Business For Sale (Cont’d)

LANDSCAPE CONSTRUCTION COMPANY

Well Established
20-year Landscape Company
Boston, Massachusetts Area.
Annual volume $3.1 million PLUS!
Company breakdown:
• 70% Construction
• 20% Maintenance
• 10% Snow Operations
Well-managed and organized operation
with a meticulous fleet. Will sell with or
without the Real Estate, which has all the
necessary provisions for repairs and parking.
The 2002 backlog to date is over $2 million!
Contact WINOKUR ASSOCIATED
Mr. Robert R. Meara: 1-508-747-3004 ext. 228

Business Opps (Cont’d)

Improve Your Opportunities for Success!

BIDDING STRATEGIES AND MORE
Take advantage of our experience! The information
contained in these manuals has taken our lawn service
from 9 to nearly 700 accounts. Receive special pric-
ing when you order four or more manuals:
• Bidding & Contracts . . . . . . . . . . . . . . . . . . . . . . . . $47.95
• Marketing & Sales . . . . . . . . . . . . . . . . . . . . . . . . . $39.95
• 20 Letters For Success . . . . . . . . . . . . . . . . . . . . . . $29.95
• Contracts & Goals . . . . . . . . . . . . . . . . . . . . . . . . . . $39.95
• De-Icing & Snow Removal . . . . . . . . . . . . . . . . . . . $39.95
• Estimating Guide: Residential & Commercial . . . . . . . . . $34.95
• Selling & Referrals . . . . . . . . . . . . . . . . . . . . . . . . . . . $44.95
• Telephone Techniques . . . . . . . . . . . . . . . . . . . . . (Not a Telemarketing Manual) . . . . . . . . . . . . . . . . $24.95

Profits Unlimited
"Your Key to Success"
800-845-0499
www.profitsareus.com

Circle 157 on Reader Service Card

Bird Control

GOOSE•B•GONE!

• Repells Geese and Ducks
• Simple and easy-spray right on the ground
• One Gallon covers one acre
• Geese hate the taste
EPA Approved

Bird•B•Gone, Inc.
We ARE the Bird Control Specialists!
Ph: (614) 442-3122
Fax: (614) 442-3115
Call 1-800-392-6915
email: birdbgone@aol.com
We accept Visa & Mastercard

Circle 156 on Reader Service Card

Business For Sale

LONG ESTABLISHED NURSERY IN AFFLUENT COMMUNITY
Features Include:
• Approximately six acres with
  • Buildings & Facilities
  • Nursery Equipment
  • Shade Houses
  • Wholesale Annuals/Flowers Nursery
  • Contract Growers
Asking $605,000
Please reply to e-mail:
jschwiering@norrisandcompany.net

LAS VEGAS, NEVADA
Full Service Commercial Landscape Company
Complete with Nursery and Greenhouses!
Established Business for 25 Years
Prime Las Vegas Real Estate
GREAT CASH FLOW!
$1,950,000
Call Mike Webster, Broker: 702-870-2199

CONKLIN PRODUCTS OPPORTUNITY!
Use/market, new technology liquid slow-release fertilizer, micro-nutrients, adjuvants, drift control, seed treatments, etc.
BUY DIRECT FROM MANUFACTURER.
FREE Catalog – 800-832-9635
Fax: 320-238-2390
Email: kmfranke@hutchtel.net

FREE APPRAISAL • NO BROKER FEES
SELLING YOUR BUSINESS?
Professional Business Consultants can obtain offers from Qualified Buyers without disclosing your identity. Consultant’s Fees are paid by the buyer.
CALL: 708-744-6715
Fax: 630-910-8100

Put the Dynamics of Classifieds to Work for You!
Call Leslie Zola at 800-225-4569 x2670 or Email: lzola@advanstar.com

Circle 157 on Reader Service Card

The Best in Synthetic Golf Facilities
We will TRAIN YOU to be SUCCESSFUL
in the Backyard Putting Green Business
Call the Putting Green Pros
Toll Free 877-881-8477
www.theputtinggreencompany.com

LAWN PROFESSIONALS...

