Attention Lawn Care Companies, Distributors, Lawn and Garden Retailers and Seed Marketers:

From your own experience, you know that when the typical homeowner looks out of a window of his 15-year-old or older home, he sees an aging, dull lawn without a single improved variety of grass in it. What he would like to see is what he's noticed on newer lawns — greener, healthier, finer-bladed grass — but he doesn't have the slightest idea of how to achieve it.

You Can Show Him How... Profitably!

The publishers of WEEDS TREES & TURF are providing you with a unique opportunity to inexpensively educate homeowners on a personal level about the availability of high-quality grass seed and the ease of application. The result is greener lawns, more satisfied customers, and higher profits for you!

This inexpensive, easy-to-read "how to" promotion can be used as a self-mailer or door hanger on those home lawns you know need reseeding. It explains:

1. Why tired lawns don't measure up to today's standards.
2. How easy it is to cost-efficiently improve a lawn.
3. What facts to look for on the seed bag label to insure compatibility and quality.

Order Your FREE SAMPLES Today!

See for yourself how useful this door hanger/mailer can be to your business without any obligation. Simply circle the appropriate number on the Reader Service Card bound in this issue of WEEDS TREES & TURF. We'll send you your free samples of this high-impact, customer-oriented promotion along with complete ordering information without delay.
**ROCKHOUND TEACHES**

**THE ABC’S OF GROUND PREPARATION**

**A SERIES ROCKHOUND**
- Dumping
- Skid Steer Mount (Hydraulic)
- 3 Point Mount

**B SERIES ROCKHOUND**
- Open bottom—PTO Drive. Rocks are raked to a convenient windrow for later pickup.

**COST EFFECTIVE ROCKHOUNDS**
Rake and collect rocks and surface debris, leaving the soil in a fluffy, level, seed-bed quality condition.

It does not cost to own a Rockhound . . . IT PAYS!

See Us In Booth 2915-16 At GCSAA
1-800-426-5615
KEM ENTERPRISES, INC. 2309-A So. Tacoma Way, Tacoma, WA 98409

Circle No. 135 on Reader Inquiry Card

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**MARCO: A Lot of Sprayer in a Portable Unit!**

<table>
<thead>
<tr>
<th>Model D-8-100</th>
<th>Options</th>
</tr>
</thead>
<tbody>
<tr>
<td>Specifications</td>
<td>---------</td>
</tr>
<tr>
<td>Pump Cap.</td>
<td>14 GPM</td>
</tr>
<tr>
<td>Pressure</td>
<td>550 psi</td>
</tr>
<tr>
<td>Power</td>
<td>8HP Briggs &amp; Stratton Engine</td>
</tr>
<tr>
<td>Tank Cap.</td>
<td>100 up to 400 gallons</td>
</tr>
<tr>
<td>Standard</td>
<td>Jet</td>
</tr>
<tr>
<td>Agitation</td>
<td>Jet</td>
</tr>
<tr>
<td>Pressure</td>
<td>Boom Jet - Pistol</td>
</tr>
<tr>
<td>Control Unit</td>
<td>15 GPM</td>
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<tr>
<td>Standard</td>
<td>Grip Gun</td>
</tr>
<tr>
<td>Drive</td>
<td>Direct</td>
</tr>
</tbody>
</table>

**Here’s a model that will meet the majority of your requirements:**
- **Model D-8-100**
- Options:
  - Turf Trailer Mounting
  - Belt-Driven Mechanical Agitation
  - Fill Well Basket Filter
  - Canopy and Hose Reel

**MARCO DIVISION OF LLO-MAR MFG. CO.**
(800) 527-1574
In Oklahoma, call (405) 362-3162
210 S. Main St.
Newkirk, OK 74647

**Loading ramp perfect for light equipment**

An all-purpose ramp for loading small equipment and supplies joins the Melcher Mfg. product line.

The Lite-Loader ramp is made of all-weather, zinc-plated steel tubing with a fiberglass surface. The 30-inch-
Trenchmaster takes the sweat out of burying water pipe, cable, and small gas lines; saves time and money making trenching a very quick and easy one man operation. Trenchmaster will dig 5 - 25 feet per minute leaving a trench 1 1/2" - 2" wide, 7" deep, with all the dirt piled neatly beside the trench for ease of refilling; giving the most professional look possible, with virtually no damage to the turf.

