The unfortunate thing about this is that these local folks talking to neighbors and congressmen can do more to create positive public attitudes than all the lobbyists put together.

I started about three years ago to offer myself as speaker to any group in south Georgia that wanted to hear the industry side of pesticides. I have found this to be most rewarding (though not monetarily). Most audiences know very little about the ag business and are delighted to hear about it. I end up enjoying these sessions as much as, or more than, the audience.

I really hope that you keep the pressure on your guys to talk to their local clubs and congressmen. It will pay off handsomely.

Robert E. Gartman
Tifton, Ga.

Natural turf in domed stadiums?

To the editor:

I am a reader. It’s great to be loved. Sports turf will be in the public eye for many moons. The National Sports Turf Council will be covering all the bases, exerting influence to improve the quality of all playing surfaces.

Natural turf in domed stadiums is intriguing, and it will come to reality at a high but justifiable cost. While that development is taking place, there will be a widespread concerted effort to develop safer sports turf on many thousands of high school athletic fields. Domed stadiums may capture headlines, but the moms and pops will identify with those who help to prevent injuries to their children.

“No injuries in four years.” A high school field in Ohio and one in Pennsylvania document this claim. The “mentor” in Ohio was a golf course superintendent. An extension agent in Pennsylvania. No headlines on these so far. Too insignificant to attract attention? The involved parents are delighted! So are the kids, the coaches and trainers!

NSTC wants to spread the benefits of safer sports turf evenly across the board.

Fred V. Grau
Chairman/NSTC
College Park, Md.

Yes, Environmental Industries No. 1

To the editor:

Thank you for honoring us by including Brickman in your article listing “Landscaping’s Elite.”

I need, however, to correct an error arising from any impression you may have gotten from me regarding the relative ranking of Brickman and Environmental Industries.

The fact that they produce revenues three to four times that of Brickman Group makes the statement quoted to me that “they may have beaten us overall” misleading.

Like many firms which look up to Brickman for the successes which we are fortunate to enjoy, we look up to Environmental Industries as the recognized leader in our industry.

I applaud WEEDS TREES & TURF for its efforts in surveying the industry and providing much-needed information to the consumer. I might suggest, however, that it would be prudent to research information on firms listed but not supplying information for your articles by such means as Dun & Bradstreet listings.

Once again, thank you for your efforts toward enlightening our industry.

Bruce A. Hunt
Brickman Industries
Laurel, Md.
## Instructional and technical material designed to aid you in your work.

