



RANKINGS

	Headquarters	2012 Revenue (U.S. Dollars)	% Rev Change from 2011	% Projected Change for 2013	FT/PT Employees	Comm/ Res/ Gov Mix	
1	TruGreen	Memphis, Tenn.	\$979,100,000	-11%	NR	10,000 average	NR
2	The Brickman Group	Gaithersburg, Md.	\$900,000,000	6%	NR	2,500/n/a	NR
3	ValleyCrest Landscape Cos.	Calabasas, Calif.	\$880,000,000	4%	NR	NR	100/0/0
4	The Davey Tree Expert Co.	Kent, Ohio	\$680,153,000	5%	NR	7,202/121	NR
5	EMCOR/USM*	Norwalk, Conn.	\$399,124,002	19%	NR	0/0	NR
6	Scotts Lawn Service^	Marysville, Ohio	\$307,490,000	2%	6%	750/1250	3/97/0
7	Bartlett Tree Experts	Stamford, Conn.	\$183,000,000	10%	7%	1350/25	20/75/5
8	U.S. Lawns	Orlando, Fla.	\$128,450,000	10%	5%	1,350/450	100/0/0
9	Weed Man	Mississauga, Ontario	\$118,891,689	8%	10%	750/2,500	10/90/0
10	Ambius	Des Plaines, Ill.	\$99,300,000	-2%	1%	859/250	NR
11	Lawn Doctor	Holmdel, N.J.	\$94,094,170	6%	6%	48/2	5/95/0
12	Gothic Landscape	Valencia, Calif.	\$88,000,000	24%	NR	NR	NR
13	Yellowstone Landscape Group	Bunnell, Fla.	\$85,500,000	9%	0%	1054/432	NR
14	SavATree	Bedford Hills, N.Y.	\$76,800,000	14%	3%	594/12	20/80/0
15	Ruppert Landscape	Laytonville, Md.	\$72,549,000	14%	16%	725/0	94/0/6
16	Ferrandino & Son	Farmingdale, N.Y.	\$71,000,000	35%	30%	325/0	100/0/0
17	Five Star Landscape*	Folsom, Calif.	\$68,503,803	20%	NR	NR	NR
18	Merit Service Solutions (formerly Lipinski Outdoor Services)	Marlton, N.J.	\$52,300,000	-7%	19%	100/100	100/0/0
19	Clintar Landscape Management	Markham, Ontario	\$51,300,000	2%	7%	180/375	100/0/0
20	Marina Landscape	Anaheim, Calif.	\$50,300,000	9%	19%	600/0	NR
21	Massey Services^	Orlando, Fla.	\$50,230,320	NR	NR	1,341/0	10/90/0
22	Mainscape	Fishers, Ind.	\$49,300,000	3%	10%	500/110	100/0/0
23	Meadows Farms	Chantilly, Va.	\$48,500,000	-1%	5%	175/250	2/31/0
24	Environmental Earthscapes/The Groundskeeper/ Greater Texas Landscapes	Tucson, Ariz.	\$44,500,000	5%	1%	800/0	80/0/20
25	NaturaLawn of America	Frederick, Md.	\$41,772,035	10%	3%	275/75	1/99/0
26	OneSource Landscape & Golf Services	Tampa, Fla.	\$40,000,000	0%	0%	500/150	90/0/10
27	Acres Group	Wauconda, Ill.	\$38,970,039	2%	10%	110/624	94/5/1
28	Spring-Green	Plainfield, Ill.	\$38,937,000	8%	8%	100/375	7/91/3
29	Lucas Tree Expert Co.	Portland, Maine.	\$38,000,000	15%	11%	465/0	87/8/5
30	Jensen Corp.	San Jose, Calif.	\$37,500,000	1%	3%	318/0	NR
31	Denison Landscaping	Fort Washington, Md.	\$35,480,000	-4%	1%	193/180	35/50/15
32	Mariani Landscape	Lake Bluff, Ill.	\$35,000,000	0%	3%	95/330	10/90/0
33	The Greenery	Hilton Head Island, S.C.	\$34,400,000	12%	10%	460/85	70/15/15
34	Christy Webber Landscapes	Chicago	\$31,000,000	11%	10%	350/0	71/11/18
35	Cagwin & Dorward	Novato, Calif.	\$30,700,000	15%	4%	365/0	80/10/10
36	The Bruce Co. of Wisconsin	Middleton, Wis.	\$28,400,000	-11%	-15%	130/300	80/20/0
37	Gothic Grounds Management^	Valencia, Calif.	\$28,372,196	7%	7%	450 fte	90/5/5
