LANDSCAPE BUYER/NURSERY MANAGER—Large growth oriented landscape contracting firm in Washington DC/Baltimore area seeking ambitious, experienced person with Horticultural Degree, purchasing experience and familiarity with wholesale nurseries. Responsibilities include locating and buying materials, nursery management, inventory control, promotion of company image. Full benefits package. Please send resume to WTT Box 357. EOE. 4/85

SALES MANAGER—Progressive landscape contracting firm seeks sales manager to coordinate its sales & marketing staff in the Dallas-Ft. Worth area. Experience in managing people a must. Knowledge of the landscaping industry beneficial, but not absolutely necessary. Compensation commensurate with management background. Excellent mobile and other benefits included. Interested persons should send a resume and letter of introduction to: WTT Box 361. 4/85

LANDSCAPE MAINTENANCE DEPARTMENT MANAGER—Established quality oriented Detroit landscape firm seeks bright, aggressive person to oversee expanding landscape maintenance division. Responsibilities include business development, account, and general department administration. Must have industry related experience, particularly in coordinating large projects. Experience with direct supervision of large and small projects is essential. Send resume to: Wm. Reinhold Landscape, 23216 Telegraph Rd., Flat Rock, Mich. 48134. ATTN: Melanie Reinhold Sawka. 4/85

CITY ARBORIST—City of Lincoln, Nebraska (population 181,700) Parks & Recreation Department seeks city arborist to perform professional forestry work. This is a great opportunity in the care and maintenance of trees. Responsible for the forestry section long and short term goals, budget, city ordinances, inventory and supervising staff. Graduation from an accredited four year college or university with major coursework in horticulture, forestry, arboriculture or related field and considerable professional experience in a supervisory capacity in an urban forestry situation desirable. Valid Nebraska driver's license. Possession of a Nebraska certified pesticide applicator license and a 1st class arborist license or ability to obtain within first six months of employment must be demonstrated. Candidate must complete and be certified in the International Society of Arboriculture's Tree Care Industry (TCI) program. A TCI credentialed arborist is required. Send resume postmarked by Friday, April 26, 1985 to: City/County Personnel Department, 555 South Chambers Road, Aurora, CO, 80017. EOE by 4/85

LANDSCAPE MAINTENANCE DEPARTMENT—Progressive landscape contracting firm seeks city arborist to perform professional forestry work. This is a great opportunity in the care and maintenance of trees. Responsible for the forestry section long and short term goals, budget, city ordinances, inventory and supervising staff. Graduation from an accredited four year college or university with major coursework in horticulture, forestry, arboriculture or related field and considerable professional experience in a supervisory capacity in an urban forestry situation desirable. Valid Nebraska driver's license. Possession of a Nebraska certified pesticide applicator license and a 1st class arborist license or ability to obtain within first six months of employment must be demonstrated. Candidate must complete and be certified in the International Society of Arboriculture's Tree Care Industry (TCI) program. A TCI credentialed arborist is required. Send resume postmarked by Friday, April 26, 1985 to: City/County Personnel Department, 555 South Chambers Road, Aurora, CO, 80017. EOE by 4/85

Position available 4-1-85. Looking for person with a strong horticultural background to do commercial spraying. Could be part time or preferable full time by expanding into general landscape work. Prior experience desired, state certification mandatory. Send resume to Dennis Anderson & Wife, P.O. Box 702, Barrington, Ill. 60010 4/85

JSK Landscape, Inc. offers a rare opportunity to the right individual—Landscape Maintenance Operations and Sales Manager. The position is for someone who is capable of coordinating 30+ clients; financial and job-cost reporting; new sales, hiring personnel, etc. Bachelors Degree required. Must have three to five years maintenance experience or upper management business experience in another industry. Must have excellent references. Send resume in confidence with salary requirements to: JSK Landscape, Inc., 1250 S. Chambers Road, Aurora, CO, 80017. EOE by choice. 5/85

USED EQUIPMENT


HY-RANGERS AERIAL BASKETS 65', 57', and 53'; Skyworkers aerial baskets 65', 50', 40'; Vermeer stump cutter 1560S; Vermeer tree spade 66; TE-44; Asplundh bucket and brush chippers, Bean sprayer, 9 ton trailer. Parkway Tree Service, 12026 W. Cherry, Wauwatosa, Wisc. 53226. (414) 257-1479. 4/85

HYDROSEEDERS—MULCH SPREADERS When looking for a good quality used HydroSeeder of Mulch Sprader at an affordable price, call and ask our factory reconditioned and demonstrator models. FINN CORPORATION P.O. Box 8068 Cincinnati, OH 45208 Toll free 800/543-7166 In Ohio 513/271-2529 Collect 7/85

SURPLUS EQUIPMENT: 1977, 18° Model 3A Brouwer Sod Harvester on Ford 3600 (diesel), slabbng, roll-up attachments, canopy, 10' Valley Netsmee for fast sod production. 8° Brilliant drill. Foley Reel Mower Sharpener. All equipment in excellent condition and ready to go to work. Call (306) 731-3412, Valley Sod Farm, Craven, Canada. 5/85

