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The fee for this all-day education program, including an open bar and luncheon is $50 per person. Checks must accompany registration, made payable to BUSINESS PUBLICATIONS AUDIT OF CIRCULATION, INC. Send to BPA 360 Park Avenue South, New York, N.Y. 10010. Not Refundable after February 12th.
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Curled Dock  Ground Ivy
Ground Ivy  Heal-All
Heal-All  Henbit
Henbit  Knotweed
Knotweed  Lamb'squarter
Lamb'squarter  Milford (Yarrow)
Milford (Yarrow)  Wild Lettuce
Wild Lettuce  Carpet Weed
Carpet Weed  Morning Glory
Morning Glory  Mustard
Mustard  Peppergrass
Peppergrass  Pigweed
Pigweed  Plantain
Plantain  Purslane
Purslane  Ragweed
Ragweed  Shepherd's Purse
Shepherd's Purse  Sheep Sorrel
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Nitrogen Sources For Turf Fertilization

Turfgrass managers have many alternatives when it comes to choosing a source of nitrogen for turfgrass fertilization. For many years, only soluble sources and natural organic materials were available for nitrogen fertilization, according to Donald V. Waddington, associate professor of soil science at Pennsylvania State University.

"Ureaform became commercially available in 1955 and soon found a place in many turfgrass fertilization programs," Waddington told WEEDS TREES & TURF. "The choice of slow-release nitrogen sources was limited to natural organics and ureaform until recently when IBDU, plastic-coated fertilizer and sulfur-coated urea became commercially available."

He said the choice of a nitrogen source is not limited to these materials alone. Also to be considered are the combinations available in many mixed fertilizers, which may differ widely in the source and amount of slowly available nitrogen. Good turfgrass can be produced and maintained using any of these materials, provided they are used properly. Proper use must meet the needs of the turfgrass and should be based on the properties of the material and the factors that affect the release and availability of nitrogen from the material.

Classification. Nitrogen sources can be divided into two major groups, Waddington said. The two groups are quickly available sources and slowly available sources. Quickly available sources may also be called readily available, quick-release, quick-acting, soluble or other terms that indicate rapid availability of nitrogen after application. Quickly available sources include urea, a synthetic organic, and inorganic salts containing ammonium or nitrate.

Slowly available sources, which are also called slow-release, controlled-release, slow-acting and insoluble, can be further classified according to the method by which the rate of release is controlled: (1) microbial decomposition releases nitrogen from natural organics and ureaform; (2) low solubility limits dissolution and hydrolysis, which are necessary for nitrogen release from IBDU; and (3) coatings act as physical barriers, which delay dissolution of soluble nitrogen sources used in sulfur-coated area urea and plastic-coated fertilizers.

Quickly available sources. Waddington said quickly available sources have relatively high nitrogen contents and are the least expensive forms of fertilizer nitrogen. Being water-soluble, they may be applied in solution as well as in dry form. The soluble sources have high salt indexes, thus a high potential for fertilizer burn.

"The general rule of applying no more than one pound of soluble nitrogen per 1,000 square feet in one application should be followed," he said. "On dense, close-cut turf, such as that on putting greens, one-half pound is a more reasonable limit. Because solubles are subject to leaching and because turf takes up more nitrogen than needed if given the chance, frequent applications also contribute to more efficient utilization of nitrogen. The soluble sources are hygroscopic, attracting moisture from the air, and may cake up in storage, particularly in damp areas and in sealed bags or containers."

Inorganic salts. Examples of inorganic salts include ammonium phosphates, ammonium nitrate, ammonium sulfate, calcium nitrate, sodium nitrate and potassium nitrate. These salts readily dissolve in water and dissociate into their cation and anion components: e.g., ammonium nitrate (NH₄NO₃) dissociates into ammonium ions (NH₄+) and nitrate ions (NO₃⁻). In a process called nitrification, NH₄+ is oxidized by bacterial activity to form NO₃⁻. Plants may utilize nitrogen in either the nitrate or ammonium form, but most is taken up as nitrate. Nitrates are readily leached, but ammonium is less susceptible to leaching because it can be adsorbed by soil colloids (clay and humus).