38	Greenscape*	East Taunton, Mass.	\$28,000,000	2%	NR	0/0	NR
39	Mission Landscape Cos.	Irvine, Calif.	\$27,582,460	14%	11%	540/0	100/0/0
40	Maldonado Nursery & Landscaping	San Antonio, Texas	\$27,400,000	71%	-16%	325/0	35/15/50
41	ISS Grounds Control	San Antonio, Texas	\$26,000,000	-13%	4%	430/1	85/2/13
42	Terracare Associates	Littleton, Colo.	\$25,562,572	0%	8%	320/118	62/0/38
43	Berghoff Design Group	Scottsdale, Ariz.	\$25,000,000	0%	0%	80/2	NR
	AAA Landscape	Phoenix, Ariz.	\$25,000,000	-7%	8%	370/0	60/0/40
45	Nutri-Lawn*	Toronto	\$24,875,000	4%	NR	NR	NR
46	Chalet	Wilmette, Ill.	\$23,700,000	-2%	1%	100/150	0/100/0
47	Chapel Valley Landscape Co.	Woodbine, Md.	\$23,500,000	5%	6%	200/90	60/25/15
48	Ryan Lawn & Tree	Overland Park, Kan.	\$23,413,408	16%	7%	200/0	5/95/0
49	Landscape Concepts Management	Grayslake, Ill.	\$23,000,000	5%	9%	61/233	90/2/8
	Sebert Landscaping*	Bartlett, Ill.	\$23,000,000	5%	NR	NR	NR

LEGEND NR = Not reported; * Indicates projected revenue reported in 2012; ^ Indicates a portion of reported revenue was removed (such as structural pest control, termite control or other non-Green Industry service)

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51	McFall and Berry Landscape Management^	Annandale, Va.	\$22,932,000	0%	2%	180/120	100/0/0
52	Scott Byron & Co.	Lake Bluff, Ill.	\$22,100,000	-11%	9%	90/170	12/88/0
53	Clean Scapes	Austin, Texas	\$22,000,000	16%	9%	261/0	98/0/2
	Pierre Sprinkler & Landscape	Monrovia, Calif.	\$22,000,000	18%	-25%	180/12	49/24/27
	Shearon Environmental Design*	Plymouth Meeting, Pa.	\$22,000,000	0%	NR	NR	NR
	Rotolo Consultants (RCI)	Slidell, La.	\$22,000,000	38%	23%	120/110	75/0/25
57	Russell Landscape Group	Dacula, Ga.	\$21,974,929	4%	2%	275/175	98/2/0
58	Environmental Management Services	Dublin, Ohio	\$21,000,000	24%	5%	100/200	80/5/15
	McHale Landscape Design	Upper Marlboro, Md.	\$21,000,000	40%	5%	200/0	0/100/0
	D. Schumacher Landscaping	West Bridgewater, Mass.	\$21,000,000	11%	10%	180/0	50/50/0
61	Bemus Landscape	San Clemente, Calif.	\$20,900,000	1%	20%	395/0	97/1/2
	Girard Environmental Services	Sanford, Fla.	\$20,900,000	8%	7%	350/0	100/0/0
63	James River Grounds Management	Glen Allen, Va.	\$20,500,000	-5%	7%	380/0	97/0/3
64	Garden Design (formerly Metroplex Garden Design Landscaping)	Dallas	\$20,000,000	21%	25%	32/1	40/60/0
65	Teufel Landscape	Hillsboro, Ore.	\$19,600,000	-3%	7%	205/73	72/8/20
66	Swingle Lawn, Tree & Landscape Care^	Denver	\$19,459,034	13%	3%	180/40	33/77/0
67	Dixie Landscape Co.	Medley, Fla.	\$19,300,000	26%	14%	212/0	100/0/0
68	Urban Farmer	Thornton, Colo.	\$18,893,000	5%	0%	62/90	48/2/50
69	Gibbs Landscape Co.	Smyrna, Ga.	\$18,792,878	5%	7%	234/44	57/43/0
70	Naturescape	Muskego, Wis.	\$18,339,021	10%	6%	175/10	10/85/5
71	Lambert's	Dallas	\$18,075,000	7%	0%	153/0	1/99/0
72	DLC Resources	Phoenix, Ariz.	\$18,000,000	-10%	-3%	288/0	100/0/0
73	David J. Frank Landscape Contracting	Germantown, Wis.	\$17,400,000	-2%	10%	250/50	70/15/15
