

Inc. is a zero turning radius lawn mower. It offers two tractor sizes, three deck sizes and five engines for versatility. A full line of attachments is being developed to make the mower even more versatile.

Circle No. 221 on Reader Inquiry Card

Mulching attachment turns leaf debris into mulch

The Leaf Cracker from John Deere is a 1/8-inch steel, bolt-on mulching attachment designed to hold leaves longer in the mower deck cutting chamber to pulverize leaves into soil mulch.

The chopped leaves deteriorate more easily, providing a moisture-retaining mulch without causing thatch problems.

According to Dan McGinn, marketing manager at Deere's Horicon Works, the Leaf Cracker will save time because it eliminates the need to rake, bag or burn leaves.

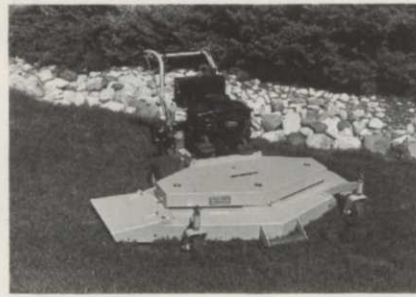
The attachment takes about 45 minutes to install on 60- and 72-inch Deere side discharge mower decks, compact utility tractors and front mowers. It also attaches to Deere commercial walk-behind 36-, 48-

and 52-inch mowers. The Leaf Cracker should be removed for regular mowing.

Circle No. 222 on Reader Inquiry Card

Four new mowers added to commercial mower line

Scag Power Equipment will introduce four additions to its commercial walker mower line at the Pro show in Dallas this month: the 32-inch and 36-



inch walkers equipped with two-cycle JLO engines, and a 52-inch and 61-inch walker.

Scag walkers, powered by Briggs & Stratton, Kawasaki or Kohler engines, come equipped with four-speed gear boxes and Scag's twin power belts which increase friction to pulley sur-

faces and prevent belt slippage in wet cutting conditions.

Circle No. 223 on Reader Inquiry Card

De-icing products provide year-round business

Equipment can be used year-round by applying de-icing products from Great Salt Lake Minerals & Chemicals with existing equipment. Quicksalt plus PCI and Freezgard plus PCI are less corrosive and more effective than common de-icers, the company says.

Quicksalt is a registered trademark of Great Salt Lake Minerals & Chemicals; Freezgard is a trademark of Great Salt Lake; and PCI is a registered trademark of Georgia Pacific.

Circle No. 224 on Reader Inquiry Card

Drainage fabric relieves hydrostatic water pressure

Enkadrain from the Fibers Division of BASF Corp. is a two-layer non-woven polyester fabric heat-bonded to Enkamat matting, an open three-dimensional nylon matting, for water drainage control.

Enkadrain reduces hydrostatic

Lawn Maintenance

The TR Truck Loader System

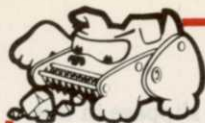


Use the heavy duty wheeled blower to move large quantities of leaves toward the truck.

The intake hose vacuums leaves piled up around the truck and sends them through the four-bladed steel impeller in the truck loader. By crushing leaves and debris into small particles, the impeller greatly reduces bulk. This allows the truck to hold more debris and prevents operators from having to unload the truck as often.



Circle No. 102 on Reader Inquiry Card

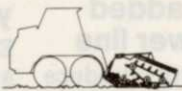


ROCKHOUND TEACHES THE ABC'S OF GROUND PREPARATION

A SERIES ROCKHOUND



Dumping



Skid Steer Mount



(Hydraulic) 3 Point Mount

B SERIES ROCKHOUND



Open bottom—Hydraulic Drive. Rocks are raked to a convenient windrow for later pickup.



COST EFFECTIVE ROCKHOUNDS

Rake and collect rocks and surface debris, leaving the soil in a fluffy, level, seed-bed quality condition.

It does not cost to own a Rockhound . . . IT PAYS!

1-800-426-5615

KEM ENTERPRISES, INC.

1312 Sunset Pl. N.E., Tacoma, WA 98422

Circle No. 120 on Reader Inquiry Card

pressure, which fuels water seepage, in wet clay and silt soils surrounding underground basement and walls. It filters soil from water under hydrostatic pressure, providing an escape route for water and hydrostatic relief. All the soil contacting a wall is thoroughly drained without clogging.

Enkamat and Enkadrain have numerous applications for drainage and hydrostatic relief, replacing traditional drainage material such as gravel or stone, graded aggregates, sand blankets and corrugated sheeting.

Circle No. 225 on Reader Inquiry Card

New spray head has adjustable nozzle

Hunter Industries has introduced the Model PSO4A, an innovative spray head with a four-inch pop-up stroke and an integral, adjustable nozzle.

The arc of coverage on this Professional Series sprinkler is fully adjustable from 1 to 360 degrees. The discharge rate may also be adjusted independently.

The PSO4A's adjustable arc and discharge rates eliminate the need to inventory many separate nozzles generally needed by conventional spray heads.

Circle No. 226 on Reader Inquiry Card

ANNOUNCING NCTE '87

NORTH CENTRAL TURFGRASS EXPOSITION

December 8-10, 1987

Pheasant Run Resort — St. Charles, Illinois

It is our pleasure to extend this invitation to you and your associates to attend this year's North Central Turfgrass Exposition. NCTE is an educational conference and trade show combined in one location: a format designed to give turfgrass managers the chance to meet and share ideas and experiences while gaining knowledge from the most renowned turfgrass and ornamental experts in the United States; a trade show where you can meet with sales representatives displaying the latest products, equipment, and services.

WHY SHOULD YOU ATTEND THE 1987 NCTE?

NCTE is a once-a-year opportunity to participate in nine meetings in one, offering the greatest number of program topics for the least expense. The NCTE has grown each year and this year is jointly sponsored by the following organizations:

- Illinois Turfgrass Foundation
- Central Illinois Golf Course Superintendents Association
- Chicago and Golf Course Mechanic's Association
- Midwest Association of Golf Course Superintendents
- Sod Growers Association of Mid America
- Sports Turf Managers Association
- University of Illinois Cooperative Extension Service
- USGA Green Section
- Wisconsin Golf Course Superintendents Association

This exciting line-up will assure quality and informative educational sessions for all in attendance! Programs will cover topics relating to golf, lawn, grounds, turf, landscape contractors, architects and equipment maintenance. Over 58 hours of education are offered making it possible for you to attend those sessions that most interest you.