Urea. Urea is manufactured by reacting ammonia and carbon dioxide at greatly elevated pressure and temperature, according to Waddington. Urea is water-soluble, and is quickly hydrolyzed in the presence of the enzyme ureases to form ammonium nitrogen. More than 60 percent of the urea can be expected to be hydrolyzed in one day, and hydrolysis should be complete in seven to 10 days. Under alkaline conditions nitrogen may be lost as ammonia from urea or ammonium compounds. This process, called volatilization, is also favored by low soil cation exchange capacity, dry soils and high temperatures.

Slowly available sources. Slowly available sources provide a longer duration of nitrogen release than the quickly available sources, he said. They are safe from the standpoint of burn, and may be applied at higher rates and with less frequency than the solubles. The efficiency of slow-release materials is often low in the first year or two of use. They are more expensive than the solubles.

"We have evaluated many slow-release sources at Penn State and..."
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The turf-care line-up.
Successful Sod Installation Begins With Proper Selection

By J. R. HALL, Turf Specialist, University of Maryland

IT SEEMS that one of the major problems is the sod industry today is improper installation of sod. Sod producers in Maryland are producing some of the highest quality sod in the United States and yet year after year the industry is plagued by a small percent of sodding failures. Admittedly, some of these failures can be accounted for by the very nature of the difficult climate present in the transition zone. The months of June, July and August provide brutal conditions for transplanting sod, yet with appropriate care sod can be successfully installed.

Any successful sod installation starts with the proper selection of quality sod containing varieties that perform well in the climate of the area. After the appropriate sod has been selected, the site for installation must be adequately prepared. The sod must be properly harvested and rushed to the site for immediate installation. After immediate and proper installation, the sod must be placed on a long range turfgrass management program designed specifically for the sod selected.

The selection of quality sod in Maryland can be a difficult job for the amateur. There are basically three types of sod available in Maryland: 1) non-cultivated sod, 2) cultivated sod and 3) certified sod. Non-cultivated sod is grass that is harvested from fields that were not seeded primarily for sod production. This type of sod is what is used to be termed “Pasture sod”. It is generally very cheap, of very poor quality and certainly not a good buy. It is often the type of sod used in situations where specifications are so loosely written that anything green would suffice. The probability of ever producing quality turf from pasture sod is minimal and would have to include the cost of herbicides and overseeding with improved varieties.

Cultivated sod is produced specifically for sale as sod. There are several types of cultivated sod on the market ranging from very poor quality to very high quality. The determination of this quality is left to the judgment of the consumer.

Certified sod is sod produced under the supervision of the Maryland Department of Agriculture. Production fields are inspected for weed problems by Department of Agriculture officials before seeding and at intervals prior to sale of the sod for other pests. Certification guarantees genetic purity of the seed used and insures that the sod meets the rigid quality standards set by the Maryland Department of Agriculture. The inspection program demands good cultural practices during production of the sod and guarantees the sod is free of undesirable weeds and harmful insects and diseases at the time of harvest.

Adequate site preparation is no less important than sod selection, but somehow is often neglected. There is a common misconception in the industry that areas to be sodded do not require the same preparation as areas to be seeded. Soil preparation for sodding or seeding is the same. Improper sodbed preparation is a common cause of sodding failure in Maryland.

Sodbed preparation when the soil is too moist results in compacted soils not conducive to sod rooting. Plows, disks, cultimulchers and rotovaters are all good implements for sodbed preparation. Use of rapidly revolving rotary tillers is generally discouraged because they tend to churn the soil to the point that the soil structure is destroyed. If topsoil has been added or replaced on the area, it should be blended with the soil beneath to avoid layering. Complete tests of areas to be sodded are essential and will provide specific recommendations to correct fertilizer and lime deficiencies.

If soil tests indicate either a lime or phosphorus deficiency it is essential that the corrective amounts be incorporated in the seedbed to a depth of 4 to 6 inches. Both phosphorus and lime do not move rapidly downward in the soil and, therefore, incorporation is essential at the time of sod installation. When a complete soil test has not been made it is advisable to disc in the equivalent of 12-15 pounds per 1000 square feet of 0-20-20 and 50 pounds of limestone or its equivalent per 1000 square feet.

