DEPARTMENTS

8 News + Views
Davey Tree Tree Services turns 100; Word on the Street; Drought update; Stens donation; Sierra Landscape bucks conventional wisdom; Girard Environmental; Believe It or Not; Catalpa Landscape; Bobcat helps with flooding; Watering dos and don'ts; Reclaimed water gains steam; KIOTI's contest winner; People on the move

58 LM Reports
Mower technology

66 Lawn Care Pro
Darrel Nail, GroGreen Lawn Care, Plano, TX

98 Project Portfolio
A quarter-acre property is transformed into an English garden oasis.

104 Problem Solver
How do you accommodate a client's desire for both violas and tulips without creating too busy a vista?

COLUMNS

7 The Hall Mark
BY RON HALL

56 Working Smarter
BY JIM PALUCH

60 The Benchmark
BY KEVIN KEHOE

62 Jacobs' Journal
BY DANIEL G. JACOBS

89 Best Practices
BY BRUCE WILSON

92 Info Tech
BY TYLER WHITAKER

120 Whit's World
BY MARTY WHITFORD

FEATURES

42 Ready for a raid?
Federal agents and local law enforcement clamp down on landscape contractors who hire undocumented workers/illegal immigrants.
BY MARTY WHITFORD

64 The graying of spraying
An aging work force and an increased focus on turf quality have inspired manufacturers to make application equipment lighter and more nimble.
BY CURT HARLER

68 Picking up the pieces
Spring cleaning begins when the snow melts. It's amazing the variety of dreck contractors find when the weather warms. Here are some tools to make the job easier and more efficient.
BY DANIEL G. JACOBS

90 Landscaping goes to the dogs
Environmentally friendly landscaping is part and parcel of today's 'green' animal shelter.
BY DEBRA J. WHITE

OUR MISSION: Landscape Management — the leading information resource for lawn care, landscape maintenance, design/build and irrigation professionals — empowers Green Industry professionals to learn and grow from their peers and our exclusive business intelligence. Serving as the industry conscience, we not only report on but also help shape news, views, trends and solutions.
FEATURES (cont.)

94 English sensibilities
With miniature donkeys watching their every move, the crew of Hoffman Landscapes gave cohesion to a colorful property. BY DANIEL G. JACOBS

100 The Joy(stick) of skid loaders
Joystick controls are just one of the many new available technologies in today’s skid steer loaders. BY CURT HARLER

105 A fresh look at fertigation
It’s time for contractors to take another look at the economic and environmental benefits of irrigating nutrients onto living landscapes. BY RON HALL

107 Rock revival
Creative Waters' James McPhail rescues a backyard from a subpar water feature and turns a leaky pond into a thing of beauty. BY SOL LIEBERMAN

109 Tales from the trench
Be responsible and make sure your crews aren’t digging their own graves. BY BARBARA MULHERN AND T.J. LENTZ

LM MARKET MATCH We’ve made your life a little easier by supplying icons that direct you to stories targeting your core business.

B – Business, D/B – Design/Build, I – Irrigation, LC – Lawn Care, M – Maintenance

ON THE COVER
During a Feb. 11 raid, a Maricopa County (AZ) Sheriff’s Office deputy arrests a suspected illegal immigrant working for landscaper Handyman Maintenance. Photo by: Joshua Lott/Getty Images

COMING IN MAY
Landscape Management spotlights “green” services that offer excellent revenue opportunities for landscape, lawn care and irrigation contractors. Learn easy-to-implement sustainable strategies designed to green your bottom line.

LABOR ELIMINATOR
TRAILER • TRUCK • SKID/ROLL-OFF

Productivity
With the Mulch Mule you can double or triple your production – do it in up to 1/3 the time with fewer men. Jobs you once didn’t have the time or manpower to get is now a reality!

Versatility
The Mulch Mule has been called the Swiss Army Knife of landscape equipment because it is not just for handling mulch. By adding the debris/leaf vacuum you can load sod edgings, grass clippings, leaves and more.

It's all about time and man power so if you want to compete in this business you need to have a Mulch Mule. The Mule gives us the ability to get more work done in less time and with fewer men. We will continue to add Mules as they help us to grow our business. You can't compete with me unless you have a Mule... and I have 4!

Gary Clark - Vice President, Environmental Management Inc.; Dublin, OH

Green Industry Innovators | 7727 Paris Avenue, Louisville, OH 44641 • PH: 330-667-9059 • FAX: 330-875-0782
www.MulchMule.com