Trenchmaster can be easily loaded by one man and features a heavy-duty industrial-commercial series Briggs and Stratton 5 hp. motor, replacable steel alloy tips, all steel construction, and is designed for maximum use with minimum maintenance.

Interested Dealers or Distributors
CALL:
205/795-6603

MANUFACTURING CORPORATION
ROUTE 3 - OZARK, ALABAMA - (205) 795-6603
The 7'11” Lite-Loader is adequate for loading levels up to 32 inches off the ground, and it fits easily into the back of a standard pick-up truck.

Circle No. 194 on Reader Service Card

Arsenal herbicide controls vegetation

Arsenal herbicide provides total vegetation control, according to its manufacturer, Cyanamid Agricultural Division.

When Arsenal enters plants through foliage and roots, it seeks out and accumulates in the growing points, inhibiting plant production of three vital amino acids. Even though measurable growth of treated plants ceases within hours, the brown-out process is slow.

Arsenal can be used on rights-of-way, non-irrigated ditchbanks, fence rows, and storage areas. Depending on climate, it can last up to one year.

Circle No. 195 on Reader Service Card

Glenmac/Harley's new smaller power rake

Glenmac/Harley announces a new reduced version of its Harley landscape power rake.

Circle No. 197 on Reader Inquiry Card

Hose reel built for applicators

Aero-Motive introduces a redesigned hose reel for liquid fertilizer and weed control chemical applicators. The Lawn Care Reel comes in three sizes to accommodate 300, 400, or 500 feet of %inch inside diameter spray hose.

The unit features an externally-mounted V-belt drive plus an external swing joint that uses a readily available O-ring seal. Featured also is a special gear box and a hand-operated clutch.

The Lawn Care Reel includes a 12-
volt DC motor for self-contained power, or it can be adapted to PTO. The fluid path of the reel is nickel-iron with a stainless steel one-piece elbow.

Tree Spade digs up to four feet into ground

Burkeen Manufacturing Company’s Arbor Master 45 tree spade features a 50-pound root ball that is 48 inches deep for less root damage and better tree livability, says the manufacturer. Available in either truck or loader mount, the Arbor Master 45 is all hydraulic with controls located for optimum visibility and safety.

Toro Irrigation has new controller

Toro’s Irrigation Division introduces the H-312 Controller designed to provide maximum watering flexibility with three independent, easy to use programs. The unit features solid state reliability and user-friendly programming, according to the manufacturer. It provides 45 start times with watering cycles of up to 60 minutes per station.
TASK FORCES

20,000 PROMARK UNITS IN ACTION NATIONWIDE!

MODEL 16-SP (self-propelled) STUMP & ROOT GRINDER
Grinds stumps to 18" below ground. Under 30" wide.

MODEL 310 BRUSH CHIPPER
Feeds from any direction. 360° rotation. Hydraulic feed.

AERIAL LIFT
Install/remove in under 10 minutes. 360° continuous rotation, feathering controls.

PROMARK PRODUCTS INC.
306 9th Avenue
City of Industry, CA 91746
(818) 961-9783

THE LEADER IN INNOVATION

Circle No. 160 on Reader Inquiry Card

DESIGNERS/FOREMEN
Office Management Personnel needed.
Residential Work Only
Send resume to:
DENNIS ANDERSON & WIFE, INC.
P.O. Box 702
Barrington, IL 60010

TREES CARE MANAGER—rapidly growing Eastern PA lawn and tree care company seeking individual to manage and oversee complete tree care operation. Must be capable of completely designing tree care program and be well versed in all phases of chemical tree care. 3 years management or supervisory experience mandatory. Formal education important. Excellent starting compensation package for qualified applicant. Send resume indicating present and past work history and salary to WTT Box 378.

SOD FARM MANAGER: 500 acre Chicago-area operation seeks qualified manager. Involves production, irrigation, and harvesting. Excellent salary and benefits. Send resume to WTT Box 354.