<table>
<thead>
<tr>
<th>BOOK NUMBER</th>
<th>TITLE</th>
<th>QUANTITY</th>
<th>PRICE</th>
<th>TOTAL PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>625</td>
<td>ADVANCES IN TURFGRASS ENTOMOLOGY</td>
<td>1</td>
<td>$24.95</td>
<td>$24.95</td>
</tr>
<tr>
<td>010</td>
<td>ADVANCES IN TURFGRASS PATHOLOGY</td>
<td>1</td>
<td>$27.95</td>
<td>$27.95</td>
</tr>
<tr>
<td>665</td>
<td>ARBORICULTURE: THE CARE OF TREES, SHRUBS AND VINES IN THE LANDSCAPE</td>
<td>1</td>
<td>$38.95</td>
<td>$38.95</td>
</tr>
<tr>
<td>345</td>
<td>COST DATA FOR LANDSCAPE CONSTRUCTION</td>
<td>1985</td>
<td>$32.00</td>
<td>$32.00</td>
</tr>
<tr>
<td>410</td>
<td>DISEASES &amp; PESTS OF ORNAMENTAL PLANTS</td>
<td>1</td>
<td>$32.50</td>
<td>$32.50</td>
</tr>
<tr>
<td>660</td>
<td>DISEASES OF SHADE TREES</td>
<td>1</td>
<td>$24.50</td>
<td>$24.50</td>
</tr>
<tr>
<td>305</td>
<td>FUNDAMENTALS OF LANDSCAPING AND SITE PLANNING</td>
<td>1</td>
<td>$29.50</td>
<td>$29.50</td>
</tr>
<tr>
<td>800</td>
<td>THE GOLF COURSE</td>
<td>1</td>
<td>$35.00</td>
<td>$35.00</td>
</tr>
<tr>
<td>350</td>
<td>HANDBOOK OF LANDSCAPE ARCHITECTURAL CONSTRUCTION</td>
<td>1</td>
<td>$45.00</td>
<td>$45.00</td>
</tr>
<tr>
<td>510</td>
<td>HORTUS THIRD</td>
<td>1</td>
<td>$125.00</td>
<td>$125.00</td>
</tr>
<tr>
<td>690</td>
<td>INSECTS THAT FEED ON TREES AND SHRUBS</td>
<td>1</td>
<td>$49.50</td>
<td>$49.50</td>
</tr>
<tr>
<td>515</td>
<td>INTRODUCTION TO PLANT DISEASES</td>
<td>1</td>
<td>$29.50</td>
<td>$29.50</td>
</tr>
<tr>
<td>635</td>
<td>IRRIGATION PRINCIPLES AND PRACTICES</td>
<td>1</td>
<td>$48.45</td>
<td>$48.45</td>
</tr>
<tr>
<td>300</td>
<td>LANDSCAPE DESIGN: A PRACTICAL APPROACH</td>
<td>1</td>
<td>$24.95</td>
<td>$24.95</td>
</tr>
<tr>
<td>370</td>
<td>LANDSCAPE OPERATIONS: MANAGEMENT, METHODS &amp; MATERIALS</td>
<td>1</td>
<td>$24.95</td>
<td>$24.95</td>
</tr>
<tr>
<td>365</td>
<td>LANDSCAPE PLANTS IN DESIGN</td>
<td>1</td>
<td>$55.00</td>
<td>$55.00</td>
</tr>
<tr>
<td>645</td>
<td>MANAGEMENT OF TURFGRASS DISEASES</td>
<td>1</td>
<td>$26.70</td>
<td>$26.70</td>
</tr>
<tr>
<td>375</td>
<td>RESIDENTIAL LANDSCAPES</td>
<td>1</td>
<td>$29.95</td>
<td>$29.95</td>
</tr>
<tr>
<td>125</td>
<td>SCIENTIFIC GUIDE TO PEST CONTROL OPERATIONS</td>
<td>1</td>
<td>$35.00</td>
<td>$35.00</td>
</tr>
<tr>
<td>720</td>
<td>SHRUB IDENTIFICATION</td>
<td>1</td>
<td>$12.95</td>
<td>$12.95</td>
</tr>
<tr>
<td>750</td>
<td>TREE IDENTIFICATION</td>
<td>1</td>
<td>$12.95</td>
<td>$12.95</td>
</tr>
<tr>
<td>760</td>
<td>TREE MAINTENANCE</td>
<td>1</td>
<td>$49.95</td>
<td>$49.95</td>
</tr>
<tr>
<td>640</td>
<td>TURF IRRIGATION MANUAL</td>
<td>1</td>
<td>$23.95</td>
<td>$23.95</td>
</tr>
<tr>
<td>615</td>
<td>TURF MANAGEMENT FOR GOLF COURSES</td>
<td>1</td>
<td>$52.75</td>
<td>$52.75</td>
</tr>
<tr>
<td>620</td>
<td>TURF MANAGEMENT HANDBOOK</td>
<td>1</td>
<td>$19.00</td>
<td>$19.00</td>
</tr>
<tr>
<td>110</td>
<td>TURF MANAGERS' HANDBOOK</td>
<td>1</td>
<td>$28.95</td>
<td>$28.95</td>
</tr>
<tr>
<td>630</td>
<td>TURFGRASS: SCIENCE AND CULTURE</td>
<td>1</td>
<td>$30.95</td>
<td>$30.95</td>
</tr>
<tr>
<td>605</td>
<td>TURFGRASS SCIENCE AND MANAGEMENT</td>
<td>1</td>
<td>$25.75</td>
<td>$25.75</td>
</tr>
<tr>
<td>565</td>
<td>WEEDS</td>
<td>1</td>
<td>$39.95</td>
<td>$39.95</td>
</tr>
<tr>
<td>570</td>
<td>WESTCOTT'S PLANT DISEASE HANDBOOK</td>
<td>1</td>
<td>$39.50</td>
<td>$39.50</td>
</tr>
<tr>
<td>405</td>
<td>WOODY ORNAMENTALS</td>
<td>1</td>
<td>$27.00</td>
<td>$27.00</td>
</tr>
</tbody>
</table>

*Please add $3.00 per order plus $1.00 per additional copy for postage and handling.*
For fastest response, use the peel-off label from the front cover.