NCTE '87 FEATURES WILL INCLUDE:

- * Keynote Address by Doug Collins, Head Coach of the Chicago Bulls and former NBA All-Star.
- * Pesticide Applicators Training session and test.
- * Another record-breaking, sold out-trade show with over 100 exhibitors in the ultra-modern "MegaCenter" exhibition hall.

The Midwest's largest convention resort, Pheasant Run, located in St. Charles, Illinois will host all NCTE activities.

This is your best chance of the year to improve your skills, increase your knowledge, and prepare yourself for the future of your business and industry.

FOR FURTHER INFORMATION, REGISTRATION AND HOUSING CONTACT:

Illinois Turfgrass Foundation
435 North Michigan Avenue, Suite 1717, Chicago, Illinois 60611
(312) 644-0828

Circle No. 148 on Reader Inquiry Card

Start A Lasting Relationship



Ninety-six percent of the professionals, commercial users and homeowners we talked to told us they love the way their Gravelys perform. Our two-wheel tractors are popular favorites. They produce a smooth quality cut, provide a choice of rear or side discharge and bagging. And they give years of reliable performance. The relationship starts with a test. Try a two-wheel tractor today. **GRAVELY**

Fall In Love With A Gravely

Gravely International, Inc., One Gravely Lane, P.O. Box 5000, Clemmons, NC 27012 • 919-766-4721 • TELEX: 6971451 ARGRA
GSA# 07F13713 • HUD# HC-17095

Circle No. 117 on Reader Inquiry Card

CLASSIFIEDS

RATES: \$1.00 per word (minimum charge, \$25). Bold face words or words in all capital letters charged at \$1.25 per word. Boxed or display ads: \$85 per column inch-1x (one inch minimum); \$80-3x; \$75-6x; \$70-12x. Agency commissions will be given only when camera-ready art is provided by agency. For ads using blind box number, add \$5 to total cost of ad. Send ad copy with payment to Dawn Nilsen, LANDSCAPE MANAGEMENT, 1 East First Street, Duluth, MN 55802 or call 218-723-9200.

BOX NUMBER REPLIES: Mail box number replies to: LANDSCAPE MANAGEMENT, Classified Ad Department, 1 East First St., Duluth, MN 55802. Please include box number in address.

BUSINESS OPPORTUNITIES

LEARN Professional Landscaping and Gardening at home. Accredited program provides thorough training in all phases of commercial and residential landscaping. Certificate awarded. Free booklet describes program and opportunities in detail. Lifetime Career Schools, Dept A-290, 2251 Barry Ave., Los Angeles, CA 90064. 12/87

LANDSCAPE COMPANY - Landscaping contractor specializing in schools, parks, playgrounds. Southern California. 1987 sales est. \$4 million. Contact: Bob Clarke, P.O. Box 5022, Costa Mesa, CA 92626 (Agent). 11/87

Tree Service for sale - well established good clientele, \$250K + annual gross income (40% spraying - 60% tree work). Located prime North Shore Community "Goldcoast"-Western Suffolk L.I., N.Y. Price \$60,000 plus any trucks and equipment. Terms available. Respond (516) 696-1021. 12/87

Sod farm - 40 miles N. of Detroit. 1-mile from new xway. Metro Detroit Market. Established in 1959. Owner retiring. 285 acre mostly tilled and river for irrigation. Some muck, older farm house & buildings. \$1200.00 per acre, equipment optional. Owner would stay to help if necessary. Call evenings, 313-772-6893. 11/87

WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals. Ask for our catalog. McKay Golf and Country Club Properties, 15485 N. East Street, Lansing, Michigan 48906. Phone (517) 484-7726. TF

Tired of working 12 hours a day for someone else's bottom line? Be your own boss! Earn your own profits! For as little as \$6800 down you can join the LawnCare professionals at ServiceMaster. Call (312) 964-1300 ext. 2242 to receive information on how to get started. 12/87

PALM BEACH FLORIDA - Landscape Maintenance Company. All or part, commercial and residential. Established 1980. Fastest growing county in Florida. Year round income. Training Financing (305) 627-8141. 12/87

HELP WANTED

LANDSCAPE INSTALLATION SPECIALIST - Supervisor for well established landscape company. Must be able to read and carry out a set of landscape plans. Must be willing to work. Cranmer Grass Farms, Inc., 2501 N. Maize Road, Wichita, KS 67205. 1/88

LANDSCAPE DIRECTOR OF LANDSCAPE MANAGEMENT - NYC Dept. of Parks & Recreation offers supervisory position in horticultural operations and management of landscape projects. Involves the direction of flower bed creation, turf maintenance and improvement, erosion control, restoration of landscape and direct contact with the public. Requires B.A. in horticulture or landscape architecture; minimum four years experience in park, botanical garden or nursery management or closely related field, with at least 18 months in administrative or managerial capacity. Salary: Mid-\$30s, depending on experience. NYC residency required within 3 months of employment. Director of Recruitment, NYC Dept. of Parks and Recreation, The Arsenal, Central Park, New York, NY 10021. 212-360-8210. Equal Opportunity Employer. 11/87

LANDSCAPE MAINTENANCE SALES: Top Quality Florida Maintenance contractor has an opening for a highly professional experienced salesperson. Strong horticultural background and maintenance experience a must. Must possess the ability to deal with large properties and sophisticated clients. Tremendous opportunity for self starting individual to expand with a growing firm. Call Mr. Singh (305)831-8101. 11/87

Landscape Salesperson position available with Yardmaster, Inc. in Cleveland, Ohio. Excellent compensation plan and benefits. Join Ohio's largest design/build and maintenance firm. Send resume or call **YARDMASTER, INC., 1447 N. RIDGE RD., PAINESVILLE, OH 44077, 216-357-8400.** 2/88

CAREER OPPORTUNITIES

ORKIN LAWN CARE (a division of Rollins, Inc.), is one of the nation's largest and fastest growing Lawn Care Companies. With over 43 branches located in 12 states our expansion plans for FY88 will require more proven management.

We are looking for Branch, District and Region Management talent, as well as, Sales and Service Management employees.

If you are ready to join an aggressive company with over 87 years of service business experience, one that is stable, growing and one where you can build a strong career with unlimited advancement opportunities then send your resume **TODAY** or call 404-888-2771.

