

# The Lm150's leaders in client mix and service segment.

**EDITOR'S NOTE:** Companies that did not report customer mix and service segment data may not be included on these lists. *LM* staff calculated dollar amounts for Top 25 lists from reported data.

# **COMMERCIAL**

1	ValleyCrest Landscape Cos.	\$880,000,000
2	U.S. Lawns	\$128,450,000
3	Ferrandino & Son	\$71,000,000
4	Ruppert Landscape	\$68,196,060
5	Merit Service Solutions (formerly Lipinski Outdoor Services)	\$52,300,000
6	Clintar Landscape Management	\$51,300,000
7	Mainscape	\$49,300,000
8	Acres Group	\$36,631,837
9	Bartlett Tree Experts	\$36,600,000
10	OneSource Landscape & Golf Services	\$36,000,000
11	Environmental Earthscapes	\$35,600,000
12	Lucas Tree Expert Co.	\$33,060,000
13	Mission Landscape Cos.	\$27,582,460
14	Gothic Grounds Management	\$25,534,976
15	Cagwin & Dorward	\$24,560,000
16	The Greenery	\$24,080,000
17	McFall and Berry Landscape Management	\$22,932,000
18	The Bruce Co. of Wisconsin	\$22,720,000
19	ISS Grounds Control	\$22,100,000
20	Christy Webber Landscapes	\$22,010,000
21	Clean Scapes	\$21,560,000
22	Russell Landscape Group	\$21,535,430
23	Girard Environmental Services	\$20,900,000
24	Landscape Concepts Management	\$20,700,000
25	Bemus Landscape	\$20,273,000

#### **RESIDENTIAL**

1	Scotts Lawn Service	\$298,265,300
2	Bartlett Tree Experts	\$137,250,000
3	Weed Man	\$107,002,520
4	Lawn Doctor	\$89,389,462
5	SavATree	\$61,440,000
6	Massey Services^	\$45,006,367
7	NaturaLawn of America	\$41,354,315
8	Spring-Green	\$35,432,670
9	Mariani Landscape	\$31,500,000
10	Chalet	\$23,700,000
11	Ryan Lawn & Tree	\$22,242,738
12	McHale Landscape Design	\$21,000,000
13	Scott Byron & Co.	\$19,448,000
14	Lambert's	\$17,894,250
15	Denison Landscaping	\$17,740,000
16	Naturescape	\$15,588,168
17	Meadows Farms	\$15,035,000
18	Swingle Lawn, Tree & Landscape Care	\$14,983,456
19	Designs By Sundown	\$12,150,000
20	Garden Design (formerly Metroplex Garden Design Landscaping)	\$12,000,000
21	Senske Lawn & Tree Care^	\$11,642,400
22	D. Schumacher Landscaping	\$10,500,000
23	TBG Landscape	\$9,880,000
24	Lawn Dawg	\$9,772,028
25	Southern Botanical	\$9,432,167

### **GOVERNMENT**

1	Maldonado Nursery & Landscaping	\$13,700,000
2	AAA Landscape	\$10,000,000
3	Terracare Associates	\$9,713,777
4	Urban Farmer	\$9,446,500
5	Bartlett Tree Experts	\$9,150,000
6	Environmental Earthscapes	\$8,900,000
7	Angler Environmental	\$8,042,858
8	American Civil Constructors	\$8,000,000
9	Pierre Sprinkler & Landscape	\$5,940,000
10	Christy Webber Landscapes	\$5,580,000
11	Rotolo Consultants (RCI)	\$5,500,000
12	American Landscape Systems	\$5,419,530
13	Denison Landscaping	\$5,322,000
14	The Greenery	\$5,160,000
15	Stay Green	\$4,588,500
16	Ruppert Landscape	\$4,352,940
17	New Way Landscape & Tree Services	\$4,089,866
18	OneSource Landscape & Golf Services	\$4,000,000
19	Teufel Landscape	\$3,920,000
20	TBG Landscape	\$3,800,000
21	Chapel Valley Landscape Co.	\$3,525,000
22	ISS Grounds Control	\$3,380,000
23	Environmental Management Services,	\$3,150,000
24	Cagwin & Dorward	\$3,070,000
25	CoCal Landscape Services	\$3,000,000