A starter fertilizer should be applied and worked into the surface inch of the soil just prior to installation. This starter fertilizer should provide one pound of nitrogen, 1.5 to 2 pounds of P2O5 and 1.5 to 2 pounds of K2O per 1000 square feet. Studies have shown that at normal levels of nutrition there is no difference in root production between soil applied and sod applied starter fertilizer. These same studies indicate that soil moisture content at all time of sod transplanting is very important. During hot periods rooting has been show to be delayed 11 days when sod was installed on air dry soil as opposed to moistened soil. This delay in rooting occurred even when the sod installed on air (continued on page 28)
Nitrogen (continued)

none have produced high quality turf throughout the growing season with only one application," he said. “Some treatments have come close and perhaps would be acceptable to some of the less-demanding users. However, it seems that at least two applications, some times more, should be used to give more efficient utilization of applied nitrogen as well as good season-long color without periods of excessive growth.”

Natural organics. For the most part, these materials are by-products from the plant and animal processing industries or waste products, he said. Considerable variation exists in the properties of different materials, and even within a given material. The natural organics can be characterized by relatively low nitrogen content, the presence of water-insoluble nitrogen and nitrogen release intermediate between that of soluble nitrogen sources and ureaform. Examples include hoof and horn meal, fish scrap and meal, seed meals, dried manures, and the two types most commonly associated with turf fertilization — activated sewage sludge and process tankage.

According to Waddington, release of nitrogen is dependent on microbial activity. Factors influencing release are the chemical composition of the material and environmental conditions that influence microbial activity. Protein sources of nitrogen are relatively easily decomposed. Leather, feathers, hair, hoof and horn contain resistant compounds and are usually treated with steam, and some times acid, to hydrolyze the resistant forms of nitrogen. Environmental conditions influencing breakdown of natural organics include temperature, moisture and oxygen, soil pH, and available minerals.

The said guidelines for use are as follows: on lawns, athletic fields, fairways and similar areas, use three applications per season — summer, winter, fall — one to two pounds of nitrogen per thousand square feet per application depending on species and use of area. Cut back on the summer application to cool-season grasses in warmer climates and omit summer application on non-irrigated, dormant turf. On putting greens use monthly applications of one to 1 1/2 pounds per thousand square feet or apply 1/2 pound per thousand square feet every two to three weeks. “The latter timing doesn’t offer a labor savings over the use of solubles. When turfgrass response to a normal application has been delayed due to cool or dry conditions, do not apply more natural organics,” Waddington said, “because when the limiting condition ends, both applications may release excessive amounts of nitrogen. Use a light application of a soluble fertilizer to get response during the limiting period, rather than loading up the area with more slow-release. This advice applies to the use of other slow-release fertilizers.”

Ureaform. Ureaform is made by reacting urea with formaldehyde. Ureaform is not a single compound, but is composed primarily of a mixture of straight chain polymers. Ureaform contains 38 percent nitrogen and about 70 percent of this nitrogen is water-insoluble. Ureaform can be divided into three, almost equal fractions based on solubility.

He said fraction I is soluble in cold water and contains unreacted urea and the short-chain methylene urreas — methylene diurea and dimethylene triurea. Availability of nitrogen in this fraction is similar to that of soluble sources, but it is not as quickly available. Fraction II is made up slow-release, intermediate-length polymers — trimethylene tetraurea and tetramethylene pentetreurea. It is insoluble in cold water, but soluble in hot water. Fraction III is insoluble in both hot and cold water and is made up of pentamethylene hexaurea and longer-chain polymers. It is the most resistant fraction. In a 1967 study by G. C. Kaempffte and O. R. Lunt, the breakdown of these fractions was studied over a period of 26 weeks. After this time period, four percent of fraction I, 25 percent of fraction II and 84 percent of fraction III remained in the soil. The slow decomposition of fractions II and III accounts for the low efficiency of ureaform in the initial years of use. With continued use and build-up of ureaform, recovery of applied nitrogen improves.

“Release of nitrogen from ureaform is dependent on microbial activity and the same environmental factors that affect release from natural organics also affect release from ureaform,” Waddington said.

He said ureaform is sold as “Uramite” by DuPont and a “Nitroform” by Hercules. It is available in granular form and in a powdered form suitable for spraying. “At Penn State we have not measured significant differences in response to the two particle sizes,” he said. “Two applications a year in spring and fall give good results. It is usually necessary to supplement with solubles or use higher than normal rates in first years of use. If necessary, supplement with 1/4 to 1/2 pound nitrogen per thousand square feet from solubles during periods of low release.”