Looking for a job?
Great. We’ll start you at CEO.
Tired of struggling in the landscape industry? We’ll give you a promotion. Call us today and learn how to start your very own franchise.

The U.S. Lawns franchise
Call 1-800-US-LAWNS or
visit www.uslawns.com

Circle 157 on Reader Service Card

Put the Dynamics of Classifieds to Work for You!
Call Leslie Zola at 800-225-4569 x2670 or Email: lzola@advanstar.com

Put the Dynamics of Classifieds to Work for You!
Call Leslie Zola at 800-225-4569 x2670 or Email: lzola@advanstar.com

Circle 157 on Reader Service Card

Put the Dynamics of Classifieds to Work for You!
Call Leslie Zola at 800-225-4569 x2670 or Email: lzola@advanstar.com
CLASSIFIED SHOWCASE

Business Ops (Cont’d)

PowerHouse Capital
EQUIPMENT LEASE SPECIALISTS
800-476-9673
Advantages of Leasing:
$ Flexible Terms & Payment
$ 100% Financing
$ Potential Tax Benefits
$ Preserves Credit Line & Capital
Programs Available:
Terms: 12-60 months
Nationwide Coverage
Transaction Size: 5K-250K
Credit Application Only to 50K
Purchase Options: $1.00, 10%, FMV
DEALERS WELCOME
Fax: 803-548-5363 or Email: gseidner@powerhouseequipment.com

Distributors/Reps Wanted

Independent Reps, Distributors & Dealers Wanted
To represent Garick & Paygro product lines.
Regional and national opportunities.
Bulk and/or bagged bark, mulches, soils, soil amendments & recreational surfacing opportunities in certain geographical market areas for our brand name product lines:
Can represent one, multiple or all depending on areas available.
Visit www.garick.com or call 1-800-2GAR1CK ext. 40.
Please mention this code: REP/LANMAN/040102

For Sale

FACTORY LIQUIDATION
UP TO 40% OFF
SUPER TOUGH
HEAVY I-BEAM
BUILDINGS
Perfect for use as a landscaping business location.
■ 20 year roof & wall warranty
■ Plenty of room for storage & a workshop
■ Prime Steel
Prime Steel
40 x 65 (3 LEFT)
40 x 85 (1 LEFT)
50 x 110 (2 LEFT)
60 x 150 (5 LEFT)
Some Other Sizes Available
1-800-291-6777 EXT 402

landscapersupply.com
WHERE THE PROS SHOP
1-800-895-4589

USED EQUIPMENT FOR SALE

1987 Vermeer Model M475A
Trencher ............................................5,000
$15,000
John Deere Model 300 Backhoe Attachment
(For JD 455 Crawler/Loader) ........... 5,000
Rockhound Model 72A
Skid Steer Mount ............................... 3,000
1990 GMC Truck w/mounted
84" Vermeer Tree Spade .................. 30,000
1993 Ford Explorer 4WD ........... 5,000
1994 Ford Explorer 4WD ........... 5,000
Contact John at 410-755-6600
Fax: 410-755-6152

MOWER REPLACEMENT PARTS
FREE 200 Page Catalog – Save $$$
Mower Blades • Air & Oil Filters
Trimmer Line • Belts • Flugs
Over 20,000 Blades in Stock
MOW MORE SUPPLIES
1-800-866-9667
Order FREE Catalog LM02

TRUCKS FOR SALE

• Lawn application
• Tree spray
• Tree surgery
Trucks set up to go to work!
1985-2001 Models
9000-26000 GVWR
J.C. EHRLICH has left the lawn & tree care business and is liquidating their “green industry” fleet.
Contact Laurette at:
Laurette.Gordon@jehrlich.com
or 610-372-9750 ext. 225

Put the Power of
DIRECT MARKETING
to Work for You!