Personnel Director
Orkin Lawn Care Division
P.O. Box 647
Atlanta, GA 30301

Landscape Architects/Supervisors (project foremen) to join a nationally acclaimed firm looking to expand into its second generation Long Island area supports a high budget landscape industry. Year round employment, company benefits and continuing education available. Experienced and aggressive people send resume to: **GOLDBERG & RODLER, INC., 216 East Main Street, Huntington, New York 11743.** 11/87

WANTED—Experienced, hands on, working superintendent for growing irrigation construction firm in Mid-Atlantic state. Must have working knowledge of commercial and residential irrigation construction as well as supervisory and management skills. Ground floor opportunity for energetic, enthusiastic individual. Send Resume to: **DUNCAN IRRIGATION, INC., P.O. BOX 6842, CHARLOTTESVILLE, VA 22906.** 1/88

ESTIMATOR SALESPERSON: A diversified, growing, suburban Cleveland landscape firm has an opening for a landscape Estimator/Salesperson for commercial projects. Applicants must have experience in commercial landscape contracting and a college degree in a related field, ability to deal with landscape architects and general contractors needed. We are looking for a highly motivated individual with a proven record to help us grow. If you are qualified for this career opportunity, please send resume, work and salary history to Chagrin Valley Landscaping, P.O. Box 391002, Solon, OH 44139. 11/87

HELP WANTED: Commission sales rep to call on PCO distributors and Landscape Maintenance distributors in the Long Island, Metropolitan New York and New England areas. Established customers and national products. Rapidly expanding territory currently generates \$35,000 commissions. Reply to Cedar Run Products, P.O. Box 754, Freehold, NJ 07728. 11/87

LANDSCAPE ARCHITECT/DESIGNER - Established Milwaukee, Wisconsin firm has excellent opportunity for a Landscape Architect or Designer who is a real team player with strong "intrapreneurial" instincts to recruit, develop and manage aggressive, profit oriented design and sales team. Salary negotiable, send requirements and resume to LM Box 440. 11/87

HELP WANTED - FACULTY POSITION: Provide instruction in Horticulture Program area. Assist in program development, student recruitment and industry contacts. **Qualifications:** should include a Master's Degree in Horticulture with 3-5 years college teaching experience and 3-5 years direct industry experience in the Horticulture/Landscape Contracting area. **Salary:** commensurate with experience. **Application deadline:** December 1, 1987. **Starting Date:** January 1988. Send resume and Cover Letter to: Charles L. Fuller, Director of Personnel/Affirmative Action, Bush Hall, SUNY College of Technology at Delhi, Delhi, New York 13753. EEO/AA Employer, Minorities and Females are encouraged to apply. 11/87

ARBORISTS: Fast moving and well respected arboricultural firm in Southern California looking for bright, energetic, dedicated and responsible person. Self-starter to head new sales, personnel management, field operations, contract bidding and negotiations and full supervision for all manpower and equipment. Applicants must have horticultural background, college degree, direct practical experience, and computer knowledge preferred. Salary commensurate with background. Good company benefits with strong growth potential. Send resume with salary history (mandatory) in strictest confidence to LM Box 430. 1/88

Gazebo Dealers Wanted. Huge profits selling pre-assembled gazebo kits. Different sizes and styles available. High quality kits manufactured in Michigan. Shutt Construction Co., P.O. Box 397, Williamston, Michigan. Phone (517) 655-1915. 4/87

PROJECT MANAGER: Excellent opportunity for career and goal oriented individual to work with a commercial landscape firm in Atlanta, Georgia and Washington, DC. Must be experienced in all aspects of landscape construction and willing to assume total responsibility. Good salary, benefits and incentive program. Scapes, Inc. 404-956-7500. 11/87

IPM Technician - Excellent opportunity for knowledgeable, experienced professional. Must be familiar with trees, shrubs, insects, and diseases of the Northeast U.S. Ability to diagnose problems and treat with appropriate chemicals on site required. Additional training will be provided. Join a fast growing company with excellent pay and benefits. Send resume to Don Becker, Director of Operations, Sav-A-Tree of Westchester, Inc., P.O. Box 527, Armonk, NY 10504-0527. (914) 666-8202. Position available February 1988. 11/87

Arizona's best and fastest growing full service landscape firm has openings for qualified personnel. Opportunities in many departments. Send resume, department interest and salary needs to LM Box 435. 11/87

OTF Plan now to attend.

Dec. 7-10, 1987
The Ohio Center
Columbus, Ohio

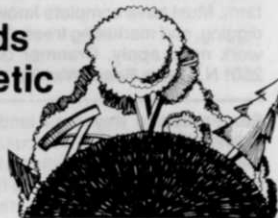
The Ohio Turfgrass Foundation Conference and Show features lectures, workshops and more than 350 exhibits for lawn care, golf course, landscape and grounds maintenance professionals.

Golf Course



- Understanding Poa to Bent Conversion with TGR
- Experiences with *Poa annua*— Its Management and Control from a Plant Pathologist's Viewpoint
- Management of Localized Dry Spots
- The Pros and Cons of Disease Detection Kits
- Putting Green Management
- Insecticides — Recent Developments
- Golf Course Computers — Utilization and Cost
- Personal Financial Planning
- Stress Management
- Wildflower and Native Grass Renovation
- Chemical and Biological Control Strategies for Aquatic Management
- Greens Reconstruction — Making It Right!
- Bentgrass Fairway Management— Are We Headed in the Right Direction?
- Thinking Superintendent — Time and Money-Saving Ideas
- Soil Management — Facts and Fallacies
- The Black Layer — Sifting Through the Maze
- Greens Reconstruction
- Bentgrass Breeding
- Overseeding Turfgrasses
- PGRs for *Poa annua* control

Grounds & Athletic Fields



- Ground Covers — Alternatives to Grasses in the Landscape
- Wildflower and Native Grass Renovation
- Aquatic Management Strategies for Small Ponds
- PGRs as a Tool for the Professional Grounds Manager
- Annual and Perennial Selection and Care
- Turf-Type Tall Fescues
- Insecticides — Recent Developments
- Stress Management on the Job
- Selecting the Proper Aeration Equipment
- Pre-emergent and Post-emergent Herbicides — Recent Developments
- Soil Management in the Landscape — Facts and Fallacies
- Low Budget Athletic Fields
- Player Safety/Field Quality
- The Agronomics of Athletic Field Management — A Reevaluation
- Soil Management of Athletic Fields
- Experience with Turfgrass Aeration Equipment
- A Morning with George Toma