74	Dennis' 7 Dees Landscaping	Portland, Ore.	\$17,000,000	0%	16%	230/30	50/40/10
75	Senske Lawn & Tree Care^	Kennewick, Wash.	\$16,632,000	NR	NR	270/80	28/70/2
76	Southern Botanical	Dallas	\$16,262,357	15%	29%	165/0	42/58/0
77	Landscape Workshop	Birmingham, Ala.	\$16,175,000	8%	5%	275/0	NR
78	Reliable Property Services	St. Paul, Minn.	\$16,000,000	-18%	44%	80/300	95/0/5
79	Heads Up Landscape Contractors	Albuquerque, N.M.	\$15,981,026	-11%	2%	265/15	77/8/15
80	High Tech Landscapes	Branchburg, N.J.	\$15,921,482	1%	6%	28/315	60/38/2
81	Benchmark Landscape	Poway, Calif.	\$15,756,000	6%	0%	220/0	100/0/0
82	Complete Industries	Bowie, Md.	\$15,700,000	-19%	-4%	300/144	100/0/0
83	Clarence Davids & Co.	Matteson, Ill.	\$15,313,000	0%	4%	225/0	90/5/5
84	TBG Landscape	Brooklin, Ontario	\$15,200,000	-14%	15%	65/10	10/65/25
85	Greenscapes of Southwest FL	Naples, Fla.	\$15,000,000	6%	3%	241/0	100/0/0
86	Integrated Landscape Management^	Tempe, Ariz.	\$14,950,000	33%	20%	270/1	NR
87	Yard-Nique	Morrisville, N.C.	\$14,550,000	30%	31%	135/85	95/5/0
88	HighGrove Partners	Austell, Ga.	\$14,400,000	7%	8%	152/0	98/1/1
89	Pacific Outdoor Living*	La Crescenta, Calif.	\$14,000,000	12%	NR	NR	NR
	ArtisTree Landscape Maintenance & Design	Venice, Fla.	\$14,000,000	6%	15%	175/60	75/25/0
91	PROscape	Orlando, Fla.	\$13,803,377	-2%	1%	230/30	96/2/2
92	Designs By Sundown	Englewood, Colo.	\$13,500,000	35%	19%	110/0	10/90/0
93	Angler Environmental	Warrenton, Va.	\$13,404,764	5%	-3%	85/5	20/20/60
94	Sposato Landscape Co.	Milton, Del.	\$13,400,000	10%	7%	255/0	70/30/0
95	Stay Green^	Santa Clarita, Calif.	\$13,110,000	5%	53%	260/0	30/0/35
	Earthworks	Lillian, Texas	\$13,100,000	1%	7%	175/110	100/0/0
97	Complete Landscaping Systems	Wichita, Kan.	\$13,000,000	10%	NR	NR	NR
	LMI Landscapes	Carrollton, Texas	\$13,000,000	44%	50%	200/0	100/0/0
99	Luke Brothers Landscape Services*	Holiday, Fla.	\$12,500,000	25%	NR	NR	NR
100	New Way Landscape & Tree Services	San Diego	\$12,393,533	2%	-1%	200/0	67/0/33

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101	Cleary Bros. Landscape	Danville, Calif.	\$12,100,000	3%	12%	170/165	85/5/10
102	Hermes Landscaping*	Lenexa, Kan.	\$12,000,000	0%	NR	NR	NR
	Odyssey Landscaping*	Lodi, Calif.	\$12,000,000	71%	NR	NR	NR
	ProGrass	Wilsonville, Ore.	\$12,000,000	0%	8%	190/0	40/60/0
	Cornerstone Solutions Group*	Dade City, Fla.	\$12,000,000	-48%	NR	NR	NR
106	Basnight Land & Lawn*	Chesapeake, Va.	\$11,500,000	3%	NR	NR	NR
107	John Mini Distinctive Landscapes	Congers, N.Y.	\$11,304,000	30%	11%	72/35	95/5/0
108	North American Lawn & Landscape	Charlotte, N.C.	\$11,200,000	-1%	12%	200/0	90/8/2
109	Blondies Treehouse	Mamaroneck, N.Y.	\$11,000,000	10%	9%	95/35	70/30/0
110	The Spencer Co.	Houston	\$10,839,394	9%	-8%	190/5	95/0/5
111	American Landscape Systems	Lewisville, Texas	\$10,839,060	22%	1%	110/0	50/0/50