<table>
<thead>
<tr>
<th>NAME</th>
<th>TITLE</th>
<th>FIRM</th>
<th>ADDRESS</th>
<th>CITY</th>
<th>STATE</th>
<th>ZIP</th>
<th>TELEPHONE</th>
</tr>
</thead>
</table>

Place cover label here

Print phone number below

JUNE 1986

This card expires Aug. 15, 19--

MY PRIMARY BUSINESS AT THIS LOCATION IS:

(Please check one only in either A, B or C)

A. LANDSCAPING/GROUND CARE AT ONE OF THE FOLLOWING TYPES OF FACILITIES:

0005 Golf courses
0010 Sport complexes
0015 Parks
0020 Rights-of-way maintenance for highways, railroads & utilities
0025 Schools, colleges & universities
0030 Industrial & office parks/plants
0045 Condominiums/apartments/housing developments/hotels/resorts
0050 Cemeteries/memorial gardens
0060 Military installations & prisons
0065 Airports
0070 Multiple government/municipal facilities

Other type of facility (please specify)

B. CONTRACTORS/SERVICE COMPANIES/CONSULTANTS:

0105 Landscape contractors (installation & maintenance)
0110 Lawn care service companies
0125 Landscape architects
0135 Extension agents/consultants for horticulture

Other contractor or service (please specify)

C. SUPPLIERS:

0205 Sod growers
0210 Dealers, Distributors

Other supplier (please specify)

Approximately how many acres of vegetation do you maintain or manage?

What is your title? (Please specify)

I would like to receive (continue receiving) WEEDS TREES & TURF each month: YES □ NO □

Your Signature: __________________________ Date: __________________________
Introducing The LESCO Aerator-30

For deeper penetration into the soil, designed so only two spoons are driven into the ground at any one time. Includes 30 half-inch-diameter spoons, five per 10-inch-diameter disc on 5½-inch centers.

For superior balance, easy transport and convenient loading and unloading, includes two steel castor wheels with pneumatic tires.

For long life and reliable operation, equipped with a five-horsepower Briggs & Stratton I/C® recoil-start engine.

For operator protection and safety, features extended shielding on back of machine. Pneumatic tires provide smooth operation.

The new LESCO Aerator-30 is available with open or closed spoons. Your cost is just $895.00.

Call LESCO today - toll free. (800) 321-5325  (800) 362-7413
NATIONWIDE  IN OHIO

Circle No. 129 on Reader Inquiry Card
WANT TO BUY OR SELL a golf course? Exclusively golf course transactions and appraisals.

For Sale: sod Harvester—Princeton Model 1420 Tow Boy, Excellent Condition. For Further information Call Dave Ludwig, (702)689-8426.

FOR SALE: Sod Harvester—Princeton Model 1420 Tow Boy, Excellent Condition. For Further information Call Dave Ludwig, (702)689-8426.

FOR SALE: Sod Harvester—Princeton Model 1420 Tow Boy, Excellent Condition. For Further information Call Dave Ludwig, (702)689-8426.

FOR SALE—John Deere 3016, 4 x 4, $1,250.00. For information: Moyer & Son, Inc., P.O. Box 198, Souderton, PA 18964. (215)725-3002 or ask for John or Mark.

FOR SALE—John Deere 3016, 4 x 4, $1,250.00. For information: Moyer & Son, Inc., P.O. Box 198, Souderton, PA 18964. (215)725-3002 or ask for John or Mark.