Workshops

- Insurance Liability — Insuring the Landscaping and Lawn Care Risk
- Guidelines for Estimating Maintenance and Landscape Work

Lawn Care



- Ecology of Patch Diseases
- The Pros and Cons of Disease Detection Kits
- Patch Disease Research Update
- Why Pre-emergent Herbicides Fail
- Why Post-emergent Broadleaf Herbicides Fail
- Drift and Pattern Displacement of Pesticides
- Core Cultivation Effects on Pre-emergent Herbicide Efficacy — Another Look
- Considerations and Selection of Core Cultivation Equipment
- Soil Improvement and Management — Physical or Chemical?
- Pre-emergent and Post-emergent Herbicides for the Lawn Care Professional
- The Pros and Cons of Turf-Type Tall Fescues
- Reducing Pesticide Usage Through Agronomic Practices
- Experiences with PGRs in the Landscape
- Insecticides — Recent Developments
- Alternatives to Pesticides
- Maximizing Job Satisfaction

Ohio Turfgrass Foundation



Anyone involved in turfgrass or ornamental management is invited to attend the Ohio Turfgrass Foundation Conference and Show. For complete information and a conference program, contact:

Circle No. 127 on Reader Inquiry Card

Dr. John Street
c/o Ohio Turfgrass Foundation
2021 Coffey Road
Columbus, OH 43210
(614) 292-2601

HELP WANTED

LANDSCAPE HORTICULTURAL POSITION

We have an immediate position available for a landscape working foreman with knowledge and experience in leading and working with a crew. Job responsibilities include installation, replacement of trees, plant material, sod, etc. Other duties include pruning trees and shrubs, plowing snow, and general landscaping work. Knowledge of landscape construction helpful. We are located in Dearborn, MI and have over 40 commercial sites in the Ford Motor land development corporation development. This is a year-round position with excellent health benefits, paid holidays, and paid vacation. We also have excellent equipment and working conditions - the best in the industry! For more information please call Bob or Terry 313-337-2591. If no one is available please leave message and we'll get back to you as soon as possible!!

GIBBS LANDSCAPE COMPANY - Landscape and grounds maintenance. High caliber people needed to assist award winning company doing quality work in Atlanta area. Must have good driving record, and transportation. Offer good pay, and benefits. If you are dependable and industrious, send resume: Attn: Mike Sherman, 4111 Burge Road, Smyrna, GA 30080. (404) 432-7761. 11/87

Lawn Care and Lawn Maintenance Assistant Manager: Leading Horticultural Company since 1929 is seeking qualified applicant who is highly motivated, management oriented and strong in customer sales and service. Excellent growth opportunity and benefits. Salary commensurates with experience and performance. Send resume to: McNaughton's Nurseries, Inc., 351 Kresson Road, Cherry Hill, NJ 08034. 11/87

LANDSCAPE MAINTENANCE FOREMAN—THORNAPPLE LANDSCAPE MAINTENANCE, INC., a fast-growing firm serving commercial accounts throughout the Chicago Metropolitan area, has a career opening for an individual in the landscape maintenance field. Applicants are required to have two to five years "hands on" experience, knowledge of machinery use and maintenance, and technical expertise and knowledge of pests and diseases. A degree in Ornamental Horticulture is desired. **THORNAPPLE** is a well-regarded, quality-oriented firm which will give the right person a challenging career opportunity. All inquiries will be completely confidential. Send resume, work history and salary requirements to **THORNAPPLE LANDSCAPE MAINTENANCE, INC.,** Attn: Mr. Peter Grathoff, P.O. Box 626, Geneva, IL 60134. 11/87

MANAGEMENT: Ever-Green Lawns Corporation, a division of the multi-national Hawley Group, Ltd. is looking for experienced lawn and tree care professionals. Please respond in writing only to Richard D. Niemann, Corporate Recruiter, Ever-Green Lawns Corp., 1390 Charlestown Industrial Drive, St. Charles, MO 63303. TF

HELP WANTED: Landscape, turf and spray foremen, nurserymen and pruners. Experience and/or education necessary to work for our dynamic, quality oriented, large, 40 year established company in the Hamptons on Long Island. Professional wages and benefits, year round, full time positions. Contact: Whitmore-Worsley Inc., P.O. Box 10, Amagansett, NY 11930. (516)267-3756. 12/87

I.P.M. SALES & SERVICE: A knowledgeable person interested in continuing a small but successful I.P.M. Program. The potential is unlimited for the right person. Please send complete resume listing experience and education in greens industry to Antietam Tree & Turf, 405 N. Burhans Blvd., Hagerstown, MD 21740, Attn: J.R. Finn 301-791-3500. All replies strictly confidential. 11/87

HELP WANTED - Person to work on growing tree farm. Must have complete knowledge of growing, digging, and marketing trees. Only those willing to work need apply. Cranmer Grass Farms, Inc., 2501 N. Maize Road, Wichita, KS 67205. 1/88

San Francisco Bay Area landscape firm seeks individual with strong horticultural, irrigation, supervisory, and client relation skills for landscape management Supervisor position. Learning and growth opportunities with established company. Salary and benefits. Letter and/or resume to Landscape Care Company, 4026 Pacheco Blvd., Martinez, CA 94553. 12/87

Seeking manager to develop and expand our maintenance department, demonstrable experience in the areas of maintenance sales and production required. Expect first year sales of \$300,000, and be willing to base salary upon sales and production. Seeking individual who is willing to believe in himself, perform, and be paid handsomely for his initiative. AYS Landscape Company, 31 W. 545 Diehl Road, Naperville, IL 60540, (312)983-0094. 12/87

Experienced Landscape Forman



Must be experienced in all phases of landscape installation and be able to handle a landscape construction crew.