IBDU. Isobutyldiurea diurea is made by reacting isobutyraldehyde and urea. It is produced by Mitsubishi Chemical Industries in Japan, and is distributed in the United States by Swift Agricultural Chemicals. It contains 31 percent nitrogen, of which 90 percent is water-insoluble. Release is slow due to low solubility; but once in solution, IBDU is hydrolyzed and releases available nitrogen. Particle size has a large effect on release of nitrogen, with smaller particles releasing more quickly. Release also increases with increased soil water content. Release is also affected to some degree by temperature and pH. Hydrolysis is faster under acidic conditions. The rate of release also increases with temperature, but low temperature does not affect IBDU as much as it does those sources dependent on microbial activity for release.

“Our work with IBDU was started in 1966,” Waddington said. “We have observed a three- to four-week delay before obtaining response from IBDU applications on Kentucky bluegrass, but not after applications to an aerified and topdressed green. Probably the close contact with wet soil and more liberal irrigation practices enhanced release of the putting green.” If the delay in response is considered objectionable, he said, a soluble nitrogen source can be used to supplement the IBDU.

“We have observed early spring (continued on page 28)
dry soil was watered to wet the soil under the sod immediately after installation (1). Obviously, waiting 11 days for sod to root in the middle of summer may be the difference between success and failure.

Properly harvested sod should contain approximately \( \frac{3}{4} \) inch of soil. Standard size sections of sod should be strong enough to support their own weight if picked up by any end. Quality sod should not be harvested during periods when moisture content (excessively dry or wet) may adversely affect its survival. Sod should be harvested, delivered and installed within a period of 36 hours.

As noted earlier, during periods of high temperature, it is beneficial to lightly irrigate the soil immediately prior to laying the sod to cool and moisten the soil. The sod should not be stretched or overlapped and joints should be closely butted together. On sloping areas where erosion may be a problem sod should be laid with staggered joints, rolled and secured by pegging. All sod should be rolled and watered immediately after installation to prevent drying and remove air pockets. This irrigation should thoroughly wet the sod and the soil under the sod.

The sod should receive water daily until adequate root systems are developed to support the grass plants. The first mowing should not occur until the sod is firmly rooted and secure in place. Not more than 1/3 of the grass blade should be removed by the initial or subsequent cuttings.

After the sod has successfully rooted and established itself, it should be placed on a rational fertilization program corresponding to most university and industry recommendations.

Following these simple but essential steps for proper sod installation will considerably decrease sodding failures.


**NITROGEN** (from page 24)

greening with IBDU and nitrogen recovery from IBDU exceeded that from ureaform during the initial years of use,” he said. “Two applications in spring and fall have given good results on both bentgrass and bluegrass. On bluegrass we found no advantage to three applications. A single spring application had a longer residual effect than a single fall application.”

Plastic-coated fertilizer. Sierra Chemical Co. uses the “Osmocote” process to produce plastic-coated fertilizers, he said. In this process, plastic coatings, also called resin or polymeric coatings, are applied to soluble sources of nitrogen, phosphorus and potassium. For release to occur, water passes through the coating and dissolves the fertilizer salt. This causes pressure which swells the capsule, and the dissolved salts diffuse out through enlarged pores in the coating.

Different coating thicknesses are used to obtain different release patterns, he said. The thicker the coating, the slower the release. Release increases with increased temperature. If coatings are ruptured or cracked by mechanical damage or due to prolonged, excessive drying, release rate increases. The release rate is not significantly influenced by soil moisture levels, volume of water applied, soil pH, or microbial activity.

“The number of applications required is dependent on the formulation,” Waddington said. “We used a six-month formulation on a putting green and performance fell short of six months. At lower temperatures the same formulation would be expected to last longer. We applied the fertilizer after aerification on the green to minimize mower damage to particles. After a single application of six pounds nitrogen per thousand square feet on fairway bentgrass, we observed turf damage when coated sources were damaged by tractor and mower traffic.”