ATTENTION SAFETY CONSCIOUS LAWN AND TREE CARE MANAGERS/OWNERS/OPERATORS: Safety spill systems developed for individual spray units. Ability to contain large and small spills. Write or call for additional spec and information: Moyer & Son, Inc., P.O. Box 198, Souderton, PA 18964. (215)725-3002 or ask for John or Mark.

HYDRO-MULCHERS AND STRAW BLOWERS New and used. JAMES LINCOLN CORPORATION, 3220 S. Jupiter Rd., Garland, TX 75040. (214)840-2440 (TX). (800) 527-2304 (except TX).

LAWN SEED. Wholesale. Full line of top quality grasses. Improved bluegrass varieties, fine fescues, and fine bladed ryegrasses. We specialize in custom mixing. Oliger Seed Company, 2705 Wingate Avenue, Akron, OH 44314. Call collect (216)753-2259.

BROUWER HARVESTER OWNERS! ELECTRIC DEPTH CONTROL. Save time and money with improved quality control. Make depth-of-cut adjustments on the move, with one button tip finger tip control. Allows you to cut lower rows through varying soil conditions. $795.00. 30-day satisfaction guarantee and full-year warranty. Write or call: Shattuck Turf Equipment, 1872 N.W. 82nd, Des Moines, IA 50322. (515)278-5255. Patent pending.

BLOWERS, BOWIE HYDRO-MULCHERS AND STRAW BLOWERS

FOR SALE—Any condition. (201)664-1665. 11/86

FOR SALE—2017 Ford 2600 Tractor set up for snow removal: Heated Cab, Sno Blade, Bucket, 6' Ford Mower, Turf and AG Tires—$8500. 6' Duster Rotary Brush Ford & Bobcat Mount—$1395. 312-438-4770

IRRIGATION MANAGER—Northern California Distributor seeks qualified manager for irrigation division. Responsible for irrigation sales to golf courses, municipalities and residential/commercial contractors. Competitive salary plus fringe benefits. Please respond with resume, salary history and requirements to WTT Box 390. 8/86

Landscape Construction Foreman: Degree, experience and working knowledge of commercial landscaping to $1 1/2 million range required. Knowledge of equipment, turf, plants, chemicals, and irrigation imperative. Send resume and salary requirements or apply in person at Oregon Landscape Maintenance, 16075 S.W. Upper Boones Ferry Rd., Tigard, OR 97224.
Go ahead, reach for the apple. Take a crispy crunch. Trees are vitally important to the survival of our planet. They provide us with oxygen...and an apple to eat. They give us shade on hot sunny days. They create pleasant places to relax and get away from the hustle and bustle. They are great places to play.

The National Arbor Day Foundation is dedicated to the planting and care of trees. Our nationwide urban forestry program, Tree City USA, is designed to help hundreds of American cities large and small care for their trees.

Get involved and support Tree City USA where you live. For more information, write: The National Arbor Day Foundation, Nebraska City, NE 68410.
HELP WANTED: Horticulturist

Position for trained, educated and experienced working Horticulturist at rapidly expanding 150 acre corporate sculpture park and arboretum. The general scope of the work will include the care of herbaceous borders, woody ornamentals, water lily gardens, greenhouse propagation of unusual plants, and training and supervision of staff. We offer excellent benefits and the opportunity to work with eminent professionals. Please send resume and salary history:

CARMINE LABRIOLA, INC.

200 Johnson Road
Scarsdale, NY 10583

HELP WANTED: Land Estimator - KT Enterprises, Inc. is expanding its landscape installation department & has a challenging new position in take-offs and costing. Progressive design/build area. Excellent salary, benefits & growth potential. Call John Warren 703-922-8540. 7/86

SOD FARM MANAGER: 450 acre Northeast area operation seeks qualified manager. Involves production, irrigation and harvesting. Excellent salary and benefits. Send resume to WTT Box 387. 6/86

LANDSCAPE MAINTENANCE: Top notch Washington D.C. area landscape firm is looking for a responsible person to do residential maintenance, emphasizing quality tree, shrub and bed care. We are also looking for a spray technician to assist with our integrated pest management program etc. Good pay with benefits. No weekend work. Willingness to work hard and produce excellent work is preferred. Send resume and references to: Garden Gate Landscaping, 821 Norwood Road, Silver Spring, MD 20904. 7/86