Please send resume to:

Mr. R. Scofield
Environmental Industries
Department 200
24121 Ventura Boulevard
Calabasas, CA 91802

an equal opportunity employer
by choice

LANDSCAPE MAINTENANCE SUPERVISOR: Scapes, Inc., a commercial landscape firm in Atlanta, Georgia, is seeking an individual who has strong management skills, as well as, extensive landscaping experience and knowledge of plants. Advancement potential — up to Division Manager — makes this position ideal for a goal oriented individual. 404-956-7500. TF

LANDSCAPE DESIGNER SALESMAN—Established residential and smaller commercial design/build landscape construction firm, serving south-east Wisconsin and Northern Illinois. Excellent opportunity for aggressive, motivated individual to handle design, sales and some installation supervision. Prior experience preferred. Send resume and salary requirements to The Pines, Inc., 5309 75th St., Kenosha, WI 53142, Attention Leo J. Schuch. 11/87

LANDSCAPE DESIGNER AND ESTIMATOR. Design/build landscape construction firm is seeking an experienced designer and estimator. Must be able to handle the job from sales to completion of job. Must have good graphic ability. Salary and benefits commensurate with ability and experience. Send resume to: P.O. Box 725, Utica, MI 48087. 11/87

CAREER OPPORTUNITIES: ChemLawn is now accepting applications for the positions of Lawn Specialist in our expanding Florida Markets. Join the Nation's Leader in Lawn Care. Send resume to LM Box 422. TF

Landscape Maintenance Crew Foreman - Commercial & Residential Contractor seeks knowledgeable and hard working experienced crew leaders. Excellent career opportunity for responsible, ambitious and self motivated individuals. Horticultural Degree and mechanical ability a plus. Excellent salary, benefits. Send resume to Sharon Adams, Oylor Bros. Company, 1930 Silver Star Rd., Orlando, FL 32804 1-305-295-2921. 11/87

Top Firm Needs Top Person: Quality conscious, Texas based landscape management firm has immediate opening for detail oriented Operations Manager and/or Business Manager. If you have outstanding professional, managerial and horticultural skills and are not afraid of hard and healthy teamwork, then you could qualify for a top position with the finest landscape firm in the southwest. Outstanding compensation and opportunity. Reply today to LM Box 434. 11/87

HELP WANTED - PESTICIDE APPLICATOR: Position for trained, educated and experienced Turf and Ornamental Applicator to work with a grounds care corporation. The general scope of the work will include diagnosis and control of insects and disease on bluegrass and ornamental shrubs. We offer excellent benefits and the opportunity to work with imminent professionals. Send resume and salary history. **CARMINE LABRIOLA, INC.,** Providing Horticultural Services to Corporate Landscapes. **200 JOHNSON ROAD, SCARSDALE, NEW YORK 10583.** 11/87

TREE CARE SALESPERSON - B.S. degree preferred in Urban forestry, horticulture or related field. Knowledgeable in pruning and fertilization of trees, disease and insect control. 1-2 years experience necessary. Benefits include Medical Plan, Profit-sharing, and paid vacation. Relocation reimbursed after 6 months employment. Send resume with pay history to Ira Wickes - Arborists, 11 McNamara Road, Spring Valley, NY 10977, 914-354-3400. 12/87

Wanted - Manufacturers rep with successful sales force to sell turf spraying line. 38 years old Mid-western manufacturer of agricultural sprayers is expanding to turf industry and needs manufacturers rep for sales support. Opportunity for the right firm to have input into product line. Send organizational information to: Jim Weaver, V.P. Sales, Kuker Industries, Inc. Box 37589, Omaha, NE 68137. 11/87

HELP WANTED

Assistant Managers & Foremen

Excellent growth opportunity with Connecticut's largest landscaping firm. Complete Interior and Exterior Construction and Maintenance Departments. Candidates should have an "A.S." or "B.S." in Horticulture or equivalent in experience also two years experience supervising and motivating people. Excellent company benefits. Salary commensurate with experience. Send resume with education, experience, and salary history in confidence to:



Milford

MILFORD LANDSCAPING & MAINTENANCE, INC.

P.O. BOX 2-186
MILFORD, CT 06460
203-878-8748

When good shots end up in bad lies on dollar spotted fairways, it can spot your course's reputation.

That's good reason to put Rubigan® in play. Dollar for dollar, nothing controls dollar spot better.

Just one Rubigan application controls even resistant strains of dollar spot for up to 28 days. And one case of Rubigan will treat up to 8 acres of greens and fairways.

Rubigan is the only fungicide labeled to treat and prevent all these other turf spoilers, too: Fusarium leaf spot, necrotic ring spot, summer

patch, take-all patch and spring dead spot—plus large brown patch with a Daconil 2787® tank mix.

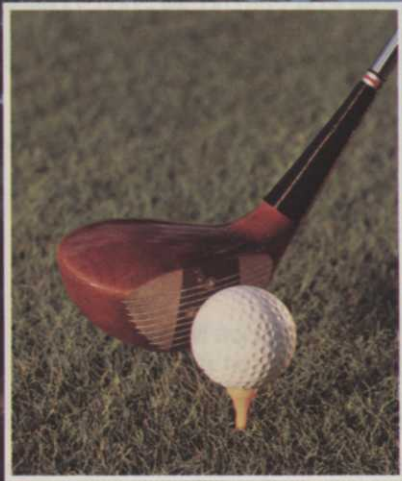
Keep your fairways, tees and greens dollar spotless—looking clean and beautiful all season long. Get Rubigan from your Elanco distributor. Or call toll-free:

1-800-352-6776.