## **MAINTENANCE**

1	U.S. Lawns	\$95,053,000
2	Ferrandino & Son	\$71,000,000
3	Ruppert Landscape	\$41,352,930
4	Mainscape	\$33,031,000
5	The Greenery	\$25,112,000
6	Environmental Earthscapes	\$24,475,000
7	OneSource Landscape & Golf Services	\$24,000,000
8	Mariani Landscape	\$22,750,000
9	Clintar Landscape Management	\$20,520,000
10	Mission Landscape Cos.	\$19,307,722
11	Acres Group	\$19,095,319
12	DLC Resources	\$18,000,000
13	ISS Grounds Control	\$16,900,000
14	James River Grounds Management	\$15,785,000
15	Girard Environmental Services	\$15,466,000
16	Marina Landscape	\$15,090,000
17	Merit Service Solutions (formerly Lipinski Outdoor Services)	\$14,644,000
18	AAA Landscape	\$14,250,000
19	McFall and Berry Landscape Management	\$13,806,000
20	Chapel Valley Landscape Co.	\$12,925,000
21	PROscape	\$11,732,870
22	Integrated Landscape Management	\$11,500,000
23	Greenscapes of Southwest FL	\$10,800,000
24	Christy Webber Landscapes	\$10,230,000
25	ArtisTree Landscape Maintenance & Design	\$10,080,000

# **DESIGN/BUILD**

1	Ruppert Landscape	\$36,999,990
2	Garden Design (formerly Metroplex Garden Design Landscaping)	\$18,000,000
3	McHale Landscape Design	\$17,850,000
4	Christy Webber Landscapes	\$17,050,000
5	Environmental Earthscapes	\$15,575,000
6	U.S. Lawns	\$15,414,000
7	Meadows Farms	\$14,550,000
8	Scott Byron & Co.	\$14,144,000
9	Chalet	\$13,035,000
10	Angler Environmental	\$12,064,288
11	Maldonado Nursery & Landscaping	\$12,056,000
12	Mariani Landscape	\$11,900,000
13	TBG Landscape	\$10,640,000
14	AAA Landscape	\$10,000,000
15	American Civil Constructors	\$10,000,000
16	Creative Environments Design and Landscape	\$10,000,000
17	Rotolo Consultants (RCI)	\$9,900,000
18	Teufel Landscape	\$9,800,000
19	Southview Design	\$9,702,000
20	Southern Botanical	\$9,594,791
21	Designs By Sundown	\$9,450,000
22	Heads Up Landscape Contractors	\$8,949,375
23	Clean Scapes	\$8,800,000
24	OneSource Landscape & Golf Services	\$8,000,000
25	Benchmark Landscape	\$7,878,000

# **LAWN CARE**

1	Scotts Lawn Service	\$291,640,000
2	Lawn Doctor	\$89,389,462
3	Massey Services	\$42,606,075
4	Spring-Green	\$37,768,890
5	Ryan Lawn & Tree	\$18,730,726
6	Naturescape	\$14,671,217
7	SavATree	\$11,520,000
8	Lawn Dawg	\$10,083,902
9	Green Lawn Fertilizing	\$6,048,000
10	ProGrass	\$6,000,000
11	Senske Lawn & Tree Care	\$5,832,000
12	Merit Service Solutions (formerly Lipinski Outdoor Services)	\$4,184,000
13	OneSource Landscape & Golf Services	\$4,000,000
14	Swingle Lawn, Tree & Landscape Care	\$3,939,075
15	U.S. Lawns	\$3,853,500
16	Mainscape	\$3,451,000
<b>17</b>	Urban Farmer	\$2,833,950
18	Tree Tech	\$2,700,000
19	Chalet	\$2,370,000
20	Gardeners' Guild	\$2,360,000
21	Acres Group	\$2,338,202
22	Sposato Landscape Co.	\$2,010,000
23	McFall and Berry Landscape Management	\$1,404,000
24	ISS Grounds Control	\$1,300,000
25	Girard Environmental Services	\$1,254,000

## **IRRIGATION**

1	Marina Landscape	\$30,180,000
2	Urban Farmer	\$7,179,340
3	Maldonado Nursery & Landscaping	\$6,302,000
4	Merit Service Solutions (formerly Lipinski Outdoor Services)	\$4,184,000
5	OneSource Landscape & Golf Services	\$4,000,000
6	U.S. Lawns	\$3,853,500
7	American Landscape Systems	\$3,793,671
8	Clean Scapes	\$3,520,000
9	Teufel Landscape	\$3,332,000
11	NJ Best Lawns Sprinklers & Fencing	\$3,330,000
10	LMI Landscapes	\$3,250,000
12	Mainscape	\$2,958,000
13	ISS Grounds Control	\$2,600,000
14	The Stockner Group	\$2,575,000
15	Clintar Landscape Management	\$2,565,000
16	Chapel Valley Landscape Co.	\$2,350,000
<b>17</b>	Environmental Earthscapes	\$2,225,000
18	Rotolo Consultants (RCI)	\$2,200,000
19	Massey Services	\$2,059,443
20	Acres Group	\$1,948,502
21	Santa Rita Landscaping	\$1,840,000
22	North American Lawn & Landscape	\$1,680,000
23	Executive Landscape	\$1,670,000
24	Southern Botanical	\$1,626,236
25	Garden Design (formerly Metroplex Garden Design Landscaping)	\$1,600,000