MANUFACTURERS REPS
We've got a lot of people, in a wide range of markets, that want to see this HARLEY LINE.
Money making opportunities in most parts of the country will be filled in the next few months. If you have time, like to demonstrate and want more profit dollars.

CALL
1-800-437-9779

LANDSCAPE IRRIGATION SPECIALIST—Several openings for individuals qualified in total irrigation repair of major systems for Dallas area landscape maintenance firm. License helpful but not required. Majority of work on commercial properties. Salary commensurate with experience. Many benefits plus bonus opportunities. Send resume with complete experience background and salary requirements in care of WTT Box 352.

CEMETERY SUPERINTENDENT: Florida West Coast. 100 acres; 1200 services/year. 20-man crew. Salary $22,000-$30,000; excellent fringes. Requires: B.S. Agricultural Science, 3 years field experience preferred. Competitive salary and fringe benefits. Send resume to: WTT Box 769, Kernersville, NC 27285.

LAWN MEDIC. SERVICE TECHNICIAN: Full time positions, year round employment. Lawn care experience preferred. Competitive salary and fringe benefits. Call 1-3 p.m. (919) 724-7075 or NC only 1-800-822-3224, or send resume: P.O. Box 769, Kernersville, NC 27285.

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1/86
BEFORE WE DEVELOPED THESE PROBLEM-SOLVING TURFGRASS MIXTURES, WE MARCHED THROUGH ACRES AND ACRES OF PROBLEMS.

Nobody knows the troubles we've seen.
Our Northrup King turf specialists and researchers have hoofed through salt problems, soil compaction, disease, starved turf, baked turf, cleated-to-shreds turf, and dormant winter turf—all depressing sights. But it was a road well worth our travels.
The result is a complete line of Medalist® turfgrass formulas that meet the demands of the professional turf manager.
If you've been staring down at a turf problem, look up your solution here. And if you think it's a turf problem we haven't seen, just let us know. Our business is putting your problems behind us.

<table>
<thead>
<tr>
<th>MEDALIST TURF PRODUCT</th>
<th>MAJOR AREAS OF USE</th>
<th>SPECIAL FEATURES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Athletic Pro and Athletic Pro II</td>
<td>For athletic turf.</td>
<td>Well suited for new seeding or overseeding. Fast establishing, traffic tolerant,</td>
</tr>
<tr>
<td></td>
<td></td>
<td>rapid recovery. Both provide good footing.</td>
</tr>
<tr>
<td>Boulevard Mix</td>
<td>Any area with high pH (roadsides, sidewalks, boulevards,</td>
<td>Contains 'Fults' and Dawson red fescue for beautiful salt-tolerant turf. Performs</td>
</tr>
<tr>
<td></td>
<td>alkaline soils, etc.).</td>
<td>at low to high fertility levels.</td>
</tr>
<tr>
<td>Landscape Pro Mix</td>
<td>School grounds, cemeteries, golf course roughs, home</td>
<td>Establishes fast. Adapts to broad range of conditions and management levels.</td>
</tr>
<tr>
<td></td>
<td>lawns.</td>
<td>Low to moderate fertility needs.</td>
</tr>
<tr>
<td>Overseeder II Mix</td>
<td>Fairways, tees, athletic fields.</td>
<td>Rapid germination and establishment. Withstands heavy traffic and resists diseases.</td>
</tr>
<tr>
<td>Medalist North Mix</td>
<td>Fairways, tees, cart paths, wear areas.</td>
<td>Quality turf for high traffic areas. Clean mowing and disease resistant.</td>
</tr>
<tr>
<td>Renovator Pro Mix</td>
<td>Problem solver for heavy traffic areas (athletic fields,</td>
<td>Penetrates compacted soils and combats Poa annua. Adaptable to most geographic</td>
</tr>
<tr>
<td></td>
<td>golf tees, and fairways).</td>
<td>regions.</td>
</tr>
<tr>
<td>Medalist Brand</td>
<td>Winter overseeding of dormant bermudagrass.</td>
<td>Establishes rapidly and evenly. Tolerates traffic while providing a superior putting</td>
</tr>
<tr>
<td>Overseeding Products</td>
<td></td>
<td>surface. Smooth spring transition.</td>
</tr>
</tbody>
</table>