Mail, phone or fax to over 51,000 highly responsive decision makers in the landscape industry!
Target your message according to your needs... demographic selects are available—our data is also available for database enhancement or overlay.
For counts and pricing contact:
Tamara Phillips
440-891-2773 or 888-RENTLIST

www.landscapemanagement.net / MAY 2002 / LANDSCAPE MANAGEMENT 81
Help Wanted

THE BRICKMAN GROUP, LTD.
Careers in landscape management available in:
- California – Colorado
- Connecticut – Delaware
- Florida – Georgia
- Illinois – Indiana
- Maryland – Massachusetts
- Minnesota – Missouri
- New Jersey – New York
- North Carolina – Ohio
- Pennsylvania – South Carolina
- Tennessee – Texas
- Virginia – Wisconsin

Fax: 301-987-1565
E-mail: jobs@brickmangroup.com
www.brickmangroup.com

Pennsylvania/ New Jersey/ Delaware firm seeks motivated individuals who have experience in the green industry.

AVAILABLE POSITIONS INCLUDE:
- Operation & Production Managers
- Crew Leaders
- Salesperson for Landscape & Tree Services
- Landscape Designer
- Arborist
- Lawn Technicians
- Equipment Operator/ CDL Driver

Year round salary with full benefit package including 401(k) plan and commissions.
Fax Resume: 856-321-0105 or Call: 215-927-9960
Email: jobs@GreensceneOnline.com

CAREER OPPORTUNITY
Are You Ready for a Change?
Come join one of the most dynamic landscape companies in the beautiful Southwest.

We seek top-quality and talented people in the following positions:
- Project Manager
- Crew Leaders

We offer outstanding compensation and benefits package, relocation allowance, and an excellent family—work environment.

Please fax or e-mail resume to:
505-898-2105
Or e-mail: Jdelarosa@hulc.com
To find out more information please visit our website at www.headsuplandscape.com

HORTICULTURAL JOBS.COM
Looking for a Job – Employers?
HorticulturalJobs.com website matches employees to employers offering jobs in:
- Landscape Management
- Irrigation
- Sales

Jobs in ALL areas of the Green Industry Visit Today!
www.horticulturaljobs.com

I LOVE NEW YORK!
Come join one of the finest and largest family operated Full Service Landscape Companies in prestigious Westchester County.

Michael Bellantoni Inc. is a 39-year-old company experiencing strong growth, creating a need for:
- Division Managers
- Project Managers
- Operations Managers
- Forepersons

Responsible for day-to-day Operations, Estimating, Supervision of field personnel. Qualified applicants must have proven leadership abilities and two years’ horticultural experience. Incentive pay – Holiday/Vacation pay – Health/Simple IRA

Fax or send resume: Michael Bellantoni Inc.
121 Lafayette Ave., White Plains, NY 10603
Fax: 914-948-6473

OMNI FACILITY SERVICES
LANDSCAPING GROUP
Norristown, Pennsylvania
Our location is experiencing rapid growth!
We are seeking various positions in all divisions.

REQUIREMENTS AND BENEFITS
- Valid Drivers License, CDL a plus
- Salary commensurate with experience (Management Positions)
- Full benefit package, including 401(k) offered to full-time positions

Please forward resume to:
Omni Facility Services
400 N. Park Avenue, Norristown, PA 19403
Fax: 610-630-1288
Email: rpinto@omnifacility.com
Omni Landscaping Group is a drug free work environment and EOE.

3 BRANCH MANAGERS-IMMEDIATE!
Rapidly expanding vegetation Management Company now entering its 12th year, seeking 3 managers for Long Island/Westchester/Rockland counties.
- Excellent communication skills
- Organized-Responsible
- Personable-Articulate-Energetic
- Able to wear many hats

College degree or 7 years prior related work experience within green industry or other service type sector a must. Must possess DEC (Cat3 A) pesticide applicator license or be readily able to pass written exam shortly after hire. Plant identification knowledge a plus, as is the desire to succeed.

FIELD TECHNICIANS (3)
Full-time applicator position. Requires category (DEC3 A) pesticide applicator license or technician and clean drivers license, 3 years prior chemical lawn care, tree spray or landscape service experience necessary. Plant identification skills. Excellent salaries; specify job applying for.

RESUMES: Fax: 631-421-3008,
Email: PIRELEIF88@aol.com

American Civil Constructors is changing the face of the landscape industry...
... and we want you to join us! American Civil Constructors is looking to fill the following positions:
- Landscape Project Manager/ Superintendent, Colorado
- Landscape & Construction Estimator, Houston, TX
- Landscape & Construction Estimator, Bay Area, CA

Contact us at 303-795-2582 or resumes@acconstructors.com
An Equal Opportunity Employer.