FINN 800 GALLON HYDROSEEDER with 2 axle trailer, 100' hose, remote control valve. Machine is complete and ready to work. $5000.00. Delivery can be arranged. 207-497-5774. 4/85

NEW AND USED EQUIPMENT — Asplundh, Hi Ranger and Lift-all forestry bucket trucks, Chipmore wood chippers, Mirk, Inc., (216) 669-3567, (216) 669-3562, 7929 Chippewa Road, Orrville, Ohio 44647. TF

WANTED

WANTED to buy HYDRO SEEDER. Please send photo. Johnson Hydro Seeding Corp., 13751 Travilah Road, Rockville, MD 20850, 301/340-0805. TF

WANTED: Above average sales reps for nationwide expansion of, top of its class, ground cleaning and seedbed prep line of equipment. Wide market application-landscaping, athletic fields, beaches, farm, race tracks, etc. Good commissions and good leads to bondable hustlers. Send completed resume to Box 1487, Jamestown, North Dakota 58401. 5/85

WANTED: Large Lindig and Royer Shredders. Lewis Equipment, 320 Third Street S.S., Winter Haven, Florida 33880. (813)294-5893. 9/85

POSITION WANTED

Chemical Lawn and Tree Care Manager — Seeks challenging management position for same in Florida. Seven years experience. Resume upon request. Write WTT Box 349. 4/85

MISCELLANEOUS

DIESEL HI-RANGER TOWERS—48-100 Feet working heights. Daily, weekly, monthly rentals with or without operator. MATLOCK LEASING, Pottstown, PA (215) 326-7711 or (800) 345-7711. TF

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More on sludge

In the article on sludge, (WT&T, Feb. 1985), it is interesting to notice that the original work for the Milwaukee Sewerage Commission by Dr. Knorr seems to have been completely overlooked!

Our company had the contract to remove sewage sludge for the City of Tampa. We did a lot of experimental work in the handling and use of "Sunset Sludge." Its primary use was as a topdressing for lawns. After two or three dressings, we found we were not having the usual calls for chinch bug sprays.

Calls to the University of Florida turf people referred us to the original research of Dr. Knorr. It seems the level of sulphur is quite high in sludge as it is taken up by grasses. This impart a bitter taste which bugs don't like.

We had a pasture on which we conducted experiments to prove this. Using several increasing amounts of sludge and nitrogen sources, the grass was allowed to grow. We then let the cattle and horses in.

Grass with the nitrogen application was eaten first, then minimum of sludge, reluctantly the increased amounts of treated grass were eaten. But as soon as the nitrogen-treated grass regenerated, they began eating it again. This was readily visible for several years. The horses used this area for a toilet and refused to eat. We had to mow and clean up the area that had the higher doses of sludge!

No one seems interested in what we found out in the original research. For some reason they prefer to walk the same (old) trail. We had many experiences with sludge in the years we sold and used it.

Robert L. Perry
Sunset Nursery Inc.
Tampa, FL

April 26, 1985

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Circle No. 102 on Reader Inquiry Card
Safer than table salt doesn’t work anymore

It’s true. Many of our pesticides are less toxic than table salt. But, like the DDT cocktail swallowed by scientists in safety demonstrations across the country, these declarations of safety aren’t enough to counteract the intense pressure being placed upon pesticide users today.

Only the user really determines the fate of a pesticide. The safest, most effective chemical can be struck down by the anti-pesticide lobby when major misuse is uncovered and broadcast to a distrustful nation.

We can beat our heads bloody fighting each government agency, one at a time, proving to each that pesticides are a worthwhile risk considering the benefit.

The BIG GOAL should be to regain the trust of our customers and the public in general. This will take a major effort by both manufacturers and users, an effort equal to or greater than the legal defense of pesticides in federal, state and local courts.

We need an offense as well as a defense. We should be extremely responsive to customer concerns. We should work with those proposing legislation in the areas of prenotification, licensing, and waste disposal. We can be a step ahead of anti-pesticiders rather than spending all our efforts fighting each skirmish they create.

The industry can’t merely declare itself innocent and sue everyone who says otherwise. It has to recognize public concerns and work with the public to reach compromises BEFORE legislation reaches the voting stage.

The only way this can happen is a massive, unified effort between users and manufacturers to establish listening posts in every city and suburb in the U.S. This can only work if we act as a group and not as factions. Associations should join together to represent all users, not just their own. And, users should not assume association staffs can do all the work.

The structure for this listening post system has already been established. If you combined the listening system of the Professional Lawn Care Association of America and the government expertise of the American Association of Nurseriesmen and the National Arborist Association, you have a foundation for a major project to restore public trust.

Assuming users and manufacturers dedicate themselves to such an effort, success will still depend upon a responsive, concerned posture rather than a totally defensive one.

Safer than table salt just doesn’t work anymore.

by Bruce F. Shank, executive editor
An advanced carbamate insecticide that roots out and ruthlessly destroys white grubs, chinch bugs, sod webworms, mole crickets and other lawn and turf “terrorists”. This tough operator doesn’t get trapped in thatch, thus assuring positive grub control. TURCAM® is odorless... works well in spray equipment... won’t damage turf or ornamentals. You’ll find that TURCAM packs a federally-approved nationwide label, too.

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