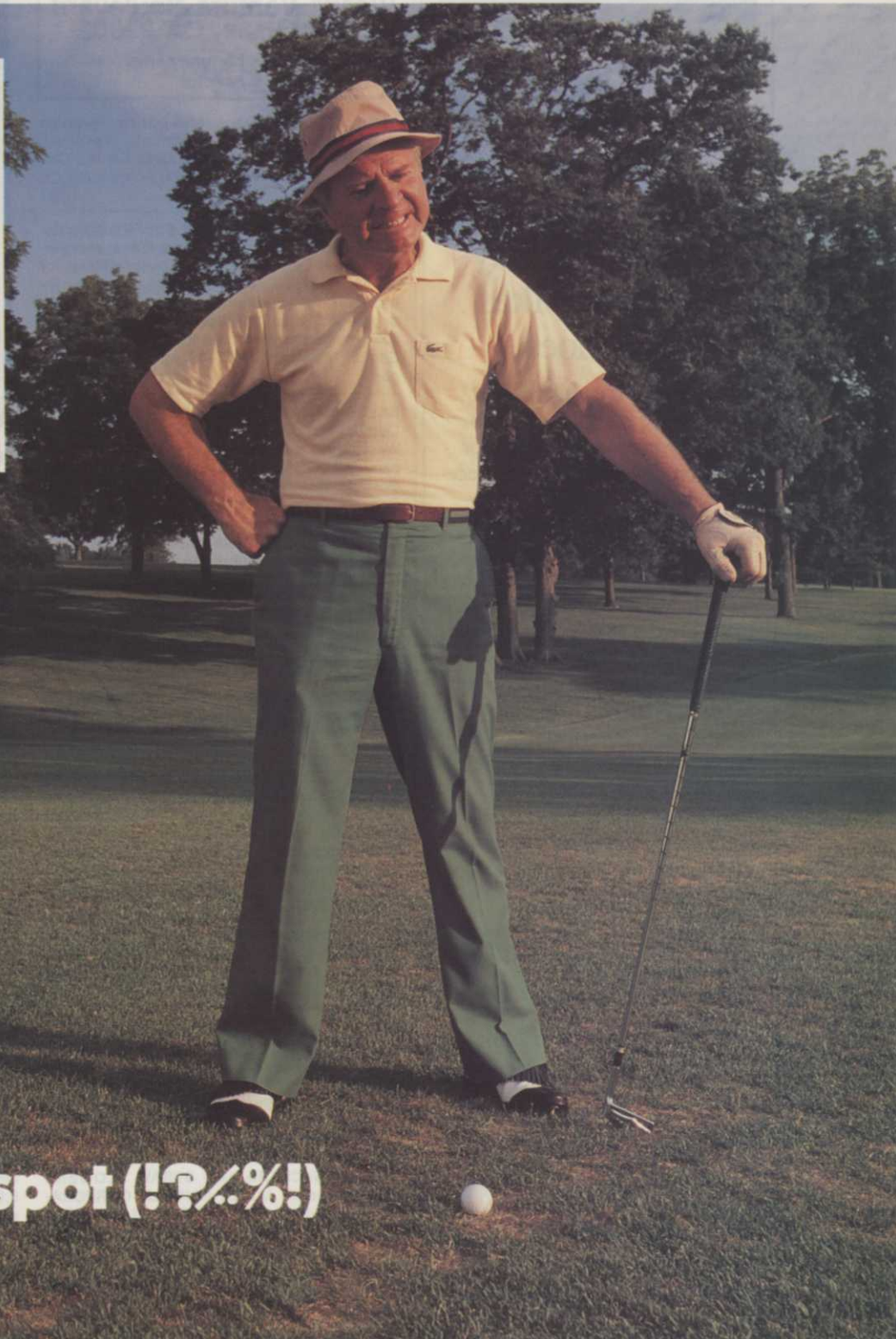
Elanco Products Company
A Division of Eli Lilly and Company
Lilly Corporate Center
Dept. E-455, Indianapolis, IN 46285, U.S.A.
Rubigan®—(fenarimol, Elanco)
Daconil 2787®—(chlorothalonil, SDS Biotech)



Circle No. 109 on Reader Inquiry Card



**From
sweet spot**



...to dollar spot (!?!%!!)



SCRUSHER

Scrapes 'em and brushes 'em... the new better way to clean spikes and shoes.

The Scrusher is a must around heavy traffic areas like the clubhouse, locker room entrance, or pro shop. It keeps dirt in its place — outside!

The Scrusher is a heavy duty brush that cleans spikes and sides of the shoe at the same time. The lower brush has three rows of stiff nylon bristles to thoroughly clean spikes. Spaces between the rows of brushes allow grass and dirt to fall through and help keep brushes free from clogging. Side brushes are softer nylon bristle that won't scratch shoes. All brushes are replaceable. Can be mounted on turf or concrete. Posts, chain and mounting spikes optional.

STANDARD GOLF Pro Line

Standard Golf Company
Box 68
Cedar Falls, Iowa 50613
(319) 266-2638

See Your Local Standard Golf Distributor

SG-148

Site Superintendent



Must have 5 years experience in major commercial landscape construction projects and a thorough knowledge of building construction.

Send resume to:

Mr. R. Scofield
Environmental Industries
Department 200
24121 Ventura Boulevard
Calabasas, CA 91802

an equal opportunity employer
by choice

Landscape maintenance sales position available in So. California. Sales experience preferred. Send resume/work history to Adco Service Co., 933 So. Greenwood Ave., Suite H, Montebello, CA 90640. 11/87

LANDSCAPE MAINTENANCE SUPERVISOR: Expanding landscape management firm seeking individual with supervisory ability and a minimum of two years experience in maintenance and/or installation. An agricultural related background or degree would be beneficial. Send resume with salary requirements to: Maintain Inc., 16008 Boss Gaston, Richmond, TX 77469, Attn: Branch Manager. 11/87

SALES MANAGER/SALES REPRESENTATIVE: Outstanding opportunity to join and grow with Westchester's fastest growing Tree Care Company. All benefits. Send resume to Ms. Michele Gerards, Sav-A-Tree of Westchester, Inc., P.O. Box 527, Armonk, NY 10504-0527. 11/87

LANDSCAPE MAINTENANCE AND CONSTRUCTION FOREMEN: Suburban Cleveland firm is seeking experienced individuals who can work together with other people. Must be hard working, organized and capable of directing a project from beginning to end. Salary commensurate with experience. Send resume to: P.O. Box 391002, Solon, OH 44139. 11/87

FOR SALE

HANNAY REELS: New in the box, E1526s and E1530s, \$339.00. Lawn spray hose 275 psi and 600 psi, all sizes. Original Imler measuring wheels, \$48.00. Glycerin filled gauges 0-60 psi, 2-02100 psi, \$19.95. Polypropylene ball valves 1/2" to 2" Chemlawn guns \$75.95. Lawn spray boots \$16.95. Lawn spray gloves \$1.25/pr. Call **Hercsh's Chemical Inc.**, 1-800-843-LAWN outside of Michigan or 1-313-543-2200. TF

Finn Hydroseeders, Mulch Spreaders, Krimpers, Pit Burners, Fiber Mulch & Tackifiers. New & Used. Wolbert & Master, Inc., P.O. Box 292, White Marsh, MD 21162, 301-335-9300. 12/87

FOR SALE—60" Vermeer Truck Mounted Spade. 1984 Spade — 1972 Chev. 2 Ton, New Motor. Call (606) 233-1254. 11/87

FOR SALE NEW—Stumpster Tree Grinder (3p.h.-PTO) Reg. Price \$3,950.00 Will Sell For \$3,200.00. Call (606) 233-1254. 11/87