LANDSCAPE MAINTENANCE & CONSTRUCTION FOREMEN: Suburban Cleveland firm is seeking experienced individuals who work well together with other people. Must be hard working, organized and capable of directing a project from beginning to end. You will report directly to the President. Salary commensurate with experience. Send resume to: P.O. Box 391002, Solon, OH 44139. 7/86

Irrigation - Installation. Specialist for medium and large commercial work. Must have minimum 2 years experience and knowledge of design and hydraulics. Full time position with Oregon Landscape Maintenance. 16075 S.W. Upper Boones Hill Pky., Secaucus, NJ 07094, attn: J.R.B. 7/86

SUPERVISOR OF FLORICULTURE: Responsible position supervising floriculture programs, which include greenhouse and garden center operations throughout municipal park system. Requires bachelor's degree from an accredited college with major coursework in horticulture, botany, soils or floriculture, and five years professional experience in greenhouse plant propagation, production research, plus ornamental display and related floriculture work. Person selected will be required to live in a City-owned house, provided for this position, within the city limits of Kansas City, Missouri. Excellent employee benefits. Salary range: $19,000-$24,000 per year. An Equal Opportunity Employer. Application deadline: Monday, July 7, 1986. Personnel Department, 12th Floor, City Hall, Kansas City, MO 64106. 6/86

CLIMBER: Experienced climbers needed for large established tree firm; year round employment and benefits. Pay commensurate with experience. For more information call or write: Monroe Tree & Lawntender, Inc., 225 Ballantyne Rd., Rochester, NY 14623. (716) 436-2900. 7/86

Management Trainee - ServiceMaster LawnCare - We are a multinationl service company looking for motivated, energetic individuals for management positions in our rapidly expanding franchise operation. We need people with good communication skills, customer service orientation, and willingness to relocate. We offer compensation based on ability and experience. Please send resume, salary history and requirements to: ServiceMaster Industries, LawnCare Division, 2300 Warrenville Road, Downers Grove, IL 60515. 7/86

INDUSTRIAL HERBICIDE APPLICATOR: Job openings for quality herbicide applicators (Southeast, Northeast). Must be motivated and be willing to travel. Mechanical ability desirable. Send resume or call Weeds, Inc., 520 W. Cobbs Creek Parkway, Yadon, PA 19050. (215) 727-5539. 6/86

PESTICIDE APPLICATOR/ARBORIST: Longwood Gardens is seeking an individual who will implement garden-wide integrated pest management control and who is also an experienced climber. The individual must have a pesticide applicator license, a minimum of 2 years practical experience monitoring and/or applying pesticides, 2 years of formal horticulture training, a practical working knowledge of all arboriculture practices and the ability to teach students the basic principles of arboriculture. Application deadline July 1. Send resume and three references to: Donald Buma, Longwood Gardens, P.O. Box 501, Kennett Square, PA 19348-0501. 6/86

LANDSCAPE SUPERINTENDENT: The University of San Francisco, a 51-acre campus, has an immediate opening for an individual with a minimum 2 years experience in landscape construction, athletic field maintenance and 2 years of supervision. The ideal candidate will have a thorough knowledge of the equipment, turf, plants and automatic irrigation systems. The position requires a 4-year degree in Horticulture or a related field plus a pest control application license. USF offers an excellent salary and benefits package. Interested applicants please send a resume to: Employee Relations, University of San Francisco, 2130 Fulton Street, SF, CA 94117. AA/EOE. 6/86

SOD FARM MANAGER: Established top quality Sod Farm serving California and Nevada seeks experienced and knowledgeable leader to manage all aspects of sod production and equipment. Hands on experience and knowledge of soils, fertilization and irrigation essential. Qualified applicants send resume with all pertinent history and requirements to WTT Box 389. 6/86

USED EQUIPMENT


BUCKET TRUCKS, straight stick, corner mount and knuckle boom booms. Sprayers, chippers, dumps, stakes, log loaders, crew cab chip box dumps, railroad trucks. 50 in stock. Sold as is or reconditioned. Cuddy's, Hatfield (Philadelphia area), 215-721-4444.