BOZZUTO LANDSCAPING COMPANY
Serving Maryland & Virginia
BLC is a stable, profitable, award-winning firm, seeking career-minded individuals.

Positions Available in:
- Field
- Sales
- Management

E-mail: tdavis@land.bozzuto.com
Web Site: www.bozzuto.com
Phone: 301-497-3900

EOE - Drug Free

Human Resources
Email: hr@anderpest.com
Fax: 630-834-9298
EOE - Drug Free

Michael Bellantoni Inc.
1117 Perimeter Center W, Suite 500 E, Atlanta, GA 30338
Fax: 770.392.1771
Local Phone: 1.888.376.7787
Toll free:
1.888.375.7787

For immediate consideration, fax or email resume, salary history and cover letter to:
BLC
is a stable, profitable, award-winning firm, seeking career-minded individuals.

BOZZUTO LANDSCAPING COMPANY
Serving Maryland & Virginia
BLC is a stable, profitable, award-winning firm, seeking career-minded individuals.

Positions Available in:
- Field
- Sales
- Management

E-mail: tdavis@land.bozzuto.com
Web Site: www.bozzuto.com
Phone: 301-497-3900
CAREER OPPORTUNITY!
LANDSCAPE MAINTENANCE DIVISION
Established, industry recognized landscape firm seeking a qualified and motivated individual to incorporate our company mission and goals into an industry leading maintenance division.
Responsibilities include:
• Client Management
• Estimating
• Production Scheduling
• Material and Equipment Acquisition
• Staffing Requirements
• Turf and plant horticultural knowledge
Complete compensation package includes excellent base salary, bonus opportunities, company vehicle, medical, dental, vision and 401(k) retirement plan, sick and personal time. PLEASE FAX CONFIDENTIAL RESUME AND SALARY REQUIREMENTS TO: 631-643-6645

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com Website: http://www.florapersonnel.com 12/02

LEADSCAPE FOREMAN– New Jersey– Large, well-established landscape construction company and large caliber tree growers in business for 35+ years, we have a reputation for quality and perfection. Looking for a "Get it Done" type of guy who is self-motivated, has good organizational skills, with experience in large-scale commercial projects. Great pay and benefits. Fax resume to: Trees Now Inc. at 201-327-8190 or call Brian: 201-327-5270. 7/02

SOFTWARE

The all-in-one software for landscapers

• True 32-bit Windows® Design. Unlimited Data Capacity
• Visual Job Scheduler, Job Costing, Street Mapping
• Automatic Maintenance Scheduling and Routing
• Automatic Invoicing, Phase Billing, Profit Tracking
• Track Work History, Material, Labor, Productivity
• Attach your own Photos to Customers, Job Sites
• Full Accounting: G/L, A/R, A/P, Payroll, Checking, Inventory. Or link to QuickBooks®, Peachtree®, MS Office®
• Print Proposals, Invoices, Work Orders, Statements, Purchase Orders, Reports, Letters, Labels. Send Email!

Only $799 complete. Includes Free Support!
For a FREE demo, call 24 hours: 1-800-724-7899 ext.2 or visit us at:
www.wintac.net

Ad Index

FLORAPERSONNEL, INC. In our second decade of performing confidential key employee searches for the landscape/horticulture industry and allied trades worldwide. Retained basis only. Candidate contact welcome, confidential, and always free. 1740 Lake Markham Road, Sanford, FL 32771. PHONE 407-320-8177. FAX 407-320-8083. Email: Hortsearch@aol.com Website: http://www.florapersonnel.com 12/02

LANDSCAPE FOREMAN– New Jersey– Large, well-established landscape construction company and large caliber tree growers in business for 35+ years, we have a reputation for quality and perfection. Looking for a "Get it Done" type of guy who is self-motivated, has good organizational skills, with experience in large-scale commercial projects. Great pay and benefits. Fax resume to: Trees Now Inc. at 201-327-8190 or call Brian: 201-327-5270. 7/02