, full time positions. Contact: Whitmer-Worley Inc., P.O. Box 10, Amagansett, NY 11930. (516)287-3756. 9/87

LANDSCAPE MAINTENANCE SUPERINTENDENTS AND FOREMEN: Excellent opportunities for hard working, experienced individuals to work with an expanding Southern California commercial maintenance firm. Ability to plan, organize and supervise essential. Positions available in Los Angeles, Orange and San Diego Counties. Excellent salary and benefits. Send resume or call: PACIFIC GREEN CARE, 1085 No. Batavia, Orange, CA 92667, 714-633-2404. 9/87

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LANDSCAPE CONSTRUCTION FOREMAN - Excellent opportunity for hardworking individual with growing landscape company. Must have 3 to 5 years experience in all phases of landscape construction. Year-round position. Good salary, based on experience, with overtime. Call or write Thunder Landscape, Inc., Box 411, Hudson, Ohio 44236, phone 216-655-2044. 9/87

Gibbs Landscape Company - Landscape and grounds maintenance. High caliber people needed to assist award winning company doing quality work in Atlanta area. Must have good driving record and good communication skills. Offer good pay and benefits. If you are dependable and industrious, send resume: Attn: Mike Sherman, 4111 Burge Road, Smyrna, GA 30080. (404)432-7761. 9/87

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Lawn and Landscape Maintenance Assistant Manager: Leading Horticultural Company since 1929 is seeking qualified applicant who is highly motivated, management oriented and strong in customer service and sales. Excellent growth opportunity and benefits. Salary commensurate with experience and performance. Send resume to: McNaughton's Nurseries, Inc., 351 Kresson Road, Cherry Hill, NJ 08034. 10/87

Landscape Maintenance Supervisor: Seeking manager to develop and expand our maintenance department, demonstrate experience in the areas of maintenance sales and production. Seeking individual who is willing to believe in himself, perform, and be paid handsomely for his initiative. AY'S Landscape Company, 31 W. 545 Deihl Road, Naperville, IL 60540, (312)993-0009. 12/87

SEND YOUR RESUME IMMEDIATELY! We have open positions to Lawn Care Branch Managers, Nursery Managers, Horticultural and Landscape/Const. Managers. We computer file your resume and contact you when jobs open in your field or area you desire. Confidential placement from Green Industry Resources Corporation, 25230 Old Church Rd., Damascus, MD 20872, (301)253-5877. 9/87

TREE CARE SALESPERSON - B.S. degree preferred in Urban forestry, horticulture or related field. Knowledge and experience with the selection and installation of trees, disease and insect control. 1-2 years experience necessary. Benefits include Medical Plan, Profit-sharing, and paid vacation. Reimbursement received after 6 months employment. Send resume with work history to Ira Wickes - Arborists, 11 McNamara Road, Spring Valley, NY 10977, 914-354-3400. 12/87

LANDSCAPE MAINTENANCE SUPERVISOR: Scapes, Inc., a commercial landscape firm in Atlanta, Georgia is seeking an individual who has strong management skills, as well as, extensive landscaping experience and knowledge of plants. Advancement potential — up to Division Manager — makes this position ideal for a goal oriented individual. 404-956-7500. TF

ARBORISTS: Fast moving and well respected arboricultural firm in Southern California looking for bright, energetic, dedicated and responsible person. Self-starter to head new sales, personnel management, field operations, contract bidding and negotiations and full supervision for all manpower and equipment. Applicants must have horticultural background, college degree, direct practical experience, and computer knowledge preferred. Salary commensurate with background. Good company benefits with strong growth potential. Send resume with salary history (mandatory) in strictest confidence to LM Box 430. 9/87

LANDSCAPE CONSTRUCTION FOREMAN - Excellent opportunity for hardworking individual with growing landscape company. Must have 3 to 5 years experience in all phases of landscape construction. Year-round position. Good salary, based on experience, with overtime. Call or write Thunder Landscape, Inc., Box 411, Hudson, Ohio 44236, phone 216-655-2044. 9/87

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Landscape Maintenance Supervisor: Seeking manager to develop and expand our maintenance department, demonstrate experience in the areas of maintenance sales and production required. Excellent first year sales of $300,000, and being willing to base salary upon sales and production. Seeking individual who is willing to believe in himself, perform, and be paid handsomely for his initiative. AY'S Landscape Company, 31 W. 545 Deihl Road, Naperville, IL 60540, (312)993-0009. 12/87

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