Sulfur-coated urea. Sulfur-coated urea is made by spraying preheated urea granules with molten sulfur. Sometimes a wax coating is then applied to seal pores in the sulfur coating. In some experimental formulations using wax, a microbicide was used to slow microbial decomposition of the wax. Nitrogen is released from sulfur coated urea by degradation of the coating and/or diffusion of soluble nitrogen through pores in the coating.

“Release rate is affected by coating thickness and temperature,” he said. “The formation of ferrous sulfate on sulfur-coated urea under waterlogged conditions also slows release of nitrogen. As with plastic-coated materials, breakage of the coating increases release.”

He said the seven-day dissolution rate in water is commonly used to characterize different formulations of sulfur-coated urea. The Tennessee Valley Authority has done considerable development and agronomic work with sulfur-coated urea. Imperial Chemical Industries, Ltd., of England is commercially producing sulfur-coated urea under the trade name of “Gold-N”. It contains 32 percent nitrogen, and was available in the United States during 1974. “We have had very good results with this and some TVA experimental formulations in our research,” he said. “Some of the heavily coated materials did not give very good performance in the first year of use. However, other researchers have shown that these types release in later seasons.”

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For more information about the complete line of Rhino blades, contact your nearest Servis dealer. Or write to Austin Products, Inc., Dept. S-4, P.O. Box 1590, Dallas, Texas 75221.
Kickback Selling: A Question In Industry

Most salesmen come in contact with kickback selling sometime in their career, according to an editorial in a recent issue of the newsletter of the Indiana Golf Course Superintendents. The thoughts have something to offer for many in the green industry.

"Rumors play a part in kickback selling," the editorial said. "Periodically one branch of business or industry is singled out. Such and such company's salesmen are resorting to kickbacks to their buyers. However, try to track down these rumors, and speaking for the majority, one will find no substance to them. Any attempted shakedown efforts end in smoke. Those complaining are usually limiting their utterances to saying, 'There is far too much kickback going on.' And that is not enough to lend any amount of credibility to the matter.

"Of course, no salesman is so naive as to kid himself that this type of thing does not occur. It does. Some salesmen in effect have tramped into some pretty luscious cases. And were it not for the law of libel and related troubles, one would surely hear some outstanding facts.

"In the long run it is not lucrative for any salesman to relent to unethical selling tactics. For a buyer who can be bought by anyone with a bribe can be bought by everyone. Thus he is open to many bids. The next salesman making his appearance may very well outbid the former one. Opposition to greasing the buyer's palm whether by outsized Christmas presents or outright bribery should be maintained under all circumstances.

"It is entirely unnecessary to try to offer a counterbribe for an account that is 'sewed up', so to say. Over a period of time no account is out of reach for a good salesman. If he waits, he will find that someday someone in the know gets tired of the implication of bribery and throws the doors wide open for a change to walk in. Kickbacks draw their own fierce competition. The sky is the limit. Once a sales person starts on such a strategy, he may not be able to keep up with its eventual cost to him, or he will be exposed. One way or the other, he will be the loser. Then it is too late. The business that outlasts all others is built on honest, sound principles.

Getting Landscape Contract From Government Explained

The U.S. General Services Administration has published a brochure which describes how landscape architectural firms receive government contracts.

Research, analysis, site planning and the evaluation of exterior environments are some of the services GSA requires of landscape architectural firms. Those wanting a copy of Landscape Design Services should write: Director, Special Programs Div., Room 5338, U.S. General Services Administration, 18th and F Streets, N.W., Washington, D.C. 20405.

Beard, Butler and Turgeon To Speak In California

Acceptance by three of the nation's leading turfgrass research scientists of program assignments on the 1976 Southern California Turf and Landscape Institute agenda has been announced by Victor A. Gibeault, program committee chairman.

According to Dr. Gibeault, University of California cooperative extension horticulturalist, Dr. James Beard, Texas A & M University; Dr. Jack Butler, Colorado State University; and Dr. Al Turgeon of the University of Illinois all have indicated they will attend and report on their recent turfgrass research findings.

The educational event, co-sponsored with the Southern California Turfgrass Council, will be April 28 and 29 at the Royal Inn, Anaheim, Calif. Institute co-chairmen are Alan M. Dennis, SCTC president and John Van Dam, UCCE turf specialist in Los Angeles and San Bernardino counties. Last year's institute attracted nearly 700 registrants.