HYDRO-MULCHERS AND STRAW BLOWERS New and used. **JAMES LINCOLN CORPORATION**, 3220 S. Jupiter Rd., Garland, TX 75041. (214) 840-2440 (TX), (800) 527-2304 (except TX). TF

ZOYSIA MEYERS Z-52 SOD OR SPRIGS. EXCELLENT QUALITY DELIVERED ANYWHERE AT REASONABLE PRICES. ALSO ROW PLANTING AVAILABLE. **DOUBLE SPRINGS GRASS FARM, SEARCY, AR.** (501) 729-5691. TF

LAWN SEED. Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues and fine bladed ryegrasses. We specialize in custom mixing. **Oliger Seed Company**, 89 Hanna Parkway, Akron, OH 44319. Call collect (216) 724-1266. TF

1985 Toro Park Master - 7 gang, 5 blade reels. Excellent condition. 413-568-1636. 11/87

SELECTIVE CONTROL Of Weeds, Brush And Weed Trees!



PHILLIPS APPLICATOR

Spot treatment cuts labor, materials. Automatic — Adjustable — Accurate.

CALL OR WRITE
Eidson Associates, Inc.
P.O. Box 16073, Minneapolis, MN 55416
(612) 926-9711 • Telex 272636

SPRAYERS: New Skid-mounted 300 Gallon Fiberglass Tanks. Electric Reel with 300' hose and gun. Unused - List \$3,470.00. Will take Best Offers. (216) 656-4200. 11/87

STAINLESS STEEL TANK BODY - 1200 gallon (4 pot), 4 reels, 2 - 12 hp Kohler pony engines, 1 - 9200 Hydro, 1 - D-10 Hydro Cell with dry storage ready to mount on your truck. As is \$8,500 or offer. Call Jim Doll (301) 840-5500. 11/87

Seeder 5'-6 3-PT fert. & seed boxes with grader blade. G.C. \$1200.00. Call evenings, 313-772-6893. 11/87

STAINLESS STEEL TANK BODIES available. 4 pots each, 800 gallon and 1,000 gallon with dry storage to mount on your chassis. \$2,000-\$3,000 or offer. Call Jim Doll (301) 840-5500. 11/87

BROUWER SOD HARVESTER - 1974 - 18" Rolling unit with steel mat & cross conveyor on Ford 3000 diesel - 4758 hours - \$13,500.00. Shore Tractor, New Jersey - 201-462-8822. 11/87

2 USED BROUWER HITCHHIKER FORKLIFTS— model 3500—excellent condition! Shore Tractor Company, New Jersey - 201-462-8822. 11/87

BROUWER SOD HARVESTER - 1981 - 18" Rolling unit with steel mat & cross conveyor on Ford 3600 diesel - 1887 hours - \$20,500 - Mint - Shore Tractor. New Jersey - 201-462-8822. 11/87

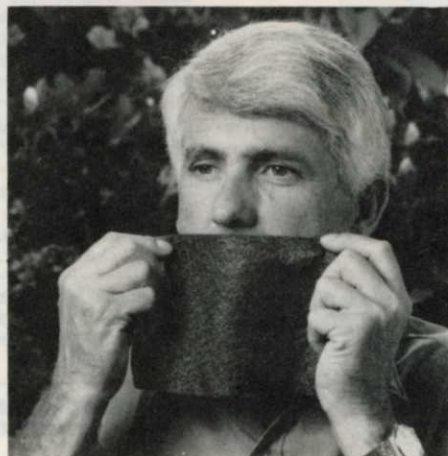
REINCO HYDROGRASSERS and power mulchers in stock. Opdyke Inc. (Philadelphia Area) 215-721-4444. TF

TREE SPADE AND TRUCK for sale. Hobby operator equipment, practically brand new. 70" spade; 9,000 mi. on truck, GMC Tilt Master. \$45,000.00 complete setup. Contact Jack Farmer, Box 254, Star Rt. 1, Cave Creek, AZ 85331 (602) 488-1733. 11/87

THIS TEST WON'T HOLD WATER —OR AIR.



Water passes easily through highly permeable Duon Weed Control Mat.



Just blow through Duon to see how easily air passes through it.

The proof is stronger, longer lasting plants with **DUON**[®] Weed Control Mat.

Both water and air pass easily through Duon Weed Control Mat, made of Phillips Fibers non-woven polypropylene. As a landscaper, you know how important that is to a plant's root system and to the future well-being of your big landscape jobs—especially those you use as references.

When water and air can't get through, plants die. Black plastic won't work for the long-term. And woven polypropylenes are nowhere near as permeable as nonwovens. For example, the air permeability for nonwoven Duon is about 14 times greater than for woven polypropylenes and the water

permeability for Duon is about 10 times greater.

Put our words to the test. Hold Duon under running water, then take another piece and breathe through it. Then try the same test with a competitive weed control mat.

When covered from sunlight, Duon is virtually permanent. It allows plants to thrive and impedes about 95% of weed growth (in most areas). It also keeps mulch from going down into the soil.

For your quality landscape jobs, order Duon. For further information, call Phillips Fibers (803) 242-6600.

MARKETED THROUGH: 8923 South Octavia
Blunk's Bridgeview, IL 60455
(312) 430-2025



PHILLIPS FIBERS CORPORATION
A SUBSIDIARY OF PHILLIPS 66 COMPANY

TEXTILE NONWOVEN FABRICS MARKETING
P. O. BOX 66, GREENVILLE, SC 29602
(803) 242-6600

*Trademark Phillips Petroleum Company

Circle No. 129 on Reader Inquiry Card

BOWIE HYDRO-MULCHERS AND STRAW BLOWERS, New and used. Landscape Supply, Ltd., P.O. Box 22092, Greensboro, NC 27420. (919) 292-2922. 3/88

COMPUTER SOFTWARE - For the Lawn & Tree Care Industry. Software package contains, A/R and A/P modules all designed specifically for your needs. Specific reports include: Customer Master Lists, Sales Reports, Service Information, Inventory, etc. Completely menu driven. Designed to eliminate those bookkeeping hours to minutes. Priced at \$675.00. For more information call or write: Lawns Beautiful, 625 Dianne Street, Seaford, NY 11783, 516-735-1831. 11/87