112	Arteka Cos.	Minneapolis, Minn.	\$10,500,000	5%	5%	110/5	85/5/10
113	Lawn Dawg	Nashua, N.H.	\$10,395,775	26%	16%	123/3	6/94/0
114	The Stockner Group	Rockville, Va.	\$10,300,000	51%	21%	185/45	85/10/5
115	Hoffman Landscapes	Wilton, Conn.	\$10,200,000	1%	8%	100/0	10/88/2
116	Perficut Cos.	Des Moines, Iowa	\$10,150,000	-17%	28%	75/55	80/8/12
117	Schultz Industries	Goldon, Colo.	\$10,132,267	12%	4%	85/69	100/0/0
118	Andre Landscape Service	Azusa, Calif.	\$10,046,000	7%	6%	208/208	85/10/5
119	CoCal Landscape Services	Denver	\$10,000,000	-9%	10%	140/125	65/5/30
	Parker Interior Plantscape	Scotch Plains, N.J.	\$10,000,000	5%	0%	100/10	99/1/0
	Webb Landscape	Bellevue, Idaho	\$10,000,000	25%	10%	120/10	NR
	Becker Landscape Contractors	Indianapolis	\$10,000,000	0%	10%	30/100	87/8/5
	American Civil Constructors	Littleton, Colo.	\$10,000,000	0%	0%	190/50	20/0/80
	Creative Environments Design and Landscape	Tempe, Ariz.	\$10,000,000	0%	0%	60/2	15/85/0
125	Southview Design	Inver Grove Heights, Minn.	\$9,900,000	25%	13%	30/65	6/94/0
126	Carol King Landscape Maintenance	Orlando, Fla.	\$9,450,000	10%	2%	133/38	69/6/25
127	Gardeners' Guild	Richmond, Calif.	\$9,440,000	1%	15%	135/2	75/15/10
128	Santa Rita Landscaping	Tucson, Ariz.	\$9,200,000	67%	24%	118/0	60/30/10
129	Native Land Design	Cedar Park, Texas	\$9,139,535	12%	1%	157/0	95/0/5
130	LegacyScapes	Groveland, Fla.	\$9,100,000	153%	15%	92/0	90/0/10
131	Heron Lawn & Pest Control^	Apopka, Fla.	\$9,046,836	NR	NR	154/0	0/100/0
132	Tree Tech	Foxboro, Mass.	\$9,000,000	6%	4%	85/5	45/45/10
	Kinsella Landscape*	Blue Island, Ill.	\$9,000,000	5%	NR	NR	NR
134	Visionscapes*	Tucker, Ga.	\$8,950,000	6%	NR	NR	NR
135	The Grounds Guys	Waco, Texas	\$8,601,909	260%	249%	9/0	45/50/5
136	The Pattie Group	Novelty, Ohio	\$8,500,000	13%	4%	55/30	11/89/0
137	Ecoscape Solutions Group	Huntersville, N.C.	\$8,476,000	25%	18%	165/2	98/2/0
138	Executive Landscape	Fallbrook, Calif.	\$8,350,000	15%	NR	125/0	75/5/20
139	Joyce Landscaping	Marstons Mills, Mass.	\$7,950,000	4%	8%	105/10	15/85/0
140	NJ Best Lawns Sprinklers & Fencing^	Lakewood, N.J.	\$7,908,750	15%	23%	14/62	5/75/20
141	Coast Landscape Management	Napa, Calif.	\$7,100,000	4%	6%	110/20	65/5/30
142	Grant & Power Landscaping	West Chicago, Ill.	\$7,000,000	-12%	11%	20/80	34/66/0
	Outside Unlimited	Hampstead, Md.	\$7,000,000	17%	14%	80/0	70/15/15
144	Borst Landscape & Design	Allendale, N.J.	\$6,842,000	2%	2%	73/2	20/80/0
145	Eastern Land Management	Stamford, Conn.	\$6,500,000	-3%	15%	20/45	100/0/0
146	Nanak's Landscaping	Deerfield Beach, Fla.	\$6,400,000	25%	16%	100/0	100/0/0
147	Green Lawn Fertilizing^	West Chester, Pa.	\$6,384,000	10%	NR	60/0	10/90/0
148	Pacheco Brothers Gardening	Hayward, Calif.	\$6,100,000	2%	8%	90/10	50/15/35
149	The LaurelRock Co.	Wilton, Conn.	\$5,454,000	21%	12%	11/37	0/100/0
150	Plantscapes	Seattle	\$5,353,128	21%	8%	85/50	90/4/6
			Total: \$7,689,821,749	Avg: 11%	Avg: 11%		