Brillon Seeder, Model GLP64-01, 64", in excellent condition. Set up with either standard Brillon wheels or Meredith seed mixer kit, complete. Ready to go to work. Contact Charlie, (305) 247-2411. Essentials sought.


1980 Toro HTM 175 diesel tractor, 7 Gang mower, under 5000 hours, in excellent condition, best offer. Call 312-253-0400. 7/86

TREE TRIMMING EQUIPMENT - Aerial basket trucks with chip boxes and chippers (1970 - 1975). Priced to sell—offers accepted. Call (218) 724-7622, or write ATS, P.O. Box 3280, Duluth, MN 55803.

WANTED TO BUY

WANTED: Large Lindig and Royer Shredders. Lewis Equipment, 320 Third Street S.W., Winter Haven, FL 33880. (813) 294-5983. 4/87

ORKIN LAWN CARE

Wants to acquire lawn care/pest control companies doing $1,000,000 or more additional revenue. Sell us your business. Stay and grow with us if you wish. Reply to Dick Lyon (404) 888-2185.

Wanted to buy HYDRO SEEDER. Please send photo. Johnon Hydro Seeding Corp., 13751 Trav- ilah Road, Rockville, Md. 20850 301/340-0805. 6/86
Now Available

The New 642B Melroe Bobcat

*Only $11,500

Manufacturer’s suggested list price (U.S. funds) excluding freight and attachments.

Introducing the new 642B Bobcat front-end loader from Melroe. Economically priced, but built in the Bobcat tradition of quality workmanship, materials, design and manufacturing, and... it’s backed by a reliable parts and service dealer network.

The 642B Bobcat 1,000 pound lift capacity maximizes your workload and eliminates costly, time-consuming hand labor. Work with four-wheel drive maneuverability, under low overhangs, around tight corners and through narrow doorways. Operator cab offers convenience, comfort and safety.

Economy Price.
1,000 Pound Workload.

See Your Bobcat Dealer Today For A Demonstration!
FREE PARTS CATALOG—If you own a 36"—48"—52" walk-behind mower and you feel you're paying too much for parts, call Preco Distributors toll-free and request our parts catalog. BELTS, BLADES, GRASS CATCHERS, WHEELS AND LOTS MORE! Replacement parts that fit: BOBCAT, BUNTON, KEES, EXMARK & OTHERS. 1 day shipping coast to coast available. All parts carry a 90-day warranty. Don't wait, call 24 hours a day. TOLL-FREE 1-800-428-8004, in Mass. 413-596-5505. PRECO DISTRIBUTORS, 2400 BOSTON ROAD, WILBRAHAM, MA 01095.

Amsoil Two-Cycle oil as featured in February "Job Talk." Full line of synthetic lubricants. Dealerships available. Boyce Distributors, P.O. Box 12921, Charleston, SC 29412. (803) 762-0732. 10/86

EDUCATIONAL OPPORTUNITIES—Learn Golf Course Superintending, Park Supervision, Irrigation Management, Landscape Contracting. Fully accredited, VA approved, expanded faculty and facilities: major ongoing turfgrass research project. Many job placement opportunities, for information contact: Department of Golf Course Operations Landscape Technology: Western Texas College, Snyder, Texas 79549. 9/86

Our Sprayers Cover A Lot Of Ground.

You'll find Solo sprayers outperforming competitors in every field. From fruit and vegetable growing to nursery and garden supply operations. From small yards to large municipal and industrial complexes. Sprayers in backpack, or hand-carried models are ideal for applying fertilizers, herbicides, pesticides, and other formulas.

Kleilmotoren Gmbh, Postfach 20, D-7032 Sindelfingen 6, West Germany.

All-plastic Noncorrosive. Dealer inquiries welcome. Write for details on the full line of Solo sprayers: Solo Inc., P.O. Box 5030, Newport News, Virginia 23605-0030 U.S.A. or Solo

"The One That Does it All"

Circle No. 145 on Reader Inquiry Card