FOR SALE: 1984 to 1986 Chevrolet C-60's with V8, 5-Speed Two-speed or auto transmission. Most have four wheel disc brakes, tinted glass, AM radio, undercoated and rustproofed, with 1000 to 1200 gal. stainless or fiberglass tanks. 100 gal. saddle tank, dual reels, Hydro cell or Bean 2020 pump, PTO, material storage racks, Lesco spreader mounts, ready to service your customers, from \$16800 to \$21900. Call Jim; (314) 928-3728. 11/87

ATTENTION GOLF COURSE SUPERINTENDENTS: Great Meyer Zoysia for your Fairways and Tees. Guaranteed Bermuda free. Beauty Lawn Zoysia (Cincinnati) 1-513-424-2052. 2/88

SPRAY TRUCK - 3 Chev. 1981 C-60D Chassis, auto trans, stainless steel tank body, 1200 gallon (4 pot) with 4 reels, 2 - 12 hp Kohler poly engines, 1 - 9200 Hypro, 1 - D-10 Hydro Cell with dry storage capability and 2 Chev. 1983 C-70D, auto trans, with body and equipment stated above. As is \$14,500 or offer. Call Jim Doll (301) 840-5500. 11/87

REINCO Power Mulchers and Hydro Grassers. Poniatowski Bros. Equipment Company, 30 Route 31, Flemington, NJ 08822. 201-782-3514. 11/87

1979 F-700 50' Skyworker, Chip box, dump, tool boxes, cab protector. 370 Gas engine. Good working condition. Set up for hydraulic tools. Asking \$15,000. Kyser's Tree Service - Allegany, NY (716) 372-0266. 11/87

1977 Skyworker 1045A mounted on 1977 Ford F600 complete with chip and tool boxes, cab protector, \$17,900.00. Toledo, Ohio (419) 865-7071. 12/87

Ben Sun A-34 Kentucky Bluegrass seed rated first for density, wear and shade tolerance. Call (303)841-8331 or (303)841-8473. 11/87

Bucket Trucks, Tree Spade, Chippers, Stump Grinders, all makes and sizes. Check with us for the best deal going! Equipment in your area. We're Brokers. American Equipment Sales 314-789-3576. 24 Hours. TF

One Rockhound Model #72A. Brand new. Excellent condition. 207-497-5774. 11/87

SPYDERS—used and rebuilt. Also a complete line of replacement parts for your Spyder. Call or Write: Mobile Lift Parts, Inc., 5402 Edgewood Rd., Crystal Lake, IL 60012. 815-455-7363. 12/87

Ungalvanized Wire Baskets and Burlap Liners for tree spades and hand dug made by Colorado Wire Products, 9432 Molsenbocker Road, Parker, CO 80134. 303/841-3354. TF

BROUWER 5 GANG REEL MOWER. GOOD CONDITION. \$2000. (501) 729-5691. 2/88

SPRAY TRUCK: 1985 International. With 1000/250 gal. tanks, Meyers pump, 2 Hannay reels, each with 400 ft. hose, very well maintained, professionally serviced, excellent condition. Has bedrails, spreader brackets, hand-sprayer holders, new paint. Call 203-372-3511, Tony or Bob. 11/87

CUSTOM LANDSCAPING TRAILERS. Protect your investment from exposure and theft. Choice of colors, delivery available. **NORTHWEST TRAILERS**, Palatine, IL 800-522-6208 or 312-577-6208. 11/87

QUALITY BLUE GRASS & FALCON FESCUE, KY. 31, DERBY RYEGRASS. PALLETIZED. ANDY WHITE SOD CO., INC. 502-633-6902. 11/87

REPS WANTED

MANUFACTURER'S REPS. If you are direct selling chemicals and supplies to nurseries, greenhouses, and/or turf/landscape professionals, we have the leading super absorbent polymers in the U.S. now available for reps. High commission, training, leads and technical support. Several territories still available. For information, reply on your letterhead, stating experience and present lines, to: **NOVATECH CORPORATION, 421 Hackensack Street, Carlstadt, NJ 07072. 11/87**

WANTED

WANTED: Large Lindig and Royer Shredders. Lewis Equipment. 320 Third Street S.W., Winter Haven, FL 33880. (813) 294-5893. 12/87

WANTED—Large Royer Shredders, Meyers Companies, P.O. Box 69, Stilwell, KS 66085, 913-698-2668. 11/87

WANTED TO RENT: Aerial high-lift, 55 to 65 feet, from Dec. 15, 1987 to Feb. 15, 1988. Richard Curtiss, Arborist, Box 527, Sherman, New York 14781 (716) 761-6389. 11/87

SERVICES

ATTENTION LANDSCAPE MAINTENANCE CONTRACTORS

We sell full-color brochures with your company name and logo imprinted to help you sell your services to your customers. Orders taken for as few as 100 brochures. "Give a professional touch to your sales calls!" For samples write: **Green Tree Brochures, 742 South 4th Street, St. Louis, MO 63102. Ph. 314-241-5609.**

RELINERS, TIRE REPAIR Free Tire Supply Catalog



Hard-to-find ag tires, tubes, reliners, tire repair tools, hot-cold patches, boots, tire changers, low tire prices and more listed in **GEMPLER'S free catalog. 24 hr. UPS shipping.** Write: **Gempler's, P.O. Box 270-70, Mt. Horeb, WI 53572** or call 1-800-382-8473.

EDUCATIONAL OPPORTUNITIES

MOVE UP IN THE GREEN INDUSTRY. 2 year AAS Degree program in Golf Course Superintending, Irrigation Management, Landscape Contracting and Park Supervision. 1 year Technicians Certificate Program also available. Fully accredited, V.A. approved, excellent learning facilities, equipment, and faculty. Graduate job placement assistance available. For information contact: Golf Course Operations/Landscape Technology Department, Western Texas College, Snyder, TX 79549. 1/88

WINTER WONDER.

Without Wilt-Pruf

During cold weather, excessive moisture loss makes plants easy targets for serious damage — even death.

Wilt-Pruf® can help cut winter-kill by providing a protective coating that holds in life-preserving moisture. Fewer losses mean fewer replacements. And that means more satisfied customers.

Wilt-Pruf also protects



P.O. Box 4280, Greenwich, CT 06830-0280. 203/531-4740

With Wilt-Pruf
against drought, windburn, air pollution, salt spray damage and transplant shock. Plus it's biodegradable and organic.

It's the perfect remedy for the winter. Or any season. **WILT PRUF**®
ANTI-TRANSPIRANT
Guards against moisture loss year 'round.