Ask your Northrup King distributor about Medalist Turf Products to solve your turf problems.
Or write Northrup King Medalist Turf Products, PO. Box 959, Minneapolis, MN 55440.
Go West Young Manager - One of the nation's fastest-growing lawn and tree care companies is looking for experienced, successful managers to help us grow both in our lawn care and our tree care divisions. Send resume to: WTT Box 377

LANDSCAPE MAINTENANCE AND CONSTRUCTION SUPERVISORS: Rochester, N.Y. Responsibilities include production and sales - Commercial/Residential. Excellent career opportunities for responsible, ambitious, and self motivated individual. Send qualifications and employment history to: P.O. Box 92, Webster, NY 14580

LANDSCAPE TURF SPECIALIST—Expanding landscape maintenance firm in Dallas area seeks experienced, knowledgeable individual licensed in ornamental pesticide applications. Serious opportunity for serious individual. Competitive salary plus benefits and bonus incentives. Send resume to include details of experience and salary requirements in care of WTT Box 351

LANDSCAPE MAINTENANCE FIELD SUPERVISOR—Great opportunity available with large, quick expanding firm in Dallas area. Must have landscape experience and technical knowledge in order to qualify. Excellent salary plus benefits and bonus incentive plan. Applicants must possess a Bachelor's degree in landscape maintenance or related field. Send resume to: Joe Sidari Landscaping, Inc., 2358 Highmoor Road, Highland Park, IL 60035

PARKS DISTRICT MAINTENANCE OPERATIONS MANAGER—Annual Salary $27,047.00. The City of Atlanta, Georgia is recruiting to fill a vacancy in the parks maintenance area. Qualifications:

- At least 5 years experience in horticulture or equivalent schooling, the ability to perform heavy manual work, a Massachusetts Driver's license and availability for emergency call in. Qualified applicants call 617-891-3427, come in to fill out an application or forward resume to Bentley College, Human Resources Dept., F. & A. Morison Bldg., Rm. 145, Beaver & Forest Sts., Waltham, MA 02254.

AN EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER M/F.

Tree and Shrub Care, Salesman and Application Specialists. America's fastest growing tree and shrub company seeking experienced, aggressive personnel for existing and expansion markets. Experience, degree and motivation key ingredients. Tremendous advancement opportunities. Excellent salary benefits. All inquiries will be strictly confidential. Send resume, salary history to: William Scott Carr, Tru Green Tree and Shrub Care, 8324 Shaver Road, Kalamazoo, MI 49002. Expand your potential with an industry leader. 1/86

Management Trainee - ServiceMaster LawnCare - We are a multinational service company looking for people to train for management positions in our rapidly expanding franchise operation. We need people with good communication skills, customer service orientation, and willingness to relocate. We offer compensation based on ability and productivity, complete benefit package, and the opportunity to grow with the number one service company of the Fortune 500. Please respond with resume, salary history and requirements to: ServiceMaster Industries, LawnCare Division, 2300 Warrenville Road, Downers Grove, IL 60515.

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Management. Challenging opportunity for Operations/Sales Manager on a corporate level with major lawn service company in Chicago-area. Seeking take charge individual with proven track record in sales and production management. Ideal candidate to have telemarketing experience. Liberal salary and profit sharing plan. Please respond with resume and salary history to: S.R. Blass, P.O. Box 486, Cary, IL 60013

Help wanted: supervisor or manager for well established landscape and maintenance firm. Potential unlimited for right person. Only those willing to work need apply. Send resume and salary desired to: Joe Sidari Landscaping, Inc., 2358 Highmoor Road, Highland Park, IL 60035.

SOD FARM—18 acre producing farm complete with equipment, beautiful country home and barn. Established 1972 and has produced the area's finest sod. 20 minutes from downtown Indianapolis. Call 317-769-3230.

FOR SALE: Spray trucks. 1985 International Harvester 1654 Load Star diesel with 1250 gallon stainless steel 2-compartment tank and PTO driven pump. 2 units available - for lawn and tree spraying. Only 8 months old, 3000 miles. Call (516) 757-5233.